Grow with Integrity

As you expand your servant leadership character, focus on developing the traits you want to emulate. Choose to live in integrity; people follow those they trust.

“Characterize people by their actions and you will never be fooled by their words.” — Unknown

OUT OF INTEGRITY | INTEGRITY
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• I encourage people from other teams to switch to my team to work with me. | • I only enroll people who are not currently active Wellness Advocates or Wholesale Customers.

• I don’t carry through with my commitments. | • I do what I say I will do.

• I take enrollment from others when I consider the person who invited them to be uncommitted, or when I want the enrollment for myself. | • I take enrollment of another’s contact only after disclosing all benefits of keeping enrollment and coming to a mutual agreement.

• I give away too much to get an enrollment. | • I use appropriate incentives to create value as needed.

Why is integrity important to me?

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How can I improve/enhance integrity in my personal conduct and within my team culture?

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Tip

Resources to develop greater integrity:
Speed of Trust – Stephen M. R. Covey
The Empty Pot – Demi
Integrity: The Courage to Meet the Demands of Reality – Henry Cloud

“How you do anything is how you do everything.”
— T. Harv Eker