



Expand your Names List by doing the following exercises to increase your awareness of people you know.

1. If you could do business with anyone	, who would it be?	
2. Who do you know who needs dōTER	RA?	
3. Who do you know who is open to natural healthcare?		



4. Use these memory joggers to brainstorm a list of 100+ people you know.

Family Parents Grandparents Brothers Sisters Aunts Uncles Cousins Brother-in-law Sister-in-law Children

Who has interests or experience in

Fitness/health Natural Green/organic Family values Outdoors

Entrepreneurship International

Who sold you your

Bicycle Bed Blinds Camera Camper Car Computer Copier Cosmetics Clothing

Dry Cleaning Exercise Equipment

Eye Glasses Fence **Flowers** Formal Wear **Furniture** House Insurance Jewelry Mobile Phone

Pets Shoes Skin Care Tires

Who is an

Accountant

Aerobics Instructor Antique Dealer **Appraiser** Architect Attorney

Babysitter Baker Banker Barber Beautician

Bookkeeper **Business Owner** Butcher

Carpenter Carpet Cleaner

Caterer Chiropractor Consultant Dentist Dermatologist

Dietitian Doula Electrician Engineer

Facebook friend

Farmer

Financial Planner Flight Attendant

Gardner

Interior Decorator Massage Therapist

Nurse Nutritionist Office Cleaner Ophthalmologist

Painter Pharmacist Photographer Physical Therapist

Physician Piano Instructor Plumber Police Officer Psychologist **Publisher**

Real Estate Agent

Reporter

Retired Executive

Sales Rep Security Guard Telemarketer Veterinarian Yoga Instructor

Who do you know from

Bed and Breakfast

Bowling Camp Car Wash Church Clinic College

Garden Center Golf Course Government Health Club High School Hospital Hotel Library Museum Past Jobs Pharmacy Post Office Recycling Center

Resort Restaurant Spa

Super Market

Travel

Tennis Court Theatre Thrift Shop **Vacations**

Volunteer Group

