I want to be a Wellness Advocate of dōTERRA International, LLC. I have read and agree to the terms and conditions found on the back of this Wellness Advocate Agreement and the policies found in the dōTERRA Policy Manual. I agree that I do not currently have a legal interest in any dōTERRA account, or if I do have or ever have had such an interest, my application for this account does not violate dōTERRA policies.

**Signature**

**Co-Applicant Signature**

**Date**

---

**Product**

**Quantity**

**Item Price**

**Total Price**

<table>
<thead>
<tr>
<th>Product</th>
<th>Quantity</th>
<th>Item Price</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aroma Essentials Collection</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MetaPWR® System Kit</td>
<td></td>
<td></td>
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<tr>
<td>Natural Solutions Kit</td>
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<tr>
<td>Healthy Start Kit</td>
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<tr>
<td>Oil Collectors Kit</td>
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</tr>
</tbody>
</table>

**KIT SAVINGS:**

- $58.50
- $58.50
- $367.70
- $70.50
- $1,041.00

**Subtotal:**

**Tax:**

**Grand Total:**

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Wellness Advocate Agreement and Order Form US 120523
1. Obligations and Representations. I understand that as a Wellness Advocate of doTERRA International, LLC (“doTERRA”):

• I must be of legal age and in good standing in which I reside.
• I have the right to offer for sale doTERRA products and services in accordance with the terms and conditions of this Wellness Advocate Agreement.
• I have the right to build a doTERRA sales organization.
• I will train and motivate the Wellness Advocates in my downline marketing organization.
• I will comply with all state, county, and municipal laws, ordinances, rules, and regulations, and shall make all reports and remit all withholdings or other deductions as may be required, as to salary, wages, social security, or other withholding.

2. Presenting doTERRA Products and Services. I agree to present the doTERRA Compensation Plan and doTERRA products and services as set forth in official doTERRA literature and presentations.

3. Independent Contractor Status. I agree that as a doTERRA Wellness Advocate, I am an independent contractor and not an employee, agent, partner, legal representative, officer, or franchisor of doTERRA. I am not authorized to and will not incur any debt, expense, or obligation, or open any checking account on behalf of, for, or in the name of doTERRA. I understand that I shall control the manner and means by which I operate my doTERRA business, subject to my compliance with this Wellness Advocate Agreement, the doTERRA Policy Manual, and the doTERRA Sales Compensation Plan (all of which are collectively referred to as the "Contract"). I agree that I will be solely responsible for paying all expenses I incur, including but not limited to travel, food, lodging, supplies, telephone, and other expenses. I UNDERSTAND THAT I WILL NOT BE TREATED AS AN EMPLOYEE OF doTERRA FOR FEDERAL OR STATE TAX PURPOSES. I acknowledge and agree that doTERRA is not responsible for withholding and shall not withhold or deduct from my bonuses and commissions, if any, FICA, or taxes of any kind, unless such withholding or deduction becomes required by law.

4. doTERRA Policies. I have carefully read and agree to comply with the doTERRA Policy Manual and the doTERRA Sales Compensation Plan, both of which are incorporated by reference into this Agreement by reference and become part of the Contract. I understand that I must be in good standing and not in violation of the terms of the Contract in order to be eligible to receive any bonuses or commissions from doTERRA. I understand that the Contract, including this Wellness Advocate Agreement, the doTERRA Policy Manual, and the doTERRA Sales Compensation Plan, may be amended at any time at the sole discretion of doTERRA, and I agree that upon 30 days notice, any such amendments may apply to one. Notice of such amendments will be published in official doTERRA materials including doTERRA’s official website. The continuation of my doTERRA business or my acceptance of bonuses or commissions shall constitute my acceptance of any and all amendments to the Contract.

5. Term and Termination. The term of this Contract is one year from the date of first entry into doTERRA. This Contract may be renewed each year for an additional one-year term. doTERRA is not obligated to renew this Contract and may, in its sole discretion, reject any application for renewal. Unless you notify doTERRA of your intent not to renew, doTERRA notifies you of its intent not to renew, or unless the Contract is terminated by doTERRA, the Contract will continue for another year on its annual anniversary date. I agree that doTERRA may automatically charge my credit card each year in the amount of $25.00 plus tax each year on the anniversary date to renew the Contract. I further agree that upon the termination of my Contract, I will immediately delete all such personal data from my files, except as otherwise required by law. The parties agree that this transfer of information may be made to countries without a level of legal protection of privacy equivalent to that provided in my home country, I understand that if I receive service requests via email or personal data of other doTERRA account holders who are in the same sales organization or distribution chain for the purpose of administering the sales and distribution of doTERRA products and services, I will keep such information confidential and in accordance with applicable federal, state, or municipal law or regulation, etc.

9. Entire Agreement. This Wellness Advocate Agreement, the doTERRA Agreement, and the doTERRA Sales Compensation Plan, in their current forms and as amended by doTERRA in its discretion, constitute the entire agreement and Contract between doTERRA and myself. Any prior agreements or communications not expressly set forth in this Wellness Advocate Agreement and Contract are of no force or effect. Any such prior agreements and communications are superseded by this Wellness Advocate Agreement, the doTERRA Agreement, and the doTERRA Sales Compensation Plan, in their current form or as subsequently modified, the Policy Manual shall govern.

10. Wellness Advocate Agreement. The day-to-date statements of doTERRA are final and binding, and any and all communications or other communications not expressly set forth in this Wellness Advocate Agreement and Contract are of no force or effect. Any prior agreements or communications are superseded by this Contract. For additional information on doTERRA’s privacy practices, please see doTERRA’s privacy policy located at www.doterra.com. This Privacy Policy is not intended to be used to identify or trace the source or path of any personal data. All such processing is done in a manner that is consistent with the provisions of this Privacy Policy. I agree that doTERRA may freely assign the rights and obligations of this Contract to another party.