

A Quick Comparison Guide
Wholesale Customer and Wellness Advocate

	WHOLESALE CUSTOMER	WELLNESS ADVOCATE
Enrollment Fee \$35 or qualifying enrollment kit	✓	✓
Renewal Fee \$25 with complimentary oil	✓	✓
Product Discount 25% off retail pricing	✓	✓
Loyalty Rewards Points	✓	✓
Fast Track	✓	✓
Shipping Rewards Points	✓	✓
Product Promo Eligible	✓	✓
Initial Enrollment Promo Eligible (ex. Enroll with 150 PV and get Cheer & Motivate free)	✓	✓
Inactive Account Moves Can request move after 6 months of inactivity (Premier and below ranks only)	✓	✓
Upline Sponsor and Enroller can be different	✓	✓
Duplicate Accounts Not allowed. Each person/married couple can own one Wholesale Customer account OR one Wellness Advocate Account	✓	✓
Gifting Enrollment Enrollment of an account can be gifted to an upline member the first time. Second enroller changes typically are going back to the original enroller pending company approval	✓	✓
Fast Start Paid out for first 60 days to enroller tree	✓	✓
Unilevel Paid out to Sponsor Tree after first 60 days	✓	✓
Power of 3 Bonuses Loyalty order can help qualify upline for Power of 3	✓	✓
Able to Resell Product?	✗	✓
Personal Website	✗	✓
Bonuses & Compensation	✗	✓
Tax ID	✗	✓
Sponsor Changes	An initial sponsor change is available after enrollment. An additional move can be available if the member upgrades to a Wellness Advocate and meets the additional qualifications.	
Eligible to Participate in Enroller Promos (ex. Jasmine & Rose, Incentive Trip, etc.)	Yes, their enrollment will count toward promo's and incentive trip promo's.	
Terms and Conditions	Simplified Wholesale Customer Terms and Conditions	Remain the same as Wellness Advocate Terms & Conditions Today
mydoTERRA.com Experience	Access to Shop Tab, Message Center and Profile Settings	Current EVO, access to all content