

STEP 1 Personal Information Required Field

Applicant Name Co-Applicant Name (if applicable) Company Name (if applicable, requires business application addendum) Taxpayer Identification No. Billing Address Enrolling Sponsor Phone No. or Wellness Advocate No.	Shipping Address <input type="checkbox"/> Same as Billing Address Street Name, Building, Barangay, City Primary Phone No. Mobile Phone No. Email Address Do you want to receive the dōTERRA newsletter via email? YES <input type="checkbox"/> NO <input type="checkbox"/> Date of Birth Co-Applicant Date of Birth Placement Sponsor (if different) Phone No. or Wellness Advocate No.
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STEP 2 Choose an Enrollment Option

<input type="checkbox"/> Family Essentials Kit with Fractionated Coconut Oil <ul style="list-style-type: none"> • ₱ 8,500 • 130 PV <input type="checkbox"/> Home Essentials Kit <ul style="list-style-type: none"> • ₱ 18,000 • 250 PV 	USE THE FAST TRACK PLANS TO START AT A HIGHER PERCENTAGE			<input type="checkbox"/> Wellness Advocate Introductory Packet <ul style="list-style-type: none"> • ₱ 1,500 <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 10%;">Qty</th> <th>Other Products</th> </tr> </thead> <tbody> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> </tbody> </table> <p style="font-size: small;">* Points will be redeemable 60 days following enrollment if qualifications are met.</p>	Qty	Other Products								
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Start at 10%	<input type="checkbox"/> Natural Solutions Kit <ul style="list-style-type: none"> • ₱ 28,500 • 400 PV Start at 15% and Receive 100 LRP Points*	<input type="checkbox"/> Oil Sharing Kit <ul style="list-style-type: none"> • ₱ 66,500 • 1,000 PV Start at 20% and Receive 200 LRP Points*	<input type="checkbox"/> Purchase of 2,000 PV or above Start at 25% and Receive 400 LRP Points*	30%										
25% Wholesale Discount ➔				+ 25%										
Total Savings and Product Credits ➔				= 55%										

Shipping: Ship to address above Pick up at Product Center upon submission of this form

STEP 3 Monthly Loyalty Rewards Program (Optional)

Available LRP Kits:

125 PV:

- Daily Defense Kit: dōTERRA Breathe®, DigestZen®, Lemon, Melaleuca (Tea Tree), On Guard®
- Daily Nourishment Kit: Frankincense, Lavender, Lemon, Peppermint

75 PV:

- Go Figure! Kit: Cypress, Grapefruit, Smart & Sassy™, Fractionated Coconut Oil
- Perfect Chill Kit: AromaTouch®, Balance®, Serenity™
- Power Up! Kit: dōTERRA Deep Blue®, Melaleuca (Tea Tree), Peppermint
- Women's Health Kit: ClaryCalm™, Lavender, Whisper™

Qty	Product	
TOTAL		

Loyalty Rewards Points: As a Loyalty Rewards participant, you can earn up to 30% of your purchase back in points that can be redeemed for free product.

Product of the Month Club: Set your LRP order on or before the 15th for 125 PV or higher and receive the free Product of the Month.

Date to ship LRP order: (1-13, 16-28) _____

- Ship to address above
- Pick up at Product Center upon submission of this form

(Note: Your first Loyalty Rewards shipment will begin the month following your enrollment)

STEP 4 Payment Information

- Cash - Will Call Only
- Credit Card (Please contact Member Services)

STEP 5 Acknowledge Terms on Back by Signing

I want to be a Wellness Advocate of dōTERRA. I have read and agree to the terms and conditions found on the back of this Wellness Advocate Agreement and the policies found in the dōTERRA Policy Manual. I agree and confirm that I do not currently have an interest in any dōTERRA account, or if I do have or ever have had such an interest, my application for this account does not violate dōTERRA policies. (This form can also be found at https://www.doterra.com/PH/en_PH/tools)

Applicant Signature _____

Co-Applicant Signature _____

Date _____

1. **Contracting Parties.** dōTERRA Philippines Inc., (hereinafter, the "Company" or "dōTERRA") is the party with whom I agree to contract for the promotion of the sales of the products in the Philippines. On the other hand, dōTERRA GH Ireland Limited ("dōTERRA GH") the Company's affiliate, has the responsibility to promote the sales of the products in all countries outside the United States of America. The Company has the responsibility to promote the sales of products in the Philippines by means of a direct selling system, while dōTERRA GH is the party with whom I agree to contract for any sale of product promoted by me outside the Philippines and for participation in the applicable global dōTERRA Sales Compensation Plan.
2. **Obligations and Representations.** I understand that as a Wellness Advocate of dōTERRA:
- I must be of legal age in the Philippines.
 - I have the right to offer for sale dōTERRA products and services in accordance with the terms and conditions of this Wellness Advocate Agreement.
 - I have the right and capacity to build a dōTERRA sales organization.
 - I will train and motivate the Wellness Advocates in my downline marketing organization.
 - I will comply with all national and local laws, ordinances, rules, and regulations, and shall make all reports and remit all withholdings or other deductions as may be required by any national or local law, ordinance, rule, or regulation.
 - I will perform my obligations as a Wellness Advocate with honesty and integrity.
 - I will use only the sales agreements and order forms which are provided by dōTERRA for the sale of goods and services, and I will follow all policies and procedures established by dōTERRA for the completion and processing of such agreements and orders.
3. **Presenting dōTERRA Products and Services.** I agree to present the dōTERRA Compensation Plan and dōTERRA products and services as set forth in official dōTERRA literature and presentations.
4. **Independent Contractor Status.** I agree that as a dōTERRA Wellness Advocate, I am an independent contractor and not an employee, agent, partner, legal representative or franchisee of dōTERRA. I am not authorized to and will not incur any debt, expense, or obligation, or open any checking account on behalf of, for, or in the name of dōTERRA. I understand that I shall exclusively control the manner and means by which I operate my dōTERRA business, subject to my compliance with this Wellness Advocate Agreement, the dōTERRA Policy Manual, and the dōTERRA Sales Compensation Plan (all of which are collectively referred to as the "Contract"). I agree that I will be solely responsible for paying all expenses I incur, including but not limited to travel, food, lodging, secretarial, office, long distance telephone, and other expenses. I UNDERSTAND THAT I WILL NOT BE TREATED AS AN EMPLOYEE OF dōTERRA FOR NATIONAL OR LOCAL TAX AND SOCIAL INSURANCE PURPOSES. I acknowledge and agree that dōTERRA is not responsible for withholding and shall not withhold or deduct from my bonuses and commissions, if any, social insurance contributions, unless such withholding becomes legally required. I authorize dōTERRA to withhold, if necessary, the appropriate amount of withholding tax, in accordance with prevailing tax rules and regulations, and to deduct the same from any compensation, award or bonuses or commissions that I may receive. I agree to be bound by all value-added tax collection and remittance agreements between dōTERRA, all appropriate taxing jurisdictions, and all related rules and procedures.
5. **dōTERRA Policies.** I have carefully read and agree to comply with the dōTERRA Policy Manual and the dōTERRA Sales Compensation Plan, both of which are incorporated into the Wellness Advocate Agreement by this reference and become part of the Contract. I understand that I must be in good standing and not in violation of any of the terms of the Contract in order to be eligible to receive any bonuses or commissions from dōTERRA. I understand that the Contract, including this Wellness Advocate Agreement, the dōTERRA Policy Manual, and the dōTERRA Sales Compensation Plan, may be amended at any time at the sole discretion of dōTERRA, and I agree that upon 30 days notice, any such amendment will apply to me. Notification of amendments will be published in official dōTERRA materials including the Company's official website. The continuation of my dōTERRA business or my acceptance of bonuses or commissions shall constitute my acceptance of any and all amendments to the contract.
6. **Payment of Bonuses or Commissions.** I understand and agree that dōTERRA GH has the responsibility to promote the sale of Products globally through the Sales Compensation Plan, and to license the network of Wellness Advocates and the Sales Compensation Plan to its local affiliates, including the Company. As a result of the license, the Company has the responsibility, within the Philippines, to promote the sale of Products to Wellness Advocates, and to pay commissions to Wellness Advocates for the promotion and sales made by Wellness Advocates to end users of Products. For administrative convenience, the commissions earned by Wellness Advocates from the promotion and sale of Products within the Philippines as well as outside of the Philippines are generally paid by the Company in one combined payment to the Wellness Advocate.
7. **Term and Termination.** The term of this Contract and each subsequent renewal is one year. Unless a party notifies the other of its intent to terminate the Contract, I understand and agree that the Contract is renewed automatically each year on its anniversary date. I understand and agree that I will need to pay a renewal fee each year to renew my Contract with dōTERRA. I agree that dōTERRA may automatically charge my credit card each year in the amount of ₱ 1000 during the anniversary month of my Contract. dōTERRA may terminate my account at any time for violation of the terms and conditions of the Contract including any amendments thereto. If my Contract is canceled or terminated for any reason, I understand and agree that I will permanently lose all rights as a Wellness Advocate and I shall not be eligible to sell dōTERRA products or services or to receive commissions, bonuses, or other remuneration from the activities of my former downline sales organization. In the event of cancellation, termination, or nonrenewal, I agree to forfeit and waive all rights I have, including but not limited to property rights, my former downline organization, and any commissions, bonuses, or other remuneration derived through the sales and other activities of my former downline organization. If my Contract is not renewed, or if it is cancelled or terminated for any reason, I agree to immediately discontinue use of any and all dōTERRA trademarks, service marks, and copyrighted materials. I also agree that during the term of this Contract and for one (1) year following the termination or cancellation of this Contract, regardless of the reason for termination or cancellation, I will not directly or indirectly solicit or recruit, as defined in the dōTERRA Policy Manual, any dōTERRA Wellness Advocate who is in my current or former downline organization or with whom I became acquainted by virtue of my participation as a dōTERRA Wellness Advocate.
8. **Assignment.** I may not assign any rights or delegate my duties under this Contract without the prior written consent of dōTERRA. dōTERRA may freely assign the Contract at any time. Any attempt to transfer or assign the Contract without the express written consent of dōTERRA renders the Contract terminable at the option of dōTERRA and may result in termination of my business.
9. **Breach of Agreement.** I understand that if I fail to comply with the terms of my Contract, dōTERRA may, in its sole discretion, impose upon me action for breach of contract as set forth in the dōTERRA Policy Manual. If I am in breach, default, or violation of the Contract at termination, I shall not be entitled to receive any further bonuses or commissions, whether or not the sales for such bonuses or commissions have been completed. If I fail to pay for products or services when payment is due or am indebted to dōTERRA for any reason, including but not limited to for commissions or bonuses paid on returned product, I authorize dōTERRA to withhold and retain the appropriate amounts from my bonus or commission checks or to charge my credit cards or other accounts which I have placed on file with dōTERRA.
10. **Limitation of Liability and Indemnification.** dōTERRA, its members, managers, directors, officers, shareholders, related parties, employees, assigns, and agents (collectively referred to as "affiliates"), shall not be liable for special, indirect, incidental, or consequential damages. If dōTERRA is found to be in breach of the Contract, the maximum amount of damages I may claim shall be limited to the amount of unsold inventory that I personally purchased from the company and have remaining on hand. I release and agree to indemnify dōTERRA and its affiliates from any and all liability, damages, fines, penalties, or other awards or settlements arising from, or relating to my actions in the promotion or operation of my dōTERRA independent business and any activities related to it (for example, but not limited to, the presentation of dōTERRA products or Sales Compensation Plan, the operation of a motor vehicle, the lease of meeting or training facilities, the making of any unauthorized claims, the failure to comply with any applicable national law or regulation, etc.).
11. **Entire Agreement.** This Wellness Advocate Agreement, the Sales Compensation Plan, and the dōTERRA Policy Manual, in their current forms and as amended by dōTERRA in its discretion, together constitute the entire agreement and Contract between dōTERRA and myself. Any promises, representations, offers, or other communications not expressly set forth in this Wellness Advocate Agreement and Contract are of no force or effect. To the extent of any conflict or inconsistency between this Wellness Advocate Agreement and the Policy Manual (in their current form or as subsequently modified), the Policy Manual shall govern.
12. **Waiver and Severability.** Any waiver by dōTERRA of any breach of the Contract must be in writing and signed by an authorized officer of dōTERRA. Waiver by dōTERRA of any breach of my Contract by me shall not operate or be construed as a waiver of any subsequent breach. If any provision of the Contract is held to be invalid or unenforceable, such provision shall be reformed only to the extent necessary to make it enforceable and the balance of the Contract will remain in full force and effect.
13. **Survival.** Sections 7, 10, 11, 12, 13, 14, 15, 18 and 19 of this Wellness Advocate Agreement, as well as the covenants to protect dōTERRA's trade secrets, confidential information, intellectual property, and other proprietary materials, as set forth more fully in the Policy Manual, shall survive the termination of the Contract.
14. **Resolution of Conflicts.** In the event of any dispute, controversy, claim, question, or disagreement arising from or relating to this Wellness Advocate Agreement or the Contract or the breach thereof, the parties hereto shall use their best efforts to settle the dispute, controversy, claim, question, or disagreement. To this effect, they shall consult and negotiate with each other in good faith and, recognizing their mutual interests, attempt to reach a just and equitable solution satisfactory to both parties. If they do not reach such solution within a period of 60 days from receipt by one party of written notice from the other, requesting such consultation or negotiation, then, upon notice by either party to the other, all disputes, controversies, claims, questions, or differences shall be finally settled by arbitration in accordance with the Philippine Dispute Resolution Center Inc. Arbitration Rules in force at the time of the commencement of the arbitration. All arbitration proceedings will be held in the Philippines. The number of arbitrators shall be one and the language to be used in the arbitration proceedings shall be English. There shall be no right or authority for any dispute, controversy, claim, question or disagreement to be arbitrated on a class action basis. Judgment on the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. This agreement to arbitrate shall survive any termination or expiration of the Contract. Notwithstanding this dispute resolution provision, nothing herein shall prevent dōTERRA from applying to and obtaining from any court having jurisdiction a writ of attachment, a temporary restraining order, preliminary injunction, permanent injunction, or other relief available to safeguard and protect dōTERRA's interest prior to, during, or following any consultation, negotiation or the filing of any arbitration or other proceeding or pending the rendition of a decision or award in connection with any arbitration or other proceeding. It is understood that prior resort to arbitration or any judicial, administrative or other governmental action is not required for the termination of the Contract. I waive any right to insist on prior resort to arbitration or such other action to the fullest extent allowed under applicable law. If I dispute dōTERRA's unilateral termination of this Contract, I will shoulder all costs, including attorney's fees, should the termination be found to be proper.
15. **Governing Law.** The Contract shall be governed by and construed in accordance with the laws of the Philippines. The parties consent to jurisdiction and venue before the courts of the Philippines for purposes of seeking equitable relief and/or enforcing an award by an arbitrator or any other matter not subject to arbitration. I agree that, notwithstanding any statute of limitation to the contrary, any claim or action I wish to bring against dōTERRA for any act or omission relating to the Contract must be brought within one (1) year from the date of the alleged act or omission giving rise to the claim or cause of action. Failure to bring such action within the permitted time shall act as a bar against all claims against dōTERRA for such act or omission. I waive any and all claims or rights to have any other statute of limitation apply.
16. **Use of Name and Image.** I authorize dōTERRA to use my name, photograph, personal story, and/or likeness in advertising or promotional materials and waive all claims to remuneration for such use.
17. **Electronic Communication.** I authorize dōTERRA and its affiliates to communicate with me through electronic mail or fax at the email address or fax number provided provided in this Wellness Advocate Agreement. I understand that such email may include offers or solicitations for the sale and purchase of dōTERRA products, sales aids, or services.
18. **Counterparts.** Emailed and/or faxed copies of this Wellness Advocate Agreement shall be deemed an original. To be valid, copies submitted to dōTERRA by email and/or fax must include the front and back of the document.
19. **Data Protection.** During the term of this Contract, I give consent for dōTERRA to process the personal data contained in this application/ agreement and to transfer this personal data, together with information about this Wellness Advocate account's future sales activities, to any of dōTERRA's worldwide subsidiaries and affiliated companies, and to other Wellness Advocates who are in the same sales organization or distribution chain, for the sole purpose of administering the sales and distribution of dōTERRA products and providing reports to its Wellness Advocates of sales activity in their sales organizations. I understand that this transfer of information may be made to countries without a level of legal protection of privacy equivalent to that provided in my home country. I understand that if I receive sales reports containing personal data of other Wellness Advocates, I agree that I will not use such data except in the administration and development of my sales organization, and that upon termination of my Contract, I will immediately delete all such personal data from my files, except as otherwise required by law. The parties agree that this obligation survives the termination of the Contract. If you do not want this personal data processed or transferred as described herein, please do not create a Wellness Advocate account with dōTERRA.

Signature

All words with trademarks or registered trademark symbols are trademarks or registered trademarks of dōTERRA Holdings, LLC.