

# Success Check-in

## 1 CELEBRATION & EVALUATION *Focusing on your wins and victories brings more of the same.*

What's working in your business?

What needs to be working better?

## 2 ACCOUNTABILITY & GOALS *You are your first enrollment of every day. I continually renew my commitment.*

Where are you?

Where do you want to be?

Short-term

Long-term

- Update any volume changes on your *Rank Planner* and send a photo of your *Rank Planner* and *Success Check-in* via text or email to your upline mentor prior to mentoring session.

P	I	P	E	S	
PREPARE	INVITE	PRESENT	ENROLL	SUPPORT	
<input type="checkbox"/> Daily personal development (2 pts.) <input type="checkbox"/> Attend team call (2 pts.) <input type="checkbox"/> Get mentored with <i>Success Check-in</i> (2 pts.) <input type="checkbox"/> Attend team training (4 pts.) <input type="checkbox"/> Names list (2 pts.) <input type="checkbox"/> Time block PIPES activities (2 pts.)	<input type="checkbox"/> Invite to: (1 pt./Invite) • Class/One-on-One • Lifestyle Overview • Host a class • Business Overview  <input type="checkbox"/> Share an experience (1 pt./Share) • Oil sample • Your story	<input type="checkbox"/> Teach a class (6 pts.) <input type="checkbox"/> Each personal attendee (not enrolled already) (1 pt.) <input type="checkbox"/> Follow-up with class or One-on-One attendee (1 pt.) <input type="checkbox"/> Hold One-on-One (4 pts.) <input type="checkbox"/> Business Overview Presentation (4 pts.)	<input type="checkbox"/> Personal enrollment (3 pts.) <input type="checkbox"/> Lifestyle Overview (4 pts.) <input type="checkbox"/> Enroll in LRP (3 pts.) <input type="checkbox"/> Commit to host a class/Hosting Overview (3 pts.) <input type="checkbox"/> Commit to build/Business Overview (3 pts.)	<input type="checkbox"/> Launch new builder/ Launch Overview (4 pts.) <input type="checkbox"/> Mentor with <i>Success Check-in</i> (2 pts.) <input type="checkbox"/> Provide training 1:1 (2 pts.) <input type="checkbox"/> Provide team training for 5+ (10 pts.) or attend with downline (5 pts.) <input type="checkbox"/> Promote team training/ events (2 pts.) <input type="checkbox"/> Recognize success (2 pts.)	
Minimum: 50 pts./week		Target: 75 pts./week		Outrageous: 100 pts./week	
Last Week (Actual)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	Total <input type="text"/>
Next Week (Goal)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Circle where in PIPES there is breakdown in activity. Make sure to focus next week's actions on increasing flow in that area.

VITAL ACTION STEPS What needs to happen?	YOUR PART What do you need to do?	Do you feel you can do it?	UPLINE SUPPORT What support do you feel you need?
<input type="text"/>	➔	<input type="checkbox"/>	<input type="text"/>
<input type="text"/>	➔	<input type="checkbox"/>	<input type="text"/>
<input type="text"/>	➔	<input type="checkbox"/>	<input type="text"/>

**“You cannot manage what you don't measure.”** – Jack Welch