

Rank Planner

PREMIER		100 PV & 5,000 OV - 2 Executive Legs	
SILVER		100 PV - 3 Elite Legs	
BUILDER 1:		BUILDER 2:	
<input type="checkbox"/> GOAL: EXECUTIVE + (2,000 OV) <input type="checkbox"/> GOAL: ELITE + (3,000 OV)		<input type="checkbox"/> GOAL: EXECUTIVE + (2,000 OV) <input type="checkbox"/> GOAL: ELITE + (3,000 OV)	
<input type="checkbox"/> Reviewed Rank Planner <input type="checkbox"/> Watched or attended a Launch Training		<input type="checkbox"/> Reviewed Rank Planner <input type="checkbox"/> Watched or attended a Launch Training	
REQUIRED VOLUME	<input type="checkbox"/> 2,000 <input type="checkbox"/> 3,000	REQUIRED VOLUME	<input type="checkbox"/> 2,000 <input type="checkbox"/> 3,000
Write all currently scheduled LRP volume	—	Write all currently scheduled LRP volume	—
NEEDED VOLUME	=	NEEDED VOLUME	=
Divide needed volume by average class volume (goal is 1000)	÷	Divide needed volume by average class volume (goal is 1000)	÷
NEEDED CLASSES / ONE-ON-ONES	»	NEEDED CLASSES / ONE-ON-ONES	»
CLASSES SCHEDULED		CLASSES SCHEDULED	
1.		1.	
2.		2.	
3.		3.	
4.		4.	
ONE-ON-ONES Mark the number planned.		ONE-ON-ONES Mark the number planned.	
<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5 <input type="checkbox"/> 6 <input type="checkbox"/> 7 <input type="checkbox"/> 8 <input type="checkbox"/> 9 <input type="checkbox"/> 10		<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5 <input type="checkbox"/> 6 <input type="checkbox"/> 7 <input type="checkbox"/> 8 <input type="checkbox"/> 9 <input type="checkbox"/> 10	
BUILDER 3:			
<input type="checkbox"/> GOAL: ELITE + (3,000 OV)			
<input type="checkbox"/> Reviewed Rank Planner <input type="checkbox"/> Watched or attended a Launch Training			
REQUIRED VOLUME	<input type="checkbox"/> 2,000 <input type="checkbox"/> 3,000		
Write all currently scheduled LRP volume	—		
NEEDED VOLUME	=		
Divide needed volume by average class volume (goal is 1000)	÷		
NEEDED CLASSES / ONE-ON-ONES	»		
CLASSES SCHEDULED			
1.			
2.			
3.			
4.			
ONE-ON-ONES Mark the number planned.			
<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5 <input type="checkbox"/> 6 <input type="checkbox"/> 7 <input type="checkbox"/> 8 <input type="checkbox"/> 9 <input type="checkbox"/> 10			

Earn Commissions and Bonuses

Each bonus is achievable monthly and is paid with commissions between the 15th and 20th of the following month. To ensure you receive your bonus, make sure it shows before midnight on the last day of the month, then continue to monitor until commissions have processed. You must have 100 PV template set at all times to receive commissions. Use this checklist to help you qualify each month. For more details, see doterra.com.

POWER OF THREE

- Earn your \$50
- Teach the \$50
- Continue to teach and enroll each month

RANK

- Meet required volumes
- Ensure correct enrollerships
- Make sure qualifiers hit their ranks

EMPOWERMENT BONUS

- Achieve Premier or Silver rank
- Enroll a new Wholesale Customer with 100+ PV

Power of 3

Do the \$50 | Teach the \$50 | Repeat

- Pencil in and update this chart at the beginning, middle, and end of each month.
- Highlight where you need to focus (e.g. new enrollees, customers on LRP).
- What is your next Power of 3 goal (circle one): \$50, \$250, \$1500. How will you get there?

\$50		\$250		\$1500	
				NAME	PV
<div style="border: 1px solid black; width: 100px; height: 80px; margin: 0 auto; background-color: #d9ead3;"></div> <p>YOUR PV</p> <p>TV</p> <div style="border: 1px solid black; width: 40px; height: 25px; margin: 0 auto;"></div> <p>YOUR NAME</p>	<div style="border: 1px solid black; width: 40px; height: 25px; background-color: #d9ead3; margin: 0 auto;"></div> <p>PV</p>	<p>TV</p> <div style="border: 1px solid black; width: 40px; height: 25px; margin: 0 auto;"></div>	<div style="border: 1px solid black; width: 40px; height: 25px; background-color: #d9ead3; margin: 0 auto;"></div> <p>PV</p>	<p>TV</p> <div style="border: 1px solid black; width: 40px; height: 25px; margin: 0 auto;"></div>	<p>NAME</p> <p>PV</p>
	<div style="border: 1px solid black; width: 40px; height: 25px; background-color: #d9ead3; margin: 0 auto;"></div> <p>PV</p>	<p>TV</p> <div style="border: 1px solid black; width: 40px; height: 25px; margin: 0 auto;"></div>	<div style="border: 1px solid black; width: 40px; height: 25px; background-color: #d9ead3; margin: 0 auto;"></div> <p>PV</p>	<p>TV</p> <div style="border: 1px solid black; width: 40px; height: 25px; margin: 0 auto;"></div>	<p>NAME</p> <p>PV</p>
	<div style="border: 1px solid black; width: 40px; height: 25px; background-color: #d9ead3; margin: 0 auto;"></div> <p>PV</p>	<p>TV</p> <div style="border: 1px solid black; width: 40px; height: 25px; margin: 0 auto;"></div>	<div style="border: 1px solid black; width: 40px; height: 25px; background-color: #d9ead3; margin: 0 auto;"></div> <p>PV</p>	<p>TV</p> <div style="border: 1px solid black; width: 40px; height: 25px; margin: 0 auto;"></div>	<p>NAME</p> <p>PV</p>
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	<div style="border: 1px solid black; width: 40px; height: 25px; background-color: #d9ead3; margin: 0 auto;"></div> <p>PV</p>	<p>TV</p> <div style="border: 1px solid black; width: 40px; height: 25px; margin: 0 auto;"></div>	<div style="border: 1px solid black; width: 40px; height: 25px; background-color: #d9ead3; margin: 0 auto;"></div> <p>PV</p>	<p>TV</p> <div style="border: 1px solid black; width: 40px; height: 25px; margin: 0 auto;"></div>	<p>NAME</p> <p>PV</p>
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PV = Personal Volume TV = Team Volume (you and your front line)
 Check box when TV = 600