

### STEP 1 Personal Information

Applicant Name		Shipping Address <input type="checkbox"/> Same as Billing Address	
Co-Applicant Name (if applicable)		Postal Code	
Company Name (if applicable, requires business application addendum)		Primary Phone	Mobile Phone
NRIC (Needed for tax reporting & identity verification)		Email Address	
Billing Address		Date of Birth	Co-Applicant Date of Birth
Postal Code		Do you want to receive the dōTERRA newsletter via email? <input type="checkbox"/> Yes <input type="checkbox"/> No	
Enrolling Sponsor (Enroller)	Phone No. or Wellness Advocate No.	Placement Sponsor (if different)	Phone No. or Wellness Advocate No.

### STEP 2 Choose an Enrollment Option

<input type="checkbox"/> <b>Essential Collection Kit with Fractionated Coconut Oil</b> • S\$280.00 • 150PV	<input type="checkbox"/> <b>Home Essentials Kit with Fractionated Coconut Oil</b> • S\$467.00 • 260PV	<input type="checkbox"/> <b>Cleanse and Restore Kit</b> • S\$330.00 • 175PV	<input type="checkbox"/> <b>Wellness Advocate Introductory Packet • S\$45.00</b> <table border="1"> <tr> <th>Qty</th> <th>Other Products</th> </tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> </table> Introductory Packet: <input type="checkbox"/> English <input type="checkbox"/> Chinese * Points will be redeemable 60 days following enrollment if qualifications are met. Shipping: <input type="checkbox"/> Ship to address above <input type="checkbox"/> Hold for pick up at Product Center	Qty	Other Products								
Qty	Other Products												
<input type="checkbox"/> <b>Premium Kit</b> • S\$785.00 • 400PV	<input type="checkbox"/> <b>Natural Solutions Kit</b> • S\$800.00 • 400PV	<input type="checkbox"/> <b>Oil Sharing Kit</b> • S\$1700.00 • 1000PV											

### STEP 3 Monthly Loyalty Rewards Program (Optional)

Qty	Product	Price	PV
<b>TOTAL</b>			

For personal consumption (not for resale)

**Loyalty Rewards Points:** As a Loyalty Rewards Program participant, you can earn up to 30 percent of your purchase back in points that can be redeemed for free products.

**Product of the Month Club:** Set your LRP order on or before the 15th for 125 PV or higher and receive the free Product of the Month.

**Date to ship LRP order (1-13, 16-28):** \_\_\_\_\_

Ship to address above  Hold for pick up at Product Center

(Note: Your first LRP shipment will begin the month following your enrollment.)

### STEP 4 Acknowledge Terms on Back by Signing

I want to be a Wellness Advocate of dōTERRA GH Ireland Limited. Please charge my payment method for the items and programs requested above. I have read and agree to the terms and conditions found on the back of this Wellness Advocate Agreement and the policies found in the dōTERRA Policy Manual. I agree that I do not currently have an interest in any dōTERRA account, or if I do have or ever have had such an interest, my application for this account does not violate dōTERRA policies. (dōTERRA Policy Manual is available at [www.doterra.com/sg](http://www.doterra.com/sg))

Applicant Signature	Co-Applicant Signature	Date
---------------------	------------------------	------

Physical credit card information will be shredded upon order approval. Electronic credit card information will be stored on dōTERRA's database.

Credit Card No	CVV	Date of Expiration	Would you like this card to remain on file with dōTERRA for future standard or LRP purchases? <input type="checkbox"/> Yes <input type="checkbox"/> No
Name as it appears on Credit Card			

- Obligations and Representations.** I understand that as a Wellness Advocate ("WA") of dōTERRA GH Ireland Limited ("dōTERRA" or "Company"); I must be of legal age in Singapore. I have the right to offer for sale dōTERRA products and services in accordance with the terms and conditions of this WA Agreement. I have the right to build a dōTERRA sales organization. I will train and motivate the WAs in my downline marketing organization. I will comply with all laws, rules, regulations and guidelines, and shall make all reports and remit all withholdings or other deductions as may be required by any laws, rules, regulations or guidelines. I will perform my obligations as an WA with honesty and integrity. I will use only the sales agreements and order forms which are provided by dōTERRA for the sale of goods and services, and I will follow all policies and procedures established by dōTERRA for the completion and processing of such agreements and orders.
- Presenting dōTERRA Products and Services.** I agree to present the dōTERRA Compensation Plan and dōTERRA products and services as set forth in official dōTERRA literature and presentations.
- Independent Contractor Status.** I agree that as a dōTERRA WA, I am an independent contractor (and not an employee, agent, partner, legal representative or franchisee of dōTERRA. I am not authorized to and will not negotiate, conclude and/or enter into any contract or agreement to bind dōTERRA, or incur any debt, expense or obligation, or open any checking account on behalf of, for, or in the name of dōTERRA. I understand that I shall control the manner and means by which I operate my dōTERRA business, subject to my compliance with this WA Agreement, the dōTERRA Policy Manual, and the dōTERRA Sales Compensation Plan (all of which are collectively referred to as the "Contract"). I agree that I will be solely responsible for paying all expenses I incur, including but not limited to travel, food, lodging, secretarial, office, long distance telephone and other expenses. I UNDERSTAND THAT I WILL NOT BE TREATED AS AN EMPLOYEE OF dōTERRA FOR ALL PURPOSES (INCLUDING BUT NOT LIMITED TO LEGAL OR TAX PURPOSES). I acknowledge and agree that dōTERRA is not responsible for any withholding or deduction and shall not withhold or deduct Taxes of any kind from any compensation I receive from dōTERRA, including bonuses and commissions, if any, unless such withholding becomes legally required. I agree that I will report all compensation, including bonuses and commissions, if any, received from dōTERRA under this WA Agreement as required by any governmental authority and will pay all Taxes applicable on such compensation, including bonuses and commissions. I agree that I will indemnify and hold dōTERRA harmless from and against liability for any Taxes which may be imposed on dōTERRA in relation to any compensation, including bonuses and commissions, if any, I receive from dōTERRA. I agree that I am solely responsible for any the Goods and Services Tax under the Goods and Services Tax Act (Chapter 117A of the Republic of Singapore) ("GST") which is charged or chargeable under the laws of Singapore in relation to the purchase of dōTERRA products and services by me. I agree that I will indemnify and hold dōTERRA harmless from and against any liability for any GST which may be imposed on dōTERRA in relation to such purchase. I further agree that I am solely responsible for charging, collecting and accounting to the Singapore tax authorities any GST charged or chargeable on the resale of dōTERRA products and services by me. "Taxes" or "Tax" include all forms of taxation including but not limited to, withholdings, corporate income tax, capital gains tax, duties, imposts, contributions (including social security or central provident fund contributions), rates and levies, sales tax, services tax, business tax, goods and services tax and any other form of value-added tax imposed by any governmental authority, federal, state, provincial, municipal impositions or other body, whenever imposed and whether chargeable directly, indirectly or primarily against or attributable directly, indirectly or primarily to such company or any other person and all penalties, charges, fines, costs and interest relating thereto.
- dōTERRA Policies.** I have carefully read and agree to comply with the dōTERRA Policy Manual and the dōTERRA Sales Compensation Plan, both of which are incorporated into the WA Agreement by this reference and become part of the Contract I understand that I must be in good standing and not in violation of any of the terms of the Contract in order to be eligible to receive any bonuses or commissions from dōTERRA. I understand that the Contract, including this WA Agreement, the dōTERRA Policy Manual, and the dōTERRA Sales Compensation Plan may be amended at any time at the sole discretion of dōTERRA, and I agree that upon 30 days notice any such amendment will apply to me. Notification of amendments will be published in official dōTERRA materials including the Company's official website. The continuation of my dōTERRA business or my acceptance of bonuses or commissions shall constitute my acceptance of any and all amendments to the contract. 5. Term and Termination. The term of this Contract and each subsequent Signature renewal is one year. Unless a party notifies the other of its intent to terminate the Contract, I understand and agree that the Contract is renewed automatically each year on its anniversary date. I understand and agree that I will need to pay a renewal fee each year to renew my Contract

with dōTERRA. I agree that dōTERRA may automatically charge my credit card each year in the amount of S\$33.00 during the anniversary month of my Contract. dōTERRA may terminate my account at any time for violation of the terms and conditions of the Contract including any amendments thereto. If my Contract is canceled or terminated for any reason, I understand and agree that I will permanently lose all rights as an WA and I shall not be eligible to sell dōTERRA products or services or to receive commissions, bonuses, or other remuneration from the activities of my former downline sales organization. In the event of cancellation, termination, or nonrenewal, I agree to forfeit and waive all rights I have, including but not limited to property rights, to my former down line organization, and to any commissions, bonuses, or other remuneration derived through the sales and other activities of my former downline organization. If my Contract is not renewed, or if it is cancelled or terminated for any reason, I agree to immediately discontinue use of any and all dōTERRA trademarks, service marks, and copyrighted materials. I also agree that during the term of this Contract and for one (1) year following the termination or cancellation of this Contract, regardless of the reason for termination or cancellation, I will not directly or indirectly solicit or recruit, as defined in the dōTERRA Policy Manual, any dōTERRA WA who is in my current or former down line organization or with whom I became acquainted by virtue of my participation as a dōTERRA WA.

- Assignment.** I may not assign any rights or delegate my duties under this Contract without the prior written consent of dōTERRA. dōTERRA may freely assign the Contract at any time. Any attempt to transfer or assign the Contract without the express written consent of dōTERRA renders the Contract terminable at the option of dōTERRA and may result in termination of my business.
- Breach of the Agreement.** I understand that if I fail to comply with the terms of my Contract, dōTERRA may, in its sole discretion, impose upon me disciplinary action as set forth in the Policy Manual. If I am in breach, default, or violation of the Contract at termination, I shall not be entitled to receive any further bonuses or commissions, whether or not the sales for such bonuses or commissions have been completed. If I fail to pay for products or services when payment is due or am indebted to for any reason, including but not limited to for commissions or bonuses paid on returned product, I authorize dōTERRA to withhold and retain the appropriate amounts from my bonus or commission checks or to charge my credit cards or other accounts which I have placed on file with dōTERRA.
- Limitation of usability and Indemnification.** dōTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collective- referred as "affiliates"), shall not be liable for general, special, indirect, incidental, consequential, punitive, or exemplary damages. If dōTERRA is found to be in breach of the Contract, the maximum amount of damages I may claim shall be limited to the amount of unsold inventory that I personally purchased from the company and have remaining on hand. I release and agree to indemnify dōTERRA and its affiliates from any and all liability, damages, fines, penalties, or other awards or settlements arising from, or relating to my actions in the promotion or operation of my dōTERRA independent business and any activities related to it (for example, but not limited to, the presentation of dōTERRA products or Sales Compensation Plan, the operation of a motor vehicle, the lease of meeting or training facilities, the making of any unauthorized claims, the failure to comply with any applicable federal, state, or municipal law or regulation, etc.).
- Entire Agreement.** This WA Agreement, the Sales Compensation Plan, and the Policy Manual, in their current forms and as amended by dōTERRA in its discretion, together constitute the entire agreement and Contract between dōTERRA and myself. Any promises, representations, offers, or other communications are not expressly set forth in this WA Agreement and Contract are of no force or effect. To the extent of any conflict or inconsistency between this WA Agreement and the Policy Manual (in their current form or as subsequently modified), the Policy Manual shall govern.
- Waiver and Severability.** Any waiver by dōTERRA of any breach of the Contract must be in writing and signed by an authorized officer of dōTERRA. Waiver by dōTERRA of any breach of my Contract by me shall not operate or be construed as a waiver of any subsequent breach. If any provision of the Contract is held to be invalid or unenforceable, such provision shall be reformed only to the extent necessary to make it enforceable and the balance of the Contract will remain in full force and effect.
- Survival.** Sections 5, 8, 9, 10, 12, 13, 16 and 17 of this WA Agreement, as well as the covenants to protect dōTERRA's trade secrets, confidential information, intellectual property, and other proprietary materials, as set forth more fully in the Policy Manual, shall survive the termination of the Contract.
- Resolution of Conflicts.**

#### 1. Monetary Relief:

**a. Amicable settlement:** In the event of any dispute, claim, question or disagreement arising from or relating to the Contract or breach thereof, where monetary relief is sought, parties hereto shall use their best efforts to settle the dispute, claim, question or disagreement. To this effect, they shall consult and negotiate with each other in good faith and recognizing their mutual interests attempt to reach a just and equitable solution satisfactory to both parties for a period of 60 days after the receipt of a notice by a party from the other party of the existence of the dispute, claim, question or disagreement

**b. Mediation:** If no solution is reached by amicable settlement within a period of 60 days, then the dispute, claim, question or disagreement shall be submitted to the Singapore Mediation Centre for resolution by mediation in accordance with the Mediation Procedure for the time being in force, unless any of the parties serves a written notice on all the other parties and the Singapore Mediation Centre stating that it does not agree to submit the matter to mediation. The parties agree to participate in the mediation in good faith and undertake to abide by the terms of any settlement reached.

**c. Arbitration:** If the dispute, claim, question or disagreement still remains unresolved after amicable settlement and mediation, parties shall refer the dispute, claim, question or disagreement to be finally resolved by arbitration in Singapore in accordance with the Arbitration Rules of the Singapore International Arbitration Centre ("SIAC Rules") for the time being in force, which rules are deemed to be incorporated by reference in this clause. The Tribunal shall consist of 1 arbitrator, to be appointed by the President of the Court of Arbitration of the SIAC (the "President"). The arbitration shall be conducted in the English language and the seat or legal place of the arbitration shall be Singapore. The arbitration award(s) rendered by the Tribunal shall be final and binding on the parties. Judgment on the award rendered by the Tribunal may be entered in any court having jurisdiction thereof. This agreement to arbitrate shall survive any termination or expiration of the Contract.

**2. Injunctive Relief:** Notwithstanding the above dispute resolution provision for monetary relief, nothing herein shall prevent either party from applying to and obtaining from any court having jurisdiction an interlocutory injunction, permanent injunction, or other relief available to safeguard and protect either party's interest prior to, during, or following any mediation or arbitration or other proceeding.

- Governing Law.** The Contract shall be governed by and construed in accordance with Singapore law.
  - Use of Name and Image.** I authorize dōTERRA to use my name, photograph, personal story and/or likeness in advertising or promotional materials and waive all claims to remuneration for such use.
  - Electronic Communication.** I authorize dōTERRA and its affiliates to communicate with me through electronic mail or fax at the email address or fax number provided in this WA Agreement. I understand that such email may include offers or solicitations for the sale and purchase of dōTERRA products, sales aids, or services.
  - Counterparts.** Faxed copies of this WA Agreement shall be deemed an original. To be valid, copies submitted to dōTERRA by fax must include the front and back of the document.
  - Data Protection.** I give consent for dōTERRA to use and process the personal data contained in this application/agreement and to transfer this personal data, together with information about this WA account's future sales activities, to any of dōTERRA's worldwide subsidiaries and affiliated companies, and to other WAs who are in the same sales organization or distribution chain, for the purposes of: (a) administering the sales and distribution of dōTERRA's products; (b) providing reports to its WAs of sales activity in their sales organizations; and (c) facilitating training and support programs. I understand that if I receive sales reports containing personal data of other WAs, I agree that I will not use such data except in the administration and development of my sales organization, and that upon termination of my Contract, I will immediately delete all such personal data from my files, except as otherwise required by law. The parties agree that this obligation survives the termination of the Contract. In the event I would like to make any correction to my personal data or obtain information on my personal data in the possession or under the control of dōTERRA, I would contact singapore@dōTERRA.com (Phone: 65-6801-6900).
- I understand that dōTERRA collects and retains my NRIC or passport number for tax reporting purposes as required by law. dōTERRA may also inspect my NRIC or passport document or a copy thereof for identity verification purposes. Following identity verification, dōTERRA will not retain any original NRIC or passport documents and will destroy and delete any copies which I may have provided to dōTERRA.

Signature

To process and administer this account application, it is necessary for us to collect, use, disclose and/or process your personal data or personal information about you in order to process any potential earnings and for tax reporting purposes and identity verification. Such personal data includes information collected in this application form, or in any document provided, or to be provided to us by you or from other sources.

We collect and retain your NRIC or passport number for tax reporting purposes as required by law. We may also inspect your NRIC or passport document or a copy thereof for identity verification purposes. Following identity verification, we will not retain any original NRIC or passport documents and will destroy and delete any copies which you may have provided to us.

1. I hereby agree and consent that dōTERRA Enterprises Singapore Pte Ltd ("dōTERRA Singapore") may collect, use, disclose and process my personal information set out in my application form, account opening documents and/or otherwise provided by me or possessed by dōTERRA Singapore, for one or more of the purposes as stated in dōTERRA Singapore's Data Protection Policy (visit [www.doterra.com/sg](http://www.doterra.com/sg) for details on our Data Protection Policy), which in summary includes but is not limited to the following:
  - (a) processing my application for and providing me with the products and services of dōTERRA;
  - (b) processing and fulfilling orders in connection with our products and services and keep you informed about the status of your order;
  - (c) making payments to you or obtaining payments from you;
  - (d) protect against, detecting and preventing fraud, unlawful or improper activities;
  - (e) complying with all applicable laws, including reporting to regulatory and industry entities and tax authorities; and
  - (f) sending me marketing, advertising and promotional information about dōTERRA Singapore's products and services via electronic mail to my email address; (collectively the "Purposes")
2. My personal data may be disclosed by dōTERRA Singapore to its third party service providers or agents, which may be sited outside of Singapore, for one or more of the Purposes, as such third party service providers or agents, if engaged by dōTERRA Singapore, would be processing my personal data for dōTERRA Singapore for one or more of the Purposes.
3. You may withdraw your consent, access or correct your personal data at any time by writing to: The Data Protection Officer at [singapore@doterra.com](mailto:singapore@doterra.com).

By signing below, I acknowledge that I have read and agree to all of the above provisions.

Signature: \_\_\_\_\_

Full Name (as in NRIC): \_\_\_\_\_

Date: \_\_\_\_\_

NRIC: \_\_\_\_\_

111 Somerset Road, #12-28 TripleOne Somerset, Singapore 238164 UEN. 201329334D

tel +65 6801 6900