

STEP 1 Personal Information

Applicant Name		Gender	Ethnicity
Co-Applicant Name (if applicable)		Home Phone	Mobile phone
Street Address		Email Address	
Postal Code	Date of Birth (MM/DD/YYYY)	Co-Applicant Date of Birth (MM/DD/YYYY)	
Enrolling Sponsor (Enroller)	Phone No. or Wellness Advocate No.	Placement Sponsor (if different)	Phone No. or Wellness Advocate No.

STEP 2 Choose an Enrollment Option

My Family Essential <input type="checkbox"/> RM785 110PV My AromaTouch Kit <input type="checkbox"/> RM745 100PV My Emotional Aromatherapy Kit <input type="checkbox"/> RM1065 150PV My MetaPWR Wellness Kit <input type="checkbox"/> RM1020 170PV <input type="checkbox"/> RM1020 155PV (Installment) TerraWellness Kit <input type="checkbox"/> RM1480 220PV <input type="checkbox"/> RM1480 210PV (Installment)	My First Petal Kit <input type="checkbox"/> RM740 100PV NutriMeals Kit <input type="checkbox"/> RM975 150PV My PB Assist+ (12B) Wellness Kit <input type="checkbox"/> RM1090 180PV <input type="checkbox"/> RM1090 165PV (Installment) Home Essentials Kit + Fractionated Coconut Oil <input type="checkbox"/> RM1560 270PV <input type="checkbox"/> RM1560 240PV (Installment)	USE THE FAST TRACK PLANS TO START AT A HIGHER PERCENTAGE			<input type="checkbox"/> Wholesale Customer dōTERRA Introductory Packet • RM 132.00
		Living Wellness Kit* <input type="checkbox"/> RM3050 540PV <input type="checkbox"/> RM3050 480PV (Installment)	Oil Sharing Kit* <input type="checkbox"/> RM5600 1000PV <input type="checkbox"/> RM5600 940PV (Installment) Go Builder Kit* <input type="checkbox"/> RM6000 1050PV <input type="checkbox"/> RM6000 950PV (Installment)	Must Have Solution Kit* <input type="checkbox"/> RM7000 1300PV <input type="checkbox"/> RM7000 1200PV (Installment) Receive 250 LRP Credits* Prestige Kit** <input type="checkbox"/> RM11900 2000PV <input type="checkbox"/> RM11900 1860PV (Installment) Receive 400 LRP Credits**	Qty Other Products _____ _____ _____ _____ _____ _____
Loyalty Rewards Program Start at 10%		Loyalty Rewards Program Start at 15% and Receive 100 LRP Credits*	Loyalty Rewards Program Start at 20% and Receive 200 LRP Credits*	Loyalty Rewards Program Start at 25%	30%
25% Wholesale Discount					+25%
Total Savings and Product Credits					= 55%

Shipping: ☐ Ship to address above ☐ Hold for pick up at Product Center

STEP 3 Monthly Loyalty Rewards Program (Optional)

☐ For personal consumption (not for resale)

Qty	Product	Price	PV
TOTAL			

Loyalty Rewards Points: As a Loyalty Rewards participant, you can earn up to 30% of your purchase back in points that can be redeemed for free product.

Product of the Month Club: Set your LRP order on or before the 15th for 125 PV or higher and receive the free Product of the Month.

Date to ship LRP order:
(1-13, 16-28) _____

(Note: Your first Loyalty Rewards shipment will begin the month following your enrollment)

Shipping: ☐ Ship to address above ☐ Hold for pick up at Product Center

STEP 4 Payment Information

☐ Cash or ☐ Credit Card (Please contact Member Services)

STEP 5 Acknowledge Terms on Back

☐ I want to be a Wholesale Customer of dōTERRA. I have read and agree to the terms and conditions found on the back of this Wholesale Customer Agreement (the "Agreement"). I agree that I do not currently have an interest in any dōTERRA account.

Date

1. Membership: A Wholesale Customer Membership ("Membership") with dōTERRA GH Ireland Limited, an entity incorporated in Ireland ("dōTERRA GH"), allows you (the "Member"), to purchase dōTERRA products for personal use at dōTERRA wholesale prices from dōTERRA Malaysia Sdn. Bhd., a subsidiary of dōTERRA GH ("dōTERRA ML"). References to "dōTERRA" or "Company" in connection with your membership means dōTERRA GH and references to "dōTERRA" or "Company" in connection with your product purchases means dōTERRA ML. dōTERRA reserves the right to refuse Membership to any applicant.

2. Membership Fee and Renewal. A Membership fee of RM132.00 is for one 12-month period from the date of enrollment of the Member. Upon the expiration of the 12-month period, a RM 94.00 renewal fee for an additional 12-month period will be due at the time of the first order following the expiration of a 12-month period. Memberships renewed after the expiration date will be extended for 12 months from the renewal date.

3. Return Policy.

- a. *Return of Products Within Thirty (30) Days.* dōTERRA will refund one hundred percent (100%) of the purchase prices (plus applicable tax if prepaid) of Currently Marketable products purchased from the Company that are returned within thirty (30) days of purchase, less shipping costs and paid Bonuses (excludes limited time offers and expired items). dōTERRA will provide a product credit of one hundred percent (100%) of the purchase price (plus applicable tax if prepaid) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on products purchased from the Company not Currently Marketable that are returned by a Member within thirty (30) days of purchase, less shipping costs and paid Bonuses (excludes limited time offers and expired items).
- b. *Return of Product Within Thirty-one (31) days to Ninety (90) Days.* From thirty one (31) days and up to ninety (90) days from the date of purchase, dōTERRA will provide a Product Credit of one hundred percent (100%) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are returned by a Member, less shipping costs and paid Bonuses (excludes limited time offers and expired items).
- c. *Return of Product Within Ninety-one (91) days to One Hundred Eighty (180) days.* After ninety-one (91) days and up to one hundred eighty (180) days from the date of purchase, dōTERRA will provide a Product Credit of ninety percent (90%) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products that are returned by a Wellness Advocate or Customer, less shipping costs and paid Bonuses (excludes limited time offers and expired items).
- d. *Return of Product Within One Hundred Eighty-One (181) days to Twelve (12) months.* After one hundred eighty one (181) days and up to twelve (12) months from the date of purchase, dōTERRA will provide a Product Credit of seventy-five percent (75%) or a refund of seventy-five percent (75%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products that are returned by a Wellness Advocate or Customer, less shipping costs and paid Bonuses (excludes limited time offers and expired items). dōTERRA, at its discretion, may elect to submit such 75% refund into the Wellness Advocate's/Wholesale Customer's account if an order has not been picked up at Will Call after 181 days of placement of an order.
- e. *Currently Marketable.* Products shall be deemed Currently Marketable if each of the following elements is satisfied: 1) product is purchased from dōTERRA; 2) they are unopened and unused; 3) packaging and labeling have not been altered or damaged; 4) the product and packaging are in a condition such that it is a commercially reasonable practice within the trade to sell the merchandise at full price; 5) the product expiration date has not elapsed; and 5) the product contains current dōTERRA labeling. Products shall not be considered Currently Marketable if the Company discloses prior to purchase that the products are seasonal, discontinued, limited time offers, or special promotion products not

subject to the Return Policy.

4. Loyalty Rewards Program. While a Member has no requirement to purchase products, a Member can ensure that the Member will receive monthly deliveries of dōTERRA products by enrolling in the Loyalty Rewards Program (LRP) after the first month of enrollment. LRP eliminates the inconvenience of placing monthly orders manually. If the Member's LRP Order is at least 50 Personal Volume (PV) points every calendar month, the Member is eligible to receive Product Credits each month. PV is the point value of products purchased by a Member in one calendar month. Not all products will generate PV points and PV does not include purchases of product with Product Credit. The PV of a product is clearly delineated on the Product Order Form. Product Credits are non-cash redeemable points that can be used to purchase dōTERRA designated products. Product Credits are granted as part of the LRP and in the discretion of the Company. After Member has been an LRP participant for 60 days, Member can redeem Product Credits to purchase full PV products. LRP Product Credits can be redeemed for 12 months from the date of issue, after which they expire. The credits can be redeemed for a RM 12.00 fee, per single order redemption, by calling +603 2633 7888. Products purchased with LRP credits are not for resale, nor can such product be returned. Redemption orders have no PV and cannot be combined with other product orders. Product Credits have no cash redemption value and are not transferable. All Product Credits will be cancelled if participation in the LRP program is cancelled. A Member's primary LRP order may only be cancelled by calling the Company. Any subsequent LRP order can be cancelled online.

5. Resell of Products. Member agrees that they will not sell dōTERRA products purchased through the Membership.

6. Limitation of Liability. dōTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. If dōTERRA is found to be in breach of the terms and conditions, the maximum amount of damages Member may claim shall be limited to the amount of dōTERRA products that Member personally purchased from the dōTERRA and have remaining on hand.

7. Resolution of Conflicts. In the event of any dispute, claim, question, or disagreement arising from or relating to this Agreement the parties hereto shall use their best efforts to settle the dispute, claim, question, or disagreement. To this effect, they shall consult and negotiate with each other in good faith and, recognizing their mutual interests, attempt to reach a just and equitable solution satisfactory to both parties. If they do not reach such solution within a period of 60 days, then, upon notice by either party to the other, all disputes, claims, questions, or differences shall be finally settled by arbitration administered in Provo, Utah, by the American Arbitration Association in accordance with the provisions of its Commercial Arbitration Rules. Judgment on the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. This agreement to arbitrate shall survive any termination or expiration of the Membership. Notwithstanding this arbitration provision, nothing herein shall prevent dōTERRA from applying to and obtaining from any court having jurisdiction a writ of attachment, a temporary restraining order, preliminary injunction, permanent injunction, or other relief available to safeguard and protect dōTERRA's interest prior to, during, or following the filing of any arbitration or other proceeding or pending the rendition of a decision or award in connection with any arbitration or other proceeding.

8. Governing Law. The parties consent to exclusive jurisdiction and venue before the courts of Malaysia and the governing law will be the laws of Malaysia, for purposes of seeking equitable relief and/or enforcing an award by an arbitrator or any other matter not subject to arbitration. Members agree that, notwithstanding any statute of limitation to the contrary and to the extent permitted by law, any claim or action a Member may wish to bring against dōTERRA for any act or omission relating to the terms and conditions or Membership must be brought

within one (1) year from the date of the alleged act or omission giving rise to the claim or cause of action. Failure to bring such action within the permitted time shall act as a bar against all claims against dōTERRA for such act or omission. The Member waives any and all claims or rights to have any other statute of limitation apply.

9. Electronic Communication. I authorize dōTERRA and its affiliates to communicate with me through electronic mail at the email address provided to dōTERRA. I understand that such email may include offers or solicitations for the sale and purchase of dōTERRA products, sales aids, or services.

10. Survival. Sections 6, 7, 8, 9, 10 and 11 of these terms and conditions, shall survive the termination of the Membership.

11. Data Protection. By creating a Membership with dōTERRA, Member consents to the processing of the personal data contained in Member's Membership and the transfer of such personal data, together with information about the Member's purchase activities ("Personal Data"), to any of dōTERRA's worldwide subsidiaries and affiliated companies, and to others who are in a sales organization or distribution chain, for the purpose of administering the sales and distribution of dōTERRA's products and providing reports to its Wellness Advocates of sales activity in their sales organizations. Member understands that this Personal Data may be transferred to recipients in countries other than the country in which the data originally was collected. Those countries may not have the same data protection laws as the country in which Member initially provided the data. I understand that if I wish to access, correct, limit or update my Personal Data, or to make any inquiries or complaints about the processing of such information, I can contact +603 2633 7888 or malaysia@doterra.com. I understand that it will be necessary for dōTERRA to process my Personal Data, without which I will not be able to have a Membership. The parties agree that this obligation survives the termination of the Agreement.

Saya memberikan keizinan kepada dōTERRA untuk memproses data peribadi yang terkandung di dalam permohonan / perjanjian ini dan untuk memindahkan data peribadi tersebut, bersama dengan maklumat mengenai aktiviti jualan masa depan akan Penasihat Kesihatan ini ("Data Peribadi"), kepada mana-mana anak syarikat dan syarikat gabungan seluruh dunia dōTERRA, dan kepada Penasihat Kesihatan lain yang berada di dalam organisasi jualan dan rangkaian pengedaran yang sama, untuk tujuan utama bagi mentadbirkan jualan dan pengedaran produk dōTERRA dan untuk menyediakan laporan kepada Penasihat Kesihatan dōTERRA tentang aktiviti jualan dalam organisasi jualan mereka. Saya memahami bahawa pemindahan maklumat ini mungkin kepada negara lain tanpa tahap perlindungan undang-undang privasi yang bersamaan dengan yang diberikan di dalam negara asal saya. Saya memahami bahawa jika saya ingin mengakses, membetul, menghad atau mengemas kini Data Peribadi saya, atau membuat apa-apa pertanyaan atau aduan tentang pemrosesan maklumat tersebut, saya boleh menghubungi +603 2633 7888 , alamat e-mel malaysia@doterra.com. Saya memahami bahawa ia adalah perlu untuk dōTERRA memproses Data Peribadi saya, di mana tanpanya, saya tidak akan dapat menjadi seorang Penasihat Kesihatan dōTERRA. Pihak-pihak bersetuju bahawa kewajipan ini kekal penamatan Perjanjian.

12. Amendment. Member agrees that these terms and conditions may be amended at any time at the sole discretion of dōTERRA, and Member agrees that upon 30 days' notice any such amendment will apply to Member. Notification of amendments will be published in official dōTERRA materials including the Company's official website. The continuation of purchases of dōTERRA products shall constitute Member's acceptance of any and all dōTERRA amendments to the terms and conditions.