

### STEP 1 Personal Information

First & Last Name	Mobile Phone		
Co-Applicant Name (if applicable)	Home Phone		
Billing Address	Email		
City, Province, Zip	Date of Birth (MM/DD/YYYY)		
Shipping Address <input type="checkbox"/> Same as Billing Address	Co-Applicant Date of Birth (MM/DD/YYYY)		
Enrolling Sponsor	Phone No. or Wellness Advocate No.	Placement Sponsor (if different)	Phone No. or Wellness Advocate No.

### STEP 2 Choose an Enrollment Option

1) Enroll as Wellness Advocate for 1,120 BAHT. You will receive Wellness Advocate Introductory Packet, e.g. policy manual, brochure, cap sticker, online platform, online and offline training, and member card.

or 2) enroll with special price kits for new member

<input type="checkbox"/> <b>10 Oils Starter Kit</b> Get free enrollment fee 1,120 THB Price 4,600.- / 100 PV 	<input type="checkbox"/> <b>Family Essentials Kit (with Fractionated Coconut Oil)</b> Get free enrollment fee 1,120 THB Price 5,000.- / 110 PV 	<input type="checkbox"/> <b>Family Essentials Kit (with Pebble Diffuser)</b> Get free enrollment fee 1,120 THB Price 5,500.- / 100 PV 
<input type="checkbox"/> <b>dōTERRA Essentials Kit</b> Get free enrollment fee 1,120 THB Price 10,000.- / 230 PV 	<input type="checkbox"/> <b>Home Essentials Kit</b> Get free enrollment fee 1,120 THB Price 11,000.- / 250 PV 	<input type="checkbox"/> <b>Premium Kit</b> Get free enrollment fee 1,120 THB Price 18,000.- / 400 PV <ul style="list-style-type: none"><li>• Introductory Packet</li><li>• 10 oils Brochure</li><li>• Loyalty Rewards Fast Track</li></ul> Plans: 100pts + Start Product Credits Accrual at 15% 

Qty	Other Products

Shipping:  Ship to address above  
 Hold for pick up at Product Center

### STEP 3 Monthly Loyalty Rewards Program (Optional)

Qty	Product	Price
TOTAL		

**Loyalty Rewards Points:** As a Loyalty Rewards Program participant, you can earn up to 30% of your purchase back in points that can be redeemed for free product.

**Product of the Month Club:** Set your LRP order on or before the 15th for 125 PV or higher and receive the free Product of the Month.

**Date to ship LRP order:** (1-13, 16-28) \_\_\_\_\_

Ship to address above  Hold for pick up at Product Center

(Note: Your first LRP shipment will begin the month following your enrollment)

### STEP 4 Payment Information

Cash or  Credit Card (Please contact Member Services)

### STEP 5 Acknowledge Terms on Back by Signing

I want to be a Wholesale Customer of dōTERRA. I have read and agree to the terms and conditions found on the back of this Wholesale Customer Agreement ("Agreement"). I agree that I do not currently have an interest in any dōTERRA account. (This form can also be found at [https://www.doterra.com/TH/en\\_TH/](https://www.doterra.com/TH/en_TH/))

Applicant Signature	Co-Applicant Signature	Date

<< Sign the Back

1. **Membership:** A Wholesale Customer Membership ("Membership") with Lee River Holdings Limited, an entity incorporated in Ireland ("LRHL"), allows you (the "Member"), to purchase dōTERRA products for personal use at dōTERRA wholesale prices from dōTERRA Enterprises (Thailand) Limited, an affiliate of LRHL ("dōTERRA TH"). References to "dōTERRA" or "Company" in connection with your membership means LRHL and references to "dōTERRA" or "Company" in connection with your product purchases means dōTERRA TH. dōTERRA reserves the right to refuse Membership to any applicant.
2. **Membership Fee and Renewal.** A Membership fee of Baht 1,200 is for one 12-month period from the date of enrollment of the Member. Upon the expiration of the 12-month period, a Baht 900 renewal fee for an additional 12-month period will be due at the time of the first order following the expiration of a 12-month period. Memberships renewed after the expiration date will be extended for 12 months from the renewal date.
3. **Return Policy.**
  - a. *dōTERRA will refund one hundred percent (100%) of the purchase price (plus applicable tax if prepaid) of Currently Marketable products that are returned by Member, within fifteen (15) days from the date the Member returns the Product, provided that the Product must be returned to dōTERRA within seven (7) days of receipt.*
  - b. **Currently Marketable.** Products shall be deemed Currently Marketable if each of the following elements is satisfied: 1) product is purchased from dōTERRA; 2) they are unopened and unused; 3) packaging and labeling have not been altered or damaged; 4) the product and packaging are in a condition such that it is a commercially reasonable practice within the trade to sell the merchandise at full price; 5) the product expiration date has not elapsed; and 6) the product contains current dōTERRA labeling. Products shall not be considered Currently Marketable if the Company discloses prior to purchase that the products are seasonal, discontinued, limited time offers, or special promotion products not subject to the Return Policy.
4. **Loyalty Rewards Program.** While a Member has no requirement to purchase products, a Member can ensure that the Member will receive monthly deliveries of dōTERRA products by enrolling in the Loyalty Rewards Program (LRP) after the first month of enrollment. LRP eliminates the inconvenience of placing monthly orders manually. If the Member's LRP Order is at least

50 Personal Volume (PV) points every calendar month, the Member is eligible to receive Product Credits each month. PV is the point value of products purchased by a Member in one calendar month. Not all products will generate PV points and PV does not include purchases of product with Product Credit. The PV of a product is clearly delineated on the Product Order Form. Product Credits are non-cash redeemable points that can be used to purchase dōTERRA designated products. Product Credits are granted as part of the LRP and in the discretion of the Company. After Member has been an LRP participant for 60 days, Member can redeem Product Credits to purchase full PV products. LRP Product Credits can be redeemed for 12 months from the date of issue, after which they expire. The credits can be redeemed for a Baht 100 fee, per order, by calling +66 02 207 2461. Products purchased with LRP credits are not for resale, nor can such product be returned. Redemption orders have no PV and cannot be combined with other product orders. Product Credits have no cash redemption value and are not transferrable. All Product Credits will be cancelled if participation in the LRP program is cancelled. A Member's primary LRP order may only be cancelled by calling the Company. Any subsequent LRP order can be cancelled online.

5. **Resell of Products.** Member agrees that they will not sell dōTERRA products purchased through the Membership.

6. **Limitation of Liability.** dōTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. To the extent permitted by law, if dōTERRA is found to be in breach of the terms and conditions, the maximum amount of damages Member may claim shall be limited to the amount of dōTERRA products that Member personally purchased from the dōTERRA and have remaining on hand.

7. **Dispute Resolution.** In the event of any dispute, claim, question, or disagreement arising from or relating to this Agreement, the parties shall first use their best efforts to settle the dispute. If the parties cannot resolve the dispute, all disputes, claims, questions, or differences shall be finally settled by arbitration in accordance with the Arbitration Rules of the Thailand Arbitration Center in force at the time, and shall be under the administration of Thailand Arbitration Center (THAC). The parties consent to exclusive jurisdiction and venue before any competent court in Thailand for purposes of enforcing an

award by an arbitrator. This agreement to arbitrate shall survive any termination or expiration of the Membership.

8. **Governing Law/Jurisdiction.** This Contract shall be governed by Thai law. The parties consent to exclusive jurisdiction of competent court in Thailand, for purposes of seeking equitable relief and/or enforcing an award by an arbitrator.

9. **Electronic Communication.** I authorize dōTERRA and its affiliates to communicate with me through electronic mail at the email address provided to dōTERRA. I understand that such email may include offers or solicitations for the sale and purchase of dōTERRA products, sales aids, or services.

10. **Survival.** Sections 6, 7, 8, 9, 10, and 11 of these terms and conditions, shall survive the termination of the Membership.

11. **Data.** By creating a Membership with dōTERRA, Member consents to the processing of personal data contained in Member's Membership application and account, and to the transfer of such personal data, together with information about this Member's account purchase activities, to any of dōTERRA's worldwide subsidiaries and affiliated companies, and to others who are in the sales organization or distribution chain for the purpose of administering the sales and distribution of dōTERRA's products and for the purpose of providing sales activity to others in the sales organizations. Member understands that this personal data may be transferred to recipients in countries other than the country in which the data originally was collected. Those countries may not have the same data protection laws as the country in which Member initially provided the data. For additional information on dōTERRA's privacy practices, please see dōTERRA's privacy policy located at [www.doterra.com](http://www.doterra.com). If you do not want this personal data processed or transferred as described herein, please do not create a Membership with dōTERRA.

12. **Amendment.** Member agrees that these terms and conditions may be amended at any time at the sole discretion of dōTERRA, and Member agrees that upon 30 days' notice any such amendment will apply to Member. Notification of amendments will be published in official dōTERRA materials including the Company's official website. The continuation of purchases of dōTERRA products shall constitute Member's acceptance of any and all dōTERRA amendments to the terms and conditions.

Signature

\*All words with trademarks or registered trademark symbols are trademarks or registered trademarks of dōTERRA Holdings, LLC.