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IN THIS ISSUE

features

- 4 CŌ-IMPACT SOURCING IN MADAGASCAR
 The story of dōTERRA Ylang Ylang essential oil
- 10 TIPS FOR BOOSTING YOUR ENERGY LEVEL Beat the fall blues in a few simple steps
- 11 WHAT ESSENTIAL OIL ARE YOU? Take a fun quiz and share your results with others
- 12 HOW TO USE ESSENTIAL OILS AROMATICALLY
 An easy to understand guide to achieving maximum benefits
- 14 SLEEP: WHAT MANY OF US ARE MISSING Tips and essential oils for a better night's sleep
- 16 **DIY: SPICE IT UP** Transform your spice cabinet with essential oils
- 20 doterra for athletes Learn how essential oils are benefiting NCAA Division I athletes

departments

- 6 **Healing Hands Foundation:** Responding to disaster in Nepal
- 8 Slim & Sassy®: Mary Myers shares her success story
- 18 Ask Dr. Hill
- 19 Essential Oil Spotlight: Spearmint
- 22 Nutrition Corner: Essential fatty acids
- 24 AromaTouch®: Introducing a new website
- 26 Make Over Your Laundry Room
- 28 Guy's Guide: Tinfoil dinners
- 30 Essential Recipes: from Japan
- 32 Essential Science: Essential oil topical application
- 34 Essential Oil Spotlight: Lemongrass
- 35 Idea Notebook: Handy tips and tricks you will love
- 36 dōTERRA Product Guide: Quick shopping reference for all products



dōTERRA PRODUCT GUIDE, (see pages 36-51)





On the island of Nosy Be, just off the northwest coast of Madagascar, the branches of ylang ylang trees stretch out parallel to the ground. The careful growers purposefully prune them that way to make it easier to harvest the tree's blossoms. But even as the blossoms become easier to reach, sustainable income from their harvest continues to be a difficult problem to solve. doTERRA and an on-the-ground partner are now working to empower those who produce Ylang Ylang—the growers, harvesters, and distillers—to change their own circumstances, starting with their income.

THE HEART OF CO-IMPACT SOURCING

As in other places where Cō-Impact Sourcing is being implemented, Nosy Be has its struggles. It also has great potential thanks to our highly valued partnership we have with the people that was facilitated through our partners on the ground. Cō-Impact Sourcing works because of the empowering effects of partnership. These partnerships ensure fair treatment for growers or harvesters, which is usually jeopardized by middlemen. The demand dōTERRA has for quality essential oils means that ylang ylang growers and distillers have a guaranteed buyer. Without such a buyer, distillers sell their oil to the highest bidder, which does not always pay that much. Price speculation hits farmers who are not in a cooperative or who do not have a partner committed to helping them succeed especially hard

There are other benefits, too. Growers who create quality product and then continue to improve it are rewarded for their efforts. Not only do they receive a fair wage, in return for producing higher quality oil they are rewarded with an

annual bonus. They can also invest more in expanding their production capacity by putting in new distillation units and getting more growers into cooperatives so they can be better organized to reach higher production volumes.

WHY YLANG YLANG?

Since the late 1800s, ylang ylang, or Cananga odorata, has been grown in Nosy Be, and from these trees comes some of the highest quality Ylang Ylang oil in the world. Originally introduced to Madagascar by French perfumers when it was a French colony, ylang ylang has a very refined process of distillation. As the perfume industry needs very specific scents, a specific method was developed unique to this oil. Ylang ylang is divided out into several different profiles: Ylang Ylang I, II, III, extra, and complete. This means that different weighted molecules come off during differing times in the distillation process, top notes first, and bottom notes last. For doTERRA Ylang Ylang, the Ylang Ylang complete profile is used.





dōTERRA requires the complete profile so that there is no separation of aromatic molecules, thus ensuring that we receive the complete array of compounds produced by the delicate flowers for its full therapeutic benefit. Perfumers, on the other hand, prefer separation for specific fragrance profiles.

This precious oil is often used for its mood lifting properties as well as for promoting healthy looking skin and hair. Ylang Ylang is one of the primary oils in our Console blend for its ability to soothe emotions.

FOR THE FUTURE

The Healing Hands Foundation is in the process of reviewing possibilities for a community benefitting project in Nosy Be in partnership with a ylang ylang cooperative that dōTERRA works with through the Co-Impact Sourcing initiative.



THE INTRICATE PROCESS

Ylang Ylang essential oil is incredibly labor intensive to produce. Harvest time peaks from December to March. Before a tree can be harvested, it needs to grow for three to four years. Once that age is reached, the process can begin:

- **1.** When flowers become yellow with a red center, they are ready to be picked. The trees must be harvested multiple times over a five to six week period.
- **2.** Harvesters collect the flowers and bring back their filled baskets to be weighed. They then create a pile on a platform and write their names next to their pile for record keeping and payment
- **3.** The flowers are then delivered to a nearby distillery where they must be distilled within 24 hours.
- **4.** Like all flowers, ylang ylang must be distilled in a hydrodistillation process, meaning they are placed in water and boiled to create steam that contains the oil. This process takes 24 hours to complete, with workers keeping up hand-fed fires to fuel the distillation process.
- 5. Ylang Ylang complete essential oil is then ready to be sent out.







Healing Hands we were the second of the sec

The poet John Donne said, "No man is an island." It is almost impossible to live without having an impact for good or ill on the lives of others. In no time is this more true than in times of devastating natural disasters, such as the earthquake and its numerous aftershocks in Nepal in April and May of this year. Moved by the plight of a nation already stricken by poverty, other nations all over the world have donated time, money, and manpower to help. doTERRA® became part of that overwhelming response as the opportunity arose to have an impact and improve the lives of people traumatized by this disaster.

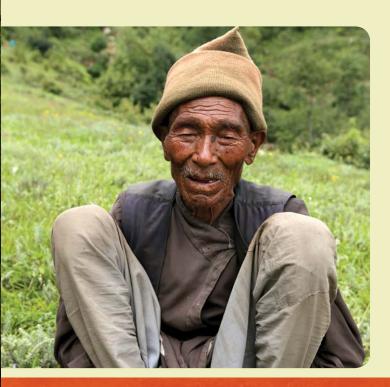




First-aid

Already deeply involved in a Cō-Impact Sourcing™ initiative in Nepal, dōTERRA immediately began contacting partners there to see what could be done. On April 28, the founders announced that dōTERRA would match all contributions to the dōTERRA Healing Hands Foundation™ up to \$500,000 through the month of May. Meanwhile, to help with immediate needs, the dōTERRA Healing Hands Foundation released \$100,000 on May 1. These initial funds, along with additional funds from our partners on the ground, enabled thousands to receive much needed supplies. Packets with tarps, tents, blankets, and food soon arrived in some of the worst hit areas.

The response to the request for donations showed the overwhelming concern of people throughout the dōTERRA community. More than \$317,000 was donated, making it possible for dōTERRA to present a combined donation of almost \$636,000. These funds will be distributed through our partners such as CHOICE Humanitarian and others to fund targeted efforts to help the Nepalese people rebuild, especially in the districts of Lamjung and Dolakha.



Ongoing Needs

Recognizing their need to keep education going, the Nepalese people most wanted help to rebuild schools that had been flattened in the quake. The people want to look forward to a brighter future, and emphasized the importance of having a school even before housing. To answer that need, temporary classrooms are held in large tents donated by the Healing Hands Foundation which have the added benefit of sheltering families at night.

Even as the country gets back on its feet, Nepal still faces challenging times. So far, rebuilding is progressing and the citizens are reestablishing a sense of normalcy while many are living in temporary conditions. The dōTERRA Healing Hands Foundation provided funding for 200 temporary homes. As schools and more earthquake-safe housing are erected, hope is returning and healing has begun.



How You Can Donate to the dōTERRA Healing Hands Foundation.

- **1.** Make a donation using your PayPal account.
- **2.** Make a one-time, tax-deductible cash donation.
- **3.** Add a recurring monthly donation to your Loyalty Rewards Order.
- **4.** Commit to a \$1 donation by checking the box at checkout on every online order you make with doTERRA.
- **5.** Purchase Rose Lotion. The full purchase price of \$20 will be donated to the doTERRA Healing Hands Foundation.

For more information visit doterra.com

2015 COMPETITION GRAND PRIZE WINNER

SLIM & SASSY

When she realized how bad her health had become, Mary knew she needed to change or she could end up leaving her kids without a mom. With this reality check, Mary began the journey to wellness and didn't look back. She has lost 52 lbs. and loves her new lifestyle.

The Wake-Up Call

After a period of increasing health care that wasn't working, Mary's doctor told her that there was a reason she wasn't getting better. She clarifies, "I was blaming my hormones and my medication for everything that was wrong, but my doctor told me I needed blood work because he knew I had other issues." Mary had been eating her emotional pain away for some time, but she could not admit to herself that she had a problem. Mary's wake-up call came the day she got her blood test results. She had many indicaters of long-term poor health which runs in her family, and has shortened the life of some family members. "I didn't want to be like that. I realized that how healthy you are is a choice, and being unhealthy is not the way your future has to be." With this new mindset, Mary decided to enter the Slim & Sassy Competition.

Mary Myers

Introducing a New Diet

Mary's husband, Shane, was her rock during that time. The day she began the challenge, he went through their cupboards and threw out all the junk food they had in the house, even though she begged him not to. He then went shopping and came home with healthy food and containers for snacks to make it easier for her to start clean eating immediately. For three days, Mary wanted to give up as her body went through sugar and caffeine withdrawals. But Shane told her that she could keep going for another day—even another hour. With his encouragement, Mary did keep going, and she grew to love clean eating. Mary savs. "I never felt restricted.

I had Slim & Sassy essential oil and a TrimShake every morning and I never felt like I was starving. I wasn't on a skinny diet; it was a health-change diet. I went from eating one vegetable a day to eating seven to nine servings of vegetables a day. Instead of snacking on candy, cereal, or chips, I would eat a handful of sweet peas, carrots, or edamame." A year later, the changes that took place in Susan's life have had powerful effects. She now works with a personal trainer to keep up with her exercise. She has also certified in

BEFORE

AromaTherapy® Thechnique, and become an EFT (Emotional Freedom Technique) practitioner. She says, "I'm on a new journey. I don't know where it's headed, but I have a new-found confidence and a sense of self-worth."

Push to Keep Going

Mary insists, "If you can get past the first week of exercising and the first week of eating clean, you don't want to go back." As she progressed, her motivation to keep going shifted. She says, "I started liking the way I felt, so it pushed me to keep going, even on days when I felt sore and didn't want to work out. I would look in the mirror, step on the scale, or suddenly realize I could run around with my kids, and that made the difference." Mary has done things that she could not have done before the challenge, including coaching her son's kindergarten soccer team. She says, "When you're teaching eight kindergartners how to play soccer, you don't stand on the side and tell them what to do, you have to run on the field with them. So I was running with them three days a week on top of the workouts and running I was already doing. I couldn't have done that without fueling my body properly."

For anyone out there trying to make the change to a healthier lifestyle, Mary has this advice: "Anyone can do it. It doesn't matter what level you start at. Anyone can do one day at a time, or even one hour at a time if they stay focused. Along with exercise and clean eating, essential oils are essential to a healthy lifestyle change, because they keep your body going in the right direction. I had used doTERRA before on and off, but when I started using the products every single day and getting into a regimen with them, my body just felt so good."

*Results require changes to diet and exercise. Users who do not make the changes are less likely to see results.

How to Keep on Track

- Eat your vegetables and try new ones. A salad is everyone's healthy go-to, but there's so much more than just salad.
- **Drink your water.** Put in a citrus oil such as Lemon, Lime, or Grapefruit to change it up.
- Exercise even when it hurts. Keep going because it's only going to hurt more when you quit.
- Find a buddy or someone whom you will be accountable to. You can cheat yourself and it only hurts you, but if you cheat someone else it hurts their progress too.
- Live life to your fullest.
 Give yourself what you need to
 do that. When you feel good
 and you're putting your life first,
 everything else falls into place.
 Your world seems so much happier
 when you take care of yourself before
 you help others.



PRODUCTS USED

- Slim & Sassy® Metabolic Blend (Item No. 31370001)
- Slim & Sassy TrimShake (Item No. 35200001)
- Lifelong Vitality Pack
- Deep Blue® Rub (Item No. 38900001)
- Peppermint (Item No. 30190001)
- Mito2Max* (Item No. 35310001)
- Lemon (Item No. 30120001)
- Lime (Item No. 30870001)
- Grapefruit (Item No. 30100001)



TIPS FOR BOOSTING YOUR ENERG

As the days get shorter and colder, even the best of us can feel like we're losing that pep in our step. Keep reading to find out some simple ways to beat that middle-of-the-day fog and regain lost energy.

SUPPLEMENTS

Because the average diet is lacking in nutrients, it is important to take a daily supplement such as the dōTERRA Daily Nutrient Pack™or Mito2Max®

WORKOUT 'Y

MIDDAY

Most people are aware that working out helps you alleviate stress and anxiety. However, instead of working out earlier or later in the day, try working out mid-afternoon. Studies suggest that working out at this time can increase your productivity-making the time away from the office worth it.

Simply breathing in fresh air for 20 minutes can change both your energy levels and mood for the better. It also means you get that crucial amount of sun exposure to keep your vitamin D levels up.

HYDRATED

It's important to keep water in your system, even when the weather is cooling down and you feel like you don't need as much. Stay away from sugary drinks that can actually dehydrate you more.

AND BREATHE

Deep breathing from the diaphragm can help get your blood flowing and stretching helps reenergize your muscles and your mind to fight off any anxiety that may be creeping in.

SMALLER, MORE FREQUENT MEALS

Food is most importantly our body's fuel, and when you start to get hungry your mood and level of activity can quickly decline. To keep off hunger pangs, eat healthier, smaller meals more often.

SLEEP

Your body does a lot during sleep, including healing and rejuvenating. Be sure to get plenty of rest-for adults seven to nine hours is the recommended amount.

WITH ESSENTIAL

Diffusing any citrus essential oil is shown to help uplift and improve your mood, while Frankincense, Peppermint, and Rosemary are beneficial in invigorating the senses.

AROMATOUCH®

The invigorating effects of the AromaTouch Technique essential oil application can help you re-center and reduce stress. Make sure to stay hydtrated before and after.

POWER NAP

Taking a long nap might seem like the answer, but it really can set you back for the rest of the day and keep you from sleeping during the night. Instead, take a quick midday power nap of around 10-20 minutes.

Essential Oils for Energy

Peppermint, Wild Orange, Rosemary, InTune, Cedarwood, Frankincense, Citrus Bliss,® Elevation



ESSENTIAL OIL ARE YOU? QUIZ

TO PLAY:



- 1. DOWNLOAD A FREE LAYAR APP ON YOUR MOBILE DEVICE OR A TABLET
- 2. HOLD YOUR DEVICE STEADY DIRECTLY OVER THIS PAGE, THEN TAP ANYWHERE ON THE SCREEN TO SCAN AND ACCESS THE QUIZ
- 3. TAKE THE QUIZ WHILE HOLDING YOUR DEVICE OVER THE PAGE
- 4. SHARE YOUR RESULTS WITH OTHERS ON SOCIAL MEDIA

Using essential oils aromatically

can influence you in a myriad of ways. Traditionally, aromatic usage has been aimed at improving a person's mood. A better and more stable temperament can have countless benefits on your life, every single day. Direct inhalation of doTERRA's Elevation or Citrus Bliss first thing in the morning can help you wake up and motivate you to take on the day's tasks. Diffuse essential oils with distinct top notes such as Eucalyptus and Basil throughout the day to keep you productive at work. A quick breath of Peppermint can give you the boost to make it through a tough workout. Diffusing Lavender or Vetiver at night, or adding a few drops to your pillow, can help you prepare for the restful sleep you require to get through the ensuing day. Using essential oils aromatically can be the boost you need to get through the normal stresses of day-to-day life.



Diffuse a few drops in the morning, throughout the day, or right before going to bed.



Place a drop in your palm, rub the palms together, and inhale.



Drip 2–3 drops onto the floor of the hot shower, away from the water path, and breathe in.





Add to household surface cleaners, or to a load of laundry.





Add a couple of drops to pillows and bed linens.

Studies show convincing evidence that simply inhaling the aroma of an essential oil is effective for calming nervous or anxious feelings in a variety of settings.

Fight the Afternoon Slump

2 drops Lemongrass 4 drops Wintergreen 3 drops Wild Orange



Kick Back and Relax

3 drops Lavender 3 drops Vetiver 4 drops Cedarwood



Feel Good Blend

3 drops Bergamot 3 drops Wild Orange 1–2 drops Ylang Ylang 2 drops Spearmint













Jeff Dorsett, MSHS dōTERRA Research Scientist

Which is most important: Diet, Exercise, or Sleep?

Everyone knows that diet and exercise are key components of any healthy lifestyle. Another key pillar of health, equally important and arguably even more so, is sleep. Although the amount of sleep a person needs varies, experts recommend that adults get at least seven to eight hours of sleep every night¹. Unfortunately, about 33 percent

of Americans are not getting the recommend amount of sleep per night, and approximately one in five adults in the United States experience occasional sleeplessness or difficulty sleeping². There are many factors that can negatively impact how much (and how well) a person sleeps, from family (think newborn baby), to the conveniences of modern life (like 24-hour access to technology), to varying work schedules³, quality and age of mattresses and pillows⁴, and don't forget consumption of alcohol, nicotine, and caffeine. This list can go on and on, and far too often

sleep is the first thing that many of us neglect in order to meet the demands of our busy schedules.

Why Is Sleep So Important?

Sleep doesn't exist to just pass time or to keep us from working 24 hours a day. Sleep is important because it is inherently physically and mentally healing, and it allows for our bodies to not only recoup from the stress of everyday life, but also to recharge and refocus. Depriving your body of sleep

Tips for a Better Night's Sleep

Eat Well and Maintain a Healthy **Exercise Routine** – Eating a healthy diet and getting plenty of exercise keeps our weight in check, but it also helps with sleep. Eating high carbohydrate foods floods the muscles with glucose, causing involuntary muscle movements during sleep, which disrupts rest. Exercising too close to bedtime ramps up metabolism and body temperature and can make it difficult to fall asleep. If you get hungry before bed, try snacking on a hand full of nuts. Nuts provide protein and fat, which are not only satisfying, but are slowly digested, which can provide a calm sleep, and rich in magnesium, a mineral that helps to calm the nervous system.

Maintain a Rhythm – Try to maintain a regular sleep schedule, going to bed at the same time and waking up at the same time. Creating this rhythm helps regulate your body's internal clock and may help you sleep better.

Just Say No to Alcohol, Caffeine, Nicotine, and Electronics – All of

these can make going to sleep difficult. Don't drink alcohol or caffeinated drinks too close to bedtime. Remove all electronics from the bedroom, including TVs, computers, and other electronic devices. Try to avoid bright light at least an hour before going to bed. Darkness will help your body begin producing melatonin, a hormone that naturally regulates sleep. To help keep your internal clock in balance, be sure to expose yourself to sunlight in the morning, which naturally tells your body to wake up.

Keep Cool - Make sure your bedroom is a quiet, dark, and relaxing environment, which is neither too hot, nor too cold. Your bed and pillows should be supportive, yet comfortable. If you experience shoulder, hip, or back pain in the morning, you can be sure you did not rest as well as you could have. It may be time for new bedding.

Wind Down - Your body needs time to shift into sleep mode, so spend the last hour before bed doing a calming activity such as reading or taking a warm bath. Certain drinks, such as chamomile tea, may be relaxing and non-stimulating.

Use Calming Essential Oils -Essential oils like Lavender and Bergamot are rich in linalool and linalvl acetate, compounds that have well-known relaxing properties. These oils can be diffused aromatically in the bedroom to create a calming and peaceful environment, perfect for getting a good night's sleep. They can also be used topically and taken internally to calm the nervous system, promote relaxation, and lead to a restful sleep. Try placing two to four drops of Lavender or Bergamot essential oil in a warm, herbal tea (Chamomile, Lemongrass, etc.), or another favorite uncaffeinated beverage about 30 minutes before going to bed, or add two to four drops of Lavender into an empty capsule and swallow about 30 minutes before bed.





Essential Oils for Sleep and Relaxation: Lavender • Vetiver • Serenity™ Calming Blend • Bergamot • Roman Chamomile

has been associated with many health risks and places a tremendous burden on virtually every organ system in your body. Lack of adequate sleep affects our ability to lose, or maintain, a healthy weight; influences how we feel, learn, and behave; and negatively impacts our cardiovascular health and overall wellbeing. Even more importantly, not getting enough sleep can reduce reaction time and interfere with our ability to drive³. The inability to drive

safely not only puts those in the car at risk, but also those with whom we share the road. In short, the less sleep you get, the less opportunity you give your body to heal and prepare itself for the following day, reducing overall quality of life.

So What Can I Do About It?

Of course, life will always find a way to present obstacles that are out of our control, from a sick child to a last minute work project to a neighbor in need. Each of these will undoubtedly affect how we sleep. However, we must focus on what we can control, and fortunately there are several tips and techniques that you can apply to help ensure you are not only getting enough sleep but also getting quality sleep.

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4 S. Hogan, J. Edinger, G. Bieler, and A. Krystal, "Choosing the Best Mattress:
An Experiment in Testing Whether Individuals Choose a Bed that Leads to Improved Sleep," RTI Press, Research Triangle Park, NC, Aug. 2011.

SPICE IT UP WITH ESSENTIAL OILS

DIY: Transforming Your Spice Cabinet with Essential Oils

Did you know you can substitute most dry spices and herbs with essential oils? Compared to your ordinary dry herb collection, essential oils are far more potent and flavorful. With just one drop of essential oil added to your favorite recipe, you'll experience a burst of fresh flavor with unique health benefits

Creating Your Favorite Flavors with Essential Oils

Tip: Usually, one drop of essential oil is equivalent to two teaspoons of dried herbs. However, it's a good idea to start with less and gradually add more to taste. Dip a toothpick into the bottle and stir into your recipe until you reach the desired flavor.



ITALIAN SEASONING BLEND

Ingredients:

- · Basil essential oil
- Marjoram essential oil
- Oregano essential oil
- Rosemary essential oil
- · Thyme essential oil
- 2 tablespoons garlic powder or 1 garlic clove
- · Chopped fresh garlic

Directions:

Mix all ingredients into a homemade spaghetti sauce.



HERBS DE PROVENCE BLEND

Ingredients:

- Thyme essential oil
- Marjoram essential oil
- · Rosemary essential oil
- Lavender essential oil
- Fennel essential oil
- 2 teaspoons dried orange zest (optional)

Directions:

Add to soups, on chicken, or on roasted vegetables.



PUMPKIN PIE MIX

Ingredients:

- · Cinnamon essential oil
- Ginger essential oil
- 2 teaspoons nutmeg
- Clove essential oil

Directions:

Combine all ingredients and mix into a pumpkin pie filling.



HERB OIL DIP

Ingredients:

- 1 teaspoon crushed red pepper
- 1 teaspoon ground black pepper
- Oregano essential oil
- Rosemary essential oil
- Basil essential oil
- 1 teaspoon granulated garlic
- 1 teaspoon minced garlic
- 1 teaspoon kosher salt
- ¼ cup extra virgin olive oil (or as needed)

Directions:

- 1. Combine all ingredients, except olive oil, on a deep plate or bowl.
- 2. Pour olive oil over mixture.



CARDAMOM TEA

Ingredients:

- · Cardamom essential oil
- Clove essential oil
- Cinnamon essential oil
- · Ginger essential oil
- 2 tablespoons honey
- Milk

Directions

Place all ingredients in three cups of water, heat, but do not boil, for half an hour and strain. Add honey and milk.

CARDAMOM

Used in Indian and Middle Eastern cuisine. Add to rice dishes, cookies, and teas.



OREGANO

Great addition to pasta sauces, pizza, and chili.

CORIANDER

Commonly used to flavor cookies, pastries, breads, and curry dishes.



CINNAMON/CASSIA

Use in homemade desserts, baking goods, and hot beverages.



CLOVE

Add to apple cider, fruit pies,



JUNIPER BERRY

ROSEMARY

Mix into your wheat or white bread recipe,

or make flavored olive oil.

Often found in European dishes and used to make meat stews, sauces, marinades,



MARJORAM

Try it in sauces and marinades.



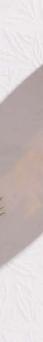
GINGER

Add to savory and sweet sauces, baked goods, and vinaigrettes.



FENNEL

Popular in Italian cuisine, meat dishes, marinades, and salad dressings.



THYME

Delicious in herbed bread and flavored butters.



BLACK PEPPER

Use to flavor your favorite savory dishes.



BASIL

Excellent in pestos or pasta dishes.



CILANTRO

Add to fresh salsa, or Pico de Gallo,





ask Dr. Hill

DR. DAVID K. HILL, DC

Executive Vice President, Chief Medical Officer/Chairman, Scientific Advisory Committee

0:

A:

If someone is allergic to a certain plant, can they still use the essential oils that come from those plants? An allergy is the result of the immune system mistaking a substance as harmful and producing antibodies to fight it, resulting in various adverse side effects. An allergic reaction to a plant is caused by a plant's protein-containing materials (i.e. the actual seed, leaf, or fruit). Pure essential oils do not contain these complex molecules, which are the primary cause of allergies. While an allergic response is unlikely, this does not mean one can use essential oils irresponsibly without risk. Understanding the proper use of an essential oil is always recommended, regardless of the circumstances. If you have concerns about sensitivities or interactions with other treatment plans, please consult your physician or health-care professional for additional guidance.

How do chemical constituents in essential oils affect us?

The chemical constituents of an essential oil are analogous to the macronutrients in food. Just as the fructose (sugar) composition of a banana provides instant energy and has specific metabolic effects, essential oils rich in Limonene can provide a powerful boost to your immune system. The chemical constituents in an oil determine its potential benefits, what metabolites it will produce, and best practices for application.

Chemists have to date identified over 3,000 different molecules present in essential oils. Each of these amalgamations of carbon, hydrogen, and oxygen atoms have their own unique properties. These compounds are categorized based on their chemical makeup, which hints at their function and physiological activity. Oils high in terpene compounds (ending in "-ene") have different properties than those high in hydroxyl alcohols (ending in "-ol") or phenols or esters, and are therefore suitable for different purposes. Familiarity with the chemical building blocks of essential oils enables any user to practice aromatherapy more safely and effectively.

What's the difference between Cinnamon Bark and Cassia essential oils? Is one better than the other? While often thought to be the same, Cinnamon Bark and Cassia essential oils have distinct differences along with some similarities. Although extracted from different species (Cinnamon Bark from *Cinnamomum zeylanicum*, and Cassia from *Cinnamomum cassia*) they are both widely referred to as cinnamon and often used for similar purposes. Cinnamon is distilled from the bark of the cinnamon tree while Cassia is distilled from the stems and bark of the cassia shrub.

Trans-cinnamaldehyde is the primary constituent in both, though the concentration is the primary chemical difference. Neither oil is better; however, the variance in aldehyde composition results in different ranges of benefits. I recommend Cinnamon Bark to support oral health and to purify the air, while Cassia elevates mood and promotes healthy digestive function.

The Doctor Recommends

Cassia for elevating mood and promoting healthy digestive function





Cinnamon Bark for supporting oral health and purifying the air







Veggie Caps for your custom essential oil dietary supplement program

Spearmint

Distillation Method: Steam

Sourcing Origin: India

Plant Part: Whole Plant

Spearmint, scientifically known as *Mentha spicata*, is a perennial plant that has been used for centuries for its health-supporting properties and pleasant flavor. Aside from its refreshing and commonly recognized flavor, Spearmint has a wide range of impressive benefits. You've most likely experienced spearmint flavor in candy, toothpaste, chewing gum, or tea. It's sweet, refreshing aroma helps evoke a positive mood. When taken internally, this essential oil has an ability to ease occasional stomach upset and support overall digestive health. Compared to Peppermint, Spearmint is a gentler option to use on children and those with sensitive skin.

HOW TO USE

Aromatically

- For a boost of confidence, diffuse a few drops in the diffuser of your choice.
- To help keep away insects, add a drop to the shower for a refreshing aroma.

Internally

- Add 1-2 drops to baked goods, beverages, and homemade chewing gum.
- Place 1-2 drops in a veggie cap for the occasional stomach upset.

♦ Topically

- Apply to toothbrush before brushing teeth for fresh breath.
- Massage over the heart, on the soles of the feet, or on the back of the neck during times of stress and tension.
- Add to lotion or coconut oil and apply to skin for a pleasantly soothing experience.

Other

 Add a few drops to bathwater for a relaxing and cooling bath.

INTERESTING FACTS

- In the Middle Ages, spearmint was scattered on the floor to get rid of rodents and encourage good health.
- The name "spear" mint derives from the pointed leaf tips.



döTERRA FOR ATHLETES

In the world of sports, essential oils have many benefits for athletes. A university with an NCAA Division I athletic program now works with dōTERRA to receive instruction on essential oils and the AromaTouch® Technique. All of their campus training facilities have implemented dōTERRA products into their training and physical therapy approaches with impressive results.









THE TRAINING

To help the trainers understand the benefits of dōTERRA products, the university welcomed more information and training on essential oils. The trainings focused on oils such as Deep Blue®, dōTERRA Breathe™, Lemongrass, White Fir, Lavender, and dōTERRA On Guard® dōTERRA shared tips with the full staff of athletic trainers about how to dilute for sensitivity with Fractionated Coconut Oil, and the uplifting benefits of diffusing essential oils. The trainers, in particular the Coordinator of Football Performance, were impressed with the idea of first working oils such as White Fir and Lemongrass deep into the tissue with manipulation, and afterward applying the Deep Blue Rub.

Another significant challenge many athletes face is how to manage stress effectively. Balancing the emotional and physical demands of a taxing schedule can be tricky for students. The trainers had a particular interest in learning about the AromaTouch® Hand Technique to help relieve some of that tension. Samples of Lavender and other oils were also given to the trainers. One trainer shared, "Athletes often ask us for something to help them relax and sleep better. It's not something you might always think about when dealing with sports. And I'm happy to be able to offer an athlete a natural solution first." As they began to use the products, many trainers came back with questions about how they could better benefit from the products, not only to help those who already had problems, but also how they could use them to keep their athletes healthy.

THE IMPACT

Not surprisingly, Deep Blue® is now a favorite of most of the athletes, from the gymnasts on the balance beam to the football players on the field. The runners especially love Deep Blue rub to quickly get the relief and support they need. They quickly feel the powerful effects of Deep Blue and it helps them to keep going during training and therapy. The head trainer for the track team says, "When they put on the rub, they feel the warmth for a long time. This helps our athletes feel better physically and mentally." One football player added,

"Deep Blue works so well! I use it before and after my workouts and it helps me finish my workout strong."

During the initial product training session athletic trainers asked about the benefits of diffusing essential oils aromatically. Once trainers started setting up their Aroma Lite diffusers with a blend of doTERRA



On Guard® and dōTERRA Breathe™ in the training rooms, athletes and trainers alike noticed a big difference in the smell and positive atmosphere. One trainer in particular came back after a recruiting trip and immediately noticed a change. He says, "The football training room has never smelled so good—I had to know what had changed." Once he found out that the diffusers made the difference, he asked if there was any way he could get three diffusers for his home. Other trainers also implemented what they were learning at home—the head football trainer even uses the hand technique and Lavender to help his daughter relax and get a better night's sleep.

THE BENEFITS

From the outset trainers were anxious to learn about the safety and benefits of essential oils, knowing that when they can pass along the benefits of a powerful, natural product to their athletes it makes a real difference. Over time, the trainers' confidence in essential oils has grown as they have used the products themselves and seen the performance of their athletes improve. The Director of Sports Medicine says, "I love the changes I am seeing with all our teams as they continue to use the products and learn more. We've seen a difference in the general atmosphere of our training rooms and our athletes are experiencing the benefits of essential oils thanks to dōTERRA. The effect isn't something I had expected but I'm very pleased with the result."

TIPS TO IMPROVE ATHLETIC PERFORMANCE

PRE-AND POST-WORKOUT

Whatever sport you participate in, trainers recommend using different oils in both pre- and post-workouts.



Before any workout or therapy use Deep Blue rub, and then reapply post workout.



An AromaTouch® Hand Technique treatment before or after an event can help relieve tension.



Pre-workout some runners like to use Peppermint or dōTERRA Breathe essential oil for a feeling of clear airways. Apply four to five drops to the chest five minutes before exercise or an event.



For improved confidence, use dōTERRA Balance™ essential oil.



Post workout, place four drops of Lemon into 16 ounces of water and drink, then apply Lemongrass to calves.



Also try White Fir, Wintergreen, and Frankincense essential oils during post workout for muscle tension.

PRODUCTS USED: White Fir, Lemongrass, dōTERRA Breathe¹⁸, Lavender, Deep Blue, Deep Blue rub, Fractionated Coconut Oil, Aroma Lite diffuser, AromaTouch⁸ Kit, dōTERRA On Guard⁸, and dōTERRA Breathe Throat Drops.

ESSENTIAL

The term essential fatty acids (EFA) refers to a group of lipids that are vital for optimum health, but that must be provided through the diet because the body is incapable of synthesizing them. EFAs serve a number of significant functions within the body, including cell growth, brain development, muscle activity, immune function, joint health, and many others.

There is also a growing body of research concerning their influence on long-term health. As the science of nutrition continues to evolve, it is becoming clear that EFA intake is one the most important aspects of good nutrition.

OMEGA-3



Dr. Damian Rodriguez is a member of the dōTERRA education department. Prior to joining dōTERRA, he worked in public health and as a strength coach and nutritionist for professional and collegiate athletes. He holds both a doctorate in

Health Sciences with an emphasis in obesity and an M.S. in Human Movement from A.T. Still University, as well as numerous professional certifications in exercise and nutrition. Dr. Rodriguez is a lifelong athlete who has competed in everything from powerlifting to triathlons and is very passionate about educating the public about healthy lifestyle habits.

There are a number of different polyunsaturated fatty acids, but there are two distinct types of long-chain omega-3s that have been shown to confer these amazing health benefits: eicosapentaenoic acid (EPA) and docosahexaenoic acid (DHA), which are found exclusively in oily fish and marine algae. The short-chain alpha linolenic acid (ALA), found in high concentrations in seeds and nuts, also serves many beneficial functions and actually converts (although not particularly effectively) to EPA and DHA in the body. Numerous clinical observations and longitudinal studies have displayed the cardio-protective effects of diets high in EFA intake, especially the long-chain omega-3s contained in marine life. These studies are so overwhelming that the Dietary Guidelines for Americans have been recently amended to include more seafood and the American Heart Association's newest strategic goals focus on increasing oily fish consumption.

RATIO

One of the most significant aspects of EFA intake is the omega-3 to omega-6 ratio. The conventional "Western" diet includes an excess of omega-6s and a deficiency of omega-3s. Present in nearly all processed and restaurant-cooked foods, recent statistics suggest that vegetablederived omega-6s account for up to 20 percent of calories consumed by the average adult. Furthermore, corn-fed beef and pork, one of the primary sources of protein in the western diet, is high in arachidonic acid, an omega-6 more pro-inflammatory than vegetable oils. While they do have their own set of benefits, unlike omega-3s, many omega-6s are pro-inflammatory, can block absorption of omega-3s or decrease efficiency of ALA to EPA conversion, and have even been shown to contribute to the progression of several non-communicable health issues.² Current evidence suggests that a 1:1 (omega-6 to omega-3) ratio is ideal for optimum health, but the average in industrialized nations is 16:1 and is often much higher.3 Also, of the average 1.6g of omega-3s that the typical American consumes daily, over 1.4g comes from plant-sourced ALA. ALA has been shown to be inferior to EPA and DHA in assisting neurological development and in influencing many markers of health, and is not as easily converted in the body to EPA and DHA as once thought. 4 Contemporary study is making it abundantly clear how important it is to get your daily intake of marine-sourced long-chain polyunsaturated fats.

Fatty Acids



SUPPLEMENTATION

Although focusing on whole, unrefined foods and limiting ingestion of processed vegetable oils will go a long way toward a better EFA ratio, actually consuming enough omega-3s can be quite a challenge. Fatty fish is the best source of EPA and DHA, but due to the risk of exposure to toxic pollutants such as mercury, it is generally recommended that no more than 2-3 servings a week are consumed. Marine algae, another excellent source, is not a common component in most cuisines and can be cost-prohibitive. Walnuts, flaxseeds, and canola oil are excellent sources of ALA, but lack significant concentrations of the other two omega-3s. All of these sources are also very energy dense, so those on calorie-restricted diets may seek other options. An omega-3 dietary supplement is a very convenient solution to a complex problem, and fish oil is a rapidly growing segment of nutrition supplementation. According to the National Institutes of Health, as of 2012 nearly 8 percent of U.S. adults take a daily fish oil supplement, making it the most popular natural product in the industry.

XEO MEGA®

As effective as fish oil supplementation is, there is a better alternative with an even wider spectrum of health benefits. Four xEO Mega softgels provide 950mg of marine-derived omega-3 EFAs, and another 210mg from plant-based sources, along with other micronutrients and antioxidants-sufficient to meet the entirety of your daily needs. Also, the included essential oils work synergistically to support the digestion process, immune system function, and enhance the antioxidant benefits. Furthermore, the astaxanthin, vitamin E, and vitamin D content promote healthy response to oxidative stress. The combination is formulated to work with Microplex MVp™ to naturally benefit health in a manner which no simple fish oil and multivitamin supplement can match. Your body requires EFAs to regulate bodily functions, counter oxidative stress, maintain overall wellness, and perform at its best every day. Balancing a diet including moderate amounts of vegetable oils and regular servings of oily fish, along with xEO Mega daily, ensures that you will meet the recommended guidelines for EFA consumption.



(xEO Mega) is formulated to work with Microplex MVp to naturally benefit health in a manner which no simple fish oil and multivitamin supplement can match.



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AromaTouch® Website®

We are very happy to announce the launch of our newly remodeled AromaTouch website! This program has been spreading rapidly and to follow this momentum, we wanted to be able to give everyone a website to go to for everything AromaTouch. Here are some of the new updates that you can see with this website:



Step-By-Step Video Clips

This website now has step-by-step clips so that it is easier than ever to go back and re-learn steps or just refresh on each movement in the AromaTouch and Hand Techniques. Remember, practice always makes perfect!



The Hand Technique is an easy way of giving an individual an essential oil experience. Additionally, the Hand Technique allows the freedom of applying specific essential oils to address personal needs. We have suggested a few oils for you and why they would be beneficial when used in the AromaTouch Hand Technique.





Quick References

With the AromaTouch Technique and the Hand Technique, we have created Quick Reference Forms so that you can have the details of each movement with you wherever you go.

 $Q\delta A$ With the new AromaTouch website, we now have a $Q\delta A$ section for the AromaTouch and the Hand Technique. This can help those who are learning about the techniques get a better understanding

before attending a training or receiving a technique themselves.





Events Calendar

Our events calendar is now better than ever! You can now filter events by country and then by state or province. This way you can see events specifically in your area to make your event search much easier.

We can't wait for all of you to have a chance to look through the website and sign up to get certified at an event! Help us keep the momentum around the program moving forward by spreading joy and wellness through AromaTouch!



AromaTouch®

Corporate Employee Training

Since you have shown us the impact you can have through sharing AromaTouch with others, we recently implemented Employee AromaTouch Trainings.

These have helped our employees gain experience with AromaTouch as well as learn how to give the technique to others.



Moke Over Your Loundry Room

Doing laundry may not always be the most exciting way to spend your time, but it is a task everyone has to face on a weekly or perhaps even daily basis. You can enhance your laundry routine with the cleansing power of essential oils along with a few handy tips.

- Delicates, sweaters, and cotton T-shirts should be turned inside out to prevent pilling. Dark, fadeprone clothes should also be turned inside out as abrasion from rubbing against other clothes can cause fibers to fray, making clothes look faded.
- 2. When drying pillows, add a tennis ball or two to the dryer to prevent matting.
- 3. Add ½ cup of white vinegar and 4-6 drops of Melaleuca essential oil to the wash cycle to naturally brighten your whites.
- 4. Install labeled baskets for family members to pick up their laundry.
- 5. Utilize the narrow space between the washer and dryer to store a rolling storage cart or a laundry sorting bin.
- 6. Place stuffed animals in a laundry bag and wash on a gentle/delicate cycle. After washing, remove from the bag and hang dry.
- 7. Before putting socks in the washing machine, attach pairs together using a lingerie bag, safety pins, or sock clip. When you fold laundry, place any unmatchable socks into a "missing sock drawer" or create a lost sock board.
- 8. Throw a dry towel into your dryer with your wet laundry to save time and energy.

DIY BLEACH FOR CLEANING

(makes 1 quart)

INGREDIENTS

- -2 cups hydrogen peroxide (3 percent solution)
- -2 tablespoons lemon juice OR ½ teaspoon citric acid
- -2 cups water
- -10 drops Lemon essential oil

INSTRUCTIONS

Store in dark or covered bottles, as exposure to light will weaken the solution. Lasts up to 1 month in a clear bottle, 2–3 months in a dark bottle.

DIY FABRIC SOFTENER

INGREDIENTS

- -1 64-ounce bag of Epsom salt
- -40 drops Lavender essential oil
- -30 drops Melaleuca essential oil
- -20 drops Lemon essential oil

INSTRUCTIONS

Pour Epsom salt into a large glass or stainless steel bowl. Add essential oils and stir well to combine. Store in a glass jar. Use $\frac{1}{2}$ cup for medium to large loads in the wash cycle at any temperature and $\frac{1}{4}$ cup for small loads.



UPCYCLE AND REUSE

Use empty Slim & Sassy® TrimShake containers to store powdered laundry detergent, clothespins, or homemade dryer balls (visit doterrablog.com for a DIY).

Use empty 10mL roll-on bottles for stain spot treatment.

Put your loose pocket change into empty LLV bottles.

Add a couple drops of Lemon, Melaleuca, or Purify essential oil to a used dryer sheet for cleaning baseboards.



ESSENTIAL OILS IN LAUNDRY ROUTINE

-Natural, safe, and effective solutions

Add 4 drops of Lemon to a water bottle to pretreat some stains.

Use the dōTERRA On Guard® Laundry Detergent to add the benefits of dōTERRA On Guard to every load.

Add 2 drops of your favorite essential oil to the rinse cycle for lasting benefits:

- Add Citrus Bliss® to your towels for an uplifting scent after each shower.
- Add Wild Orange to your workout clothes for an energizing scent during your next workout.
- Add Purify to your dish towels for added purifying benefits.
- Add Melaleuca for its cleansing properties.

Add 2-4 drops of Lavender to unscented dryer sheets or a clean washcloth to further infuse a fresh scent into your laundry.

Add a drop of your favorite oil to a damp cloth and place on top of clothing when ironing.





doterra GUYSGUDE GUNDE TO TO TO TO TO TO THE PARTY OF THE

Preparing a tin foil dinner is simple, delicious, and fun—whether you are venturing out in the great outdoors, or staying at home. Here are a few tips and recipes for making tasty tin foil dinners your family will love.

USEFUL TIPS:

- **1.** Use heavy duty foil to avoid ripping.
- **2.** Place the food on the shiny side of the tin foil to help food cook faster and more evenly.
- **3.** Use cooking spray on the foil before adding your ingredients.
- **4.** Cut up your meat and vegetables into small bite-size pieces to expedite the cooking process.
- **5.** Place meat on the bottom. Softer vegetables like bell peppers and onions should be placed in the middle of the meal (not near the tinfoil) to prevent burning.
- **6.** Add more seasoning than normal. Mix in seasoning into your meat and your vegetables. You can also add a few slices of butter, or drizzle olive oil on the top of your meat and vegetables for additional flavor and moisture.
- **7.** Double wrap your dinner, especially if your food is heavy, or if you plan to eat directly from the pack.
- 8. Make sure to cook in the coals and not the flames to avoid burning your dinner. The bed of coals needs to be big enough so all the dinners can be cooked at the same time. You can place a few coals on the top. When cooking at home, you can throw your dinner in the oven or on a grill.



How to Wrap and Seal Your Dinner

- **1.** Tear off a sheet of foil large enough (at least 12 inches long) to cover and seal your dinner.
- 2. Place the food in the middle of the foil.
- **3.** Bring the long sides together in the center and tightly fold them together toward the food. Leave 1–2 inches between the food and the end of the fold
- **4.** Tightly roll up the shorter sides, again leaving an inch or so of space between the end of the fold and the food.

Create the Perfect Tin Foil Dinner

Note: The ingredients can be adjusted according to your desires.













Salmon

Ground Beef

Chicken

Steak

Shrimp















Mushrooms

Carrots

Onions

Peppers

Potatoes















Oregano









Steak Sauce



Sov Sauce

Cream Soup

Simple Vegetable Ground Beef Dinner

Makes 4 servings

Ingredients:

1 pound ground beef 2 large potatoes, diced 1 large onion, chopped 2 large zucchinis, diced 1 drop Lemon essential oil (for one individual meal)

2 sweet potatoes, diced 2 medium-size carrots 1 clove garlic, minced Salt and pepper to taste Heavy duty tin foil

Directions:

- 1. Mix salt and pepper into raw meat. Divide meat into fourths and put each portion on flat sheet of foil.
- 2. Pile desired amount of vegetables on each meal.
- 3. Season vegetables with salt and pepper and mix in essential oils.
- 4. Wrap each meal in tinfoil, making sure it is sealed.
- 5. Place dinners close to or directly on hot coals.
- 6. Cook for approximately 40–60 minutes, flipping halfway through.

Create a Dessert





















Chocolate

Cinnamon Apples

Makes 4 servings

Ingredients:

- 4 Granny Smith apples, cored and sliced
- 4 tablespoons brown sugar
- 1 teaspoon ground cinnamon or
- 1 drop Cinnamon essential oil

Directions:

- 1. Mix apple slices with brown sugar and ground cinnamon or Cinnamon essential oil in bowl.
- 2. Divide apple slices into equal portions on piece of foil; double wrap.
- 3. Place in the coals of a campfire; cook 10-15 minutes, until softened.











Essential Recipes from Japan

About Coco

Native to Hiroshima, Japan, Satoko Kojo, also known as "Coco," rediscovered her passion for cooking when she was introduced to dōTERRA essential oils.

Self-taught and driven by her passion, Coco opened an organic raw vegan restaurant in Hiroshima. While operating her restaurant, she held cooking classes and promoted health related workshops for green smoothies and ayurveda cooking.

She also worked in the kitchen of 長春素食, a five-star vegan restaurant in Taipei, and was featured in a magazine based in Hiroshima. While there, she hosted her own radio show and two television shows about health, wellness, and nutrition.

Today, Coco is living her dream in Taipei, where she continues to hold cooking classes and workshops, and provides recipes for various cafes and shops.

"I use Wild Orange to make wonderful raw desserts. I use Grapefruit for flavoring water, raw green smoothies, and desserts."



Ran Avocado Cake

Crust Ingredients:

3-4 pitted dates

½ cup shredded coconut

1/4-1/3 cup almonds

½-1 teaspoon water

Pinch of sea salt

1 teaspoon melted extra virgin coconut oil

1 drop dōTERRA **Lemon**, **Lime**, **Wild Orange**, or **Grapefruit** essential oil

Directions:

- 1. Grind first five ingredients in food processor until it turns into a dough.
- 2. Add extra virgin coconut oil and essential oil, then grind into a mixture until it holds together when pressed in your hand. Press into the bottom of a mini springform pan.
- tip Use a springform pan that has a bottom you can separate from the mold. Prepare two sets and use one bottom to press the crust evenly.
- 3. Put mixture in the fridge while preparing the filling.

Filling Ingredients:

- 1 large avocado
- 4 tablespoons agave syrup or 3 tablespoons maple syrup
- 3 tablespoons water
- 1-1 ½ teaspoon pure vanilla extract (optional)
- 1-2 drops dot ERRA **Lemon**, **Lime**, **Wild Orange**, or **Grapefruit** essential oil
- 5-6 tablespoons melted extra virgin coconut oil

Directions:

- 1. Blend first 5 ingredients in a blender until completely smooth and creamy. Make sure to give it enough air so it becomes very creamy.
- 2. Add coconut oil and essential oils and blend again.
- 3. Take crust out of the fridge and pour in the filling.
- 4. Return to the fridge and chill until firm (about 8 hours).

Por Marinara Sauce

Ingredients (A):

1 medium tomato

*Less than 1 drop Oregano essential oil

*Less than 1 drop Basil essential oil

*Mix in essential oils by using a toothpick until you reach the desired flavor.

Ingredients (B):

1 medium tomato

10 cherry tomatoes

1/3-1/4 fresh red paprika

3 cloves of garlic

1 teaspoon of Himalayan Pink Salt or sea salt

4 tablespoons extra virgin olive oil

1-2 pieces dried tomatoes (not the ones marinated in oil and salt, just simply sundried)

½ teaspoon of mixture (A)

Pasta Ingredients

Zucchinis of your choice of color

Directions:

- 1. Prepare the pasta by using a veggie spiral slicer.
- 2. Blend (A) in a high speed blender very well. Set aside.
- 3. Blend all of (B) in a high speed blender until creamy, and add ½ teaspoon of (A) and blend again.
- 4. Pour sauce over the pasta.





Pur Healthiest Brownie

Ingredients:

1 cup pitted dates

2 cups shredded coconut

1 teaspoon or tablespoon raw maca powder (optional)

Pinch of salt

1 drop doTERRA Cinnamon Bark or Wild Orange essential oil or both

Directions:

- 1. Grind all ingredients in a high speed food processor until it turns into dough.
- 2. Roll between the palms of your hands into a small ball shape.

tip If you like chocolate, add 1-2 tablespoons raw cocoa powder or as much as you like, and a drop of doTERRA Peppermint essential oil instead of Cinnamon.

Ran Coco Bites @



Ingredients:

1 cup raw walnuts

3-5 pitted dates

1 1/2 tablespoons raw cocoa powder or to your liking

1 drop of Wild Orange essential oil

½ teaspoon pure vanilla extract

1 tablespoon cacao nibs

Pinch of sea salt or Himalayan Pink Salt

Directions:

- 1. Soak raw walnuts in water overnight.
- 2. Rinse several times, or until water becomes clear.
- 3. Grind ingredients in high speed processor until it turns into a dough.
- 4. Shape it as you like and put it in the fridge until chilled.



ESSENTIAL OIL Topical Application

DILUTE -Or- NOT TO DILUTE

Dr. David K. Hill, DC

Anyone who has topically applied doTERRA Deep Blue® Soothing Blend before and after a workout knows how quickly and intensely it works. But the cooling sensation can sometimes be a little strong for small children or people with sensitive skin. Diluting essential oils in a carrier oil before application is an excellent way to reduce sensitive skin reactions to certain essential oils, but will it reduce its effectiveness? The answer may surprise you. Recent research suggests diluting essential oils for topical applications not only does not reduce effectiveness, but may actually have certain advantages.

LIPOPHILICITY

The skin is one of the largest organs in the body, by both surface area and weight. Although it regulates several aspects of physiology and manages sensory reception, it is primarily a protector. The skin acts as a barrier to protect internal organs from variations in temperature, pressure and mechanical impacts. It also acts as a defender against unwanted foreign agents such as viruses and bacteria, and it does so with amazing proficiency. For thousands of years it was thought that the skin was essentially impermeable, but modern research has revealed that it is not particularly effective at keeping out water and lipidsoluble substances. (1) How essential oils permeate the skin when applied topically is a fascinating process, and one of the most important concepts in understanding how essential oils influence our health. Essential oils are lipophilic, meaning they are attracted to and are soluble in fatty substances. Diluting essential oils in a carrier before applying accentuates this property, providing a number of benefits.

BENEFITS OF DILUTION

Dilution is one of the most important aspects of effective topical application; it is also one of the most misunderstood. When used properly, carrier oils have been shown to improve essential oil topical application through several different pathways. Evaporation is the primary issue in topical application, as body heat and the skin present a formidable barrier. One of the most important benefits of dilution is that it slows the flashing off of

the volatile aromatic compounds, largely through one of the fundamental laws of fluid dynamics: decreasing the surface area of a substance exposed to air reduces the rate of evaporation. When diluted, essential oil chemical constituents have been shown to pass through the epidermis more efficiently than when applied neat. Furthermore, another study showed that dilution may expedite the process, as varying levels of specific constituents were detected in exhaled air in as quickly as 20 minutes when using a carrier while a neat application resulted in no detection for up to two hours.





Introducing doTERRA® TOUCH KIT

You can now find doTERRA's most popular essential oils in a base of doTERRA Fractionated Coconut Oil for easy-to-use application. For more information, see page 38.

Understanding proper dilution is an important factor in safe and effective essential oil use. Foremost, any substance that has a near-neutral pH, such as doTERRA® Fractionated Coconut Oil, is incapable of altering the chemical makeup of an essential oil. Proper dilution, with an appropriate carrier, will not change the effectiveness. One of the most common concerns is the use of essential oils on those with sensitivity considerations, especially children. Although sensitivities are rare when proper usage guidelines are followed with neat application, by decreasing the rate of evaporation and therefore further limiting exposure, dilution allows for an even greater margin of safety. Dilution requires you use less oil for the same effect. When trying a new oil or when applying warmer oils such as Oregano or Thyme, dilution can decrease the risk for a hypersensitive reaction, reduce waste, and provide an ideal environment to discover which essential oils work best for your situation.

Along with improving application efficiency, there are also secondary benefits to using doTERRA Fractionated Coconut Oil as a carrier. It has a light emollient effect and is excellent for your skin. Unlike other vegetable-based oils, it does not leave an unpleasant greasy residue or interfere with the valuable properties of the essential oil it is carrying. doTERRA Fractionated Coconut Oil is also very stable, so you don't have to be concerned that it will go rancid after a few uses. Learning to use doTERRA Fractionated Coconut Oil appropriately as a carrier will improve the experience for your entire family.

Despite the growing body of evidence regarding the benefits of dilution, both methods of topical application have their place in the developing model of effective essential oil use.

Many of the doTERRA essential oils

can be used safely and effectively neat, but proper dilution can be used appropriately at any time and may even offer some advantages.



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Lemongrass

Growing and harvesting quality Lemongrass is no easy task, but for some small groups of family farmers in Southern India, it is their passion and way of life. When it is time to harvest the lemongrass, these farmers hike five miles up a steep mountain and spend about seven days harvesting a 100-acre plantation—by hand. Once they are finished, they take the harvested lemongrass and walk five miles down the mountain while balancing a large bundle of lemongrass on their heads.

With every drop of dōTERRA® Lemongrass essential oil, you will experience a refreshing aroma that relaxes your mind and helps you keep a more positive outlook on life. The subtle citrus flavor of Lemongrass is often used in Asian cuisine and herbal teas, and when taken internally, Lemongrass delivers many benefits to your digestive system. A few drops of Lemongrass an ideal component in massage therapy.

HOW TO USE

Aromatic

- Diffuse indoors or outdoors to keep away mosquitoes and bugs
- Diffuse to overpower feelings of nervousness and eliminate mental fatigue
- Place 1 drop in the palm of your hand, rub hands together, and inhale softly for up to 30 seconds or longer as desired

Internal

- Add a few drops of Lemongrass to foods and beverages to add flavor and provide dietary support
- · Add a couple drops in cooking
- Take in a dōTERRA Veggie Cap to promote healthy digestive function

Topical

- Rub or spritz on skin before going outside for a natural bug repellant
- Apply to muscles and joints for a soothing sensation

Sourcing Origin: Southern India

Distillation Method: Steam

Plant Part: Leaf



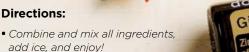
IDEA NOTEBOOK



Homemade Ginger Ale

Ingredients

- 12 ounces of sparkling or carbonated water
- Squeeze of lemon
- 2 tablespoons honey, agave, or maple syrup (add more for sweeter taste)
- 1-2 drops Ginger essential oil







BOTTLE

PEN

UPCYCLING

Reusing Empty Oil Bottles

Directions:

Use empty essential oil or suppliment bottles to store salt, pepper, sugar, or dry herbs. Empty supplement bottles also work great for storing small items such as paper clips, safety pins, wall tacks, loose pocket change, sewing material, and craft items. Use acrylic or spray paint to give your bottles a custom look.

What you need

- Empty 15mL essential oil bottle
- Ink cartridge from partially used ballpoint pen

Tip: An ink cartridge taken from a Bic ballpoint pen works the best. You can buy them at any local store.

Direction

- **1.** Remove the ink cartridge from the pen and cut it long enough to fit the length of 15mL oil
- 2. Insert the ink cartridge into the 15mL bottle through the plastic opening.



Spearmint Foot Soak

What you need

- 10 cups hot water
- 1/3 cup Epsom salt
- 10 drops Spearmint essential oil
- 5 drops Ylang Ylang essential oil

Directions:

- 1. Stir essential oils and Epsom salt into hot water.
- 2. Soak feet for about 30 minutes.





Fall Diffuser Blend

5 drops Spearmint essential oil 3-5 drops Cardamom essential oil 4 drops Wild Orange essential oil

Diffuse in the diffuser of choice for a pleasant fall aromatic experience.



PRODUCT GUIDE

ESSENTIAL OIL SINGLES

The doTERRA* collection of single essential oils represents the finest aromatic extracts available in the world today. Each oil provides the living essence of its botanical source, gently distilled from plants that are nurtured and carefully harvested throughout the world. Each oil is natural and passes strict standards of purity and potency. A beautiful palette of botanical energies, they can be used individually or blended for personalized essential oil therapies.



ARBORVITAE ESSENTIAL OIL Thuia plicata









BERGAMOT ESSENTIAL OIL Citrus bergamia

30790001	15 mL
\$36.67 retail	\$27.50 whl
27.5 PV	



BLACK PEPPER ESSENTIAL OIL

Piper nigrum ATOS

41040001	5 mL
\$29.33 retail	\$22.00 whl
22 PV	



CARDAMOM



CASSIA ESSENTIAL OIL Cinnamomum cassia

300200 \$25.33 reta

	D	
01	15 mL	
ail	\$19.00 whl	





CILANTRO ESSENTIAL OIL

Coriandrum sativum

41850001	15 mL
\$34.67 retail	\$26.00 whl
26 PV	



CINNAMON **ESSENTIAL OIL**

Cinnamomum zevlanicum



30030001 5 mL \$28.00 retail \$21.00 whl 21 PV



CLARY SAGE ESSENTIAL OIL

Salvia sclarea



30420001 15 mL \$48.67 retail \$36.50 whl 36 5 PV



CLOVE **ESSENTIAL OIL**

Eugenia caryophyllata

30040001	15 mL
\$18.67 retail	\$14.00 whl
14 PV	



CORIANDER **ESSENTIAL OIL** Coriandrum sativum 30780001 15 mL

26 PV

\$34.67 retail \$26.00 whl



CYPRESS

ESSENTIAL OIL Cupressus sempervirens



30050001	15 mL
20.67 retail	\$15.50 whl
5 5 PV	



DOUGLAS FIR ESSENTIAL OIL

Pseudotsuga menziesii



31590001 5 mL \$30.00 retail \$22.50 whl 22.5 PV



EUCALYPTUS ESSENTIAL OIL Eucalyptus radiata

A T S

1	30060001	15 mL
dinto	\$18.67 retail	\$14.00 whl
	14 PV	



FENNEL, SWEET ESSENTÍAL OIL

Foeniculum vulgare





FRANKINCENSE ESSENTIAL OIL Boswellia carterii, frereana, and sacra ATUN 30070001 15 mL \$93.00 retail \$69.75 whl



GERANIUM **ESSENTIAL OIL**

Pelargonium graveolens

30090001	15 mL	
\$36.00 retail	\$27.00 whl	
27 DV		



GINGER

ESSENTIAL OIL Zingiber officinale

ATIS	
30080001	15 mL
\$52.00 retail	\$39.00 wh



GRAPEFRUIT ESSENTIAL OIL Citrus X paradisi

30100001 15 mL

\$21.33 retail \$16.00 whl



HELICHRYSUM

ESSENTIAL OIL Helichrysum italicum

ATIN	
30410001	5 mL
\$100 retail	\$75 whl



JUNIPER BERRY ESSENTIAL OIL Juniperus communis 49290001 5 mL



LAVENDER ESSENTIAL OIL

Lavendula angustifolia

ATTIN	
30110001	15 mL
\$28.00 retail	\$21.00 whl





LEMON ESSENTIAL OIL

Citrus limon

	N
30120001	15 mL
\$13.33 retail	\$10.00 whl
10 PV	



10 PV

ESSENTIAL OIL Cymbopogan flexuosus





75 PV

ESSENTIAL OIL Citrus aurantifolia

ATUS	
30870001	15 mL
\$17.33 retail	\$13.00 whl





MELALEUCA ESSENTIAL OIL Melaleuca alternifolia

21 PV

30150001 15 mL \$25.33 retail \$19.00 whl 19 PV



MELISSA ESSENTIAL OIL Melissa officinalis

30850001 5 mL \$153.33 retail \$115.00 whl 115 PV



ESSENTIAL OIL Commiphora myrrha ATUN



OREGANO ESSENTIAL OIL Origanum vulgare

	~
ATUD	
30180001	15 mL
\$32.00 retail	\$24.00 whl
24 PV	



PATCHOULI ESSENTIAL OIL Pogostemon cablin

ATUN	
30890001	15 mL
\$39.33 retail	\$29.50 whl
29.5 PV	



PEPPERMINT ESSENTIAL OIL Mentha piperita

AUUS	
30190001	15 mL
\$27.33 retail	\$20.50 whl
20.5 PV	



ROMAN CHAMOMILE ESSENTIAL OIL Anthemis nobilis





ROSEMARY ESSENTIAL OIL Rosmarinus officinalis

ATUN	
0200001	15 mL
18.67 retail	\$14.00 whl

APPLICATION METHODS (A) Can be used aromatically (1) Can be use topically (1) Can be used internally SKIN SENSITIVITY 🔃 Can be used topically with no dilution (NEAT) 💿 Dilute for young or sensitive skin (SENSITIVE) 🧿 Dilute before using topically (DILUTE)













31370001 15 mL

24.5 PV

\$32.67 retail \$24.50 whl







31460001 15 mL

24 5 PV

\$32.67 retail \$24.50 whl



PROPRIETARY ESSENTIAL OIL BLENDS

31190001 15 mL

\$9.50 whl

\$12.67 retail

9.5 PV

doTERRA's essential oil blends are proprietary formulas for targeted wellness applications. They represent the converging wisdom of many years of essential oil experience and validation of a growing body of research and scientific study. Harnessing the inherent living energies of plants, each formula is synergistically balanced to enhance product potency and benefits and contains only CPTG Certified Pure Therapeutic Grade® essential oils.



\$32.00 retail \$24.00 whl

24 PV

\$20.00 retail \$15 whl

15 PV

dōTERRA TOUCH™ KIT

Striking the proper balance between protecting sensitive skin while still maximizing the absorption of beneficial essential oils is not just a matter of science, but also of art, doTERRA Touch has achieved that balance.

Featuring eight of our most popular oils in a base of Fractionated Coconut Oil, Touch Kit makes application simple with 9mL roll-ons. dōTERRA Touch is ideal for children and adults with sensitive skin and they're ready to use so that you can immediately start to benefit from essential oils.



dōTERRA TOUCH™ KIT 1 N G





- dōTERRA Breathe™ Frankincense dōTERRA On Guard®

 - Lavender • Melaleuca
- Oregano
 - Peppermint

 DigestZen® 21190001

Deep Blue®

\$225.33 retail \$169.00 wholesale

160 PV

dōTERRA EMOTIONAL $AROMATHERAPY^{\mathsf{m}} KIT$

The doTERRA Emotional Aromatherapy System contains six unique essential oil blends that have been carefully formulated to provide targeted emotional health benefits. Each delicate blend contains pure, therapeutic-grade essential oils that can be used aromatically or topically to help balance and brighten your changing moods. Just a few drops of these naturally complex, fragrant blends can elicit profound emotional responses to help you let go of burdens, find comfort and encouragement, or inspire you to dream with passion again.



dōTERRA EMOTIONAL **AROMATHERAPY™ KIT**

- MotivatePassionConsoleCheerForgivePeace

21140001 150 PV

\$212.00 retail \$159.00 wholesale



CORRECT-X

CORRECT-X®

ESSENTIAL OIL OINTMENT

Correct-X is an all-natural topical ointment using powerful CPTG essential oils that assists with various skin conditions.

- · Petroleum free
- Includes plant-based ingredients that protect skin from water and dirt
- Safe and easy to use
- · Utilizes CPTG essential oils of Frankincense, Helichrysum, Melaleuca, Cedarwood, and Lavender

60110001	15 mL/.5 oz	
\$16.00 retail	\$12.00 wholesale	10 PV



ets 🗏

ESSENTIAL USAGE

TOPICAL USE

HAND AND BODY LOTION

Enjoy the benefits of adding your favorite essential oils as you discover silky, smooth skin with this hydrating lotion.

• Fragrance-free, light-weight lotion—perfect for hydrating the skin

36100001	6.7 oz tube	
\$19.33 retail	\$14.50 wholesale	14.5 PV

FRACTIONATED COCONUT OIL



Ideal for combining with essential oils for topical uses.

- Feather-light emollient provides a soothing barrier without clogging pores
- Completely soluble with all essential oils; odorless, colorless, and non-staining

30260001	3.8 oz	
\$16.00 retail	\$12.00 wholesale	12 PV



AROMATIC USE

LOTUS DIFFUSER

Modern and elegant, the Lotus Diffuser quickly releases the benefits of dōTERRA essential oils into the air.

- Features three settings—
 1, 2, and 3 hours,
- Covers up to 330 square feet
- Provides a decorative piece to any home or office

33160001	40 PV
\$119.93 retail	\$89.95 wholesale



dōTERRA CLOUD™ DIFFUSER NEW!

dōTERRA Cloud™ is a waterless diffuser that contains state-of-the-art, patent pending technology which provides substantial mist diffusion with minimal noise output.

- Optional LED white light
- Three customized settings for mist output, run time, and pause time
- Covers 600 sq. ft.

33330001	40 PV
\$119.93 retail	\$89.95 wholesale



PETAL DIFFUSER

The dōTERRA® Petal Diffuser is a small, user-friendly diffuser that delivers a variety of benefits. It has a relaxing mist and soft white ambient light, and can cover up to 100 square feet. This convenient diffuser is stable, light, and easy to use.

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- 1, 2, and 4 hour diffuser settings
- Optional LED light
- Ultra-fine mist reaches up to 330 square feet

33150001	20 PV
\$62.66 retail	\$47.00 wholesale

INTERNAL USE

VEGGIE CAPS

Customize your essential oil supplement regimen with vegetarian capsules that absorb quickly and easily.

- Free of preservatives, gelatin, wheat, sugar, starch, dairy, and animal products
- Made of inert vegetable ingredients that do not interfere with digestion

34100001	160 HPMC capsules	
\$5.33 retail	\$4.00 wholesale	0 PV





AROMA LITE DIFFUSER

- Features four LED mist settings and an optional night light
- Designed to be small and compact perfect for traveling and hotel use

33130001		40 PV
	\$119.93 retail	\$89.95 wholesale



AROMA-ACE DIFFUSER

Output volume control allows you to choose the intensity of your aromatherapy experience

- Preserves the natural essence and complete benefits of essential oils by not using heat or water
- Comes with a 15 mL bottle of doTERRA On Guard® Protective

 Rland

33030001	40 PV
\$173.27 retail	\$129.95 wholesale

OIL HOLDER NOZZLE 2-PACK

33330000	0 PV
\$12.67 retail	\$9.50 wholesale

dōTERRA ON GUARD® **PRODUCTS**

dōTERRA ON GUARD®

FOAMING HAND WASH

Keep your hands clean and protected with the power of doTERRA On Guard essential oil blend.

- Conveniently packaged in a 16-ounce bottle that fills 8-ounce foaming
- Formulated with the Unique doTERRA On Guard Protective Blend
- · Non-toxic and environmentally safe

ON GUARD® FOAMING HAND WASH WITH 2 DISPENSERS

38070001	\$30.00 retail	\$22.50 wholesale	18.5 PV	
SINGLE REFILL				
38010001	\$24.67 retail	\$18.50 wholesale	18.5 PV	
TWIN PACK REFILL				
38020001	\$44.67 retail	\$33.50 wholesale	33.5 PV	



dōTERRA ON GUARD® top seller

PROTECTIVE BLEND







With its unique aroma, On Guard offers a fragrant, natural, and effective alternative to synthetic options for immune support.

31100001	15 mL bottle	
\$42.67 retail	\$32.00 wholesale	32 PV

dōTERRA ON GUARD® NATURAL WHITENING TOOTHPASTE

Clean teeth with the added benefit of dōTERRA On Guard Protective Blend*

- Fluoride-free formulation helps reduce plaque while whitening teeth
- Unique cinnamon-mint flavor mixed with xylitol for fresh and clean breath and toothbrush
- Boasts the benefits of doTERRA On Guard essential oil blend

38910001	4.2 oz	
\$11.33 retail	\$8.50 wholesale	5 PV

dōTERRA ON GUARD® PROTECTING THROAT DROPS

Keep your winter season healthy with the convenience of these immune-supporting throat drops.*

- Helps calm and soothe occasional dry, scratchy throats
- Features the immune-supporting properties of doTERRA On Guard Protective Blend*
- Formulated with all-natural organic cane juice and brown rice syrup

34050001	30 drops	
\$19.33 retail	\$14.50 wholesale	14.5 PV

dōTERRA ON GUARD® LAUNDRY DETERGENT

dōTERRA On Guard Laundry Detergent is a naturally-based, highly-concentrated 6X laundry detergent that utilizes the power of doTERRA On Guard Protective Blend and bio-originated enzymes for amazingly clean clothes.

- Contains 10 mL of doTERRA On Guard Protective Blend (over \$28 retail value) for an added cleaning boost
- Safe for the environment and the whole family
- 64 loads in each bottle

38980001	32 fl oz	
\$32.67 retail	\$24.50 wholesale	20 PV

dōTERRA ON GUARD® **BEADLET**

dōTERRA On Guard Beadlets provide an easy and convenient way to obtain the unique benefits of doTERRA On Guard Protective Blend

- Supports healthy immune function*
- Provides a convenient consumption method for doTERRA On Guard Protective Blend

31580001	125 beadlets	
\$20.00 retail	\$15.00 wholesale	15 PV

dōTERRA ON GUARD® CLEANER CONCENTRATE

The ideal natural cleaner, doTERRA On Guard Concentrate is fortified with doTERRA On Guard Protective Blend.

- Features a non-toxic, biodegradable formula safe for the entire family
- Combines plant-based derivatives with the powerful doTERRA On Guard Protective Blend

38140001	12 fl oz	
19.33 retail	\$14.50 wholesale	10 PV

dōTERRA ON GUARD+ **SOFTGELS**

doTERRA On Guard+ Softgels combine the proprietary blend of doTERRA On Guard® essential oil with Black Pepper, Oregano, and Melissa essential oils for additional immune support.* dōTERRA On Guard+ is a great way to strengthen and maintain healthy immune function when seasonal threats are high or to protect against elements that can weaken the immune system.*

- · Helps support and maintain a healthy immune system*
- Protects the body against seasonal threats*
- · Supports healthy circulation and respiratory function*

35420001	60 vegetarian soft	gels
\$32.67 retail	\$24.50 wholesale	21 PV



dōTERRA ON GUARD® WHITENING TOOTHPASTE SAMPLES

The amazing benefits of doTERRA On Guard Whitening Toothpaste need to be shared and this new convenient packaging provides the opportunity to share it with 10 of your closest friends.

- Pack of 10 in a convenient envelope
- · Same formula as the full-sized tube
- · Easy to share and convenient to take on-the-go

39000001	10 samples, 2 g ea	ch
\$4.66 retail	\$3.50 wholesale	0 PV

U.S. RETAIL PRICING





HD CLEAR® TOPICAL BLEND



Used as a spot treatment or an over-all application, HD Clear Topical Blend promotes a clean and healthy complexion with essential oils renowned for their skin-benefiting properties.

- Features a unique blend of black cumin seed oil as well as CPTG essential oils of Ho Wood, Melaleuca, Eucalyptus, Geranium, and Litsea
- Helps balance complexion
- Promotes clear-looking skin by targeting the site of blemishes

49400001	10 mL roll on	
\$28.00 retail	\$21.00 wholesale	21 PV

HD CLEAR® KIT

This kit contains HD Clear Foaming Face Wash, Topical Blend, and Facial Lotion for a beautifully balanced complexion.

42700001	40 PV
\$61.33 retail	\$46.00 wholesale

HD CLEAR® FACIAL LOTION

Enjoy a beautiful, smooth complexion with HD Clear Facial Lotion. This lotion contains natural emollients to promote healthy levels of moisture in the skin for a balanced complexion as well as CPTG essential oils combined with botanical extracts known to assist in achieving blemish-free skin.

- Features a unique blend of black cumin seed oil as well as CPTG essential oils of Ho Wood, Melaleuca, Eucalyptus, Geranium, and Litsea
- All natural ingredients help target blemishes for clear and clean skin
- Absorbs quickly leaving skin feeling soft and smooth

49410001	50 mL/1.7 fl oz	
\$45.33 retail	\$34.00 wholesale	34 PV

HD CLEAR® FOAMING FACE WASH

UPGRADED!

Discover the perfect solution for problem skin of all ages with the doTERRA® HD Clear Foaming Face Wash.

- Designed to thoroughly cleanse without stripping away natural moisture
- Contains CPTG® essential oils and plant extracts that will leave your skin extra clean and soft

49420001	50 mL/1.7 fl oz	
\$28.00 retail	\$21.00 wholesale	21 PV

VERÁGE™ SKIN CARE COLLECTION

A collection that brings together Veráge Cleanser, Toner, Immortelle Hydrating Serum, and Moisturizer for beautiful, healthy skin.

42690001	70 PV
\$112.66 retail	\$84.50 wholesale

VERÁGE™ TONER

Veráge Toner combines CPTG* essential oils with nourishing plant extracts to create a tightened, toned appearance of skin—anytime, anywhere. This hydrating toner fortifies and refreshes the skin while invigorating the senses for an energizing boost and a glowing complexion.

- CPTG essential oils of Ylang Ylang, Palmarosa, Cypress, and Coriander tone and balance skin
- Nourishing plant extracts provide targeted moisture and toning to help skin look its best
- · Easy mist application

37390001	50 mL/1.7 fl oz	
\$29.33 retail	\$22.00 wholesale	22 PV

VERÁGE™ CLEANSER

Smooth skin begins with Veráge Cleanser. This all natural gel cleanser purifies skin for a fresh, youthful-looking complexion.

- Infused with CPTG® essential oils of Wild Orange, Melaleuca, and Basil to gently cleanse and lift away impurities
- Invigorates and cleanses skin while natural emollients nourish and hydrate

37380001	60 g / 2 fl oz	
\$33.33 retail	\$25.00 wholesale	25 PV

VERÁGE™ IMMORTELLE HYDRATING SERUM

Experience the age-defying effects of Veráge Immortelle Hydrating Serum. This powerful formula combines CPTG essential oils with plant extracts for smoother, more youthfullooking skin.

- Utilizes the CPTG essential oils found in the popular Immortelle blend for radiant skin
- Specialized plant technology promotes optimal hydration

37400001	15 mL/.5 fl oz	
\$86.66 retail	\$65.00 wholesale	65 PV

VERÁGE™ MOISTURIZER

Veráge Moisturizer combines CPTG essential oils with plant extracts for natural hydration and skin nourishment. This light, non-greasy moisturizer absorbs quickly but hydrates deeply, helping to reduce the appearance of fine lines and wrinkles for a smooth, even complexion.

- Formulated with CPTG essential oils of Juniper Berry, Jasmine, Sea Buckthorn Berry, and Geranium—all known to revitalize the skin
- Uses natural ingredients to hydrate skin, helping to reduce the appearance of fine lines and wrinkles

37410001	30 g /1 fl oz	
\$37.33 retail	\$28.00 wholesale	28 PV



PRODUCT GUIDE

FACIAL CLEANSER

With the CPTG Certified Pure Therapeutic Grade® essential oils of Melaleuca and Peppermint, dōTERRA® Facial Cleanser gently washes away impurities and leaves your skin feeling clean, fresh, and smooth. Cruciferous vegetable extracts also work to soothe skin irritation and protect skin from environmental elements.

37010001	4 oz	
\$22.00 retail	\$16.50 wholesale	16.5 PV

PORE REDUCING TONER

Formulated to visibly reduce the appearance of pores, doTERRA* Pore Reducing Toner contains CPTG Certified Pure Therapeutic Grade essential oils of Lavender, Ylang Ylang, and German Chamomile to calm sensitive skin

37020001	4 fl oz	
\$23.33 retail	\$17.50 wholesale	17.5 PV

HYDRATING CREAM

Packed with emollient-rich ingredients to provide intense moisture without leaving an oily residue, dōTERRA® Hydrating Cream is designed to assist in the rejuvenation of mature skin, restore balance to the skin, and help reduce the visible signs of aging to reveal a more youthful and glowing appearance.

37160001	1.7 oz	
\$46.00 retail	\$34.50 wholesale	34.5 PV

TIGHTENING SERUM

Featuring CPTG essential oils of Frankincense, Hawaiin Sandalwood, and myrrh in generous proportion, dōTERRA® Tightening Serum is scientifically formulated to reduce the appearance of fine lines and wrinkles and promote skin hydration.

37040001	1 oz	
\$66.00 retail	\$49.50 wholesale	49.5 PV



Cutting-edge ingredients combine with the CPTG essential oils of Lavender, Jasmine, Geranium and Frankincense to provide an anti-aging moisturizer that does more than moisturize and soften skin. Anti-Aging Moisturizer targets the visible signs of aging – improving skin tone, reducing the appearance of wrinkles as well as helping to keep skin looking young and vibrant.

37030001	1.7 oz	
\$46.00 retail	\$34.50 wholesale	34.5 PV

INVIGORATING SCRUB

Invigorate and energize skin while exfoliating and polishing using this aromatic scrub. CPTG essential oils of Grapefruit and Peppermint make the exfoliating step of your beauty regimen a refreshing, aromatic experience. Jojoba and cruciferous vegetable extracts leave skin protected and smooth, while other cutting-edge ingredients work to prevent blemishes and the proliferation of skin discoloration.

37050001	2.5 oz	
\$24.00 retail	\$18.00 wholesale	18 PV

IMMORTELLE ANTI-AGING BLEND

A proprietary blend of powerfully renewing, rare essential oils, used throughout history for their beautifying benefits, Immortelle Anti-Aging Blend is formulated to protect and nourish skin. This essential oil blend of Frankincense, Sandalwood, Lavender, Myrrh, Helichrysum and Rose, helps sustain smoother, more radiant and youthful skin.

37140001	10 mL roll on	
\$92.67 retail	\$69.50 wholesale	69.5 PV



REVEAL FACIAL SYSTEM

Reveal Facial System is a two-step process that will give your face a spa-like treatment, bringing the glow of your skin's radiance and beauty to the surface.

- Features dōTERRA citrus essential oils of Lime and Wild Orange to purify the skin
- Tiny polishing beads and botanical enzymes exfoliate dead skin cells for a fresh face
- Protein-building peptides support healthy and youthful-looking skin

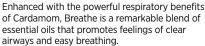
37340001	2 tubes—1.7 oz each	
\$80.00 retail	\$60.00 wholesale	60 PV

doTERRA® BREATHE PRODUCTS



dōTERRA BREATHE RESPIRATORY BLEND





- Merges Laurel Leaf, Peppermint, Eucalyptus, Melaleuca, Lemon, Ravensara, and Cardamom essential oils
- Promotes feelings of easy breathing
- Helps minimize the effects of seasonal threats

49370001	15 mL bottle	
\$26.66 retail	\$20.00 wholesale	20 PV



dōTERRA BREATHE RESPIRATORY DROPS

The respiratory benefits of selected CPTG® essential oils from the dōTERRA Breathe blend can be found in this convenient and great tasting lozenge.

- Proprietary blend includes: Lemon, Peppermint, Eucalyptus, Thyme, Melissa, and Cardamom
- Maintains clear airways and breathing*
- Supports overall respiratory health*

35460001		
\$19.33 retail	\$14.50 wholesale	14.5 PV



dōTERRA BREATHE VAPOR STICK

Enjoy the convenience, quick absorption, and smooth application of doTERRA Breathe Vapor Stick. This unique delivery method of doTERRA's proprietary Breathe essential oil blend can be used anytime, anywhere to promote clear breathing and soothe nasal airways.

- Maintains feelings of clear airways and breathing
- Quick, convenient delivery system
- Provides a cooling, soothing effect to nasal airways

34290001	.4 oz	
\$11.33 retail	\$8.50 wholesale	5 PV

DEEP BLUE® PRODUCTS



DEEP BLUE® top seller SOOTHING BLEND



A synergistic blend of CPTG® essential oils, Deep Blue provides a warm tingly sensation when applied to the skin.

- Features Wintergreen, Camphor, Peppermint, Blue Tansy, German Chamomile, Helichrysm, and Osmanthus essential oils
- Apply as part of a soothing massage

31050001	5 mL bottle	
\$42.67 retail	\$32.00 wholesale	32 PV
31380001	10 mL roll on	

HAIR CARE

HAIR CARE SYSTEM

36280001

dōTERRA SALON ESSENTIALS®

Smoothing Conditioner, and the Root to Tip Serum in the Salon Essentials Hair Care

System, Healthy Hold Glaze comes FREE!

Salon Essentials Hair Care System is the perfect way to experience the amazing benefits of all four doTERRA® hair care products and provide a great savings. By

purchasing the Protecting Shampoo,

70 PV

\$103.33 retail \$77.50 wholesale



DEEP BLUE® RUB SAMPLES

Receive the targeted benefits of dōTERRA® Deep Blue Rub in a convenient 10 pack carton. Enjoy sharing its soothing power at sporting events, the gym, or on-the-go.

- Ten 2 mL foil packets
- Formulated with Deep Blue Soothing Blend
- Easy to share and convenient to take on-the-go

38950001	Ten 2 mL samples	
\$6.67 retail	\$5.00 wholesale	0 PV



PROTECTING SHAMPOO 2-PACK

36240001	\$32.67 retail	\$24.50 wholesale	19.5 PV
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SMOOTHING CONDITIONER 2-PACK 36250001 \$38.67 retail \$28.00 wholesale 23 PV

SHAMPOO AND CONDITIONER

36260001	\$37.33 retail	\$28.00 wholesale	23 PV

SALON ESSENTIALS PROTECTING SHAMPOO

Enjoy the professional formulation of CPTG® essential oils, gentle cleansers, and botanical extracts in dōTERRA Salon Essentials Protecting Shampoo.

- Features a gentle lathering and cleansing boost from Wild Orange and Lime essential oils and plant extracts
- Gently removes impurities collected on the hair and scalp
- Lightly moisturizes hair, leaving it salon soft and touchable

36220001	8.34 fl oz	
\$26.00 retail	\$19.50 wholesale	19.5 PV

SALON ESSENTIALS HEALTHY HOLD GLAZE

Get the all-in-one benefits of a flexible hold, health, and shine for your hair with Salon Essentials Healthy Hold Glaze.

- Protects, nourishes, and fortifies hair for optimal health and shine
- Protein-rich nanoparticles work to promote improved moisture and softness
- Offers perfect support for beautifully styled hair

36270001	4 oz	
\$24.00 retail	\$18.00 wholesale	15 PV



DEEP BLUE NEW! POLYPHENOL COMPLEX™

Now Deep Blue has a nutritional supplement, which contains powerful polyphenols clinically tested to help with soreness and discomfort.*

- Patent-pending, fast-acting boswellia extract shown to help support joint comfort and function*
- Includes proprietary, standardized extracts of ginger, curcumin, resveratrol and other polyphenols to soothe aches and discomfort*
- Can be used in tandem with Deep Blue Rub or Deep Blue Soothing Blend

34360001	60 Vegetable capsules	
\$79.33 retail	\$59.50 wholesale 59.5 PV	

DEEP BLUE® RUB SOOTHING LOTION

Infused with Deep Blue Soothing Blend, Deep Blue Rub is a favorite of athletes.

- Formulated with the Deep Blue proprietary blend of essential oils and other powerful ingredients
- Cools and warms problem areas
- Blended in a base of moisturizing emollients that leave your skin feeling soft, not greasy

38900001	4 fl oz	
\$39.00 retail	\$29.25 wholesale	29.25 PV

SALON ESSENTIALS ROOT TO TIP SERUM

The Root to Tip Serum provides a healthy environment for your scalp and maximizes the strength and shine of your hair.

- Infused with Lavender, Peppermint, Marjoram, Cedarwood, Lavandin, Rosemary, Niaouli, and Eucalyptus essential oils
- Provides extended protection and hydration to your scalp and hair

36210001	30 mL	
\$46.67 retail	\$35.00 wholesale	35 PV

SALON ESSENTIALS SMOOTHING CONDITIONER

Give hair a smooth, finished look and protect it with the professional formula of Salon Essentials Smoothing Conditioner.

- Features conditioning emollients, botanical extracts, and natural proteins
- Includes a proprietary blend of CPTG® essential oils for the hair and scalp
- Smoothes hair and provides an anti-static effect with nanotechnology

36230001	8.34 fl oz	
\$30.67 retail	\$23.00 wholesale	23 PV

SPA

HAND AND BODY LOTION

Enjoy the benefits of adding your favorite essential oils as you discover silky, smooth skin with this hydrating lotion.

- Fragrance-free, light-weight lotion—perfect for hydrating the skin
- Combine with your favorite essential oils for added benefits
- Provides your skin with important nutrients, botanicals, and humectants
- Features cruciferous vegetable extracts to promote the appearance of healthy skin

36100001	6.7 fl oz tube	
\$19.33 retail	\$14.50 wholesale	14.5 PV

3-PACK

36110001	Three 6.7 oz tubes	
\$39.93 retail	\$29.95 wholesale	25 PV

CITRUS BLISS® INVIGORATING BATH BAR

Enter a state of bliss as you clean your body with the Citrus Bliss Invigorating Bath Bar.

- Contains doTERRA® Citrus Bliss Invigorating Blend
- · Perfect for every member of the family
- Gently exfoliates with natural oatmeal

36130001	4 oz	
\$9.32 retail	\$6.99 wholesale	5 PV

LIP BALM WITH PEPPERMINT & WILD ORANGE

Nourish and hydrate your lips with doTERRA. Refresh your lips with the protecting power of Peppermint and Wild Orange essential oils.

- Non-waxy formula features moisturizing agents like shea and mango seed butters
- Restores moisture to lips
- Invigorates and enhances mood with a blend of Peppermint and Wild Orange

36190001	.15 oz	
\$6.33 retail	\$4.75 wholesale	4 PV



dōTERRA SERENITY™ CALMING BATH BAR

Luxuriate as you enjoy the serene, calming influence of the Serenity Calming Bath Bar.

- Provides the benefits of Serenity Calming Blend
- Cleans and conditions your skin naturally with coconut and safflower oils and shea butter

36140001	4 fl oz tube	
\$9.32 retail	\$6.99 wholesale	5 PV

HEALING HANDS LOTION

Become part of furthering the cause of the dōTERRA Healing Hands Foundation™ by purchasing the lovely scented Healing Hands lotion infused with Bulgarian Rose CPTG® essential oil that will not only soften the skin and emit a beautiful aroma, but will also benefit the life of someone in need. The full purchase price of \$20 will be donated to the dōTERRA Healing Hands Foundation to assist those in need throughout the world. Your heart and your skin will be softened.

36170001	3.3 oz	
\$20.00 retail	\$20.00 wholesale	0 PV

CITRUS BLISS HAND LOTION

Conveniently packaged for an on-the-go aromatic experience, this lotion softens hands and enlivens the senses with the delightful aroma of Citrus Bliss Invigorating Blend.

- Light, uplifting scent with a kiss of vanilla and a bouquet of citrus essential oils
- Perfect size to tote in the car, take to the office, or put in a purse or bag
- Provides hands with important nutrients, botanicals, and humectants

36200001	2.5 fl oz tube	
\$8.67 retail	\$6.50 wholesale	5 PV



NATURAL DEODORANT

 $\mbox{d}\mbox{\Bar{\scriptsize o}}\mbox{TERRA}$ Natural Deodorant is a safe, natural option for preventing odor throughout the day.

- Cypress, Melaleuca, Cedarwood and Bergamot essential oils provide purifying benefits, helping to reduce underarm odor
- Beeswax provides a protective barrier while allowing skin to breathe, and contributes to the product's smooth application
- Coconut oil contains fatty-acids, known for their nourishing properties and ability to keep skin looking smooth and healthy
- Shea butter hydrates skin without leaving a greasy after-feel
- Free of alcohol, aluminum, parabens and artificial colors and fragrances

37420001	1.7 oz	
\$11.33 retail	\$8.50 wholesale	5 PV

DIETARY SUPPLEMENTS





DDR Prime is a proprietary blend of CPTG Certified Pure Therapeutic Grade® essential oils that help protect the body against oxidative stress to cellular DNA.*

- Provides antioxidant protection against oxidative stress*
- Supports a healthy response to free radicals*

DDR PRIME ESSENTIAL OIL CELLULAR COMPLEX

41510001	30 mL bottle	
\$73.33 retail	\$55.00 wholesale	55 PV

DDR PRIME SOFTGELS™

41740001	60 capsules	
\$73.33 retail	\$55.00 wholesale	55 PV



MITO2MAX® ENERGY & STAMINA COMPLEX

Mito2Max is a healthier, long-term alternative to caffeine for increased energy and vitality.

DEEP BLUE

Blend **34360001**

\$79.33 retail

POLYPHENOL COMPLEX™

supplement, which contains powerful

polyphenols clinically tested to help

boswellia extract shown to help

support joint comfort and function*

resveratrol and other polyphenols to

60 Vegetable capsules

59.5 PV

\$59.50 wholesale

MADE WITH SLS-FREE VEGETABLE CAPSULES

• Includes proprietary, standardized

· Can be used in tandem with Deep

Blue Rub or Deep Blue Soothing

extracts of ginger, curcumin,

soothe aches and discomfort*

Now Deep Blue has a nutritional

with soreness and discomfort.*

· Patent-pending, fast-acting

- Promotes better microcirculation with Oligonol® lychee fruit extract, quercetin, and other standardized plant extracts
- Potent, full spectrum of mitochondrial energy cofactors supporting cellular aerobic capacity and energy production*
- Free of stimulants; not habit forming

34350001	60 Vegetable caps	sules
\$52.67 retail	\$39.50 wholesale	39.5 PV
MADE WITH SLS-FREE VEGETABLE CAPSULES		

Oligonal is a registered trademark or Amino Up Chemical Co., Ltd

Give your daily into

Give your daily intake of fruits and vegetables a boost with this powdered drink mix designed to be taken with water, TrimShakes, or your favorite beverage.

TERRAGREENS®

- Blend of leafy greens and superfruits
- Includes naturally occurring vitamins, minerals, and antioxidants
- Flavored with Lemon and Ginger essential oils

60120001	300 g	
\$37.33 retail	\$28.00 wholesale	20 PV

TRIEASE® SEASONAL BLEND SOFTGELS

TriEase Softgels were developed to protect against seasonal and environmental elements and to promote a healthy respiratory system when needed most.* Each softgel contains equal parts of Lemon, Lavender and Peppermint essential oils, known for their ability to maintain clear breathing and a healthy immune response when combined together.*

- Promotes clear breathing and healthy respiratory function*
- Cleanses the body's systems*
- Supports healthy immune system function*

49310001	60 Softgels	
\$30.00 retail	\$22.50 wholesale	20 PV



CHILDREN'S SUPPLEMENTS

dōTERRA a2z CHEWABLE®

Designed for children and adults who have difficulty swallowing capsules, a2z provides the nutrients your body needs for optimal health.*

- Combines a blend of B vitamins with vitamins A, C, and E
- Features botanical extracts and is formulated to be used with IQ Mega
- Supports healthy immunity and provides antioxidant protection*
- Promotes healthy cell development and longevity when taken daily*

35330001	60 tablets	
\$26.00 retail	\$19.50 wholesale	30 PV

IQ MEGA®

IQ Mega takes the fishy taste out of fish oil and adds the fresh orange flavor of Wild Orange CPTG® essential oil.

- Provides 1,000 mg of concentrated, pure Omega 3 oils per serving
- Supports healthy brain, cardiovascular, immune, and joint function*
- Formulated to be used with a2z chewable

35320001	150 mL	
\$46.00 retail	\$34.50 wholesale	15 PV





DAILY VITALITY





dōTERRA® LIFELONG VITALITY PACK™
DIETARY SUPPLEMENTS
INCLUDING ALPHA CRS®+
MICROPLEX MVp™AND xEO MEGA®

20640001 \$106.00 retail \$79.50 wholesale 60 PV

Vegan Lifelong Vitality coming soon.



MICROPLEX MVp™ FOOD NUTRIENT COMPLEX

An all-new formula with more bioavailable ingredients designed to provide just the right amounts of vitamins, minerals, and polyphenols that your body needs each and every day

- Naturally balanced, comprehensive array of vitamins and minerals to give you just what you need.
 Nothing more and nothing less*
- Highly bioavailable chelated minerals*
- Potent, antioxidant polyphenol extract blend*
- · All-new whole foods blend
- Also features the doTERRA tummy tamer blend of Peppermint, Ginger, and Caraway Seed to help calm the stomach*

34320001	120 Vegetable Capsules	
\$52.67 retail	\$39.50 wholesale	39.5 P
	MADE WITH SLS-FREI VEGETABLE CAPSULE	E S



xEO MEGA® ESSENTIAL OIL OMEGA COMPLEX

xEO Mega is a revolutionary formula that blends CPTG Certified Pure Therapeutic Grade® essential oils with natural, marine and plant-sourced essential fatty acids.

- Features Frankincense, Thyme, Cumin, Wild Orange, Peppermint, Ginger, Caraway, and German Chamomile essential oils
- Delivers EPA and DHA essential fatty acids from flax, borage, cranberry, and pomegranate seed oils and marine lipids
- Supports healthy cardiovascular, immune, joint, and brain health*
- Includes a unique form of the carotenoid astaxanthin for antioxidant protection*

34310001 120 Softgels \$66.00 retail \$49.50 wholesale 49.5 PV





VEO MEGA® ESSENTIAL OIL OMEGA COMPLEX

vEO Mega is a revolutionary, 100 percent vegan-friendly formula blending CPTG Certified Pure Therapeutic Grade® essential oils with natural, plant-sourced essential fatty acids.

- Features Clove, Frankincense, Thyme, Cumin, Wild Orange, Peppermint, Ginger, Caraway, and German Chamomile essential oils
- Includes essential fatty acids from flax, algae, incha inchi seed, borage, cranberry, pomegranate, pumpkin, and grape seed oils
- Supports healthy cardiovascular, immune, joint, and brain health*
- Includes a unique form of the carotenoid astaxanthin for antioxidant support*

34260001	120 Softgels	
\$66.00 retail	\$49.50 wholesale	49.5 P\

MADE WITH SLS-FREE VEGETABLE CAPSULES



ALPHA CRS*+ CELLULAR VITALITY COMPLEX

Provides antioxidant protection to cellular DNA and other critical cell structures.*

- Supports healthy cell proliferation and lifespan*
- Promotes mitochondrial energy production*
- Supports a healthy immune function*
- Features botanical extracts, carotenoids, and polyphenols as well as a cellular energy blend*

34180001	120 Vegetable Capsules	
\$92.67 retail	\$69.50 wholesale	69.5 PV

MADE WITH SLS-FREE VEGETABLE CAPSULES



dōTERRA DAILY NUTRIENT PACK™ MICROPLEX MVP™ AND XEO MEGA®

20650001 50 PV \$79.33 retail \$59.50 wholesale

LOYALTY REWARDS PROGRAM

PERSONALIZED WELLNESS PROGRAM



Customize and Save

With the purchase of one Lifelong Vitality Pack or one Daily Nutrient Pack via the loyalty rewards program, choose up to 3 additional targeted supplements at a significant savings.

BUY 1 LIFELONG VITALITY OR DAILY NUTRIENT PACK



\$59.50 wholesale **OR** 50 PV



\$79.50 wholesale 60 PV

AND CHOOSE UP TO 3 ADDITIONAL SUPPLEMENTS AT REDUCED PRICES



Microplex MVp™\$20.00
10 PV



xEO Mega*\$20.00
10 PV



Mito2 Max* \$20.00



Deep Blue Polyphenol Complex™ \$20.00 10 PV



TerraZyme* \$20.00 10 PV



PB Assist*+ \$20.00 10 PV



Kids Kit (IQ Mega* & A2Z) \$25.00

\$25.00 10 PV

DIGESTIVE HEALTH



DIGESTZEN® DIGESTIVE BLEND







The well-recognized essential oils in DigestZen are known for providing soothing digestive relief.*

- · Features a proprietary blend of Ginger, Peppermint, Tarragon, Fennel, Caraway, Coriander, and Anise essential oils
- · Eases feelings of quesiness*
- · Helps reduce bloating, gas, and occasional indigestion*

31030001	15 mL bottle	
\$41.33 retail	\$31.00 wholesale	31 PV



DIGESTZEN SOFTGELS

dōTERRA® DigestZen® Softgels are a convenient and easy way to obtain the benefits of the proprietary DigestZen essential oil blend. Each vegetarian softgel contains 120 mg of DigestZen, the oil blend you know and trust for overall digestive health.*

35430001	60 vegetarian softgels	
\$26.00 retail	\$19.50 wholesale	15 PV





DIGESTTAB™ NEW! **CHEWABLE TABLETS**

DigestZen Chewable Tablets are calcium carbonate tablets that are infused with DigestZen Digestive Blend to deliver the benefits of DigestZen essential oil blend as well as the acid-neutralizing benefits of calcium carbonate.

- Helps provide relief from occasional heartburn and indigestion, while promoting the overall health of the gastrointestinal tract*
- · Use with or between meals as needed, for relief from occasional stomach upset, indigestion, and heartburn
- · Helps relief from occasional sour stomach*
- Provides 200 mg of calcium per tablet

34380001	100 chewable tablets	
\$18.67 retail	\$14.00 wholesale	10 PV



TERRAZYME® DIGESTIVE ENZYME COMPLEX top seller

DigestZen TerraZyme provides your body with the whole-food enzymes and supporting mineral cofactors needed for healthy digestion.*

- Supports the body's constant production of enzymes critical for healthy biochemical functions*
- Promotes healthy digestion of food nutrients and cellular metabolism of nutrients into energy*
- Includes a variety of whole-food enzymes that help with digestion of proteins, fats, complex carbohydrates, sugars, and fiber*

35110001	90 vegetable capsules	
\$50.00 retail	\$37.50 wholesale	37.5 PV
MADE WITH SLS-FREE		



GX ASSIST® GI CLEANSING FORMULA

Cleanse your GI tract before starting with PB Assist+ with this combination of CPTG Certified Pure Therapeutic Grade® essential oils.*

- Features Oregano, Melaleuca, Lemon, Lemongrass, Peppermint, and Thyme essential oils as well as caprylic acid
- Helps support a healthy digestive tract and microfloral balance*
- Formulated to be used for 10 days as a preparatory cleansing step before using PB Assist+ Probiotic Defense Formula*

35040001		
\$34.67 retail	\$26.00 wholesale	26 PV





PB ASSIST®+ PROBIOTIC DEFENSE FORMULA

This proprietary formula of pre-biotic fiber and six strains of probiotic organisms is safe for the entire

- Delivers 6 billion CFUs of active probiotic cultures and soluble pre-biotic FOS (fructo-oligosaccharides) that encourage culture adhesion and growth*
- Time-release double capsule designed to protect sensitive probiotic cultures from stomach acid
- Supports healthy digestive function and immunity*

35160001	30 vegetable capsule	es
\$46.00 retail	\$34.50 wholesale	34.5 PV
	MADE WITH SLS-FREE VEGETABLE CAPSULES	

These statements have not been evaluated by the Federal Drug Administration. This product is not intended to diagnose, treat, cure, or prevent any disease.





ZENDOCRINE® DETOXIFICATION BLEND





Support your body's natural detoxification systems with Zendocrine.

- Features a proprietary blend of Tangerine Peel. Rosemary, Geranium, Juniper Berry and Cilantro essential oils
- · Supports the body's natural ability to rid itself of unwanted substances*
- · Can be used individually or in combination with Zendocrine Detoxification Complex

31460001	15 mL bottle	
\$32.67 retail	\$24.50 wholesale	24.5 PV



ZENDOCRINE SOFTGELS

dōTERRA Zendocrine Softgels are a convenient and easy way to obtain the benefits of the proprietary Zendocrine essential oil blend.

34280001	60 vegetarian softgels	
\$32.67 retail	\$24.50 wholesale 21.5 PV	
MADE WITH VECETABIAN COFFEE C		



ZENDOCRINE® **DETOXIFICATION** COMPLEX

Support your body's filtering and waste management system with the proprietary Zendocrine Detoxification Complex.*

- · Features a proprietary blend of 14 active, whole-food extracts in a patented enzyme delivery system
- Supports healthy cleansing and filtering functions of the liver, kidneys, colon, lungs, and skin*

35120001	60 vegetable capsules	
\$32.67 retail	\$24.50 wholesale	24.5 PV



WOMEN'S HEALTH



WOMEN'S HEALTH KIT

Includes Phytoestrogen Lifetime Complex, Bone Nutrient Lifetime Complex, and ClaryCalm Monthly Essential Oil Blend.

35250001 \$92.67 retail \$69.50 wholesale 60 PV

PHYTOESTROGEN LIFETIME COMPLEX™

dōTERRA® Women Phytoestrogen Lifetime Complex is a blend of natural plant extracts that support hormone balance throughout the different phases of a woman's life.*

- · Includes a standardized soy extract with genistein, a powerful phytoestrogen*
- Supports healthy hormonal balance*
- Supports healthy bones, heart, breast tissue, and other body stuctures*

35260001	60 capsules	
\$52.67 retail	\$39.50 wholesale	39.5 PV
	MADE WITH SLS-FREE VEGETABLE CAPSULES	S

BONE NUTRIENT LIFETIME COMPLEX™

This convenient dietary supplement increases the consumption of nutrients needed for healthy bones.*

- Perfect for men and women of all ages
- Features a blend of vitamins C and D, calcium, magnesium, and other trace minerals
- Combats declining bone density by providing bone nutrients often deficient in modern diets*

35240001	120 capsules	
\$23.33 retail	\$17.50 wholesale	12 PV
	MADE WITH SLS-FRI VEGETABLE CAPSUI	EE ES

CLARYCALM® MONTHLY BLEND FOR WOMEN





dōTERRA ClaryCalm helps women manage the emotional mood swings of PMS and the transitional phases of menopause in a natural, effective way.

- Features a blend of Clary Sage, Lavender, Bergamot, Roman Chamomile, Cedarwood, Ylang Ylang, Geranium, Fennel, Palmarosa, and Vitex essential oils
- Apply to skin for a cooling, soothing, effect
- · Calming aroma

35270001	10 mL roll on	
\$32.67 retail	\$24.50 wholesale	24.5 PV

SLIM & SASSY®

SLIM & SASSY TRIMSHAKE

Slim & Sassy TrimShake is a convenient, delicious shake mix that provides essential nutrients.

TrimShake can help you lose unwanted fat stores through calorie restriction and regular exercise.*

Includes the patented weight-management ingredient EssentraTrim® to help reduce food cravings and overeating.* Includes Solathin®, a special protein extract that supports increased feelings of satiety.* Blends well with nonfat dairy, almond, rice, and soy milk or water.

35180001	vanilla	
\$52.67 retail	\$39.50 wholesale	25 PV
35200001	chocolate	
\$52.67 retail	\$39.50 wholesale	25 PV

SLIM & SASSY TRIM KIT

Four 15 mL bottles Slim & Sassy Metabolic Blend and 2 TrimShakes.

40770001	1 Chocolate, 1 Vanilla	
\$200 retail	\$150 wholesale	125 PV
35280001	2 Chocolate	
\$200 retail	\$150 wholesale	125 PV
35290001	2 Vanilla	
35290001 \$200 retail	2 Vanilla \$150 wholesale	125 PV
	2 7414	125 PV
	2 7414	125 PV



SLIM & SASSY CONTRŌL INSTANT MIX

Slim and Sassy contrôl is available in a powdered mix that you can take at any time during the day to help control your appetite.* Contrôl contains a revolutionary ingredient made from spinach extract called Appethyl™, which has been clinically shown to significantly reduce appetite for up to 6 hours.*

- Helps promote appetite control and manage portion sizes*
- Helps maintain healthy food intake*
- Along with a sensible program of diet and exercise, may help to promote and maintain healthy weight-loss over time*

34150001	30 sachets	
\$79.33 retail	\$59.50 wholesale	50 PV

SLIM & SASSY V SHAKE

Introducing a vegetarian alternative to weight management shakes.* Slim & Sassy V Shake provides the same benefits as TrimShake with the exception of all the ingredients being 100 percent plant-sourced and vegetarian-friendly.*

- Includes Solathin® and EssentraTrim®
- 7 grams of plant-sourced protein
- Protein sourced from pea, quinoa, and amaranth
- Versatile flavor, mixes easily with favorite fruits, milks, or juices
- No artificial sweeteners, flavors, colors, or preservatives

35440001		
\$52.67 retail	\$39.50 wholesale	25 PV

SLIM & SASSY® SOFTGELS

Slim & Sassy Softgels contain dōTERRA®'s proprietary Slim & Sassy essential oil blend in convenient softgels to promote weight management in a healthy, natural way.* The flavorful blend of Slim & Sassy contains essential oils known to help manage hunger throughout the day while boosting metabolism and promoting a positive mood.*

- Enhances metabolism*
- Helps manage hunger cravings*
- Promotes healthy digestion*
- Has a positive effect on the endocrine system to assist with weight management*

34270001	60 vegetarian softgels	
\$46.00 retail	\$34.50 wholesale	30 PV





SLIM & SASSY top seller METABOLIC BLEND



Support your weight maintenance goals with the proprietary essential oil blend of Slim & Sassy.

- Formulated with Grapefruit, Lemon, Peppermint, Ginger, and Cinnamon essential oils
- Promotes healthy metabolism*
- Helps manage hunger cravings*
- Calms your stomach and lifts your mood*
- Diuretic, stimulant, and calorie-free

31370001	15 mL bottle	
\$32.67 retail	\$24.50 wholesale	24.5 PV



SLIM & SASSY CONTRŌL™ BARS

Contrōl is also available in a tasty bar. Convenient for people who are always on the go, Contrōl delivers the appetite-controlling power of Appethyl™ to help you in your quest to manage your weight and your overall well-being.*

- Helps promote appetite control and manage portion sizes*
- · Helps maintain healthy food intake*
- Along with a sensible program of diet and exercise, may help to promote and maintain healthy weight-loss over time*

EssentraTrim is a registered trademark of NutraGenesis, LLC. Solathin is a registered trademark of Cyvex Nutrition. Appethyl is a trademark of Greenleaf Medical AB

34330001	10 apple cinnamon bars	
\$36.67 retail	\$27.50 wholesale	20 PV
34340001	10 lemon bars	
\$36.67 retail	\$27.50 wholesale	20 PV
34370001	10 apricot bars	
\$36.67 retail	\$27.50 wholesale	20 PV

CONTRŌL BAR 3-PACK

20900001	10 bars of each flav	or
\$99.33 retail	74.50 wholesale	50 PV

ENROLLMENT KITS



FAMILY PHYSICIAN AND SLIM & SASSY® KIT top seller

This collection of 10 nurturing essential oils and blends provides what you need to care for your family's everyday health needs with simple and safe methods featuring essential oils. The Family Physician Kit includes:

- 5 mL bottles of essential oils and blends: Lavender, Lemon, Peppermint, Melaleuca, Oregano, Frankincense, Deep Blue®, dōTERRA Breathe™ DigestZen®, dōTERRA On Guard®
- · Lists of suggested uses for each oil
- 15 mL Slim & Sassy®

40490001	Ten 5 mL bottles, one 15 mL bottle	
\$184.50 retail	\$150.00 wholesale	110 PV



HOME ESSENTIALS KIT

- 15 mL bottles of Frankincense, Lavender, Lemon, Melaleuca, Oregano, Peppermint, dōTERRA Breathe,™ DigestZen®, dōTERRA On Guard®
- 5 mL bottle of Deep Blue®
- Petal diffuser

41180001	225 PV
\$366.57 retail	\$275.00 wholesale

NATURAL SOLUTIONS KIT

- 5 mL bottles of Serenity, DigestZen*, Purify, Melaleuca, Oregano, AromaTouch*, Frankincense, döTERRA Breathe, döTERRA Balance*
- 10 mL bottles of PastTense®, HD Clear®, ClaryCalm®
- 15 mL bottles of Citrus Bliss*, Lavender, Lemon, Peppermint, Slim & Sassy*, Lemongrass
- dōTERRA On Guard® Collection: dōTERRA On Guard Protective Blend (15 mL), dōTERRA On Guard Beadlets, dōTERRA On Guard Toothpaste, dōTERRA On Guard Hand Wash w/2 Dispensers
- Other Products: Life Long Vitality, DigestZen* TerraZyme*, HD Clear* Foaming Face Wash, Deep Blue* Rub, Fractionated Coconut Oil (4 oz), Sample Vials, Aroma Lite Diffuser, Wooden Box

20520001	400 PV
\$733.33 retail	\$550.00 wholesale



dōTERRA*

389 South 1300 West Pleasant Grove, Ut 84062 1 800 411 8151 doterra.com

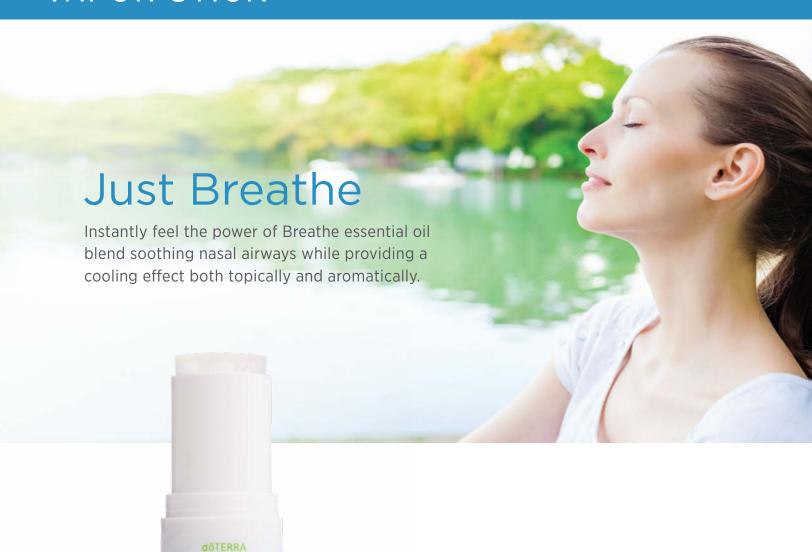


breathe

VAPOR STICK

Soothes Airways

VAPOR STICK



Breathe Vapor Stick

To Order:

34290001 5 PV

\$11.33 retail \$8.50 wholesale





