

Q2
2022

QUARTERLY
IMPACT
REPORT

dōTERRA
healing hands®

Empowering people
worldwide to be healthy,
safe and self-reliant.

Hope

Fighting modern slavery and victimization with our Hope action plan.

6

Hope projects supported

\$6,260

donated to Hope projects

2

law enforcement trainings held (Oregon & California)

40

specialized law enforcement officers trained

25th Annual Global Milken Conference

Missy Larsen (dōTERRA® VP, Philanthropy) represented dōTERRA Healing Hands®

Impact Story

- › **Project:** Keeping Kids Safe in a Digital Age
- › **Advocate:** Sue Ann Grann
- › **Implementing Partner:** Street Grace
- › **Location:** Atlanta, Georgia, USA
- › **Impact:** 73 people
- › **Amount raised for Hope:** \$2,100

hope

Summary: After learning about the atrocity that is human trafficking, Diamond Sue Ann Grann wanted to help fight trafficking herself. She got connected with the organization Street Grace, which works to end the commercial sexual exploitation of children. Relying on her background as an event planner, Sue Ann decided to host an event at her house that would educate neighbors and friends on the dangers of human trafficking. She invited speakers from dōTERRA International and Street Grace to present, and used the evening as an opportunity to raise funds for the Match project she was running.

Following the event, Sue Ann told dōTERRA Healing Hands®, "One of the comments we heard over and over again is how grateful people were to learn about a company who has so much heart." Over 70 people attended the event, resulting in \$2,100 raised in donations for Street Grace. Sue Ann is a great example of how anyone can become an Advocate of Hope by identifying their strengths, leveraging their network, and applying their resources.



The Match Program

Empowering our Wellness
Advocates to help the world.



Impact Story

Project: Blue Star Service Dogs
Advocate: Stephne Hilgendorf
Implementing Partner: Blue Star Service Dogs
Location: Michigan, USA
Impact: 53 people (15 veterans and 38 handlers)
Cost: \$28,050

Summary: Veterans who have service dogs are less likely to attempt self-harm, allowing them to pursue the path of healing, purpose, and hope. Every day in 2018, an average of 18 veterans in the United States committed suicide, according to the U.S. Department of Veterans Affairs. To help ease the suffering they face, Michigan-based organization Blue Star Service Dogs provides military veterans, specifically those diagnosed with PTSD and TBI, with an alternative method of healing through service dogs and training.

Blue Star Service Dogs takes a unique approach to their service dog training program by allowing incarcerated individuals to help handle and train the dogs, which have been rescued from local shelters. Thanks to Stephne and her work on this Match project, 22 rescued dogs were accepted into the program, 38 incarcerated individuals were able to help train the dogs, and 15 veterans were admitted into the program to be paired with a service dog.

› 4,680 children

› 100 families

› 12,628 other/unspecified

› 1,035 students

› 10 survivors

› 7,196 women & girls

50

Projects approved

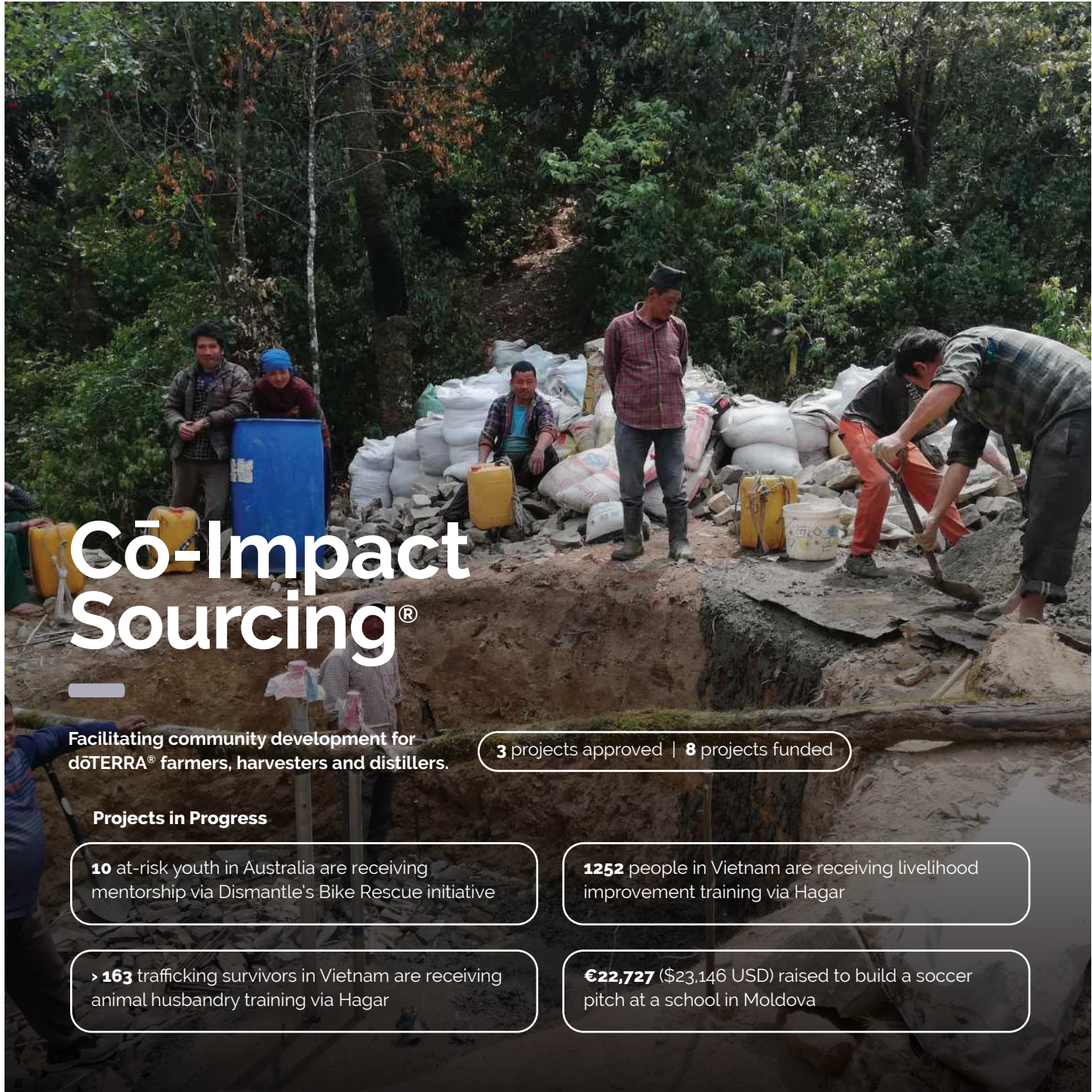
34

Projects funded

36

Projects completed

25,649
People Impacted



Cō-Impact Sourcing®

Facilitating community development for dōTERRA® farmers, harvesters and distillers.

3 projects approved | 8 projects funded

Projects in Progress

10 at-risk youth in Australia are receiving mentorship via Dismantle's Bike Rescue initiative

1252 people in Vietnam are receiving livelihood improvement training via Hagar

> 163 trafficking survivors in Vietnam are receiving animal husbandry training via Hagar

€22,727 (\$23,146 USD) raised to build a soccer pitch at a school in Moldova



Impact Story

Education has the power to change everything, especially for students from low-income families around the world. Thanks to collaboration between Cō-Impact Sourcing® and dōTERRA Healing Hands®, 100 students in Nepal will receive scholarships enabling them to attend school. Fifteen of these students have already received their scholarships and the remaining scholarships will be distributed soon. Education will open doors for these students, enabling them to pursue opportunities that otherwise would be out of their reach.

These scholarships are just one of eight projects that dōTERRA Healing Hands and Cō -Impact Sourcing are currently working on in Nepal. When complete, these projects will provide education, health services, and clean water for the communities where dōTERRA sources Turmeric, Wintergreen, and Spikenard.

dōTERRA
cō·impact
SOURCING®



They get care because we care.

2022 Q2

- › 2,663 patients attended to
- › 3,293 diagnostic tests
- › 67 deliveries (55 natural, 12 C-sections)
- › 575 surgical procedures

Impact Story

The Sanaag Specialty Hospital has now been operational for over a year, saving lives in Somaliland. Mother of three children, Ayan Abdullahi Jamah, has lost four other pregnancies to intra-uterine fetal deaths. When she began experiencing complications in her eight pregnancy, Ayan decided to visit the Sanaag Specialty Hospital with the support of her friends and family.

Upon her arrival, Ayan met with family physician, Dr. Mona Jamal, who diagnosed her with pre-eclampsia at 34 weeks pregnant.



patients
attended to



deliveries (99 natural,
24 C-sections)



diagnostic
tests



surgical
procedures

The Sanaag medical team put Ayan on medication to stabilize her blood pressure and prepare the baby for an early delivery. After consultations with the staff and her husband, Ayan agreed to move forward with an elective C-section, which was performed just one week after the hospital officially opened.

Thanks to the successful delivery, Ayan was able to welcome her healthy baby boy, Mascuud Abdirashid Hassan, into the world. Mascuud was the first baby delivered at the Sanaag Specialty Hospital. This spring, Ayan and Mascuud helped celebrate the one-year anniversary of the hospital's opening.



› Ayan and her son, Mascuud, receiving gifts from Dr. Jamal at the Sanaag Specialty Hospital one year anniversary celebration

Other dōTERRA Healing Hands® Impact



Ukraine | Thank you for helping us raise more than \$1 million for Ukraine refugee support.

2022 Q2

- › **\$329,097** raised for Ukrainian refugee aid
- › **94,525** refugees supported
- › **725** Emergency Relief Kits distributed
- › **11** organizations received grants
- › **3** countries supported
- › **1** Match project approved

Total

- › **\$1,081,846** raised for Ukrainian refugee aid
- › **102,756** refugees supported
- › **3,600** Emergency Relief Kits distributed
- › **33** organizations received grants
- › **9** countries supported
- › **6** Match projects approved



Hope for Ukraine

(Tina Wong)

- › **\$5,570** raised for Ukraine refugee support
- › **76** registered 5K participants



Mālama Week Impact

(Hawaii, USA)

- › **1,100+** participants
- › **1,650+** service hours completed
- › **10+** school, nonprofit and community organizations supported



Food and Care Coalition Ribbon Cutting

- › **300** people attended the ribbon cutting
- › **72** new one-bedroom units are now open
- › **112** total housing units now on the property



Family Haven

- › **32** kids in foster care, awaiting family placement, received quilts



Children At Risk Foundation

- › **10** educators received Excellence in Teaching awards



UVU Cambodia Project

- › **Latrines built** for rural schools

Emergency Relief

2,855

Emergency Relief
Kits distributed

6

Wellness
Advocates
distributed kits

1

US state and
2 countries
received kits

Impact Story

When conflict first broke out in Ukraine, many watched through their TV screens as entire communities were demolished. Since the beginning of the conflict, at least 12 million Ukrainians have fled their homes, many bringing only what was on their backs as they were forced into unfamiliar countries. Wellness Advocates and organizations from around the world have been active in helping with this crisis in several ways, including dōTERRA® Esseterre employees in Bulgaria. To date, employees at Esseterre have helped distribute 675 Emergency Relief Kits to refugee crisis facilities in the Dobrich area.



International Philanthropy

9 markets engaged in dHH efforts



Australia/New Zealand

- > **10** at-risk youth received mentorship via Dismantle's Bike Rescue initiative
- > **252** people in Vietnam received livelihood improvement training via Hagar
- > **63** trafficking survivors in Vietnam received animal husbandry training via Hagar
- > **14** community health centers in Papua New Guinea received COVID-19 aid
- > **4,100+** community members in Papua New Guinea received COVID-19 aid
- > **5** Australian Wellness Advocates participated in dHHFANZ Match projects

Canada

- > **\$24,000** CAD donated to support the Indigenous People of Pelican Narrows
- > **\$65,000** CAD donated to the Eabatemoong First Nation Healthy Homes Project

China

- > **5,000** people in Wintergreen sourcing areas of Nepal will receive medical care because of China's commitment to fund a health clinic with CHOICE Humanitarian

Europe

- > **€181,050** (\$188,873 USD) raised for Ukrainian refugee support at EU Convention
- > **11** Ukrainian refugee projects supported
- > **20** tons of food provided to Ukrainian refugees
- > **4** generators purchased for Ukrainian refugees
- > **2,000** Ukrainian refugees in Bulgaria received hygiene packs
- > **2,300** Ukrainian young adults and their families received psychological support
- > **1,200** Ukrainian refugees received shelter, medical care, and washing facilities
- > **\$5,000** donated to South Africa to provide flood relief kits to affected areas
- > **\$19,132** donated to new Europe Hope partner Opportunities for Families
- > **€22,727** (\$23,146 USD) raised to build a soccer pitch at a school in Moldova

Japan

- > **\$1,100** donated to purchase a therapeutic swimming pool for kids with disabilities
- > **\$11,000** donated to improve a workspace that people with special needs can use to make a sell baked goods for a profit

Mexico

- > Utah Governor Spencer Cox visited dōTERRA® Mexico corporate office

Russia

- > Therapy rooms in hospitals throughout the country are being built for children with autism and other sensory disorders

Taiwan

- > **4,000** healthcare workers received Rose hand lotion
- > **4** hospitals received Rose hand lotions to gift their healthcare workers



Donation and Solicitation Disclosure

Florida A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL INFORMATION MAY BE OBTAINED FROM THE DIVISION OF CONSUMER SERVICES BY CALLING TOLL-FREE (800-435-7352) WITHIN THE STATE [of Florida]. REGISTRATION DOES NOT IMPLY ENDORSEMENT, APPROVAL, OR RECOMMENDATION BY THE STATE. Registration #: CH48280.

ILLINOIS CONTRACTS AND REPORTS REGARDING THE CHARITY ARE ON FILE WITH THE ILLINOIS ATTORNEY GENERAL.

Maryland A copy of the current financial statement of the doTERRA Healing Hands Foundation is available by writing 389 S 1300 W, Pleasant Grove UT 84062, or by calling (801) 437-7918. Documents and information submitted under the Maryland Solicitations Act are also available, for the cost of postage and copies, from the Maryland Secretary of State, State House, Annapolis MD 21401. (410) 974-5534.

Michigan Registration # 55179

NEW JERSEY INFORMATION FILED WITH THE ATTORNEY GENERAL CONCERNING THIS CHARITABLE SOLICITATION AND THE PERCENTAGE OF CONTRIBUTIONS RECEIVED BY THE CHARITY DURING THE LAST REPORTING PERIOD THAT WERE DEDICATED TO THE CHARITABLE PURPOSE MAY BE OBTAINED FROM THE ATTORNEY GENERAL OF THE STATE OF NEW JERSEY BY CALLING 973-504-6215 AND IS AVAILABLE ON THE INTERNET AT [HTTP://WWW.NJCONSUMERAFFAIRS.GOV/](http://WWW.NJCONSUMERAFFAIRS.GOV/). REGISTRATION WITH THE ATTORNEY GENERAL DOES NOT IMPLY ENDORSEMENT.

North Carolina Financial information about this organization and a copy of its license are available from the State Solicitation Licensing Branch at 919-814-5400. The license is not an endorsement by the State. (This North Carolina disclaimer must be Bold or Underlined)

Virginia A Financial Statement is available upon request from the Office of Charitable and Regulatory Programs P.O. Box 1163, Richmond, Virginia 23218 Phone 804-786-1343.

Washington doTERRA Healing Hands Foundation, a Utah Non-Profit Corporation, is registered with the State of Washington Secretary of State Corporations and Charities Division. For further information please contact the Secretary of State at 360-725-0378 or www.sos.wa.gov/charities.



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