

dōTERRA[®]

SINGAPORE & MALAYSIA

FOUNDERS' CLUB

Earn a share of the Singapore and Malaysia Founders' Club Pool.

dōTERRA offers you a unique opportunity to be part of the Singapore and Malaysia Founders' Club program to earn 1% of dōTERRA Singapore and Malaysia annual commissionable volume.

1%
ANNUAL

SINGAPORE
& MALAYSIA
COMMISSIONABLE VOLUME

Qualifications

PLATINUM
RANK

Achieve & Maintain

90%
Qualifying Volume

SINGAPORE
& MALAYSIA

50%
Qualifying Volume

LRP ORDER



CONTACT YOUR **ACCOUNT MANAGER***

*Silver and above will be assigned to an Account Manager.

A Wellness Advocate must hit Platinum rank for three consecutive months in order to qualify for a Singapore and Malaysia Founders' Club position. Each Singapore and Malaysia Founders' Club member must maintain Platinum rank 10 out of 12 months of the calendar year to maintain the Founders' Club position in both markets to receive the Founders' Club bonuses.

INITIAL REQUIREMENT TO ATTAIN BOTH dōTERRA SINGAPORE AND MALAYSIA FOUNDERS' CLUB:

- Achieve and maintain rank of Platinum for three consecutive months.
- Have 90% of qualifying volume from Singapore and Malaysia.
(Each of the qualifying Silver legs must have 3 Elite legs with at least 90% volume from Singapore and Malaysia.)
- Maintain the qualifying rank of Platinum for 10 out of 12 months of the calendar year.
- 50% of qualifying volume must come from customers/wellness advocates that are actively participating in the company's LRP program.
- Be personally engaged in the business in the market.
- Be a Wellness Advocate in good standing and adhere to the Founders' Club policies.

Note: Founders positions will be available until filled.

USEFUL EXAMPLES:

Example 1:

A Wellness Advocate qualifies for both Singapore and Malaysia Founder as Platinum with 90% qualifying volume from Singapore and Malaysia.

Example 2:

A Wellness Advocate does not qualify for Singapore nor Malaysia Founder if he/she hits Gold with 90% mixed Singapore and Malaysia qualifying volume. If leader advances to Platinum, the leader will qualify for Founder in both Singapore and Malaysia (assuming positions are available). If Singapore is filled, they would receive a Malaysia Founder position if a space is still available there.

Example 3:

A Wellness Advocate qualifies for Singapore Founder as Gold with 90% qualifying volume and fills the last Singapore Founder position. Later this Wellness Advocate qualifies for Malaysia Founder as Platinum with 90% qualifying volume from Singapore and Malaysia (assuming Malaysia Founder positions are available).

Example 4:

A Wellness Advocate from Singapore reaches Gold with 90% Singapore volume but the Singapore Founders positions are already filled. Later this Wellness Advocate advances to Platinum with 90% volume from Singapore and Malaysia, this Wellness Advocate would qualify as Malaysia Founder (assuming Malaysia Founder positions are available).

Example 5:

A Wellness Advocate qualifies for Singapore Founder with 90% qualifying volume in Singapore. Later Wellness Advocate hits Platinum with 90% qualifying volume from Singapore. The Wellness Advocate would also qualify for Malaysia Founder (assuming spots are available).

Example 6:

A Wellness Advocate qualifies for Malaysia Founder as Gold with 90% qualifying volume in Malaysia. Later Wellness Advocate hits Platinum with 90% qualifying volume from Malaysia. The Wellness Advocate would also qualify for Singapore Founder (assuming spots are available).