

### STEP 1 Personal Information

First & Last Name		Mobile Phone	
Co-Applicant Name (if applicable)		Home Phone	
Street Address		Email	
City, State, Postal Code		Date of Birth (MM/DD/YYYY)	
Enrolling Sponsor	Phone No. or Wellness Advocate No.	Placement Sponsor (if different)	Phone No. or Wellness Advocate No.

### STEP 2 Choose an Enrollment Option

<input type="checkbox"/> <b>Essential Collection Kit with Fractionated Coconut Oil</b> • S\$280.00 • 150PV	<input type="checkbox"/> <b>Home Essentials Kit with Fractionated Coconut Oil</b> • S\$467.00 • 260PV	<input type="checkbox"/> <b>Cleanse and Restore Kit</b> • S\$330.00 • 175PV	<input type="checkbox"/> <b>Wholesale Customer Introductory Packet</b> • S\$45.00  <table border="1"> <thead> <tr> <th>Qty</th> <th>Other Products</th> </tr> </thead> <tbody> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> </tbody> </table>	Qty	Other Products														
Qty	Other Products																		
<input type="checkbox"/> <b>Premium Kit</b> • S\$785.00 • 400PV	<input type="checkbox"/> <b>Natural Solutions Kit</b> • S\$467.00 • 400PV	<input type="checkbox"/> <b>Oil Sharing Kit</b> • S\$1700.00 • 1000PV	*Points will be redeemable 60 days following enrollment if qualifications are met. Shipping: <input type="checkbox"/> Ship to address above <input type="checkbox"/> Hold for pick up at Product Center																

### STEP 3 Monthly Loyalty Rewards Program (Optional)

For personal consumption (not for resale)

Qty	Product	Price	PV
<b>TOTAL</b>			

**Loyalty Rewards Points:** As a Loyalty Rewards participant, you can earn up to 30% percent of your purchase back in points that can be redeemed for free products.

**Product of the Month Club:** Set your LRP order on or before the 15th for 125 PV or higher and receive the free Product of the Month.

**Date to ship LRP order (1-13, 16-28):** \_\_\_\_\_

Ship to address above  Hold for pick up at Product Center

(Note: Your first LRP shipment will begin the month following your enrollment.)

### STEP 4 Payment Information

Cash or  Credit Card (Please contact Member Services)

### STEP 5 Acknowledge Terms on Back by Signing

I want to be a Wholesale Customer of dōTERRA. I have read and agree to the terms and conditions found on the back of this Wholesale Customer Agreement (the "Agreement"). I agree that I do not currently have an interest in any dōTERRA account. (This form can also be found at [www.doterra.com/sg](http://www.doterra.com/sg))

Applicant Signature	Co-Applicant Signature	Date
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<< Sign the Back

- 1. Membership: A Wholesale Customer Membership** ("Membership") with dōTERRA GH Ireland Limited, an Ireland entity, ("dōTERRA GH"), allows you (the "Member"), to purchase dōTERRA products for personal use at dōTERRA wholesale prices from dōTERRA Enterprises Singapore PTE LTD., a subsidiary of dōTERRA GH ("dōTERRA SG"). References to "dōTERRA" or "Company" in connection with your membership means dōTERRA GH and references to "dōTERRA" or "Company" in connection with your product purchases means dōTERRA SG. dōTERRA reserves the right to refuse Membership to any applicant.
- 2. Membership Fee and Renewal.** A Membership fee of \$45.00 is for one 12-month period from the date of enrollment of the Member. Upon the expiration of the 12-month period, a \$33.00 renewal fee for an additional 12-month period will be due at the time of the first order following the expiration of a 12-month period. Memberships renewed after the expiration date will be extended for 12 months from the renewal date.
- 3. Return Policy.**
- Return of Products Within 30 Days.** dōTERRA will refund one hundred percent (100%) of the purchase prices (plus applicable tax if prepaid) of Currently Marketable products purchased from the Company that are returned within thirty (30) days of purchase, less shipping costs. dōTERRA will provide a product credit of one hundred percent (100%) of the purchase price (plus applicable tax if prepaid) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on products purchased from the Company not Currently Marketable that are returned by a Member within (30) days of purchase, less shipping costs.
  - Return of Product Within 31 to 90 Days.** From thirty-one (31) days and up to ninety (90) days from the date of purchase, dōTERRA will provide a Product Credit of one hundred percent (100%) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are returned by a Member, less shipping costs.
  - Returns From 91 days to One Year After Purchase.** After 91 days and up to twelve (12) months from the date of purchase, dōTERRA will provide a Product Credit of ninety (90%) or a refund of (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are returned, less shipping costs (excludes limited time offers and expired items).
  - Currently Marketable.** Products shall be deemed Currently Marketable if each of the following elements is satisfied: 1) product is purchased from dōTERRA; 2) they are unopened and unused; 3) packaging and labeling have not been altered or damaged; 4) the product and packaging are in a condition such that it is a commercially reasonable practice within the trade to sell the merchandise at full price; 5) the product expiration date has not elapsed; and 5) the product contains current dōTERRA labeling. Products shall not be considered Currently Marketable if the Company discloses prior to purchase that the products are seasonal, discontinued, limited time offers, or special promotion products not subject to the Return Policy.
- 4. Loyalty Rewards Program.** While a Member has no requirement to purchase products, a Member can ensure that the Member will receive monthly deliveries of dōTERRA products by enrolling in the Loyalty Rewards Program (LRP) after the first month of enrollment. LRP eliminates the inconvenience of placing monthly orders manually. If the Member's

LRP Order is at least 50 Personal Volume (PV) points every calendar month, the Member is eligible to receive Product Credits each month. PV is the point value of products purchased by a Member in one calendar month. Not all products will generate PV points and PV does not include purchases of product with Product Credit. The PV of a product is clearly delineated on the Product Order Form. Product Credits are non-cash redeemable points that can be used to purchase dōTERRA designated products. Product Credits are granted as part of the LRP and in the discretion of the Company. After Member has been an LRP participant for 60 days, Member can redeem Product Credits to purchase full PV products. LRP Product Credits can be redeemed for 12 months from the date of issue, after which they expire. The credits can be redeemed for a \$4.00 fee, for each 100 Product Credit redemption, by calling +65 6801 6900. Products purchased with LRP credits are not for resale, nor can such product be returned. Redemption orders have no PV and cannot be combined with other product orders. Product Credits have no cash redemption value and are not transferrable. All Product Credits will be cancelled if participation in the LRP program is cancelled. A Member's primary LRP order may only be cancelled by calling the Company. Any subsequent LRP order can be cancelled online.

- 5. Resell of Products.** Member agrees that they will not sell dōTERRA products purchased through the Membership.
- 6. Limitation of Liability.** dōTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. If dōTERRA is found to be in breach of the terms and conditions, the maximum amount of damages Member may claim shall be limited to the amount of dōTERRA products that Member personally purchased from the dōTERRA and have remaining on hand.
- 7. Resolution of Conflicts.**
- Monetary Relief:**
    - Amicable settlement:** In the event of any dispute, claim, question or disagreement arising from or relating to the Agreement or breach thereof, where monetary relief is sought, parties hereto shall use their best efforts to settle the dispute, claim, question or disagreement. To this effect, they shall consult and negotiate with each other in good faith and recognizing their mutual interests attempt to reach a just and equitable solution satisfactory to both parties for a period of 60 days after the receipt of a notice by a party from the other party of the existence of the dispute, claim, question or disagreement.
    - Mediation:** If no solution is reached by amicable settlement within a period of 60 days, then the dispute, claim, question or disagreement shall be submitted to the Singapore Mediation Centre for resolution by mediation in accordance with the Mediation Procedure for the time being in force, unless any of the parties serves a written notice on all the other parties and the Singapore Mediation Centre stating that it does not agree to submit the matter to mediation. The parties agree to participate in the mediation in good faith and undertake to abide by the terms of any settlement reached.
    - Arbitration:** If the dispute, claim, question or disagreement still remains unresolved after amicable settlement and mediation, parties shall refer the dispute, claim, question or disagreement to be finally resolved by arbitration in Singapore in accordance with the Arbitration Rules of the Singapore International Arbitration Centre ("SIAC Rules") for the time being in force, which rules

are deemed to be incorporated by reference in this clause. The Tribunal shall consist of 1 arbitrator, to be appointed by the President of the Court of Arbitration of the SIAC (the "President"). The arbitration shall be conducted in the English language and the seat or legal place of the arbitration shall be Singapore. The arbitration award(s) rendered by the Tribunal shall be final and binding on the parties. Judgment on the award rendered by the Tribunal may be entered in any court having jurisdiction thereof. This agreement to arbitrate shall survive any termination or expiration of the Agreement.

**2. Injunctive Relief:** Notwithstanding the above dispute resolution provision for monetary relief, nothing herein shall prevent either party from applying to and obtaining from any court having jurisdiction an interlocutory injunction, permanent injunction, or other relief available to safeguard and protect either party's interest prior to, during, or following any mediation or arbitration or other proceeding.

**8. Governing Law.** The Agreement shall be governed by and construed in accordance with Singapore law.

**9. Electronic Communication.** I authorize dōTERRA and its affiliates to communicate with me through electronic mail at the email address provided to dōTERRA. I understand that such email may include offers or solicitations for the sale and purchase of dōTERRA products, sales aids, or services.

**10. Survival.** Sections 6, 7, 8, 9, 10 and 11 of these terms and conditions, shall survive the termination of the Membership.

**11. Data.** By creating a Membership with dōTERRA, Member consents to the use and processing of the personal data contained in Member's Membership and the transfer of such personal data, together with information about the Member's purchase activities ("Personal Data"), to any of dōTERRA's worldwide subsidiaries and affiliated companies, and to others who are in a sales organization or distribution chain, for the purpose of administering the sales and distribution of dōTERRA's products and providing reports to its Wellness Advocates of sales activity in their sales organizations. Member understands that this Personal Data may be transferred to recipients in countries other than the country in which the data originally was collected. Those countries may not have the same data protection laws as the country in which Member initially provided the data. However, we will only transfer the Member's personal data overseas if the recipient is bound by legally enforceable obligations to provide to the personal data transferred, a standard of protection that is comparable to that under the Personal Data Protection Act 2012. In the event Member would like to make any correction to the Personal Data or obtain information on such Personal Data in the possession or under the control of dōTERRA, Member may contact singapore@doterra.com (Phone: 65-6801-6900). I understand that it will be necessary for dōTERRA to process my Personal Data, without which I will not be able to have a Membership. The parties agree that this obligation survives the termination of the Agreement.

**12. Amendment.** Member agrees that these terms and conditions may be amended at any time at the sole discretion of dōTERRA, and Member agrees that upon 30 days' notice any such amendment will apply to Member. Notification of amendments will be published in official dōTERRA materials including the Company's official website. The continuation of purchases of dōTERRA products shall constitute Member's acceptance of any and all dōTERRA amendments to the terms and conditions.

Signature

\*All words with trademarks or registered trademark symbols are trademarks or registered trademarks of dōTERRA Holdings, LLC.