

# Plan Action

Your rank goal: \_\_\_\_\_

(ADD AN IMAGE TO YOUR VISION BOARD THAT REPRESENTS YOUR GOAL ACHIEVED)

Why your goal matters to you: \_\_\_\_\_  
\_\_\_\_\_

Why your goal matters to your leaders & team: \_\_\_\_\_  
\_\_\_\_\_

The top 10 money-making activities to reach your rank goal:

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_
- 3 \_\_\_\_\_
- 4 \_\_\_\_\_
- 5 \_\_\_\_\_
- 6 \_\_\_\_\_
- 7 \_\_\_\_\_
- 8 \_\_\_\_\_
- 9 \_\_\_\_\_
- 10 \_\_\_\_\_

Place each of these activities into the appropriate quadrant:

<b>LESS EFFORT/HIGHER IMPACT</b>	<b>MORE EFFORT/HIGHER IMPACT</b>
<b>LESS EFFORT/LOWER IMPACT</b>	<b>MORE EFFORT/LOWER IMPACT</b>

What are the top 3 money-making activities that will drive 80 percent of the outcome of your rank goal?

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_
- 3 \_\_\_\_\_