

Wellness Consult

1 Intro Lifestyle▶

- ✓ Provide a *Live* guide (give, mail, or email).
- ✓ Answer any questions about the products they have.
- ✓ Have them rate themselves on page 3 of the *Live* guide.
- ✓ Quickly expose them to the dōTERRA lifestyle.
- ✓ Invite them to create their wish list.



Offer a reference guide as a gift for setting up a first LRP order at 125+ PV before 15th of the next month.

2 Wellness Consult▶

- ✓ Complete the Wellness Consult and Daily Wellness Plan.
- ✓ Brainstorm their 90-day plan and next three loyalty rewards orders.
- ✓ Get them excited about receiving their wellness delivered at the best price with LRP.
- ✓ Show how to log in to the back office to set up their first LRP order and adjust future orders.



3 Connect to Resources

- ✓ Recommend your favorite reference guide and app.
- ✓ Introduce to dōTERRA support, online education, and social media platforms.
- ✓ Invite to Continuing Ed. (see pgs. 73–74 of this guide).
- ✓ Invite to team and community groups.
- ✓ Invite them to share and build (give them *Share* and/or *Build* guides and book an Intro to Host or Intro to Build, depending on their interests).



Are you interested in earning free products or even an extra source of income with dōTERRA? The best way to get started is by hosting a class. I'd love to partner with you to share dōTERRA with those you care about!



Learn more and download the complete *Wellness Consult Script* at doterra.com > *Empowered Success* > *Tools Library*.

