



Q4
2024

QUARTERLY
IMPACT
REPORT

 dōTERRA
healing hands®

Empowering people
worldwide to be healthy,
safe, and self-reliant.

Global Overview

2024 was an incredible year for dōTERRA Healing Hands®. Because of your support, families in Canada received nutritious meals, communities in Nepal now have clean water, children in Eswatini have reliable transportation, and many other humanitarian projects improved lives for people worldwide.

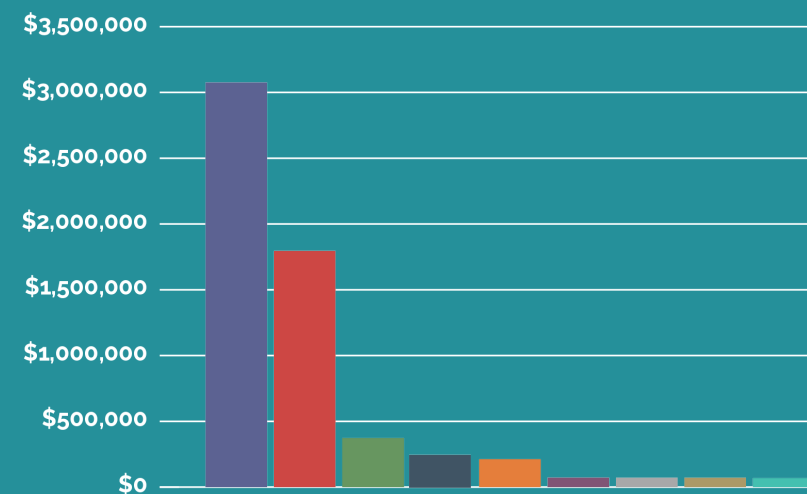
Thank you for making 2024 a memorable year of impact!

Q4 Total Outgoing Donations*



- U.S. \$754,471
- China \$1,247,704
- EMEA \$42,040
- Japan: \$64,406
- Australia/New Zealand \$36,075

2024 Annual Outgoing Donations*



- U.S. \$3,079,529
- China \$1,796,405
- EMEA \$373,620
- Japan: \$250,514
- Australia/New Zealand \$212,550
- Taiwan \$9,516
- Korea \$8,876
- Malaysia \$8,648
- Thailand \$5,505



Building a School to Help Leprosy-Affected Communities in India

In recognition of Giving Tuesday, dōTERRA Healing Hands® partnered with Rising Star Outreach to raise funds to build a brighter future for children in leprosy-affected communities. This project supported construction of a new school in Bihar, India where children from leprosy-impacted backgrounds can access quality

education and life-changing resources. dōTERRA Healing Hands' donations were used to provide essential classroom furniture and resources, fund the construction of classrooms, sewer systems, and a cricket field, and create lasting educational opportunities for children in need. Once it's completed, the school will be able to support 700 children.



Funds raised on Giving Tuesday in conjunction with Rising Star Outreach will empower **700 students** in leprosy-affected communities to pursue an education through a new school.

Supporting Vulnerable Children in Eswatini

dōTERRA recently added Eswatini as a *Eucalyptus radiata* sourcing location. By working in this small, landlocked country in Southern Africa, dōTERRA is able to source quality Eucalyptus essential oil, while also supporting children in Bulembu.

Once an abandoned town, Bulembu is now a thriving care community responsible for the full-time family-style care of over 300 vulnerable and orphaned children. Working with an on-the-ground partner, dōTERRA Healing Hands has supported the community's critical needs by providing medical supplies for a local clinic that serves over 1,400 community members, supplying school uniforms for nearly 200 children, and offering a special needs curriculum. For the first time, 25 children with special needs will receive dedicated educational support!



Additionally, dōTERRA Healing Hands funded a new bus. With a more reliable vehicle, our partner is better equipped to safely transport children in their care on school trips, home visits during holidays, medical appointments, and more.



For the first time, **25 children** with special needs will receive dedicated educational support!

Help in the Wake of Severe Tropical Storm Kristine

On October 23, 2024, Severe Tropical Storm Kristine made landfall in the Philippines, causing widespread flooding that affected millions of people and caused hundreds of casualties. dōTERRA Philippines worked quickly to provide support to the resilient

communities affected by Severe Tropical Storm Kristine. Working with Angat Buhay, dōTERRA Philippines was able to distribute 750 72-Hour Emergency Relief Hygiene Kits to individuals in need.

Following Severe Tropical Storm Kristine, 750 72-Hour Emergency Relief Hygiene Kits were distributed to individuals in need by the dōTERRA Philippines market.



Support Following Hurricanes Helene and Milton

Following Hurricanes Helene and Milton, our dōTERRA family rallied to offer help and support. Working with 258 Wellness Advocates and their teams, 27,800 dōTERRA 72-Hour Emergency Relief Hygiene Kits were distributed, benefiting thousands in impacted areas.

One kit recipient in North Carolina shared, "My family and I distributed [the kits]

this morning, and the response from our community was incredibly appreciative. We delivered the kits to [a local] disaster relief site... They were thrilled and eager to see everything included in the kits. They mentioned that the supplies would be invaluable as they continue to support those who have lost their homes here in Sarasota."

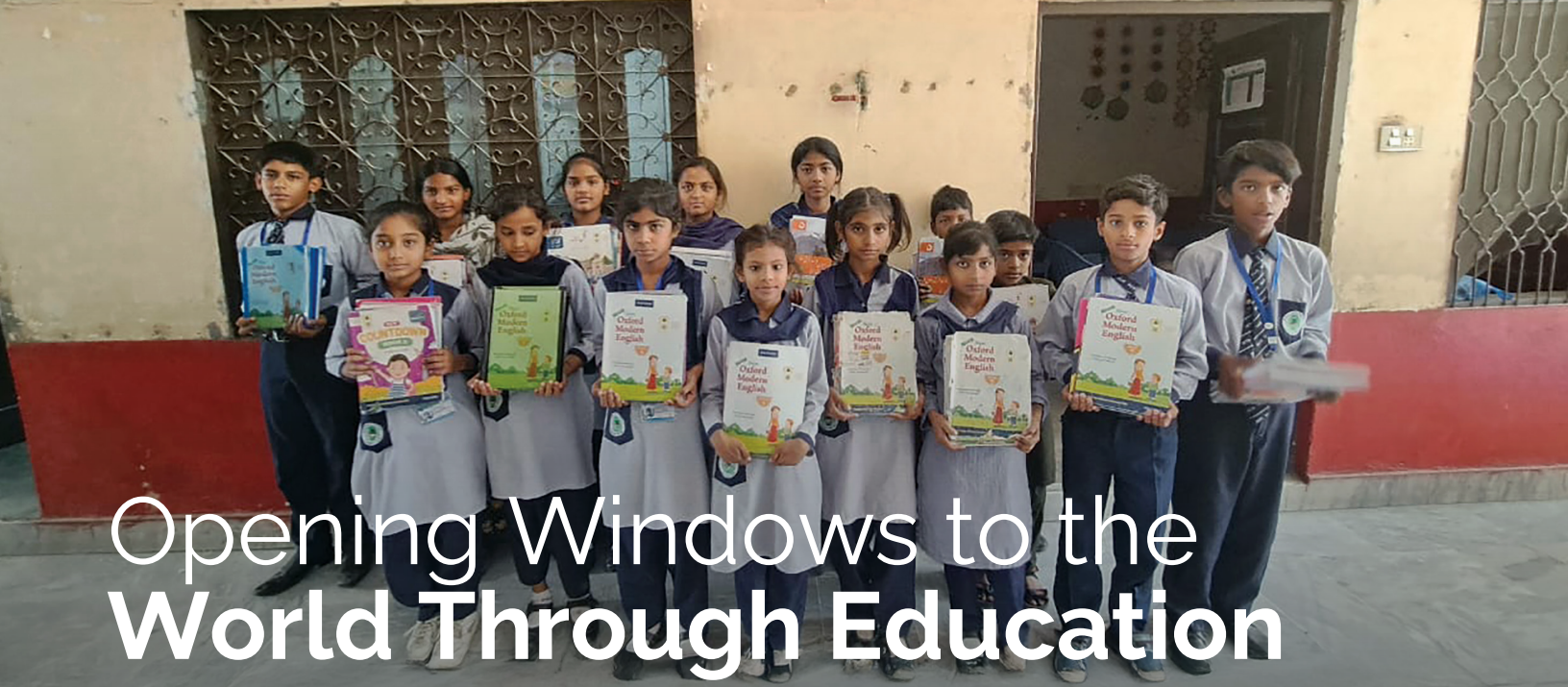
Thank you to everyone who helped with kit distribution following these hurricanes!



Q4 Disaster Relief Overview



In 2024, **97,384 72-Hour Emergency Relief Hygiene Kits** were distributed with help from other nonprofits and over **306 Wellness Advocates**.



Opening Windows to the World Through Education

Following the loss of their daughter, Raquel, to cancer, doTERRA Diamonds Jenni and Mike Wilson passionately pursued opportunities to empower children through education in her honor. They recently completed a Match project for Living Hope Educational Enterprises with this goal in mind.

Through the funds they raised, the Wilson's were able to provide needed school supplies and equipment to the School of Living Hope in Pakistan, benefitting the 200 students attending the school and their families, an estimated 500 people in total.

One of the students impacted by this project was Hadi*, a seventh grader at the school. Hadi was curious about computers and wanted to learn how to use them, but unfortunately his family was unable to afford one. Thanks to the computers

now available at school, Hadi can learn how to use computers, better preparing himself for the future.

When asked how this project impacted her, Jenni shared, "This project impacted me personally, because I've watched these children come off the streets and into school. As we have improved the quality of our teachers, this project also allowed us to add books and play equipment, along with computers and LED screens, which open up a huge, wonderful world of education and fun to these children. It's very fulfilling to see how we have supported these children to continue receiving a quality education that can help them in the future to pull themselves and their families out of poverty. I know that we have opened an educational window to the world for these children, and it's already expanding their minds so much."



Q4 Match Program Overview

\$340,224

Paid to Match Program projects

3,870

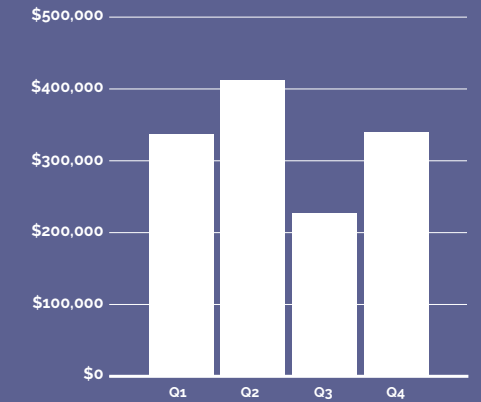
Total lives impacted

8
Projects completed

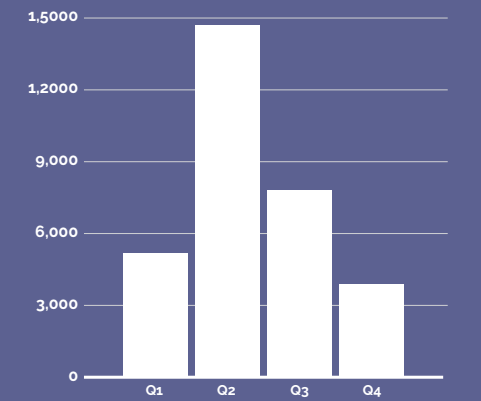
23
Projects funded

36
Projects approved

Match Donations in 2024



Lives Impacted by the Match Program in 2024



Through the funds they raised, the Wilson's were able to provide needed school supplies and equipment to the School of Living Hope in Pakistan, benefitting the **200 students** attending the school and their families, an estimated **500 people** in total.



25 Collective Perk Highlight: Quarterly Impact Calls

Did you know members of the 25 Collective have the opportunity to learn from dōTERRA sourcing and impact partners every quarter? After being a member of the 25 Collective for three months or longer, 25 Collective members are invited to regular impact calls where members of the dōTERRA Healing Hands and Co-Impact Sourcing teams share about recent humanitarian projects. Community members have the opportunity to ask questions and learn behind-the-scenes insights into the dōTERRA difference.

During Q4, 25 Collective members were able to meet with sourcing partners in Eswatini, learning how their support as donors has been utilized to support and empower this incredible sourcing community.



Don't miss the next impact call,
join the 25 Collective today!

Donation and Solicitation Disclosure

Florida A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL INFORMATION MAY BE OBTAINED FROM THE DIVISION OF CONSUMER SERVICES BY CALLING TOLL-FREE (800-435-7352) WITHIN THE STATE [of Florida]. REGISTRATION DOES NOT IMPLY ENDORSEMENT, APPROVAL, OR RECOMMENDATION BY THE STATE. Registration #: CH48280.

ILLINOIS CONTRACTS AND REPORTS REGARDING THE CHARITY ARE ON FILE WITH THE ILLINOIS ATTORNEY GENERAL.

Virginia A Financial Statement is available upon request from the Office of Charitable and Regulatory Programs P.O. Box 1163, Richmond, Virginia 23218 Phone 804-786-1343.

Maryland A copy of the current financial statement of the dōTERRA Healing Hands Foundation is available by writing 389 S 1300 W, Pleasant Grove UT 84062, or by calling (801) 437-7918. Documents and information submitted under the Maryland Solicitations Act are also available, for the cost of postage and copies, from the Maryland Secretary of State, State House, Annapolis MD 21401, (410) 974-5534.

Michigan Registration # 55179

NEW JERSEY INFORMATION FILED WITH THE ATTORNEY GENERAL CONCERNING THIS CHARITABLE SOLICITATION AND THE PERCENTAGE OF CONTRIBUTIONS RECEIVED BY THE CHARITY DURING THE LAST REPORTING PERIOD THAT WERE DEDICATED TO THE CHARITABLE PURPOSE MAY BE OBTAINED FROM THE ATTORNEY GENERAL OF THE STATE OF NEW JERSEY BY CALLING 973-504-6215 AND IS AVAILABLE ON THE INTERNET AT [HTTP://WWW.NJCONSUMERAFFAIRS.GOV/](http://www.njconsumeraffairs.gov/). REGISTRATION WITH THE ATTORNEY GENERAL DOES NOT IMPLY ENDORSEMENT.

North Carolina Financial information about this organization and a copy of its license are available from the State Solicitation Licensing Branch at 919-814-5400. The license is not an endorsement by the State.

Washington dōTERRA Healing Hands Foundation, a Utah Non-Profit Corporation, is registered with the State of Washington Secretary of State Corporations and Charities Division. For further information please contact the Secretary of State at 360-725-0378 or www.sos.wa.gov/charities.



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Pleasant Grove, UT 84062 USA • [doterra.com](https://www.doterra.com)

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