

Mentor Agreement

I'm excited to work with and support you in reaching your goals and dreams! Mentoring can be a powerful tool to grow with dōTERRA. To support your success, choose the mentoring option that aligns with your current commitment and needs.

YOUR COMMITMENT:	<input type="checkbox"/> Pay for Product Support for Growth	<input type="checkbox"/> Supplement Your Income Personalized Support for Added Growth	<input type="checkbox"/> Replace Your Income Focused Support for Maximum Growth	
	<ul style="list-style-type: none"> Minimally engage in Success Habits (3+ hrs/week) Team Call Time _____ Day _____ # _____	<ul style="list-style-type: none"> Moderately engage in Success Habits (10+ hrs/week) Group Mentoring Call Time _____ Day _____ # _____	<ul style="list-style-type: none"> Fully engage in Success Habits (15+ hrs/week) One-on-One / Group Mentoring Call Time _____ Day _____ # _____ <input type="checkbox"/> Weekly <input type="checkbox"/> Bi-weekly	
SUCCESS HABITS	Daily <ul style="list-style-type: none"> Use the product Personal development Connect with: <ul style="list-style-type: none"> - Contacts - Customers - Builders 	Weekly <ul style="list-style-type: none"> Present class or one-on-ones Product training Engage in team call Receive mentoring Mentor key builders 	Monthly <ul style="list-style-type: none"> Place 125PV + LRP order Attend monthly training 	Annually <ul style="list-style-type: none"> Attend Convention Attend Leadership Retreat Attend regional events

- As you change lives for the better and build your dreams, how do you want to celebrate when you reach your goals?

- Why do you want to build your dōTERRA business? Why is that important to you?

- Make it a habit to communicate regularly and let me know when you need support or have questions or concerns. What is your preferred method of communication? How do you prefer to be supported as we follow up with expectations?

- There may be times when you become discouraged or uncommitted. I will know this is happening if you start making excuses, stop calling or responding, enrolling, or engaging. When this happens (and it will—it happens to everyone), how would you like me to respond?

- What are you willing to commit to daily to nurture your development?

MENTOR

I agree to support you as a strategy and accountability partner. I commit to meet you where you are, to honor the path you choose, and match your energy as you show up for yourself and your team.

I will communicate honestly and respond to emails and texts promptly. I will encourage healthy relationships with you and your team, remind you of your dreams and purpose, and celebrate your wins and victories. I will give you a track to run on and empower your success. If at any point I am not doing my part, we will re-evaluate and as needed, adjust our agreement.

MENTEE

I agree to give my best efforts in living the Success Habits and take full responsibility to utilize the resources provided for me. I will connect at our appointed mentoring time and email or text a picture of my Success Check-In prior to each mentoring call.

I will communicate honestly and respond to emails and texts promptly. I will be open, release unproductive habits, and take action. I trust you to guide me. I understand if at any point I am not doing my part, we will re-evaluate and adjust our agreement as needed.

Mentor Signature

Date

Builder Signature

Date