



2025

QUARTERLY
IMPACT
REPORT

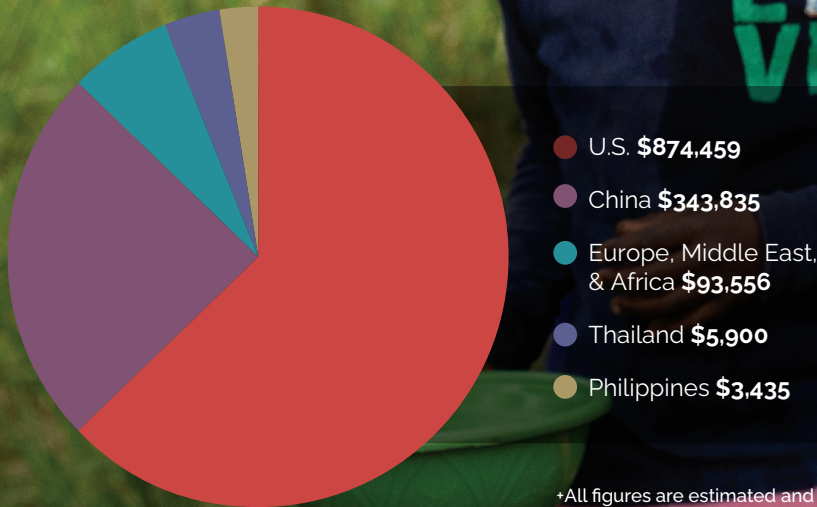
dōTERRA
healinghands®

Empowering people
worldwide to be healthy,
safe and self-reliant.

dōTERRA Global Impact

A new year brings new opportunities to empower, serve, and lift communities. With your support, 2025 has already been filled with amazing impact in dōTERRA sourcing communities and beyond.

Total Donations in Q1



*All figures are estimated and unaudited at the time of this report.

Impacting Lives in Pennsylvania Through the Match

Often in the busyness of life, it's easy to forget the impact one person or one kind deed can have for someone in need. dōTERRA Platinum Christine Bell got to see how her efforts were changing lives thanks to a Match project she completed for the The Salvation Army® Uniontown in Pennsylvania.

Through her Match, 250 low-income families and seniors received Christmas dinner boxes, and over 620 children and teenagers received gifts and clothes. As part of her project, Christine was able to interact with several families in need.

One story that especially stood out was that of a grandmother caring for her three teenaged grandsons while their father was incarcerated. Their family had applied for a food box, not realizing The Salvation Army provided gifts for teenagers. When asked what they wanted for Christmas, the teenagers mentioned wanting new hoodies and jeans. After additional questioning, it came out that the boys loved playing basketball, but their hoop had been ruined by a delivery truck. The Salvation Army was able to provide the boys with new clothes, three basketballs, and a basketball hoop. According to the grandmother, these gifts made it the "best Christmas ever" for her three grandsons.

Q1 Match Program Overview

\$445,668		75,963
Paid to Match Program projects		Total lives impacted
20	28	12
Projects completed	Projects funded	Projects approved



The Salvation Army® is a registered trademark of The Salvation Army National Corporation.



Through Christine Bell's Match project, 250 low-income families and seniors received Christmas dinner boxes



Make 2025 your most impactful year yet!
Ignite your passion as a humanitarian and
complete a Match project.



Congratulations to the 2025 Rose Award Winner

At this year's dōTERRA Leadership Retreat in San Antonio, Texas, dōTERRA Healing Hands® proudly presented the 2025 Rose Award to Blue Diamonds Kristin and Tyler Tigges. This prestigious honor recognizes Wellness Advocate leaders who exemplify excellence and go above and beyond in their commitment to empowering communities.

Kristin and Tyler were honored for their outstanding partnership with dōTERRA Healing Hands through the Match Program. Collaborating with Unbound Now, they helped raise critical funds to train 400 women and girls in Poland and Moldova—many of whom had been involved

in the criminal justice system. Through the Keeping Students Safe program, these participants gained the tools and education needed to protect themselves from human trafficking. The program instills a sense of worth and resilience while equipping participants to recognize warning signs and avoid exploitation.

The Tigges' efforts reflect the heart of dōTERRA Healing Hands: creating lasting change through education, empowerment, and compassionate service. Their story shows that when we come together—with vision, empathy, and purpose—we can make a real and lasting difference.



In March 2025, Kristin and Tyler Tigges received the 2025 Rose Award.



Supporting Schools in Kenya

What do you want to be when you grow up?

It's a common question that most individuals have been asked at one point or another. We recently posed this question to students in Lung Lungu, Kenya, where dōTERRA sources many essential oils including Lemon Eucalyptus. Responses ranged from a teacher to a doctor, each student sharing a piece of themselves, their hopes, and their dreams.

With support from donors during the months of January to March 2025, dōTERRA Healing Hands® funded projects like providing underserved children in Lung Lungu with educational opportunities in the form of scholarships, mentorship programs, and improved school infrastructure. Through these efforts, students are better equipped to chase their dreams.

Since 2016, dōTERRA Healing Hands and Co-Impact Sourcing® have supported over 30 projects in Kenya, partnering with on-the-ground organizations to support and empower local communities. One area of focus has been education with dōTERRA Healing Hands funding multiple scholarships and school improvement projects. In 2024, the foundation expanded their funding for a local

Since 2016, dōTERRA Healing Hands and Co-Impact Sourcing have supported over 30 projects in Kenya.

scholarship program to include 27 new students. These scholarships help ease financial constraints to continuing education, allowing families to focus on essentials because school costs are covered, while opening doors for students to pursue new possibilities.

Mentoring Youth in Bulgaria

The dōTERRA Europe market continues to support the Step-by-Step Mentorship Program in Dobrich, Bulgaria. Dedicated to empowering vulnerable children, this initiative creates a safe, family-like environment for more than 75 children between the ages of 4 and 18, many of whom come from severely disadvantaged backgrounds.

These children often face extreme hardships, including poverty, abuse, neglect, and exposure to drugs or human trafficking. Without intervention, they are at high risk of dropping out of school and facing long-term social isolation. Step-by-Step offers a crucial lifeline by pairing these youth with dedicated mentors who lead by example

and foster the personal development skills necessary for making healthy, informed life choices.

Each mentor brings a unique background and profession, helping broaden the children's perspectives and encouraging meaningful connection. The program strives to offer experiences and opportunities that mirror those available to children in stable, supportive homes.

With the help of dōTERRA Healing Hands® and the support of the dōTERRA Europe market, this initiative continues to provide hope, stability, and the foundation for a better future.

For over six years, the dōTERRA Europe market has supported at-risk youth through the Step-by-Step Mentorship program.



Platinum Kathy Wagner, Blue Diamond Beth Phillips, and Platinum Mapuana Mergel distributing 72-Hour Emergency Relief Hygiene Kits following wildfires in California.

Q1 Disaster Relief Overview

8,625

Kits distributed

165

Wellness
Advocates who
requested kits

9

American states
that received
kits

2

Countries that
received kits

Help Following California Wildfires

With the help of over 150 Wellness Advocates and their teams, 7,750 72-Hour Emergency Relief Hygiene Kits were distributed to communities impacted by the 2025 California wildfires.

When wildfires swept through California, dōTERRA Healing Hands® along with 151 Wellness Advocates and their teams responded with compassion and urgency. Together, they assembled and delivered 7,750 72-Hour Emergency Relief Hygiene Kits filled with personal care items and essential wellness supplies to families and individuals impacted by the fires.

Director Mariko Ashtary helped distribute kits to a shelter serving individuals from multiple impacted communities.

She shared, "It's a difficult situation for many still. I am grateful for your generosity. I know the dōTERRA Healing Hands team made a huge difference. Thank you from the bottom of my heart!"

Gold Toyon Miller joined forces with a local school district to provide relief to impacted students and their families. After distributing the kits, she observed, "Even though these relief kits seem like a 'little' thing to do, they make such an impact to those who need these items."

Join the 25 Collective and Host a Leader-Led Trip



As a member of the 25 Collective, you're part of a legacy of sustainable impact. But that's not all. You also have the unique privilege to plan a leader-led trip to a dōTERRA Sourcing area, regardless of rank.

Impact Advocates Bonnie Erbe of Michigan, USA, and Heather Driedger of Alberta, Canada, along with four other Wellness Advocates, took advantage of this perk, traveling to Kapilina on the Big Island of Hawaii in January 2025 to experience the amazing work happening at Kealakekua Mountain Reserve (KMR) firsthand.

Highlights of the trip included immersing themselves in the breathtaking nature of KMR, interacting with and learning from members of the KMR team such as General Manager Greg Hendrickson and Director of Hiki Ola Keli'ikanoe Mahi, working in the plant nursery, and so much more.

While at KMR, our Wellness Advocates were even able to participate in a dōTERRA Healing Hands® project. Fourth-grade students from a nearby Hawaiian immersion school joined the group as they cleaned out invasive plants and spread waste shavings from the distillery on the 'Piko' area. This sacred space serves as a ritual area for cleansing and honoring before entering the reserve.

For Bonnie and Heather, the trip was truly transformative. They encourage any Wellness Advocates interested in Co-Impact Sourcing® trips to act and make it happen. It provides an entirely new connection and love for dōTERRA® essential oils.

To learn how you can plan a leader-led Co-Impact Sourcing trip visit sourcingtrips.doterra.com.

Host your own Leader Led Trip to KMR, regardless of rank. Join the 25 Collective today!*

*To host a Leader Led Trip, you must be an active member of the 25 Collective for 6 months or longer. Contact healinghands@doterra.com if you have questions.



Donation and Solicitation Disclosure

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ILLINOIS CONTRACTS AND REPORTS REGARDING THE CHARITY ARE ON FILE WITH THE ILLINOIS ATTORNEY GENERAL.

Maryland A copy of the current financial statement of the dōTERRA Healing Hands Foundation is available by writing 389 S 1300 W, Pleasant Grove UT 84062, or by calling (801) 437-7918. Documents and information submitted under the Maryland Solicitations Act are also available, for the cost of postage and copies, from the Maryland Secretary of State, State House, Annapolis MD 21401, (410) 974-5534.

Michigan Registration # 55179

NEW JERSEY INFORMATION FILED WITH THE ATTORNEY GENERAL CONCERNING THIS CHARITABLE SOLICITATION AND THE PERCENTAGE OF CONTRIBUTIONS RECEIVED BY THE CHARITY DURING THE LAST REPORTING PERIOD THAT WERE DEDICATED TO THE CHARITABLE PURPOSE MAY BE OBTAINED FROM THE ATTORNEY GENERAL OF THE STATE OF NEW JERSEY BY CALLING 973-504-6215 AND IS AVAILABLE ON THE INTERNET AT [HTTP://WWW.NJCONSUMERAFFAIRS.GOV/](http://www.njconsumeraffairs.gov/). REGISTRATION WITH THE ATTORNEY GENERAL DOES NOT IMPLY ENDORSEMENT.

North Carolina Financial information about this organization and a copy of its license are available from the State Solicitation Licensing Branch at 919-814-5400. The license is not an endorsement by the State.

Virginia A Financial Statement is available upon request from the Office of Charitable and Regulatory Programs P.O. Box 1163, Richmond, Virginia 23218 Phone 804-786-1343.

Washington dōTERRA Healing Hands Foundation, a Utah Non-Profit Corporation, is registered with the State of Washington Secretary of State Corporations and Charities Division. For further information please contact the Secretary of State at 360-725-0378 or <https://www.sos.wa.gov/charities>.



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