

# LEADERSHIP



**New Presidential  
Diamond-4**

Kim and Rob Reid

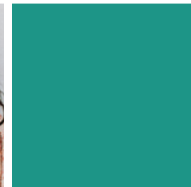
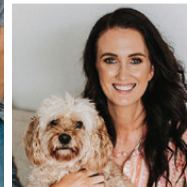
**Diamond Club-24**  
Electrifying Your Business



## cover stories

4 NEW PRESIDENTIAL DIAMONDS  
Kim and Rob Reid

6 NEW PRESIDENTIAL DIAMOND  
Marie-Kim Provencher



### ARTICLE

24 DIAMOND CLUB:  
Electrifying Your Business

### DIAMOND FEATURES

- 8 LINE HOLDAL  
My Own Boss
- 10 VANESSA WOZLEY  
Scheduling Time to Build Legacies
- 12 JO KENDALL  
A Beautiful Ripple Effect
- 14 TANIA GODBOUT CÔTÉ  
Getting More Out of Life
- 16 AIMEE DECAIGNY  
From Breaking Point to Dancing Free
- 18 ELISABETH ZOTLÖTERER  
A Balanced Mum
- 20 MARK & TINA WONG  
Faith amid Oiled and Orderly Chaos
- 22 KATRINA LOTTS  
Sparkling from Diamond Club Membership



## RECOGNITION

- 48 TRIPLE DIAMONDS
- 48 DOUBLE PRESIDENTIAL DIAMONDS
- 49 DOUBLE BLUE DIAMONDS
- 50 DOUBLE DIAMONDS
- 51 PRESIDENTIAL DIAMONDS
- 58 BLUE DIAMONDS
- 77 DIAMONDS
- 108 PLATINUMS



- 28 KRISTA MELENDEZ  
Ready for the Journey
- 30 WENDY SHATTUCK  
Who Do You Listen To?
- 32 BECKI RUH  
Rising with the Sunrise
- 34 JENNIFER SHAW  
Catapulting Friendships
- 36 JULIE & SCOTT GETTY  
Happily Traveling Together
- 38 NANCY COUTURE  
Surprised by Possibilities
- 40 KELSEY & AARON SIMS  
Upgrading to 2.0 Self
- 42 ALAYNE VICKERS  
Defined by Resilience

- 44 KENDRA BAMFORTH  
Teaming Up as a Family
- 46 BECKIE FARRANT  
Freedom to Shine





Congratulations on Reaching Presidential Diamond

# Kim and Rob Reid

BUDERIM, QUEENSLAND, AUS



## What were the biggest hurdles you overcame on the way to Presidential Diamond?

As an introvert, it can be extremely challenging for Kim to be available for our team, customers, and family. The idea of getting up and presenting a class was terrifying for Kim, and as the business continued to grow, “being seen” was challenging. Kim often wanted to curl up in the comfort of our home. We’ve had to create boundaries to ensure that we can give our best selves to everyone.

## Some people don’t want to reach Presidential Diamond because of how hard and stressful it seems. What are the benefits of this rank? Why should someone want to reach it?

The Presidential Diamond rank has allowed us to give and be of service like we could never have imagined. We feel that this rank is an incredible gift, and we would choose it over working a 9–5 job hands down. This rank represents the number of lives changed and homes blessed with these oils since we started our business.



**"The leaders we see shine are those that chip away bit by bit."**

**What advice would you give to someone who is trying to reach Presidential Diamond?**

Consistency is key. Our business has been a bit of a marathon over the last few years. We've had moments when we've sped up a bit, moments when we've slowed a little, but mostly we've just been jogging along, consistently.

The leaders we see shine are those that chip away bit by bit. They're in it for the long run and don't get too fussed about everyone else's rank timing because what matters to them is that they make it. Consistency trumps speed every time. It's time to create your own personal best, so don't worry about what others are doing, just keep it up. Keep going and you'll get there!

**How have you learned to balance running your business and taking care of your family?**

This business has always been about finding flexibility and time with our family, and it has been one of the greatest blessings we have received since starting our dōTERRA® business. Now that our three children are all at school, we run our business during school times. We are then both available for our three children before and after school and are able to spend quality time together. There are times when we have trips or travel for events, but we are able to juggle things around to ensure our business and family needs are met. We are able to be present with our family and create beautiful moments together on a daily basis.

**How do you and your spouse work together in the business?**

We have our clear roles and separate offices! We work best when we have our own space. We've recently started a project house that keeps Rob outside and engaged in something he loves. Rob loves all the numbers and financial aspects of the business, while I thrive in leadership and the day-to-day running of the business. Having clear roles allows us to spend time as husband and wife and enjoy time with our family without chatting too much business.

**How has this business changed your life?**

Our life looks completely different from what it was before



dōTERRA. We have been able to travel for long periods of time with our family around Australia, and we started traveling the world. We have moved states to be on the Sunshine Coast and are able to enjoy the sunshine and beach with our kids and dogs on a daily basis.

Although our lives are extremely full with three kids, we live a fairly simple life. Creating memories and finding joy in the day-to-day is important to us and we love the lifestyle that we have created.

Our life is simply beautiful. 💧



Congratulations on Reaching Presidential Diamond

# Marie-Kim Provencher

LAC-BEAUPORT, QUEBEC, CAN



## What were the biggest hurdles you overcame on the way to Presidential Diamond?

A hurdle is just part of the journey of being a business owner, an entrepreneur. It's an opportunity to grow, learn, and get better. My road to Presidential was fast, full of sacrifices, dedicated work, self-control, and consistency. I started with small daily actions and worked until I reached my mighty vision. I knew there was a price to pay because no one gets to Presidential Diamond on luck.

## How have you learned to balance running your business and taking care of your family?

I'm very protective of my family time. I'm the first mother at school to pick them up, and I spend so much time with my kids. We do everything together: ski, swim, travel, laugh, play music, cook, read, journal, talk. When I'm with them, I'm not allowed to touch my phone until I go to bed because that's the deal we have. And if I forget about it, they'll tell me! My family is the reason why I do this business.



**"Your heart is your tool to succeed in this business. Never stop growing your heart and faith, and you'll see miracles."**



**How do you and your spouse work together in the business?**

Thanks to my business, my future husband was able to quit his job, which was a big deal for him. Now he's building his dream real estate investment company, helping families rent and buy new homes that they never thought they could afford. He's also the best stay-at-home dad! He's always with me at events to support the team, and he's bent on learning English so we can work more in the dōTERRA® business together! He is my rock and has supported me from day one.

**What advice would you give to someone who is trying to reach Presidential Diamond?**

Create your momentum and don't stop once you've started. In the beginning, I gave myself one year to focus only on my business without distractions. Of course I took care of my kids, but I said "no" to a lot of dinners, date nights, and movie nights. I would apologize to my friends and say, "I'm building my dream right now, so let's meet in a year!" Saying "no" to those external things meant I was saying "yes" to me, my vision, and who I was meant to become. Stick with your dōTERRA plan and don't have any plan B.

**Some people don't want to reach Presidential Diamond because of how hard and stressful it seems. What are the benefits of this rank? Why should someone want to reach it?**

Why wouldn't someone want to reach the top? When you create momentum and you don't stop, it gets easier every day, every month. You just get better at what you do. The path from Blue to Presidential Diamond was much easier than my way to Blue. If I don't progress, I feel a part of me is dead. I'm an overachiever, and I get bored easily, but not everyone feels that same need to progress, and I have to respect that. It's in my DNA, but it's not for everyone.

**At this stage, what motivates you to continue building your business?**

For me, the benefits of hitting rank is seeing six amazing people reach financial freedom or quit their previous job. My leaders are world-class. My obsession is to find ways we can touch more lives and help more people. The more my leaders hit their ranks, the more we can calculate how many lives we've changed with our amazing company. Money stopped motivating me at Gold. The rest is extra I can use to help more people.

**Do you have anything else you would like to add?**

I want to thank my team for trusting in the vision we created together for the last two and a half years. You are amazing, and this article is a tribute to your amazing outer-worldly good work. Thanks for being such loving, caring people! Together we put French Canada on the map. 💧



**NEW** dōTERRA DIAMOND

■ Line Holdal

BODØ, NO

# BE MY OWN BOSS



“I realized that I could create my own dream job and life. I have always believed in a natural lifestyle, and when I saw the dōTERRA® lifestyle pyramid, I knew that this was what I’d been looking for.”—*Line Hoidal*

“**W**hen I got my oils, it was love at first smell.” But it wasn’t just the smell that Line loved. Line has two teenagers, and her son has special needs. “This business gives me the perfect opportunity to stay home to support him while building my own business at the same time. I am my own boss, and I have freedom.”

The freedom Line felt spread quickly to those she worked with. “People responded and my business started growing almost before I knew it was a possibility.” Line promptly enrolled her mother and sister, and all three started to move up. Her first real challenge came when Line was on track for Platinum: her mother and sister were Silvers, “but they really didn’t want that position.” It was a hard blow when Line realized “even though they both loved the oils, this wasn’t the job for them.” She called her upline seeking counsel, and accepted that she was her own boss who could care for her downline’s

needs. “I decided to search for two people who loved oils and wanted to build with me. I found two amazing ladies and did an account transfer. I’m so proud of those wonderful women who will both hit Gold this month.”

Another on-the-job challenge was learning how to share the oils in-person. Line often shared her experiences with oils on social media: “My builders thought that working online was the best way to work since I had success that way. So I started weekly mentoring, teaching my downline about the different ways to work and how important it is to meet people in real life. I also started holding oil classes in my community. After that I saw more of my builders find their own path.” Line spends a lot of time showing her downline “how important it is to think long-term in this business.”

Then her business grew to a Blue Diamond organization within one

year, and Line felt inadequate as a Blue Diamond leader. She carefully considered what she wanted out of her business: “I am committed to work hard, but I don’t want it to be stressful. I want to work with my business for the rest of my life, and I want a solid and healthy organization. I decided to slow down and do this in an organic way.” Line took stock of where she needed to improve and started spending time developing as a leader. “I spend much more time supporting my team, and supporting myself. I have a much more organized calendar holding regular meetings with my team, and every day I spend at least 30 minutes empowering myself through podcasts and books.” As someone who lives what she preaches, Line effectively encourages others to take charge of their own lives. She encourages everyone to “work regularly and always remember why you do this: to make a difference and create your own dream life.”

## RUNNING A BUSINESS THE ORGANIC WAY

- Slow down and look for long-term successes
- Organize your calendar to have regular meetings with your team
- Support yourself by taking time to listen to podcasts and read books





 Vanessa Woозley

FLEET, HAMPSHIRE, UK

# SCHEDULING TIME TO BUILD LEGACIES

**"The focus has always been on helping other mums find natural solutions for their families to help transform the health of the next generation. I realize we are at a critical time on this planet for a change in health both physically and mentally, and dōTERRA is a powerful vehicle to make this happen."—Vanessa Woозley**

I knew that there was so much more to this life than paying the bills and waiting for holidays." This thought helped Vanessa Woозley leave her corporate job to study and qualify as a Naturopathic Nutritional Therapist while running a dōTERRA<sup>®</sup> business as a single mom. Though she's had her challenges, Vanessa's purpose for sticking through it all had to be held so strongly that it integrated into everything she did. "There have been key moments where I've had to be very clear about my why, come back to my priorities, and drop activities that didn't put me on the right path," Vanessa states. Her driving goal: to influence other single parents and their children.

Scheduling has always helped Vanessa sort through her priorities and make time for everything she wants to do. "Many times, I gave too much of myself," Vanessa explains, "and I lacked the self-care to allow the business to flow with grace. It was always resolved

with a schedule for me. It might not sound like fun, but calendaring allowed me to feel like I could fit everything into my week. I booked in exercise time, meditation, as well as all the other key objectives for the business. I worked evenings and weekends because those were the times that I had." Surprisingly, Vanessa made rank advancements during the same months she had exams. "In those months my time was so focused that I know I made every moment streamlined. No procrastinating; I had to be efficient."

Because of her time spent planning, Vanessa hasn't felt like she's sacrificing everything for her business. "I am doing what I love with a company that I believe will always take the highest ethical stand, and that's important to me." Vanessa found ways to integrate being a mom into her business life by taking her daughter to events and recording live videos with her talking about the oils. "These were fun! The

videos helped me overcome my fears, but they also proved very popular, positively impacting many mums and their children."

"We all start our business with limiting beliefs," Vanessa found out. "Mine were that I don't have enough time. At times I felt stuck feeling like I don't do anything well and thinking, 'I'm not giving enough to my team,' 'I want to be able to help more customers,' 'How do I juggle being with my daughter, studying for exams, and propelling a business?'" In those exacting moments, Vanessa came back to her core values and purpose. "I reorganized my time (especially with each new rank) and made new commitments. My resolute beliefs have helped shape my team's determination, some of whom are in similar situations as mine. I love that I can pass this legacy of belief to the next mum or dad trying to help others in their community."



## Recognizing Your Limitations

"We all start our business with limiting beliefs," says Vanessa. What are some of your beliefs that are limiting your time and potential? Write your thoughts here:

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How can you change your beliefs to start building toward your dreams and leave a legacy of your own?

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## Jo Kendall

NEWCASTLE, NEW SOUTH WALES, AUS

# A Beautiful Ripple Effect



Jo Kendall has a quote sitting on her desk that reads, “Care to lose sight of the shore.” This calls to her to get into a trustworthy boat with her community and push off from the bank of her comfort zone. “Don’t be scared to lose sight of the shore. Let it be as vast and beautiful and expansive as it’s going to be,” she encourages. “You can’t imagine what it’s going to be like. You can’t picture that, so let go of your limiting boundaries, and the scenery will become more wildly beautiful than you can possibly imagine in this moment!”

Jo strives to teach her leaders how to let their imaginations run wild. “I love looking after my team, spending time getting to know their needs, and helping tailor the business model to them. I’m always evolving alongside my leaders, working with where they are and also holding their highest self to them. I see their fullest potential and hold that for them, holding their dreams and wishes for them as if they were my own, but also meeting them where they are right now. I try to look at both their present and their future selves at the same time.”

In losing sight of the shore, Jo takes care not to let herself drown in responsibilities. She counsels her leaders to look after themselves. “I don’t want the self-care to be the last thing we’re doing: I want you to do that first because then when we approach the business planning, it’s going to be in such a different place. And we’ll do so much more, and be more energetic.”



## YOU CAN DO EXTRAORDINARY THINGS

"Take the time to listen to your team and don't confuse your vision with their vision."

"Don't impose your vision onto your downline or upline. Instead, circle their vision in so that their vision becomes part of and just as important as your own."

"Look for the inspiration everywhere in this company because these are everyday people doing extraordinary things!"



**"I love helping people build and bring oils to help improve customers' lives physically, mentally, and emotionally. That has an impact, a ripple effect—helping someone use the oils to support them, then helping them go out and share the oils to create an income, which changes not only their life, but their partner's life, their children's lives. This mutual benefit has a beautiful ripple effect."**—Jo Kendall

Her husband was immediately touched by Jo's enthusiasm. After talking with Tara Bliss about the business opportunity, she told her husband all about it that night. Even though neither of them understood what marketing was, Jo's husband responded, "That's wonderful! How can I support you? What can I do to help you with this?" Jo says, "He's still like that. I told him the other day that I want to do some markets this year, and he said, 'Yeah, I'll

put the signs up. I'll be there with you; I can drive you.' He's just so wonderfully amazing! He constantly believes and supports me in creating this. He definitely is an awesome husband!"

Jo sets sail in a way that reciprocates what she's doing with her family and team. "This business has really called on me to fully own who I am," Jo acknowledges. "I've always been a people-pleaser; I love making people

feel happy! But when I have to have a difficult conversation with a leader, I've found that leaning into that discomfort has made my comfort zone grow. I'm learning to become comfortable with the uncomfortable parts of the business because that's where the growth is. I think it's changed me for the better because it's allowed me to fully express who I am, and then as I do that, it helps my leaders do that as well."



## Tania Godbout Côté

GRAND FALLS, NEW BRUNSWICK, CAN

# GETTING THE MOST OUT OF

# Life

As Tania was holding her newborn and reflecting on life, she held on fiercely to the thought that there was more to life than what she had seen. The Cotes had no money for luxuries like eating out with friends while Tania was on maternity leave with her second son, and Tania felt bored and frustrated. She looked and looked for a second source of income she could work from home, in the back of her mind knowing that her parents had worked long hours and never took time to take care of themselves. Tania determined to find an additional job that would not lead her to the same fate.

While researching many network marketing companies, Tania felt drawn to dōTERRA. She tentatively contacted a Wellness Advocate on Facebook and was surprised by the advocate's enthusiasm. "I told her I wanted to enroll and build a business, and we could either meet or call to save her the trouble, but she drove out to meet me that same day!" laughs Tania. "I started without knowing a thing about oils, without even trying them before, but the dōTERRA® mission and values aligned with mine. I like to think that there is a reason for everything in life,





**“What do you see when you look at yourself? Do you like what you see? Would you love to watch your life on movie? If you don’t, don’t look for excuses—just commit to be consistent, and you will succeed. Have the courage to create the life that you want to live.”—Tania Cote**

and I needed dōTERRA in mine—emotionally, physically, and financially.”

Tania got more out of her business life than she thought she would. Surprisingly, after reaching Diamond, her business slowed to a crawl. “I had been working harder than ever, and I even considered quitting. But did I do it? No! Never quite when things are hard,” Tania advises. “You never know how close you are to something great!” She recognized why the things she had done before reaching Diamond weren’t working now. “After doing a lot of personal development this year, I looked at myself and realized that I am not the person I wanted to be. I only worked hard on reaching my career goals—but what about my health goals? Am I the picture of health that I’m promoting? Am I really living the lifestyle I teach about? Is this the leader I want my leaders to become?”

With inspiring humility, Tania grasped that she needed to have goals in all areas of her life, growing both as a leader and as a person. “I’m not saying grow slower—just smarter. Hitting Diamond is a great thing, yes, but being a Diamond is amazing! This is what I wanted: knowing that I belong because while growing with my business, I know who I am and who I want to be.” With her ingenious perspective, Tania is one who knows how to get the best out of life.



## TANIA’S TIPS

“Don’t wait to reach one goal to have another. Make your goals big and personal, so that whatever happens, you will continue to work hard because of this dream or that goal.”

“Be the leader you want your leaders to be. Don’t do everything; give them tools so they can learn for themselves.”

“Be consistent! You will experience seasons in life—a season to run, another to jog, and even a season to walk—but don’t ever completely stop moving.”

“Participate in events. Building your business is a team sport, and you need to attend events to practice and perfect your game.”



## Aimee Decaigny

WHISTLER, BRITISH COLUMBIA, CAN

# FROM BREAKING POINT TO DANCING FREE

In the interim between Platinum and Diamond, Aimee hit a low point. She felt caught in a loop of self-doubt: What was wrong with her? Why weren't things coming together as quickly for her as they were for her crossline? What if she wasn't meant to run the whole way with her dōTERRA<sup>®</sup> experience? Most of all, Aimee was terrified that if she changed anything, her whole business would fall apart. The strain was wearing on her.

One night, her husband, Jon, found Aimee crying on the couch, distraught that another month was ending without the team's rank advancement. With compassion, Jon comforted Aimee,

reminding her that she already had financial freedom as a Platinum leader, which would allow her to continue working with her team free from the pressure of finding another job. The thought that "I could do as much work as I needed to find a new path," uplifted Aimee.

A friend and Presidential Diamond, Li Fryling, also noticed Aimee's discouragement. She recommended a therapist in an impressive, unselfish act of love. Aimee loves this aspect of the business. "I'm not in Li's downline, so she doesn't need to worry about my growth—and yet, she does."

Aimee believes that "success in this business requires getting really clear on what's important to you, and your family if you have one. When someone talks about making sacrifices or being stretched thin to build their business, it tells me that something is out of alignment for them." She felt something was out of alignment in her lifestyle, and chose to quit drinking because she was willing to see if that would help improve her mindset and vision. The combination of therapy and this powerful lifestyle decision enabled Aimee to serve with clarity and focus, which led to greater progress in her business. Two and a





half years later, Aimee is still sober and resolved that alcohol has no place in where she is going next.

As a result of her cleared mindset, Aimee noticed some of her downline exhibiting the same weaknesses of self-doubt that she had. One emerging builder in particular was “scared to use her own voice, believing that she didn’t know enough yet to take the leap and spread her own wings. She couldn’t see how skilled she was at bringing people together in a learning environment, and she was holding herself back from sharing her message.” So, Aimee looked for opportunities to nudge this builder to the edge so she could take her own flying leap of freedom. One night, when Aimee

was scheduled to teach a class with her builder, Aimee called and informed the leader that she couldn’t make it that night. The shy builder taught all by herself for the first time, closing with 100 percent, and believing in herself. She texted Aimee, “I did it! I did it!”

Thanks to the choices she made in her personal life, and the foundation of good leaders, friends, and family, Aimee is now able to take off. “An effective leader will teach you now to not need them,” Aimee believes. “Everything we need to succeed, we already have, and an effective leader will help us see that. I love seeing that realization land in someone and they take off. There is such freedom in that.”

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**“I’ve often found that when we haven’t brought our family on board with our dōTERRA vision—hiding it, instead, until we’ve got something we think is ‘worth sharing’—that’s when we stretch ourselves too thin. We’re still trying to do all the things that we usually do while also growing this incredible business that could turn into freedom for our family, and it drains us. So, the first people you need to invite to join you in your business are your spouse and your family.”—Aimee Decaigny**

## HOW TO AVOID STRETCHING TOO THIN

Aimee Decaigny shows great insight into the worry about being stretched too thin. “I’m a believer in figuring what is really important when it comes to how we invest our time. I’m a believer in slowing down my ‘yes’ because I know that it means I will likely need to say ‘no’ somewhere else. I also believe that if we have too many goals we might be distracting ourselves from actually pursuing any of them.”

**What are some areas in your life that you often say ‘yes’ to and regret later?** Think about the inverse: what areas of your life do you always have to say ‘no’ to when you’d rather say ‘yes’? Spend some time pondering this and discuss your thoughts with your loved ones.





## Elisabeth Zotlöterer

KREMS AN DER DONAU, AUT

# A BALANCED MUM

The best Christmas present Elisabeth ever received was the business leader enrollment kit. “As a biologist, nature means very much to me, and the first time I opened the bottles, I could smell the highest quality and the love inside each of them,” Elisabeth reminisces. “From the very beginning, I wanted to have every single bottle in my home.” After experiencing her first AromaTouch® application, Elisabeth felt stabilized in a way she had never felt before, so she decided to become a Wellness Advocate and an AromaTouch Trainer.

Elisabeth started her business with two boys ages four and six. Her boys know that if they have a problem, she has a solution—“an oil for that!” Being a mom and running a business became Elisabeth’s balancing act. “All mums are working 24 hours, so it is always a challenge to have evening oil classes because you have to leave the house right on time—and hopefully dressed, balanced, and fresh,” says Elisabeth. “Some nights I was exhausted and downhearted knowing I cannot do everything 100 percent. Some days I felt really stretched thin and burned out with these challenges to both be a good mum and teach classes. But I realized that I don’t have to be perfect in everything.” She just had to secure a happy medium.

Being part of the Diamond Club really helped Elisabeth find more balance. “Before Diamond Club, I had no team—I was working alone. Diamond Club was an important tool to achieve

new ranks and support and build a strong team.” Elisabeth feels joy when she sees her team growing, mentioning that the highlight of her business is “inspiring and empowering others and seeing their light shine.”

Having that team was critical when Elisabeth’s husband filed for divorce last year. “My world was broken, my energy gone, and I felt overwhelmed with my pain and fears,” she recalls. “And it was the first time I didn’t know an answer. It was really hard for me not to give up.” The life-changing event destabilized Elisabeth for a while. “But my team and my dōTERRA® family gave me support, joy, and happiness. It took some time for me to focus again on all the positive things happening around me, but now I am back in my full power because I want to make a difference in this world.”

Along with drawing comfort from her team and teaching classes for Diamond Club, Elisabeth gleans strength and inspiration when attending events, from European conventions to the international conventions in Utah. “I always tried to come to all events because ‘leaders are born on events,’ like Justin Harrison told us. Attending the Global Convention strengthened my trust in the company and my knowledge about the products, and set my heart totally on fire,” asserts Elisabeth. “The oils empowered me to take care of my family’s health, to balance my emotions, to overcome my fears, and to be the best version of me!”

### Important Steps for Success

# 1

**Find your “why,”  
your passion**

# 2

**Trust and believe in yourself  
and in the company**

# 3

**Focus on your dreams  
and work hard**

# 4

**Serve and empower people**

# 5

**Change the world by  
making it a better place.  
Focus on your mindset.**

“There’s always a solution—don’t ever give up! Dream big! Teamwork makes your dream work!”

—Elisabeth Zotlöterer







## Tina and Mark Wong

WEST COVINA, CALIFORNIA, USA

# FAITH AMID OILED AND ORDERLY CHAOS

To say the Wongs are busy is an understatement. Dr. Mark Wong is a successful orthodontist with two offices. Dr. Tina Wong is a part-time pediatrician, homeschooling mother, and the high school director of her homeschool group. Originally, Drs. Wong were skeptical about essential oils, but after using them safely and effectively on their seven test subjects (their kids), Mark and Tina began to feel comfortable sharing with their medical and dental colleagues, friends, and patients to great success.

Mark was ready for a business from the beginning, but Tina already felt her life was a complete juggling act. At the time, the seven Wong children ranged from 15 years old to 18-month-old twins. Tina asked, "With only 24 hours a day, how could we add a dōTERRA<sup>®</sup> business commitment?" But Tina and Mark believed, "If God calls someone to something, He will provide." So, instead of finding a way out, the Wongs found ways in. Mark or the teenagers babysat while Tina went to trainings and taught classes. "Our oldest son shuttled his siblings to lessons. Our parents helped

with grocery pick-up. God also sent more help: family friends were seeking work! Having this help kept us homeschooling while also growing our business."

The business helped Tina face her perfectionism. She realized "imperfect action is better than no action at all." Tina took imperfect actions to teach classes even when she didn't know "everything," and then she streamed live educational videos in "imperfect situations: right after a workout, in a messy home, or with the kids making noise and climbing all over me." Tina was going to share beneficial





“Imperfect action  
is better than no  
action at all.”

information by letting go of her “need to ‘feel ready,’ keeping it real and inviting others into the oiled and orderly chaos of the Wong life and home.”

Drs. Wong resolved to make their business something their kids loved their parents doing instead of resenting it. Hoping to make Diamond Club something that brought the family together instead of apart, the Wongs often loaded the whole family in their 12-seater van to teach classes. The kids loved Diamond Club because it meant vacation; they visited tourist attractions or parks with dad while mom taught classes. Diamond Club classes at the Wong home became large playdates when people brought their kids, and the Wong children love the new friends they’ve made through their parents’ business.

“We are better parents because our business was a commitment to stretch together and to do something bigger than ourselves. We have shown our kids that we trust God’s limitless power to equip as we follow His call. We can be examples to our kids of people who are stretching and growing themselves every day!” And the kids have caught onto the Wongs’ fire. Their sixteen-year-old daughter plans to raise \$50,000 for the Leukemia and Lymphoma Society through networking and leading a team. “What we’ve learned through our business we can pass along to her. Instead of making our kids the excuse to not do the business, they are our reason to do it.”



**“People do not remember what you say as much as they remember how you make them feel, so always be positive, compassionate, kind, and encouraging.”**—*Tina and Mark Wong*

## WONG “RULE OF TWOS”:

- ◆ **Schedule two classes each month.**
- ◆ **Make two new contacts daily.**
- ◆ **Follow up with two contacts daily.**
- ◆ **Contact people two days before a class and two hours before a class.**
- ◆ **Reach out to two builders a day.**
- ◆ **Do two kind, healthy things for yourself daily (e.g., exercise, count your blessings, drink a healthy tea, forgive and be kind to yourself, sleep, bathe with oils, eat a healthy meal in gratitude for your body, snuggle with your loved ones).**



## Katrina Lotts

SAN FRANCISCO, CALIFORNIA, USA

# SPARKLING FROM Diamond Club Membership

**F**ive years ago, Katrina Lotts decided to pursue her passion for the business. She carefully pored over the pages of *Essential Leadership Magazine*, reading it cover-to-cover and hoping that someday she would have a place of her own on one of those pages.

Katrina feels she owes her success today to her participation in Diamond Club. “When I decided I wanted to build a business, I knew I wanted a strong unity between my builders and leaders. We hold monthly leadership dinners and rotate homes. We go to trainings. We strategize and plan together. This created a strong team who supported me as I supported them through this

program, and we celebrated each other’s successes. Diamond Club helped me prioritize my goals, held me accountable for building partnerships with my business builders and leaders, and encouraged me to work smarter throughout the process.”

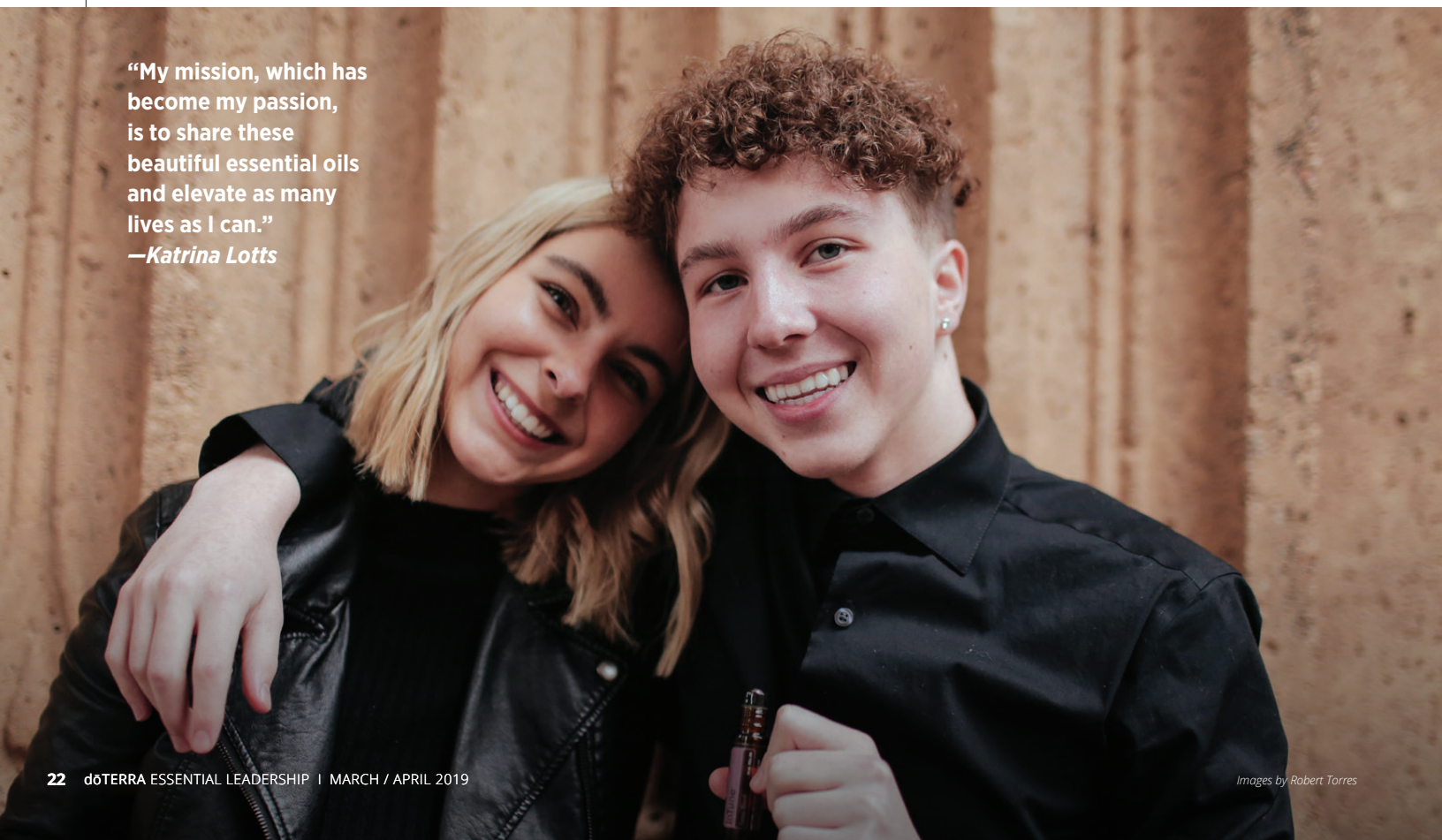
When Katrina registered for the Spring 2018 Diamond Club, she was a hit-and-miss Platinum. “I knew what type of obstacles I was about to embark on, and I knew I’d have to give this opportunity everything I had. It challenged me in ways I thought impossible, but somehow I found strength—not always within myself, but within others. It wasn’t easy, and we had many emotional moments and true

breakdowns. But we discovered that the most important asset is that we love each other and lift others.”

Her enrollment in Diamond Club sparked her eager team’s interest. “I had so many reach out to me excited for the opportunity to grow their businesses. Some of them were so deep in my structure they were over nine people down. I knew this opportunity could get many of us reaching our dreams a little sooner. There were several times I just wanted to walk away, but I couldn’t knowing that I can’t walk away from other members’ dreams when I can help them achieve those dreams.” She was delighted to watch her team’s dream

**“My mission, which has become my passion, is to share these beautiful essential oils and elevate as many lives as I can.”**

**—Katrina Lotts**







come to fruition as each of them began to shine. “Diamond Club allowed me to dive all in and essentially supported me along the way with flight and mileage reimbursements, account management guidance and accountability. But even then, Diamond Club wasn’t just about me. It was about a group of members passionate about what they do, and I was able to be their catalyst.”

Katrina has participated in and graduated from three sessions of Diamond Club, and her time in the program culminated in winning the sourcing trip to Corvallis, Oregon, with Emily Wright. “The success of this program was the efforts of so many working together with purposeful intent and love. Most of my support system came from my children, and my builders and leaders who have become family.”

## YOU IN ESSENTIAL LEADERSHIP MAGAZINE!

### KATRINA LOTTS ATTRIBUTES THE SUCCESS OF HER BUSINESS TO THE THINGS SHE LEARNED IN DIAMOND CLUB.

She wanted her leaders and builders to be united in their goals, and by participating together in Diamond Club, her leaders and builders became more linked together. List here what you want your team to achieve together:

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As you picture yourself in *Essential Leadership Magazine* one day, consider enrolling in Diamond Club to help your team achieve their dreams!





# Electrifying Your Business

Highlights from the Fall 2018 program winners.

## What was your educational background and previous occupation before joining dōTERRA®?

- Registered Nurse and Director of Clinical Services for a home care agency. —*Kimberly & Brad Walter*
- Masters of Education and luxury wedding photographer. —*Christina Wells*
- English as a Second Language elementary school teacher for 15 years. —*Kathy Goulet*
- Communications Bachelor's and seven years as the vice president of a public relations firm specializing in beauty. —*Meredith Reilly*
- 25 year sales career with a commercial furniture manufacturer, and then began practicing Muscle Activation Techniques and Integrative Nutrition. —*Debbie Hellman*
- J'étais et je suis encore propriétaire d'une clinique qui regroupe l'alimentation, l'entraînement et la gestion émotionnelle. —*Guyline Hélie*
- Hairdresser specializing in post-cancer hair care for 28 years. —*Claudia Poulin*

















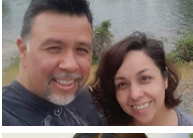
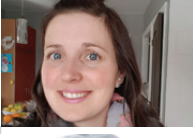


**Diamond Club members come from all ranks and backgrounds.**

## What was your greatest fear going into Diamond Club, and how did you overcome that fear?

- Probably the time away from my family and worrying about how my absence would impact my children. Jumping in and empowering the kids to do more things for themselves has been a game-changer for everyone. Their new independence has been a confidence booster for them. —*Debbie Hellman*
- My greatest fear was that I had only two frontline builders to begin with. By faith we created momentum, and both girls attracted a few builders along the way. My greatest pride is that these two frontline builders are part of this season's Diamond Club! —*Kathy Goulet*
- Overwhelmed! I tried my best to have the six required classes scheduled before the month started and I also tried to have a class on the first or second day of the month to kick it off on a good note. Planning ahead and just taking it day to day, week to week, and month to month helped me keep a steady and positive mindset! —*Meredith Reilly*
- I was afraid I would fail to meet the requirements to stay in Diamond Club because I only had one builder. I ultimately decided to do it anyway because I knew the process would hold me accountable, and put responsibility back on me to grow my business. I made the commitment to myself and my family that I would make up for the lack of builders by investing time and enthusiasm into every single presentation and enrollment. —*Christina Wells*



# W I N N E R S

US Top 10		Canada Top 10	
	<b>Grand</b> Claudia & Jonathan Saputo <i>Diamond</i>		<b>Grand</b> Kathy Goulet <i>Gold</i>
	<b>1st</b> Kimberly & Brad Walter <i>Platinum</i>		<b>1st</b> Marie-Helene Carrier <i>Platinum</i>
	<b>2nd</b> Jeana & Rui Santos <i>Diamond</i>		<b>2nd</b> Claudia Poulin <i>Silver</i>
	<b>3rd</b> Christina C. Wells <i>Diamond</i>		<b>3rd</b> Marie-Michèle Delisle <i>Gold</i>
	<b>4th</b> Meredith Reilly <i>Platinum</i>		<b>4th</b> Pascale Boucher <i>Silver</i>
	<b>5th</b> Debbie Hellman <i>Gold</i>		<b>5th</b> Jessica Johnstone <i>Diamond</i>
	<b>6th</b> Sharon Patterson <i>Platinum</i>		<b>6th</b> Guylaine Hélie <i>Platinum</i>
	<b>7th</b> Michelle & Kendell Ward <i>Diamond</i>		<b>7th</b> Sandra Richard <i>Gold</i>
	<b>8th</b> Tina Chico <i>Gold</i>		<b>8th</b> Mélanie Jacques <i>Silver</i>
	<b>9th</b> Lindsay Esparza <i>Platinum</i>		<b>9th</b> Alexandra Bureau <i>Silver</i>

These individuals won the exclusive  
**Diamond Club Sourcing Trip**  
 with Emily Wright!



# Want to become a Diamond?

## Diamond Club is a program meant to help you get there!

### What was your favorite event during Diamond Club?

- During a trip to Italy I did a workshop with people from Trois-Rivières. I offered a lady a sample of Tea Tree, and she invited me to do a workshop. I had no waiting and there was 100 percent enrollment. Wow, I was really proud and very happy! That day I understood that I was on the right track and in the right place. —*Claudia Poulin*
- I absolutely love working with my team in Kentucky, and every event with them is so much fun. I also developed new friendships with my California team, and I know that will grow in the future. —*Debbie Hellman*
- My favorite event was with a new builder who hosted a class herself at her home with 10 of her closest friends on a Saturday morning for brunch. She presented the most fabulous spread of oil-infused foods that I have ever experienced. She served Tangerine punch, Wild Orange scones with her homemade jellies and jams, Thyme and Black Pepper quiche, and fresh fruit with a Tangerine fruit dip. This was the most elaborate event that I have ever attended, with a 90 percent enrollment rate! She followed the class with hand-sewn oil carriers for all, including me! An impressive event and a magnificent way to kick off her business. —*Kim Walter*

**Get reimbursed for  
your out-of-area travel  
to your teams.**

### Did you have any relationships that were born out of or fostered within Diamond Club, such as networking with a crossline leader or drawing closer to an upline or downline?

- The relationships that are fostered by participating in Diamond Club are the biggest win! I was able to work with my team leaders one on one and watch their confidence and knowledge blossom. I have an amazing upline who was there throughout the four months supporting my work, lending aid when I or my team needed it, and always cheering me on. I think finishing in first place was the biggest surprise because I participated only to help my leaders grow and develop, which was a fabulous end to an amazing journey. —*Kim Walter*
- I was surprised most by how many builders grew under me as a result of Diamond Club. I started at Silver with one builder, and by the end of Diamond Club, I hit the first-time rank of Diamond with 12 active builders at Executive and above! My commitment to my team turned a spark into an explosion just by me showing up to support, encourage, and be present for them! —*Christina Wells*
- I launched a bunch of new leaders, and helped my leaders launch new leaders during my Diamond Club experience. Diamond Club provided me the opportunity to meet and spend quality time with my team on a level that I wasn't previously able to do. As a team, we grew so much closer throughout this experience. It truly felt like we were all on the same vibration by the end! —*Meredith Reilly*



## dōTERRA DIAMOND CLUB

### Who can participate?

- **United States:** Any Silver, Gold, or Platinum
- **Canada:** Any Premier, Silver, Gold, or Platinum

**Add some zing to your business, meet more members of your downline, and compete for a sourcing trip with Emily Wright by applying for Diamond Club today!**

#### How has participating in Diamond Club changed your life or business?

- I literally fell in love with the company. I really got to know my team and we built friendships. Also, I defeated several limiting beliefs, and now all the ideas acquired during the Diamond Club season will serve my team. I really wish all my builders can have this wonderful experience. —*Claudia Poulin*
- Before Diamond Club, I treated dōTERRA like a hobby and was focused on my career as a six figure fine art wedding photographer. Through Diamond Club, I was able to see a new career path that was filled with so much more purpose, passion, and fulfillment that I was lacking. My team grew, but so did I—in such huge ways that it's hard to articulate. Our belief in the product grew through testimonies. Our belief in the opportunity grew as builders emerged. Our belief in us (my husband and myself) grew as we began to see what we were capable of. Our belief in our builders grew as we saw them doing what we had taught them to with their own builders, and our why grew as we realized how much fulfillment there was in serving people, empowering them to be solution providers on their own, and changing the lives of those around them! —*Christina Wells*

- Je crois qu'au delà de la croissance de l'équipe, j'ai acquis une conviction que tout est accessible dans la vie. Qu'il s'agit d'y croire, d'écouter notre intuition et de poser des actions concrètes, les unes après les autres. Ma tendance au négativisme a cessé suite à mon succès dans le Diamond Club. Je suis désormais «obligée» de croire en moi! J'ai acquis une confiance inébranlable. Je suis beaucoup plus fonceuse. —*Guylaine Hélié*
- This beautiful and amazing feeling is so hard to put into words. Participating in Diamond Club was the best decision I have made for myself and my business! The momentum it created, the relationships that were built, the team connection, the excitement and energy it fostered . . . I now understand exactly the momentum that I will continue to strive for. What a fulfilling, wild, and crazy ride Diamond Club was! —*Meredith Reilly*





## Krista Melendez

SEFFNER, FLORIDA, USA





# Ready **FOR THE** Journey

“I believe that having integrity and how you treat people matters. This is a relationship business, and we invest in peoples’ lives for their benefit. We are just fortunate enough to have a front row seat to watch their journey.”—*Krista Melendez*

**F**ive years ago, Krista Melendez was sick of her family not feeling well. She found dōTERRA® in her quest to improve her family's health. “Our home had struggled with health issues, and I was tired. I attended my first dōTERRA class, and I began oiling everyone in my home. I felt so empowered as a mom because my kids were getting well and staying that way. Other moms in my circle needed to know.” Little did she know that using the oils was just getting her ready for a grand adventure. With her husband's support, Krista began building a team.

“I was truly inspired by all of these amazing, humble leaders who lived a life of freedom and gave back generously because they could. I decided I wanted to have that financial freedom too so that I could also give. The joy that comes from giving puts purpose in my life. I wanted to not only give my family

a healthy home, but also I wanted to supplement our income. I knew that if I worked hard, I would get there.” Krista set her sights on Diamond rank early on, and their oil community grew quickly.

“The growth was phenomenal and quite a shock,” Krista explains. “However, I never expected what happened next. It stalled. I was stuck at Platinum for a year and a half.” Several leaders quit, forcing Krista to start new legs and rebuild legs of her business. Even though these were less than desirable circumstances, Krista kept pressing forward. “We might as well do our best to be our best every day,” she vowed as she committed to helping her leaders.

“I looked carefully at what my leaders needed and tried to provide them with opportunities to grow. I taught team classes regularly, offered weekly mentoring sessions, monthly leadership trainings, annual team retreats, and

an annual essential oil education event called ‘Oil Up’ for our local oil community.” As Krista focused on guiding her leaders, preparing them to take their own journeys, Krista got closer to the dream of her own.

Krista christened her team “Vision” to help them fix their eyes on their destination so obstacles wouldn’t distract them. “Your vision guides you and keeps you pressing on,” she told them. “Together as a team, we successfully qualified as Diamond after three and a half years of building.” Krista knew that “it is a whole team that grows to Diamond rank, but it starts with a leader who has vision.” Through the vision of her business, Krista has had an opportunity to change lives, including her own. “I am incredibly grateful for this journey as it has taught me so much about myself and the leader I want to be.”

## ARE YOU READY FOR YOUR JOURNEY?

**Krista Melendez says,** “The path to Diamond is for everyone ready to take the journey.” How are you prepping for your journey, whatever the final destination is that you have in mind? Create a packing list of the tools you will need for your own personal journey.

### Here’s a sample packing list for a Diamond’s Journey:

- Ask your upline for advice about navigating the trail
- Get the proper equipment—oils, calendar, class location, resources
- Study the Sales Guide intensely
- Check in with your downline often to see how they’re doing
- Bring friends and family along for the ride





## Wendy Shattuck

BLOSSBURG, PENNSYLVANIA, USA

# WHO DO YOU LISTEN TO?

**B**e careful of who and what you listen to," warns Wendy. "Had I believed those negative comments, I would not have the team of fabulous people who are helping thousands of others make better, healthier decisions for themselves and their families. I would not have become great friends with all the lovely people that I have met through my dōTERRA<sup>®</sup> experience."

Wendy Shattuck worked as a graphic designer for almost twenty years.

Then she made an unusual shift to healthcare because her "heart yearned for a career helping people with physical disabilities." Wendy continued making changes in her life. Ten years ago she returned to her hometown in North Central Pennsylvania, a town so tiny that one of her college roommates thought the casual high school class photo was a summer camp. Even with such a small population, once Wendy found dōTERRA, she was determined to

start her business there with her best friends in mind. "I saw the immense need for a healthier community. I was excited and glowing with stories and a new opportunity."

Opposition met Wendy almost immediately. A friend and neighbor predicted that Wendy wouldn't be able to make her business work in such a small town. "You have to live in a big city for this kind of business," she cautioned. The friend meant kindly,





but others in Wendy's life continued to dispute her dreams. "The man in my life whom I adored at the time was very quick to dim my light. Over and over he told me to fail fast, fail often, and stop wasting my time and energy." Wendy acknowledges, "Having a partner who doesn't support you is probably one of the most difficult challenges an advocate could face."

However, Wendy didn't take the disparaging words to heart. Instead, she confronted the adversity and set goals. "Accomplishing goals takes a clear vision and hard work. The blessings come, but not without tears and effort. Although at times some challenges seemed insurmountable, pushing through and overcoming these challenges is exactly why this business has been more rewarding than I had ever imagined."

After meeting some of her aims, Wendy thanked her first friend for her remarks, considering those comments an invigorating test of character. "You never know what effect simple words will have on someone. If I had defined myself and my future according to what others spoke over me, I would not be the person I am today."

Wendy defines herself by the future she wants to create for herself. "I have more richness now than I have ever had," Wendy reflects. "My purpose is clear and continues to expand. I am grateful for the opportunity that dōTERRA gives each one of us to have our own business. If you have passion to help others, a dream, grit, and resilience, absolutely nothing can stop you. Nothing!" Wendy decided long ago that she was going to stop listening to the negative opinions so she can better hear her own inner voice instead.

"I always clung to this truth from Jeremiah 29:11: 'For I know the plans I have for you,' declares the Lord. 'Plans to prosper you and not to harm you, plans to give you hope and a future.'" —Wendy Shattuck

## SHARE YOUR STORY

**"It wasn't easy to think of just one story or circumstance that I could share to influence or encourage readers. There are so many. Each step is transformational and builds character."**





“There is ease, flow, and effectiveness in this business model when approached in a mindful, conscious way. It just works when you know who you are, what you are here for, and where you envision going in this vehicle dōTERRA® provides. With very clear parameters around how much time we’re willing to invest in our businesses, and with set intentions to get to the business of creating our business—especially with the help of a guide who has been there and can help shine some light on the path ahead—a mindful, conscious person can come on and rock this business from the outset.”—Becki Ruh



Images by Gwendolyn Biscoe Photography



Becki Ruh ■

GREENSBORO, NORTH CAROLINA, USA

# Rising with the Sunrise

The early morning hours of starting a business, yawning and stretching, are full of hope and enthusiasm, but sometimes lack clarity. What steps should be taken first? How should passion be shared so that it can be accepted? Becki Ruh was awake and itching to share oils. She knew clearly that she wanted to help others start their own healing journeys, yet her drive didn't lead straight to a clear vision. Becki reflects, "I was sowing the seeds of love by sharing the oils with any and every person who crossed my path. And I was willing to pour everything I had into anyone who showed up with any semblance of interest. I had a full heart, zero boundaries, and a passion big enough to carry me as long as I needed it to."

It wasn't a bad thing to pour her heart and soul into sharing with everyone she knew. She believed that if she just kept sharing the oil love with as many as she

could, she would eventually establish a viable business. And it did work for Becki to give with abandon, despite the times when she felt scattered and overwhelmed: "I was where I was. I was experiencing my own awakening of sorts as I was going through the steps to become ready to rise. I needed to grow in order to be ready to lead a community of people who were ready to awake and arise with me. It's why I encourage new leaders to bring awareness into what they're creating from the very beginning."

While Becki understands and encourages others to be aware of their end goals, she doesn't downplay her unique journey. "Though in hindsight it would've been a more direct path had I written out my vision, I am floored that I was able to create what I have without that kind of awareness from the beginning. This opportunity is a teacher in and of itself. If we are just

willing to take the steps, the path will unfold before us. It will lead us and we'll develop the skillsets necessary to take us to the next part of our path."

"My business continues to grow and stretch me in ways I've been craving my entire life," says Becki. "And I'm grateful now that I've been able to build it even though I didn't come in with a fully formed vision of where it could take me or what I was creating. As a result, I inadvertently developed an unshakable faith and trust in the order of things. And that is a gift I never knew I was missing until, for the first time in my life, I felt what it was like to feel fully supported. I have complete trust that I was—and always have been—safe, guided, and whole just as I am." With this awareness of support, Becki continues to build her business with the new team name "Awaken and Arise."

## ARE YOU CRAVING CLARITY?

Reflecting on her business building strategies, Becki Ruh says, "I recognize now I wasn't super clear about what I wanted from the business from the very beginning. I recognize there was a much more direct route to where I stand today." **How can you become more awake and aware while building your business?**

Talk with your upline and discuss ways you can become clear about what you want from your business. Take the time to envision whom you want to partner with, as well as regularly envision what you want your own life to look like. **Write your thoughts here:**

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## Jennifer Shaw

SAN DIEGO, CALIFORNIA, USA



# CATAPULTING FRIENDSHIPS

**“As soon as I let go of my expectations and slowed down to enjoy this wild ride, my business has catapulted to the next level while being stronger than ever.”—Jennifer Shaw**

**W**henever she gets asked what her job is, Jennifer Shaw smiles and responds enthusiastically, “I make friends for a living!”

The key to her business success is her neighborly nature. Jennifer can’t get on a plane, attend a yoga class, or visit the neighborhood juice shop without making a friend: “I truly enjoy not only meeting people, but learning who they are, where they come from, and what makes them happy and sad. There is some amazing force in the universe that brings people into our lives. If we would just look up from our phones and connect with people, we would start to see them for the blessing they are to us. Our lives will be forever blessed for this attention to the world around us.”

On her way to Diamond, Jennifer has learned to launch even more friendships by accepting others where they are. “I started this business with a strong desire to help other people see that they had a choice. They had a

choice to live their best lives. I wanted everyone to feel as good as I felt, and slowly my team started to grow.”

Jennifer initiates friendships with her team members as well. “I meet people where they are in the business, and I link arms and travel with them at their pace when they are ready to move. Everyone is exactly where they are ready to be, and all I can do is provide them with love, training, guidance, and support.” She does this by finding something to be grateful for with every person she comes in contact with, from the person who only orders once and never again, to her amazing, exceptional leaders. Of them Jennifer says, “These are the people I am lucky to call my business partners and dearest friends.”

“Not any of us are the same,” she wisely notes. “We all come with different strengths, skills, and experiences.” Jennifer finds that true success happens when her downline stops saying, “I have no one else to talk to.”

She finds that “true leaders, people with a strong mission and why, attract people into their lives and constantly expand their circle of influence. Once someone realizes that they can meet people anywhere and everywhere and actually do it, then they are in this business for good. They are ready to leave their legacy, their mark.”

As Jennifer propels forward with her welcoming personality, she pays meticulous attention to the wonders in her own life. “I was once told that on average, we experience six to eight miracles a day,” Jennifer explains. “Seeing those miracles just depends on if we are in tune with our surroundings enough to see and absorb the benefits. Slow down, don’t rush through life. Enjoy those around you, truly care for people, and your business will never stop growing. If we care about those we meet, and take time to truly connect with them, then the next customer, the next builder, and the next rank will be right around the corner.”





## TUNE IN TO THE MIRACLES

Jennifer Shaw suggests we can experience six to eight miracles every day if we are in tune with our surroundings. What helps you be in tune with your surroundings? What will you do to be more in tune? Write your ideas here:

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How can you document and appreciate the miracles in your life so that you can share them with others?

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## Julie and Scott Getty

BEND, OREGON, USA

# HAPPY TRAVELING TOGETHER

**L**ife before dōTERRA® meant Julie worked 40 hours a week for a local phone company, while Scott worked 60–80 hours a week at their family freight delivery business. “We were completely tied to our business and jobs; we literally had not taken a vacation in six years.” Julie had no idea that the kit she purchased from a friend at a holistic health coaching school would change her life. “Scott thought I was becoming a hippie; I thought that the essential oils could help my health coaching clients.”

Julie began sharing the oils out of a desire to help others live a more natural lifestyle rather than relying on pharmaceuticals. A short year later, Julie was able to leave her job at the phone company, and the following year Scott left his as well. “We truly feel blessed and thankful

to have found such an amazing opportunity to work together,” they say, excited to be tied to a business they both enjoy. Side-by-side, the Gettys labor to make their business both successful and fun.

“Sure, we had a few roadblocks along the way,” the Gettys are quick to point out. “But we found that most of those roadblocks were created by ourselves. We had strayed away from the basics and were going all kinds of different directions to build the business. It seemed like we were spinning our wheels and getting nowhere.” The couple communicated their concerns and worked together to find the right solution on a long, ten-hour car ride home from convention. “We decided to go back to the basics: share, teach, and enroll.” Going back to the basics worked for their business, and together

**“Sometimes when building the business, it seems like there are not enough hours in the day. When those times happen, we have learned to stop, take a deep breath of Wild Orange, continue forward, and incorporate some fun in our business travels.”**

they traveled another long road from Gold to Diamond.

Along the journey, Scott and Julie keep evaluating where they can best help each other and their team. “We learned that everyone has a different need and speed for their business, and some have doubts about what they can accomplish.” When their team gets discouraged, the Gettys are in place to soothe apprehension: “We are always here to lift them up and get back to their reason of why it’s important to continue.” Julie and Scott believe that as long as they focus on helping customers fulfill a need in their life, giving freely to the needs of their team so they can stay strong and never give up, and sharing oils with everyone, their future excursions will be nothing but bright.





**"I HAD NO IDEA THAT TEN 15 MILLILITER BOTTLES OF ESSENTIAL OIL WOULD CHANGE MY LIFE."**—*Julie Getty*



## Nancy Couture

QUEBEC, CAN

# SURPRISED BY POSSIBILITIES

**L**a vie est belle, car tout est possible." Depuis plusieurs années, je me répète cette phrase à tous les jours de ma vie et je la fais répéter à mes clientes dans mes cours de cardio-vélo, de yoga, et de méditation.

Quand j'ai découvert dōTERRA<sup>®</sup> il y a 3 ans, jamais je ne m'aurais imaginé débiter une deuxième carrière dans ma vie. Étant propriétaire d'un centre de mise en forme spécialisé pour la femme depuis plus de 30 ans, je croyais que je finirais ma carrière dans mon entreprise en travaillant jusqu'à 70 ans pour pouvoir prendre ma retraite. Aujourd'hui, j'ai 54 ans et découvrir dōTERRA a changé ma vie à jamais. Au début, je m'amusais, car j'avais trouvé une nouvelle passion, je venais de découvrir que je pouvais aider mes clientes en leur donnant non seulement la forme physique, mais en leur donnant des outils pour améliorer leur énergie et leur santé mentale avec l'aide des huiles et des suppléments.

Au départ, mon intérêt était surtout d'aider ma conseillère à réaliser son but de vivre de dōTERRA, mais j'ai réalisé

rapidement que je pouvais aussi avoir des revenus vraiment intéressants avec cette entreprise. Je suis d'ailleurs tombée en amour avec les produits et les valeurs profondes de l'entreprise, cette dernière recherchant le bien d'autrui à travers le monde. J'ai rencontré des gens qui ont carrément changé ma vie et qui m'ont apporté l'espoir; la première étant Marie-Kim Provencher, et par la suite mon équipe qui m'a aidé à devenir une meilleure personne et un meilleur leader grâce à leur authenticité. Aujourd'hui, en plus d'aider les gens autour de moi à retrouver le pouvoir sur leur santé physique et mental, j'ai commencé à mettre des économies de côté pour ma retraite, ce qui avant n'avait jamais été possible d'envisager.

Mon plan est de tout mettre en œuvre pour garantir à ma famille un avenir extraordinaire. Je suis devenue Diamond après 19 mois et mon objectif est d'atteindre le rang de Présidentiel Diamond au plus tard en 2020. Grâce à dōTERRA, je sais que je peux réaliser mes rêves les plus fous et les plus

secrets. Je ne tente pas de dire que tout cela se fait sans efforts et sans sacrifices. J'investi tout mon temps et mon amour dans cette nouvelle entreprise tout en m'occupant de ma première à temps plein.

Tout cela est possible puisqu'elles sont totalement complémentaires. Lorsque nous sommes passionnés par ce que nous faisons, le temps que nous y consacrons devient un loisir. Il m'est arrivé de me questionner si j'étais vraiment à ma place et à chaque fois, mes réponses furent claires; ma foi, ma détermination, mon amour envers les autres et le besoin de grandir et de partager quelques clés du bonheur me pousse à repousser mes peurs et mes doutes et Dieu me guide pour y arriver. Mon désir est de laisser mon empreinte sur cette terre en aidant mon prochain à réaliser que pour lui aussi la vie est belle car tout est possible. Souvenez-vous que peu importe notre passé, il faut regarder de l'avant et toujours croire et comprendre que nous sommes guidés et protégés.

## LEVERAGING YOUR PASSIONS

### Find what you love.

It was difficult to juggle two careers, but it was possible because I was fueled by my passion for both businesses.

### Doubt your doubts.

When I feel discouraged about my capacity to succeed, I tap into my love for those I empower in this business; that alone can carry me through self-doubt.

### Dare to believe.

If there is one thing I have learned, it is that anything is possible! Don't limit yourself. Dream big!



“Remember that no matter how old we are, we must look forward and always believe and understand that we are guided and protected.”





## Kelsey and Aaron Sims

POST FALLS, IDAHO, USA

# UPGRADING TO 2.0 SELF

**W**hen I started my business three years ago, I didn't expect that I would change," Kelsey muses. "Who I am, what I stand for, my beliefs—everything has changed. I didn't know I was signing up to be the best version of myself." Kelsey Sims was never a bad version of herself, but she did find the process of upgrading very fulfilling.

The first year of the Sims' business was hard on their family. "I built 100 percent online, and my phone was constantly in my hand. I wanted to grow quickly, and loved that I could do it right at home with my family." But the family struggled with Kelsey working from home rather than leaving for an office. Kelsey adjusted to meet her family's needs. "I learned that family comes first always. And when you're there, make sure you are present. Luckily, we made it past that year,

and now my family sees what I am doing as 'work' and that I'm not ignoring them. We've all adjusted to this amazing oily train. It has been so rewarding for not only us, but for everyone we have crossed paths with all over the world."

The Sims adopted their team into the family tribe. Kelsey and Aaron pair up tribe members by strengths, using the StrengthsFinder test to help them work with their leaders in game-changing ways. "By all means, incorporate the insanely awesome ideas into what you're doing," Kelsey tells the tribe, "but keep the basics simple. Before our sharers launch, they must know the basics."

Those basics help each member reprogram their weaknesses into stalwart powers. "We teach our team how to leverage and embrace each

strength." Kelsey leads the way by employing her energy to cheer on her tribe. "Encouragement and belief are key when it comes to those that have no belief in themselves. The oils and products sell themselves, but it's up to the person to use their strengths to speak about them."

"Expectations have been the biggest stumbling block for me," Kelsey admits. "Sure, you can place people and expect them to order their LRP, but it will end and die there. Instead, the deeper you build relationships and get to know each person, the more you are then able to truly help them, whether it be in physical, mental, or emotional ways. Make it about people." Kelsey learned quickly that while she couldn't make others build the business, she could render the best version of herself.

## SILENCING YOUR WORST CRITIC: YOU

**BELIEVE IN SOMETHING STRONGLY ENOUGH THAT IT WILL HAPPEN.**

**ENSURE THAT YOUR VISION COMES TO LIFE BY COMPLETING THE DAILY ACTION STEPS.**

**TELL YOURSELF TO SIT BACK AND WATCH THE SPLENDOR OF YOUR BEST SELF UNFOLD.**





**“Family comes  
first always.  
And when you’re  
there, make sure  
you are present.”**

*Kelsey Sims*





# DEFINED BY RESILIENCE





## Alayne Vickers

ALBURY, NEW SOUTH WALES, AUS

**"I think we all need to be visible—to know we are loved and valued for each of our individual contributions. I tend not to offer advice, but instead offer a variety of options and then allow others to make their own choices. I believe we learn life lessons much more this way!"—Alayne Vickers**

**A**t the starting line of Diamond Club, a builder's mind and heart are revving with passion, determination, and positive thinking. For Alayne Vickers, however, this was not the case. Day one of her first Diamond Club, she watched an entire Premier leg of her organization disappear before her eyes.

For stunned Alayne, the reality of what had just transpired quickly crystallized. She says, "The incident was catastrophic for a number of reasons. We were suddenly facing the task of rebuilding a leg that had been well on its way to Silver. There was also the instantaneous rank regression and financial impact. Not to mention the emotional trauma and injured morale the remainder of my team experienced. In that moment I felt I was floundering in dark waters—alone."

So, Alayne called an emergency meeting with her remaining leaders. They had two choices: they could draw courage and strength to overcome this setback and grow, or they could allow everything they had worked for crumble. Radiating positivity and belief in her team, Alayne chose to get back up, brush off, and move forward. "As a team, we completed Diamond Club in the top 20. Most weeks in the four-week stint, we ranked in the top 10. It was with major satisfaction that we re-established and solidified Silver in the proceeding months."

Hindsight has gifted Alayne a deep appreciation for the lessons she learned through this challenge. In particular, rebuilding her business after a devastating loss changed her perspective on the journey to success. "I learned," she says, "that 'hustling' for personal or upline rank advancement

doesn't serve anyone. Everyone's unique pace should be honored and nurtured. In perhaps my own need to provide financially as a single mom, there were times when I potentially pushed or hustled some of my leaders who were not yet ready to go into the leadership space."

Tapping into her capacity for compassion and positive thinking, Alayne learned to focus on the people in her business. "True leadership," she says, "is the art of making each and every person who crosses your path feel appreciated and honored."

The Diamond Club incident's blow to her business wasn't the first or last challenge Alayne has tackled with positive thinking and humility to learn. Her message to those facing their own uphill climbs or emotional lows is simple: "You can, you will, and you've got this!"

## EMPOWER THOSE YOU LEAD

### LEARN TO LISTEN

"This tool communicates trust. It helps leaders feel you have their back and will do anything necessary to assist and guide them to achieve their goals and dreams."

### STAY HUMBLE

"Help your leaders understand and appreciate their own strengths and weaknesses while recognizing your own."

### BE THEIR EYES TO SEE

"My hope is to guide people to achieve their health and financial dreams. When they lose sight of the vision, of the possibilities, help them see again!"



## Kendra Bamforth

LONGMONT, COLORADO, USA

# TEAMING UP AS A FAMILY

The Bamforths spend three months a year in the USA; the other nine months they live in another country. Kendra's husband plays professional basketball, which means the Bamforths move to a new location every year. They've spent the last four years in different parts of Spain, and currently they are in Sassari, Italy, on the island of Sardinia. Despite the moves, Kendra feels her business empowers her as a mom and a wife. "Through my

business, I can support myself and my family not only physically and emotionally, but also financially."

When her family moved to Spain, Kendra had to adjust to a different market and adopt new techniques for sharing. In the United States, Kendra was used to the idea of holding free classes in a home, but Spain was a little different. "Everyone was more comfortable attending classes in a building or office. They also expected

to pay a small fee for educational classes." She also had to factor in that oils are more expensive in Europe. "Americans are so quick to put things on credit cards. But there's a 20 percent tax on everything here, plus Euro conversions."

Kendra told herself, "You don't have to make it difficult: just use the oils, and others will see them." She recognized that Europeans are more open to natural solutions, and that carrying oils





**“An open personality, friendliness, and a smile work!”—Kendra Bamforth**

with her to the playground was a really easy way to share. “You don’t have to speak the language, but if you smile and care, you don’t need words to share oils.”

Sharing outside her native country had its ups and downs. “I would spend six months teaching classes, giving presentations, and helping others. Then a baby came, or I had morning sickness, or we moved.” Post-partum depression after her third child set Kendra back for a few months. On top of that, she moved to Italy alone with three kids because her husband was already there for training.

In times like these, Kendra lets her team help her. One of her top builders and mom, Mary Pat Schauermann, assists with samples and mailing while Kendra is away from the USA. Sister-in-law and another top builder on Kendra’s team, Lauren Schauermann, pairs up with Kendra when times get tough. “The teamwork aspect is exactly how it should be,” Kendra affirms. “It is fun to do this business as a family and watch each other succeed!”

Thanks to her team, Kendra can keep bouncing back to her business despite the setbacks or language barriers. She loves paying forward the support she receives to other mothers and wives. Kendra is grateful for a business that allows her to prioritize her family, her husband’s career, and her passion for equipping other moms with the tools and freedom she has found in her dōTERRA® business.



## KENDRA’S DOS FOR BUSINESS

**Embrace missteps.** “Don’t look at mistakes as mistakes—they’re just learning experiences.”

**Use the oils.** “Even if I didn’t have the business, I would still use every single one of these products in my home.”

**Acknowledge opportunities.** “Even if you live in a small town and see people you know all the time in the grocery store, at the school, or in the park, don’t take for granted that you speak the same language and can share these amazing oils with them!”





## Beckie Farrant

COLUMBUS, OHIO, USA

# Freedom to Shine

From her first experience with dōTERRA®, Beckie Farrant was sold. She had been searching for a natural solution to an issue her daughter was experiencing, and the results she saw were incredible. Beckie knew then that she wanted to incorporate dōTERRA in her family's lifestyle. As a DIY and home décor blogger, she often saw other essential oils trumpeted online, but after experiencing the quality and potency of dōTERRA firsthand, Beckie was never interested in another brand.

Although Beckie immediately started using the products, it took her over three years to become a business builder. Looking back, she says, "It wasn't the right timing and it wasn't the right team." Now, Beckie is grateful for her amazing upline and team who have provided extraordinary support.

Beckie is also thankful for her husband's constant encouragement and strength. She says, "He put off things he wanted to accomplish to support me in building my business. He's my biggest cheerleader." Their children also sacrificed to allow Beckie to make the push she needed to reach Diamond in four months. She explains, "There are times to push in a business, and there are times to pull back. I chose to



## GROWTH KEYS

### NEVER STOP INVITING

"Embrace the tension between asking people to join you in building the business and asking people to join you in using the products. Don't wait for people to come to you and ask to build. Ask them to join you in both."

### DEMONSTRATE THE VALUE

"When you introduce the Loyalty Rewards Program (LRP), explain that it allows them to get the oils for the best deal possible. It's the best plan out there. Help them realize from the beginning that dōTERRA is a new lifestyle."

### PUT YOUR MONEY WHERE YOUR MOUTH IS

"Show your team that you're truly invested in their success. I pour time, energy, and resources into my team. I fly out to see them. I'm there to serve them so they can hit their goals. I want them to know that I am committed to them."



push hard, right out of the gate, so we didn't really have balance at the time. But we all had the same goal going into it, and we had conversations with our kids about it. They believe in the vision and in me, so they support me." Now a Diamond, Beckie has been able to create more balance between her work and her family.

As she works to build her dōTERRA business, Beckie is passionate about helping others find the same success she has—especially other women. "I want to get to the top, and I want to bring other women with me. This business allows women to provide for their families in a way many of them haven't

dreamed of before or haven't taken the risk to do before." She is also excited to be able to give generously thanks to the financial freedom she is experiencing.

A critical factor in Beckie's passion for sharing dōTERRA is the empowerment it provides in caring for her family's health. She says, "dōTERRA has helped me find a balance between traditional health solutions and a holistic approach. Before I found these products, I didn't feel empowered as

a mom to care for my kids like I do now. I want to give this power to other families as they navigate their health needs."

In addition to helping others find financial success and natural health solutions, Beckie is eager to share the personal development dōTERRA has helped her discover. "Building this business has forced me to overcome fears and insecurities that held me back. As a result, I've been able to fully embrace who I really am. For a long time, I chose not to shine because I felt that it wouldn't let others shine. Now I see that allowing myself to shine gives others the freedom to shine too." As she works now to reach Blue Diamond and beyond, Beckie is dedicated to shining as her true self.



**"It's our job to take care of our health. Don't give that responsibility to someone else."—Beckie Farrant**



dōTERRA®  
WELLNESS ADVOCATE  
*Recognition*

TRIPLE DIAMONDS



PATRICK & ALLYSE SEDIVY

DOUBLE PRESIDENTIAL DIAMONDS



FOUNDER EUR

WES & HAYLEY HOBSON



FOUNDER TWN

DAVID & TAWNYA HSIUNG



FOUNDER TWN

STEVEN & MONICA HSIUNG



## DOUBLE PRESIDENTIAL DIAMONDS



BOYD & SANDY TRUMAN

## DOUBLE BLUE DIAMONDS



JERRY & LAURA JACOBS



MARIE-KIM PROVENCHER



## dōTERRA® WELLNESS ADVOCATE Recognition

### DOUBLE DIAMONDS



KENNY & REBECCA ANDERSON



ANDY & NATALIE GODDARD



JUSTIN & KERIANN HARRISON



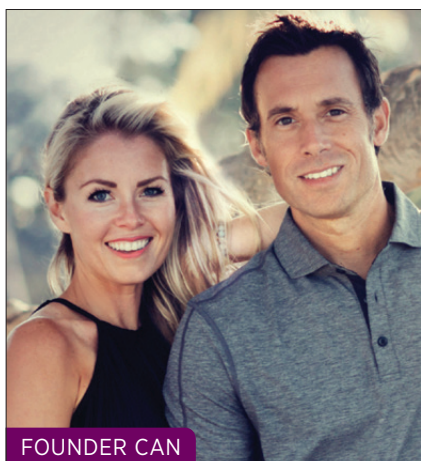
PAUL & BETSY HOLMES



KAI HSUN KUO & PEI LING SU



ERIC & ANDREA LARSEN



ANGE & CHRIS PETERS



KACIE VAUDREY &  
MIKE HITCHCOCK



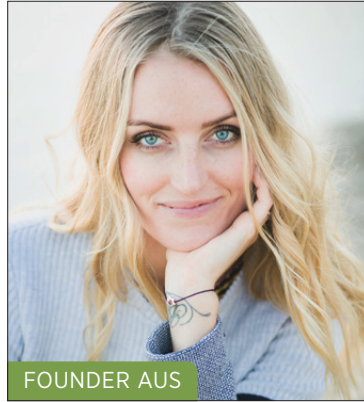
TOSHIYA & IZUMI YANAGIHARA



## PRESIDENTIAL DIAMONDS



MATT & KELLY ANDERSON



TARA BLISS



CHRIS & KAREENA  
BRACKEN



JENNIFER BRADY



ELENA BROWER



JAMES & ROXANE BYBEE



MOLLY DAYTON



CHRISTIAN OVERTON &  
MARK EWEN



SCOTT & RHONDA FORD



## dōTERRA® WELLNESS ADVOCATE Recognition

### PRESIDENTIAL DIAMONDS



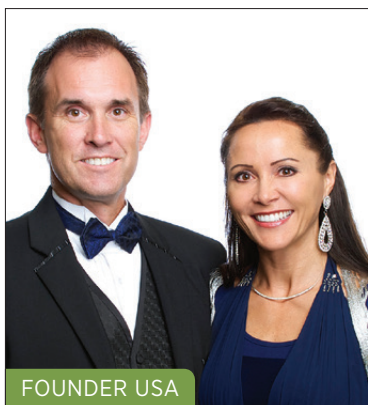
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JEFF & JEN FREY



LI & LANCE FRYLING



ROGER & TERESA HARDING



JOHN & MELYNNA HARRISON



LORI & JOE HAYES



SHANE & REBECCA HINTZE



NATE & BRIANNE HOVEY



CHUN MING HSU & HSIN PEI  
HSIEH



## PRESIDENTIAL DIAMONDS



CHIH JUNG HUANG & CHEN  
CHEN CHANG



CLAY & JESSICA IDDINGS



MATT & SARA JANSSEN



LAI JAUCHING



JOSH & SEASON JOHNSON



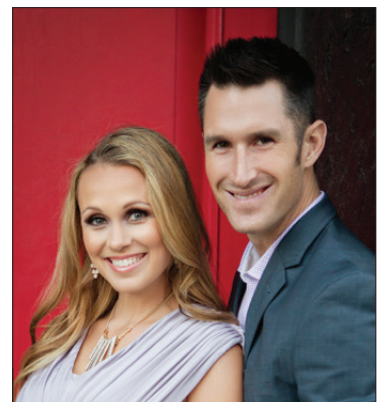
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HENRIETTE KALGRAFF



MATT & BAILEY KING

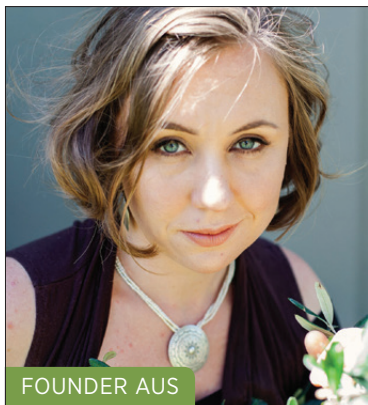


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KIRSCHBAUM



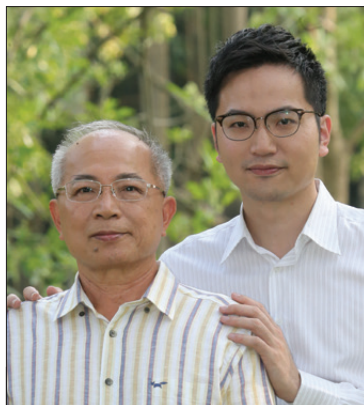
## dōTERRA® WELLNESS ADVOCATE Recognition

### PRESIDENTIAL DIAMONDS



FOUNDER AUS

MIKAELNA KNIGHT



WEN HUNG KUO & SHIH AN KUO



FUXIAN LI & LING LING ZHANG

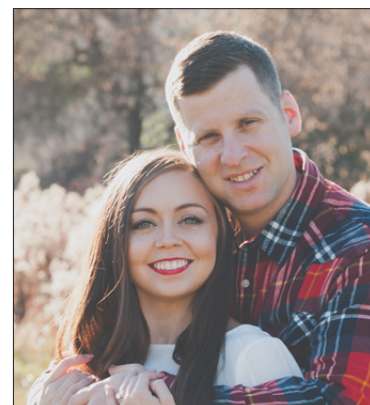


FOUNDER CAN

GABRIEL & HOLLY LO



DAVID & HEATHER MADDER



ZACKERY & STEPHANIE MARTIN



JULENE MARTINDALE



JOSH & KEELI MARTINEZ



FOUNDER CAN

STEVE & KIMBERLEY MILOUSIS



## PRESIDENTIAL DIAMONDS



NATE & DANA MOORE



KC & JESSICA MOULTRIE



FOUNDER MAL & SGP

LAM YEE MUN & STANLEY HO



FOUNDER AUS

JODI & MARK NAYLOR



FOUNDER MAL & SGP

ANGIE NG



FOUNDER AUS

ALICE NICHOLLS



FOUNDER JPN

SUMIKO NOBORI



FOUNDER JPN

RIYO OGAWA



FOUNDER AUS

PAUL & VANESSA JEAN  
BOSCARELLO OVENS



## dōTERRA® WELLNESS ADVOCATE Recognition

### PRESIDENTIAL DIAMONDS



ERIC & KRISTEN PARDUE



FOUNDER AUS

ADHEESH PIEL & SANTOSHI  
STONE

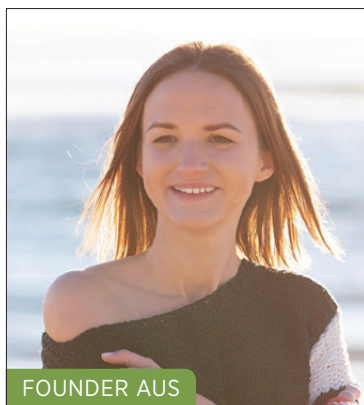


GERALYN POWER & DANIEL  
SALOMONS



FOUNDER AUS

KIM & ROB REID



FOUNDER AUS

JESSIE REIMERS



FOUNDER MEX

DANIELA & FERNANDO  
ROMAY



GARY & KARINA SAMMONS



FOUNDER USA

DAVE & PEGGY SMITH



RYAN & DANI SMITH



PRESIDENTIAL DIAMONDS



BETTY TORRES



GINA TRUMAN



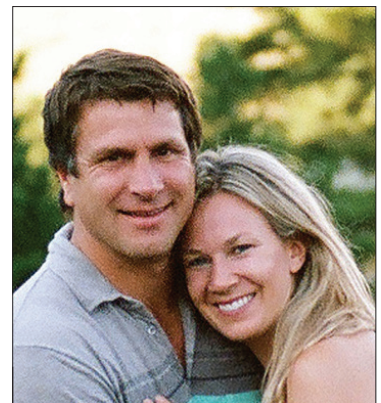
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CHRISTIAN & JILL WINGER



DANIEL & AMY WONG



KEVIN & NATALIE WYSOCKI



PEI CHI YI



SUN ZHONG & XI FUCHUN



## dōTERRA® WELLNESS ADVOCATE Recognition

### BLUE DIAMONDS



ALICE ABBA



AMBER & JOHN ADAMS



PAUL & DELMAR AHLSTROM



KEVIN & NICOLE ALMEIDA



WILBUR & JESSICA ANDREWS



DAVID & ASTI ATKINSON



PETAH-JANE AUCKLAND-HALL  
& URA AUCKLAND



PETER & SUSIE BAGWELL



LIZETH BALDEMAR LIEVANO



ADAM BARRALET



CORINNA CHUSE BARRUS



MONIKA BATKOVA & MARTINA  
VALNICKOVA



## BLUE DIAMONDS



DANIEL & CRISTINA BENITEZ



JOY BERNSTEIN



KEN & WENDY BERRY



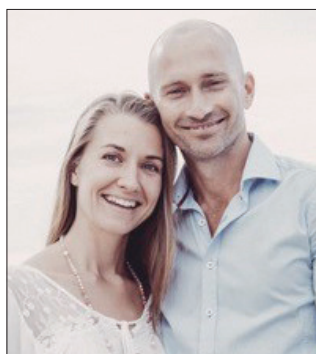
JANNA BERRY



NATALIE BLACKBURNE



JEREMY & MICKI BOBERG



STACEY BORSERIO &  
ZACHARIAH AURELIUS



NATHAN & REBECCA BOWLES



MELODY BRANDON



NICK BROADHURST & MELISSA  
AMBROSINI



ADAM & CAREY BROWN



BEN & CAMI BUCHTA



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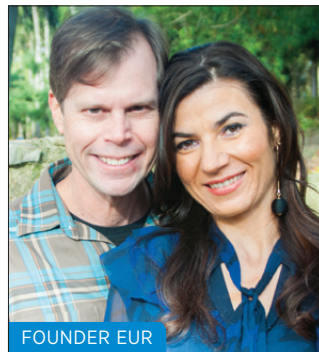
### BLUE DIAMONDS



SUSAN & DAN BURSIC



JEFF & CHERIE BURTON



GERARD JR. & CARMEN BUSCH



KIM CAMUSO



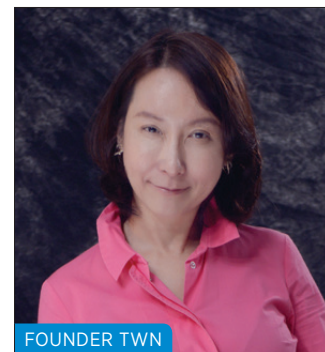
BRADY & MICHELLE CANNON



JUAN JULIAN CARBALLO  
ESPINOSA & REYNA BEATRIZ  
HERRERA REYES



JESSICA CHAMPAGNE



FOUNDER TWN  
SHUANG SHUANG CHANG



CHIU SHIANG CHEN



LIN YI CHEN



SHUFEN CHEN & CHIALING  
CHANG



FOUNDER JPN  
ETSUKO & RICK CHIDESTER





LI YI CHING



HUNG WAI CHOI



CATALIN & ELENA CIMPOESU



DAPHNE & DARRIN CLARK



SPENCER & BRIANNA COLES



WILLIAM & KARI COODY



RICHARD & ELIZABETH  
COPELAND



ADAM COPP & ROSIE GREANEY



MAREE COTTAM &  
DIRK VANDERZEE



JAMES & TANYA COTTERELL



VERN & JENNY CRAWFORD



STEVE & GINNA CROSS



## dōTERRA® WELLNESS ADVOCATE Recognition

### BLUE DIAMONDS



DANIELLE DANIEL



VICTOR & AMANDA DARQUEA



LEONIE DAWSON



FRED & CARRIE DONEGAN



MARK & LINDSEY ELLIOTT



SHAYE & STUART ELLIOTT



DAVID & JULIANNE ELLIS



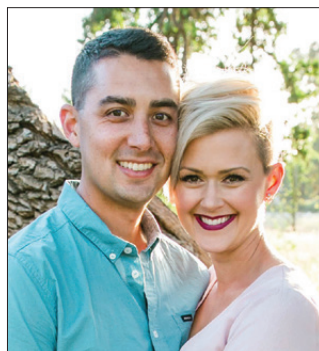
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KEITH & SPRING ESTEPPE



EM FALCONBRIDGE



DAMIAN & JENNA FANTE



TIM & BECKIE FARRANT





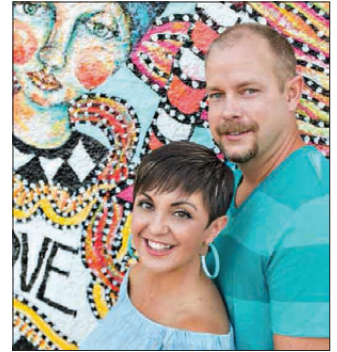
CHRISTY & ANDREW FECHSER



YI I FENG



YUWEI FENG



DALE & TONYA FERGUSON



MEGAN FRASHESKI



ARIN & GABE FUGATE



CHIHO FUJIWARA



LOUIS FUSILIER & MONICA  
GOODSELL



AL & MAUREEN GARCIA



ANDY & MISSY GARCIA



MARC & JENN GARRETT



JEFF & KATIE GLASGOW



## dōTERRA® WELLNESS ADVOCATE Recognition

### BLUE DIAMONDS



DR. ANDREW & RUTH GOUGH



STEVE & KRISTINE HALES



LINDSAY & CRAIG HAMM



DR. SANDRA HANNA



MARTY & JIM HARGER



AISHA HARLEY & LARRY  
SPILBERG



IAN & PAOLA HERREMAN



BRYANT & BRIANNA HESS



JIM & LARA HICKS



JESSE & NATALIE HILL



JENI HOUSTON



JESSE & BREANNE HOUSTON



## BLUE DIAMONDS



BENJAMIN & STEPHANIE  
HOWELLS-SCOVILLE



CHING YING HUANG



MICHAEL HUANG



ROCHELLE & JOSH HUBBARD



RICK & KATHY HUNSAKER



BRIANNE & JORDAN HURDAL



KUN YOUNG HWANG



MARY HYATT



TAKESHI IGARASHI



CHRIS & AMY INNES



CHRISTINA & LEWIS JESSUP



JARED & RACHEL JONES



## dōTERRA® WELLNESS ADVOCATE Recognition

### BLUE DIAMONDS



LISA & RICHARD JONES



RACHEL JOOS



JEREMEY & ANNETTE JUKES



TZU YUAN KAO



JO KENDALL



DRU & GINA KIESEL



AMY KILLINGSWORTH



RYOKO KIMURA



LAURA & SHAWN KING



MIE KIRA



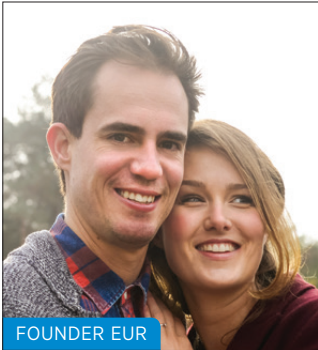
MIKE & MEGAN KNORPP



ASAKO KOBAYASHI

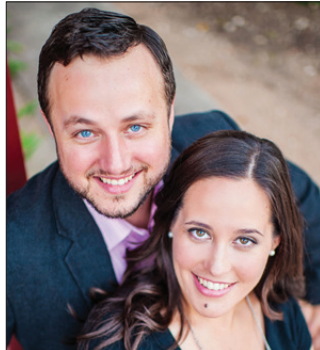


## BLUE DIAMONDS



FOUNDER EUR

WILLEM-PAUL & LOUSSANNA  
KOENEN



JON & DUQUESA LAMERS



LAURIE LANGFITT



FOUNDER USA

JUSTIN & TAHNA LEE



FOUNDER MAL & SGP

CHUA HONG LEONG &  
LAW SHU LI



FOUNDER TWN

YU YIN LI



PO HSIU LIN & FANG SU KUAN



JOANNE LING & TRACEY FRY



FOUNDER TWN

CHIH JEN LIU & MAN TSAI



LILLIAN LIU



YEN CHEN LO



FOUNDER MEX

SOFÍA LÓPEZ DE LARA &  
RODRIGO ALADRO



## dōTERRA® WELLNESS ADVOCATE Recognition

### BLUE DIAMONDS



STEVE & RACHEL LOTH



YU JUNG LU



DWAYNE & TRACY LUCIA



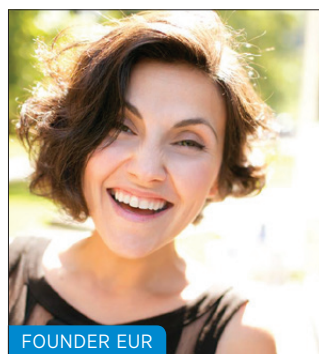
YVETTE LUCIANO



STEVE & TRACY LYMAN



KALIKO & MAILE MAII



SILVIA MALIK



KELLY MALLINSON



ALONTO & DESIREE  
MANGANDOG



IOANA MARGINEAN & RAUL  
OVIDIU



TIM & EMILY MASCARENHAS



TERUMI MATSUSHIMA



## BLUE DIAMONDS



AARON & TONYA MCBRIDE



TONY & AIMEE MCCLELLAN



JEANNE MCMURRY



ROGER & CAROL-ANN  
MENDOZA



PRISCILLA & JERRY MESSMER



BECKY METHENY



DAVID & TAMMY MILLER



JUSTIN & ASHLEE MILLER



ANAC & FABIANO  
MONTARROYOS



MICHAEL & MELISSA MORGNER



JARED & NICOLE MOULTRIE



HOWARD NAKATA



## dōTERRA® WELLNESS ADVOCATE Recognition

### BLUE DIAMONDS



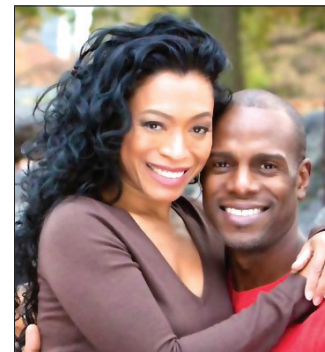
ROSIE NERNEY



DR. MARTHA NESSLER



JONATHAN & DEANNA  
NICHOLS



DR. ZIA & KY NIX



MITSUKO NOMIYA



JEFF & CRYSTAL NYMAN



NATHAN & JENNI OATES



RICHARD & JENNIFER  
OLDHAM



DR. JOHN & HEATHER  
PATENAUDE



HOLLY PAURO



CHRISTINA PETERS & MICHELLE  
MCVANEY



MARCO & SABRINA PETROLLINI



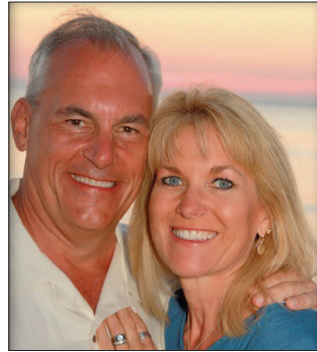
## BLUE DIAMONDS



BETH & RYAN PHILLIPS



LASSEN PHOENIX & BRYAN  
HUDDLESTON



DAVID & VICTORIA PLEKENPOL



SABINE & MATTHIAS  
QUARITSCH



PATRICIA QUIROZ RIOS



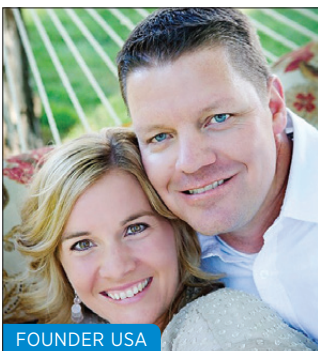
JENNA & ANDREW RAMMELL



ROD & JEN RICHARDSON



WINDI & SAMUEL RIFANBURG



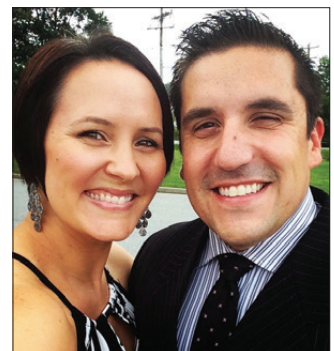
BURKE & NATALIE RIGBY



ADAM & NISHA RIGGS



SETH & JENNY RISENMAY



FRANK & JACQUELINE RITZ



## dōTERRA® WELLNESS ADVOCATE Recognition

### BLUE DIAMONDS



AUDRA ROBINSON



JUDY RUSHING



ADRIAN & ROXY SARAN



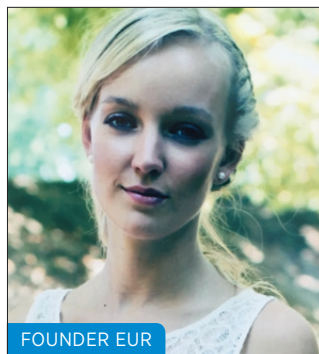
JOSIE SCHMIDT



TENILLE & MATT SCHOONOVER



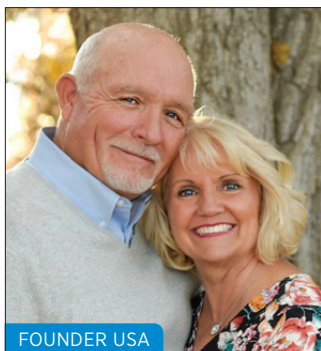
JANE SCHWEITZER



TJASA SERCER



JEFF & DIANE SHEPHARD



TERRY & LIL SHEPHERD



MARK SHEPPARD & RANI SO



ADAM & RIGEL SMITH



MARCY SNODGRASS



## BLUE DIAMONDS



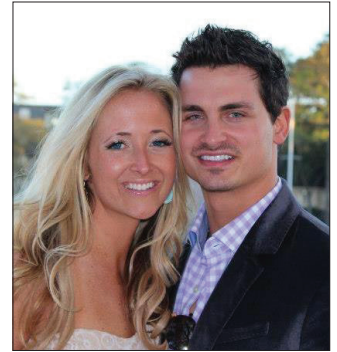
DR. MARIZA SNYDER &  
ALEX DUNKS



MEGAN SPOELSTRA



NATHAN & MINDY SPRADLIN



STEFANIE & BRANDON  
STAVOLA



JIM & TAMMY STEPHENS



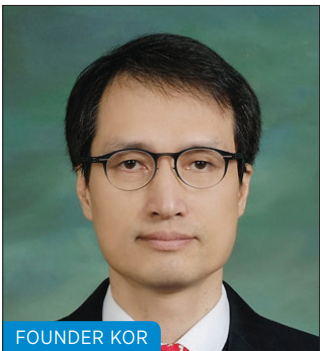
JAMES & CHELSEA STEVENS



LAURA STOKER



JEFF & MEGAN STYBA



FOUNDER KOR

HOON SUH



FOUNDER JPN

HIDEMITSU & YOKO TAKEDA



HIROMI TANAKA



FOUNDER TWN

CHEN CHIEN TANG & CHIAH  
LING LI



## dōTERRA® WELLNESS ADVOCATE Recognition

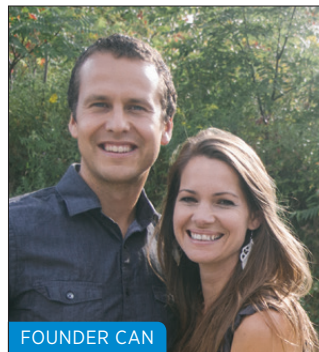
### BLUE DIAMONDS



PAMELLA TANIMURA



BILL & MEAGHAN TERZIS



BRAD & DAWNA TOEWS



MATT & ALICIA TRIPLETT



JASON & ALLISON TRIPP



CHERIE & MAX TUCKER



RENEE & BYRON TWILLEY



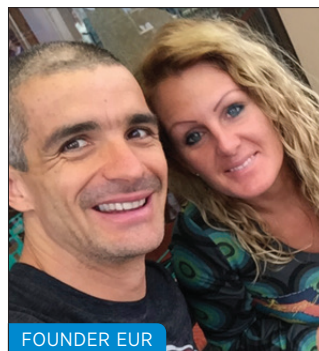
FUMIKA UCHIDA



KARI UETZ



MARK & LORI VAAS



KAROLY & REKA VACZY



SHANE & KRISTIN VAN WEY



## BLUE DIAMONDS



CIERRA & TANNER VANDERPOL



MICHAEL & SARAH  
VANSTEENKISTE



EDDIE & ANGELA VILLA



JOEL & SHERRI VREEMAN



HEATHER & AARON WADE



KENNY & STEPHANIE  
WAHLBERG



CHARLES & HELEN WANG



WENDY WANG



AMY & CHARLIE WIDMER



HAYLEY & BEN WIESE



JOHN & KALLI WILSON



LISA WILSON



## dōTERRA® WELLNESS ADVOCATE Recognition

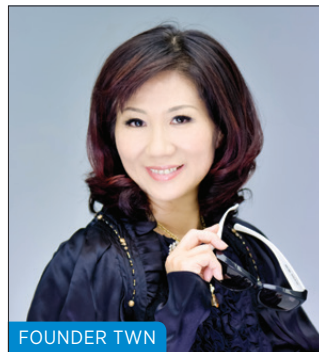
### BLUE DIAMONDS



JARED & SHEREE WINGER



CHRISSY WORTHY



CHING CHUN WU



EDWARD & LINDA YE



HUANG HUI YU & WEN  
CHIANG SU



MISKA & ROMAN ZACKA



LIE ZHAO



## DIAMONDS



KEVIN & KIM AB AIR



DR. JOHN & JENNIFER  
ACCOMANDO



ANASTASIA ADAM



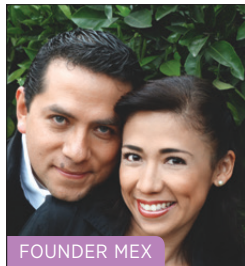
ATANASKA ADAMS



KATIE ADAMS



KATHY & BRAD  
ALLDREDGE



FOUNDER MEX  
BRENDA ALTAMIRANO  
& OSCAR CORDERO



FOUNDER MEX  
LORENA ALVARADO  
MORALES



KELLY ALVIS



DAVID & SHANNON  
ANDERSON



NEAL & ERIN  
ANDERSON



SARAH KATE & CRAIG  
ANDERSON



JENNIFER ANTKOWIAK



CLAUDIO & JANA E  
ARANCIBIA



FOUNDER MEX  
LUZ MARÍA ARGUELLES



FOUNDER CAM  
ANA LEDA ARIAS &  
CARLOS PANIAGUA



ROBIN ARNOLD



KAREN ATKINS



ROBYN AZIMA



BENTON & ELIZA  
BACOT



NATE & KELLY BAILEY



FOUNDER MEX  
PERLA BALDEMAR &  
JORGE TENORIO



BEN & JADE BALDEN



FAINA BALK

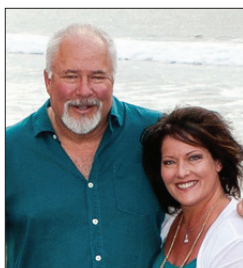


KENDRA BAMFORTH



# dōTERRA® WELLNESS ADVOCATE Recognition

## DIAMONDS



RICK & HAYLEY  
BAMMESBERGER



MACKENZIE BANTA



KARL & REBEKAH  
BARLOW



ERIC & BECKY BARNEY



LEANNE BARRY



JAYNE BARTLETT



ANTHONY & ALISON  
BARTOLO



JEREMY & CARLY  
BAUTISTA



AMANDA BEACH



ASHLEY & CHRIS  
BEANS



LISA BEARINGER



DAWN & MARK BEHM



RENATO & RITA  
BEIRÃO



JUDY BENJAMIN



KATRINE BERGE



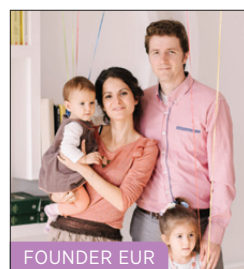
MELFORD & CONCETTA  
BIBENS



BRIONY BIRD



CHERIE BIRKS



GEORGIANA & KLAUS  
BIRTHLER



JENNIFER BITNER



## DIAMONDS



ERIN BLOTT



CLAUDIA  
BLUMENTHAL



JAMIE BOAGLIO



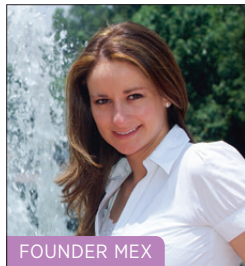
JON & KENDRA BODINE



ANNIK BOILY



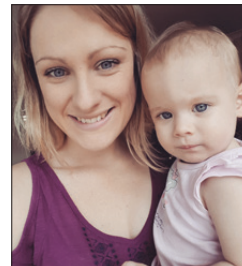
LADONNA BONTRAGER



LOURDES BORNACINI



RYAN & JESSI  
BOSCHMA



LAILAH ROSE BOWIE



BECKY BOWLES



MICHAEL & MICHELLE  
BOWLES



DR. JAMIE &  
CHRISTINA BOYER



ALINA & RAUL  
BRACAMONTES



TIM & CARRIE BRADLEY



JASON & KAMILLE  
BREUER



ALLISON & BILLY  
BRIMBLECOM



RACHELL  
BRINKERHOFF



JEN BROAS



JAKE & ALEXA  
BRODSKY



DON & CINDY BROWN



KEVIN & LATARRAN  
BROWN



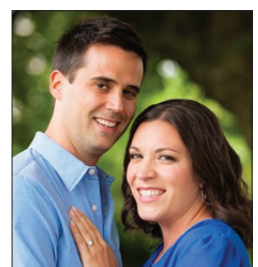
RUSS & CHAR BROWN



STEVE & BRENDA  
BROWN



MARIO JÖLLY &  
SABINE BUCHNER



ANNIKA BUCKLE



## dōTERRA® WELLNESS ADVOCATE Recognition

### DIAMONDS



KORINA BUEHRER



ERIKA BUTLER &  
RICK HENRARD



ELISABETH BUTTURA



ANNE CALHOUN



ISABEL & DANIEL  
CALKINS



DAWN & MARCELLO  
CALVINISTI



LORI & CHRIS  
CAMPBELL



LISA CANIPELLI



SAM & TIM CANNELL



MELISSA CANNON



ERIKA & JOHN  
CAPPELMANN



ASHLEY CAREY



BEN & ADABELLE  
CARSON



RACHEL & DARYL  
CARTER



DAVID & ANDREA  
CAUFFMAN



EARL & LACEY  
CHALFANT



KUI FEN CHANG



MING YI CHANG



DAVID & ANA  
CHAPMAN



NATHALIE CHAUSSEAU



## DIAMONDS



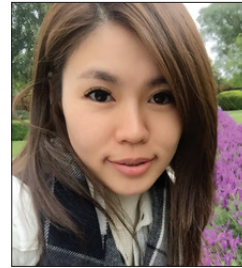
FANG CHIH CHEN



FU YU CHEN



HSIN CHIEH CHEN



WANG PEI CHEN



WEI-FANG CHEN



YING CHEN CHEN



MEI LING CHENG



CHUN HSIANG CHIANG  
& YU CHENG TSAI



CHIH HSUN CHIEN & SU  
JU HUNG



CHIH MING CHANG  
CHIEN & HSIU CHU  
TUNG



YU CHEN CHIU



GINA CHO



GREG & MARTI  
CHRISTENSEN



JOSIAH & MELISSA  
CHRISTOFFER



YUNG YANG CHUANG  
& HAN CHIN HSU



HUNG YI CHUNG



TROY & DOROTHY  
CIVITILLO



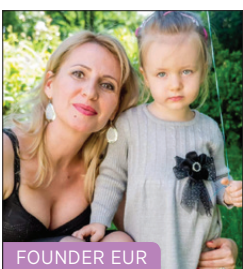
DARRYL & ANNIE  
CLARK



MARC & ROMI CLARK



MIKE & RACHELLE  
CLEARY



RONELA CLEP



REEDA CLOSE



ANDREW & SHANNON  
CLOUGH



JODI & JASON COBB



ALLISON COCHRAN



## dōTERRA® WELLNESS ADVOCATE Recognition

### DIAMONDS



BRETT & FARRAH  
COLLVER



MIRIAM ADA  
COMANICIU



MATTHEW & AMIEE  
CONNER



JOAN COON



TANIA COTE



NANCY COUTURE



KENT & STEPHANIE  
CRANE



AMY CRAWFORD



JOHN CROFT & NOEL  
BLANCHARD



KARLEL CROWLEY &  
STUART DIXON



NATALIE CUTLER-  
WELSH



ASHLEY DAIGE



MONIR & TANJA  
DANIELS



DURELL DARR



BRAD & JULIE DAVEY



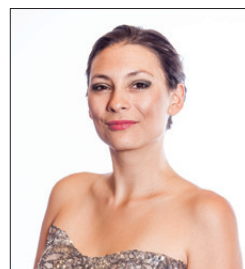
BRITTANY DAVIDSON



RACHEL DAVIES



MIKE & LORI DAVIS



SAMANTHA DAVIS



KEITH & KENDRA DAVY



## DIAMONDS



JOYCE DAY



AIMEE DECAIGNY



JAMIE & TED DIBBLE



AMANDA DIBIASE



VICKIE DICKSON



LEIA DILLON



MEGAN DILMORE



KASHMIRA DIVINE



JEREMY & HOLLY  
DIXON



ANGELA DODGE



ERICA DOLAN



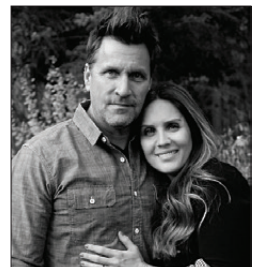
BONNIE DONAHUE



JENNIFER DONOVAN



KARINE DOSTIE



CURT & TONIA  
DOUSSETT



VICKI DRENNAN



ROGER &  
EMMANUELLE DUCE



MICHAEL & NATALIE  
DUERDEN



DAVE & LIZ EATON



CHOK SIN EE



LORRAINE ELJUGA



ROSALIE ELLIOTT



SAYAKA ENDOU



DENNIS & MARY  
ENGLERT



DR. MELISSA & EVAN  
ESGUERRA



# dōTERRA® WELLNESS ADVOCATE Recognition

## DIAMONDS



FOUNDER MEX

PAOLA & SILVANO  
ESPÍNDOLA



HEATHER & PAUL  
ESSLINGER



ROLANDO & JESSICA  
ESTRADA



DARNIE EWART &  
STEPHEN NATTRESS



FORREST & LESLIE  
EXLEY



YULI FANG



LEONIE  
FEATHERSTONE



KNUT & CHRISTY  
FEIKER



DANA FELDMEIER



DANIEL & MICHELE  
FENDELL



DR. ROBERT & KIYLA  
FENELL



SHERRIE FERRELL



DRS. TEGAN & SARAH  
FIEDLER



CATE FIERRO



JANA RANKIN FINCH



BARRETT & CARA  
FINES



DAN & KIRA FISCHER



MARLENE FLAX



HAYLEY FLEMING



SAMSON & LETICIA  
FOLA



## DIAMONDS



HENRY FONG



LIM MIAN FOO



HALIE FORRE



AARON & WENDY  
FRAZIER



SHELLEY FUGE



KAORI FUJIO



MYLÈNE GAGNON



RAPHAËLLE GAGNON



LESLIE & ROGER GAIL



JENNY GANN-  
DUDGEON



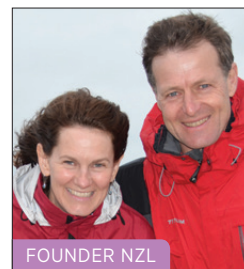
STEVE & LAURA  
GARCIA



GINO & AMANDA  
GARIBAY



DAVID & CRYSTAL  
GARVIN



ANGELA GEEN



JULIE & SCOTT GETTY



BRANDON & LINDSEY  
GIFFORD



REBECCA & BRIAN  
GILLESPIE



BRAD & TOBI GIROUX



DIANE & VIKTOR  
GJELAJ



TAMALU GLENDE



THOMAS & AMY  
GLENN



TESS GODFREY



POLINA GOLDBERG



VERONIQUE GOLLOHER



ERICK GONZALEZ



## dōTERRA® WELLNESS ADVOCATE Recognition

### DIAMONDS



LUKE & TERESA  
GOODLETT



ALICIA GOODWIN



JAY & DEBBIE  
GORDON



BÉNÉDICTE GRAF



ADAM & LEAH  
GRAHAM



LINDSEY GRAHAM



SUEANN GRANN



MICAH & KRISTA GRANT



DREW & LACEY GRIM



MICHELLE GROSS



MADHAVI YVONNE  
GUEMOES



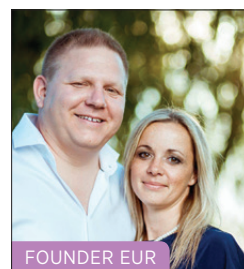
CHRISTOPHER &  
KELSEY GUERRA



CURT & CAROL ANN  
GUEST



LINDSEY GUNSAULS



FOUNDER EUR  
ANDRAS GYENIS &  
MELODY GYENIS-ANGYAL



KEN & SANDRA  
HACHENBERGER



MINOLA HAJA



TASHA HAKEEM



ANASTASIA & AARON  
HALCOMB



MATTHEW & SEANTAY  
HALL



## DIAMONDS



ERIN HALLINAN



KIRK & JENNIFER  
HAMILTON



HUANG PO HAN



RENE HANE BUTT



KARA HANKS



CAROLYN HAPKA



ARIANA HARLEY



MEGHAN HARLOW



KERRY HARPER



NATALIE HARRIS



ROXANNE HARRIS



RYAN & JENYCE  
HARRIS



BRIAN & JEANNIE  
HARRISON



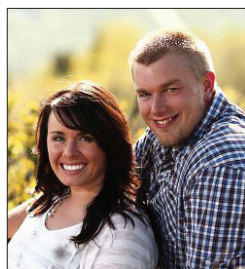
TODD HART



GARTH & JULIE HASLEM



SCOTT & SHYANNE  
HATHAWAY



MARK & ALICIA  
HAUGSTAD



ALLISON HAYS



ELLIE HEDLEY



DRS. MARISSA HEISEL &  
PETER KRAVCHENKO



ANTHONY & DANIELLE  
HEIZENROTH



ERIKA HELBING



DE PHOENIX HELLEN  
VENIX



PAUL & TERI HELMS



SUSAN HELZERMAN



# dōTERRA® WELLNESS ADVOCATE Recognition

## DIAMONDS



FOUNDER USA  
GORDON & JULIE  
HERBERT



RYAN & MELISSA  
HERMAN



FOUNDER USA  
TERRY & MARIA  
HEUSER-GASSAWAY



CHLOE HILTON-CLOW



FOUNDER MAL & SGP  
ELIZABETH HO



LI LING HO



GREGORY & SUSANNA  
HOBELMAN



BILL & JODY HOFFMAN



SHALEEN HOGAN



LINE HOLDAL



TONI & ROBERT  
HOLLAND



JOY HORSEMAN



FOUNDER MEX  
OSVALDHO HOSORNIO &  
CAROLINA CEREZUELA



KATHY HOULE



DEANNE HOWARD



TANYA HOWELL



KELLI HOWIE



CLIN HSIAO-CHING



CHIA LIN HSIEH



YUE WEN HSIEH



## DIAMONDS



CHEN YU HSIN



SHU CHIN HSU



TE FU HSUN & CHING  
SHUE WANG



JEFFERY & MIRANDA HU



CHEN HUI HUA



HO NIEN HUANG



JAMMY HUANG



MARY KAY HUESDASH



AMY HUFFMAN



CHRISTY & REID  
HUGHES



JENNI HULBURT



CARLA HULLEMAN



JEANESE HUMBERT



MARGHERITA  
HUMPHRIES



CHIA-HSUAN HUNG



BJ & MEGAN HUNTER



KATIE HUSSONG



REBECCA IFFLAND



BOO KYUNG IM



CHE MYUNG IM



CYNTHIA INCZE



DR. DAN & KELLY  
IRIZARRY



JACKIE ISLES



CHIHARU ITOU



KOZUE & NOBUAKI  
ITOU



# dōTERRA® WELLNESS ADVOCATE Recognition

## DIAMONDS



REBECCA JACKSON



JASMINE JAFFERLI



FOUNDER EUR

SABINE & HARALD  
JAHN



JAN JAMES & RICHARD  
BRADLEY



FOUNDER USA

ROB & WENDY JAMES



DALE & JENNIFER  
JARAMILLO



JARED JARVIS



JOSH JELINEO & BEBE  
MCFALL-JELINEO



FOUNDER KOR

HA BONG JEONG &  
EUN KYUNG LEE



JAZZE JERVIS



XU MING JIANG



AARON & JESSA  
JOHNSON



KILEY & NORA  
JOHNSON



TONY & DONETTE  
JOHNSON



BRIAN & RACHEL  
JONES



JOLYNN & BRAD JONES



LAURA JONES



LELAND & ROBIN  
JONES



TIFFANI & D'ARTIS  
JONES



BILL & DEENA JORDAN



## DIAMONDS



HAGAN & DENA  
JORDAN



JAE HYEON JU



LISA JURECKO



NICO KAGUYAMA



KUO HSIANG KAI &  
CHENG SU FANG



CHIAH HO KAO



MASAMI KAWAI



BILL & MEGGEN KEEFE



DR. PATRICK & JILL  
KEIRAN



LOUISE KELLY



ASHLEY KEMA



JACK & TRACI  
KENNEBECK



MIKE & KALLI KENNEY



KELLY KETLER



DR. JENNIFER KEYS



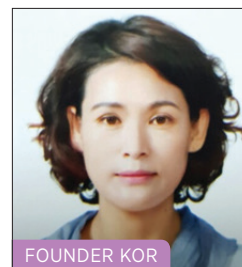
NICOLE KEZAMA



NICK & DYANNA  
KILLPACK



CHANGSIL KIM



KYUNG A KIM



CADE & DOMINIQUE  
KING



MELISSA KING



KENTA KIRIYAMA



JESSICA HERZBERG  
KLINGBAUM



DR. SEAN & WENDI  
KOHLER



MICHIYO KOIDE



# dōTERRA® WELLNESS ADVOCATE Recognition

## DIAMONDS



MIKIKO KOIKE



MIKI KOJIMA



PAUL & YOLANDA  
KOOLE



JENNIFER KOURTEI



DEBBIE KRAHN



JOE & AMBER KROPF



FREDDY & MANDY  
KUHN



JESSICA KUIKEN



PU LI KUO



JON ERIK & LYNN  
KVAMME



AUDREY LAFORGE



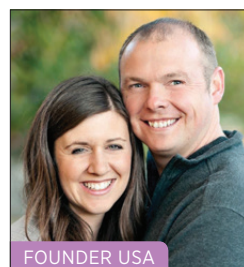
DAVID & LOIS LANE



SHARA LANGFORD



ALISON LANGRIDGE



DANNY & NICOLE  
LARSON



LORI LATENDRESSE



ALISHA & JONATHAN  
LATOUR



DERRICK & TARA  
LAUGHLIN



JAMES & MICHIE  
LAYTON



NOLAN & PAT LEAVITT



## DIAMONDS

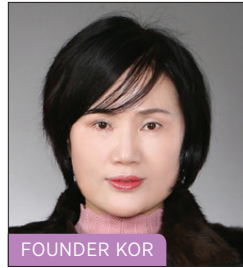


FOUNDER MAL

ANNDAL LEE



JOHN & CAROLINE LEE



FOUNDER KOR

KYUNG MI LEE



DIANE LEFRANDT &  
JESSICA SMUIN



LINDA LEIGHTON &  
DARYL TREMBATH



ARLA LEINS



ZACH & KYLENE  
LESSIG



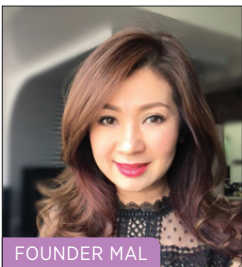
LENA LEVI



CHAD & JODI LEWIS



CHENG CHI LI & WEN  
YI TE



FOUNDER MAL

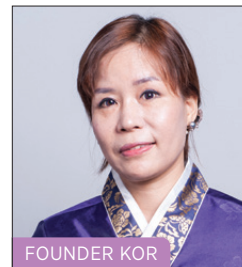
HO MEI LI



HSU CHIH LI



TINGYI LI



FOUNDER KOR

ME HEE LIM



AMBER LIN



HSIU FENG LIN



PEI EN LIN



WU HAN LIN & WANG  
YUAN



JOHNATHAN &  
RACHEL LINCH



FOUNDER MAL

FOREST CHEW SOCK  
LING



HUNG HSUEH LING



FOUNDER MAL & SGP

LEE SEANG LOOI



FOUNDER MEX

CAROL LÓPEZ & LUIS  
ESTÉVEZ



CECILIA LÓPEZ DE LARA &  
ANDONI ROMERO



KATRINA LOTTS



## dōTERRA® WELLNESS ADVOCATE Recognition

### DIAMONDS



AVASA & MATTHEW  
LOVE



SHELLY LOYD



FU LUN LU & CAROL  
SUNG



PEI CHEN LU



CHELLE LUKE



JEN LUKE



JING MA & JINHUI  
WANG



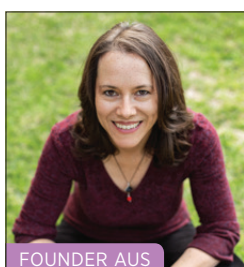
BETTY MAGILL



BROOKE MAGLEBY



JAMES & CYNTHIA  
MAGUIRE



TANYA MAIDMENT



JOHN & MELANIE  
MAITRE



REYNA DANIELA  
MANCILLA LOPEZ



ELIZABETH MARA



MILTON MARIN



LENKA MARKOVA



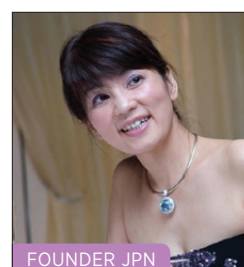
TAMARA & ANDREAS  
MARTI



SUZY MARTYN



ELIZABETH & MANNY  
MATSAKIS



SHOKO MATSUYAMA



## DIAMONDS



ROSETTA MATTHEWS



PAUL & KRISTIN MAYO



VICTORIA MCADAMS



KEITH & KERI MCCOY



CHRISTINE MCCUE



BRITTANY MCDONALD



KELLY MCDONALD



SHARON & JASON  
MCDONALD



SUZANNE & ROBERT  
MCGEE



CARDIN MCKINNEY



BRITTANY MCLEAN



JOHN & EILEEN  
MCLEAN



CHEN CHIU MEI



KRISTA MELENDEZ



EMILY MIEREN



HOLLY MILLER



JIM & AMY MILLER



KAREN MILLER



LIU MIN



QU MING



CARLEE & JUSTIN  
MODRA



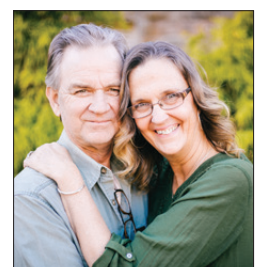
SILVINA MONGE &  
RODRIGO ASSAEL



FOUNDER CAM  
ANDREA MONGE  
MARIN



KAYLA MONSON



GREG & DR. JULIE  
MONTGOMERY



# dōTERRA® WELLNESS ADVOCATE Recognition

## DIAMONDS



ANDY & TIFFANY  
MOOSMAN



DRS. BRETT &  
RAEHEL MORAN



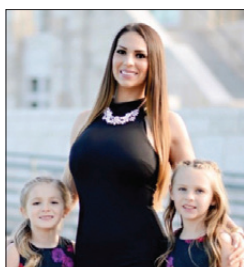
CECILIA MORENO &  
JAIME HINOJOSA



SHANNON MORGAN



MARIE-CHRISTINE  
MORIN



SOPHIA MORRISON



JANELLE & JUSTIN  
MUELLER



MARY LOU MULCAHY



FOUNDER SGP

SRI MULYADI & PAUL  
FILMER



YUKARI NAKAGAMI



HARUMI NAKATA



TED & ALISIA NELSON

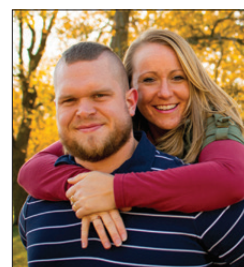


FOUNDER EUR

CHRISTIAN NEUDEL &  
GABRIELA HÄUßNER



JULIA NICHOLSON



JEFF & BROOKE NIGL



KIMIKO NOMURA



ERIC & KRISSY  
NORDHOFF



AUSTIN & AMBER  
NORDSTROM



KERRY & DENISE  
NORRIS



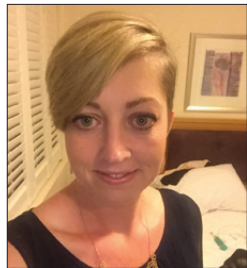
RENEE NOVELLO



## DIAMONDS



ADAM & TAMI NUHFER



CHARLIE O'CONNOR



BERNADETTE  
O'DONNELL



KERY O'NEILL



FRANK ODDENS



NARU OGISHI



JACINTA OJWANG



MUNEHIRO OKUMURA



KEIJI & EMIKO  
OKUYAMA



ALLEN & BROOKE  
OLIVER



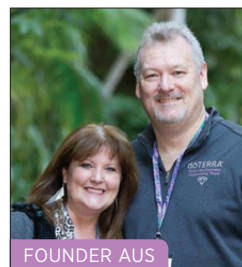
JOHN & AMANDA  
OLSEN



STEPHEN & DAWN  
OLSEN



CHRISTOPHER & AMY  
OUELLETTE



JOHN & PAULA  
OVERBEEK



JOHN & KIM  
OVERPECK



KATHY PACE



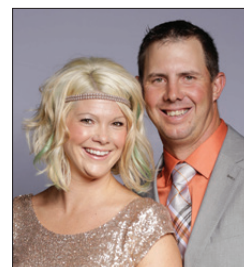
MELODY PAINTER



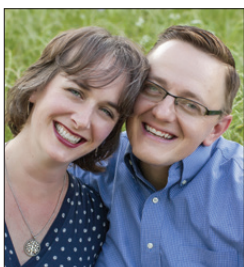
MARANATHA PARKE



LAURA PARKINSON



ROBERT & JANELLE  
PARRINGTON



RODNEY & ELAINE  
PARSLEY



SANDRA PASCAL



JOHN & LAURA  
PASTERNAK



CYNTHIA PATIENCE



KUO CHING PENG & LEI  
HSIN YANG



## dōTERRA® WELLNESS ADVOCATE Recognition

### DIAMONDS



ANNA PENICK



SARAH-JANE PEPPER &  
TYLER HERR



SARAH PERKINS



PRESTON & TENA  
PETTIS



SPENCER & LAURA  
PETTIT



MALCOLM & AMY  
PHILBRICK



EMMY PICKERING



ARIANNA PIENAAR



BRIAN & JEN PINTER



FRANI PISANO & HERB  
HOELLE



LINDSAY & DANIEL  
PLANTIN



REGAN PLEKENPOL



STEPHANIE POE



TOM POLIFKA



KATRINA & MATTHEW  
POTTER



MAYRA & STEPHEN  
POWERS



JULIE PREAS



JOSIAH & MELISSA  
PRECOURT



JESSICA PRESS



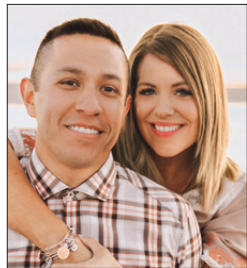
JESSICA PRESTON



## DIAMONDS



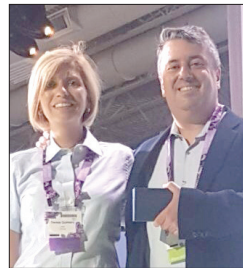
RACHEL PROUD



AUBREY & BOBBY  
PRUNEDA



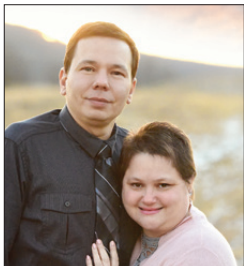
CLAIRE PULLINEN



JOSE & TERESA  
QUINTEIRO



AMANDA & KEVIN  
RAHIJA



WILLIAM & ALICE RAHN



JACOB & ABI RAINES



CLAUDIA RAMIREZ &  
SERGIO ANGE ABUNDIS  
RODRIGUEZ



KRISTEL RAMIREZ



KRISTA RANDALL



JAMIE RATHJEN



JAKE & CORRIE RATZAT



DICK RAY & STACY  
PAULSEN



PETER & CLAIRE REA



HANNAH REASONER



ANGELA REED



KETTY RENZO &  
NUNZIO IANNONE



NICOLETTE REYNOLDS



TRACY RHODES



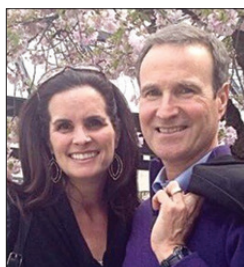
HEIDI RHYS



KARI RICHEY



CHRISTY RICHMAN



CRAIG & MARY  
ROBBINS



JENNIFER & VERON  
ROBERTS



SHAWN & AMANDA  
ROBERTS



## dōTERRA® WELLNESS ADVOCATE Recognition

### DIAMONDS



JAMES & KELLY  
ROBISON



MICHAEL & TRACIE  
ROESBERY



BRITTANY ROSCHECK



MICHAEL ROTHSCHILD



ANDREW & MINDY  
ROWSER



DR. ISABELLE ROY



BECKI RUH



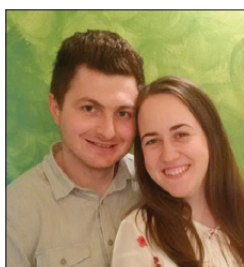
RITA RUNNELS



JOANNA RUSLING



CHRISTINE RUSSELL



IOAN & DELIA RUSU



DR. ANDREA RYAN



JESSICA RYAN



KARI RYAN



KATRINA RYAN



JOANNA SACCO



ERIC & GALE  
SANDGREN



STACEY SARROS



MISA SASAMOTO



KATIE & CARLYLE  
SCHOMBERG



## DIAMONDS



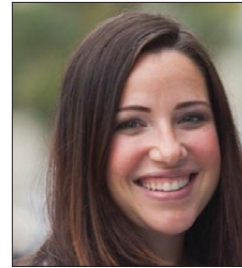
DENA SCHULTZ



DENISE  
SCHWENDEMAN



JENNIFER & CHANCE  
SCOGGINS



BROOKE SCOTT



JUDITH SEARS



TERRI SELDON



MAGALI SERMONADE



YI MIN SHAO



WENDY SHATTUCK



HELEN & MARK SHAW



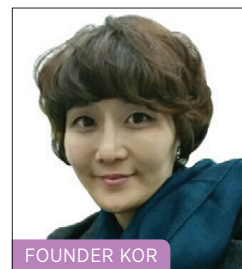
JENNIFER SHAW



KEVIN & KESHIA  
SHEETS



SHIH TSENG SHENGHUI



EUN YEONG SHIN



LARRY & NIKKI SHORTS



HUA LIN SHOU & MIN  
JUNG KUAN



KIMBALL & YUKO  
SHUTE



ROBYN SIMON



AARON & KELSEY SIMS



RACHEL & SCOTT  
SIROTA



MARY SISTI



BRIAN & ELIZABETH  
SKAUG



KIM & DARREN SMADIS



TOM & ERIN SMEIGH



DRS. JORDAN &  
TRACEY SMITH



## dōTERRA® WELLNESS ADVOCATE Recognition

### DIAMONDS



KALI SMITH



LANA & KIRK SMITH



JENNIFER SNELL



ROBERT & SHARLA  
SNOW



JOE & LAURA SOHN



BEN & ASHLEY  
SROKOSZ



ALICIA & JASON  
STEPHENS



DAVE & CALLIE  
STEUER



JULIE STOESZ



VICTORIA  
STRELNIKOVA



BEN & JESS STRIDE



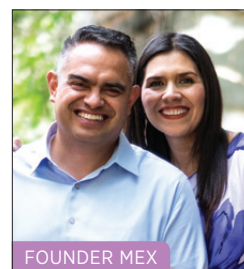
HANYI SU & CHIHFAN  
HUANG



SHENG HAO SU



YEN TING SU



FOUNDER MEX  
JUAN CARLOS SUÁREZ &  
ARACELI VALENCIA



DR. MARA SUSSMAN



JEREMIAH & BETHANY  
SWEET



SAMUEL & MELISSA  
TAEU



HIROE TAKAHASHI



TOMOMI TAKAHASHI



## DIAMONDS



CHIEKO TAKEKAWA



NAOKO TANAKA



JOY TARPLEY



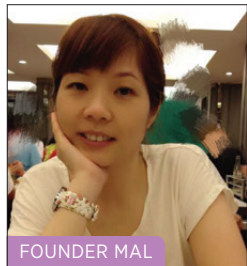
MICHELLE & SCOTT  
TEASE



CRISTINA TEIXEIRA



JOE & ANNE TETZLAFF



FOUNDER MAL  
PAULINE TEY



PRAMELA THIAGESAN



DR. LYNN THOMPSON



FOUNDER EUR  
PER THOMSEN &  
ELIN HEMNES



DAN & AMY THYNG



TYLER & KRISTIN  
TIGGES



LINDA TILLEY



BILL & ERLEEN TILTON



MICHAEL & JEN  
TOMAZINCIC



GLENN & JESSICA  
TRAVIS



FOUNDER HKG  
STEPHEN & YVONNE  
TSAI



FANG CHING TSAO



TSAI TING TSO



PHILLIPA TYLDSLEY



CAITLIN TYNER



RYAN & MELISSA  
VALLELUNGA



ANNET VAN DORSSER



SHANDA & JEREMY  
VANDENBARK



JODI & AARON  
VANDERSTAAY



## dōTERRA® WELLNESS ADVOCATE Recognition

### DIAMONDS



ANNA VASKOVA-MOTYLIK



CHAD & ESTHER VERMILLION



SONDRA VERVA



ALAYNE VICKERS



CARRIE VITT



MAJA VODEB BECIC



BROOKE VREEMAN



CATHI & BOB WAALKES



CHERYL & ALAN WAE LBROECK



DAVE & KATE WAGNER



TARA & JUSTIN WAGNER



REAGAN & HEATHER WAGONER



CHAD & SUSIE WALBY



LORINDA WALKER



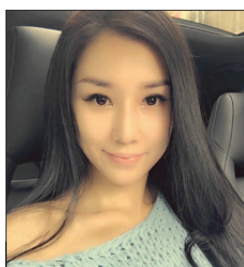
AMANDA WALLJASPER-TATE



BRENT & JENNY WALSH



ERIC & SANDRA WANG



HUI TZU WANG



TIENH SIUNG WANG & HSIU CHI LIN



MICHELLE WARD



## DIAMONDS



BEN & MEGAN  
WARDEN



JESSICA WARNER



FOUNDER NZL  
MOLLY WASTNEY



DANYEL WATERS



LANE & ANGELA  
WATKINS



HENNA WATSON



DANA & DAVID WATTS



ELISABETH WATTS



TODD & JODI WEAVER



ROGER WEBB



CHENG HSIU WEI



JULIE WEINBERG &  
MEREDITH KELLY



THORSTEN WEISS



KAREN WELCH



LI HSIU WEN



LIN CHIAO WEN



FOUNDER MAL & SGP  
LIU WENHUI



SHAUNA WETENKAMP



AARON & DR. RACHEL  
WHALEY



MICHELLE WHITE



ALANA & KYLE  
WILSON



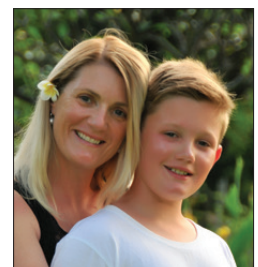
ROB & MELISSA  
WILSON



JULIE WINDER



MEGAN WINFREY



CAROLYN WISEMAN



# dōTERRA® WELLNESS ADVOCATE Recognition

## DIAMONDS



DANELLE WOLFORD



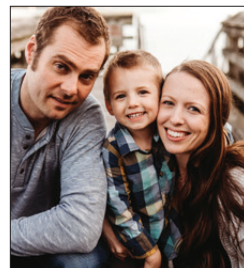
JOHN & CHRISTINA  
WOMBLE



MARK & TINA WONG



NEAL WONG & LISA  
NAKAMURA



MELISSA WOOD



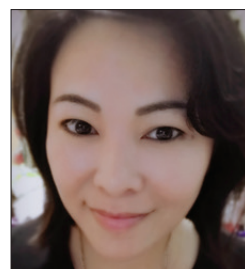
VANESSA WOOLEY



KRISTIN WORLEY



JOHN & JESSICA  
WRIGHT



CHIA JUNG WU



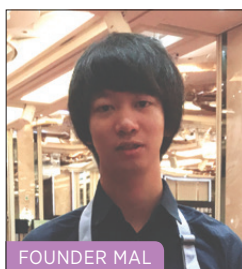
MEI HUNG WU



TUNG HAN WU



JOEY & CACHAY  
WYSON



JOSHUA ANG DUN XIN



XU KE XIN



YUKO YAGUCHI



MIDORI YAMAGUCHI



MIKI YAMASHITA



HIROKO YAMAZAKI



DING YAN



JENNIFER YATES



## DIAMONDS



CHIU MAN YEN



WINNY YEOH



LI KUAN YI



CHANG CHING YIN



FOUNDER MAL

LIM BEE YONG



ELENA YORDAN



FOUNDER JPN

FUMIKO YOSHIMOTO



FOUNDER JPN

MIHO YOSHIMURA



FOUNDER JPN

YASUNORI  
YOSHIMURA



FOUNDER JPN

ATSUKO YOSHITOMI



TERUMI YUASA



FOUNDER KOR

SANG MOK YUN



SHERRY ZAK



KRISTI ZASTROW



REBEKAH & JOE  
ZELENKA



GARY ZHOU & LAURA  
WANG



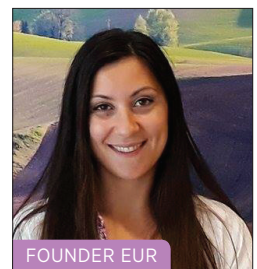
SCOTT & LISA ZIMMER



CHRYSTELLE  
ZIMMERMAN



ELISABETH  
ZOTLÖTERER



FOUNDER EUR

ANKA ZURA

### DIAMONDS NOT PICTURED:

WEI-CHEN CHEN & HSIU-  
MIN HUANG

NICULINA GHEORGHITA  
GEORGE KLEINSASSER

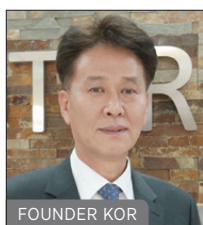
JONATHAN & KRISTEN  
MECHAM

BENKOVICS NORBERT &  
REVESZ TIMEA

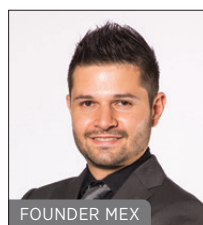


# dōTERRA® WELLNESS ADVOCATE Recognition

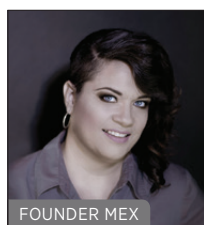
## PLATINUMS



FOUNDER KOR  
YOUNG HO AHN



FOUNDER MEX  
CARLOS ALCANTARA



FOUNDER MEX  
AMANDA ALFARO



LACEY ALLEN-DURAN



DIANA ALWARD



KATCHIE ANANDA



JANEL ANDERSEN



CAROLYN  
ANDERSON



LINDIE ANDERSON



KELLY ANDREWS



JUSTIN & BRIDGET  
ARNOLD



MICHELLE ASMUS



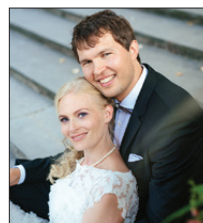
ROBYN ATTICKS



ROBERT & KELLEY  
AUGI



AUDRA & BRIAN  
BAILEY



ARTJOM & ANJA  
BAJDAK



SUSANN BAKKEN



BAKTY & TAMAZEEN  
BARBER



SARAH BARBER



JEFF & TAMARAH  
BARTMESS



JAYNA BAUER



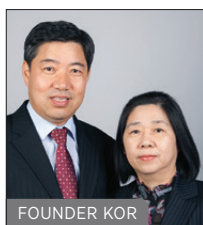
BRADEN & CAMILLE  
BAWCOM



LUKE & JESSICA  
BEAVER



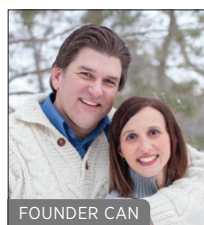
JERRY & AIMEE BECK



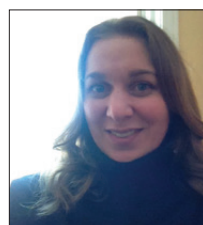
FOUNDER KOR  
DONGCHOL & SOON  
BYUNG BEH



PAUL & LISA  
BERGMAN



FOUNDER CAN  
MARIE & HARLAN  
BERWALD



JENNIFER BEST



ELIZABETH BILLS



ALEESHA BIRCH



## PLATINUMS



SARAH & CRIS BLAIR



SUZANNE BLALOCK



SARAH BLAND-  
HALULKO



BROOKE  
BLANKENSHIP



NIKKI BLANTON



NICOLE BLUNDELL



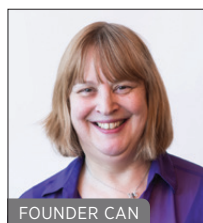
FOUNDER EUR  
ZOLTÁN BOKROSSY &  
ZSUZSANNA BOKROSSYNÉ  
PÁSZTOR



RUTHI BOSCO



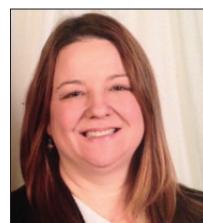
MARK & REBECCA  
BOTTS



FOUNDER CAN  
JONI BRADLEY



ANISSA BRAUNEIS



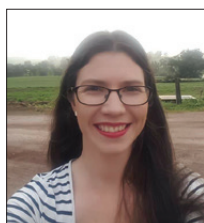
TAMMY BRAYE



AMELIA BREEDEN



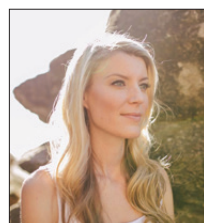
PATRICK & KATHRYN  
BROWN



THERESA BROWN



EMILIA BRUCH  
NEMCOVA



KYLIE BUCICH



TAYA BUDENBENDER



TONI BUNTING



DEBBIE BURNS



JARED & REBECCA  
BURT



JOHN & LAUREN  
BUSCH



CLAUDIA CALDERON



NOELLE CAMPBELL



BRIAN & CHRISSY  
CARR



JONATHAN & AMY  
CARVER



AMY CASSEDY



MAJA CEBASEK



SANDRA CERVANTES  
MONTENEGRO



SHIN TING CHANG



YI TING CHANG



NICOLE CHASE



YVONNE CHEAH



FEI NI CHEN



TSAI YING CHEN



FOUNDER MAL & SGP  
BRYAN CHEW



# dōTERRA® WELLNESS ADVOCATE Recognition

## PLATINUMS



LUO YU CHI



ANGELA CHILDS



FOUNDER MAL

DR. TAN KUI CHIN



TERPSY CHRISTOU



LI HUI CHUAN



JESSICA & NIC CLARK



SIMONE CLOAKE



RICK & ALISSE COIL



FOUNDER NZL

SHANE & CAREN  
CONSTABLE



MARIE COPP



BRANDI CROSBY



SHANNON CUTTING



ERIN D'INTINO



HEATHER  
DAHLSTROM



PAULETTE DAVIS



SOFIA DE HOYOS  
CORREA



CLAIRE DEEKS



SARAH DEGROFF



DIANNE DELREYES



NANCY DESJARDINS



JOANNE  
DISSANAYAKE



JEMMA DOAK



COURTNEY DOW



SUSAN DYESS



BLAKE & JESSICA  
EASTER



FOUNDER NZL

SAMANTHA EBEL-  
BROWN



GINNY EDMUNDS



JESSICA EDSTROM



MARIAN EDVARDSEN



ANDREW & BROOKE  
ELIA



## PLATINUMS



MICHELLE ELSTRO



JOEL & FAY EPPS



LINDSAY ESPARZA



JEAN & ARIADNE  
ESTEYES



FOUNDER MEX  
GILDA ESTRADA  
CARRANZA



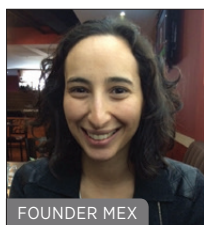
CHERI & CHAD EVANS



CARLA FAHEY



JANE FALCONBRIDGE



FOUNDER MEX  
DIANA FALLENA  
ZONANA



DAWN FARRIS



KIMBERLY FARROW



RINDY FENLON



SCOTT & BETH  
FENTON



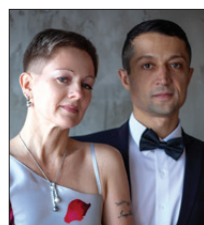
SHARON FILA



GINGER FISHER



TERRY & LEAH FISHER



DENIS & TANYA  
FOGEL



DMITRII & LARISA  
FOGEL



DENISE FORD



DR. BRADLEY &  
ALANNA FRANKLIN



FOUNDER CAN  
KELLY & DEVAUGHN  
FRASER



MARCIA FRIACA



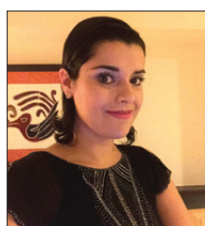
PAUL & STEPHANIE  
FRITZ



KRYSTLE GALLARD



PABLO GARCIA DE ALBA  
HERNANDEZ & TANIA  
MONTEMAYOR GONZALEZ



PENELOPE GARCIA  
GUTIERREZ ABOITES



DAREN & CRYSTELLE  
GATES



SUE GAVEL



ALLISON GERRY



KRISTANN GILLIES



BELINDA GINTER



ISABEL GIORDAN



KARLA GLEASON



OLGA GODDARD



CARMEN GOLDSTEIN



ABIGAIL GONZALES

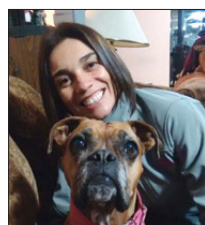


# dōTERRA® WELLNESS ADVOCATE Recognition

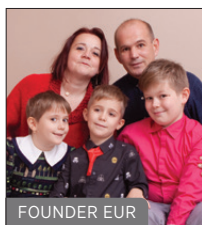
## PLATINUMS



LUCY GONZALES-  
ROMERO



MAYRA GONZALEZ



FOUNDER EUR  
MONICA BIANCA  
GOREA



JUENE GOTTSCHLING



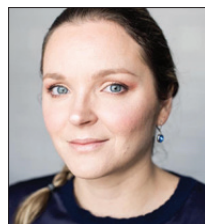
SARAH-JADE  
GRAHAM



HELENE GRAZIANO



LEON GREEN



LISON GUÉRETTE-  
CAPONY



GRIFFIN  
GUNDERSON



MELISSA GUTHRIE



DANIEL HAMILTON



GRACIE HAMMER



CHAD & MEGAN  
HAMMONDS



CLIFF & PJ HANKS



DINAH HANSEN



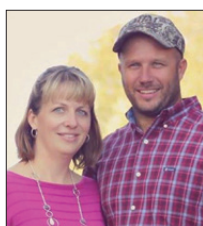
GIADA HANSEN



FOUNDER EUR  
MOANA & MATTHIAS  
HARDER



CURTIS HARDING



STACEY HART



JALISSA HARTGRAVE



LOTUS HARTLEY



KRISTINE HAUCK



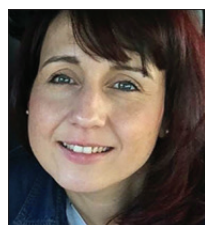
JODY & SHEENA  
HAWKS



LAUREN HAYDEN



MIRANDA HEBERT



NICOLE HEPP



ELIZABETH HESSE



STEPHNE  
HILGENDORF



FAITH HILL



STEPHANIE & JASON  
HILL



## PLATINUMS



JULIE & KAULIN  
HINTON



PAULA HOBSON



CASSIDY & ADAM  
HOLDSWORTH



KYLA HOLT



BRENT & ANNIE  
HONE



HANNAH HORTON



JACQUELINE  
HOWELLS



HO CHUAN HSIEH



STEVENSON HSIUNG



CHING WEN HUANG



LAURA HUGHES



ART & ELANE  
HUPRICH



DEBORAH HUSBANDS



JENNIFER  
INCHIOSTRO



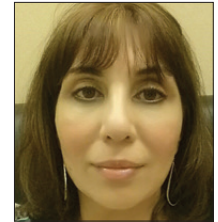
CHARLOTTE IRAGABA



YUKI ISHIDA



KOUJI ISHIHARA



RELEAF ISMAIL



BROOKE ISSA



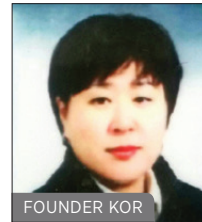
CAROLINE JACKSON



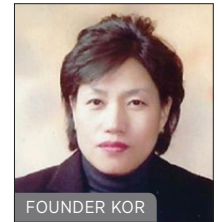
LINDSEY JAFFERALI



JANE JAGLOWSKI



EUN-JI JANG



CHUN HWA JEOUN



ALICEN JOHNSON



ERIN JOHNSON



LESLIE JOHNSON



MELISSA & PAUL  
JOHNSON



NANCY JOHNSON



RACHEL JONES



CHIAO EN JUAN



APRIL JUHLKE



IN SEO JUNG



BRITT JEANE  
KALGRAFF



KRISTOFFER  
KALGRAFF



SANDY KALISCH



# dōTERRA® WELLNESS ADVOCATE Recognition

## PLATINUMS



LEAH KARRATTI



KANJI KATAGIRI



TOMOKO KATAISHI



YOKO KAWAI



KRISTA KEHOE



COLIN & JEN KELLY



TRACY KEOUGH



FOUNDER SGP  
LEE ENG KIAT



REBECCA KIM



TOM & ROMMY KIRBY



JESSICA KIRKEGARD



CHRIS & GARY  
KIRSCHBAUM



LINDSAY KNAPP



CHELSEA KOLICH



MEGUMI KONO



SONJA KRAINZ



TIFFIN KREGER-  
BRYANT



ANDREA KREY



ABBY KRUSE



SPENCER & RETA  
KUHN



HILLARY LAMAY



DR KELLIE  
LANCASTER



GARRISON & CINDY  
LANDES



SUSIE LARSON



SCOTT & JESSICA  
LAWSON



CECIL & LIANA LEE



REN-MIN LEE



JASMINE LEMOYNE



REBECCA  
LEONARDES



CHUCK & CHRISTINA  
LEROSE



## PLATINUMS



ERIN LEVEAUX



DR. DANIEL & KATIE  
LEVERENZ



CHAO HSIEN LI



JACKI LIM



CHING LIN



YU TUNG LIN



YU YU LIN



LEE HUI LING



BILIANA IOVANCA  
LIUBIMIRESCU



TRACY LOFBERG



JEN & JEFFREY LONG



JENNIFER  
LONGMORE



BRANDA WONG OI  
LOO



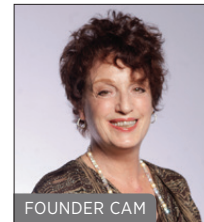
HEIDI LUEKENG



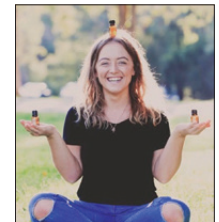
GERALDINE LUK



LISA LUKE



ADELE LURIE



EMMA-JANE LUSH



NICCI LYNN



SHANNON MACY



KARLENE MARKHAM



BERNY & JANET  
MARQUEZ



RICK & EMILY MARTIN



CRIS & PATTY  
MARTINEZ



NORMA ARIADNA  
MARTINEZ ARRIAGA



BRENDA MARTINEZ  
NEGRETE SCHULTZ



KEIKO MARUTANI



JOHN & PATTI MASON



SUSUMU MATSUZAKI



DAVID & HOLLY MAYS



KELLY MCBRIDE



COLLEEN  
MCCARTNEY



REBECCA  
MCCRUDDEN



MARY MCGARRY



AMY MCKINLEY



HEATHER MCKINNEY

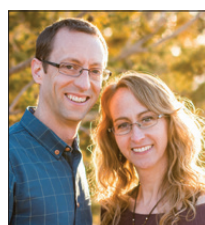


# dōTERRA® WELLNESS ADVOCATE Recognition

## PLATINUMS



LISA MECKLE



BRAD & ANGELA  
MELTON



DR. ALLIE & DAVE  
MENDELSON



WENDY MENDOZA



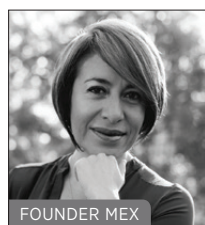
KELI MESSERLY



JIMMY & DEIDRA  
MEYER-HAGER



LUCIA  
MEZZOMONACO



FOUNDER MEX  
FANNY MILLÁN DE  
LEÓN



BRANDON & MELISSA  
MILLER



DAVE & DELYNN  
MILLER



MICHELE MILLER



LIA MILOUSIS



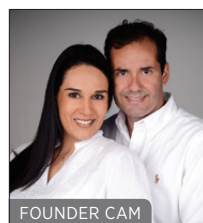
JUDI MINCKLER



JENNIFER MIXDORF



TIFFANY MOMBERGER



FOUNDER CAM  
MAURICIO & RITA  
MONTERO



CLAUDIA MORENO



HARUMI MORITOMO



TARA MORRISON



AISLINN MUELLER



BERIT MUNRO



ANDREW & ZINTA  
MYERS



HIROKO NAGATOMO



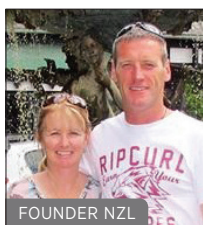
KATELYN NEIL



JOSÉ JORGE FAHD  
NETO



STACY NEWFELD



FOUNDER NZL  
FEEBEE & KEVIN  
NEWLANDS



RAY & LAUREN  
NEWSOM



CORY & STEPHANIE  
NEWTON



FOUNDER JPN  
YOSHIFUSA NISHIDA



## PLATINUMS



CHIKAKO NISHIMIZU



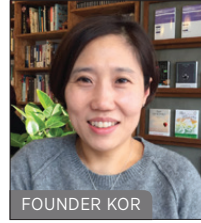
MIYUKI NOGUCHI



HELEN O'GRADY



FOUNDER NZL  
JOCELYN OADES



FOUNDER KOR  
SANG MI OH



MARIKO OHTA



KAORI OKAMURA



WADE & KRISTIE  
OLSEN



ANDREA OWEN



TERRI PACE



MARCO ANTONIO  
PAEZ ARGUETA



CASSIE PALS



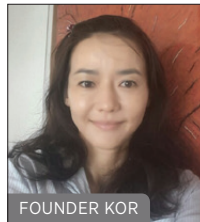
FOUNDER MAL  
RAYMOND PAN



JENNIFER PANSÁ



FOUNDER KOR  
DAE YONG PARK &  
HUN IM CHOI



FOUNDER KOR  
HA PARK



PAM PARKINSON



KIM PAURO



JAMES & CHRISTINE  
PAYNE



KYLE & KATEE PAYNE



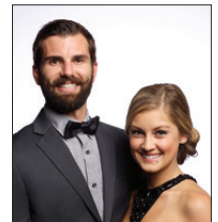
ZSOLT PELESKEI &  
CSABA CZAKÓ



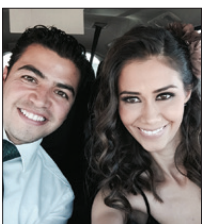
BRUCE & REBECCA  
PETERSON



JESSIE PINKERTON



BRITT PIRTLE



BERNARDO IVAN PONCE  
SOBREVILLA & MARIA  
FABIOLA MOCTEZUMA MED



TRACI POWELL



ALLISON PREISS



TAHLIA PRETTY



MATTHEW & RACHEL  
PRIMEAU



TRACY PRINCE



CARLA ANDREA  
QUIROZ MORENO



ELMA ESTELA  
RABAGO HERNÁNDEZ



KATIE RAGSDALE



JANET RAMER



KERRI RAMIREZ



SUSAN REIS



# dōTERRA® WELLNESS ADVOCATE Recognition

## PLATINUMS



FOUNDER CAN  
BARBARA REMPEL &  
SIDNEY BRYANT



IRENE REVOREDO



DR. LAURA RICCI



LINDSEY ROBB



JESSICA ROBERTS



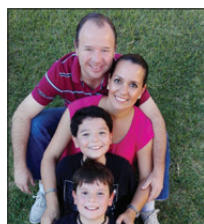
CHANTAL ROELOFS



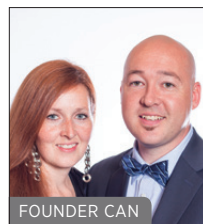
ADRIANA ROGERS



JODIE ROGERS



BRENDA ROMAY



FOUNDER CAN  
CORT & KARLI  
ROSZELL



ERIN & KAREN ROUSH



PATRICK & MANDY  
ROWLAND



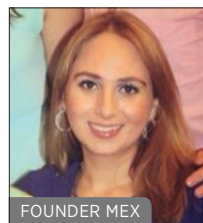
IAN & JESS SAGE



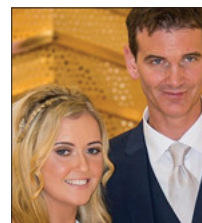
MIYOKA SAITOU



NORIKO SAKAGAMI



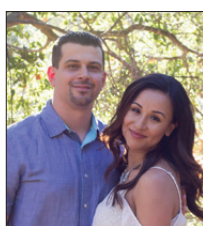
FOUNDER MEX  
ANA PAOLA  
SALOMON BULOS



CIARAN & LINDA  
SAMPEY



JAMES & MISSY  
SANDERS



CLAUDIA SAPUTO



JIM & SUSIE  
SCHIERING



JESSICA  
SCHLADWEILER



LESLIE SCHMIDT



MARKUS & PIA  
SCHWAB



JULIE ANN SCOTT



ERIN SELLARS



AMY SELLERS



WEE CHIN SENG



NANCY SERBA



TOMAS & SUZETTE  
SEVERO



DEBBIE & KEVIN  
SHARP



## PLATINUMS



DANIELLE SHARPS



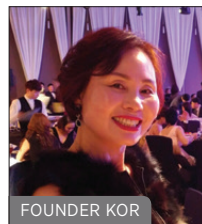
SUSAN SHAW



YOSHIKO SHIBAYAMA



AMANDA SILICH



FOUNDER KOR  
JEONGSUK SIM



ELENA SIMMONS



CARRIE SKLUZAK



DIANNA SMITH



HEIDI & JARED SMITH



JESÚS ISRAEL SOLÍS  
BARRERA & GABRIELA  
SANCHEZ SUAREZ



JOHN & JENNIFER  
SORENSEN



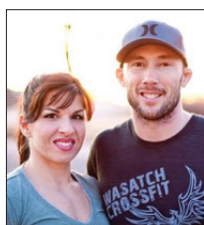
THERESA SOUCY



RENE SPALEK



TAMMY STEUBER



DAMON & PRISCILLA  
STEWART



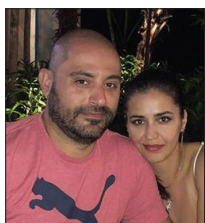
WADE & CHRISTINE  
STOLWORTHY



AARON & AMY  
STORBECK



PHIL & LEEANN  
STORK



ELENA STOYANOVA



COLLEEN STRONG



TARYN STRONG



YU-SHOU SU



FOUNDER MEX  
GUILLERMO SUÁREZ &  
IVONNE PAEZ



KELLY SULLIVAN



SHEILA  
SUMMERHAYS



JENNIFER SUN



SHARLENE SUTTAR



ELIZABETH  
SVENSSON



BEC SWEENEY



YOKO TAKAKU



SEH YONG TAN



KELLY TAYLOR



MAIRI TAYLOR



BROOKE & THOMAS  
TAZBAZ



KEN TAN TEN



KEITH & KELLY TERRY



# dōTERRA® WELLNESS ADVOCATE Recognition

## PLATINUMS



ALICIA THOMAS



EVAN & ADRIENNE  
THOMAS



ELIZABETH  
THOMPSON



KRISTEN & ADAM  
THORNTON



FOUNDER CAN  
PATTI TINHOLT



SAVVY SIMON TOMER



ANI TOROSYAN



ALICIA TORRES  
GEARY



MATT & ALISHA  
TRASK



BRIAN & AMANDA  
TRENT



JESSICA & ANDREAU  
TREPAGNIER



HAO HENG TSAI &  
HSIN YUN CHANG



KARI TURNER



JENNIFER UPCHURCH



ANA BELL URRUTIA  
TORRES



TIM VAN DER MEIJ & ESTHER  
SCHULENKLOPPER



ALI VAN  
ZANDBERGEN



JACKIE  
VANDERLINDEN



BRAD & ASHLEE  
VANESS



JENNIFER VASICH



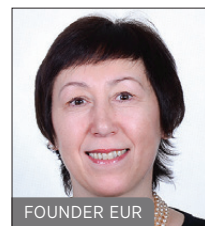
CECILIA VAZQUEZ DE  
LA FUENTE



PATRICIA VEGA  
ROSALES



MELANIE VIENNEAU



FOUNDER EUR  
ELENA  
VINOKOUROVA



CASEY VON  
IDERSTEIN



SERGEY  
VSEKHSVYATSKIY



JED & PAM WALDRON



MELISSA WALKER



STACEY WALKER



KIM WALTER



## PLATINUMS



AUSTIN & JOCELYN  
WARY



RAYNAH WASSON



HIROMI & SHIGEO  
WATANABE



ZACH & KELSEY  
WATSON



ASHLYN FILA WELCH



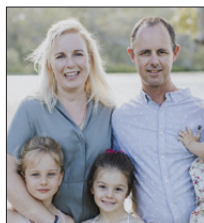
JESSICA WEST



RICHARD & HEIDI  
WEYLAND



RANDY & SUMMER  
WHELCHER



JESS WHITE



EMILI & DALLON  
WHITNEY



LORI WILLIAMS



LINSEY & ERIK WILT



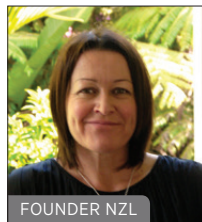
FRED & MARTI  
WINKLER



KYLIE WITHERDEN



AI SCEZ WOON



JO WORRALL



MICHELE WRAGG



YI TE WU



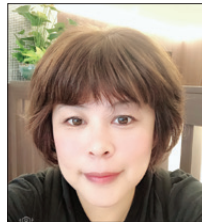
HUI ZHI XIE



ALISON YEO



LIEW CHAN YIN



SU CHIN YING



MICHELLE YONG



DANIELA YORDANOVA &  
SAVA SAVOV



ELIZA & SHANE  
YOSHIDA



YOUNG SUL YOU



NEIL & KAREN YOUNG



LI HUNG YU

### PLATINUMS NOT PICTURED:

DIANA MARIA BAGHIU  
NASTASA  
SHU NING CHANG  
HUANG YIN CHENG  
TAN LUI CHEUNG

ADRYAN DUPRE  
HONG GAO  
CHRISTINA GARDNER  
HSIEH HSI HSUN  
LIN KUN HUI

DR. KEVIN HUTTER  
YOUYING JIANG  
KERYN MACDONALD  
CHEN HUI MEI  
MÓNKA MIHÁLYI

RUBENS MOREIRA ALVES  
FILHO & DANIELLA  
HEILBUTH ENNES ALVES  
FEDOR PENCHUKOV  
FRANCISCO RODRIGUEZ

JILING WANG  
HE HSUAN WEI  
CHANG LING YING  
PETERSON BAOSHENG  
ZHOU

RECOGNITION IS BASED ON THE HIGHEST RANK REACHED TWO TIMES IN THE PREVIOUS SIX MONTHS. RECOGNITION IS CURRENT AS OF JANUARY 2019.



## Notes

[illegible]



dōTERRA®

# Essential Leadership Recognition Magazine



- Now released bimonthly (every two months).
- New Diamonds and Presidential Diamonds qualify to be recognized in an article by reaching their rank three times in 12 months.
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SALT LAKE CITY,  
UTAH

Place FCS Logo in this area.  
Strip out white background  
and reverse logo out of  
background in white.

