

dōTERRA®



OSAKA
dōTERRA Southeast Asia
Incentive Trip 2022

Experience the Charm of

Osaka

Japan

at the Southeast Asia
Incentive Trip 2022

Qualification Period
June 2021 to October 2021

- Enjoy the city charm and rich history
- City known for its delicious cuisine
- Get to know SE Asia's top leaders and learn from each other
- Spend time and plan out your coming year strategy with the SE Asia corporate team

dōTERRA Southeast Asia Incentive Trip Challenge 2022 will begin this month!

Are you ready to join the winners of SEA Incentive Trip 2021 and
have a trip of a lifetime to Osaka in 2022?

Or are you already a SEA Incentive Trip 2021 winner and want to
win another ticket to bring your spouse or family member
together for FREE in 2022?

Strive toward excellence and don't miss this once in a lifetime
opportunity to travel with dōTERRA to Osaka, Japan!



dōTERRA SEA INCENTIVE TRIP OSAKA 2022

Qualification Period
June 2021 to October 2021



x 1 winner

(Singapore, Malaysia, Philippines or Thailand)

250 and above points earned, top point earner

Company will pay for the 100% expense of the Tour fee for two persons including suite upgrade and additional 1000 product points



x 4 winners

(One prize winner from each market) 250 and above points earned

Company will pay for the 100% expense of the Tour fee for two persons including room upgrade and additional 750 product points



x 4 winners

(One prize winner from each market) 225 and above points earned

Company will pay for the 100% expense of the Tour fee for two persons including room upgrade and additional 500 product points



x 4 winners

(One prize winner from each market) 200 and above points earned

Company will pay for the 100% expense of the Tour fee for one person including room upgrade and additional 300 product points



Unlimited winners

150 and above points earned
Company will pay for the 100% expense of the Tour fee for one person + 200 product points



Unlimited winners

125 and above points earned
Company will pay for the 80% expense of the Tour fee for one person + 100 product points



Unlimited winners

100 and above points earned
Company will pay for the 50% expense of the Tour fee for one person

How to Qualify

Step 1

Maintain a monthly 100PV LRP order from 1 June to 31 October 2021.

Step 2

Earn points from the criteria below:

Enroll new members with 100PV+ to earn points

For each completed enrollment during the contest period, Enroller earns between two to four points (depending on the size of the initial enrollment order) for signing up a new member with a minimum initial order of 100PV.

Enrollment Order	Points Received
100 - 224 PV	2
225 - 399 PV	3
400 PV and above	4

Earn points when these members purchase 100PV and above on LRP in months 2, 3 & 4

Additional points will be awarded to the enroller if the enrollee creates and places a 100PV and above LRP order in the month of 2, 3 & 4.

Month	Points Received
2	2
3	3
4	4

Advance Rank and Earn Points (minimum Silver and above)

Rank Advancement Points: Additional points will also be awarded to the Enroller who advances to the new rank Silver (10 points). More points (5 points) can be earned if Enroller maintains the new rank or above throughout the qualifying period. Enroller does not need to maintain his/her rank for consecutive months in order to earn points. To earn points, please advance in rank. Refer to the example below for more information:

New Rank Advancement	Point
1 st Month - Silver	10
2 nd Month - Premier	0
3 rd Month - Silver	5
4 th Month - Gold	10
5 th Month - Gold	5
Total Possible Points	30

For example, if the Enroller achieves new Silver rank in June, he/she will get 10 points. If that Enroller does not manage to achieve Silver again in July, he/she will get 0 points for that month. However, should the Enroller achieve Silver again in August, he/she will get 5 points for that month. If the Enroller achieves new Gold rank in September, he/she will earn 10 points again. If the Enroller manages to maintain Gold rank in October, then he/she will get 5 points.

Terms & Conditions

1. Open to Singapore, Malaysia, Philippines and Thailand registered Wellness Advocates (WA).
2. Participating WA must be 18 years old and above only.
3. The qualifier must maintain a monthly 100PV LRP order from June to October 2021.
4. The new enrollments must be from Singapore, Malaysia, Philippines or Thailand.
5. Campaign will only count enrollments and subsequent LRP orders from 1 June to 31 October 2021.
6. For each completed enrollment, Enroller earns between two to four points (depending on the initial enrollment order) for signing up a new Wellness Advocate or Wholesale Customer with a minimum initial order of 100PV.
7. Additional points will be awarded to the enroller if the enrollee maintains a 100PV and above LRP order in the month of 2, 3 and 4.
8. Transferring enrollment-ship to another individual will result in losing the points that have been awarded to that Enroller.
9. Re-activation and account transfer of ownership will not be counted as new enrollments in this contest.
10. Each winner is only entitled to one prize level.
11. If a winner is unable to attend, they will only be entitled to half the product points; all other parts of the prize will be forfeited.
12. If a new Enrollee returns the products or terminates prior to the end of the promotion, points earned through the Enrollee will be forfeited.
13. The Company reserves the right to amend these terms and conditions without prior notice.
14. Contest prizes are not refundable for cash.
15. The Company reserves the right to modify or cancel the trip due to a force majeure event, including but not limited to natural disaster, fire, infectious disease outbreak, war, government order (including travel restrictions due to COVID-19), strike or temporary closure of transportation or accommodations providers.
16. Participants are responsible for any additional costs or fees associated with securing a visa (if needed) for this Japan trip.
17. All participants must follow the COVID-19 preventive measures for travelling that was implemented by the government and the airline.
18. This contest is limited to one person per account only.

Winners will be announced at the end of the contest period.