

2024

QUARTERLY
IMPACT
REPORT



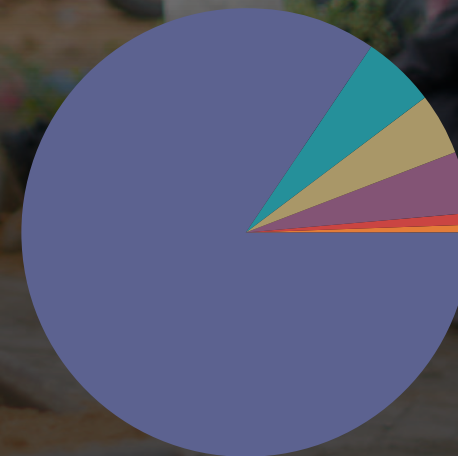
dōTERRA
healinghands®

Empowering people
worldwide to be healthy,
safe, and self-reliant.

Thank You for 14 Years of Impact

During quarter two (Q2), we celebrated our fourteenth anniversary. That's 14 years of empowering people worldwide to be healthy, safe, and self-reliant. We've loved every minute of this journey and can't wait to see what the next 14 years bring as we continue working together to engage in good!

Q2 Total Donations



- U.S. \$963,350
- Japan \$58,125
- EMEA \$52,385
- Australia/ New Zealand \$50,000
- Korea: \$8,876
- Malaysia: \$6,412

Empowering Individuals and Communities

From the beginning, dōTERRA has been a company focused on giving back. Two years after starting dōTERRA, the Founding Executives created the dōTERRA Healing Hands Foundation®, which has become an integral part of the company. Over the last 14 years, dōTERRA Healing Hands has empowered individuals and communities through health, education, and crisis relief initiatives.

In Q2, we celebrated our fourteenth anniversary with fun social media posts, an updated impact timeline, and a party for dōTERRA employees. The last 14 years have been filled with impactful projects and efforts: funding scholarships, digging wells, building medical clinics, and so much more.

Thank you for being part of the journey! We can't wait to see what comes next.



Click [here](#) for a peak into some of our global impact.





Nourishing a Brighter Future in Canada

During Q2, donations to the dōTERRA Healing Hands Foundation® went to projects like expanding a daycare kitchen through the nonprofit organization Le Petit Train Inc. Located in the Black Spruce sourcing area in Chapais, Quebec, Canada, this nonprofit kitchen teaches new parents how to feed, bathe, and care for their children. It also provides healthy food to those in need.

While Le Petit Train Inc. benefits its community, it has a tight budget, requiring donations from outside partners to pursue additional projects beyond its day-to-day efforts. Thanks to funds donated by the dōTERRA Healing Hands Foundation, Le Petit Train Inc. will be able to expand its kitchen, enabling the nonprofit to feed and serve even more community members. Many young

families in Chapais rely on this small, helpful kitchen, and now over 1,600 people will be positively impacted by this update.

Thank you for helping us nourish a brighter future for others!

Over 1,600 people will benefit from the daycare kitchen expansion in Canada.



Sustainable Impact through the 25 Collective

We're on a mission to empower communities worldwide, which is made possible by incredible donors, especially 25 Collective members!

Started at dōTERRA convention in 2022, the 25 Collective is a group dedicated to sustainable impact through monthly donations. By donating at least \$25 a month, 25 Collective members help us fund humanitarian projects around the world, particularly in dōTERRA sourcing areas.

The 25 Collective is more than just a group of donors—it's a community! With regular impact calls, a special Facebook Group, and an annual reception,

the 25 Collective provides an opportunity for individuals to connect around their shared passion for engaging in good.

When we combine our efforts as a community, we have the potential to change the world.



[Join the 25 Collective today to be part of our collective impact!](#)



Working with a local nonprofit, the Hong Kong market made **hundreds** of passive diffusers to raise funds benefiting people with disabilities.

Promoting Inclusion in Hong Kong

During Q2, the dōTERRA Hong Kong market held two DIY workshops for the Hong Kong Rehabilitation Power and Integrated Family Service Centre (HKRP). Founded in 1995, the HKRP promotes inclusion for people with disabilities, working to create equal opportunities.

During these workshops, the Hong Kong market educated about essential oils and worked with participants to create hundreds of passive diffusers. Made in special dōTERRA Healing Hands® molds with coloring and cement, each handmade diffuser was a one-of-a-kind memento perfect for essential oil lovers. The diffusers were sold at a charity event, generating funds for the HKRP to continue their important work.

Match Q2 Impact

\$411,672

**Paid to Match
Program projects**

14,692

**Total lives
impacted**

16

Projects
completed

20

Projects
funded

19

Projects
approved

the match
PROGRAM

Empowering Communities in Ghana through Technology

Technology increases connections and opens doors to countless opportunities. It's something we often take for granted in modern times. In underserved communities, technology isn't always readily available, yet it can be immensely transformative.

Working through the Match Program, Blue Diamond Hiroko Nagatomo raised funds to provide a computer lab for an elementary school in Ghana alongside the nonprofit African ICT Right. The lab will impact over 1,425 people, improving the community's digital economy, development, and self-reliance.

For students and teachers, the lab will expand their access to tools and resources, enabling greater learning and understanding. For the broader community, it'll open doorways through new opportunities like adult education classes outside of school hours.

When asked about the project, Hiroko shared, "Being passionate about providing computer labs to deprived communities is rooted in the belief that technology is a lever for equity and social justice. It represents a commitment to breaking down barriers, empowering individuals, and supporting communities in achieving sustainable growth and development."

Thank you for supporting Match Program projects like this one! Because of your generosity, we're empowering people worldwide.



Because of a Match Program project with African ICT Right, **over 1,425 lives** were impacted through a new school computer lab.

Supporting Communities in Times of Crisis

Thanks to your purchase of 72-Hour Emergency Relief Hygiene Kits, dōTERRA Healing Hands® was able to offer support during times of crisis throughout Q2.

Q1 Disaster Relief Overview

3,703

Kits distributed

19

Wellness Advocates requested kits

9

US States received kits

5

Countries received kits



Pamper your skin and empower people worldwide!

The purchase price of dōTERRA spa Rose Hand Lotion (net of tax) goes directly to the dōTERRA Healing Hands Foundation®. Buy your bottle today!



Inaugural Celebration at the Chitlang Health Post

In May, Wellness Advocates and the Cō-Impact Sourcing® team joined inaugural celebrations for the Chitlang Health Post in Nepal. Funded in part by the dōTERRA China market, the initial groundbreaking was held in February 2023.

The health post will now serve members of the Wintergreen sourcing community, providing improved access to healthcare and opportunities for hospital crew members to upgrade their skills. It'll impact approximately 1,200 households in the area.

It's impossible to entirely predict the impact of this health post, but we hope the difference it makes for this community lasts for generations!

The Chitlang Health Post will impact approximately **1,200** households.



Donation and Solicitation Disclosure

Florida A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL INFORMATION MAY BE OBTAINED FROM THE DIVISION OF CONSUMER SERVICES BY CALLING TOLL-FREE (800-435-7352) WITHIN THE STATE (of Florida). REGISTRATION DOES NOT IMPLY ENDORSEMENT, APPROVAL, OR RECOMMENDATION BY THE STATE. Registration #: CH48280.

ILLINOIS CONTRACTS AND REPORTS REGARDING THE CHARITY ARE ON FILE WITH THE ILLINOIS ATTORNEY GENERAL.

Maryland A copy of the current financial statement of the dōTERRA Healing Hands Foundation is available by writing 389 S 1300 W, Pleasant Grove UT 84062, or by calling (801) 437-7918. Documents and information submitted under the Maryland Solicitations Act are also available, for the cost of postage and copies, from the Maryland Secretary of State, State House, Annapolis MD 21401, (410) 974-5534.

Michigan Registration # 55179

NEW JERSEY INFORMATION FILED WITH THE ATTORNEY GENERAL CONCERNING THIS CHARITABLE SOLICITATION AND THE PERCENTAGE OF CONTRIBUTIONS RECEIVED BY THE CHARITY DURING THE LAST REPORTING PERIOD THAT WERE DEDICATED TO THE CHARITABLE PURPOSE MAY BE OBTAINED FROM THE ATTORNEY GENERAL OF THE STATE OF NEW JERSEY BY CALLING 973-504-6215 AND IS AVAILABLE ON THE INTERNET AT [HTTP://WWW.NJCONSUMERAFFAIRS.GOV/](http://www.njconsumeraffairs.gov/). REGISTRATION WITH THE ATTORNEY GENERAL DOES NOT IMPLY ENDORSEMENT.

North Carolina Financial information about this organization and a copy of its license are available from the State Solicitation Licensing Branch at 919-814-5400. The license is not an endorsement by the State.

Virginia A Financial Statement is available upon request from the Office of Charitable and Regulatory Programs P.O. Box 1163, Richmond, Virginia 23218 Phone 804-786-1343.

Washington dōTERRA Healing Hands Foundation, a Utah Non-Profit Corporation, is registered with the State of Washington Secretary of State Corporations and Charities Division. For further information please contact the Secretary of State at 360-725-0378 or www.sos.wa.gov/charities.

Power of One 100% of donations to the dōTERRA Healing Hands Foundation® are always given to aid because dōTERRA International covers the operating costs of the foundation. Of the donations used to support a Power of One project, 100% is used to empower the individuals in Cō-Impact Sourcing® supply chain areas for the current project. Once the fundraising goal for a Power of One project has been met, dōTERRA Healing Hands® will distribute additional donations raised among other projects in need of funding until the following quarter when next Power of One fundraiser launches and fundraising for that project begins.



#EngageInGood

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