

Qty	SKU	Essential Oils	Unit	SRP	WSP	PV	Qty	SKU	Essential Oils	Unit	SRP	WSP	PV
ESSENTIAL OILS - SINGLE OILS							ESSENTIAL OILS - PROPRIETARY BLENDS						
	60209166	Arborvitae	5 mL	2,050	1,550	26		60221660	Abode	15 mL	2,200	1,650	28
	60206292	Basil	15 mL	2,200	1,650	28		60212724	Adaptiv™	15 mL	3,550	2,650	45
	60206293	Bergamot	15 mL	2,950	2,200	37		60212725	Adaptiv™ Touch	10 mL	1,950	1,450	24
	60208840	Black Pepper	5 mL	2,000	1,500	25		60218819	Air X	15 mL	2,750	2,050	34
	60208841	Cardamom	5 mL	2,600	1,950	33		60206139	AromaTouch®	15 mL	2,650	2,000	32
	60208838	Cedarwood	15 mL	1,250	950	16		60206141	Balance®	15 mL	2,000	1,500	25
	60209169	Cilantro	15 mL	2,350	1,750	29		60216198	dōTERRA Align	5 mL	1,450	1,100	19
	60206289	Cinnamon	5 mL	2,600	1,950	32		60216220	dōTERRA Anchor	5 mL	1,750	1,300	22
	60219654	Citronella	15 mL	1,650	1,250	21		60216199	dōTERRA Arise	5 mL	1,650	1,250	21
	60206522	Clary Sage	15 mL	3,300	2,475	42		60211282	dōTERRA Beautiful Touch	10 mL	1,650	1,250	20
	60208874	Clove	15 mL	1,550	1,150	19		60218912	Citrus Bloom	15 mL	1,900	1,440	24
	60211284	Copaiba Food Oil	5 mL	1,200	900	15		60213315	dōTERRA Cheer Touch	10 mL	1,650	1,250	20
	60206311	Copaiba	15 mL	3,000	2,250	38		60209044	ClaryCalm™	10 mL	2,400	1,800	29
	60206294	Coriander	15 mL	2,250	2,150	27		60211168	dōTERRA Console™ Touch	10 mL	2,050	1,550	26
	60211780	Cypress	15 mL	1,550	1,150	19		60206254	dōTERRA Deep Blue®	5 mL	2,800	2,100	35
	60211608	Douglas Fir	5 mL	2,000	1,500	25		60215366	DigestZen®	15 mL	2,850	2,150	36
	60206324	Eucalyptus	15 mL	1,600	1,200	21		60212265	Digestzen Food Oil	5 mL	1,200	900	15
	60206340	Fennel	15 mL	1,600	1,200	20		60206199	dōTERRA Easy Air™ (Breathe®)	15 mL	2,000	1,500	25
	60212254	Frankincense Food Oil	5 mL	2,550	1,900	30		60206198	dōTERRA Easy Air™ (Breathe®)	5 mL	1,000	750	12
	60206230	Frankincense	15 mL	6,000	4,500	70		60211222	dōTERRA Forgive™ Touch	10 mL	1,150	850	14
	60208873	Geranium	15 mL	3,100	2,325	39		60208881	HD Clear™	10 mL	1,950	1,450	24
	60206329	Ginger	15 mL	3,800	2,850	48		60206741	Immortelle®	10 mL	6,050	4,550	77
	60206341	Grapefruit	15 mL	1,650	1,250	21		60209046	InTune™	10 mL	3,200	2,400	40
	60209168	Hawaiian Sandalwood	5 mL	6,550	4,900	72		60217313	Jasmine Touch	10 mL	4,050	3,050	71
	60206484	Helichrysum	5 mL	6,400	4,800	70		60218817	Magnolia Touch	10 mL	2,600	1,950	33
	60208898	Juniper Berry	5 mL	1,950	1,450	24		60220747	Malama	15 mL	2,600	1,950	32
	60212338	Lavender Food Oil	5 mL	850	650	11		60216033	Midnight Forest	15 mL	2,950	2,200	37
	60206158	Lavender	15 mL	2,150	1,600	27		60211169	dōTERRA Motivate Touch	10 mL	1,350	1,000	17
	60212232	Lemon Food Oil	5 mL	500	375	6		60218069	Northern Escape	15 mL	2,450	1,850	31
	60206164	Lemon	15 mL	1,000	750	13		60212230	On Guard® Food Oil	5 mL	1,200	900	15
	60206373	Lemongrass	15 mL	1,000	750	12		60206201	On Guard®	15 mL	2,950	2,200	37
	60218830	Lemon Eucalyptus	15 mL	1,350	1,000	16		60211167	dōTERRA Passion™ Touch	10 mL	2,400	1,800	30
	60206351	Lime	15 mL	1,350	1,000	17		60211220	dōTERRA Peace™ Touch	10 mL	1,750	1,300	22
	60208957	Marjoram	15 mL	2,000	1,500	25		60206156	PastTense®	10 mL	1,800	1,350	22
	60209038	Melissa	5 mL	8,250	6,200	93		60206372	Purify®	15 mL	1,850	1,400	24
	60206487	Myrrh	15 mL	5,650	4,250	60		60217312	Rose Touch	10 mL	6,050	4,550	71
	60212231	Oregano Food Oil	5 mL	850	650	11		60206349	Serenity™	15 mL	2,600	1,950	33
	60206171	Oregano	15 mL	2,000	1,500	25		60222651	Supermint	15 mL	2,800	2,100	35
	60209170	Patchouli	15 mL	2,750	2,050	34		60216221	TerraShield®	15 mL	1,350	1,000	17
	60212264	Peppermint Food Oil	5 mL	800	600	10		60209047	Whisper™	5 mL	2,050	1,550	26
	60206129	Peppermint	15 mL	1,950	1,475	25		60206401	Zendocrine®	15 mL	2,350	1,750	29
	60209040	Petitgrain	15 mL	2,350	1,750	29		60206508	Fractionated Coconut Oil	4 fl. oz.	1,050	800	12
	60210043	Pink Pepper	5 mL	2,000	1,500	25	TOUCH OIL BLENDS						
	60206707	Roman Chamomile	5 mL	4,350	3,250	55		60209045	dōTERRA DigestZen Touch	10 mL	2,050	1,550	26
	60206385	Rosemary	15 mL	1,550	1,150	20		60208897	dōTERRA Lavender Touch	10 mL	1,450	1,100	19
	60209042	Siberian Fir	15 mL	1,800	1,350	23		60208792	dōTERRA Peppermint Touch	10 mL	1,450	1,100	19
	60223441	Spanish Sage	15 mL	2,550	1,900	31		60208896	dōTERRA Tea Tree Touch	10 mL	1,200	900	15
	60208789	Spearmint	15 mL	2,600	1,950	33		60209043	dōTERRA Easy Air™ (Breathe®) Touch	10 mL	1,450	1,100	18
	60209174	Tangerine	15 mL	1,400	1,050	18		60208882	dōTERRA® On Guard® Touch	10 mL	2,050	1,550	26
	60206168	Tea Tree	15 mL	1,800	1,350	23	dōTERRA KIDS COLLECTION						
	60206200	Tea Tree	5 mL	950	700	12		60222572	dōTERRA Kids Collection 2022	1 Set	9,850	7,400	105
	60209173	Thyme	15 mL	2,850	2,150	36		60210537	dōTERRA Brave™	10 mL	1,950	1,450	25
	60211932	Turmeric Food Oil	15 mL	2,800	2,100	35		60210538	dōTERRA Calmer™	10 mL	1,850	1,400	23
	60209172	Vetiver	15 mL	4,150	3,100	48		60210570	dōTERRA Rescuer™	10 mL	1,450	1,100	17
	60214655	Wild Orange Food Oil	5 mL	500	375	6		60210571	dōTERRA Steady™	10 mL	1,450	1,100	17
	60206203	Wild Orange	15 mL	950	700	12		60210572	dōTERRA Stronger™	10 mL	1,350	1,000	16
	60208791	Wintergreen	15 mL	2,050	1,550	26		60210539	dōTERRA Tamer™	10 mL	1,450	1,100	17
	60206391	Ylang Ylang	15 mL	3,450	2,600	43		60210573	dōTERRA Thinker™	10 mL	1,550	1,150	18

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ESSENTIAL OIL KITS						
	60210223	Aroma Touch Technique Kit <i>Includes: dōTERRA Balance®, Lavender, Peppermint, Melaleuca, Wild Orange, AromaTouch®, Deep Blue®, On Guard® & dōTERRA Fractionated Coconut Oil</i>	1 set	9,600	7,200	110
	60206406	Introductory Kit <i>Includes: 5mL bottles of Lavender, Lemon and Peppermint</i>	1 set	1,850	1,400	17
	60209935	Intro Sharing Kit <i>Includes: 6 sets of Introductory Kit</i>	1 set	10,250	7,700	100
	60216232	dōTERRA Yoga Collection <i>Includes: 5mL bottles of Anchor, Align & Arise</i>	1 set	4,550	3,400	55
	60206473	Family Essentials Kit <i>Includes: 5mL bottles of dōTERRA Breathe™, dōTERRA Deep Blue®, DigestZen®, Frankincense, Lavender, Lemon, Melaleuca (Tea Tree), dōTERRA® On Guard®, Oregano and Peppermint</i>	1 set	10,950	8,200	125
	60215160	Essential Aromatics Touch Kit <i>Includes: dōTERRA Cheer® Touch, dōTERRA Console®, Touch, dōTERRA Forgive® Touch, dōTERRA Motivate®, Touch, dōTERRA Passion® Touch, dōTERRA Peace® Touch</i>	1 set	8,000	6,000	100
VERAGE®						
	60206507	Verage® Skin Care Collection <i>Includes: Verage® Cleanser, Verage® Toner, Verage® Immortelle Hydrating Serum and Verage® Moisturizer.</i>	4 Items	7,050	5,300	70
	60206266	Verage® Cleanser	2 Fl.oz/60mL	2,150	1,600	23
	60215838	Verage® Toner	1.7 Fl.oz./50mL	1,750	1,300	16
	60206304	Verage® Immortelle Hydrating Serum	0.5 fl. oz./15mL	5,000	3,750	55
	60206322	Verage® Moisturizer	1 ft.oz./30mL	2,450	1,850	32
dōTERRA SALON ESSENTIALS™ HAIR CARE						
	60217018	Daily Conditioner	500 mL	2,350	1,750	22
	60217039	Leave-In Conditioner	8 fl oz/ 237 mL	1,650	1,250	16
	60217019	Protecting Shampoo	500 mL	2,350	1,750	22
	60225761	Nourishing Hair Care Duo <i>Contains Protecting Shampoo 500mL & Daily Conditioner 500mL</i>	1 set	4,000	3,000	35
PERSONAL CARE						
	60211748	Correct X Essential Ointment	15mL	1,150	850	11
	60206316	dōTERRA Deep Blue Rub	120mL	3,050	2,300	36
	60206837	Hand and Body Lotion	6.7 fl. oz.	1,350	1,000	15
	60222875	dōTERRA Spa Moisturizing Bath Bar	4 oz./ 113 g	800	600	6
SUPPLEMENTS						
	60219262	Adaptiv Capsules	30 Caps	3,450	2,600	33
	60206374	Alpha CRS+	120 Caps	6,050	4,550	77
	60218926	Copaiba Soft gels	60 Softgels	3,050	2,300	36
	60206532	DDR Prime Soft gels	60 Softgels	4,050	3,050	48
	60206404	dōTERRA xEO Mega®	120 Softgels	4,500	3,375	56
	60206743	On Guard Softgels	60 Softgels	2,450	1,850	28
	60207013	Peppermint Beadlet	125 pcs	1,200	900	15
HEALING HANDS						
	60209171	Hope™ Touch	10 mL	1,600	1,200	0

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LOYALTY REWARDS PROGRAM KITS						
	60209992	Daily Defense Kit <i>Includes: dōTERRA Breathe®, DigestZen®, Lemon, TeaTree and On Guard®</i>	1 set	8,950	6,700	100
	60209993	Daily Nourishment Kit <i>Includes: Frankincense, Lavender, Lemon and Peppermint</i>	1 set	10,650	8,000	125
	60209994	Go Figure! Kit <i>Includes: Cypress, Grapefruit, Smart & Sassy™ and Fractionated Coconut Oil</i>	1 set	6,250	4,700	75
	60209995	Perfect Chill Kit <i>Includes: AromaTouch®, Balance® and Serenity™</i>	1 set	6,250	4,700	75
	60209996	Power Up! Kit <i>Includes: dōTERRA Deep Blue®, Tea Tree and Peppermint</i>	1 set	6,200	4,650	75
	60210177	Women's Health Kit <i>Includes: ClaryCalm™, Lavender and Whisper™</i>	1 set	6,450	4,850	75
	60215161	CRS & DDR DUO	1 set	5,350	4,000	46

ON GUARD® PRODUCTS						
	60206256	On Guard® Cleaner Concentrate	12 fl. oz./355 mL	1,350	1,000	12
	60206261	On Guard® Foaming HandWash	473 mL	1,650	1,250	17
	38030000	On Guard® Foaming Hand Wash Dispenser	1 unit	200	150	0
	60210919	On Guard® Foaming Hand Wash with 2 dispensers	1 Set	2,000	1,500	20
	60215110	On Guard® Natural Whitening Toothpaste	125 g	850	650	5
	60216231	On Guard® Sanitizing Mist	27 mL	750	550	5

ACCESSORIES						
	32090000	5/8 Dram Sample Vials	12 vials	400	300	0
	32120000	dōTERRA Logo Engraved Wooden Box	1 unit	1,350	1,000	0
	60209278	dōTERRA Petal Diffuser 2.0	1 unit	4,000	3,000	22
	3360010737	Eco Bag (Large Gray)	1 pc.	550	400	0
	3360010738	Eco Bag (Small Purple)	1 pc.	450	350	0
	60208527	Essential Oil Cap Stickers (All)	1 sheet	50	50	0
	60209374	Essential Oil Cap Stickers (Popular)	1 sheet	50	50	0
	50760000	Key Chain, Black 8-Vial	1 Kit	550	400	0
	50750000	Key Chain, Purple 8-vial	1 Kit	550	400	0
	3360006070	Paper Bag (Large)	1 pc.	55	55	0
	3360006071	Paper Bag (Small)	1 pc.	30	30	0
	60209228	Product Guide	1 pc.	150	100	0
	60210061	Simple Product Guide with Price	10 sheets/ pack	150	100	0
	60214358	Travel Pill Box	1 pc.	550	400	0
	60209290	Welcome to dōTERRA Brochure	10 pcs. / pack	350	250	0
	60209077	Wooden Display Tray - 3pk	1 set	800	600	0
	60212174	Natural Solutions Brochure	10 pcs./ pack	500	500	0
	60212173	Live Guide	10 pcs./ pack	500	500	0
	60212172	Share Guide	1 pc	60	60	0