

2022

QUARTERLY
IMPACT
REPORT

dōTERRA
healinghands®

Empowering people
worldwide to be healthy,
safe and self-reliant.

Cō-Impact Sourcing®

Source the best and help the most.

The dōTERRA® Japan, Europe, Australia, and Canada markets all worked closely with Cō-Impact Sourcing in Q4 to implement incredible projects.

Impact Story

- > **Funder:** dōTERRA Europe
- > **Funded amount:** \$25,000
- > **Impact:** 1,250 people
- > **Implementation partner:** Fairoils Charitable Trust and local partners

In Lunga Lunga, Kenya, water scarcity is a constant threat to the local farmers and their families. These farmers plant and harvest the tea tree and lemon eucalyptus plant parts used to make the essential oils we know and love. At Mwamose Primary School, where many Kutoka Ardhini farmers send their children, there's currently no access to clean water. With direction from Fairoils Charitable Trust, dōTERRA Europe has funded a reverse osmosis water system that will provide 1,250 students and staff with clean, drinkable water. Fairoils has also partnered with a local rural water company to ensure this water system is maintained and operational for years to come.



Impact Story

- > **Funder:** dōTERRA Europe
- > **Funded amount:** \$28,200
- > **Impact:** 39 people
- > **Implementation partner:** Esseterre

Esseterre, in partnership with dōTERRA Europe, has funded a mentorship program for a foster family center in Dobrich, Bulgaria. dōTERRA sources Yarrow, Lavender, Melissa, Rose, and Summer Savory in Bulgaria, so it's a critical region to give back to. The center provides children under

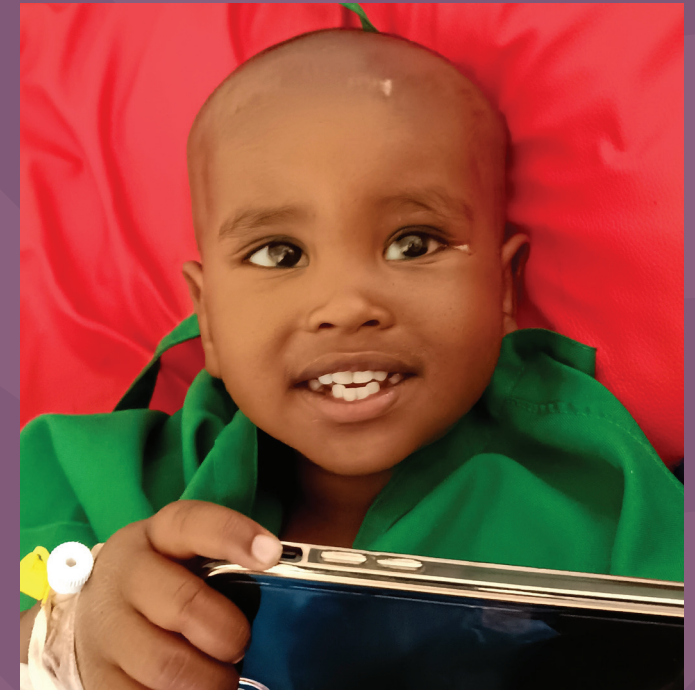
18 with mentors who help with school materials and social development. The mentorship program promotes daily contact with activities to stimulate learning while having fun. The program will sponsor 39 children, helping them gain self-confidence and motivation.



They get care because we care.

2022 Q4

- > **1,583** patients attended
- > **5,465** diagnostic tests performed
- > **44** babies delivered (34 vaginal, 10 C-sections)
- > **43** surgical procedures



Impact Story

Fuad Sicid Jamah is a two-year-old boy from Banadir—a village on the outskirts of Erigavo City. As his mother prepared breakfast one morning, Fuad bumped into the heated kettle, spilling boiling water all over himself. Fuad's panicked mother rushed him to the Sanaag Specialty Hospital for emergency treatment.

Fuad was immediately admitted and diagnosed, with burns covering 26% of his body. The burns affected his abdomen, back, and lower extremities. Hospital staff saved Fuad's life by cleaning his wounds and providing antibiotics, topical ointments, and IV fluids. Fuad responded well and is almost back to normal!





The Match Program

We're empowering our Wellness Advocates to help the world heal.

6,121 People Impacted

- > 450 children
- > 5,615 beneficiaries
- > 56 trafficking survivors
- > 3,444 hours of service



Impact Story

Project: Bonnie Erbe
Implementing Partner: Sanilac Area Violence Elimination Council
Location: Michigan
Impact: 100 women and children
Cost: \$14,060

47
Projects approved

37
Projects funded

10
Projects completed

Families who come to Eva's Place are fleeing domestic violence, sexual assault, or homelessness. Most people arrive with few possessions, and the children are often scared, confused, and upset. Eva's Place provides shelter to the vulnerable until they can get back on their feet. The Eva's Place Playground Renovation project will provide a space for kids to play while parents relax. The playground will benefit 100 women and children each year.



Hope

We're fighting modern slavery and victimization with our Hope action plan.

10

Hope projects supported

\$217,520

donated to Hope projects

\$26,000

dōTERRA products donated to anti-trafficking events

Law Enforcement Training

2

law enforcement trainings held (Georgia & Utah)

43

specialized law enforcement officers trained

The mobile crime lab funded at dōTERRA Connection 2022 | Heal and pole cameras were donated to the Medford Police Department. Over **\$26,000 of dōTERRA products** were donated to five anti-human trafficking events.

hope

Impact Story

- > **Project:** Officer Wellness Workshop
- > **Implementing Partner:** Stirling Foundation
- > **Location:** Utah
- > **Impact:** 11 Utah officers

In November 2022, the Hope action plan and Stirling Foundation collaborated with Utah law enforcement administrators and leaders to support those experiencing trauma after investigating child exploitation crimes. Child exploitation cases are emotionally difficult to investigate, so a recent workshop explored mental and emotional health resources to help officers stay at the top of their abilities while they shut down predators.

Mental health specialists and Wellness Advocates presented on coping mechanisms for trauma, depression, and anxiety, raising awareness for law enforcement mental health. Local officers also participated in animal-assisted therapy to create a calm, stress-free environment. The Hope action plan will offer additional workshops in 2023 for frontline officers fighting human trafficking and victimization.





Emergency Relief Kits

Wellness Advocates came together to donate an incredible **19,720 72-Hour Emergency Relief Hygiene Kits** to alleviate the suffering caused by traumatic disasters worldwide. It was the highest number of relief kits donated in any 2022 quarter!

19,720
kits distributed

9
US states that received kits

75
Wellness Advocates who distributed kits

The Ukraine Effort

To aid Ukrainian refugees, the dōTERRA Healing Hands Foundation® and Wellness Advocates raised **\$112,071** and dōTERRA Japan and Europe raised **\$41,062** in Q4.

Total To Date

- > **\$1,122,970** raised for Ukrainian refugee aid in 2022
- > **106,942** refugees supported
- > **10** countries supported

Ukraine Projects

- > **dōTERRA Europe** financed a project to provide food, clothing, and other necessities to Ukrainians.
- > **\$35,000** went toward three to five cars (based on availability and cost) to transport refugees away from Ukraine's hot borders.
- > **dōTERRA Japan** provided soap and dōTERRA spa Rose Hand Lotion to **361 Ukrainian refugees** living in need.



International Philanthropy

8 of our markets are engaged in good

These global projects are particularly close to our hearts.

Canada

› The dōTERRA Canada market donated **\$17,684** to support Nova Scotia hurricane victims and children aging out of foster care.

Europe

› The dōTERRA Europe market donated **\$35,000** to provide a truck that'll supply over **1,000 Syrian refugees** with daily food.

Australia

› The dōTERRA Australia market donated **\$3,254** to support distressed women and local First Nation children, positively impacting **552 women and children**.

Hong Kong

› The dōTERRA Hong Kong market donated **\$4,310** to four organizations like Dialogue in the Dark, which helps elderly, injured, and handicapped individuals. **570 people** were impacted by their donations.

Taiwan

› The dōTERRA Taiwan market impacted **198 people** through the Social Workers Assistance Program, which helps traumatized families and children get back on their feet.

China

› The dōTERRA China market donated **\$25,870** to the Children with Major Disease Project, which treats kids with diseases like intractable epilepsy, acute lymphoblastic leukemia, eosinophilia, and thalassemia. **7 children** received aid.

Japan

› The dōTERRA Japan market donated over **\$112,180** to help special needs and physically challenged people find employment and belonging, gave over 9,000 pounds of food to a local food pantry, and delivered Christmas toys to children at local orphanages, directly impacting **985 people**.

Korea

› The dōTERRA Korea market donated **\$8,078** to Sun-Up Ville, delivering products and 440 pounds of kimchi—a traditional Korean food—to the residents of the ville. Local Wellness Advocates also ran an essential oils class for the residents, impacting **52 people**.

#EngageInGood



Donation and Solicitation Disclosure

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ILLINOIS CONTRACTS AND REPORTS REGARDING THE CHARITY ARE ON FILE WITH THE ILLINOIS ATTORNEY GENERAL.

Maryland A copy of the current financial statement of the dōTERRA Healing Hands Foundation is available by writing 389 S 1300 W, Pleasant Grove UT 84062, or by calling (801) 437-7918. Documents and information submitted under the Maryland Solicitations Act are also available, for the cost of postage and copies, from the Maryland Secretary of State, State House, Annapolis MD 21401, (410) 974-5534.

Michigan Registration # 55179

NEW JERSEY INFORMATION FILED WITH THE ATTORNEY GENERAL CONCERNING THIS CHARITABLE SOLICITATION AND THE PERCENTAGE OF CONTRIBUTIONS RECEIVED BY THE CHARITY DURING THE LAST REPORTING PERIOD THAT WERE DEDICATED TO THE CHARITABLE PURPOSE MAY BE OBTAINED FROM THE ATTORNEY GENERAL OF THE STATE OF NEW JERSEY BY CALLING 973-504-6215 AND IS AVAILABLE ON THE INTERNET AT [HTTP://WWW.NJCONSUMERAFFAIRS.GOV/](http://www.njconsumeraffairs.gov/). REGISTRATION WITH THE ATTORNEY GENERAL DOES NOT IMPLY ENDORSEMENT.

North Carolina Financial information about this organization and a copy of its license are available from the State Solicitation Licensing Branch at 919-814-5400. The license is not an endorsement by the State.

Virginia A Financial Statement is available upon request from the Office of Charitable and Regulatory Programs P.O. Box 1163, Richmond, Virginia 23218 Phone 804-786-1343.

Washington dōTERRA Healing Hands Foundation, a Utah Non-Profit Corporation, is registered with the State of Washington Secretary of State Corporations and Charities Division. For further information please contact the Secretary of State at 360-725-0378 or <https://www.sos.wa.gov/charities>.



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