

# dōTERRA cō·impact SOURCING®



## What does Co-Impact Sourcing® mean?

dōTERRA® International sources essential oils from over 40 different countries, more than half of which are considered developing countries. Through our Co-Impact Sourcing® initiatives around the world, we are able to help ensure the long-term supply of our oils while giving back in an impactful and sustainable way. By prioritizing socially and environmentally responsible practices through these initiatives, as well as linking community-benefiting projects funded through our dōTERRA Healing Hands Foundation™, dōTERRA is in a unique position to help improve the livelihoods of our partners growing, harvesting, and distilling dōTERRA CPTG® essential oils.

### Co-Impact Sourcing Initiatives:

- 1 Create and sustain jobs in rural and underdeveloped areas.
- 2 Facilitate long-term relationships with growers and distillers by entering into predictable, multi-year contracts.
- 3 Promote the formation and management of agricultural cooperatives for collective benefits.
- 4 Provide fair and on-time payment to growers and distillers, and even pre-payment and profit-sharing programs where applicable.
- 5 Support capacity-building initiatives.
- 6 Respect for the environment.
- 7 Fund community-based, social impact projects through the dōTERRA Healing Hands Foundation.

You can learn more at: [www.doterra.com](http://www.doterra.com)





## Nepalese Wintergreen

*Gaultheria fragrantissima*

Throughout several districts of Nepal, women harvesters go out early in the morning to collect Wintergreen leaves in hand-woven baskets and carry them down the mountain on their backs (fully loaded these baskets can weigh up to 80 pounds). Because of the remoteness of these locations, there are typically few other job opportunities for these women. By providing fair and on-time payments to the harvesters and distillers, these women are able to have additional household income for food, clothing, and school supplies for their families. Through our Co-Impact Sourcing initiative, dōTERRA is able to support jobs and provide training to Wintergreen harvesters and distillers throughout rural areas of Nepal, while also providing funding through the dōTERRA Healing Hands Foundation to benefit their communities.

Because dōTERRA was already working with these Wintergreen producing communities prior to the earthquakes in 2015, we were able to quickly react in partnership with CHOICE Humanitarian to provide much needed post-earthquake relief in severely impacted areas of Nepal. Thanks to the generosity of dōTERRA Wellness Advocates across the globe, the dōTERRA Healing Hands Foundation was able to raise \$635,903 in the month following the initial earthquake, which was used to fund immediate relief provisions as well as rebuild homes, schools, and other community projects. The most important role, however, of our Co-Impact Sourcing initiative is that it helps to ensure that these rural communities have a committed, long-term partner in dōTERRA providing a sustainable income source for them to rebuild their country and improve their livelihoods.



### dōTERRA currently has Co-Impact Sourcing initiatives in the following countries:

- **Bulgaria:** Lavender, Melissa
- **Guatemala:** Cardamom
- **Haiti:** Vetiver
- **India:** Spearmint
- **Kenya:** Ginger
- **Madagascar:** Ginger, Ylang Ylang
- **Nepal:** Wintergreen
- **New Zealand:** Douglas Fir
- **Somalia:** Frankincense

You can learn more at:  
[www.doterra.com](http://www.doterra.com)

dōTERRA  
**cō·impact**  
SOURCING