

### NEW SHIPPING REWARDS PROGRAM!

From September 1, NZ Wellness Advocates can begin to earn free product credits that can be redeemed towards dōTERRA products with the new Shipping Rewards Program (SRP). Any Preferred Member or Wellness Advocate can earn SRP Points in 3 ways: (1) By placing any online order, (2) By placing a Loyalty Rewards (LRP) or enrolment order, or (3) by placing an online LRP or enrolment order.



- Any **online or automated order** placed by a Wellness Advocate or Preferred Member (PM) will receive 50 percent of the value of the shipping costs in Shipping Reward Program (SRP) points.
- Any **Loyalty Rewards or enrolment order** placed through our member services line will receive 50 percent of the value of the shipping costs in SRP points.
- If a **Loyalty Rewards or enrolment order** is placed **online\*** the consultant or member will receive 100 percent of the shipping costs in SRP points (in essence, FREE shipping).

### Frequently Asked Questions

#### How are points calculated?

- For every USD \$1 you will earn 1 SRP Point

#### \*What does “online or automated order” mean?

- This is an order placed by a WA or PM online through their back office that remains untouched by a customer service agent.

#### What markets can participate?

- New Zealand

#### When will points be added?

- SRP points will be added to accounts during the commission run approximately 15 days after the end of each month.

#### What orders qualify for Shipping Reward Points?

- Standard orders as well as Loyalty Reward orders can qualify for SRP points as long as they meet the program criteria.
- The order must be placed from the US warehouse.

#### What if an order is returned?

- If an order is returned, SRP points from the order will be cancelled.

#### Does the Shipping Rewards Program only apply to standard shipping?

- No, any shipping method will qualify for SRP points as long as the order meets the program criteria.

#### Will SRP points expire?

- SRP points will expire based on the same expiration schedule as LRP points.

#### Example of 100% shipping in SRP points

ORDER SUMMARY	
Item(s) Subtotal	\$144.00
Shipping	\$13.95
<b>Estimated Shipping Reward Points</b>	<b>+ 14.00</b>
<hr/>	
<b>Total Amount Due:</b>	\$153.95
	<b>TOTAL PV 115.00</b>
SHIPPING OPTIONS	
New Zealand (\$13.95)	<input checked="" type="radio"/>
<hr/>	
<input checked="" type="checkbox"/> This is for Personal Consumption	