

ESSENTIAL OIL STARTER KIT

\$240
125PV



SAVE
\$58

ESSENTIAL OIL SINGLES

15 mL: Lavender, Lemon, Peppermint

ESSENTIAL OIL BLENDS

15 mL: dōTERRA Breathe[®], DigestZen[®]

OTHER PRODUCTS

Fractionated Coconut Oil 115 mL, Pebble™ Diffuser, Introductory Packet

English Material SKU 60218720
Chinese Material SKU 60218721

ESSENTIAL COLLECTION KIT WITH
FRACTIONATED COCONUT OIL

\$280
150PV



SAVE
\$67

FAMILY ESSENTIALS KIT

5 mL: dōTERRA Breathe[®], Deep Blue[®], DigestZen[®], Frankincense, Lavender, Lemon, Tea Tree, Peppermint, On Guard[®], Oregano

OTHER PRODUCTS

Fractionated Coconut Oil 115 mL, Petal Diffuser 2.0, Introductory Packet

English Material SKU 60215337
Chinese Material SKU 60215338

HOME ESSENTIALS KIT +
FRACTIONATED COCONUT OIL

\$467
260PV



SAVE
\$147

ESSENTIAL OIL SINGLES

15 mL: Frankincense, Lavender, Lemon, Tea Tree, Peppermint, Oregano

ESSENTIAL OIL BLENDS

5 mL: Deep Blue[®]
15 mL: dōTERRA Breathe[®], DigestZen[®], On Guard[®]

OTHER PRODUCTS

Fractionated Coconut Oil 115 mL, Petal Diffuser 2.0, Introductory Packet

English Material SKU 60201243
Chinese Material SKU 60201242

PREMIUM KIT

\$785
400PV



SAVE
\$272

ESSENTIAL OIL SINGLES

15 mL: Copaiba, Eucalyptus, Frankincense, Grapefruit, Lavender, Lemon, Lemongrass, Lime, Peppermint, Tea Tree

ESSENTIAL OIL BLENDS

5 mL: Deep Blue[®]
15 mL: dōTERRA Adaptiv[®], dōTERRA Balance[®], dōTERRA Breathe[®], DigestZen[®], dōTERRA Lavender Peace[®], dōTERRA Purify[®], dōTERRA Sunrise[®], On Guard[®], Slim & Sassy[®]

OTHER PRODUCTS

Fractionated Coconut Oil 115 mL, Petal Diffuser 2.0, Wooden Box, 12 sample vials, Introductory Packet

English Material SKU 60215340
Chinese Material SKU 60215339

LOYALTY REWARDS
FAST TRACK PLANS*

- 100 Product Credits
- Start Product Credits Accrual at 15%



*Have a 100PV Loyalty Rewards order in the second month and keep LRP active in the third month. Product Credits will be redeemable 90 days after enrollment.

OIL SHARING KIT

\$1,700
1000PV

SAVE
\$497



ESSENTIAL OIL SINGLES

5 mL: Cinnamon Bark

15 mL: Copaiba, Cypress, Eucalyptus, Fennel, 2 x Frankincense, Grapefruit, 2 x Lavender, 2 x Lemon, Lemongrass, Lime, 2 x Peppermint, Rosemary, 2 x Oregano, 2 x Tea Tree, Wild Orange, Wintergreen

ESSENTIAL OIL BLENDS

5 mL: 2 x Deep Blue[®]

10 mL: HD Clear[®] Roll-On, Immortelle[®] Roll-On, InTune[®] Roll-On, PastTense[®] Roll-On

15 mL: AromaTouch[®], dōTERRA Adaptiv[®], dōTERRA Balance[®], 2 x dōTERRA Breathe[®], dōTERRA Lavender Peace[®], dōTERRA Purify[®], 2 x DigestZen[®], 2 x On Guard[®], dōTERRA Sunrise[®], Elation[®], Slim & Sassy[®], Zendocrin[®]

OTHER PRODUCTS

Fractionated Coconut Oil 115 mL, Petal Diffuser 2.0, 12 sample vials, Oil Sharing Bag, Introductory Packet

English Material SKU 60215558

Chinese Material SKU 60215540

LOYALTY REWARDS
FAST TRACK PLANS*

- 200 Product Credits
- Start Product Credits Accrual at 20%

CLEANSE AND RESTORE KIT

\$330
175PV

SAVE
\$97



ESSENTIAL OIL SINGLES

15 mL: Lemon (Food)

WELLNESS

Lifelong Vitality Pack, Zendocrin Softgels, TerraZyme, GX Assist, PB Assist+, DigestZen[®] Softgels

OTHER PRODUCT

Introductory Packet

English Material SKU 60208719

Chinese Material SKU 60208727

NATURAL SOLUTIONS KIT

\$800
400PV



SAVE
\$305

ESSENTIAL OIL SINGLES

15 mL: Frankincense, Lavender, Tea Tree, Peppermint

ESSENTIAL OIL BLENDS

15 mL: dōTERRA Lavender Peace[®], dōTERRA Breathe[®], On Guard[®], dōTERRA Balance[®]

WELLNESS

Lifelong Vitality Pack, On Guard[®]+ Softgels, TerraZyme, PB Assist+

OTHER PRODUCTS

Fractionated Coconut Oil 115 mL, Deep Blue[®] Rub, Response-X[®] Ointment, On Guard[®] Toothpaste, On Guard[®] Hand Wash with 2 Dispensers, Aroma Lite Diffuser, Wooden Box, Introductory Packet

English Material SKU 60208700

Chinese Material SKU 60208728

LOYALTY REWARDS FAST TRACK PLANS*

- 100 Product Credits
- Start Product Credits Accrual at 15%

初学精油入会套装

\$240
125PV



节省
\$58

单方精油

15毫升: 薰衣草, 柠檬, 薄荷

复方精油

15毫升: dōTERRA Breathe[®] 顺畅呼吸, DigestZen[®] 乐活

其他产品

分馏椰子油115毫升, 鹅卵石纹芳香喷雾器, 入会资料

英文材料 SKU 60218720

中文材料 SKU 60218721

精油珍藏入会套装 (附带分馏椰子油)

\$280
150PV



节省
\$67

家庭精油套件

5毫升: dōTERRA Breathe[®] 顺畅呼吸, Deep Blue[®] 舒缓, DigestZen[®] 乐活, 乳香, 薰衣草, 柠檬, 茶树, 薄荷, On Guard[®] 保卫, 牛至

其他产品

分馏椰子油115毫升, 花瓣芳香喷雾器2.0, 入会资料

英文材料 SKU 60215337

中文材料 SKU 60215338

家庭必备入会套装与分馏椰子油

\$467
260PV



节省
\$147

单方精油

15毫升: 乳香, 薰衣草, 柠檬, 茶树, 薄荷, 牛至

复方精油

5毫升 Deep Blue[®] 舒缓

15毫升 dōTERRA Breathe[®] 顺畅呼吸, DigestZen[®] 乐活, On Guard[®] 保卫

其他产品

分馏椰子油115毫升, 花瓣芳香喷雾器2.0, 入会资料

英文材料 SKU 60201243

中文材料 SKU 60201242

优质精油入会套装

\$785
400PV



节省
\$272

单方精油

15毫升: 古巴香脂, 尤加利, 乳香, 葡萄柚, 薰衣草, 柠檬, 柠檬草, 莱姆, 薄荷, 茶树

复方精油

5毫升: Deep Blue[®] 舒缓

15毫升: dōTERRA Adaptiv[®] 乐释, dōTERRA Balance[®] 安定情绪, dōTERRA Breathe[®] 顺畅呼吸, DigestZen[®] 乐活, dōTERRA Lavender Peace[®] 神气, dōTERRA Purify[®] 净化清新, dōTERRA Sunrise[®] 柑橘清新, On Guard[®] 保卫, Slim & Sassy[®] 轻盈

其他产品

分馏椰子油115毫升, 花瓣芳香喷雾器2.0, 木盒, 12支样品瓶, 入会资料

英文材料 SKU 60215340

中文材料 SKU 60215339

忠诚回馈快速跳级方*

- 100点产品点数
- 百分比回馈在15%开始



*第二个月有100PV的忠诚顾客奖励计划订单, 并在第三个月保持LRP活跃。注册90天后, 即可兑换产品积分。

精油分享入会套装

\$1,700
1000PV

节省
\$497



单方精油

5毫升：肉桂

15毫升：古巴香脂，丝柏，尤加利，茴香，2 x 乳香，葡萄柚，2 x 薰衣草，2 x 柠檬，柠檬草，莱姆，2 x 薄荷，迷迭香，2 x 牛至，2 x 茶树，野橘，冬青

复方精油

5毫升：2 x Deep Blue[®] 舒缓

10毫升：HD Clear[®] 清肌调理复方滚珠瓶，Immortelle 花样年华滚珠瓶，InTune[®] 全神贯注滚珠瓶，PastTense[®] 舒压滚珠瓶

15毫升：AromaTouch[®] 芳香调理，dōTERRA Adaptiv[®] 乐释，dōTERRA Balance[®] 安定情绪，2 x dōTERRA Breathe[®] 顺畅呼吸，dōTERRA Lavender Peace[®] 神气，dōTERRA Purify[®] 净化清新，2 x DigestZen[®] 乐活，2 x On Guard[®] 保卫，dōTERRA Sunrise[®] 柑橘清新，Elation[®] 活力，Slim & Sassy[®] 轻盈，Zendocrine[®] 元气

其他产品

分馏椰子油115毫升，花瓣芳香喷雾器2.0，12支样品瓶，精油分享手提包，入会资料

英文材料 SKU 60215558

中文材料 SKU 60215540

忠诚回馈快速跳级方*

- 200 点产品点数
- 百分比回馈在20%开始

清理与恢复入会套装

\$330
175PV

节省
\$97



单方精油

15毫升：柠檬 (食品精油)

健康产品

终生保健套装，元气复方软胶囊，轻畅复合酵素，肠道净化胶囊食品，益生菌胶囊食品，DigestZen[®] 乐活复方软胶囊

其他产品

入会资料

英文材料 SKU 60208719

中文材料 SKU 60208727

自然调理入会套装

\$800
400PV



节省
\$305

单方精油

15毫升: 乳香, 薰衣草, 茶树, 薄荷

复方精油

15毫升: dōTERRA Lavender Peace[®] 神气, dōTERRA Breathe[®] 顺畅呼吸, On Guard[®] 保卫, dōTERRA Balance[®] 安定情绪

健康产品

终生保健套装, On Guard[®]+保卫复方软胶囊, 轻畅复合酵素, 益生菌胶囊食品

其他产品

分馏椰子油115毫升, Deep Blue[®]舒缓复方乳霜, Response-X[®] 软膏,
On Guard[®] 保卫复方洁净牙膏, On Guard[®] 保卫复方洁手凝露+2瓶泡沫式填充瓶, 轻便喷雾器,
木盒, 入会资料

英文材料 SKU 60208700

中文材料 SKU 60208728

忠诚回馈快速跳级方*

- 100 点产品点数
- 百分比回馈在15%开始