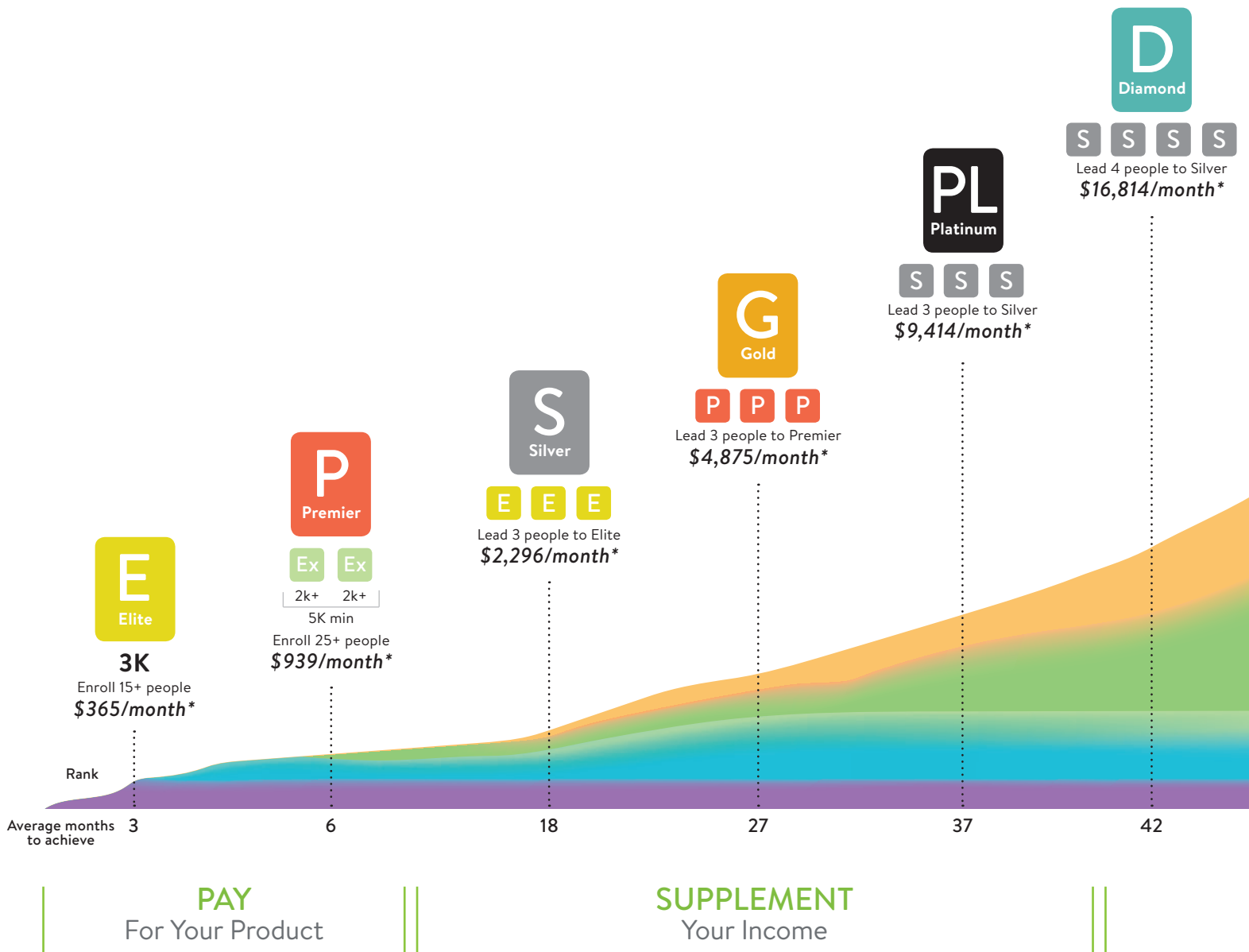
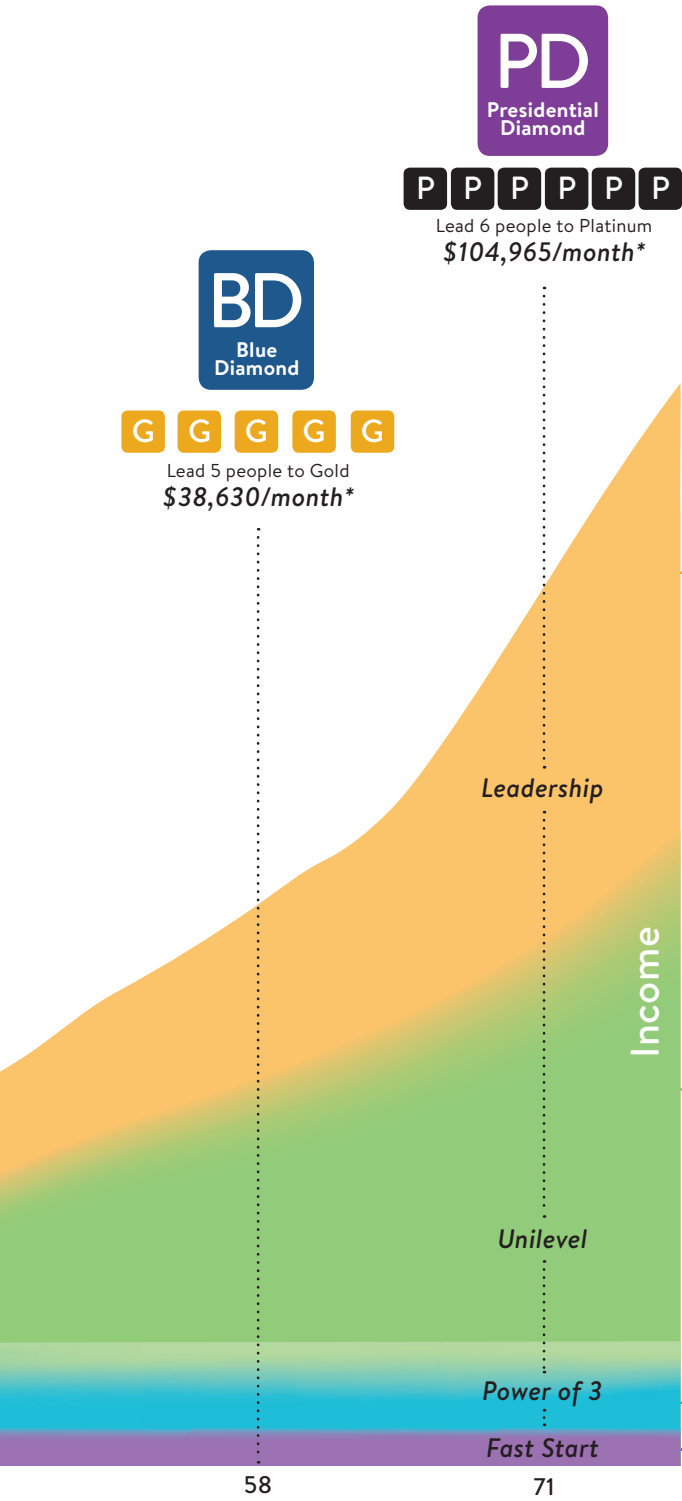


# Discover the Possibilities

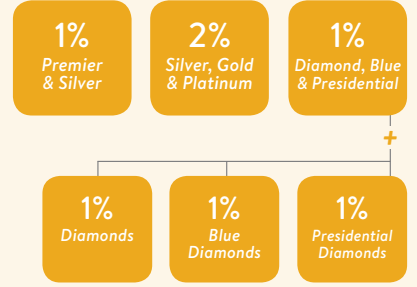
dōTERRA's generous compensation plan is a proven vehicle to create powerful, lasting residual income while incentivizing synergy and collaboration.





### LEADERSHIP BONUS

**Paid monthly** to reward leadership. Seven percent of global volume divided among leadership ranks.



### UNILEVEL BONUS

**Paid monthly** on team volume outside the Fast Start bonus window (member's first 60 days).

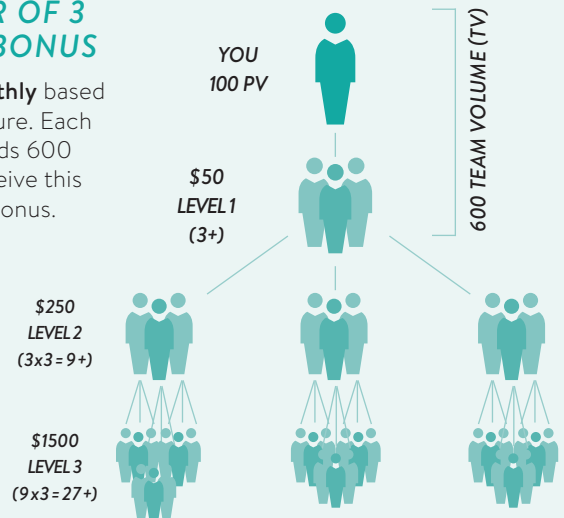
*Get paid 7 levels deep with higher % on larger lower levels. Dynamically compresses up past non-qualifying members.*

Level	%	# of people	Income	Notes
Level 1	2%	3	\$9	
Level 2	3%	9	\$49	
Level 3	5%	27	\$252	
Level 4	5%	81	\$859	
Level 5	6%	243	\$3,046	Elites are paid to this level
Level 6	6%	729	\$9,607	Premiers are paid to this level
Level 7	7%	2187	\$32,571	Silvers and above are paid to this level

Levels in your organization | % paid on monthly volume | # of people | Income based on 150 PV orders

### POWER OF 3 TEAM BONUS

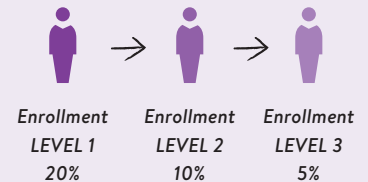
**Paid monthly** based on structure. Each team needs 600 TV to receive this sponsor bonus.



### FAST START BONUS

*Earn commissions immediately!*

**Paid weekly** on new enrollee volume for their first 60 days. Enroller must have 100 PV Loyalty Rewards Order to receive this enroller bonus.



\*See compensation plan for details. Numbers displayed are 2017 annual averages. Personal earnings may be less. See 2017 Opportunity and Earnings Disclosure summary at [doterra.com](http://doterra.com) > Advocates > Flyers