CELEBRATE: Congratulations on your success! Pause, reflect, and take inventory of where you are, and where you’re going.

EVALUATE: How many people are going through your pipeline? Where is the breakdown in your PIPES?

Rate yourself on a scale from 1(low)–10 (high) to evaluate how you are doing with your PIPES activities.

**WHERE DID I RATE MYSELF HIGHEST?**
What are my areas of strength?

________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

How can I leverage these?
________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

**WHERE DID I RATE MYSELF LOWEST?**
What are my areas of weakness?

________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

How can I strengthen these?
________________________________________________________________________
________________________________________________________________________
________________________________________________________________________
**GOALS & ACCOUNTABILITY**

Where am I?  
Rank: ___________________________  Income: ___________________________  Power of 3: ___________________________

Where do I want to be?  
Short-term goal: ______________________________________________________

Long-term goal: ______________________________________________________

☐ Updated any volume changes on my Rank Planner. Sent my Rank Planner via text or email to my upline mentor prior to mentoring session.

How committed am I to reaching my goal? __________  Why is my goal important to me? __________________________________________

On a scale of 1-10

Write down the number of building activities you did last week under each of the PIPES steps. Then, list your goal for the number of activities you plan to complete next week.

<table>
<thead>
<tr>
<th>PREPARE</th>
<th>INVITE</th>
<th>PRESENT</th>
<th>ENROLL</th>
<th>SUPPORT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of activities last week (Actual)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Number of activities next week (Goal)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Can you see a breakdown in activity in your PIPES? Ask yourself what you can do to increase flow in that area. Plan out the steps you will take to increase your activity.

**ACTION STEPS**

What needs to happen?  
YOUR PART  
What do you need to do?  
Do you feel you can do it?  
UPLINE SUPPORT  
What support do you need to complete these steps?