dōTERRA

WHOLESALE CUSTOMER AGREEMENT - THAILAND

STEP 1 Personal Information	
First & Last Name	Mobile Phone
Co-Applicant Name (if applicable)	Home Phone
Billing Address	Email
City, Province, Zip	Date of Birth (MM/DD/YYYY)
Shipping Address Same as Billing Address	Co-Applicant Date of Birth (MM/DD/YYYY)
Enrolling Sponsor Phone No. or Wellness Advocate No.	Placement Sponsor (if different) Phone No. or Wellness Advocate No.
STEP 2 Choose an Enrollment Option	
1) Enroll as Wellness Advocate for 1,120 BAHT. You will receive Wellness Advocate e.g. policy manual, brochure, cap sticker, online platform, online and offline	
or 2) enroll with special price kits for new member get free enrollment fee 1,120 THB.	
10 Oils Starter Kit Price 5,200/ 110 PV Family Essentials Kit (with Pebble Diffuser and Fractionated Coconut Oil) Price 6,300/ 115 PV	Home Essentials Kit Price 11,500/ 250 PV
Premium Kit Price 19,000/ 415 PV • Loyalty Rewards Fast Track Plans: 100pts + Start Product Credits Accrual at 15% Professional Kit Price 49,500/ 1000 PV • Loyalty Rewards Fast Track Plans: 200pts + Start Product Credits Accrual at 20%	Shipping: □ Ship to address above
STEP 3 Monthly Loyalty Rewards Program (Optional)	
	Loyalty Rewards Points: As a Loyalty Rewards Program
Qty Product	Price Edyard Rewards Folling and participant, you can earn up to 30% of your purchase back in points that can be redeemed for free product.
	Product of the Month Club: Set your LRP order on or before the 15th for 125 PV or higher and receive the free Product of the Month.
	Date to ship LRP order: (1–13, 16–28)
	Ship to address above Hold for pick up at Product Center
TOTAL	(Note: Your first LRP shipment will begin the month following your enrollment)
STEP 4 Payment Information	
☐ Cash or ☐ Credit Card (Please contact Member Services)	
STEP 5 Acknowledge Terms on Back by Signing	
I want to be a Wholesale Customer of doTERRA. I have read and agree to the terms and conditions found on the back of this Wholesale Customer Agreement ("Agreement"). I agree that I do not currently have an interest in any doTERRA account. (This form can also be found at https://www.doterra.com/TH/en_TH/)	
	Date

doterra Wholesale customer agreement - Terms and Conditions

- 1.Membership: A Wholesale Customer Membership ("Membership") with Lee River Holdings Limited, an entity incorporated in Ireland ("LRHL"), allows you (the "Member"), to purchase doTERRA products for personal use at doTERRA wholesale prices from doTERRA Enterprises (Thailand) Limited, an affiliate of LRHL ("doTERRA TH"). References to "doTERRA" or "Company" in connection with your membership means LRHL and references to "doTERRA" or "Company" in connection with your product purchases means doTERRA TH. doTERRA reserves the right to refuse Membership to any applicant.
- 2. Membership Fee and Renewal. A Membership fee of Baht 1,200 is for one 12-month period from the date of enrollment of the Member. Upon the expiration of the 12-month period, a Baht 900 renewal fee for an additional 12-month period will be due at the time of the first order following the expiration of a 12-month period. Memberships renewed after the expiration date will be extended for 12 months from the renewal date.
- 3. Return Policy.
 - a. dōTERRA will refund one hundred percent (100%) of the purchase price (plus applicable tax if prepaid) of Currently Marketable products that are returned by Member, within fifteen (15) days from the date the Member returns the Product, provided that the Product must be returned to dōTERRA within seven (7) days of receipt.
 - b. Currently Marketable. Products shall be deemed Currently Marketable if each of the following elements is satisfied: 1) product is purchased from doTERRA; 2) they are unopened and unused; 3) packaging and labeling have not been altered or damaged; 4) the product and packaging are in a condition such that it is a commercially reasonable practice within the trade to sell the merchandise at full price; 5) the product expiration date has not elapsed; and 5) the product contains current doTERRA labeling. Products shall not be considered Currently Marketable if the Company discloses prior to purchase that the products are seasonal, discontinued, limited time offers, or special promotion products not subject to the Return Policy.
- 4. Loyalty Rewards Program. While a Member has no requirement to purchase products, a Member can ensure that the Member will receive monthly deliveries of doTERRA products by enrolling in the Loyalty Rewards Program (LRP) after the first month of enrollment. LRP eliminates the inconvenience of placing monthly orders manually. If the Member's LRP Order is at least

- 50 Personal Volume (PV) points every calendar month, the Member is eligible to receive Product Credits each month. PV is the point value of products purchased by a Member in one calendar month. Not all products will generate PV points and PV does not include purchases of product with Product Credit. The PV of a product is clearly delineated on the Product Order Form. Product Credits are non-cash redeemable points that can be used to purchase doTERRA designated products. Product Credits are granted as part of the LRP and in the discretion of the Company. After Member has been an LRP participant for 60 days, Member can redeem Product Credits to purchase full PV products. LRP Product Credits can be redeemed for 12 months from the date of issue, after which they expire. The credits can be redeemed for a Baht 100 fee, per order, by calling +66 02 207 2461. Products purchased with LRP credits are not for resale, nor can such product be returned. Redemption orders have no PV and cannot be combined with other product orders. Product Credits have no cash redemption value and are not transferrable. All Product Credits will be cancelled if participation in the LRP program is cancelled. A Member's primary LRP order may only be cancelled by calling the Company. Any subsequent LRP order can be cancelled online.
- Resell of Products. Member agrees that they will not sell doTERRA products purchased through the Membership.
- 6.Limitation of Liability. dōTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. To the extent permitted by law, if dōTERRA is found to be in breach of the terms and conditions, the maximum amount of damages Member may claim shall be limited to the amount of dōTERRA products that Member personally purchased from the dōTERRA and have remaining on hand.
- 7.Dispute Resolution. IIn the event of any dispute, claim, question, or disagreement arising from or relating to this Agreement, the parties shall first use their best efforts to settle the dispute. If the parties cannot resolve the dispute, all disputes, claims, questions, or differences shall be finally settled by arbitration in accordance with the Arbitration Rules of the Thailand Arbitration Center in force at the time, and shall be under the administration of Thailand Arbitration Center (THAC). The parties consent to exclusive jurisdiction and venue before any competent court in Thailand for purposes of enforcing an

- award by an arbitrator. This agreement to arbitrate shall survive any termination or expiration of the Membership.
- 8.Governing Law/Jurisdiction. This Contract shall be governed by Thai law. The parties consent to exclusive jurisdiction of competent court in Thailand. for purposes of seeking equitable relief and/or enforcing an award by an arbitrator.
- 9. Electronic Communication. I authorize doTERRA and its affiliates to communicate with me through electronic mail at the email address provided to doTERRA. I understand that such email may include offers or solicitations for the sale and purchase of doTERRA products, sales aids, or services.
- 10. Survival. Sections 6, 7, 8, 9, 10, and 11 of these terms and conditions, shall survive the termination of the Membership.
- 11.Data. By creating a Membership with doTERRA, Member consents to the processing of personal data contained in Member's Membership application and account, and to the transfer of such personal data, together with information about this Member's account purchase activities, to any of doTERRA's worldwide subsidiaries and affiliated companies, and to others who are in the sales organization or distribution chain for the purpose of administering the sales and distribution of doTERRA's products and for the purpose of providing sales activity to others in the sales organizations. Member understands that this personal data may be transferred to recipients in countries other than the country in which the data originally was collected. Those countries may not have the same data protection laws as the country in which Member initially provided the data. For additional information on dōTERRA's privacy practices, please see doTERRA's privacy policy located at www.doterra. com. If you do not want this personal data processed or transferred as described herein, please do not create a Membership with doTERRA.
- 12. Amendment. Member agrees that these terms and conditions may be amended at any time at the sole discretion of doTERRA, and Member agrees that upon 30 days' notice any such amendment will apply to Member. Notification of amendments will be published in official doTERRA materials including the Company's official website. The continuation of purchases of doTERRA products shall constitute Member's acceptance of any and all doTERRA amendments to the terms and conditions.

Signature

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