

STEP 1 Business Information

Company Name

Billing Address

City, State, Zip

Tax ID No.

Shipping Address : Same as Billing Address

City, State, Zip

STEP 2 Contact Information

Responsible Party Name

Email Address

Enroller Name and Wellness Advocate Number

Primary Phone

Mobile Phone

Sponsor Name and Wellness Advocate Number

STEP 3 Acknowledge Terms on Back By Signing

YES, I want a Professional Account at dōTERRA International, LLC. I have read and agree to the terms and conditions found on the back of this Professional Account Agreement. I agree that I do not currently have an interest in another professional account.

Applicant Signature

Print Name

Date

¹ If Company is a corporate entity, you must submit a copy of requested organizing documents (e.g. Articles of Organization, etc.), any tax exemption and/or resale certificate, and a completed IRS W-9 Form.

PROFESSIONAL ACCOUNT TERMS AND CONDITIONS

1. Professional Account. A Professional Account allows you to purchase dōTERRA products for retail sale at 35% off of retail price. dōTERRA reserves the right to refuse a professional account to any applicant.

2. Enrollment Fee and Term. An enrollment fee of \$35.00 is for one 12-month period from the date of enrollment of the Professional Account. Thereafter, the term of this Professional Account is month to month and may be terminated by dōTERRA by providing thirty (30) days written notice to professional account holder.

3. Return Policy.

a. Return of Products Within 30 Days. dōTERRA will refund one hundred percent (100%) of the purchase prices (plus applicable tax if prepaid) of Currently Marketable products purchased from the Company that are returned within thirty (30) days of purchase, less shipping costs. dōTERRA will provide a product credit of one hundred percent (100%) of the purchase price (plus applicable tax if prepaid) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on products purchased from the Company not Currently Marketable that are returned by a professional account holder within (30) days of purchase, less shipping costs.

b. Return of Product Within 31 to 90 Days. From thirty-one (31) days and up to ninety (90) days from the date of purchase, dōTERRA will provide a Product Credit of one hundred percent (100%) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are returned by a professional account holder, less shipping costs.

c. Returns From 91 days to One Year After Purchase. After 91 days and up to twelve (12) months from the date of purchase, dōTERRA will provide a Product Credit of ninety (90%) or a refund of (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are returned, less shipping costs (excludes limited time offers and expired items).

d. Currently Marketable. Products shall be deemed Currently Marketable if each of the following elements is satisfied: 1) product is purchased from dōTERRA; 2) they are unopened and unused; 3) packaging and labeling have not been altered or damaged; 4) the product and packaging are in a condition such that it is a commercially reasonable practice within the trade to sell the merchandise at full price; 5) the product expiration date has not elapsed; and 5) the product contains current dōTERRA labeling. Products shall not be considered Currently Marketable if the Company discloses prior to purchase that the products are seasonal, discontinued, limited time offers, or special promotion products not subject to the Return Policy.

4. Sales: Professional Account holders agree that they will not sell dōTERRA products through online auctions or mall sites, including but not limited to Walmart.com, Taobao.com, Alibaba, Tmal.com, Tencent platforms, Yahoo!, eBay or Amazon. Wellness Advocates that also have a professional account may seek authorization to sell their dōTERRA products through the authorization process as outlined in the in the dōTERRA policy manual. Professional Account holder acknowledges that dōTERRA may implement a unilateral minimum advertised price (MAP) policy and violation of the MAP policy may result in discipline and may include but is not limited to, canceling pending orders, restriction on future orders, and discontinuing doing business with Professional Account holder.

5. Limitation of Liability. dōTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. If dōTERRA is found to be in breach of the terms and conditions, the maximum amount of damages professional account holder may claim shall be limited to the amount of dōTERRA products that professional account holder personally purchased from the dōTERRA and have remaining on hand.

6. Dispute Resolution. In the event of any dispute, claim, question, or disagreement arising from or relating to this Agreement, the parties shall first use their best efforts to settle the dispute. If the parties cannot resolve the dispute, all disputes, claims, questions, or differences shall be finally settled by binding arbitration administered in Provo, Utah, by the American Arbitration Association in accordance with the provisions of its Commercial Arbitration Rules. Any proceedings to resolve or litigate any dispute in any forum will be conducted solely on an individual basis. Neither professional account holder nor Company will seek to have any dispute heard as a class action, private attorney general action, or in any other proceeding in which either party acts or proposes to act in a representative capacity. No arbitration or other proceeding will be combined with another without the prior written consent of all parties to all affected arbitrations or proceedings. The parties consent to exclusive jurisdiction and venue before any federal court in Utah County, State of Utah, for purposes of enforcing an award by an arbitrator. This agreement to arbitrate shall survive any termination or expiration or termination of the professional account.

7. Governing Law/Jurisdiction. Governing law shall be Utah state law. Professional account holder agrees that, notwithstanding any statute of limitation to the contrary, any claim or action a professional account holder may wish to bring against dōTERRA for any act or omission relating to the terms and conditions or Professional Account must be brought within one (1) year from the date of the alleged act or omission giving rise to the claim or cause of action. Failure to bring such action within the permitted time shall act as a bar against all claims against dōTERRA for such act or omission. The professional account holder waives any and all claims or rights to have any other statute of limitation apply.

8. Electronic Communication. I authorize dōTERRA and its affiliates to communicate with me through electronic mail at the email address provided to dōTERRA. I understand that such email may include offers or solicitations for the sale and purchase of dōTERRA products, sales aids, or services.

9. Survival. Sections 5, 6, 7, 8, and 10 of these terms and conditions, shall survive the termination of the Professional Account.

10. Data. By creating a Professional Account with dōTERRA, professional account holder consents to the processing of personal data contained in the professional account application and account, and to the transfer of such personal data, together with information about this professional account's purchase activities, to any of dōTERRA's worldwide subsidiaries and affiliated companies, and to others who are in the sales organization or distribution chain for the purpose of administering the sales and distribution of dōTERRA's products and for the purpose of providing sales activity to others in the sales organizations. Professional account holder understands that this personal data may be transferred to recipients in countries other than the country in which the data originally was collected. Those countries may not have the same data protection laws as the country in which professional account holder initially provided the data. For additional information on dōTERRA's privacy practices, please see dōTERRA's privacy policy located at www.doterra.com. If you do not want this personal data processed or transferred as described herein, please do not create a professional account with dōTERRA.

10. Amendment. Professional account holder agrees that these terms and conditions may be amended at any time at the sole discretion of dōTERRA, and account holder agrees that upon 30 days' notice any such amendment will apply to account holder. Notification of amendments will be published in official dōTERRA materials including the Company's official website. The continuation of purchases of dōTERRA products shall constitute professional account holder's acceptance of any and all dōTERRA amendments to the terms and conditions.