

2022 Q3

QUARTERLY
IMPACT
REPORT

dōTERRA
healinghands®

Empowering people
worldwide to be healthy,
safe and self-reliant.

dōTERRA Connection 2022

Heal

dōTERRA connection 2022
pursue what's pure

We're in this together to connect and learn.



\$25 Collective

dōTERRA Healing Hands Foundation® launched the 25 Collective at convention. By adding a \$25 donation to monthly loyalty orders, members become part of the program and help the dōTERRA Healing Hands Foundation® move sustainably toward funding our 2030 goal of impacting 10 million lives. Use this QR code to learn more.



We empower our Wellness Advocates to Help the World Heal.



hope

We fight modern slavery and victimization with our Hope action plan.



Brand-new dōTERRA Hope® Touch formula



Move for a Cause

- > Over **1,000** participants
- > **\$26,850** raised



Service Project

- > **679** journals colored
- > **226** service hours completed



Impact Story

We raised **\$60,000** at convention to help fund a mobile crime lab for Oregon police. In October, we presented the funds to the Medford Police Department. They intend to deploy the mobile lab this December. The lab will combat child exploitation and human trafficking in southern Oregon.

Mobile crime labs empower officers to immediately prevent predatory threats from harming children. Thank you to everyone who made this lab possible!



Cō-Impact Sourcing®

We're making a positive difference in the lives of farmers and harvesters.

In 2021, **\$207,000** helped fund two health posts in Nepal. One of those clinics, the community health unit in Bhimfedi, was completed in September, 2022 and is now benefitting 5,000 people in Wintergreen sourcing areas.

This quarter, international markets stepped up to impact sourcing communities with help from the Cō-Impact Sourcing team. Look at what they've accomplished!

China Market

- The Chitlang health post in Nepal • Committed funding: **\$375,000** (over three years) • Actual funding: **\$150,000**
- Implementation partner: **CHOICE Humanitarian** • **1,200 households** now have access to healthcare through the Chitlang health post in rural Nepal.

Europe Market

- Gözler Village School Renovation Project • Actual funding: **\$75,000** • Implementation partner: **EFECAN**
- The renovation of the once-closed Gözler Village grade school in Turkey is now open again for its students and staff thanks to Europe Market contributions.

Australia Market

- Hagar animal bank program in Vietnam • Committed funding: **\$66,365** • Actual funding: **\$33,719**
- Implementation partner: **Hagar** • The animal bank provides young women with animal husbandry training through Vietnam's Agriculture Ministry. This program helps fight human trafficking by giving women practical skills they can use to be self-sufficient.



They get care because we care.

2022 Q3

- > **1,513** patients attended
- > **4,075** diagnostic tests performed
- > **50** babies delivered (43 natural, 7 C-sections)
- > **44** surgical procedures

9,492

patients
attended
to date

173

babies delivered
(142 natural, 31
C-sections)
to date

27,191

diagnostic test
to date

220

surgical
procedures
to date



Impact Story

Khadija Hassan Jamah is a mother of four from the remote village of Shumax Shumax—approximately 25 miles from Erigavo City. When she was nine, she fell and sustained soft tissue damage on her left arm. She went to a village healer, who dressed the wounds with herbs and cloth. But the wound never healed, and the damaged tissue deformed further, developing into a tumor.

The tumor became so large Khadija couldn't flex her hand. Any touch was excruciating, making it difficult to care for her children. Her family went to Manhal Hospital in Erigavo City, but the proposed procedure was too expensive.

Shortly after returning home, the Jamah family learned about the Sanaag Specialty Hospital. Khadija reached out, and the hospital admitted her, operating immediately. The tumor was safely removed, and Khadija is undergoing physiotherapy to redevelop full hand function, happy for her brighter future.





The Match Program

We're empowering our Wellness Advocates to help the world heal.



52,101 People Impacted

- > 523 children
- > 8 families
- > 50,219 other/unspecified
- > 151 students
- > 675 refugees aided
- > 518 survivors attended
- > 29,719 hours of service

29
Projects approved

11
Projects funded

27
Projects completed

Impact Story

Project: The New Horizons Reforestation Effort
Advocate: Reed Gregory
Implementing Partner: New Horizons Foundation, Inc.
Location: Kenya
Impact: 400 community members, 15 churches, and 5 schools
Cost: \$4,290

Droughts and famines—resulting in devastating hunger and starvation—have escalated levels of poverty in Sub-Saharan Africa, which is why planting trees has become critical to the region's future. Doing so offers the most cost-effective way for rural households to build income and assets. Trees in Kenya also provide a measure of food security.

Kenya Orphan Support and dōTERRA have partnered to help the rural community around Dimmock School—located in an arid district of eastern Kenya—plant more than 2,500 saplings to promote forest regrowth in the region. The project educated the community and its members about the importance of planting trees and the danger of cutting them down without replacing them.

Hope

We're fighting modern slavery and victimization with our Hope action plan.

6

Hope projects supported

\$80,301

donated to Hope projects

\$14,373

raised for two-pole cameras for the Jackson County, Oregon, Sheriff's Office

Law Enforcement Training

1

law enforcement trainings held (Oregon & California)

9

specialized law enforcement officers trained

Impact Story

- > **Project:** Supporting Trauma Survivors in Uganda
- > **Wellness Advocate:** Cheryl Frank
- > **Implementing Partner:** Everfree International
- > **Location:** Uganda
- > **Impact:** 500 people
- > **Cost:** \$22,998



hope

Empowering human trafficking survivors with resources is a crucial step in trauma recovery. Everfree International knows this and dedicates its efforts to bettering the lives of survivors. Human trafficking is a global issue, and Everfree International saw a need in Uganda. Everfree set up an aftercare home in a Ugandan community to help survivors escape and stay out of trafficking rings for good, as individuals fleeing trafficking rings are often pulled back in. Aftercare homes are essential in breaking this vicious cycle.

Wellness Advocate Cheryl Frank raised \$22,998 with help from the dōTERRA Healing Hands Foundation Match Program to assist Ugandan victims, providing 5,475 healthy meals to survivors, 1,825 nights of safe sleep in a loving aftercare home, 5 educational scholarships, and 120 counseling sessions to those in need. This project was the catalyst that launched the Everfree Aftercare Home's first comprehensive care plan for Ugandan survivors. We positively impacted 500 individuals in this community.

The Ukraine Refugee Support

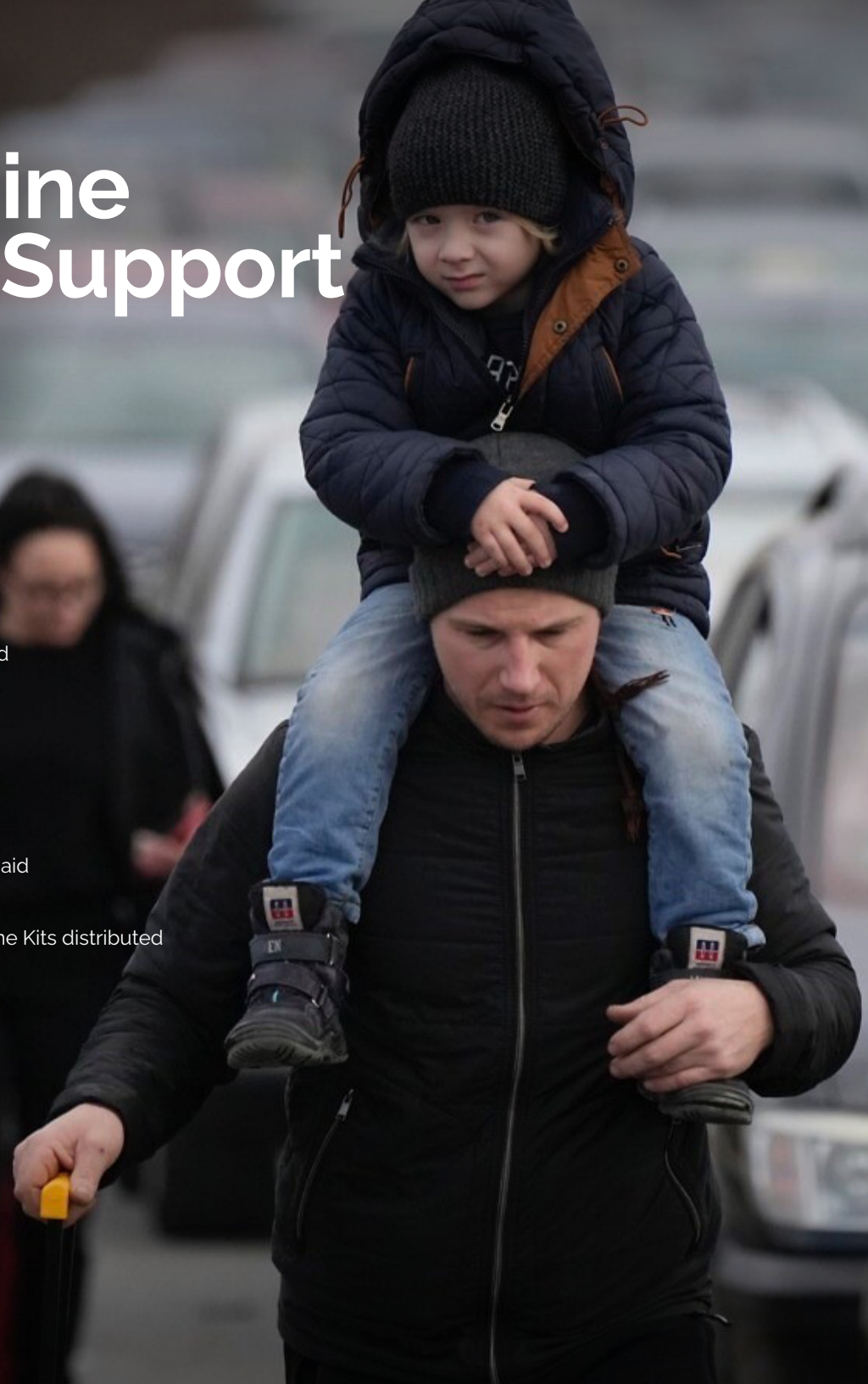
With the combined efforts of the Europe market, dōTERRA Healing Hands, and Wellness Advocates, **\$188,793** was raised in Q3 to support Ukraine refugees fleeing conflict.

2022 Q3

- › **\$188,793** raised for Ukrainian refugee aid
- › **3,425** refugees supported
- › **3** organizations provided grants
- › **2** Match Program projects approved

Total To Date

- › **\$1,202,120** raised for Ukrainian refugee aid
- › **106,181** refugees supported
- › **3,600** 72-Hour Emergency Relief Hygiene Kits distributed
- › **36** organizations provided grants
- › **9** countries supported
- › **9** Match Program projects approved



Ukraine Projects

- › **1,000** people impacted after **240** bags of dōTERRA® Protein and **440** bags of dōTERRA Greens were sent to the Ukrainian frontlines
- › **200** refugee orphans provided with educational materials via a mobile school
- › **\$30,107** donated to provide evacuation transportation for vulnerable families and children near combat zones
- › **25** families with special needs members provided with safe shelter through the renovation of a derelict building
- › **80** Ukrainian women empowered with hairstyling skills, crucial business education, and self-reliance tools to better their financial situations
- › **500** families provided with school provisions and bomb shelter supplies
- › **80** Ukrainian women trained to make traditional Ukrainian clothing to be sold online

Corporate Service Efforts

- > **300** kits assembled at Diamond Retreat for foster care kids
- > **29** blankets tied for refugees
- > **4** service projects held for local Utah communities
- > **845** Utah volunteers who participated in service projects
- > **25** Mexican leaders who visited dōTERRA campus and learned about dōTERRA Healing Hands

72-Hour Emergency Relief Hygiene Kits

5,925

kits distributed

10

US states that received kits

25

Wellness Advocates who distributed kits



International Philanthropy

6 of our markets are engaged in good



Australia/New Zealand

> **\$3,000** was donated to allow Australian youth to participate in extracurricular activities.

Brazil

> **280** elders at **14** nursing homes received AromaTouch® Hand Technique massages, companionship, and food.

Canada

> **8** community canoes were donated to the indigenous people of the Pelican Narrows by True North Aid.
> **40** homes were checked for safety and housing code standards.

Taiwan

> **450** students attended after-school classes at the Hang Chun Hospital.
> **177** social workers and families attended equal opportunity classes through the Social Workers Assistance Program.

Japan

> **\$30,655** was donated by dōTERRA Japan to Inagi, an organization that helps people with disabilities gain workplace skills.

Thailand

> **\$24,000** survivors received support from the Paveena Foundation, which fights sexual abuse and trafficking of women and children.



Donation and Solicitation Disclosure

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ILLINOIS CONTRACTS AND REPORTS REGARDING THE CHARITY ARE ON FILE WITH THE ILLINOIS ATTORNEY GENERAL.

Maryland A copy of the current financial statement of the doTERRA Healing Hands Foundation is available by writing 389 S 1300 W, Pleasant Grove UT 84062, or by calling (801) 437-7918. Documents and information submitted under the Maryland Solicitations Act are also available, for the cost of postage and copies, from the Maryland Secretary of State, State House, Annapolis MD 21401, (410) 974-5534.

Michigan Registration # 55179

NEW JERSEY INFORMATION FILED WITH THE ATTORNEY GENERAL CONCERNING THIS CHARITABLE SOLICITATION AND THE PERCENTAGE OF CONTRIBUTIONS RECEIVED BY THE CHARITY DURING THE LAST REPORTING PERIOD THAT WERE DEDICATED TO THE CHARITABLE PURPOSE MAY BE OBTAINED FROM THE ATTORNEY GENERAL OF THE STATE OF NEW JERSEY BY CALLING 973-504-6215 AND IS AVAILABLE ON THE INTERNET AT [HTTP://WWW.NJCONSUMERAFFAIRS.GOV/](http://www.njconsumeraffairs.gov/). REGISTRATION WITH THE ATTORNEY GENERAL DOES NOT IMPLY ENDORSEMENT.

North Carolina Financial information about this organization and a copy of its license are available from the State Solicitation Licensing Branch at 919-814-5400. The license is not an endorsement by the State.

Virginia A Financial Statement is available upon request from the Office of Charitable and Regulatory Programs P.O. Box 1163, Richmond, Virginia 23218 Phone 804-786-1343.

Washington doTERRA Healing Hands Foundation, a Utah Non-Profit Corporation, is registered with the State of Washington Secretary of State Corporations and Charities Division. For further information please contact the Secretary of State at 360-725-0378 or <https://www.sos.wa.gov/charities>.



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