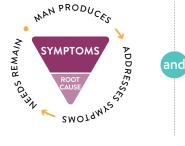
Healthy Habits

# Your health is in your hands

# YOU HAVE CHOICES

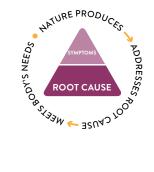
#### Modern Approach

- Designed to manage symptoms
- $\cdot$  Made from isolated synthetic agents
- Side effects (known and unknown)



#### Natural Approach

- Addresses body's needs and root causes
- Safe benefits without side effects



# WHAT ARE ESSENTIAL OILS?

#### Natural, Effective, and Safe

- Concentrated plant extracts
- Physical and emotional benefits
- Affordable first line of natural defense



## WHY doTERRA?

#### dōTERRA stands out in the oil industry

Grades of Essential Oils



#### Most tested. Most trusted.

- Harvested from plants in their natural habitat
- Work directly with farmers through Co-Impact Sourcing
- $\cdot$  Tested by a third party to ensure purity and potency
- CPTG essential oil
- dōTERRA named largest essential oil company in the world by Verify Markets

#### Learn more at sourcetoyou.com

# HOW DO YOU USE doTERRA ESSENTIAL OILS?

#### Aromatic

Diffuse or inhale to open airways, boost mood, and freshen air.



- Stay alert
- Relieve head from feelings of tension
- Promote feelings of clear breathing

#### Topical

Apply to bottoms of feet or affected areas to target specific needs.



Apply pre/post workout
Use in massage to relieve discomfort

Apply to muscles after a long day

## Internal

Drop in water, place under tongue, or take in a veggie capsule or softgel.



- Soak sliced apples in water and a few drops for a healthy snack.
- Combine with honey and warm water to create a soothing herbal tea.

# WAS MAN'S FIRST REMEDY. EVERYTHING WE NEED CAN BE FOUND THERE.

Nature

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## 1. EAT RIGHT

# Need more energy? Want glowing hair, skin, and nails? Total wellness starts on the inside.

More than half (54%) of health - conscious South Africans experience digestive health problems, according to the 2017 Cipla Digestive Health Survey conducted among 400 health conscious individuals.

• Add 1-2 drops of ZenGest<sup>™</sup> to water or food for flavouring.

Children and adults need about 6 - 8 glasses of liquid a day; most of that should be from water and drinks made with tap water.

- Add Lemon essential oil to your water for a refreshing taste or as an alternative to sodas and sugary drinks.
- Add 1 to 2 drops of Copaiba to water, juice, or tea.

Fish, chicken, lean meat, or eggs could be eaten daily. These foods are popular food choices for many people in South Africa.

• Turmeric essential oil acts as a great burst of flavour to your favourite savoury meals.

# Up to 70% of women and a third of men are classified as overweight or obese.

 $\bullet$  Add one to two drops of Spearmint to flavor salads, drinks, and desserts.



## 2. EXERCISE

Want to be strong and free of discomfort? doTERRA natural solutions support greater flexibility, boost energy, and ease feelings of tension so you can stay active and fit with regular exercise.



#### BREATHE<sup>™</sup> BLEND

- Maintains feelings of clear airways and easy breathing
- Helps minimize the effects of seasonal threats



## DEEP BLUE™

- Provides a cooling and soothing sensation to targeted areas
- $\cdot$  Helps relieve discomfort

## 3. REST & HARMONY

Do you feel overwhelmed? Do you want to wake up every morning refreshed and ready for the day? Essential oils provide dynamic support for getting consistent quality sleep and maintaining a tranquil environment.



## dōTERRA SERENITY™

- Diffuse at night to calm a restless baby or child.
- Apply to bottoms of feet at bedtime to help unwind before going to sleep.
- Inhale directly from hands or diffuse throughout the day to help lessen feelings of tension.



#### LAVENDER

- Add a few drops of Lavender to pillows, bedding, or bottoms of feet at bedtime.
- Helps ease feelings of tension
- Diffuse or apply topically for a calming effect



#### BALANCE™

- Promotes feelings of calmness and tranquility
- Apply to your wrists or neck to help ease anxious feelings.

#### 4. REDUCE TOXIC LOAD

Are you worried about the synthetic chemicals you're exposed to daily? Minimize your exposure by using doTERRA natural products.



#### dōTERRA ON GUARD<sup>™</sup> FOAMING HAND WASH

- Uses the cleansing power of essential oils, rather than synthetic chemicals
- Gentle alternative to harsh soaps
- $\cdot$  pH balanced to protect delicate skin

#### dōTERRA ON GUARD<sup>™</sup> NATURAL WHITENING TOOTHPASTE

dōTERRA On Guard Natural Whitening Toothpaste is a natural and fluoride-free solution to help clean teeth, reduce plaque, and whiten teeth with gentle polishing agents.

#### LEMON

 Add Lemon oil to a spray bottle of water to clean tables, countertops, and other surfaces. Lemon oil also makes a great furniture polish; simply add a few drops to olive oil to clean, protect, and shine wood finishes.

#### dōTERRA ON GUARD™

- Add to water for an effective all-purpose surface cleaner.
- Combine a few drops of dōTERRA On Guard with Fractionated Coconut Oil for a natural hand cleanser.

## 5. INFORMED SELF CARE

Do you feel overwhelmed? Do you want to wake up every morning refreshed and ready for the day? Essential oils provide dynamic support for getting consistent quality sleep and keeping yourself grounded.

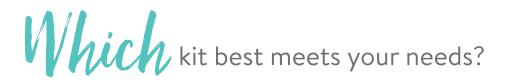


FRANKINCENSE • Aroma promotes feelings of relaxation



#### COPAIBA

• Apply topically combined with a carrier oil or a facial moisturizer to help keep skin clean and clear, and to help reduce the appearance of blemishes.



# FAMILY ESSENTIALS + SMART & SASSY ENROLLMENT KIT

R2,940.00 121.5 PV<sup>+</sup>



# HOME ESSENTIALS ENROLLMENT KIT

R4,495.00 205 PV<sup>+</sup>





Includes: 15 mL bottles of Frankincense, Lavender, Lemon, Tea Tree (Melaleuca), Oregano, Peppermint, Breathe<sup>™</sup> Deep Blue<sup>™</sup> (5 mL), dōTERRA On Guard,<sup>™</sup> Petal Diffuser, and Essentials Booklet.

Includes: 5mL bottles of Lemon, Lavender, Peppermint, Tea Tree, Oregano, Frankincense, Breathe™, ZenGest™, dōTERRA On Guard™, Deep Blue™, Smart & Sassy™ (15mL), and Essentials Booklet

# THE SMARTEST WAY TO BUY: Loyalty Rewards

- Place a monthly LRP order of 50+PV to earn free product points.\* Change or cancel any time.
- Percentage of FREE Product points increases by 5% every 3 months up to 30%!





Receive the free Oil of the Month with 125+ PV order placed by the 15th of the month.

Product returns: See doTERRA return policy for details.

\*Product points awarded after placing 50+PV LRP order the following month +Personal Volume. For most products \$1=1 PV + \$avings off of wholesale price

# dōTERRA

# Price List - ZA

Qty	SKU	Essential Oils	Unit	Retail	WHSL	PV	Qty	SKU	Essential Oils	Unit	Retail	WHSL	PV
Esse	ential Oil	Singles						60212328	Peppermint Beadlets		R333.33	R250.00	14
e	60208226	Basil	15 mL	R628.00	R471.00	26.50		60210703	dōTERRA Peppermint Touch™	10 mL	R373.34	R280.00	15.75
e	60208464	Bergamot	15 mL	R783.99	R588.00	33		60212426	Petitgrain	15 mL	R653.34	R490.00	27.50
e	60216985	Black Pepper	5 mL	R573.00	R430.00	24		60213310	Pink Pepper	5 mL	R573.00	R430.00	24
e	60209809	Black Spruce	5 mL	R470.67	R353.00	19.75		60210690	Roman Chamomile	5 mL	R1,176.00	R882.00	49.50
e	60208476	Cassia	15 mL	R493.00	R370.00	20.75		60206932	Rosemary	15 mL	R419.00	R314.00	17.50
e	60208486	Cedarwood	15 mL	R329.33	R247.00	13.75		60208478	Siberian Fir	15 mL	R522.66	R392.00	22
F	60213737	Celery Seed	15 mL	R947.00	R710.00	30.75		60212415	Spearmint	15 mL	R732.00	R549.00	30.75
F	60208487	Cilantro	15 mL	R680.01	R510.00	28.50		60210708	Tangerine	15 mL	R381.34	R286.00	16
F	50213311	Cinnamon Bark	5 mL	R627.00	R470.00	26.25		60206842	Tea Tree	15 mL	R549.00	R412.00	23
	60213735	Citronella	15 mL	R467.00	R350.00	19.75		60210701	dōTERRA Tea Tree Touch <sup>™</sup>	10 mL	R333.33	R250.00	14
e	60208477	Clary Sage	15 mL	R960.0	R720.00	40.50		60213381	Thyme	15 mL	R773.00	R580.00	32.50
	50208479	Clove	15 mL	R418.66	R314.00	17.50		60212425	Turmeric	15 mL	R721.33	R541.00	30.25
	50212427	Copaiba	5 mL	R360.00	R270.00	15.25		60210709	Vetiver	15 mL	R1,072.00	R804.00	45
	60206962	Copaiba	15 mL	R915.00	R686.00	38.50		60212329	Wild Orange	5 mL	R106.67	R80.00	4.50
	60208554	Cypress	15 mL	R400.00	R300.00	16.75		60206881	Wild Orange	15 mL	R261.00	R196.00	11
	50206921	Eucalyptus Radiata	15 mL	R444.00	R333.00	18.75		60208564	Wintergreen	15 mL	R574.67	R431.00	24.25
	50216980	Fennel	15 mL	R387.00	R290.00	16.25		60206974	Ylang Ylang	15 mL	R967.00	R725.00	40.75
	60206824	Frankincense	15 mL	R1,777.34	R1,333.00	69.25	Es	sential Oil	Blends				
	50210700	dōTERRA Frankincense Touch <sup>™</sup>	10 mL	R1,186.66	R890.00	50		60210332	Adaptiv™	15 mL	R980.00	R735.00	41.25
e	60208555	Geranium	15 mL	R810.67	R608.00	34		60210333	Adaptiv Touch <sup>™</sup>	10 mL	R522.66	R392.00	22
F	60217108	Ginger	15 mL	R1,067.00	R800.00	45		60218269	AirX™	15 mL	R773.00	R580.00	32.50
e	60213739	Grapefruit	15 mL	R470.67	R353.00	19.75		60206893	AromaTouch <sup>™</sup>	15 mL	R732.00	R549.00	30.75
e	60217147	Hawaiian Sandalwood	5 mL	R1,827.00	R1,370.00	66		60206703	dōTERRA Balance™	15 mL	R549.00	R412.00	23
F	60206970	Helichrysum	5 mL	R1,830.66	R1,373.00	66		60213195	dōTERRA Brave™	10 mL	R547.00	R410.00	23
e	50213299	Juniper Berry	5 mL	R493.00	R370.00	20.75		60206702	Breathe <sup>™</sup>	15 mL	R523.00	R392.00	22
e	60212451	Lavender	5 mL	R239.99	R180.00	10		60210704	dōTERRA Breathe Touch™	10 mL	R360.00	R270.00	15.25
e	60206706	Lavender	15 mL	R601.00	R451.00	25.25		60213196	dōTERRA Calmer™	10 mL	R493.00	R370.00	20.75
e	60210702	dōTERRA Lavender Touch™	10 mL	R386.66	R290.00	16.25		60213366	Cheer Touch™	10mL	R427.00	R320.00	18
	60212452	Lemon	5 mL	R114.67	R86.00	4.75		60206982	Citrus Bliss™	15 mL	R471.00	R353.00	19.75
e	60206722	Lemon	15 mL	R288.00	R216.00	12		60215932	Citrus Bloom™	15 mL	R640.00	R480.00	27
	60208556	Lemongrass	15 mL	R250.67	R188.00	10.50		60206989	ClaryCalm™	10 mL	R640.00	R480.00	27
	60213736	Lemon Eucalyptus	15 mL	R320.00	R240.00	13.50		60213380	Console Touch™	10 mL	R627.00	R470.00	26.25
	60217387	Lime	15 mL	R333.00	R249.99	14		60213202	DDR Prime <sup>™</sup>	15 mL	R733.33	R550.00	30.75
	60206773	Madagascar Vanilla	5 mL	R920.00	R690.00	38.50		60206817	Deep Blue™	5 mL	R836.00	R627.00	35.25
	60217908	Magnolia Touch	10 mL	R733.00	R550.00	31		60213364	dōTERRA Deep Blue <sup>™</sup> Touch	10 mL	R1120.00	R840.00	47
	60210707	Marjoram	15 mL	R493.34	R370.00	20.75		60208488	Elevation™	15 mL	R1,198.67	R899.00	43
	60215425	Myrrh	15 mL	R1547.00	R1160.00	55.25		60213369	Forgive Touch™	10 mL	R340.00	R255.00	14.25
	60212455	Oregano	5 mL	R230.66	R173.00	9.75		60216982	Hope Touch <sup>™</sup>	10 mL	R533.34	R400.00	0
	60206814	Oregano	15 mL	R575.00	R431.00	24.25		60206708	Immortelle™	10 mL	R1,817.00	R1,363.00	76.50
	60213313	Oregano Touch <sup>™</sup>	10 mL	R373.00	R280.00	15.75		60206983	InTune™	10 mL	R901.00	R676.00	38
	60208557	Patchouli	15 mL	R732.00	R549.00	30.75		60213365	dōTERRA Motivate Touch <sup>™</sup>	10 mL	R387.00	R290.00	16.25
	60206825	Peppermint	5 mL	R230.66	R173.00	9.75	-	60212454	dōTERRA On Guard <sup>™</sup>	5 mL	R355.99	R267.00	15
~			_			24.25		60206816	dōTERRA On Guard <sup>™</sup>				37.50

# doterra

# Price List - ZA

R1,620.00

R4,495.00

R2,940.00

R490.00

R431.00

R549.00

R1,660.00

R1,274.00

R1,860.00

R1,270.00

R549.00

R480.00

R549.00

R382.00

R451.00

R267.00

R667.00

R431.00

R167.00

R363.00

R39.00

R441.00

80

205

121.50

27.50

24.25

30.75

71.50

104.25

25.25

21.50

25.25

21.50

25.25

15

37.50

24.25

5.50

20.25

20.25

0

64

77

R2,160.00

R5,993.34

R3,919.99

R653.00

R575.00

R732.00

R2,209.00

R1,699.00

R2,480.00

R1,693.00

R732.00

R640.00

R732.00

R509.00

R601.00

R355.99

R889.00

R574.67

R222.67

R484.00

R51.99

R588.00

ty	SKU	Essential Oils	Unit	Retail	WHSL	PV		Qty	SKU	Essential Oils	Unit
	60210705	dōTERRA On Guard Touch <sup>™</sup>	10 mL	R574.67	R431.00	24.25		Enro	Ilment Kits		
_	60213368	Passion Touch <sup>™</sup>	10 mL	R707.00	R530.00	29.75				Beginner's Essentials Enrolment Kit This kit includes:	
_	60206709	PastTense™	10 mL	R509.00	R382.00	21.50			60215201	Single Essential Oils (5mL)	Single
_	60213367	Peace Touch <sup>™</sup>	10 mL	R520.00	R390.00	22				and Products Deep Blue Rub, On Guard,	
_	60208489	Purify <sup>™</sup>	15 mL	R522.66	R392.00	22				Copaiba, Wild Orange, Lavender, Balance	
	60213197	dōTERRA Rescuer <sup>™</sup>	10 mL	R393.00	R295.00	16.50				Home Essentials Enrolment Kit	
	60206886	dōTERRA Serenity <sup>™</sup>	15 mL	R784.00	R588.00	33				This kit includes: Single Essential Oils (15mL)	
	60206981	dōTERRA Smart & Sassy <sup>™</sup>	15 mL	R680.00	R510.00	28.50				Lemon, Lavender, Peppermint, Tea Tree, Oregano,	
	60213198	dõTERRA Steady™	10 mL	R387.00	R290.00	16.25			60212284	Frankincense Essential Oil Blends	Single
	60213199	dōTERRA Stronger™	10 mL	R360.00	R270.00	15.25				Breathe <sup>™</sup> (15mL), ZenGest <sup>™</sup> (15mL), dõTERRA On Guard <sup>™</sup>	8
	60213200	dōTERRA Tamer™	10 mL	R387.00	R290.00	16.25				(15mL), Deep Blue <sup>™</sup> (5mL) Other Products:	
	60208565	TerraShield <sup>™</sup>	15 mL	R253.00	R190.00	10.75				Petal Diffuser 2.0, Essentials Booklet	
	60210736	TerraShield <sup>™</sup> Spray	30 mL	R506.66	R380.00	18.50	_			*Enrolment Fee Included	
	60213201	dōTERRA Thinker <sup>™</sup>	10 mL	R413.00	R310.00	17.50				Family Essentials Kit + Smart & Sassy Enrolment Kit	
	60210649	Whisper™	5 mL	R626.67	R470.00	26.25				This kit includes: Single Essential Oils (5mL)	
	60210711	Zendocrine <sup>™</sup>	15 mL	R626.67	R470.00	26.25				Lemon, Lavender, Peppermint, Tea Tree, Oregano,	
	60215411	ZenGest <sup>™</sup>	5 mL	R345.00	R259.00	14.50			60211624	Frankincense Essential Oil Blends Breathe <sup>™</sup> (5mL), ZenGest <sup>™</sup> (5mL), dõTERRA On Guard <sup>™</sup>	Single
6021070	60206819	ZenGest <sup>™</sup>	15 mL	R863.00	R647.00	36.25					
	60210706	dōTERRA ZenGest Touch <sup>™</sup>	10 mL	R633.33	R475.00	22				(5mL), Deep Blue™ (5mL), Smart & Sassy <sup>™</sup> (15mL)	
	ential Oil	Oil Kits								Other Products: Essentials Booklet	
e	ections									*Enrolment Fee Included	
		Beginner's Trio						Ski	in Care		
	60210705	This kit includes: Single Essential Oils (15mL)	Single	R1,307.00	R980.00	55			60206746	Veráge Cleanser™	60 mL
		Lemon, Lavender, Peppermint							60215848	Veráge Toner™	50 mL
		Introductory Kit This kit includes: Single Essential Oils (5mL) Lemon, Lavender, Peppermint							60206895	Veráge Moisturizer™	30 G
	60206781		Single	R523.00	R392.00	16.50			60207956	Veráge™ Skin Care Collection	Single
		Beginner's Essentials Kit							60206894	Immortelle Hydrating Serum	15 mL
		This kit includes: Single Essential Oils (5mL)							60210816	Yarrow   Pom	30 mL
	60214767	and Products	Single	R2,027.00	R1,520.00	80			60213872	Yarrow   Pom Serum	100 mL
		Deep Blue Rub, On Guard, Copaiba, Wild Orange, Lavender, Balance						dō	TERRA Sa	lon Essentials™	
		Family Essentials Kit					-		60207585	Shampoo & Conditioner	2 Pack
		This kit includes: Single Essential Oils (5mL)					-		60207638	Shampoo 2-Pack	2 Pack
	60206851	Lemon, Lavender, Peppermint, Tea Tree, Oregano,	Single	R3,268.00	R2,450.00	126.50			60207582	Conditioner 2-Pack	2 Pack
	00200001	Frankincense	Single	10,200.00	112,430.00	120.00			60206729	Shampoo	250 mL
		Essential Oil Blends (5mL) Breathe <sup>™</sup> , ZenGest <sup>™</sup> , dōTERRA							60206885	Conditioner	250 mL
		On Guard <sup>™</sup> , Deep Blue <sup>™</sup>						45.		Guard <sup>™</sup> Products	200 112
		Kids Oil Collection This kit includes:						uu	-		
	60213203	Essential Oil Blends (10mL) Thinker <sup>™</sup> , Calmer <sup>™</sup> , Stronger <sup>™</sup> ,	10 mL	R2,747.00	R2,060.00	99	-		60012454	dōTERRA On Guard™	5 mL
		Tamer <sup>™</sup> , Rescuer <sup>™</sup> , Steady <sup>™</sup> , Brave <sup>™</sup>					_		60206816	dōTERRA On Guard <sup>™</sup>	15 mL
ĺ		AromaTouch™ Technique Kit							60200705	dōTERRA On Guard Touch <sup>™</sup>	10 mL
		This kit includes: Single Essential Oils (5mL) Lavender, Peppermint, Tea Tree,							60206853	dōTERRA On Guard Toothpaste™	120 G
	60206925	Wild Orange Essential Oil Blends (5mL) AromaTouch <sup>™</sup> , Balance <sup>™</sup> ,	Single	R2,876.00	R2,150.00	110			60206884	dōTERRA On Guard <sup>™</sup> Foaming Hand Wash	473 mL
		dōTERRA On Guard <sup>™</sup> , Deep Blue <sup>™</sup>							38030000	dõTERRA On Guard <sup>™</sup> Foaming Hand Wash Dispenser	473 mL
		Other Products: Fractionated Coconut Oil (115mL)							60207581	dōTERRA On Guard <sup>™</sup> Foaming Hand Wash with 2 Dispensers	473 mL

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# dōTERRA

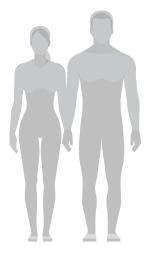
# Price List - ZA

	60207586	dōTERRA On Guard <sup>™</sup> Foaming Hand Wash 2 Pack	473 mL	R876.00	R657.00	36.7
	60213442	dōTERRA On Guard <sup>™</sup> Sanitising Mist	30 mL	R213.00	R160.00	
	60219923	dōTERRA On Guard <sup>™</sup> Sanitising Mist 6 Pack	30 mL R1013.00		R759.99	23.7
	60213204	dōTERRA On Guard <sup>™</sup> Beadlets		R413.34	R310.00	17.5
	60217787	dōTERRA On Guard <sup>™</sup> Cleaner Concentrate	355 mL	R380.00	R285.00	10.5
Boo	dy Care	,				
	60211569	Fir & Greek Orange Deodorant		R227.00	R170.00	5.5
	60216758	Citrus Bloom Deodorant		R265.00	R199.00	7.2
	60216417	Correct X	15 mL	R313.00	R235.00	1
	60216773	Fractionated Coconut Oil	115 mL	R313.00	R235.00	13.2
De	ep Blue™					
	60206747	dōTERRA Deep Blue <sup>™</sup> Rub	120 mL	R961.40	R627.00	35.2
	60213567	Deep Blue <sup>™</sup> Samples	10 pk	R133.00	R100.00	
	60206817	Deep Blue™	5 mL	R836.00	R627.00	35.2
	60213364	dōTERRA Deep Blue <sup>™</sup> Touch	10 mL	R1120.00	R840.00	4
Spa	3					
	60212175	Spa Citrus Bliss <sup>™</sup> Bath Bar		R173.00	R130.00	5.5
	60208924	Spa Citrus Bliss <sup>™</sup> Bath Bar 3 Pack		R467.00	R350.00	14.7
	60203544	Spa dōTERRA Serenity <sup>™</sup> Bath Bar		R173.00	R130.00	5.5
	60201595	Spa dōTERRA Serenity <sup>™</sup> Bath Bar 3 Pack		R467.00	R350.00	14.7
	60201442	Spa Moisturizing Bath Bar		R173.00	R130.00	5.5
	37560001	Spa Moisturizing Bath Bar 3 Pack		R360.00	R270.00	:
	60216418	SPA Rose Lotion	100 mL	R533.34	R400.00	
	37510001	SPA Hand & Body Lotion	200 mL	R387.00	R290.00	:
Dif	fusers					
	60211532	Petal Diffuser 2.0	Single	R944.00	R700.00	
	60216258	Laluz	Single	R1,107.00	R830.00	1
	60216952	Pebble	Single	R812.00	R609.00	1
	60209811	Brevi Stone	Single	R667.00	R500.00	
		bievi Stolle	Ungle	1007.00	11300.00	
	erature					
	60219513	Business Booklet	10 pk	R240.00	R179.99	
	60219926	Healthy Can Be Simple	10 pk	R240.00	R179.99	
	60219951	Healthy Habits	10 pk	R240.00	R179.99	
۸	60211714	Essentials Booklet	Single	R183.00	R137.00	
400	cessories					
	60211778	% Dram Vials	12 ct	R117.33	R88.00	
	60211776	Purple 8- Vial Key Chain	Single	R169.33	R127.00	

Q	ty	SKU	Essential Oils	Unit	Retail	WHSL	PV
		60212325	Veggie Caps	160 caps	R106.67	R80.00	0
		336007999	Capstickers		R13.34	R10.00	0

# Head-to-toe Inventory

Change happens gradually, but when you give your body what it needs to function optimally, it can build health and wellness.



**Step 1:** Fill out this full-body assessment of how you feel right now. Nothing is too big or small; write down everything.



Step 2: Use essential oils daily over the next 120 days.

#### **Daily Product Uses**

MORNING	DAYTIME	EVENING		
Apply1drop Frankincense to back of neck	• Add Lemon to water throughtout the day	Diffuse Lavender before bed		
Apply 1-2 drops Balance to bottoms     of feet	Apply Deep Blue Rub after exercise	<ul> <li>Put 1 drop On Guard under tongue or take in a Veggie Cap</li> </ul>		

#### Daily Healthy Habit Ideas

MORNING	DAYTIME	EVENING
<ul> <li>Eat a hearty breakfast with whole, fresh foods</li> </ul>	• Eat a balanced, light lunch	• Eat a nutritious dinner
<ul> <li>Meditate or take a moment for personal relfection</li> </ul>	• Take a 5-10 minute walk	·Stretch
• Go for a morning jog	• Drink plenty of water throughout the day	Take a relaxing bath or shower
Establish a morning yoga practice	<ul> <li>Take a quiet moment to write in a gratitude journal</li> </ul>	Take a break from electronics before bed,,, read a book instead!
		• Get 7-9 hours of sleep

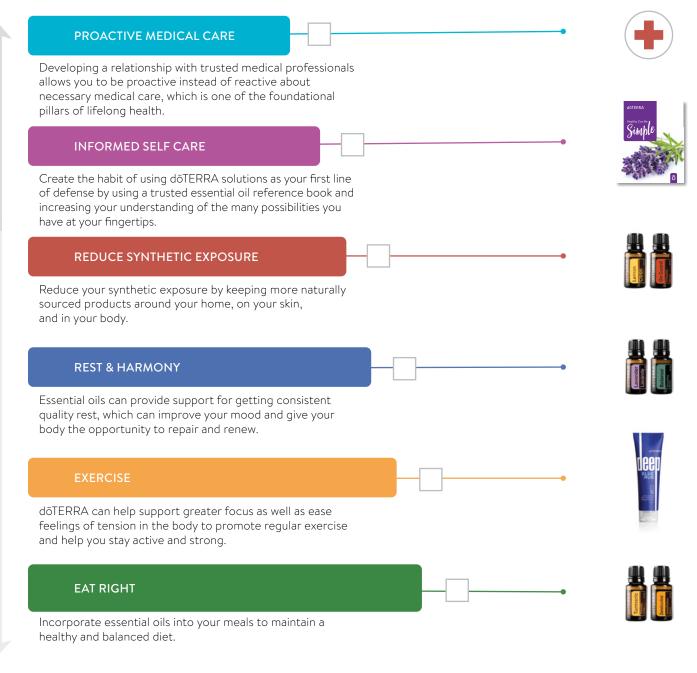
#### Customize your Healthy Habits Plan:

MORNING	DAYTIME	EVENING

**Step 3:** After 120 days, cross out anything that is no longer a problem for you. You might be surprised at the difference you notice one step at a time.

dōTERRA's Wellness Lifestyle Pyramid illustrates how wellness is a combination of lifestyle and healthcare. When lifestyle is the focus, health is naturally achieved and maintained. Your daily habits make all the difference. As you live these principles and use dōTERRA's powerful products, you experience new levels of wholeness.

#### Rate yourself in each area (1-10)



LIFESTYLE

# ONE GREAT PRODUCT, THREE GREAT USES

Whether you are using products internally, topically, or aromatically, doTERRA's CPTG standard ensures only the highest quality of essential oils.



- Swish with two drops of Copaiba Oil and one drop of Peppermint Oil to freshen the breath and promote oral cleanliness.
- Place one to two drops of Copaiba under the tongue to encourage a general sense of well-being during periods of stress or nervousness.
- Take internally to help ease feelings of anxiousness.
- Add 1 to 2 drops to water, juice or tea.

 Diffuse two drops of Copaiba with four drops of Serenity to promote a calm and peaceful environment.

15 mL

ntial

ōTERR,

Copaiba

- Apply two to three drops and cover with Deep Blue<sup>™</sup> to soothe sore, tired muscles after strenuous activity.
- Mix equal amounts of Copaiba Oil and Fractionated Coconut Oil and apply to restore stressed skin.



# doterra

# WHOLESALE CUSTOMER AGREEMENT - SOUTH AFRICA

STEP 1 Personal Information					
First & Last Name		Shipping Addres	ss [] (Same as Billing Address)		
Co-Applicant Name (if applicable)		Primary Phone			
ID No./Registration Number		Mobile Phone			
Billing Address		Email			
Post Code		Date of Birth			
Enrolling Sponsor Pho	one No. or Wellness Advocate No.	Placement Spor	nsor (if different)	Phone No. or Wellness Advocate N	0.
STEP 2 Choose an Enrollment	Option				
	Qty Other Products	Qty	Other Products		
Family Essentials + Slim and Sassy					
Wholesale Customer Enrollment Fee					
• R445					
	*Points will be redeemable 60 days foll †Points will be redeemable 60 days foll	owing enrollment if qua owing enrolment if qua	alifications are met lifications are met		
	*For S.A. Wholesale Customer Agreeme	ent, maximum enrollme	ent cost is R200		

#### **STEP 3** Monthly Loyalty Rewards Program (Optional)

Franking On Gua Hand Wa Skin Ca Melaleur Essentia	<ul> <li>Daily Essentials: Lavender, On Guard, Deep Blue, Frankincense, Lemon, Peppermint, ZenGest</li> <li>On Guard Collection: On Guard 15mL, On Guard Hand Wash, On Guard Whitening Toothpaste</li> <li>Skin Care: Veráge™ Skin Care System, Melaleuca, Lavender</li> <li>Essential Blend Collection: On Guard 15mL, Deep Blue, Balance, Breathe, ZenGest</li> </ul>		Qty     Product		TOTAL		Loyalty Rewards Points: As a Loyalty Rewards participant, you can earn up to 30% of your purchase back in points that can be redeemed for free product Product of the Month Club: Set your LRP order on or before the 15th for 125 PV or higher and receive the free Product of the Month. Date to ship LRP order (1-13, 16-28): Ship to address above (Note: Your first LRP shipment will begin the month following your enrollment.)	
STEP 4	Payment Information							
Credit Card No. Verification Code Expiration Date		Expiration Date				like this card to	o remain on file with döTERRA for future standard or LRP purchases?	
Name as is appears on CC				Billing Post	t Code			
STEP 5	STEP 5 Acknowledge Terms on Back by Signing							
	want to be a Wholesale Customer of doTERRA GH Ireland Limited as serviced by doTERRA South Africa Propriety Limited. Please charge my payment method for the items and programs requested above.							

I have read and agree to the terms and conditions of this Wholesale Customer Agreement. I agree that I do not currently have an interest in any doTERRA account.

Applicant Signature

Co-Applicant Signature

Date