

# Essential LEADERSHIP MAGAZINE




14

**Congratulations  
on Reaching  
Presidential Diamond**

— Cristina Badell





“Focus on the possibilities of  
success, not on the potential  
for failure.”

---

Napoleon Hill









**14** **Cristina Badell**  
Presidential Diamond



**10** **Make Meaningful Connections**  
and Build Your Business with the  
AromaTouch® Technique

## Featured Diamonds

**06** **Sara Worth**  
Keep Gardening

**08** **Paula Ramos Morrissey**  
Make Things Happen

**12** **Ory & Obando Gonzalez**  
Letting Go

**18** **Claudia Bolanos**  
When Motivation is Stronger  
than Fear

**22** **Lauranell Bryan Thomas**  
Find Success Where You Are

**24** **Amy Fullmer**  
Building with Intention

**28** **Jexika Zambrano & Carlos Cadremy**  
Overcoming Obstacles



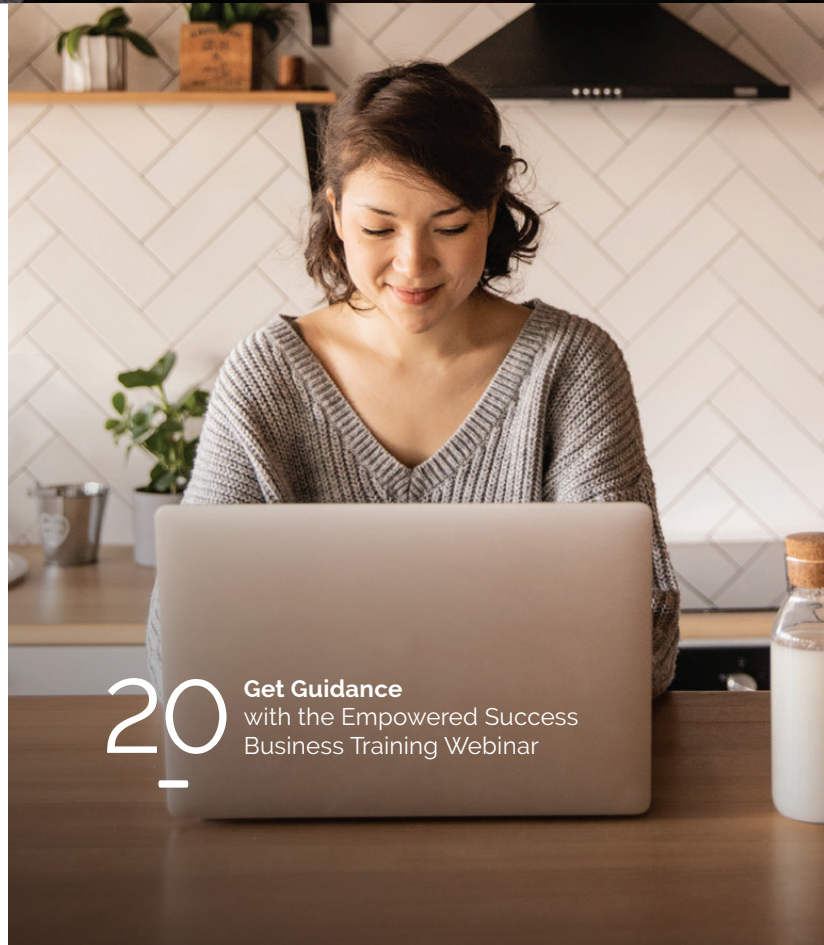
# 26

**Looking to Step Up Your Enrollments?**  
Let Class in a Box Help



## Recognition

- 37 Triple Diamonds
- 37 Double Presidential Diamonds
- 37 Double Blue Diamonds
- 38 Double Diamonds
- 39 Presidential Diamonds
- 41 Blue Diamonds
- 46 Diamonds
- 61 Platinums
- 67 Golds



# 20

**Get Guidance**  
with the Empowered Success  
Business Training Webinar



**Sara Worth** | Henderson, Nevada, USA

# Keep Gardening

**"Building a business isn't for the faint of heart. It's not a get-rich-quick endeavor either. It takes time, patience, consistency, and grit. Motivation is fleeting—it takes discipline. You have to adapt, while also still serving your customers from a place of love. There'll always be hard days, but it's how you choose to respond to circumstances that matters."**—Sara Worth

Like many people, Sara was initially uninterested in building a dōTERRA® business. But after enough time, multiple invitations from her upline, and too many incredible experiences with the products to ignore, Sara jumped in with both feet. She says, "I couldn't keep my mouth shut. I remember thinking, *Everyone needs to know about these gifts of the earth!*"

No one's path to Diamond rank is smooth; for Sara, it took nine years of dedication. She often reflects on how long it took and the tenacity it required to keep going when others may have given up. She says, "I'm not going to lie, some days were hard because comparison crept in. I saw others growing faster than me, and I sometimes thought I was failing because I was taking longer. I've always tried to remind myself to stay in my own lane, be consistent, and show up."

After building for five years, Sara and her husband moved to a new state where they didn't know a soul. Building suddenly became a lot more difficult. Sara was used to teaching classes and hosting events with a thriving, local network that just kept growing, but now she knew no one. She realized she needed to adapt and expand her strategy. "I decided to try a social media page. It took me a full year of daily posts before I got my first online enrollment, but it was so worth it. I love sharing online, and it's changed my life and business for the better. I've connected and built relationships with the most amazing people I never would've known if it weren't for social media. It's been so fun to create a loving essential oil community online."

Sara has experienced the importance of consistency. She says, "Lead by example, continually doing the daily things that build your business and nourish your network. I love thinking of this business as a garden. You're the gardener. You plant seeds with new people by sharing these products. You water and nourish your garden network by following up and serving your customers. Sometimes you're called to prune your tree and remove the dead branches or leaves—the people who are no longer ordering or engaged. Sometimes you have to pluck out the weeds of your own self-limiting beliefs."

She continues, "It's a helpful analogy for how you approach your business. When you first plant seeds, you don't know which ones will shoot up, which will wither, and which will slowly take root. You nourish them all with love and compassion and create an environment where your people can blossom and start planting their own gardens. It can take a while to see the sprouts and growth from the seeds you planted, so don't give up. Keep gardening."

## Grow with Your Team

"If there's anything I've learned, it's that you can't succeed in this business by yourself. You need other people to link arms with—who have their own goals and visions and believe they're achievable. Trust that there are people out there who'll catch the vision and be drawn to it. Those are your people!"







# Make Things Happen

## Paula Ramos Morrissey & Timothy Morrissey | Honolulu, Hawaii, USA

In 2017, Paula was living in Hawaii and working as a cleaner. She'd moved from Brazil a few years earlier and built up a substantial clientele. But something didn't feel right. As Paula pondered her situation, she realized she was missing freedom.

She was good at her job, but she felt it wasn't fulfilling her. Paula wanted to be creative and help other people. What she didn't know was what she really wished for was to be a Wellness Advocate.

When she learned about dōTERRA, she jumped at the opportunity. She loved the freedom her business provided her, and it became her Why as she led her team. But soon thereafter, challenges arose. She had her first daughter, and once the pandemic hit her husband lost his job. There was more pressure than ever to run a successful business.

Paula knew she couldn't go back to her cleaning job, so she and her husband made a plan. He agreed to stay home with their daughter while Paula committed full-time to building her business. She admits balancing family and work life was challenging, but Paula had to make things happen.

She started engaging others more on social media, building an online community. It was demanding work, but within six months Paula reached Platinum rank.\* The Morrisseys then decided they were ready for Diamond Club. Paula wanted to expand her team on the mainland, so the Morrisseys left their home in Hawaii and lived with family in Florida. For two months of Diamond Club, they rented a motor home and drove to California, connecting with people along the way.

Paula believes committing to personal development and having a strong, positive mindset have been key to her success. She loves the team she's built. To stay motivated and united, they have weekly meetings, and they support each other individually. As they work together, Paula says they feel like they're part of something bigger.

The Morrisseys are reaching their business goals. They're now back in Hawaii and are more excited than ever to see what the future holds. They know from experience that if they're committed to making things happen, they can accomplish anything.

“Don't give up on yourself. Each step brings more about you to the surface—your strengths and limitations. Work on those things, heal your life, and allow yourself to shine. As you start walking, the way appears. Trust yourself and go!”

Paula Ramos Morrissey





## Paula's Business-Building Tips

- Remember that facing obstacles is an opportunity to grow.
- Take responsibility for the good and bad results from your team.
- Be consistent and keep your Why in your heart.
- Always look for different, creative ways to share essential oils.
- Open yourself up to having a real relationship with your clients and builders.
- Don't feel shy about showing your vulnerabilities.
- Strive to feel worthy of sharing, receiving, and being successful.





# Make Meaningful Connections

and Build Your Business with the  
AromaTouch Technique®

**You've been through a lot these past few years and we know you want to do your part to help people reconnect and heal. Enter the AromaTouch Training Kit.**

When you or your customers purchase the AromaTouch Training Kit, you'll have the products you need to perform the AromaTouch Technique—a life-changing practice that creates a powerful essential oil experience for you to share with others.

By purchasing this kit, you receive access to the AromaTouch online training course, taught by Dr. Hill himself.

Sharing this technique is an amazing duplication model. It provides new customers with an essential oil experience, which leads to questions, giving you the opportunity to provide solutions.



**Purchase the AromaTouch®  
Training Kit**





"The AromaTouch Technique can help people form deep connections. It's an expression of love and caring, as well as an opportunity to help others feel better and use essential oils effectively. And it's important to note that this is true for both the giver and the receiver! This technique can create truly meaningful experiences for all participants."—Dr. David Hill, DC



## Start Incorporating The AromaTouch Technique in your Business Today!

**Jump in and don't wait.** We learn best by doing, so don't be afraid to start incorporating this technique into your classes. We recommend starting by inviting class attendees to practice the AromaTouch Hand Technique on each other. It is a great way for them to connect with others and to break the ice.



## This kit includes

dōTERRA Balance® 15 mL, Lavender 15 mL, Peppermint 15 mL, Tea Tree 15 mL, Wild Orange 15 mL, AromaTouch® 15 mL, Deep Blue® 15 mL, dōTERRA On Guard® 15 mL, Fractionated Coconut Oil 115 mL, Fractionated Coconut Oil Pump, AromaTouch Training Informational Card



Learn the AromaTouch  
Hand Technique





# Letting Go

Ory & Obando Gonzalez | Fulshear, Texas, USA



ESSENTIAL LEADERSHIP





Ory and Obando Gonzalez have learned sometimes you have to hold tight onto the things that matter most, and other times you just have to let go.

When reflecting on her dōTERRA® journey, Ory remembers one of the hardest challenges of building her business: losing several leaders and two legs in the same month. This loss was a huge blow to Ory's business and family. Not only did Ory and Obando worry about how they'd rebuild the team, but they also contemplated what this would do to their finances. It cut their next month's income in half.

Though she was deflated, Ory wouldn't be discouraged. She says, "I relied on my strengths and dedicated my time to leaders I knew wanted to run this race with me. This choice allowed me to rebuild and solidify my rank three months later." By clinging to her business when her remaining leaders needed her the most, Ory rebuilt to her former success—and beyond.

Later, Ory learned it's sometimes better to let go. When asked what advice she'd give others who are building a dōTERRA® business, she says, "If I could turn back time, I'd recommend making peace by letting go. Sometimes, we cling to leaders or aspects of the organization we think are ready to grow but aren't. Unfortunately, holding onto something that isn't working is like trying to run with a suitcase full of stones. It weighs us down and prevents us from moving forward."

Ory always prioritizes her commitment to her leaders. Her leaders know they can always count on her. She's always available to help. She loves helping her leaders plan their goals, deciding together how to best achieve them.

According to Ory, when she focuses on committing to her leaders—to those who truly want to build and grow with her—it becomes easier to let the smaller details go. She says, "Letting go is one of the biggest things I've learned by building my business." Now as a Diamond, she knows some aspects are worth holding onto, but sometimes you'll make it further if you simply let go.

## Managing Your Business While Managing a Family

**Ory and Obando know how difficult it is to blend business with family life. Here's some advice they have about trying to navigate parenthood and family life while building a successful business:**

- Focus on your Why every single day.
- Remember, these sacrifices are temporary, but their fruits will stretch far into the future.
- Be intentional about how you spend your time, as good time management is essential.
- Keep in mind you're a team. Share responsibilities in both your family and business.
- Schedule fun time—if you don't prioritize family and fun, it won't happen. Add family time to your calendar and intentionally plan business activities with the remaining time.





# Congratulations on Reaching Presidential Diamond

**Cristina Badell** | Miami Lakes, Florida, USA

**"We can positively change lives with our influence and show people that success in this business is possible. The benefits are limitless, and we create what we believe."** —Cristina Badell



### **Tell us about your journey to Presidential Diamond.**

In 2018, I was a photographer in Miami, where I emigrated four years before. I began using the products but had no interest in doing the business. After having great experiences with the product, I became the most loyal customer: buying all kinds of products every month. I began unconsciously sharing the benefits with my community on Instagram. Six months later, a good friend of mine asked me to get her a kit for her daughter. At that point, I realized I could make some extra income beyond my photography business.

In January 2019, I officially upgraded to Wellness Advocate. I saw dōTERRA as an opportunity to transition into a new entrepreneurial experience—working from home with a small investment. I was ready for change!

From that moment, dōTERRA has been an incredible experience. We hit Presidential Diamond in 18 months and achieved several Founder's Club positions, leading a fantastic team of Spanish-speaking entrepreneurs worldwide through social media.\*

### **What's the biggest lesson you've learned? What have been the biggest hurdles you've had to overcome?**

The biggest lesson I've learned is that anything you dream of is possible, not only if you believe you can, but if you set goals and show up with commitment. Consistency is vital. If you persist, you'll make it. It's definitely not about if you can or can't but if you will or won't. Taking action and putting your ideas in motion is key.

On the other hand, the biggest hurdle has been helping the women in my organization believe in themselves and defeat their limiting beliefs. I tell my teammates it's ok to feel fear, but they need to find space for courage. Another challenge is teaching them this business is a marathon, not a sprint race, so I help them to cultivate a long-term vision.

### **What advice would you give to someone trying to reach Presidential Diamond?**

Build a solid organic foundation. If you want time-freedom, your leaders need to learn how to take care of their organizations. Make sure they're empowered, independent, and self-motivated. They should have a strong vision, like yours. I would also recommend you help your team build a solid Diamond leaders, because they'll be more committed and you'll become more stable. Don't rush: a rank doesn't mean anything if you can't maintain it.

### **How do you and your spouse work together in the business? What advice do you have for couples working together?**

Victor has been my biggest support from day one. In the early stages of my business, he helped me with our baby and household errands, so I could teach classes and support my customers.

Nowadays he's become my partner, very involved with all the administrative and financial matters. He arranges all the travel logistics and organizes events. Victor also helps with skeptical husbands. He shares the masculine vision of the products and the business. Since I'm focusing more on education for my team, he's been enrolling more than me!

### **How have you learned to balance running your business and taking care of your family?**

It's been very challenging. I'm an overachiever and always feel there's not enough time to get things done. Being productive makes me feel amazing. It's adrenaline. I've learned to set alarms to stop working, because I have a lot of fun creating new things for my team. Thank God my family has been very supportive, and they understand all this time invested in dōTERRA is for them and for our future.

I recently began taking the quality time I spend with my family very seriously. I no longer work on weekends, and we have a yearly calendar full of family trips and activities. I finally feel my organization has reached a position where I can relax a little more without losing focus on my team's growth.

### **At this stage, what motivates you to continue building your business?**

As a Venezuelan immigrant, it inspires me to see how other immigrant women can achieve their financial goals by partnering with such a fantastic company. Most of us leave our countries with a suitcase full of dreams. It's challenging starting from zero in a new country—especially with a different language. But dōTERRA allows us to build an international business, no matter our professional experience, background, or location. I want to tell the world this is the best business model for entrepreneurs to meet their financial goals and become the best person they can be. And all while helping others. It's a no-brainer: everybody needs to know about this opportunity. That's what motivates me.

### **In what ways has your dōTERRA business changed your life?**

It's helped me grow a healthy mindset—changing my perspective on how I manage different situations. Professionally speaking, it's expanded my toolset and skillset. I can keep growing my business and help others to do the same.

Family-wise, this business has allowed us to dream about things that weren't possible before. It's already ensured proper education for our children. Plus, with all the blessings we've received, we can give back to our country—Venezuela—through our Social Project, danDŌ & donanDŌ. We take food and basic living supplies to support hospitals around the country.

dōTERRA is a personal development business wrapped in essential oils. It's a blessing to be part of this family. My Why is showing more Latin women this opportunity could change their lives for good. Thank you, dōTERRA.



### **Cuéntanos sobre tu viaje a Diamante Presidencial.**

En el 2018 trabajaba como fotógrafa de bebés y niños en Miami, donde había emigrado cuatro años antes. Empecé a usar los productos y como tenía tan buenas experiencias, me convertí en la clienta más fiel: compraba muchos productos todos los meses. Honestamente en un principio no tenía interés en hacer el negocio, pero comencé inconscientemente a compartir los beneficios con mi comunidad en Instagram. Seis meses después, una buena amiga me preguntó si podía comprarme un kit para su hija y en ese momento me di cuenta de que podía generar ingresos adicionales más allá de mi negocio de fotografía.

En enero de 2019, cambié oficialmente mi cuenta a Distribuidor Independiente porque vi dōTERRA como una oportunidad para hacer la transición a un nuevo emprendimiento, pero esta vez trabajando desde casa y con una inversión mínima. ¡Estaba lista para el cambio!

Desde ese momento, dōTERRA ha sido una experiencia de crecimiento increíble. Llegamos a Diamante Presidencial en tan solo 18 meses y logramos varias posiciones en diferentes Club de Fundadores, liderando un fantástico equipo de emprendedores de habla hispana a nivel mundial, usando redes sociales.\*

### **¿Cuál es la mayor lección que has aprendido? ¿Cuáles han sido los mayores obstáculos que has tenido que superar?**

La mayor lección es haber comprobado que definitivamente todo lo que sueñas es posible. Pero no sólo hace falta creer, hay que fijarse metas y presentarse con compromiso. La consistencia es vital. El que sigue, lo consigue. Definitivamente no se trata de si puedes o no puedes, sino de si lo harás o no lo harás. Pasar a la acción y poner tus ideas en marcha, es clave.

Por otro lado, el mayor reto ha sido ayudar a las mujeres de mi organización a creer en sí mismas, ayudarlas a derrumbar sus creencias limitantes. Les digo a mis chicas que está bien sentir miedo, pero necesitan encontrar espacio para la valentía. Otro desafío es enseñarles que este negocio es un maratón, no una carrera de velocidad, por eso también las ayudo a cultivar una visión a largo plazo.

### **¿Qué consejo le darías a alguien que intenta llegar a Diamante Presidencial?**

Construye una organización con bases orgánicamente sólidas. Si tu deseo es tener tiempo libre, tus líderes deben aprender a hacerse cargo de sus organizaciones. Asegúrate de que estén empoderados, que sean independientes y que estén auto-motivados. Deben tener una visión fuerte, como la tuya. También te recomiendo que ayudes a tus líderes frontales a construir un Diamante sólido, porque estarán más comprometidos y tú también estarás más estable. Y por último, no te apresures en construirlo rápido: un rango no significa nada si no puedes mantenerlo.

### **¿Cómo trabajas junto a tu esposo en el negocio? ¿Qué consejo tienes para las parejas que trabajan juntas?**

Victor ha sido mi mayor apoyo desde el primer día. En las primeras etapas de mi negocio, me ayudaba con las labores del hogar y con nuestro bebé, para que yo pudiera dar clases y apoyar a mis clientes.

Hoy en día se ha convertido en mi socio, muy involucrado con todos los asuntos administrativos y financieros. Se encarga de toda la logística de viajes y hasta organiza eventos. Víctor también

ayuda con los maridos escépticos, compartiéndoles la visión masculina de los productos y del negocio. Como actualmente yo me estoy enfocando más en la educación de mi equipo, ¡él ha estado inscribiendo, incluso más que yo!

### **¿Cómo has aprendido a balancear tu negocio y el cuidado de tu familia?**

Honestamente ha sido muy retador. Me pongo objetivos grandes y siempre siento que no hay suficiente tiempo para hacer las cosas. Ser productiva me hace sentir increíble, es como adrenalina. Entonces he tenido que aprender a programar alarmas para dejar de trabajar, porque me divierto mucho creando cosas nuevas para mi equipo. Gracias a Dios, mi familia me ha apoyado mucho y entienden que todo este tiempo invertido en dōTERRA es para ellos y para nuestro futuro.

Recientemente comencé a tomar muy en serio el tiempo de calidad que paso con ellos y ya no trabajo los fines de semana. También tenemos un calendario anual lleno de viajes y actividades familiares. Finalmente siento que mi organización ha llegado a una posición en la que puedo relajarme un poco más sin perder el enfoque en el crecimiento de mi equipo.

### **En esta etapa, ¿qué te motiva a seguir construyendo tu negocio?**

Como inmigrante venezolana, me inspira ver cómo otras mujeres inmigrantes pueden lograr sus objetivos financieros al asociarse con una empresa tan fantástica. La mayoría de nosotros dejamos nuestros hogares con una maleta llena de sueños. Es retador comenzar de cero en un nuevo país, especialmente con un idioma diferente, pero dōTERRA nos permite construir un negocio internacional, sin importar nuestra experiencia profesional, antecedentes o ubicación. Quiero decirle al mundo que este es el mejor modelo de negocio para que los emprendedores alcancen sus metas financieras y se conviertan en la mejor persona que pueden ser, y todo esto mientras ayudamos a los demás. Para mí es una obiedad: todo el mundo necesita saber acerca de esta oportunidad ¡Eso es lo que me motiva!

### **¿De qué manera tu negocio dōTERRA ha cambiado tu vida?**

dōTERRA me ha ayudado a desarrollar una mentalidad saludable, cambiando mi perspectiva sobre cómo manejar diferentes situaciones. Hablando profesionalmente, también siento que se ha ampliado mi cinturón de herramientas y habilidades. Y con todo lo aprendido, puedo ayudar a otros a construir un negocio exitoso también.

En cuanto a mi familia, este negocio nos ha permitido soñar con cosas que antes no veíamos posibles. Incluso ya pudimos asegurar la educación universitaria de nuestros hijos. Además, con todas las bendiciones que hemos recibido, podemos retribuir a nuestro país, Venezuela, a través de nuestro proyecto de beneficio social danDÓ&danDÓ donde llevamos alimentos y productos de primera necesidad a hospitales y orfanatos en Venezuela. dōTERRA es un negocio de desarrollo personal "envuelto" en aceites esenciales. Es una bendición ser parte de esta familia. Mi por qué es mostrarle a más mujeres latinas que esta oportunidad podría cambiar sus vidas para siempre. Gracias dōTERRA.

dōTERRA es un negocio de desarrollo personal envuelto en aceites esenciales. Es una bendición ser parte de esta familia. Mi por qué es mostrar a más mujeres latinas que esta oportunidad podría cambiar sus vidas para siempre. Gracias dōTERRA.



**“Podemos cambiar vidas positivamente con nuestra influencia y mostrarle a la gente que el éxito en este negocio es posible. Los beneficios son ilimitados y creamos lo que creemos”.**

*—Cristina Badell*







**Claudia Bolanos** |  
L'Île-Bizard, Quebec, CAN

# When Motivation is Stronger than Fear

**Claudia will be the first to admit building a dōTERRA® business isn't easy.** When trying to get her business off the ground, Claudia could feel challenges on every side trying to stop her. At the time, she had a newborn, toddler, and teenager at home who needed her. Plus, as immigrants, she and her husband didn't have any family close to support them. Though it was an overwhelmingly difficult time, Claudia says, "I was blessed to have a resilient spirit and a supportive husband. Even though those days had dark moments and I thought about quitting, my motivation was always stronger than my fear, which is why I am here today."





## Claudia's Three Keys to Successful Team Relationships

**Open Communication.** "I've grown closer with my team members and been more empathetic. I still act as a firm guide for them on their way to success."

**Honesty.** "What people don't know can be easily learned. It's just a matter of whether they want to or not. We try to be really honest about what our team wants."

**Authenticity.** "I always encourage people to see their own value—to recognize their capabilities. I want everyone to be their true selves on my team."

It was those difficult life experiences that helped Claudia build a solid, successful team. When helping team members in difficult situations while trying to build their businesses, she draws on her own experience to give helpful advice and support. She says, "I started at zero. I can use my life experiences and what I've learned to help my team."

Claudia not only draws on her life experience when leading her team, but she also believes in being 100% herself. One piece of advice she gives to other leaders is to never compare themselves to others. "Don't measure your success using others' metrics. Be the most authentic and honest version of yourself that you can be. I always try to be myself—some people say I'm a lion with a care bear heart."

As both an achiever and activator, Claudia says her "lion side" sometimes comes out—she can be focused on results over emotions. Over the years, she's learned to show her team how much she cares by helping them find solutions. She says, "I may not be the one who sits and cries with you, but I am the one who'll help you realize you can do this. I'll help you find a way to move forward."

While it took both a caring and "lion" heart to achieve the kind of success Claudia has seen, she says she wouldn't change anything about her journey. From the dark days when she wanted to quit, to now as a Diamond leader, Claudia is grateful she stayed the course, overcame her fears, and remained resilient.







# Get Guidance

## with the Empowered Success Business Training Webinar

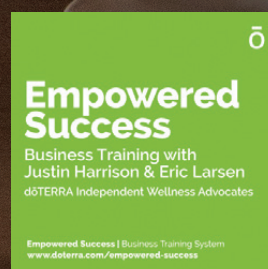


**Justin Harrison**  
*Master Distributor*



**Eric Larsen**  
*Master Distributor*

Frodo didn't destroy the ring without a little help from Gandolf and you aren't expected to build your dōTERRA business without guidance, either. That's why Master Distributors Justin Harrison, Eric Larsen and friends are inviting you to participate in monthly Webinars to talk all things dōTERRA business. These sessions are packed with fresh, duplicatable strategies from top leaders to uplevel your business in every aspect.



**Register  
today!**









**Lauranell Bryan Thomas** | Jasper, Florida, USA

# Find Success Where You Are

Lauranell's dōTERRA® business started without help from the Internet, which seems nearly impossible now. "When I started, I had no computer—so no email or social media." Instead of sending Instagram messages or creating Facebook events, Lauranell says her first year was just "word of mouth and lots of classes anywhere I could teach."

But Lauranell knew she had to keep going. "I couldn't help but tell everyone about my personal experiences and my love of these products." As she worked and pushed forward, she started seeing success. "My friends and builders saw me just making things happen, and I kept telling them if I can, you can."

As she moved forward, Lauranell learned new ways to grow her business. "I learned little by little about Facebook and other social media platforms. Team support was so powerful. I listened a lot, then I ran with it."

No journey is without challenges, but Lauranell didn't let anything slow her down. "Don't allow the ever-present, negative head talk win. Kick it to the curb and flip it to be positive." Every time negative thoughts creep in, Lauranell tells herself, "You can do anything you put your mind to, because you already have."

Her persistence has paid off. "I've earned four Incentive Trips. I was top 200 in Prime Wellness Club. I've finished Diamond Club three times." Lauranell knows her success stems from her passion for dōTERRA. "Teaching, sharing, and enrolling light me up. I get so excited sharing it just rolls out of me. I feel my audience leaning in and hanging on. I just love teaching."

As Lauranell looks back at her experiences with her dōTERRA business, one of her biggest takeaways is rolling with the punches. "Life can be crazy at times. There are all kinds of emotions flowing, but through it all I've found staying true and strong and showing up is what's key. My primary strength is adaptability, and through my challenges I've learned I can adapt, turn, and twist as necessary."

More than anything, Lauranell knows your team can be your greatest source of support. "They're my friends, and together we've created a beautiful positive change in so many people's lives. We celebrate, support, and care for each other deeply. We're a family and sharing dōTERRA is our mission."

## Lauranell's Tips for Effective Leadership

- Listen intently.
- Speak the truth about someone's value.
- Offer support, but don't push.
- Work alongside people and lead by example.





# Building with Intention

Amy Fullmer | Layton, Utah, USA

After eight years of hard work and progress with a different direct sales company, Amy realized she needed a change. She was a top earner and had achieved the top rank, yet something was missing. Amy says, "Even though I experienced a lot of success, I realized I'd never have the time freedom or make the impact I wanted."

As she looked into new opportunities, Amy felt drawn to dōTERRA. "When I saw the earnings disclosure, compensation plan, and retention rates, I was blown away. And when I learned about the mission and service culture of dōTERRA, I knew it was the company and movement my heart was longing to find!"

Starting something new is never easy, especially when it means leaving behind something you've spent time and energy developing. Amy remembers, "It was a struggle to start from scratch, launching and building a business again." Beginning shortly before the COVID-19 pandemic didn't help. But she kept her long-term vision at the forefront of her mind and shared this focus with her family, which grounded and motivated her.

Looking back, Amy says, "I'm continually amazed when I put God first in my life and truly seek to partner with Him daily, everything works out. I have the strength and ability to do





### Family First

"Be clear on what your family's priorities are and put those in your calendar first. Everything else can be scheduled around those priorities."

what's most important. Sometimes I've gotten offtrack, but every day is a new day, and I love that I can always refocus and realign my choices and priorities. It's a journey, not a destination."

From the get-go, Amy intentionally chose her primary builders. She understood the importance of finding solid partners, so she was patient—only bringing someone into an important role if he or she was fully committed and capable.

Amy also shares, "I didn't fear bringing on builders who were more capable or talented than I was. I let the strength of the products, company, and compensation plan do the

heavy lifting. I was confident doing my best would be enough." She and her team focused on implementing the basics of PIPES, having a clear system for launching new builders, and training other team members to duplicate and scale. Building with this strong foundation has paid off immensely.

**"Belief is key to being successful. It's crucial to help people identify where they're struggling in their belief so they can work on that area. Focus on the best in others and know the strengths they have are exactly what will help them succeed."**—Amy Fullmer



# Looking to Step Up Your Enrollments?

## Let Class in a Box Help

Enrolling is the first step to building your dōTERRA business, and consistently enrolling new customers and builders is key to ensuring that **your business thrives**. Let Class in a Box help you reach your goals! With more products than ever before, this carefully curated kit will set you up to hold effective classes and Wellness Consults all while saving time and money. *\$35.00 Wholesale*



ESSENTIAL LEADERSHIP





#### **This kit includes:**

10 Wild Orange 5 mL oils to use as enrolling and booking incentives

1 pack of Deep Blue® Rub Samples, 1 pack of On Guard® Protecting Throat Drops, 1 pack of dōTERRA On Guard® Natural Whitening Toothpaste Samples, and 24 1/4 sample drams to make sampling convenient

50 *Essential Oils Are Simple* class handouts

10 *Live Guides* to hold simple Wellness Consults and get customers on LRP



# Superando Obstáculos

**El comienzo del viaje de Jexika en dōTERRA® no fue fácil.** Como inmigrante venezolana que llegó a los Estados Unidos embarazada de gemelos hace cuatro años, conseguir un trabajo resultó ser un desafío. "Fue difícil conseguir un trabajo en mi estado. Y como si eso no fuera suficiente, no hablaba el idioma. Además, no conocía a mucha gente; en realidad, solo cinco". Después de que nacieron sus hijos, Jexika buscó la manera de darles la mejor calidad de vida sin sacrificar el tiempo y la atención que necesitaba y quería brindarles.

Lo que encontró Jexika fue la oportunidad de negocio de dōTERRA. Mirando hacia atrás, ahora sabe que todo el trabajo duro y los sacrificios que hizo para construir su negocio valieron la pena. "Hubo días difíciles en el camino y grandes obstáculos, pero cuanto mayor es la prueba, mayor es la bendición. Así que hoy puedo decir que somos líderes Diamante Azul con la mejor empresa del mundo".

A través de su viaje, Jexika y su esposo Carlos llegaron a comprender que debe dedicarse si quiere tener éxito. "Para nosotros, este negocio es mucho más que trabajo", dice. "Es nuestro estilo de vida. Es importante incluir dōTERRA en su vida familiar, porque de eso se trata: cambiar sus hábitos. Para nosotros, dōTERRA es una empresa familiar". Ella continúa: "Ser líder requiere mucho compromiso y no todos están dispuestos a dejar de lado las prioridades por el bien común". Sin embargo, cuando Jexika se comprometió por completo, vio mucho éxito personal y encontró personas que también estaban listas para hacer todo lo posible.

"Hemos visto cómo los productos que ofrecemos han influido en vidas", reflexiona. "Los aceites esenciales dōTERRA son únicos y tratamos de compartir los productos y las oportunidades comerciales con el mismo nivel de pasión". Descubrió y continúa canalizando esta pasión después de ver los resultados de primera mano. "Esto es solo el comienzo", dice. "Muchas familias están cambiando sus realidades económicas y tenemos una hermosa comunidad de personas que han cambiado sus vidas con dōTERRA".

Jexika y Carlos saben que todas las cosas increíbles que han visto son solo el comienzo si continúan trabajando y avanzan con el mismo compromiso de siempre. "Sigo pensando que lo mejor está por venir, ¡y no puedo esperar!"

## Jexika Zambrano y Carlos Cadremy

Miami, Florida, USA





Scan here to  
read in English



## Cómo Ser un Líder Exitoso


- **Comprende la visión de dōTERRA.** "Mostrar la visión de dōTERRA ha ayudado enormemente a crear un equipo increíble".
- **Haga las cosas de la manera correcta, incluso cuando sea difícil.** "Cuando se trata de liderazgo, no es posible tomar atajos, no importa cuánta experiencia tenga. Cada tarea y cada persona es importante".
- **¡No se rinda!** "Hay una habilidad especial que comparten los líderes. Persisten, incluso cuando caen. Levántese hasta alcanzar sus metas".

**"Lo más importante en el liderazgo no es cuánto avanza, sino cuánto ayuda a otros a avanzar".** —Jexika Zambrano







A man with short, graying hair, wearing a dark blue button-down shirt, is seated at a desk and looking down at a silver laptop. His hands are on the keyboard. The background is a softly blurred office environment featuring a large circular mirror, a lamp with a white shade, and a wooden desk. The overall lighting is warm and professional.

“A leader is one who  
knows the way, goes the way,  
and shows the way.”

---

John C. Maxwell



dōTERRA<sup>®</sup>

# Business Tools and Resources

---





# Business Training



## Empowered Success Webinar

Get relevant training for building your dōTERRA business. Learn from top leaders the first Monday of every month.



Register  
now



## Business Building Certification Course

The dōTERRA Business Building Certification was created using established, duplicatable methods taught by top leaders. Filled to the brim with scripts, tips, and tools from some of the most effective leaders in the business, use this complementary course to onboard your new builders.

Free to Wellness Advocates



Take the  
course



## Building Your Business with dōTERRA Podcast

Subscribe for bite-sized business advice from top Wellness Advocates. You'll get concrete ideas on how to successfully enroll new customers, take advantage of one-on-ones, deal with no-show classes, and much more.



Listen  
now



## Business Advancement Team

If you don't have an upline to guide you, we're here to provide answers to your questions. The Business Advancement team is committed to assisting Wellness Advocates ranked from Consultant to Premier who want to advance their businesses. They answer general questions and provide business education.

### Contact Information Hours:

Monday–Friday, 8:00 a.m.–6:00 p.m.

Phone: (801) 370-2140

Email: [businessadvancement@doterra.com](mailto:businessadvancement@doterra.com)



# Printed Business Tools



## **Business Building Guide**

Whether you're making a career change or simply wanting to earn extra money, the *Business Building Guide* is a convenient, one-stop shop for you to build your thriving business.

60214699 | Wholesale: \$10.00

## **Live Guide**

Assess personal wellness with the *Live Guide* and find the right dōTERRA natural solutions. Use this guide to conduct Wellness Consults for new members to help them get on LRP.

60203444 | 10-Pack

Wholesale: \$12.00



## **Natural Solutions Class Handout**

This handout helps you effectively educate others about the natural, safe, and effective solutions dōTERRA offers.

60221533 | 10-Pack

Wholesale: \$7.00

## **Healthy Can be Simple Brochure**

Use this booklet alongside an oil sample to introduce future customers to essential oil solutions for some of their most common health challenges.

60209298 | 10-Pack

Wholesale: \$8.00



## **Living Magazine**

*Living* is a unique and compelling lifestyle magazine sent to all new enrollments that helps the reader gain a richer understanding of dōTERRA products, people, and initiatives. Utilize this resource to reignite your customer base by teaching continuing education classes based on the relevant and powerful articles.

60221088 | Wholesale: \$3.00





### Class in a Box

With more products than ever before, the new Class in a Box kit will help you hold effective classes and one-on-ones while giving potential customers impactful essential oil experiences. Save time and money and set yourself up for success with this simple kit. This kit includes:

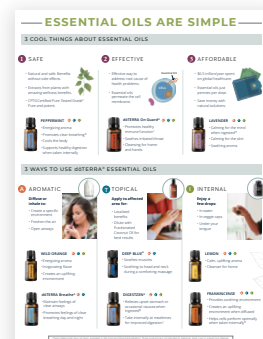
- 10 Wild Orange 5 mL oils to use as enrolling and booking incentives
- 1 pack of Deep Blue® Rub Samples, 1 pack of dōTERRA On Guard® Protecting Throat Drops, 1 pack of dōTERRA On Guard® Natural Whitening Toothpaste Samples, and 24 1/4 sample drams to make sampling convenient
- 50 *Essential Oils Are Simple* class handouts
- 10 *Live* Guides to hold simple Wellness Consults and boost LRP

60220141 | Wholesale: \$35.00

### Essential Oils Are Simple Tear Pad

No matter your rank, this class is easy to teach and duplicate and gives your customers the information they need to get started with essential oils right away. This convenient tear pad has 50 class handouts.

60221114 | Wholesale: \$5.00



### Essential Leadership Magazine

*Essential Leadership* is a unique tool geared toward Wellness Advocates seeking information on how to build a dōTERRA business. Read about dōTERRA leaders and their journey to success and receive expert tips on leadership and business building.

60221942 | Wholesale: \$3.00

## Digital Business Tools

### dōTERRA® | Social

Social media doesn't have to be complicated. Stay on top of yours with dōTERRA Social. Create, schedule, share, publish, and approve suggested on-brand content from anywhere, anytime.



Try it out with a  
2-week free trial

### Digital Marketing Kit

This free kit has everything you need to market your business online. From monthly promo graphics to product videos, you have all the tools you need for professional-quality marketing.



Get  
started

### Link Generator

Simplify the enrollment process for customers by sending them a link that is automatically assigned to your referral ID.



Learn  
more





dōTERRA®

# Wellness Advocate Recognition

—



# Triple Diamonds

---



Patrick & Allyse Sedivy

# Double Presidential Diamonds

---



Wes & Hayley Hobson  
FOUNDER EUR & NAW



David & Tawnya Hsiung  
FOUNDER NACL, TWN, & FOUNDER



Marie-Kim Provencher



Boyd & Sandy Truman  
FOUNDER USA



Sun Zhong & Xi Fuchun  
FOUNDER NACL & FOUNDER



# Double Blue Diamonds



Elena Brower



Andy & Natalie Goddard  
FOUNDER USA



Justin & Keriann Harrison  
FOUNDER USA



Jerry & Laura Jacobs  
FOUNDER USA

# Double Diamonds



Kenny & Rebecca Anderson  
FOUNDER EUR



Shane & Rebecca Hintze



Paul & Betsy Holmes



Eric & Andrea Larsen



Ange & Chris Peters  
FOUNDER CAN



Kacie Vaudrey & Mike  
Hitchcock



Melody & Walter Watts



# Presidential Diamonds



**Paul & Delmar Ahlstrom**  
FOUNDER NAL



**Cristina Badell**  
FOUNDER NAL, NAW, & USA 2.0



**Lizeth Baldemar Lievano**  
FOUNDER MEX



**Alicia Benitez**  
FOUNDER ECU



**James & Roxane Bybee**  
FOUNDER USA



**Molly Dayton**



**Christian Overton & Mark Ewen**



**Li & Lance Fryling**



**Matthew & Seantay Hall**  
FOUNDER BRA



**Roger & Teresa Harding**  
FOUNDER USA



**Melyna Harrison**



**Lori & Joe Hayes**



**Nate & Brianne Hovey**



**Josh & Season Johnson**  
FOUNDER USA 2.0



**Matt & Bailey King**  
FOUNDER NAW



**Kierston Kirschbaum**



# Presidential Diamonds



**JC Lai**  
FOUNDER



**Fuxian Li & Ling Ling Zhang**  
FOUNDER



**Lillian Liu & Feng Song**  
FOUNDER NACL



**Zackery & Stephanie Martin**



**Julene Martindale**  
FOUNDER



**Keeli Martinez**



**Nate & Dana Moore**



**KC & Jessica Moultrie**



**Richard & Jennifer Oldham**  
FOUNDER NAW



**Eric & Kristen Pardue**



**Jenna & Andrew Rammell**



**Seth & Jenny Risenmay**



**Daniela & Fernando Romay**  
FOUNDER MEX



**Laura Stoker**



**Betty Torres**



**Daniel & Amy Wong**  
FOUNDER



# Blue Diamonds



**Amber & John  
Adams**



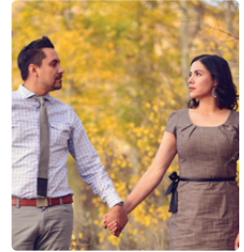
**Kevin & Nicole  
Almeida**



**Michelle Asmus**



**Peter & Susie  
Bagwell**  
FOUNDER USA



**Perla Baldemar &  
Jorge Tenorio**  
FOUNDER MEX & NAL



**Daniel & Cristina  
Benitez**  
FOUNDER USA



**Matthew & Janna  
Berry**



**Jeremy & Micki  
Boberg**



**Chris & Kareena  
Bracken**  
FOUNDER USA



**Jennifer Brady**



**Melody Brandon**  
FOUNDER NAW



**Rachell Brinkerhoff**



**Cherie & Jeff Burton**



**Gerard Jr. & Carmen  
Busch**  
FOUNDER EUR



**Anne Calhoun**



**Rachel & Daryl  
Carter**



**Jessica Champagne**



**Corinna Chuse  
Barrus**



**Maree Cottam & Dirk  
VanDerzee**



**James & Tanya  
Cotterell**



**Vern & Jenny  
Crawford**



**Steve & Ginna Cross**



**Fred & Carrie  
Donegan**



**Keith & Spring  
Esteppe**



**Tim & Beckie Farrant**



# Blue Diamonds



Dale & Tonya  
Ferguson



Jeanette Fila



Scott & Jill Ford



Mylène Gagnon



Al & Maureen Garcia



Marc & Jenn Garrett



Brad & Tobi Giroux



Jeff & Katie Glasgow



Ory Gonzalez



Dr. Andrew & Ruth  
Gough



Daniela Guitart &  
Francesco Saiu



Hannah Haller  
FOUNDER NAW



Aisha Harley



Ryan & Melissa  
Herman



Ian & Paola  
Herreman  
FOUNDER MEX



Bryant & Brianna  
Hess



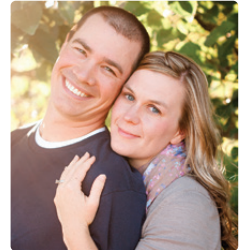
Jim & Lara Hicks



Jesse & Breanne  
Houston



Benjamin &  
Stephanie Howells-  
Scoville



Clay & Jessica  
Iddings



Matt & Sara Janssen



Jeremey & Annette  
Jukes



Malia Kaaihue &  
Duane DeSoto  
FOUNDER USA 2.0



Dru & Gina Kiesel



Nick & Dyanna  
Killpack





Kelly King



Laura & Shawn King



Jen Kruba



Jon & Duquesa  
Lamers



Danny & Nicole  
Larson  
FOUNDER USA



Alisha & Jonathan  
LaTour



James & Michie  
Layton



Tahna Lee  
FOUNDER USA



Titan Liu  
FOUNDER NACL



Steve & Rachel Loth



Dwayne & Tracy  
Lucia  
FOUNDER



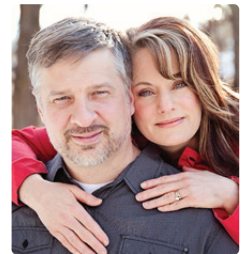
Heather Maddar



Kaliko & Maile Maii  
FOUNDER USA 2.0



Oksana Master  
FOUNDER RUS



Aaron & Tonya  
McBride



Steve & Kimberley  
Milousis  
FOUNDER CAN



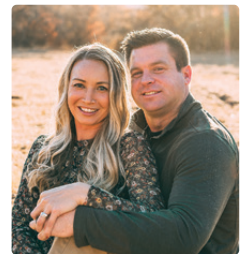
Jared & Nicole  
Moultrie



Howard Nakata



Megan Newmans



Cory & Stephanie  
Newton



Jonathan & Deanna  
Nichols



Dr. Zia & Ky Nix



Dr. John & Heather  
Patenaude



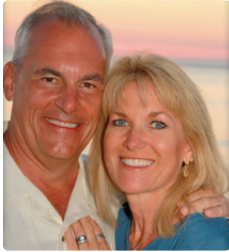
Beth & Ryan Phillips



Lassen Phoenix &  
Bryan Huddleston



# Blue Diamonds



**David & Victoria  
Plekenpol**



**Mayra & Stephen  
Powers**  
FOUNDER NAL



**Rod & Jen  
Richardson**



**Windi & Samuel  
Rifanburg**



**Audra Robinson**



**Judy Rushing**



**Gary & Karina  
Sammons**



**Tenille & Matt  
Schoonover**



**Jeff & Diane  
Shephard**



**Terry & Lil Shepherd**  
FOUNDER USA



**Bernadeth Silva**



**Dave & Peggy Smith**  
FOUNDER USA



**Ryan & Dani Smith**



**Dr. Mariza Snyder &  
Alex Dunks**



**Olga Spitzer**



**Nathan & Mindy  
Spradlin**



**Stefanie & Brandon  
Stavola**



**Jim & Tammy  
Stephens**



**James & Chelsea  
Stevens**



**Jeff Styba**



**Juan Carlos Suárez &  
Araceli Valencia**  
FOUNDER MEX



**Tyler & Kristin Tigges**



**Tatiana Timofeeva**  
FOUNDER USA 2.0



**Bradley & Dawna  
Toews**  
FOUNDER CAN



**Gina Truman**  
FOUNDER USA





**Mark & Lori Vaas**



**Shane & Kristin Van Wey**



**Michael & Sarah VanSteenkiste**



**Eddie & Angela Villa**



**Joel & Sherri Vreeman**



**Charles & Helen Wang**  
FOUNDER



**Conrad & Lillian Wenger**  
FOUNDER USA 2.0



**John & Kalli Wilson**



**Christian & Jill Winger**



**Jared & Sheree Winger**



**Drs. Mark & Tina Wong**  
FOUNDER USA 2.0



**Kevin & Natalie Wysocki**



**Eliza Yoshida**  
FOUNDER USA 2.0



**Kelly Zhao**  
FOUNDER





# Diamonds



**Penélope Aboites**  
FOUNDER MEX



**Katie Adams**



**Carlos & Anne Aguilera**



**Michelle Alavaski  
Bruns**  
FOUNDER BRA



**Charlotte Alcala**  
FOUNDER NAL



**Kim Alexander**



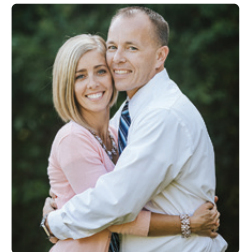
**Kathy & Brad Alldredge**



**Dayana Alonso**



**Janel Andersen**



**Jared & Heather Andersen**



**Neal & Erin Anderson**



**Claudio & Janae Arancibia**



**Robin Arnold**



**Asti Atkinson**



**Benton & Eliza Bacot**



**Ben & Jade Balden**



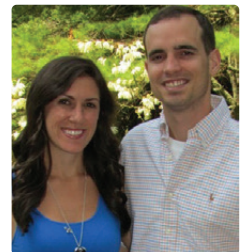
**Kendra Bamforth**



**Rick & Hayley Bammesberger**



**Becky Barney**



**Braden & Camille Bawcom**



**Amanda Beach**



**Ashley & Chris Beans**



**Judy Benjamin**



**Joy Bernstein**



**Ken & Wendy Berry**

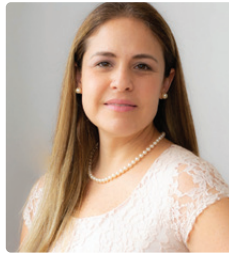




**Suzanne Blalock**



**Jon & Kendra Bodine**



**Claudia Bolanos**  
FOUNDER NAL



**LaDonna Bontrager**



**Pascale Boucher**



**Dr. Jamie & Christina Boyer**



**Tim & Carrie Bradley**



**Juan Brenes & Andrea Fernandez**  
FOUNDER NAL



**Allison & Billy Brimblecom**



**Jake & Alexa Brodsky**



**Adam & Carey Brown**



**Steve & Brenda Brown**



**Ben & Cami Buchta**



**Susan & Dan Bursic**  
FOUNDER CAN



**Erika Butler & Rick Henrard**



**Claudia Calderon**  
FOUNDER NAL



**Lori & Chris Campbell**



**Brady & Michelle Cannon**  
FOUNDER NAW



**Melissa Cannon**



**Marie-Helene Carrier & Yann Gauthier**



**Heather Carson**



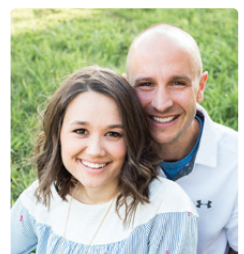
**David & Andrea Cauffman**



**Ali Chen**  
FOUNDER NACL



**Greg & Marti Christensen**  
FOUNDER USA



**Josiah & Melissa Christoffer**



# Diamonds



Daphne & Darrin  
Clark



Marc & Romi Clark



Andrew & Shannon  
Clough



Spencer & Brianna  
Coles



Brett & Farrah  
Collver



William & Kari Coody



Joan Coon



Richard & Elizabeth  
Copeland



Andrew & Kelly  
Couch



Nancy Couture



Kent & Stephanie  
Crane



Karel Crowley &  
Stuart Dixon



Ashley Daige



Dr. Danielle Daniel



Victor Darquea  
FOUNDER NAL



Durell Darr



Mike & Lori Davis



Keith & Kendra Davy



Emilie De Decker



Desiree de Lunae



Marie-Michèle  
Delisle



Dianne DelReyes



Robbie & Carly Dias



Vickie Dickson



Megan Dilmore





Véronique Dion



Erica Dolan



Bonnie Donahue



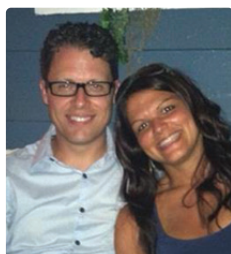
Tricia Doran  
FOUNDER NAW



Karine Dostie



Curt & Tonia  
Doussett



Amber & Chad Drake



Dave & Liz Eaton



Andrew & Brooke  
Elia



Mark & Lindsey  
Elliott



Rosalie Elliott



Shaye & Stuart Elliott  
FOUNDER NAW



David & Julianne Ellis



Carolyn Erickson



Dr. Melissa & Evan  
Esguerra



Heather Esslinger



Rolando & Jessica  
Estrada



Cheri Evans



Damian & Jenna  
Fante



Christy & Andrew  
Fechser



Knut & Christy Feiker



Dr. Robert & Kiyla  
Fenell



Enwei Feng  
FOUNDER NACL



Mable Feng  
FOUNDER NACL



Yuwei Feng &  
Changpu Yu  
FOUNDER



# Diamonds



Barrett & Cara Fines



Marlene Flax



Megan Frasheski



Aaron & Wendy  
Frazier



Arin & Gabe Fugate



Amy Fullmer



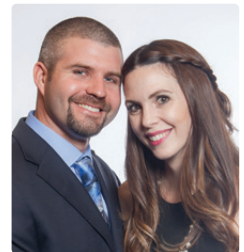
Louis Fusilier &  
Monica Goodsell



Raphaëlle Gagnon



Leslie Gail



Andy & Missy Garcia



Crystal & David  
Garvin



Erika Garza  
FOUNDER USA 2.0



Diane & Viktor Gjelij



Tamalu & Brandon  
Glende



Thomas & Amy  
Glenn



Olga Goddard  
FOUNDER RUS



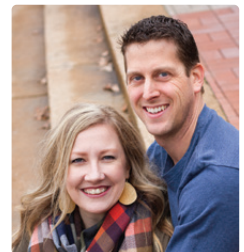
Veronique Golloher



Aparicio Gonçalves  
FOUNDER BRA



Erick Gonzalez  
FOUNDER MEX



Luke & Teresa  
Goodlett



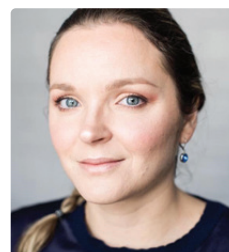
Jay & Debbie Gordon



Adam & Leah  
Graham



Lindsey Graham



Lison Guérette-  
Capony



Curt & Carol Ann  
Guest





Kristine Hales



Suzanne Hall



Kirk & Jennifer  
Hamilton



Dr. Sandra Hanna



Elyse Hanselman



Marty & Jim Harger



Ryan & Jenyce Harris



Garth & Julie Haslem



Scott & Shyanne  
Hathaway



Mark & Alicia  
Haugstad



Drs. Marissa Heisel &  
Peter Kravchenko  
FOUNDER CAN



Danielle Heizenroth



Erika Helbing



Paul & Teri Helms



Susan Helzerman



Gordon & Julie  
Herbert  
FOUNDER USA



Jesse & Natalie Hill



Julie & Kaulin Hinton



Gregory & Susanna  
Hobelman



Bill & Jody Hoffman



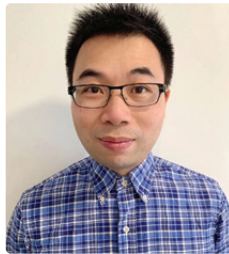
Shaleen Hogan



Kathy Houle



Jeffery & Miranda Hu



Gang Jiao Huang  
FOUNDER NACL



Amy Huffman



# Diamonds



Christy & Reid  
Hughes



Jeanese Humbert



Rick & Kathy  
Hunsaker



BJ & Megan Hunter



Mary Hyatt



Rob & Wendy James  
FOUNDER USA



Bebe McFall-Jelineo



Christina Jessup



Aaron & Jessa  
Johnson



Kiley & Nora Johnson



Tony & Donette  
Johnson



Brian & Rachel Jones



Lisa & Richard Jones



Patrick & Rachel  
Joos



Hagan & Dena  
Jordan



Leah Karratti



Jill Keiran



Ashley Kema



Traci Kennebeck



Mike & Kalli Kenney



Meg Kilcup



Amy Killingsworth



Laurel Kimball  
FOUNDER USA 2.0



Jessica Herzberg  
Klingbaum



Joe & Amber Kropf





**Stephanie Kutterer**  
FOUNDER NAW



**Jon Erik & Lynn Kvamme**  
FOUNDER EUR



**Audrey Laforge**



**Dr. Kellie Lancaster**  
FOUNDER NAW



**Amber Landry**



**Jim & Carolyn Lange**



**Laurie Langfitt**



**Nicky & Mike Lawnsby**



**Brianne Leah**



**Nolan & Pat Leavitt**  
FOUNDER USA



**John & Caroline Lee**



**Zach & Kylee Lessig**



**Dr. Daniel & Katie Leverenz**



**Chad & Jodi Lewis**



**Feng You Li**  
FOUNDER NACL



**Yafei Lin**



**Jonathan & Rachel Linch**



**Gabriel & Holly Lo**  
FOUNDER CAN



**Avasa & Matthew Love**



**Shelly Loyd**



**Steve & Tracy Lyman**



**Dr. Lisa Ma & Hiram Perez**



**Jasmine Ma**  
FOUNDER NACL



**Jing Ma & Jinhui Wang**



**Betty Magill**



# Diamonds



**Joana Magnani**  
FOUNDER NAL



**Suzana Maia & Marcus Mendonça**



**Kelly Mallinson**  
FOUNDER NAW



**Ronald & Lucinda Martin**  
FOUNDER USA 2.0



**Paul & Kristin Mayo**



**Victoria McAdams**



**Tony & Aimee McClellan**



**Keith & Keri McCoy**



**Brittany McDonald**



**Sharon & Jason McDonald**



**Jeanne McMurry**



**Jena & Gregg McNabb**



**Roger & Carol-Ann Mendoza**



**Priscilla & Jerry Messmer**



**Becky Metheny**



**David & Tammy Miller**



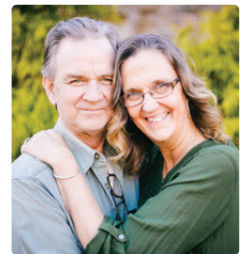
**Justin & Ashlee Miller**



**Jana Mitten**



**Kayla Monson**  
FOUNDER NAW



**Greg & Julie Montgomery**



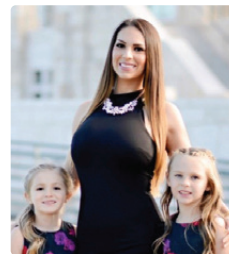
**Andy & Tiffany Moosman**



**Michael & Melissa Morgner**



**Marie-Christine Morin**



**Sophia Morrison**



**Paula Ramos Morrissey**





Katelyn Neil



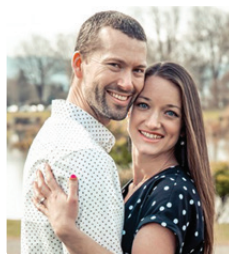
Ted & Alisia Nelson



Dr. Martha Nessler  
FOUNDER NZL



Julia Nicholson



Austin & Amber  
Nordstrom



Kerry & Denise Norris



Adam & Tami Nuhfer



Crystal Ostler



Jenni Rae Oates



Bernadette  
O'Donnell



Dawn Olsen



John & Amanda  
Olsen



Kathy Pace



Melody Painter  
Layton



Jim Rohr & Jennifer  
Pansa Rohr



Maranatha Parke



Robert & Janelle  
Parrington



Rodney & Elaine  
Parsley



Elizabeth Parsons  
FOUNDER USA 2.0



Sandra Pascal



Joel & Espie Pasigan  
FOUNDER PHL



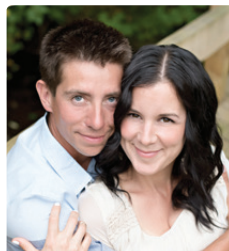
Cynthia Patience



Bobbi Pearce



Dr. Charles & Anna  
Penick



Sarah-Jane Pepper &  
Tyler Herr



# Diamonds



Sarah Perkins



Christina Peters &  
Michelle McVaney



Preston & Tena  
Pettis



Spencer & Laura  
Pettit



Mirela Benvenuti  
Chaves Piazzì  
FOUNDER BRA



Alena Pidgurskyy



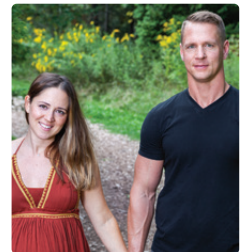
Brian & Jen Pinter



Frani Pisano & Herb  
Hoelle



Stephanie Poe



Geralyn Power &  
Daniel Salomons



Julie Preas



Jessica Press



Matthew & Rachel  
Primeau



Aubrey & Bobby  
Pruneda



Amanda & Kevin  
Rahija



Kristel Ramirez  
FOUNDER COL



Jamie & Justin  
Rathjen



Amanda Reese



Kristi Rehm



Jim & Christy  
Richman



Burke & Natalie  
Rigby  
FOUNDER USA



Adam & Nisha Riggs



Jacqueline Ritz



James & Kelly  
Robison



Ivette Rodriguez  
FOUNDER ECU





Adriana Rogers



Josée Ruelland



Teresita Ruiz & Raul Ortiz  
FOUNDER NAL



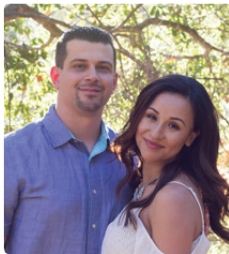
Christine Russell



Roger & Etsuko Rutz



Dr. Andrea Ryan



Claudia Saputo



Adrian & Roxy Saran



Stacey Sarros



Audrey Saunders



Josie Schmidt



Dena Schultz



Denise Schwendeman



Steve & Chelsea Scott



Carolyn Kanani Sergent



Kang Shanbo



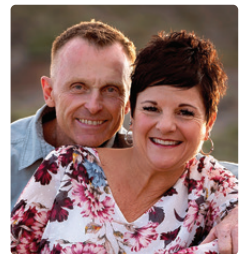
Wendy Shattuck



Kevin & Keshia Sheets



Courtney Moses Shepard



Larry & Nikki Shorts



Rachel & Scott Sirota



Mary Sisti



Kim & Darren Smadis



Tom & Erin Smeigh



Adam & Rigel Smith



# Diamonds



Drs. Jordan & Tracey  
Smith



Kali Smith



Lana Draney Smith



Jennifer Snell



Marcy Snodgrass



Tiffany Sosa



Sheena Souza



Megan Spoelstra



Dave & Callie Steuer



Brad & Fernanda  
Stewart  
FOUNDER BRA



Julie Stoesz



Victoria Strelnikova



Hui Sun  
FOUNDER NACL



Dr. Mara Sussman



Tilena Szepesi



Samuel & Melissa  
Taeu



Carol Tan



Pamela Tanimura  
FOUNDER BRA



Joy Tarpley



Bill & Meaghan  
Terzis



Joe & Anne Tetzlaff



Lauranell Thomas



Julia Tilinga



Bill & Erleen Tilton



Adiari Tineo  
FOUNDER NAL





Jason & Allison Tripp



Kari Uetz



Carolina Uribe  
FOUNDER COL



Karolyn Vaillancourt



Cierra & Tanner  
VanderPol



Esther Vermillion



Carrie Vitt



Heather & Aaron  
Wade



Kenny & Stephanie  
Wahlberg



Lorinda Walker



Amanda Walljasper-  
Tate



Eric & Sandra Wang



Li Li Wang  
FOUNDER NACL



Yun Wang



Ben & Megan  
Warden



David & Michelle  
Weaver  
FOUNDER USA 2.0



Jamie & Marilou  
Weaver  
FOUNDER USA 2.0



Roger Webb



Julie Weinberg &  
Meredith Kelly



Karen Welch



Kate Welch



Shauna Wetenkamp



Michelle White



Amy & Charlie  
Widmer



Erin Wilkins  
FOUNDER USA 2.0



# Diamonds

---



Alana & Kyle Wilson



Lisa Wilson



Mako Wilton



Julie Winder



Neal Wong & Lisa Nakamura



Sara Worth



John & Jessica Wright



Joey & Cachay Wyson



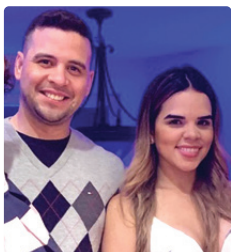
Edward & Linda Ye  
FOUNDER



Elena Yordan



Daniela Yordanova & Sava Savov



Jexika Zambrano  
FOUNDER NAL



Ling Fang Zheng



Jie Zhu



Lisa Zimmer





# Platinums



Atanaska Adams



Adrian Ahlstrom



Kelly Alvis



Katchie Ananda



Carolyn Anderson



Jeremy & Carly  
Bautista



Lisa Bearinger



Paul & Lisa  
Bergman



Jessyca Bilodeau



Gabe & Stefanie  
Birrer



Melanie Boutin



Patrick & Kathryn  
Brown



Toni Bunting



Lisa Canipelli Gray



Dr. Mica Carew



Ben & Adabelle  
Carson



Elicia Casey



Nicole Chase



Nathalie  
Chausseau



Wei-Chen Chen &  
Hsiu-Min Huang



Angela Childs



Dorothy Civitillo



Jessica & Nic Clark



Kenneth & Hope  
Clark



Mike & Rachelle  
Cleary



Rick & Alisse Coil



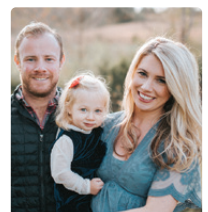
Matthew & Amiee  
Conner



Rachel Crimmins



Mary Darnall  
FOUNDER USA 2.0



Brittany & Andy  
Davidson



Paulette Davis



Robert Day



Inger Devera  
FOUNDER NAL



Valérie Dion



Michael & Natalie  
Duerden



Susan Dyess



# Platinums



Jessica Edstrom



April Ewaka



Dawn Farris



Dana Feldmeier



Rindy Fenlon



Sherrie Ferrell



Glenda Flynn



Marcia Friaca



Hong Gao



Christina Gardner



Daren & Crystelle  
Gates



Brandon & Lindsey  
Gifford



Kristann Gillies



Christopher &  
Kelsey Guerra



Griffin Gunderson



Gracie Hammer



Cliff & PJ Hanks



Natalie Harris



Lauren Hayden



Deb Hellman



Terry & Maria  
Heuser-Gassaway



Stephne  
Hilgendorf



Toni & Robert  
Holland



Brent & Annie  
Hone



Joseph & Rachel  
Hoover



Joy Horseman



Kriquett Howells



Mary Kay  
Huesdash



Allison Huish



Katie Hussong



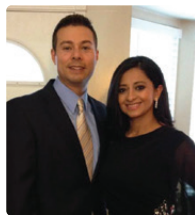
Cynthia Incze  
FOUNDER CAN



Caroline Jackson



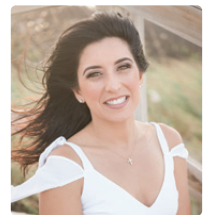
Jim & Patricia  
Jacobson



Elisa Jaeger  
FOUNDER ECU



Jasmine Jafferali



Lindsey Jafferali





Erin Johnson



Nancy Johnson



Robin & Leland  
Jones



Tiffani Jones



Sandy Kalisch



Jishu Kang  
FOUNDER NACL



Kaiulani Kaiuhou



Colin & Jen Kelly



Tracy Keough



Dr. Jennifer Keys



Melissa King



Chris & Gary  
Kirschbaum



Lindsay Knapp



Spencer & Reta  
Kuhn



Garrison & Cindy  
Landes



David & Lois Lane



Shara Langford



Monika Lavoie



Jasmine Lemoyne



Rebecca  
Leonardes



Chuck & Christina  
LeRose



Erin Leveaux



Jiale Li



Heidi Luekenga



Adele Lurie  
FOUNDER CAM



Brooke Magleby



Andrea Manus



Anne Marie &  
Michael Lamers



Berny & Janet  
Marquez



Cris & Patty  
Martinez



Keiko Marutani



Elizabeth & Manny  
Matsakis



Suzanne & Robert  
McGee



Angela Melton



Dr. Allie & Dave  
Mendelson



Brittany Miles  
FOUNDER USA 2.0



# Platinums



**Liu Min**  
FOUNDER



**Jennifer Mixdorf**



**Shirley Morhet**



**Aislinn Mueller**



**Jeff & Brooke Nigl**



**Darryl & Lydia Nolt**



**Renee Novello**



**Anna Offman**



**Lawena Painter**  
FOUNDER USA 2.0



**Christine Payne**



**Katee Lyn Payne**



**Luciana Paz**



**Betsy Peterson**



**Jamie Peterson**  
FOUNDER USA 2.0



**Zhang Ping**



**Britt Pirtle**



**Tracy Prince**



**Audrey Provencher**



**Leonani & Kimohae Puailihau**  
FOUNDER USA 2.0



**Christina Quist**  
FOUNDER ZAF



**Katie Ragsdale**



**Janet Ramer**



**Krista Randall**



**Dick Ray & Stacy Paulsen**



**Kelly Reagan**



**Renata Rivera**



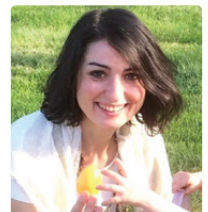
**Jennifer & Veron Roberts**



**Shawn & Amanda Roberts**



**Michael & Tracie Roesbery**



**Giulia Rogers**



**Brittany Roscheck**



**Joan Rosenbaum**



**Cort & Karli Roszell**  
FOUNDER CAN



**Patrick & Mandy Rowland**



**Mindy Rowser**



**Becki Ruh**





JoAnna Sacco



Rui & Jeana Santos  
FOUNDER NAW



Leslie Schmidt



Katie & Carlyle  
Schomberg



Amy & Garrett  
Schultz



Jane Mullin  
FOUNDER CAN



Jared & Brooke  
Scott



Julie Ann Scott



Debbie Sharp



Amanda Silich



Dianna Smith



John & Jennifer  
Sorensen



Ashley Srokosz



Wade & Christine  
Stolworthy



Phil & Leeann  
Stork



Alicia Thomas



Evan & Adrienne  
Thomas



Alicia Torres  
Lisabeth



Ryan & Melissa  
Vallelunga



Alison van  
Zandbergen



Patsy Vega



Sondra Verva



Chad & Susie  
Walby



Jed & Pam  
Waldron



Brent & Jenny  
Walsh



Kim Walter



Lynn Wang  
FOUNDER NACL



Austin & Jocelyn  
Wary



Raynah Wasson



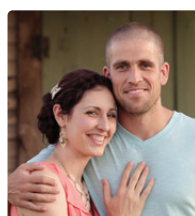
Lane & Angela  
Watkins



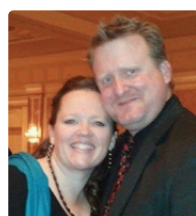
Philip & Roxanne  
Weaver



Richard & Heidi  
Weyland



Aaron & Dr. Rachel  
Whaley



Leon & Bonnie  
White



Emili & Dallan  
Whitney



Lori Williams



# Platinums



Rob & Melissa  
Wilson



Megan Winfrey



Fred & Marti  
Winkler



Lara Wynn



Brittany Yap  
FOUNDER USA 2.0



John & Debbie  
Younggren



Fanny Zaldumbide  
FOUNDER ECU



Yamin Zhang



Gary Zhou & Laura  
Wang  
FOUNDER



Chrystelle  
Zimmerman

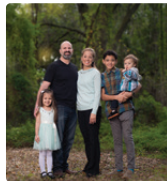
# Golds



Kevin & Kim Abair



Elaine & Lawrence  
Abbott



Jennifer  
Accomando



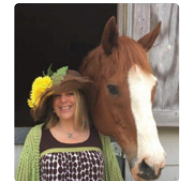
Marty & Kindra  
Adair



Brittany Adams



Lane Adams



Cynthia Adcock



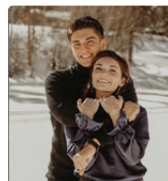
Maira Aguilar



Dustin & Fraser-  
Ann Akiyama



Jennifer Alexander



Jacquelyn &  
Jordan Al-Hassan



Delora Allen



Mary Jane J Alm



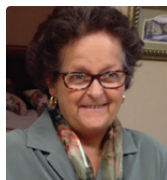
Jayden Almeida



Zander Almeida



Lynette Aluoch



Diana Alward



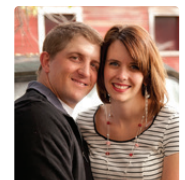
Ashley Anderson



Chena Anderson



David & Shannon  
Anderson



Mike & Jessica  
Anderson



Leanna Andrade



Kelly Andrews



Wilbur & Jessica  
Andrews



Natalia Angulo  
FOUNDER COL



Rosa Nelly Mina  
Angulo



Melanie Antonacci



Paula Antonini



# Golds



Angie Archibald



Monika Arenas



Mark & Jaime  
Arnett



Justin & Bridget  
Arnold



Jimmy & Angela  
Atkin



Karen Atkins



Laura Atterbury



Robert & Kelley  
Augi



Maripier Authier



Marcie Auvil



Antonia Avery



Laurie Baiao



Audra & Brian  
Bailey



Michelle Bailey



Carol Lindsey  
Baker



Jesus Baldemar  
Lievano



Betsy Balkcom



Mackenzie Banta



Rhonda Banzhaf



Bakty & Tamazeen  
Barber



Mélanie Barrière



Julie Barron



Christi Barrus



Jeff & Tamarah  
Bartmess



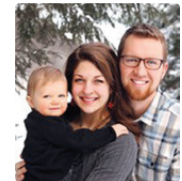
Debbie Bastian



Allen & Amy Bauer



Jayna Bauer



Gary & Amy  
Baumetz



Heather Beach



Jenna Beaty



Jerry & Aimee  
Beck



Starr Beer



Dawn & Mark  
Behm



Jennifer Bejcek



Ashley & Joe Bell



Christine Bell



Shannon Bellfaust



Fred & Janeice  
Benson



Dawn Beres



Krista Berge



Elly Bergen



Ben & Meredith  
Bergersen



Vanessa Berlanga



Jennifer Best



Shawna Renee  
Bielmann



Emily Bigelow



Elizabeth Bills



Brandi Bilskey



Mira Binzen



# Golds



Jennifer Bitner



Sarah & Cris Blair



Brooke  
Blankenship



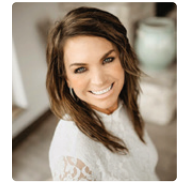
Nikki Blanton



Kara Blattman-  
Rock  
FOUNDER ISRL



Jenny Bleimehl



Jamie Boaglio



Jenna Bodle



Lindsay Bodo



Annik Boily



Marcela Boldo  
FOUNDER NAL



Marie-Josée  
Bolduc



Eliza Bone



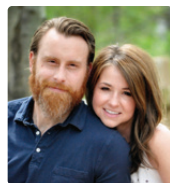
Andrea Bontrager



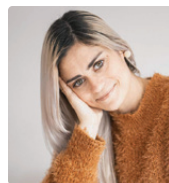
Ryan & Jessi  
Boschma



Ruthi Bosco



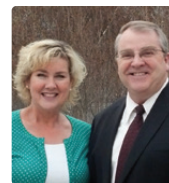
Mark & Rebecca  
Botts



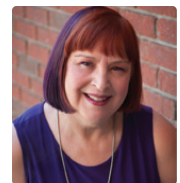
Patricia Bourrillon



Debi Boyle



Hal & Jeanne  
Bradley



Joni Bradley  
FOUNDER CAN



Heidi & Ben  
Bramm



Stephanie  
Braspenninx



Tammy Braye



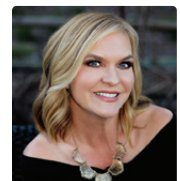
Amelia Breeden



Jason & Kamille  
Breuer



Mathieu Briand



Jen Broas



Kristi Broderick



Ashley Brooks



Tiffany Brossoit



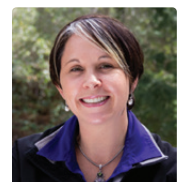
Beau & Kelly  
Brotherton



Don & Cindy  
Brown



Kevin & Latarran  
Brown



Kimberly Brown



Russ & Char  
Brown



Melissa Brown-  
VanSickle



Heather Brubaker



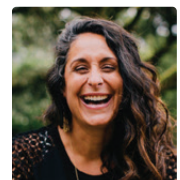
Ronai & Michael  
Brumett



Kelly & Dave Bruni



Annika Buckle



Korina Buehrer



Ruslan & Alina  
Bukharin



Virginia & Dag  
Bunnemeyer



Janice Burbella



April & Brian  
Burnett



Debbie Burns



Natalia Burrus



Jared & Rebecca  
Burt





Dan & Marcie  
Bush



Matt & Deana  
Bushman



Scott & Hannah  
Byers



Mayela Cadena



Carla Carina  
Cadremy Cortez



Heidi Cales



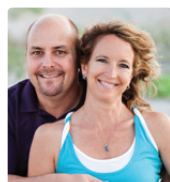
Isabel & Daniel  
Calkins



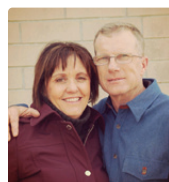
Dawn & Marcello  
Calvinisti



Peter & Mary  
Camiolo



Erika & John  
Cappelmann



Bill & Donna Card



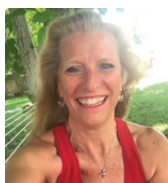
Ashley Carey



Joshua & Mary  
Carlisle



Kelly Carpenter



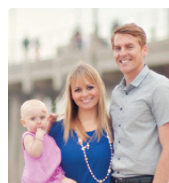
Lynda Carpenter  
FOUNDER NAW



Brian & Chrissy  
Carr



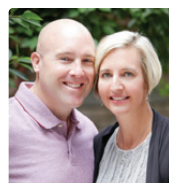
Natalie & Brian  
Carson



Amy & Jonathan  
Carver



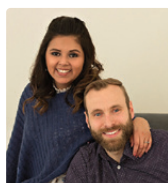
Rachelle &  
Douglas Castor



Earl & Lacey  
Chalfant



Thad & Kathy  
Chandler



David & Ana  
Chapman



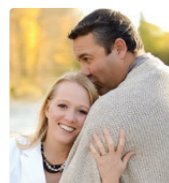
Geneviève  
Chartrand



Ying Chen



Michael & Audra  
Chester



David & Jaclyn  
Child



Yang Su Chin



Gina Cho  
FOUNDER NAW



Vivien Chou



Darrel & Katie  
Christoph



Monique Clark



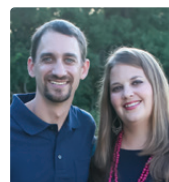
Stefanie Clark



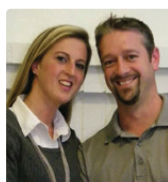
Stuart & Carlin  
Clarke



Loretta Clemons



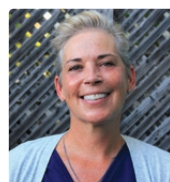
Jodi & Jason Cobb



Justin & Donna  
Coble



Pam Coca



Allison Cochran  
FOUNDER CAN



Pamela Cohen



Patty Colella



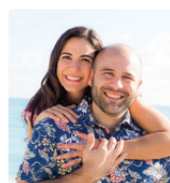
Erica Collins Jones



Maria Coltharp



Carol Colvin



Ana Contreras &  
Rafael Irastorza



Cesar Armando  
Contreras  
FOUNDER COL



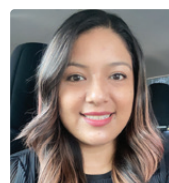
Emily Cook



Janet Cooke



Kathy Cordell



Alexa Cortes



# Golds



Elizabeth Cortes



Keisha Cory



Karissa Cosentino  
FOUNDER USA 2.0



Vanesa Coto



Alicia Cottam



Colleen & Jeff  
Cotterell



Craig & Kristin  
Cottle



Tammy Counts



Elizabeth  
Crawford



Daniel & Angelia  
Crews



Caroline Croteau



Lisa Cusano



Shannon Cutting



Laura Daggett



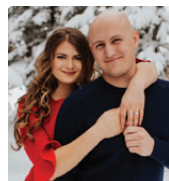
Eric & Tiffany Dahl



Heather  
Dahlstrom



Ning Dai



Braden & Marisa  
Dalton



Ryan & Jamie  
Danforth



Chad & Cassandra  
Daugherty



Mathew & Oliviya  
Daugherty



Julie Davey



Susan Davidson



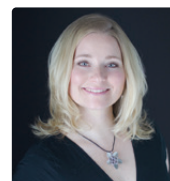
Kari Davis



Samantha Davis



Jocelyn Dawn



Joyce Day



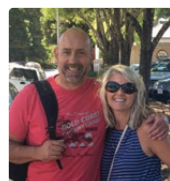
Aimee Decaigny



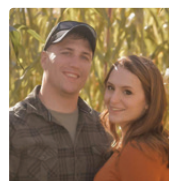
Melanie DeCuir



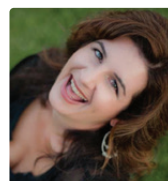
Jared & Mindy  
Degraffenried



Tauni DeLeon



Stephanie  
DePietro



Sara Derek



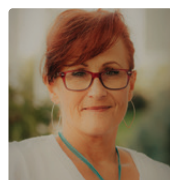
Lona DeRieux



Michelle  
Dernersissian



Isaac & Lindsey  
Deurloo



Karen DeWoody



Judy Diaz-  
Guerrero



Jamie & Ted  
Dibble



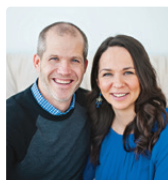
Roger & Marlyn  
Didericksen



Allie Diliberto



Melissa & Michael  
Dixon



Angela Dodge



Anita Dogra



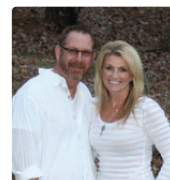
Jessica Donohue



Brian & Krista  
Dove



Karine Drouin



Amanda Duce



Shauna Dukes





Ashley Dunn



Blake & Jessica  
Easter



Pancho & J Edler



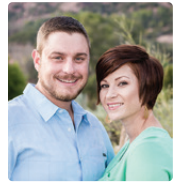
Ginny Edmunds



Marian Edvardsen



Amanda Edwards



James & Erika  
Edwards



Jennifer Egbert



Vivian Engelsen



Steffanie England



Dennis & Mary  
Englert



Leticia Enriquez  
Ugalde & Adrian  
Dileva



Joel & Fay Epps



Bonnie Erbe



Joan Erfurt



Vicki Ervin



Susana Escobar



Julie Eubanks



Fabiana Euzebio



Forrest & Leslie  
Exley



Sally Farnick



Kimberly Farrow &  
Christina Parish



Daniel & Michele  
Fendell



Xiaowen Feng



Scott & Beth  
Fenton



Jenny Ferry



Cate Fierro



Dr. Dawn & David  
Figlo



Sharon Fila



Jana Rankin Finch



Rita Fleysh



Londa Florey



Dani Flynn



Julie Folgate



Anna Foltz



Beth Ford



Halie Forre



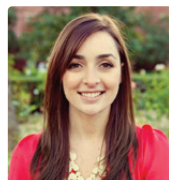
Sandra Forst



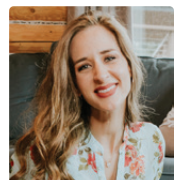
Robin Fowler



Candace Fox



Cheryl Frank



Alanna Franklin



Cindy Franz



Robin Fraser



Jennifer Frink



Paul & Stephanie  
Fritz



Kristen Fuchs



Tina Fusser



Kenny & Lindsey  
Gale



# Golds



Jenny Gann-Dudgeon



Lindsey Garansuay



Steve & Laura Garcia



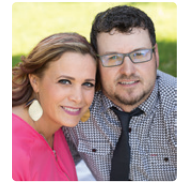
Vince & Teresa Garcia



Christina Garcia-Carreras



Corey & Lorina Gardner



Nathan & Joanna Geigley



Belynda Gentry



Leika Garcia Gesualdo  
FOUNDER NAL



Michelle Getz



Yurixhi Giacinti



Leanne Giavedoni



Nicole Gibson



Jackie Gilbert-Beaudoin



Elizabeth Giles



Rebecca & Brian Gillespie



Jackie Ginther



Valerieann Giovanni



Kathryn Glader



Karla Gleason



Keisher Glymph



David Goldberg



Carmen Goldstein



Claudia Gomez  
FOUNDER NAL



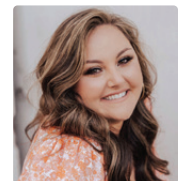
Abigail Gonzales



Lucy Gonzales-Romero



Janaina Gonzalez



Amanda Goold  
FOUNDER USA 2.0



Pamela Gorgichuk



Catia Gorman



Kathy Goulet  
FOUNDER NAW



Julie Gramentz



SueAnn Grann



Karen Grant



Kevin & Keyla Grant



Tatiana Grant



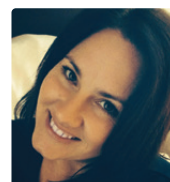
Leon Green



Amy Gregerson



Darren & Rosie Gremmert



Renee Grepel



Lacey & Drew Grim



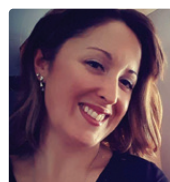
Kent & Ellen Griswold



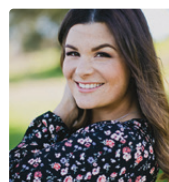
Wendy Grover



Kari Guegold



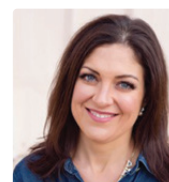
Julie Guimont



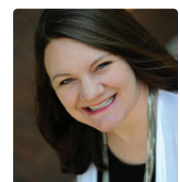
Lindsey Gunsauls



Eva Gustafsson



Melissa Guthrie



Amanda Haines





Tasha Hakeem



Anastasia Halcomb



Matthew & Anna Hales



Terese Hamilton



Lindsay & Craig Hamm



Rene Hanebutt



Kara Hanks



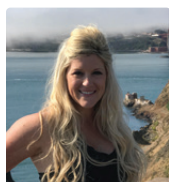
Giada Hansen



Kris Hapgood



Curtis Harding



Jamie Antignani



Ariana Harley



Pamela Harmon



Betty Harris



Brian & Jeannie Harrison



Hanna Harrison



Todd Hart



Lotus Hartley



Latasha Hasegawa



Allison Hays



Miranda Hebert



Ellie Hedley



Angel Heldreth



Guylaine H  lie



Eugene & Diana Henkel



BreAnne & Eric Hess



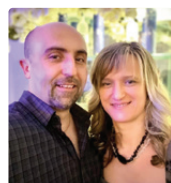
Elizabeth Hesse



Heidi & Bill Higgins



Leonard & Danielle Hillman



Elena Topliceanu Hirlea



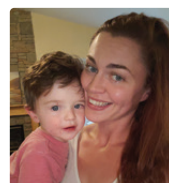
Paula Hobson



Mark & Tricia Hoffman



Jenn Hoge



Brianna Holbrook



Caroline Holdaway



Stacie Holt



Carol Holtz



Anhee Hong



Kim Horne



Rachel House



Jeni Houston



Chantal Howard



Michelle Howe



Jacqueline Howells



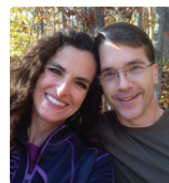
Kelli Howie



Yuehao Huang



Michael & Samantha Huddleston



Denver & Laura Hudson



Cory Hughes



# Golds



Laura Hughes



Huang Yi Hui



Jenni Hulburt



John & Virginia  
Hume



Art & Elane  
Huprich



Dr. Kevin Hutter



Jennifer Inchiostro



Charlotte Iragaba



Dr. Dan & Kelly  
Irizarry



Bellia Jackson  
FOUNDER NAL



Mélanie Jacques



Susan Jaeger



Jane & Tom  
Jaglowski



Nathalie Jean



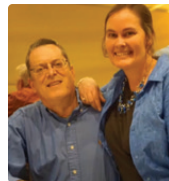
Elizabeth Jeffery



Dena Jensen



Lindsay Jensen



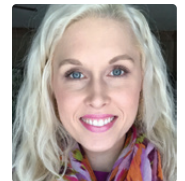
Sarah & Peter  
Jensen



Marjie Jessop



Lori Jimenez



Sarah Johnson



Tracy Johnson



Julie Johnston



Busch & Annette  
Jones



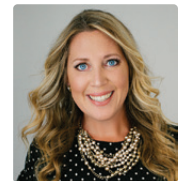
Jared & Rachel  
Jones



Sara & Jeff Jones



Nic & Jessica  
Jovanovich



Lisa Jurecko



Kara Kading



Hannah Kalisch



Krishel Karras



Jamie Kasarda



Rebecca Kaselow



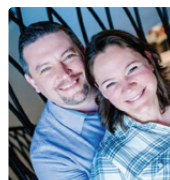
SueAnn & Jon  
Kavanagh



Catherine Kayse



Gwen Kazlouskas-  
Noyes



Kate Keck



Bill & Meggen  
Keefe



Krista Kehoe



Ramona & Kirk  
Keller



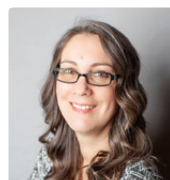
Blythe Jordan Kerr



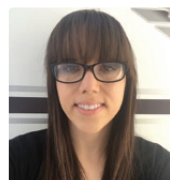
Rebecca Kim



Brice & Lisa King



Carol King



Heidi King



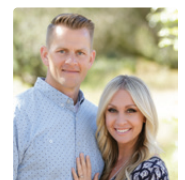
Heather Klepfer



Mike & Megan  
Knorpp



Paul & Yolanda  
Koole



Mandy & Freddy  
Kuhn





Chantale Laberge



Pricile De Lacroix



Victoria Ladd



Anne-Marie  
Lagrange



Ramona Laird



Anick Lalancette



JJ La Rosa Medina  
& Ilona Lallo



George & Hillary  
LaMay



Keleen Lambert



Noémie Landreau



Patrick & Tammy  
Lane



Isabelle Langlois



Alison Langridge



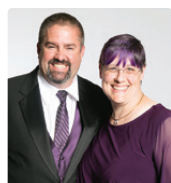
Lisa Larios



Cheryl Larsen



Ivy Larsen



Rick & Kim Larsen



Andrea Larson



Susie Larson



Janyce LeBaron



Michelle Lebaron



Eden Lee



Young Lee



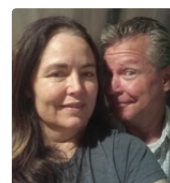
Natalia Leiker



Arla Leins



Sophie Lemay



Chuck & Candy  
Lentz



Aurianna Leshner



Darlene & William  
LeVan



Kristina Leymaster



Dan Li



Helen Man Li



Marcia Libra



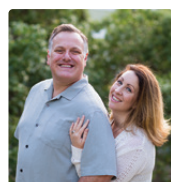
Nancy Linder



Claudia Lisa &  
Aldo Venturacci



Lori Lishan



Amanda Litschke



Lihua Liu



Xiuyun Liu



Jen Long



Linda Lord



Katrina Lotts



Samantha Lotus



Jessica Lourie



Max & Liz  
Lowenstein  
FOUNDER NAW



Tom & Ari Lower



Erica Lucas



Jose Luis & Karla  
Linares  
FOUNDER NAL



Jen Luke



# Golds



Lisa Luke



Heidi Lyons



Deidra Maddox



James & Cynthia  
Maguire



Marie-Eve Maheu



Sheri Mahnke



Korina  
Makaokalani



Elizabeth Mara



Rainbeau Mars



Cindy Marsella &  
Kimberly Porter  
Dowie



Kimberly Martin



Rick & Emily  
Martin



Mindy Martindale



Mélanie Martineau



Suzy Martyn



Jennifer Maruca



John & Patti  
Mason



Jenalyn Matila



Miki Matsumoto



Clint & Kalyn  
Matthews



Rosetta Matthews



David & Holly  
Mays



Alicia Bond



Kristie McCann



Colleen  
McCartney



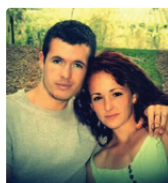
Gina McConeghy



Melinda  
McCormick



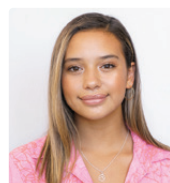
Christine McCue



Brittany  
McCullough &  
David Cantillo



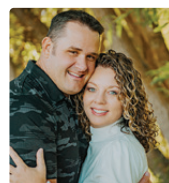
Lisa McCullough



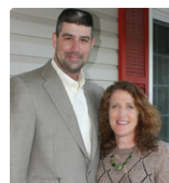
Keanuenue DeSoto



Donna McDowell



Katie & Gary  
McGiven



Uriah & Lisa  
McHaffie



Amanda McHugh



Virginia McInerney



Amy McKinley



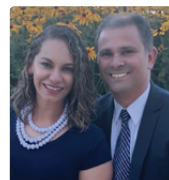
Heather  
Wiegering



John & Eileen  
McLean



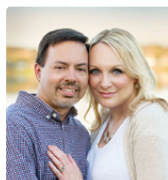
Lisa Meckle



Neidy Medina



Margaret Mei



Krista Melendez



Wendy Mendoza



Noriko Menjivar



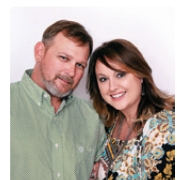
Mapuana Mergel



Keli Ramsey



Fern Meyer



Jimmy & Deidra  
Meyer-Hager





Emily Mieren



B.J. Miller & Marty  
Katz



Brandon & Melissa  
Miller



Dave & Delynn  
Miller



Holly Miller



Jim & Amy Miller



Michele & Timothy  
Miller



Lisa Mitchell



Bettina Moench



Allison Mona



Kristen  
Montgomery



Christine Moore



Craig & Kimberly  
Moore



Dr. Jeannette  
Mucciolo



Janelle & Justin  
Mueller



Mary Lou Mulcahy



Marjorie Mulero



Elizabeth  
Mundarain



Ethan & Justina  
Nadolson



Holan & Cassy  
Nakata



Kasey Neufeld



Lauren Newsom



Jill Nguyen



Ryan & Jaime  
Norris



Silvia Nutu



Richard Ocegueda



Telma Edith  
Ochoa  
FOUNDER NAL



Lisa O'Day



Bobbi Ogle



Debbie Ohls



Annabel Olah



Allen & Brooke  
Oliver



Holly Olmstead



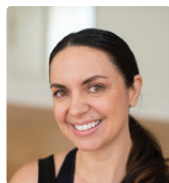
Wade & Kristie  
Olsen



Marcie Olson



Heather O'Meara



Stacie Orsagh



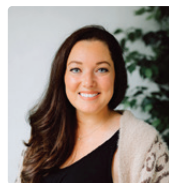
Leslie Osborne



Christopher & Amy  
Ouellette



John & Kim  
Overpeck



Dani-elle Owens



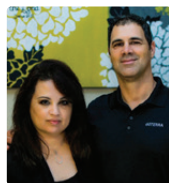
Jennifer Owens



Shane & Melissa  
Owens



Terri Pace



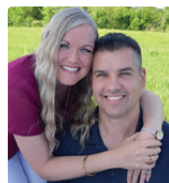
Ronnie & Louanne  
Page



Charity Paiva



Sara Palmer



Chad & Cassie  
Pals



Lita Parke



# Golds



Brandi Parker



Pam Parkinson



Kelli Parrish



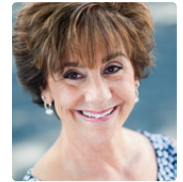
Erin Paschell



John & Laura  
Pasternak



Judy Patenaude



Jan Patterson



Susan Paul



Jonathan & Emily  
Paulsen



Marlene Perdido



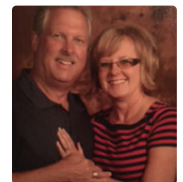
Joy Perez



Dr. Emilee Peri-  
Young



Sheen Perkins



Tod & Ann Perry



Garrett & Mariah  
Peskin



Abby & Paul  
Petersen



Bruce & Rebecca  
Peterson



Brenda & Tim  
Petru



Jon & Emily Pfeifer



Malcolm & Amy  
Philbrick



Emmy Pickering



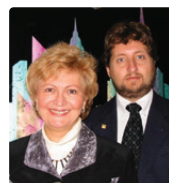
Whitney Pickering



Angela Pijanowski



Jessie Pinkerton



Walter Pisary &  
Irina Pisarevsky



Dale & Sandy  
Pocerich



Tom & Carrie  
Polifka



Adrienne Pollock



Shelly Pomeroy



Nicole Poppe



Katrina & Matthew  
Potter



Traci Powell



Lisa Powers



Josiah & Melissa  
Precourt



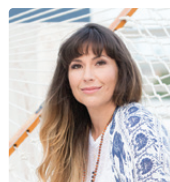
Allison Preiss



Jessica Preston



Sherri Price



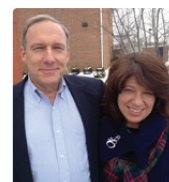
Alina Primelles



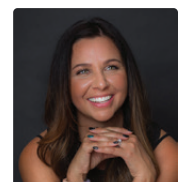
Dr. Elle  
Provencher



Wayne & Heather  
Pulsipher



Dale & Susan  
Purdy



Amy Quaid



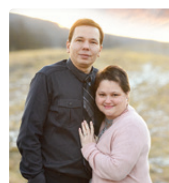
Anthony &  
Francilene Quan



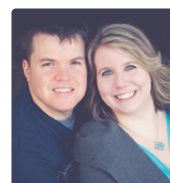
Michele  
Quesenberry



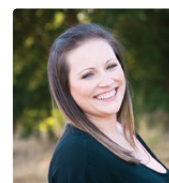
Heather Quisel



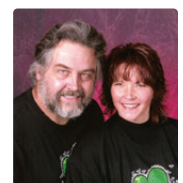
William & Alice  
Rahn



Jacob & Abi  
Raines



Lacey Raposo



Charles & Pam  
Rapp





Corrie Ratzat



Larae Ravenstein



Hannah Reasoner



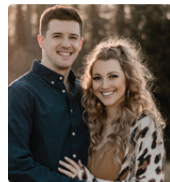
Tami Redmon



Angela Reed  
FOUNDER NAW



Holly Reed



Matthew &  
Heather Reed  
FOUNDER USA 2.0



Meredith Reilly



Susan Reis



Jamila Remington



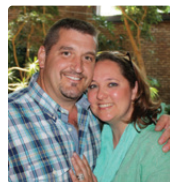
Barbara Rempel  
FOUNDER CAN



Julie Reneer



Michelle Renzitti



Milton & Tiffany  
Repsher



Liz Reyes-Colon  
FOUNDER NAL



Bethany Reynolds



Nicolette  
Reynolds



Maria Lúcia Maia  
Ribas



Dr. Laura Ricci



Isabelle Richard



Brian & Kathryn  
Richardson



Kari Richey



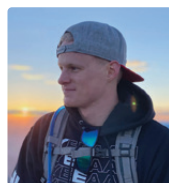
Michael Rideout



Emily Ridout



Jill Rigby



Christian  
Risenmay



Elaine Riser



Marie & Rob  
Rittenhouse



Craig & Mary  
Robbins



Ann Rodman



Valeria Rodriguez



Kathy Rogalla



Jodie Rogers



Kristi Rogers



Candace Romero



David Rooksberry



Deborah Rose



Kemmera Rosema



Stacie Rosenlund



Eve Rosno



Rachel Ross



Rusty & Jordan  
Roth



Mona Rousseau



Bryan & Victoria  
Rowland



Brock & Hannah  
Rubsam



Diana Rudulph



Andrew & Kristy  
Ruryk



Jessica Ryan



Ian & Jess Sage



# Golds



DeVola  
Samuelson



Diane Sanders



Eric & Gale  
Sandgren



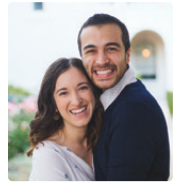
Ashley Sanger



Carla Santiago



Annie Santo



Marissa Santos



Daniel & Kami  
Schaal



Kristy Schafer



Meredith Scherer



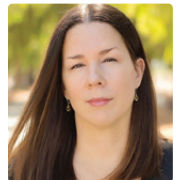
Stephanie  
Schlittler-Gutting



Ava & Jack  
Schneider



Jill Schoenneman



Monica Schofield



Angelika Schuh



Roger & Pamala  
Kay Schwarz



Robert Scott &  
Marlyse Okano



Tatiana Seara



Judith Sears



Chrissy Seibel



Amy Sellers



Angelica  
Sepulveda



Nancy Serba



Suzana Serravalle



Rebecca Shaffer



Danielle Sharps



Victoria Shaver



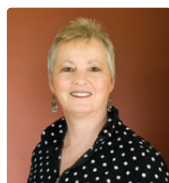
Jennifer Shaw



Jennifer Shell



Dr. Brenda Shelton



Jill Shockley



Joan Shodai



Miranda Shrout



Drs. Jake & Christi  
Shuppe



Kymberlee  
Simantel



Elena Simmons



Aaron & Kelsey  
Sims



Carrie Skluzak



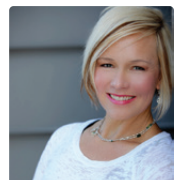
Danielle Smith



Donelle Smith



Heidi & Jared  
Smith



Stephanie Smith



Robyn Smyles



Robert & Sharla  
Snow



Laura Sohn



Eli & Elizabeth  
Sokol



John & Mandy  
Sommers



Julie Soricelli



Alissa Spencer





Patti Spiegel



Miracle Molecules  
Inc.



Alyssa Stanley  
Inc.



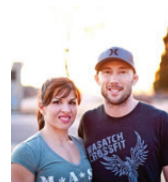
Robin Steinfeld



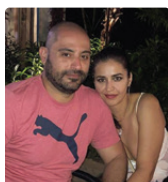
Tammy Steuber



Dennis & Janette  
Stevens



Priscilla Stewart



Elena Stoyanova



Norma Strange



Taryn Strong



Michael & Kelly  
Sullivan



Jennifer Sun



Elizabeth & Elena  
Swan



Jeremiah &  
Bethany Sweet



Gulistan Tagirova



Brandye Taylor



Douglas & Julie  
Taylor



Kelly Taylor



Brooke & Thomas  
Tazbaz



Michelle & Scott  
Tease



Gerard & Tarita  
Tehotu



Daniela Teletin



Qun Teng



Kelly & Keith Terry



Olivia Thai  
Martinez  
FOUNDER USA 2.0



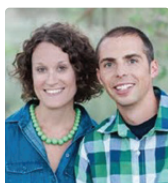
Sylvie Theriault



Pramela  
Thiagesan



Dr. Lynn  
Thompson



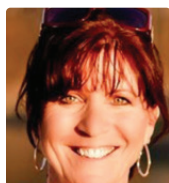
Kristen & Adam  
Thornton



Evie Tiffany



Maria Van Tiflin



Jeff & Linda Tilley



Jake & Arabelle  
Todhunter



Heather Toledo



Michael & Jen  
Tomazincic



Kelly Townsend



Matt & Alisha  
Trask



Erica Traster



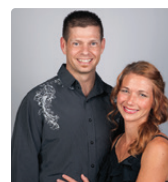
Glenn & Jessica  
Travis



Brian & Amanda  
Trent



Jessica & Andreau  
Trepagnier



Duane & Crystal  
Tucker



Tim & Sheila  
Tucker



Caitlin Tyner



Beth Underhill



Lucia Urdapilleta  
Guzman



Kim & Memo  
Ureta



Martine Vallieres



Loren Valvasori



# Golds



Bill & Marilyn  
Vandonsel



Kimberly  
VanSessen



Jennifer Vasich



Jen Vaughan



Don Vedaa



Jerrie Lynn Vedvei



Francisco Vega



Cynthia Velez



Jovanna Velez-  
Otero  
FOUNDER NAL



Mélanie Venne &  
Marc Thibau



Vera Ventura



Maile Viela



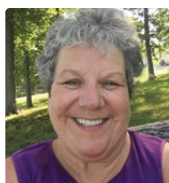
Caroline Vinal



Nicole Vincent



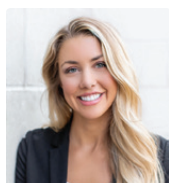
Zachary & Dana  
Vineyard



Renna Voegerl



Casey Von  
Iderstein



Brooke Vreeman



Cathi & Bob  
Waalkes



Cheryl & Alan  
Waelbroeck



Kathy Wagner



Tara & Justin  
Wagner



Reagan & Heather  
Wagoner



Craig & Rachael  
Waller



Becky Ward



Michelle Ward



Nate & Karol  
Watkins



Zach & Kelsey  
Watson



Paula Watt



Dana & David  
Watts



David & Kristina  
Weaver



Todd & Jodi  
Weaver



Melissa Werner



Lyndsey  
Westermeyer



Sharyn Whaley



Randy & Summer  
Whelchel



Deb White



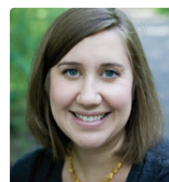
Leah White



Tonya Whitlock



Felicia Williams



Harmony Williams



Suzanne & Derek  
Williams



Dinah Wilson



Jenni & Mike  
Wilson



Julie & Kevin  
Wilson



Wendy Wilson



Linsey & Erik Wilt



Rhianna Wisdom



Clara Wisner





Tracy Witney



DaNelle Wolford



John & Christina  
Womble



Lorena Wong



Ashley Wood



Melissa Wood



Susan & Scott  
Wooley



Kristin Worley



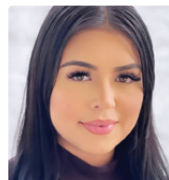
Yi Li Jie & Tian Li  
Xing



Brandi Young



Kristen Yousef



Denisse Zamora



Rebekah & Joe  
Zelenka



Lan Zhao



Vicky Chou



Harry & Diane  
Zizzo



Sigal Zoldan



Liliya Zotta



Ashley Zupan

#### **Golds Not Pictured:**

Charai Allen  
Carlos Baldemar  
Junior Bazarro  
Michael &  
Michelle Bowles  
Charmene Brewer  
Wanda Bunn  
Matthew & Noelle  
Carroll  
Loren Chuse  
Ying Cui  
Nathan Day  
Emily DePaul  
Natalia Desario-  
Pedroza  
Shawn Dill  
Stacy & Paul  
Doroh  
Ben & Jane  
Drebert  
Adryan Dupre  
Saloma Fisher  
Mark & Tiffany  
Flake  
Lisa Anne Gafkjen

Vicki Galloway  
Meaghan Gannett  
Tamara Gerlach  
Craig & Lynn  
Gines  
Robert & Laura  
Glanville  
Vanessa Gonzalez  
Robin Graham  
Melodie  
Grammont  
Kwai Tan  
Greenfield  
Brook Griffin  
Edward & Cary  
Griffin  
Angela Hager  
Ryan & Kendra  
Hales  
Chad & Megan  
Hammonds  
Peggy Handershan  
Stanford & Heidi  
Hao  
Roxanne Harris  
Stacey Hart  
Mike & Beth Hicks

Ed & Sarah  
Hildebrand  
Stephanie Hill  
Teisha & Keevin  
Hinton  
Jack & Betty Hofer  
Greg & Melody  
Holt  
Valerie Howard  
Sally Hsu  
Honglie Huang  
Jack Huang  
Mei Zhen Huang  
Maryamber  
Hughes  
Matthew &  
Jacqueline  
Imbrogno  
Dale & Jennifer  
Jaramillo  
Regan Jayne  
Steve & Sandie  
Jensen  
Jan Jeremias  
Leslie Johnson  
Susanna Johnston  
Aisha Jones

Bill & Deena  
Jordan  
Rashelle & Travis  
Kincaid  
Cade &  
Dominique King  
Leatha Kingi  
Katie & Doug  
Kline  
Ashley Knox  
Dean & Teresa  
Koerner  
Gwen Koscinski  
Jody Kranig  
Marzena &  
Slawomir  
Krysiak  
Allen & Heidi  
Lafferty  
Mary LaGasse  
Peggy  
Langenwalter  
Matt & Liz  
Lawrence  
Amy Layton  
Arthur Layton  
Bob & Kathi Leale  
Rongfang Liu

Ya-Ching Liu  
Wei Ling Long  
Shannon Macy  
Trish Mahoney  
Michele Malchow  
Rachael Manning  
Julie Margo  
Jennifer Martin  
Richard Maynard  
Melissa  
McCafferty  
Katie & Gary  
McGiven  
Michael &  
Stephanie  
McGuire  
Heidi Meadows  
Laura Mendez  
Rob & Chelsea  
Messer  
Kevin & Lesli  
Miller  
Elizabeth Mixon  
Joe Monkman  
Holly Moore  
Nandi Moore  
Amy Moran-Nash  
Christine & Rocco

Morelli  
Andrea &  
Benjamin  
Morgan  
Shae Morgan  
Emily Navas  
Colleen Newton  
Jim & Donna  
Obrien  
Johnny Oliveria  
& Marissa  
Johnson-  
Csimma  
Tammy Olsen  
Sarah O'Mailia  
Jenni Parish  
Jennifer Pazdur  
Leticia Perez  
Randy & Kim  
Petrides  
Heather Poe  
Daniel & Tiffany  
Province  
Bianca Rodriguez  
Jenifer Santos  
Laurel Schumaker  
Bozhan Shi  
Jose Sosa

David Stephens  
Linda Sullivan  
Sheila  
Summerhays  
Phyllis & Rich  
Tatgenhorst  
Heidi Taylor  
Ao Teng & Fei Qi  
Patti Tinholt  
David Tucker  
Mindy Turner  
Rocio Villalobos  
Ernest Wenger  
Zhengguang Xie  
Liwen Xu  
Lexian Zeng &  
Yvonne Huang



PRESRT. STD  
US POSTAGE  
**PAID**  
PERMIT #6563  
SALT LAKE CITY,  
UTAH

As you live to serve, exemplify  
charity, and liberate others,  
you will transform the world.



**dōTERRA**<sup>®</sup>  
pursue what's **pure**<sup>®</sup>

Place FCS Logo in this area.  
Strip out white background  
and reverse logo out of  
background in white.



v1

60223131

©2022 dōTERRA Holdings, LLC, 389 South 1300 West,  
Pleasant Grove, UT 84062 USA • [doterra.com](http://doterra.com)

Except as indicated, all words with a trademark or registered trademark symbol  
are trademarks or registered trademarks of dōTERRA Holdings, LLC.