



Silver Club

SINGAPORE

October - December 2021

Why Silver Club



Silver Club is your opportunity to learn key habits that will serve as the foundation of our business and build momentum to help you advance you to the next rank.

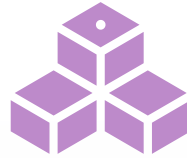
Who Can Join

Open to Elite & Premier Singapore Wellness Advocate or Wellness Advocate who advance their rank to Elite/Premier in August.

Benefits for you



Strengthen organization structure.



Build oil sharing enrollment team culture.



Achieve healthy growth in your business.

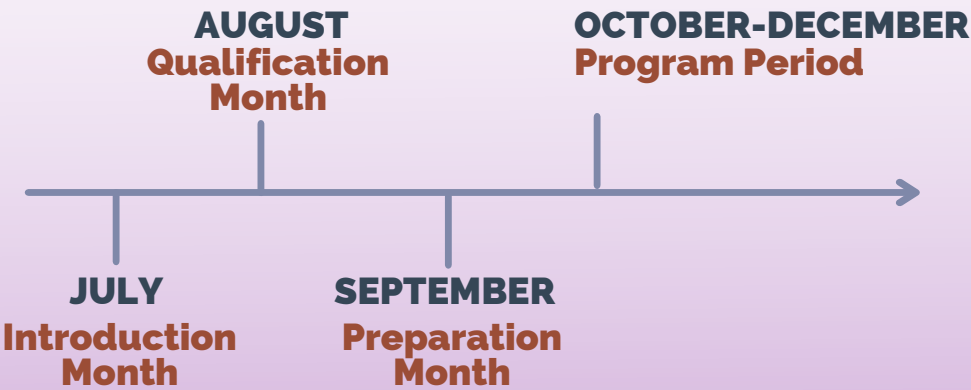


Solidify Rank.

Benefits for New Enrollees



Silver Club Schedule



Qualification Month - August



Qualification Rank

Have to hit **Elite or Premier** in qualifying month.

Personal Enrollment

Personally enroll 1 New Wellness Advocate or Wholesale Customer (with a single 100 PV enrollment order during qualifying month). Personal Enrollment need to be enrolled in either Singapore, Singapore NFR or Malaysia. (Wholesale Customer upgrades and reactivations do not count).

LRP

Have a total of **5 Wellness Advocates** in their organization who **process an LRP order** (at least 100 PV) on or before the last day of the qualification month.

These 5 WAs must be within the Silver Club Applicant's personal organization and cannot be used by other Silver Club Applicants to qualify for Silver Club.

Preparation Month - September



Prepare and plan your events
month-by-month



Prepare your household
Set up childcare, get your
family onboard



Prepare your teams for
scheduled events



Participate in the mandatory
conference call
*(an email will be send out with the
information for this call)*

Silver Club Period - October till December



To continue in Silver Club each month, participants must meet the following requirements:

Monthly Requirements

Classes / Events

Hold **minimum 4 classes/events per month.**
(home events, one-on-ones, online classes)

LRP

Have a **100 PV LRP** order monthly.

Monthly Enrollments

Ensure the numbers of enrollments are met for each month as indicated in table below.

| | OCT | NOV | DEC |
|---|--------------|--------------|--------------|
| Enrollments from Personal Organization | 5 | 6 | 7 |
| Enrollment Order | 100PV | 100PV | 100PV |

Monthly Requirements

Submission of Event Attendee Details

In order for enrollees from the event to be counted among your monthly enrollments, names of the enrollees for the events must be submitted through the Silver Club Website within 24 hours after the event and enroll no more than 3 working days after the event.

Enrollment Link

All qualified enrollments are to enroll via Silver Club Link given.

Enrollment Country

Enrollments need to be in either Singapore, Singapore NFR or Malaysia.

Monthly Requirements - Classes/ Events



Silver Club participants may hold Physical Meetings and/or Online Meetings.

Physical Meeting

- ✓ New Enrollees must meet face-to-face with the Silver Club participant before they can be enrolled under the Silver Club.
- ✓ Silver Club participants must participate and be present for the full event.

Online Meeting

- ✓ Participants of an online event must be located in Singapore or Malaysia and the participant must provide proof for verification.
- ✓ The online meeting app/program must be able to generate an attendance report to verify the attendance.
- ✓ Participants are required to take photos of the online meeting and attendees as proof for verification.
- ✓ As attendees may not display their full name, Silver Club participants should have a separate attendees record with the attendees' full name and contact number and record it via Silver Club Website.
- ✓ Company reserves the right to contact new enrollees to verify whether they had participated in the online sharing prior to enrollment.
- ✓ Open Facebook Live will not be considered as an online meeting. Event Attendees should be invited by the host.

New Enrollment - Incentives & Promotions



As an added bonus for individuals to enroll as a Wellness Advocate or a Wholesale Customer at a Silver Club Event, dōTERRA offers special product promotions during Silver Club. Prospective Wellness Advocates and Wholesale Customers must be enrolled by a Silver Club participant in a registered event, in order to be eligible for the promotional products.

**The following are the promotional products that will be offered as part of the Silver Club program to any enrolment order of those who meet the indicated PV and event requirements.*

| Enrollment Month | 100PV+ Order | 200PV+ Order |
|------------------|------------------|---|
| October | Lemongrass 15mL | Lemongrass 15mL + PastTense® Roll-On 10mL |
| November | Wild Orange 15mL | Wild Orange 15mL + Balance 15mL |
| December | Rosemary 15mL | Rosemary 15mL + DigestZen® Touch 10mL |

LRP Enhancement

Silver Club enrollees who set up **a single LRP order of at least 125PV** (combined orders do not count) during the 2nd month of enrollment, will receive 50 **product points** on the 15th of the following month.

Prizes



dōTERRA offers some exciting prizes as part of the Silver Club. These prizes can be earned by each individual Silver Club participant with completion of monthly requirements.

October



Lemon Myrtle 5mL
+ Elation 15mL

November



On Guard® Touch
10 mL + Green
Mandarin 15 mL
dōTERRA Rose Train
Case.

December



Rose Touch 10mL
+ Neroli Touch 10mL
dōTERRA Deep Blue
Cushion



Silver Club

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