

dōTERRA®



OSAKA
dōTERRA Southeast Asia
Incentive Trip 2022

SEA OSAKA INCENTIVE TRIP COMBINED TICKETS

Combine Your 2021 Tickets & Win More Tickets
to Osaka in the SEA Incentive Trip 2022!



Frequently Asked Questions

When will the trip take place?	The exact dates will be announced in the future.
Where will the trip be?	We will be going to Osaka, Japan.
What if I win the trip twice?	<p>A prize winner may gift either the greater or lesser of two prizes to another individual. The recipient for the gift should be of 18 years old and above and follow the Terms and Conditions set for the trip.</p> <p>You also have the option if you are a partial-prize winner in both incentive qualification periods to combine your prizes. This is to say that if you were a 50% prize winner in each qualification, you may combine the prizes so you could participate for free. For other combinations, please see below.</p>
Can I gift my second prize to a non-WA?	Yes, you may. You can consider bringing your spouse, significant other, adult, child or using your second prize as an incentive for a new leader.
Can I combine points from both qualification periods to win the trip?	You MAY combine prizes from the two qualification periods, but MAY NOT combine points; but the account holder must use one of the prizes (no transferring if unable to attend).
What are my options if I win 50% both times or 50% prize and 80% prize or vice-versa? What about 80% and 80%?	<p>Only in these cases you have two options each:</p> <ol style="list-style-type: none"> 50%/50% Option 1: You can attend at half price and someone else may also attend at half price. Option 2: You may combine the prizes and attend for free. 50%/80% OR 80%/50% You may attend free and you may gift 30% to another person. 80%/80% You may attend free and you may gift 60% prize to another person. <p>No other combination of prizes can have additional options. For instance, three persons may not share parts of two prizes. You are also not allowed to transfer your 2021 ticket to another participant to upgrade his/her ticket.</p>

Frequently Asked Questions

How much will the buy-on cost be for the 2022 trip?

In the past, the buy-on cost of the trip is \$1500 (+/-5%), depending on the actual cost of the trip. We anticipate this will be the case this time.

If I win the 50% prize twice, can I combine the two prizes and attend for free?

Yes. You can combine prizes but cannot combine points to reach a new prize level.

What if I can't attend the trip?

dōTERRA has always strongly encouraged the winner to attend.

- Prizes cannot be transferred to another person, except under the rules of this specially combined incentive trip.
- If a winner cannot attend the incentive trip or opts out, no part of any prize can be gifted to any other individual.
- Winner will only be entitled to half of the product points.
- All other parts of the prize will be forfeited.

What happens to the prize points if I qualify for them in both incentive qualification?

All points will be credited to the account of the prize winner provided both prizes are used. If a second prize is unused, only half of the points will be paid out on that prize and all other prizes and gifts associated with that prize will be forfeited.

Table of Prize Combinations for SEA Incentive Trip 2021 & 2022

Scenario #	2020 Prize	2021 Prize	Option 1	Option 2
1	50%	50%	100% (1)	50% (1) + 50% (1)
2	50%	80%	100% (1) + 30% (1)	N/A
3	80%	50%	100% (1) + 30% (1)	N/A
4	80%	80%	100% (1) + 60% (1)	N/A
5	100%	50%	100% (1) + 50% (1)	N/A
6	50%	100%	100% (1) + 50% (1)	N/A
7	100%	80%	100% (1) + 80% (1)	N/A
8	80%	100%	100% (1) + 80% (1)	N/A