I want to be a Wholesale Customer of dōTERRA International LLC. I have read and agree to the terms and conditions found on the back of this Wholesale Customer Signup. I agree that I do not currently have an interest in any dōTERRA account.

Applicant Signature  Co-Applicant Signature  Date

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1. Membership: A Wholesale Customer Membership ("Membership") allows you to purchase doTERRA products for personal use at doTERRA wholesale prices. doTERRA reserves the right to refuse Membership to any applicant.

2. Membership Fee and Renewal. A Membership fee of $35.00 is for one 12-month period from the date of enrollment of the Member. Upon the expiration of the 12-month period, a $25.00 renewal fee for an additional 12-month period will be due at the time of the first order following the expiration of a 12-month period. Memberships renewed after the expiration date will be extended for 12 months from the renewal date.

3. Return Policy.
   a. Return of Products Within 30 Days. doTERRA will refund one hundred percent (100%) of the purchase price (plus applicable tax if prepaid) of Currently Marketable products purchased from the Company that are returned within thirty (30) days of purchase, less shipping costs. doTERRA will provide a product credit of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on products purchased from the Company that are not Currently Marketable that are returned by a Member within (30) days of purchase, less shipping costs.
   b. Return of Products Within 31 to 90 Days. From thirty-one (31) days and up to ninety (90) days from the date of purchase, doTERRA will provide a Product Credit of one hundred percent (100%) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are returned by a Member, less shipping costs.
   c. Returns From 91 days to One Year After Purchase. After 91 days and up to twelve (12) months from the date of purchase, doTERRA will provide a Product Credit of ninety percent (90%) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are returned, less shipping costs (excludes limited time offers and expired items).
   d. Currently Marketable. Products shall be deemed Currently Marketable if each of the following elements is satisfied: 1) product is purchased from doTERRA; 2) they are unopened and unused; 3) packaging and labeling have not been altered or damaged; 4) the product and packaging are in a condition such that it is a commercially reasonable practice within the trade to sell the merchandise at full price; 5) the product expiration date has not elapsed; and 5) the product contains current doTERRA labeling. Products shall not be considered Currently Marketable if the Company discloses prior to purchase that the products are seasonal, discontinued, limited time offers, or special promotion products not subject to the Return Policy.
   e. Return of Products Within 30 Days. doTERRA will refund one hundred percent (100%) of the purchase price (plus applicable tax if prepaid) of Currently Marketable products purchased from the Company that are returned within thirty (30) days of purchase, less shipping costs. doTERRA will provide a product credit of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are not Currently Marketable that are returned by a Member within (30) days of purchase, less shipping costs.
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4. Loyalty Rewards Program. While a Member has no requirement to purchase products, a Member can ensure that the Member will receive monthly deliveries of doTERRA products by enrolling in the Loyalty Rewards Program (LRP) after the first month of enrollment. LRP eliminates the inconvenience of placing monthly orders manually. If the Member’s LRP Order is at least 50 Personal Volume (PV) points every calendar month, the Member is eligible to receive Product Credits each month. PV is the point value of products purchased by a Member in one calendar month. Not all products will generate PV points and PV does not include purchases of product with Product Credit. The PV of a product is clearly delineated on the Product Order Form. Product Credits are non-cash redeemable points that can be used to purchase doTERRA designated products. Product Credits are granted as part of the LRP and in the discretion of the Company. After Member has been an LRP participant for 60 days, Members can redeem Product Credits to purchase full PV products. LRP Product Credits can only be redeemed for 12 months from the date of issue, after which they expire. The credits can be redeemed for a $3.00 fee, for each 100 Product Credit redemption, by calling 1-800-411-8151. Products purchased with LRP credits not for resale, nor can such product be returned. Redemption offers have no PV and cannot be combined with other product orders. Product Credits have no cash redemption value and are not transferrable. All Product Credits will be cancelled if participation in the LRP program is cancelled. A Member’s primary LRP order may only be cancelled by calling the Company. Any subsequent LRP order can be cancelled online.

5. Resell of Products. Members agree that they will not sell doTERRA products purchased through the Membership.

6. Limitation of Liability. doTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred to as “affiliates”), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. If doTERRA is found to be in breach of the terms and conditions, the maximum amount of damages may claim shall be limited to the amount of doTERRA products that Member personally purchased from the doTERRA and have remaining on hand.

7. Dispute Resolution. In the event of any dispute, claim, question, or disagreement arising from or relating to this Agreement, the parties shall first use their best efforts to settle the dispute. If the parties cannot resolve the dispute, all disputes, claims, questions, or differences shall be finally settled by binding arbitration administered in Provo, Utah, by the American Arbitration Association in accordance with the provisions of its Commercial Arbitration Rules. Any proceedings to resolve or litigate any dispute in any forum will be conducted solely on an individual basis. Neither Member nor Company will seek to have any dispute heard as a class action, private attorney general action, or in any other proceeding in which either party acts or proposes to act in a representative capacity. No arbitration or other proceeding will be combined with another without the prior written consent of all parties to all affected arbitrations or proceedings. The parties consent to exclusive jurisdiction and venue before any federal or state court in Utah County, State of Utah, for purposes of enforcing an award by an arbitrator. This agreement to arbitrate shall survive any termination or expiration of the Membership.

8. Governing Law/Jurisdiction. Governing law shall be Utah state law. Members agree that, notwithstanding any statute of limitation to the contrary, any claim or action a Member may wish to bring against doTERRA for any act or omission relating to the terms and conditions or Membership must be brought within one (1) year from the date of the alleged act or omission giving rise to the claim or cause of action. Failure to bring such action within the permitted time shall act as a bar against all claims against doTERRA for such act or omission. The Member waives any and all claims or rights to have any other statute of limitation apply.

9. Electronic Communication. I authorize doTERRA and its affiliates to communicate with me through electronic mail at the email address provided to doTERRA. I understand that such email may include offers or solicitations for the sale and purchase of doTERRA products, sales aids, or services.

10. Survival. Sections 6, 7, 8, 9, and 11 of these terms and conditions, shall survive the termination of the Membership.

11. Data. By creating a Membership with doTERRA, Member consents to the processing of personal data contained in Member’s Membership application and account, and to the transfer of such personal data, together with information about this Member’s account purchase activities, to any of doTERRA’s worldwide subsidiaries and affiliated companies, and to others who are in the sales organization or distribution chain for the purpose of administering the sales and distribution of doTERRA’s products and for the purpose of providing sales activity to others in the sales organizations. Member understands that this personal data may be transferred to recipients in countries other than the country in which the data originally was collected. Those countries may not have the same data protection laws as the country in which Member initially provided the data. For additional information on doTERRA’s privacy practices, please see doTERRA’s privacy policy located at www.doterra.com. If you do not want your personal data processed or transferred as described herein, please do not create a Membership with doTERRA.

12. Amendment. Member agrees that these terms and conditions may be amended at any time at the sole discretion of doTERRA, and Members agree that upon 30 days’ notice any such amendment will apply to Member. Notification of amendments will be published in official doTERRA materials including the Company’s official website. The continuation of purchases of doTERRA products shall constitute Member’s acceptance of any and all doTERRA amendments to the terms and conditions.