Plan Action

Your rank goal: ______________________________________________________

(ADD AN IMAGE TO YOUR VISION BOARD THAT REPRESENTS YOUR GOAL ACHIEVED)

Why your goal matters to you: _________________________________________

Why your goal matters to your leaders & team: __________________________

The top 10 money-making activities to reach your rank goal:

1. _________________________________________________________________
2. _________________________________________________________________
3. _________________________________________________________________
4. _________________________________________________________________
5. _________________________________________________________________
6. _________________________________________________________________
7. _________________________________________________________________
8. _________________________________________________________________
9. _________________________________________________________________
10. _________________________________________________________________

Place each of these activities into the appropriate quadrant:

<table>
<thead>
<tr>
<th>LESS EFFORT/HIGHER IMPACT</th>
<th>MORE EFFORT/HIGHER IMPACT</th>
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What are the top 3 money-making activities that will drive 80 percent of the outcome of your rank goal?

1. _________________________________________________________________
2. _________________________________________________________________
3. _________________________________________________________________