Compensation Plan: Getting Started

**Retail Profit (Paid Monthly)**
Wellness Advocates earn 25 percent profit on purchases made by their Retail Customers.

**Fast Start Bonus (Paid Weekly)**
Paid on a new enrollee’s PV for their first 60 days. Each enroller must have a 100 PV Loyalty Rewards order template to participate.

**Power of 3™ Bonus (Paid Monthly)**
See the Power of 3 details page for a complete description of rules and requirements.

---

**Retail Profit**
- Wellness Advocate
- 25% on purchases

**Retail Customer**
- $100 Purchase
- Retail Profits 25%
- YOU $25 BONUS

**Fast Start Bonus**
- Enrollment Level 1: 20%
- Enrollment Level 2: 10%
- Enrollment Level 3: 5%

**Power of 3™ Bonus**
- YOU 100 PV
- $50 Level 1 (3+)
- $250 Level 2 (3x3=9+)
- $1500 Level 3 (9x3=27+)
- Loyalty Rewards Key:
  - Loyalty Reward Order above 100
  - Loyalty Reward Order Under 100
  - No Loyalty Reward Order

* Must be qualifying as a Wellness Advocate to receive these bonuses.
### Unilevel Organizational Bonus

(paid monthly on compressed organizational volume)

<table>
<thead>
<tr>
<th>Paid as Title</th>
<th>Wellness Advocate</th>
<th>Manager</th>
<th>Director</th>
<th>Executive</th>
<th>Elite</th>
<th>Premier</th>
<th>Silver</th>
<th>Gold</th>
<th>Platinum</th>
<th>Diamond</th>
<th>Blue Diamond</th>
<th>Presidential Diamond</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly PV</td>
<td>50</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Monthly OV</td>
<td>*</td>
<td>500</td>
<td>1,000</td>
<td>2,000</td>
<td>3,000</td>
<td>5,000</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Qualified Legs*</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>2</td>
<td>3</td>
<td>3</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>Leg Requirements</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>Executive</td>
<td>Elite</td>
<td>Premier</td>
<td>Silver</td>
<td>Silver</td>
<td>Gold</td>
<td>Platinum</td>
</tr>
<tr>
<td>Level 1</td>
<td>2%</td>
<td>2%</td>
<td>2%</td>
<td>2%</td>
<td>2%</td>
<td>2%</td>
<td>2%</td>
<td>2%</td>
<td>2%</td>
<td>2%</td>
<td>2%</td>
<td>2%</td>
</tr>
<tr>
<td>Level 2</td>
<td>3%</td>
<td>3%</td>
<td>3%</td>
<td>3%</td>
<td>3%</td>
<td>3%</td>
<td>3%</td>
<td>3%</td>
<td>3%</td>
<td>3%</td>
<td>3%</td>
<td>3%</td>
</tr>
<tr>
<td>Level 3</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
</tr>
<tr>
<td>Level 4</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
</tr>
<tr>
<td>Level 5</td>
<td></td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
</tr>
<tr>
<td>Level 6</td>
<td></td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
<td>6%</td>
</tr>
<tr>
<td>Level 7</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dynamic Compression</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### Leadership Pools (paid monthly on compressed organizational volume)

<table>
<thead>
<tr>
<th>Paid as Title</th>
<th>Premier</th>
<th>Silver</th>
<th>Gold</th>
<th>Platinum</th>
<th>Diamond</th>
<th>Blue Diamond</th>
<th>Presidential Diamond</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly PV</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Monthly OV</td>
<td>5,000</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Qualified Legs*</td>
<td>2</td>
<td>3</td>
<td>3</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>Leg Requirements</td>
<td>Executive</td>
<td>Elite</td>
<td>Premier</td>
<td>Silver</td>
<td>Silver</td>
<td>Gold</td>
<td>Presidential</td>
</tr>
</tbody>
</table>

#### Leadership Performance Pool

- **# of shares**
  - 1
  - 5
  - 10
  - 1+ 1+ 1+
  - 2%

#### Diamond Performance Pool

- **# of shares**
  - 1 2 3
  - 1+ 1+ 1+
  - 1%

#### Empowerment Pool

- **1 Enrollment**
  - 1%

By qualifying at tops ranks Wellness Advocates have the opportunity to benefit from the global company volume. Shares are earned in the pools each month that the qualifying pin title is achieved and maintained.

Earn additional shares by helping your personally enrolled* Wellness Advocates advance† to Elite (Leadership), Premier (Diamond, Blue Diamond, and Diamond performance pools), and Silver (Presidential).

**Empowerment Pool:** Each Silver and each Premier that personally enrolls a wholesale member with 100 PV that month will receive one share. No extra shares are earned in this pool.

**Leadership Pool:** Each Silver earns one share, each Gold earns five shares, and each Platinum earns ten shares.

**Diamond Performance pool:** Each diamond earns one share, each Blue Diamond earns two shares, each Presidential earns three shares.

**Diamond Pool:** Each Diamond receives three shares.

**Blue Diamond Pool:** Each Blue Diamond receives three shares.

**Presidential Pool:** Each Presidential receives 3 shares.

*Legs must be personally enrolled. † Must be first-time qualifiers, unlimited shares. See company policies for details.