## doterra

## **Product Guide At A Glance**

| SKU       | PRODUCT          | IMAGE                                | DESCRIPTION   | UNIT  | RETAIL<br>(RM) | WHOLE-<br>SALE (RM) | PV |
|-----------|------------------|--------------------------------------|---|-------|----------------|---------------------|----|
| ESSENTIAL | OILS - SINGLE (  | DILS                                 |   |       |                |                     |    |
| 49361507  | Arborvitae       |                                      | Known as the "tree of life" with natural preservation properties, essential oil from the native Canadian. Arborvitae tree acts as a powerful cleansing and purifying agent, while providing a warm, earthy aroma.   | 5 mL  | 133            | 100                 | 25 |
| 30011507  | Basil            |                                      | Basil has a warm, spicy, yet herbal aroma used to create a calm, relaxed environment, and it acts as a cooling agent for the skin.  | 15 mL | 145            | 109                 | 27 |
| 30791507  | Bergamot         | Repained<br>Berganod                 | With both calming and uplifting abilities, Bergamot oil can dissipate anxious feelings while simultaneously providing cleansing and purifying benefits.   | 15 mL | 183            | 137                 | 34 |
| 41041507  | Black Pepper     |                                      | Black Pepper is best known as a common cooking spice that enhances food's flavor but it is used topically to promote warming sensation to support healthy circulation.  | 5 mL  | 133            | 100                 | 25 |
| 60209740  | Black Spruce     |                                      | A powerful wood essential oil, Black Spruce oil is distilled from the needles and branches<br>of the Picea Mariana tree. It promotes relaxation and calms the emotions. Applied topically<br>provides soothing relief to the skin.  | 5 mL  | 109            | 82                  | 21 |
| 60211261  | Cananga          |                                      | Extracted by steam distillation, dōTERRA® Cananga essential oil comes from its vibrant yellow flowers. The same tree provides Ylang Ylang oil, although Cananga has higher amounts of $\beta$ -Caryophyllene. dōTERRA® Cananga essential oil can help reduce occasional feelings of anxiousness or stress. When looking for a natural mood elevator, Cananga improves attitude and induces calmness. Cananga is a natural alternative for promoting a clear, healthy-looking complexion and is especially soothing to the skin. | 15 mL | 258            | 194                 | 49 |
| 49351507  | Cardamom         |                                      | A close relative to Ginger, Cardamom is known as an expensive cooking spice and it is beneficial to the digestive system in various ways. Cardamom essential oil has a spicy, warming aroma, much like cinnamon and ginger. Cardamom also has profound effects on the respiratory system that helps promote clear breathing and respiratory health.   | 5 mL  | 159            | 119                 | 30 |
| 30021507  | Cassia           | COLUMNA<br>Casada<br>Casada          | A close relative to Cinnamon, Cassia has a strong, spicy aroma that can be used in small<br>quantities to transform any essential oil blend. Cassia can help soothe the body. Along with<br>its uplifting aroma, Cassia oil can also produce feelings of excitement.  | 15 mL | 116            | 87                  | 22 |
| 49301507  | Cedarwood        | ADD. TARKA<br>Continued<br>Continued | With properties that help to soothe the mind and body, the warm, woody scent of Cedarwood oil promotes a relaxing environment when used topically or aromatically.  | 15 mL | 79             | 59                  | 15 |
| 41851507  | Cilantro         |                                      | The culinary uses and additional benefits of Cilantro have been documented for centuries.<br>When applied to the skin, Cilantro provides a soothing and cooling feeling that can aid in<br>the relaxation of the body.  | 15 mL | 159            | 119                 | 30 |
| 30031507  | Cinnamon<br>Bark |                                      | Cinnamon Bark essential oil contains powerful properties that can help create a warming<br>sensation while also emitting its sweet and spicy aroma. Cinnamon should be diluted with<br>dōTERRA® Fractionated Coconut Oil when applied to the skin.  | 5 mL  | 145            | 109                 | 27 |
| 30421507  | Clary Sage       | dotamos,<br>Garging<br>Carrier       | With uses dating back to the Middle Ages, Clary Sage essential oil includes relaxing and soothing properties that help with rejuvenation and calming of the skin.   | 15 mL | 221            | 166                 | 42 |
| 30041507  | Clove            | Contraction of Contraction           | Known for its ability to cleanse teeth and gums, Clove essential oil is also a stimulating and<br>energizing oil that produces a warm, woody aroma.   | 15 mL | 97             | 73                  | 18 |

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| 30781507 | Coriander              | Contraction of the second s | Coriander essential oil with sweet, herbaceous aroma makes it a good essential oil for<br>diffuser blends. It is also known to aid in maintaining a clear complexion and creating a<br>relaxing atmosphere.  | 15 mL | 152            | 114                 | 29 |
| 60202987 | Copaiba                |   | Copaiba oil is widely used in cosmetic products including soaps, creams, lotions, and perfumes. Applied to the skin to promote a youthful look. Copaiba can be added directly to the mouth to cleanse the gums and oral cavity.  | 15 mL | 213            | 160                 | 40 |
| 60219433 | Copaiba Touch          | CONTRACT<br>CONTRACT<br>CONTRACT<br>CONTRACT<br>CONTRACT  | Copaiba, a fan-favorite essential oil, is now available in a convenient roll-on. Copaiba Touch<br>is a blend of CPTG® Copaiba essential oil and Fractionated Coconut Oil. It moisturizes skin,<br>and promotes a clear, smooth complexion.   | 10 mL | 140            | 105                 | 26 |
| 60209991 | Cypress                | don music<br>Donose   | Cypress essential oil has a fresh, clean aroma that is energizing and refreshing. Cypress is frequently used in spas and by massage therapists. It also helps improve the appearance of oily skin.   | 15 mL | 94             | 71                  | 18 |
| 31591507 | Douglas Fir            |   | Sourced from young trees in New Zealand, premium Douglas Fir oil has a refreshing, airy aroma and can cleanse the skin when used topically.  | 5 mL  | 119            | 89                  | 22 |
| 30061507 | Eucalyptus             | a dot enva  | Used to cleanse surfaces and the air, Eucalyptus essential oil can help promote feelings of relaxation and clear breathing.  | 15 mL | 104            | 78                  | 20 |
| 41291507 | Fennel (Sweet)         | Columnia<br>Fennis  | Fennel is best known for its distinct licorice aroma and its ability to promote calming and<br>soothing effects. It keeps the skin looking healthy and helps to reduce the appearance of<br>blemishes.   | 15 mL | 91             | 68                  | 17 |
| 30071507 | Frankincense           |   | Its soothing and beautifying properties are used to rejuvenate skin and reduce the appearance of imperfections. As the king of oils, Frankincense promotes feelings of peace, relaxation, satisfaction, and overall wellness when inhaled or diffused.   | 15 mL | 413            | 310                 | 72 |
| 31801507 | Frankincense<br>Touch  |   | dōTERRA® Frankincense Touch provides the renowned benefits of Frankincense essential oil<br>in a convenient roll-on applicator. Combined with Fractionated Coconut Oil, Frankincense<br>Touch is the must-have oil blend to have on hand to soothe skin and provide a calming,<br>balancing effect on emotions throughout the day. | 10 mL | 276            | 207                 | 52 |
| 60217257 | Gardenia<br>Touch      |   | The beautiful fragrance of the dōTERRA® Gardenia essential oil can help calm emotions, fight depression, uplift the spirit, and promote positive emotions. dōTERRA® Gardenia essential oil also has some skincare benefits such as balances oil production, softens the skin, purifies the pores, and is great for facial care.    | 10 mL | 255            | 192                 | 48 |
| 30091507 | Geranium               | do k turka<br>Geeninn<br>Mariana  | With various beautifying purposes, Geranium essential oil promotes healthy, glowing skin and hair, while providing a sweet, floral aroma.  | 15 mL | 188            | 141                 | 35 |
| 31631507 | Ginger                 | dol minor<br>Ginger   | Ginger has a hot, fragrant flavor when used as a kitchen spice. It helps to support healthy digestion. If you feel your energy is lagging in the late afternoon, diffuse Ginger oil for an extra emotional boost.  | 15 mL | 249            | 187                 | 47 |
| 30101507 | Grapefruit             | dotements<br>Goografie<br>Constraints   | Grapefruit essential oil can provide an uplifting environment due to its invigorating and energizing aroma while acting as a purifying agent when added to a skincare routine.   | 15 mL | 109            | 82                  | 21 |
| 41861507 | Hawaiian<br>Sandalwood |   | Hawaiian Sandalwood oil has a calming, grounding aroma that is frequently used<br>in meditation. Hawaiian Sandalwood can also help reduce the appearance of skin<br>imperfections while providing an overall youthful-looking complexion.  | 5 mL  | 425            | 319                 | 68 |

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| 30411507 | Helichrysum           |   | Helichrysum oil is often used to prevent signs of aging and referred to as "The Everlasting Flower" because of its rejuvenating benefits for the skin and ability to improve the complexion.   | 5 mL  | 425            | 319                 | 68 |
| 60210554 | Helichrysum<br>Touch  |   | Helichrysum has been used in herbal health practices since ancient Greece and the oil is highly valued and sought after for its many benefits. Also referred to as "everlasting" or "immortal flower," Helichrysum is used in anti-aging products for its rejuvenating benefits to the skin. dōTERRA® Helichrysum Touch can help reduce the appearance of blemishes and it promotes a glowing, youthful complexion when applied topically. | 10 mL | 334            | 251                 | 57 |
| 60202985 | Jasmine Touch         | Jaamie                                  | Jasmine Touch can help reduce the appearance of skin imperfections and promotes a healthy-looking, glowing complexion. Known as the "King of Flowers," Jasmine is prized for its highly fragrant aroma, making Jasmine Touch ideal to use as a personal fragrance throughout the day.  | 10 mL | 256            | 192                 | 48 |
| 49291507 | Juniper Berry         |   | Juniper Berry acts as a natural cleansing agent. Juniper Berry also acts as a natural skin toner and helps reduce the appearance of skin blemishes. Its woody, spicy, yet fresh aroma has a calming, grounding effect.   | 5 mL  | 116            | 87                  | 22 |
| 30111507 | Lavender              |   | Lavender is often considered a must-have oil to keep on hand at all times due to its versatile uses, including calming and relaxing properties that promote peaceful sleep.  | 15 mL | 140            | 105                 | 26 |
| 60201182 | Lavender<br>Touch     | ионник<br>Саминат<br>Саминат<br>Саминат | Widely used for its calming qualities, dōTERRA® Lavender Touch provides soothing comfort to the skin while relaxing the mind in an easy-to-use roll-on.  | 10 mL | 84             | 63                  | 16 |
| 30121507 | Lemon                 |   | The top-selling doTERRA® essential oil, Lemon has multiple benefits and uses. When diffused, Lemon is very uplifting and energizing and has been shown to help improve mood.   | 15 mL | 67             | 50                  | 13 |
| 30131507 | Lemongrass            | 100 EAHAA                               | A favorite oil for massages, Lemongrass oil provides a pungent, smoky aroma that offers skin purifying and toning benefits.  | 15 mL | 61             | 46                  | 12 |
| 30871507 | Lime                  |   | Cold-pressed from the peel of fresh limes, dōTERRA® Lime essential oil is refreshing and<br>energizing in the aroma. Lime is frequently used in facial and body cleansers for its purifying<br>properties and uplifting scent.   | 15 mL | 79             | 59                  | 15 |
| 60202070 | Litsea                | dortaux<br>these                        | Diffuse Litsea essential oil for a refreshing and uplifting aroma. Similar in scent and properties to Melissa with its clean, fresh, sweet aroma, it is used in aromatherapy and meditation to promote balance and inspiration.  | 15 mL | 133            | 100                 | 25 |
| 60219000 | Madagascar<br>Vanilla |   | Use as a captivating personal fragrance, or add a few drops to a bath oil or body lotion to enjoy a luxurious moment as you breathe in the exquisite aroma of Madagascar Vanilla.  | 5 mL  | 213            | 160                 | 40 |
| 60202073 | Manuka                |   | Sourced in New Zealand, Manuka has a rich, spicy, sweet, and herbaceous aroma. Manuka essential oil can be diffused to promote a relaxing environment.   | 5 mL  | 277            | 208                 | 52 |
| 30141507 | Marjoram              |   | Marjoram was known to the Greeks and Romans as a symbol of happiness. In modern applications, Marjoram essential oil is valued for its calming properties and positive effects on the immune system.   | 15 mL | 116            | 87                  | 22 |
| 60200290 | Melissa               |   | With the ability to positively affect mood, Melissa essential oil is often used to reduce tense feelings, promote relaxation, and calm feelings of nervousness.  | 5 mL  | 576            | 433                 | 97 |

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| 30161507 | Myrrh  | ANTIA STATE   | Myrrh has powerful cleansing properties, especially for the mouth and throat. It is also soothing to the skin promoting a smooth, youthful-looking complexion.   | 15 mL | 359            | 269                 | 57  |
| 60202983 | Neroli Touch                                 | North Line of the | Soothing to the skin, dōTERRA® Neroli Touch is specially formulated with Fractionated Coconut Oil to provide a positive, calming experience when applied topically.  | 10 mL | 285            | 214                 | 54  |
| 30181507 | Oregano                                      |   | Known as a popular cooking spice, Oregano oil also acts as a powerful cleansing agent and offers powerful antioxidants—extending its uses far beyond the kitchen.  | 15 mL | 133            | 100                 | 25  |
| 31771507 | Oregano Touch                                | dottelika<br>Oregano<br>Hartenk<br>Oregano  | Oregano Touch is perfect for those with sensitive skin. Apply to the bottoms of feet to deliver the benefits of Oregano essential oil or rub on skin or nails for its immune-supportive effects.   | 10 mL | 96             | 72                  | 18  |
| 30891507 | Patchouli                                    | OOT HANK  | A member of the mint family, Patchouli oil is known to help with skin imperfections and for its grounding, earthy aroma.   | 15 mL | 171            | 128                 | 32  |
| 60202080 | Petitgrain                                   | POD FILM  | Petitgrain essential oil is derived from the bitter orange tree, which has a long history of use<br>in traditional health practices. Petitgrain is widely used in the perfume industry, giving body<br>sprays, fragrances, lotions, and colognes a fresh, herbaceous note popular among both<br>women and men.   | 15 mL | 152            | 114                 | 29  |
| 30191507 | Peppermint                                   |   | When you need a pick-me-up, Peppermint essential oil is invigorating to the senses and promotes an uplifting feeling.  | 15 mL | 133            | 100                 | 25  |
| 31671507 | Peppermint<br>Touch                          |   | dōTERRA® Peppermint Touch can be used anytime, anywhere to experience its uplifting, cooling aroma.  | 10 mL | 88             | 66                  | 17  |
| 60209300 | Pink Pepper                                  |   | A sacred tree to the Incas, Pink Pepper essential oil is distilled from the fruit of the pink peppercorn tree, which was used by indigenous people as herbal solutions to health needs.  | 5 mL  | 133            | 100                 | 25  |
| 60211041 | Ravintsara                                   |   | Ravintsara, not to be confused with Ravensara, is derived from the leaves of Cinnamomum camphora and the uses and benefits of this oil are many. Although Ravintsara and Ravensara are in the Lauraceae family, Ravintsara is milder and more similar to Eucalyptus and Camphor. Ravintsara is an effective air freshener. Combine with essential oils like Roman Chamomile, Copaiba, Eucalyptus, or Rosemary to encourage a refreshed atmosphere. Incorporate into your favorite dōTERRA® skin cleanser for added cleansing benefits. | 5 mL  | 116            | 87                  | 22  |
| 60201085 | Roman Chamo-<br>mile (Limited<br>to 2 units) | Annual III and   | While providing a sweet, floral aroma, Roman Chamomile oil is soothing to the skin when applied topically.   | 5 mL  | 273            | 205                 | 51  |
| 30201507 | Rosemary                                     |   | With a scent that is uplifting and rejuvenating to the sense, it has a herbaceous and camphoraceous aroma.   | 15 mL | 97             | 73                  | 18  |
| 60200289 | Rose   |   | Known as the "Queen of Oils," Rose oil is highly sought-after for its aroma and powerful topical and emotional benefits. The blooming floral aroma is comforting to the mind and Rose oil when used topically, can help promote healthy-looking skin.  | 5 mL  | 1668           | 1254                | 228 |
| 60202969 | Rose Touch                                   |   | Using the powerful benefits of Rose essential oil in a convenient roll-on, doTERRA® Rose<br>Touch can be applied throughout the day to uplift your mood or as a part of your skincare<br>routine to promote a healthy complexion.  | 10 mL | 425            | 319                 | 74  |
| 60219223 | Schisandra                                   |   | Schisandra belongs to the Magnoliaceae genus family. dōTERRA® Schisandra essential<br>oil extracted through steam distillation contains some rare essential oil constituents such<br>as ylangene and cedarene, which can be used both topically and aromatically. Schisandra<br>essential oil can strengthen and protect the nervous system and contribute to better sleep<br>quality. Schisandra essential oil can help improve and purify the environment when diffused.   | 5 mL  | 751            | 565                 | 73  |

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|-----------|-------------------|---|---|-------|----------------|---------------------|-----|
| 60203273  | Siberian Fir      | And the second s  | With a fresh, woody scent, Siberian Fir oil can create a tranquil, positive space and enhance<br>a soothing massage.  | 15 mL | 121            | 91                  | 23  |
| 31611507  | Spearmint         | dot title   | Spearmint has been used for centuries for its digestive benefits. Its sweet, refreshing aroma is cleansing and uplifting, making it ideal to evoke a sense of focus and positive mood.  | 15 mL | 171            | 128                 | 32  |
| 60202071  | Spikenard         |   | Historically, Spikenard was used to uplift mood and promote relaxation. It is also used to<br>promote clean, healthy skin. Today, the oil is commonly used in perfumes and relaxing<br>massage oils for its woody, musty scent.   | 5 mL  | 301            | 226                 | 57  |
| 60202719  | Tangerine         | OCTIMINA<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Internet<br>Int | Tangerine has a sweet, tangy aroma, similar to other citrus oils, that is uplifting. Tangerine is known for its cleansing properties, and for supporting a healthy immune system. Tangerine essential oil can be used to help soothe anxious feelings and manage stress.  | 15 mL | 91             | 68                  | 17  |
| 30151507  | Tea Tree          |   | Tea Tree oil, is best known for its purifying quality, which make it useful for cleansing the skin, home surfaces, and purifying the air.   | 15 mL | 128            | 96                  | 24  |
| 31681507  | Tea Tree Touch    | dontation<br>fea free<br>and the and  | The perfect balance of Tea Tree essential oil and Fractionated Coconut Oil has been<br>combined in dōTERRA® Tea Tree Touch, making it ideal to use on gentle and sensitive skin.  | 10 mL | 76             | 57                  | 14  |
| 60206102  | Thyme             | do Tanung<br>Turna<br>Turna   | Thyme is commonly used as a seasoning, but it also produces a potent essential oil that has cleansing and purifying effects for the skin; however, due to its high thymol content, Thyme should be diluted with a carrier oil before application. Thyme has specific chemistry that supports a healthy immune system.   | 15 mL | 180            | 135                 | 34  |
| 60208227  | Turmeric          | Internets<br>Internets<br>Internets   | Promoting feelings of positivity, Turmeric is beneficial aromatically. As well, Turmeric can help to promote clear, smooth, and radiant-looking skin.   | 15 mL | 170            | 128                 | 32  |
| 30431507  | Vetiver           | 101 EARAN<br>Vetwer   | With a unique, exotic aroma, Vetiver oil is ideal for massage therapy and a calming routine before going to sleep.  | 15 mL | 249            | 187                 | 47  |
| 30171507  | Wild Orange       | INIC CONTINUES  | Cold-pressed from the peel, Wild Orange is one of dōTERRA's top-selling essential oils due to its energizing aroma and multiple benefits. Wild Orange contains powerful antioxidants that help to maintain overall health. It can be used on surfaces as a natural cleaner. Diffusing Wild Orange will energize and uplift the mind and body while purifying the air. | 15 mL | 61             | 46                  | 12  |
| 31621507  | Wintergreen       |   | Taken from the rural mountains of Nepal, the soothing and stimulating properties of Wintergreen oil provide a fresh, uplifting aroma.   | 15 mL | 133            | 100                 | 25  |
| 60210082  | Yarrow   Pom      | Normal Transport  | Yarrow   Pom is a one-of-a-kind expertly crafted proprietary blend of Yarrow essential oil<br>and cold-pressed Pomegranate seed oil, help promote the look of young and healthy skin, or<br>to help reduce the appearance of blemishes.   | 30 mL | 576            | 433                 | 108 |
| 30241507  | Ylang Ylang       | COLUMNA<br>Stand Tang   | Derived from unique star-shaped flowers, Ylang Ylang oil is often used in making perfumes and in aromatherapy.  | 15 mL | 225            | 169                 | 42  |
| ESSENTIAL | OILS - BLENDS     |   |   |       |                |                     |     |
| 60209932  | Adaptiv™          |   | Adaptiv <sup>™</sup> Calming Blend oil is perfect for life's most stressful moments. Useful when a big meeting is coming up, or for other important events, Adaptiv <sup>™</sup> Calming Blend helps improve sustained attention while easing the body and mind.  | 15 mL | 227            | 171                 | 43  |
| 60209931  | Adaptiv™<br>Touch |   | Adaptiv <sup>™</sup> Touch Calming Blend is an on-the-go solution to life's stressful moments. Feelings of restlessness, being wound-up, or on edge happen to everyone from time to time, adapt and center with the help of the Adaptiv <sup>™</sup> Touch Calming Blend.   | 10 mL | 121            | 91                  | 23  |

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| 31201507 | AromaTouch®           |   | As a vital part of the dōTERRA AromaTouch® Technique, dōTERRA's proprietary massage<br>blend, AromaTouch® provides a comforting and relaxing aroma, and combines essential oils<br>that add important benefits to a massage.   | 15 mL | 171            | 128                 | 32 |
| 31011507 | Balance®              | dot man   | dōTERRA Balance®, offers a tranquil aroma suggesting harmony to the mind and body, and balance to the emotions.  | 15 mL | 128            | 96                  | 24 |
| 60208136 | Brave™                |   | Before new or different situations, or just to start your day, roll Brave™ onto the back of your neck, tummy, or bottoms of feet for an atmosphere of courage and confidence.  | 10 mL | 128            | 96                  | 24 |
| 31021507 | Citrus Bliss®         | Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Constant<br>Con | Merging the major benefits of citrus essential oils, Citrus Bliss® Invigorating Blend creates a positive, invigorating atmosphere as it freshens the air.  | 15 mL | 109            | 82                  | 21 |
| 60201098 | ClaryCalm®<br>Roll On |   | ClaryCalm® is a proprietary blend of essential oils specifically chosen for women. When applied to the skin, ClaryCalm® provides a cooling and soothing effect.  | 10 mL | 149            | 112                 | 28 |
| 60206101 | Clearify™             |   | Clearify™ can be diffused at home, in the workplace, or in your car daily as a way to refresh<br>your surroundings with an invigorating, refreshing aroma to help you get through your busy<br>day.  | 15 mL | 166            | 125                 | 31 |
| 60209216 | DDR Prime®            |   | DDR Prime <sup>®</sup> is a proprietary blend of Frankincense, Wild Orange, Lemongrass, Thyme,<br>Summer Savory, Clove, and Niaouli essential oils. DDR Prime <sup>®</sup> is a great blend to use when<br>you need a wellness boost, both aromatically and diluted topically.   | 15 mL | 170            | 128                 | 32 |
| 31051507 | Deep Blue®            |   | Formulated to soothe and cool, dōTERRA Deep Blue® is an enriched blend of oils perfect for a massage after a long day or an intense workout. Applies easily with the roller-ball   | 5 mL  | 200            | 150                 | 38 |
| 60201170 | Deep Blue®<br>Roll On |   | applicator.  | 10 mL | 359            | 269                 | 63 |
| 60215163 | ZenGest™              |   | ZenGest <sup>™</sup> is well known for its ability to help soothe occasional stomach upset. This unique<br>blend contains Ginger and Peppermint to help ease occasional stomach discomfort. This<br>powerful blend can be used aromatically or topically, and is great for at-home or on-the-go<br>use. Topical use of ZenGest <sup>™</sup> is a healthy, natural, and gentle way to soothe and comfort.<br>ZenGest <sup>™</sup> can also be used to help diminish feelings of queasiness and occasional stomach<br>upset. | 15 mL | 200            | 150                 | 38 |
| 60215165 | ZenGest™<br>Touch     |   | The essential oils of Anise, Peppermint, Ginger, Caraway, Coriander, Tarragon, and Fennel are known for their ability to ease the effects of motion sickness and stomach upset when inhaled or applied topically.  | 10 mL | 123            | 92                  | 23 |
| 60206126 | Easy Air™             |   | dōTERRA Easy Air™ maintains feelings of clear airways and easy breathing while<br>minimizing the effects of seasonal threats. dōTERRA Easy Air™ can be applied topically to<br>the chest, back, or bottom of feet, or diffused at nighttime to calm the senses and promote<br>a restful sleep.   | 15 mL | 133            | 100                 | 25 |
| 60206128 | Easy Air®<br>Touch    | ESSY AIC<br>ESSY AIC<br>ESSY AIC  | dōTERRA Easy Air® Touch combines Fractionated Coconut Oil with Laurel Leaf, Peppermint,<br>Eucalyptus, Melaleuca, Lemon, Cardamom, Ravintsara, and Ravensara essential oils to<br>maintain feelings of clear airways and easy breathing.   | 10 mL | 85             | 64                  | 16 |
| 60201149 | HD Clear®<br>Roll On  | L see pri   | The herbaceous blend of essential oils found in HD Clear® are powerful components that can help promote a clear complexion and reduce breakouts.   | 10 mL | 128            | 96                  | 24 |
| 60202015 | Hope® Touch           |   | The full purchase price of each dōTERRA Hope® Touch bottle is donated to the dōTERRA<br>Healing Hands Foundation® which supports efforts to fight human trafficking worldwide.<br>dōTERRA Hope® Touch can be applied to the neck, wrists, and pulse points to experience a<br>refreshing scent throughout the day.   | 10 mL | 107            | 80                  | 0  |

| SKU      | PRODUCT                            | IMAGE  | DESCRIPTION   | UNIT  | RETAIL<br>(RM) | WHOLE-<br>SALE (RM) | PV |
|----------|------------------------------------|--|---|-------|----------------|---------------------|----|
| 60204469 | Immortelle®<br>Roll On             | THEORY   | Immortelle® Anti-Aging Blend is formulated to support and nourish skin while helping reduce contributing factors to the appearance of aging skin.   | 10 mL | 420            | 315                 | 74 |
| 60201144 | InTune®<br>Roll On                 | influer  | The InTune® Focus Blend combines relaxing and uplifting aromas making it a delightful scent for working or studying.  | 10 mL | 209            | 157                 | 39 |
| 60200880 | Lavender<br>Peace®                 |  | dōTERRA Lavender Peace® combines essential oils renowned for their ability to lessen feelings of tension and calm emotions and support a restful sleep when used aromatically.  | 15 mL | 195            | 146                 | 37 |
| 31101507 | On Guard®                          |  | As one of dōTERRA's best-selling blends, dōTERRA On Guard® protects against<br>environmental and seasonal threats with essential oils known for their positive effects on<br>the immune system when applied topically.  | 15 mL | 207            | 155                 | 39 |
| 31791507 | On Guard®<br>Touch                 | on the second se | Enjoy the unique aroma and powerful benefits of dōTERRA On Guard <sup>®</sup> Protective Blend in a convenient roll-on application.   | 10 mL | 128            | 96                  | 24 |
| 60201128 | PastTense®<br>Roll On              | Postener   | PastTense® is a distinctive blend of essential oils known to help provide grounding and balanced emotions.  | 10 mL | 119            | 89                  | 22 |
| 31061507 | Purify®                            | antin and a second s  | The Purify® Refreshing Blend produces an airy aroma that purifies the air in a natural, safe way  | 15 mL | 121            | 91                  | 23 |
| 60208138 | Rescuer™                           |  | After running, jumping, and playing, rub Rescuer™, onto your legs, feet, or back to soothe your active body.  | 10 mL | 90             | 68                  | 17 |
| 31371507 | Smart &<br>Sassy®                  |  | Smart & Sassy®, our proprietary metabolic blend, combines powerful essential oils known to promote a positive mood and support healthy metabolism.  | 15 mL | 159            | 119                 | 30 |
| 60211059 | Tamer™                             |  | Made for kids of all ages, the unique combination of essential oils in Tamer™ Digestive<br>Blend soothes and cools while providing a pleasant, universally appealing aroma.   | 10 mL | 90             | 68                  | 17 |
| 60215942 | TerraShield®                       |  | TerraShield $^{\oplus}$ is a powerful yet safe formula that can be used by every member of the family, outdoors and throughout the home.  | 15 mL | 78             | 59                  | 15 |
| 60215943 | TerraShield®<br>Spray              |  | TerraShield <sup>®</sup> Spray contains powerful essential oils and other plant oils known to provide outdoor protection in a natural, safe way.  | 30 mL | 121            | 91                  | 20 |
| 60205948 | Whisper <sup>®</sup>               |  | dōTERRA Whisper® Blend for Women is a complex and rich blend that combines with each individual's chemistry to create a beautiful, unique, and personal fragrance.  | 5 mL  | 145            | 109                 | 27 |
| 60215170 | Whisper®<br>Touch<br>(Coming soon) |  | dōTERRA Whisper® Touch Blend for Women is a complex and rich blend that combines<br>with each individual's chemistry to create a uniquely personal fragrance. Each essential oil<br>in the blend provides an inviting aroma of its own, but when combined, these oils offer a<br>distinct scent that intrigues the senses of both the wearer and those passing by. Regarded<br>as the most precious flowers in the perfume and aromatherapy industries, Jasmine and<br>Ylang Ylang's euphoric aromas combine with the warm and spicy scents of Patchouli,<br>Vanilla, Cinnamon, and Cocoa to make this blend unmatched in complexity and aromatic<br>influence. | 10 mL | 158            | 119                 | 30 |

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|-----------|------------------------------|--|---|--------|----------------|---------------------|-----|
| 60210819  | Zendo™                       | Library Constants  | An expertly crafted blend created to help cleanse and support the body's systems.   | 15 mL  | 145            | 109                 | 27  |
| EMOTION   | AL AROMATHER                 | APY®- SINGLE   |   |        |                |                     |     |
| 31721507  | Cheer®                       |  | With a sunshiny, optimistic aroma, dōTERRA Cheer <sup>®</sup> can provide a boost of happiness and positivity.  | 5 mL   | 152            | 114                 | 29  |
| 60202084  | Cheer® Touch                 |  | dōTERRA Cheer® Touch will brighten any moment of your day with its blend of citrus and spice essential oils, creating a sunshiny aroma.   | 10 mL  | 99             | 74                  | 19  |
| 31731507  | Console®                     |  | The dōTERRA Console® Essential Oil Blend uses sweet floral and tree essential oils for a<br>comforting aroma, putting you on a hopeful path of emotional healing.   | 5 mL   | 225            | 169                 | 42  |
| 60202077  | Console®<br>Touch            |  | dōTERRA Console® Touch combines floral and tree essential oils to create a soothing aroma that will help you as you take your first step on a hopeful path towards emotional healing.   | 10 mL  | 145            | 109                 | 27  |
| 31751507  | Forgive®                     |  | The fresh, woody aroma of dōTERRA Forgive® Essential Oil Blend inspires a grounded<br>atmosphere and complements affirmations of contentment, relief, and patience.   | 5 mL   | 121            | 91                  | 23  |
| 60202072  | Forgive <sup>®</sup> Touch   | Report   | The fresh, woody aroma of dōTERRA Forgive <sup>®</sup> Touch inspires a grounding atmosphere and complements affirmations of contentment, relief, and patience.   | 10 mL  | 79             | 59                  | 15  |
| 60216911  | Encourage™                   |  | Seek feelings of confidence and courage with the dōTERRA Encourage™ Blend of mint and<br>citrus essential oils.   | 5 mL   | 140            | 105                 | 26  |
| 60216912  | Encourage™<br>Touch          | Provide a contract of the second seco | dōTERRA Encourage™ Touch, with an aroma of mint and citrus essential oils, complements affirmations of confidence and courage.  | 10 mL  | 91             | 68                  | 17  |
| 31761507  | Passion®                     |  | Transcend the trivial with the dōTERRA Passion <sup>®</sup> Inspiring Blend as you rekindle feelings of excitement, passion, and joy.   | 5 mL   | 256            | 192                 | 48  |
| 60202082  | Passion <sup>®</sup> Touch   | And  | dōTERRA Passion® Touch combines spice and herbal essential oils with an aroma that is warm and inviting.  | 10 mL  | 165            | 124                 | 31  |
| 31711507  | Peace®                       |  | Use the doTERRA Peace <sup>®</sup> Reassuring Blend to fill the room with a calm, peaceful aroma.   | 5 mL   | 183            | 137                 | 34  |
| 60202085  | Peace <sup>®</sup> Touch     | Reaction of the second s  | Use dōTERRA Peace <sup>®</sup> Touch, with a blend of floral and mint essential oils, while you slow down, take a deep breath, and reconnect with a composed, peaceful you.   | 10 mL  | 121            | 91                  | 23  |
| ESSENTIAL | OILS KITS                    |  |   |        |                |                     |     |
| 60205766  | Introductory<br>Kit          | -\$-<br>MAR  | As an additional tool for sharing dōTERRA® products with customers and new consultants,<br>the Introduction to Essential Oils Kit includes a 5 mL bottle of dōTERRA® CPTG® Lavender,<br>Lemon, and Peppermint essential oils.   | Single | 121            | 91                  | 17  |
| 60205771  | Family<br>Essentials Kit     | o%<br>http://  | The dōTERRA® Family Essentials Kit contains 10 essential oils and blends—the "feel better"<br>essentials that parents need on a daily basis to care for their families. Experience the<br>infinite ways that dōTERRA® CPTG® essential oils can help you help your family. This kit<br>contains 5 mL bottles of Lavender, Lemon, Peppermint, Tea Tree, Oregano, Frankincense,<br>Deep Blue®, dōTERRA Easy Air™, ZenGest™, dōTERRA On Guard® along with a quick<br>usage guide for each essential oil and blend included. | Single | 758            | 570                 | 131 |
| 20571507  | AromaTouch®<br>Technique Kit |  | Increase the benefits you experience with CPTG <sup>®</sup> essential oils by incorporating the<br>AromaTouch <sup>®</sup> Technique into your healthy lifestyle philosophy. This kit contains 5 mL<br>bottles of dōTERRA Balance <sup>®</sup> , Lavender, Peppermint, Tea Tree, Wild Orange, AromaTouch <sup>®</sup> ,<br>Deep Blue <sup>®</sup> , and dōTERRA On Guard <sup>®</sup> . You will also receive dōTERRA <sup>®</sup> Fractionated<br>Coconut Oil (4 oz.) when you purchase this kit.                      | Single | 606            | 456                 | 114 |

| SKU       | PRODUCT   | IMAGE  | DESCRIPTION   | UNIT   | RETAIL<br>(RM) | WHOLE-<br>SALE (RM) | PV  |
|-----------|---|--|---|--------|----------------|---------------------|-----|
| 21191507  | dōTERRA<br>Touch® Kit                           |  | Featuring eight of our most popular oils in a base of Fractionated Coconut Oil, dōTERRA<br>Touch® makes application simple with 10 mL roll-ons. Ideal for children and adults,<br>dōTERRA Touch® Oils are ready to use so that you can start benefiting from essential oils<br>immediately. Enjoy the convenience and benefits of dōTERRA Touch®.   | Single | 798            | 600                 | 144 |
| 21141507  | Emotional<br>Aromatherapy®<br>Kit               | ¢  | With six proprietary essential oil blends representing common categories of emotional well-being, the dōTERRA Emotional Aromatherapy® Kit makes emotional aromatherapy easy and accessible for anyone dealing with common negative emotions.  | Single | 964            | 725                 | 171 |
| ESSENTIAL | SKIN CARE                                       |  |   |        |                |                     |     |
| 60203237  | Facial Cleanser                                 | Bile -   | Enriched with essential oils and natural cleansers, doTERRA® Facial Cleanser helps your skin feel fresh, smooth, and clean.   | 118 mL | 100            | 75                  | 19  |
| 60203255  | Invigorating<br>Scrub                           |  | dōTERRA® Invigorating Scrub gently exfoliates and lifts away impurities, leaving your skin feeling soft, smooth, and renewed.   | 70 g   | 109            | 82                  | 21  |
| 60203257  | Pore<br>Reducing Toner                          | ere to the <b>PERSON</b><br><b>PERSON</b><br>The <b>PERSON</b>   | dōTERRA® Pore Reducing Toner tones and balances skin, visibly reducing the appearance of pores and calms sensitive skin.  | 118 mL | 128            | 96                  | 24  |
| 60203256  | Tightening<br>Serum                             |  | dōTERRA® Tightening Serum uses natural extracts and gums to reduce the appearance of fine lines and wrinkles while leaving skin hydrated and feeling smooth.  | 30 mL  | 301            | 226                 | 57  |
| 60203239  | Anti-Aging<br>Moisturizer                       |  | dōTERRA® Anti-Aging Moisturizer combines powerful essential oils with peptides and botanicals to target the visible signs of aging while moisturizing and softening skin.   | 50 mL  | 209            | 157                 | 39  |
| 60203243  | Hydrating<br>Cream                              | and the second sec | Saturated with emollient-rich ingredients and probiotics, dōTERRA® Hydrating Cream<br>provides intense hydration and nourishment to the skin, improving skin's natural health and<br>beauty.  | 48 g   | 218            | 164                 | 41  |
| 60203242  | Anti-Aging Eye<br>Cream                         |  | Clinically tested doTERRA® Anti-Aging Eye Cream targets the signs of aging around the delicate eye area, helping to reduce the appearance of fine lines and wrinkles from first use and over time.  | 15 mL  | 273            | 205                 | 51  |
| 60213069  | Brigtening Gel                                  |  | CPTG® essential oils of Bergamot, Juniper Berry, and Melissa combine with natural extracts, vitamins, and cutting edge ingredient technologies to brighten and even skin tone. Brightening Gel is a gentle and effective way to reduce the appearance of dark spots and hyperpigmentation.  | 30 mL  | 194            | 146                 | 34  |
| 60220695  | Essential Skin<br>Care Kit 2.0<br>(Coming soon) |  | dōTERRA® Essential Skin Care Kit 2.0 consists of Facial Cleanser, Invigorating Scrub,<br>Pore Reducing Toner, Tightening Serum, Anti-Aging Eye Cream, Anti-Aging Moisturizer,<br>Hydrating Cream and Brightening Gel designed to meet all your anti-aging, skincare needs,<br>helping keep your skin feeling and looking young, healthy, and gorgeous by maximizing the<br>natural power of essential oils. | Single | 1430           | 1075                | 258 |
| HD CLEAR® |   |  |   |        |                |                     |     |
| 49421507  | HD Clear®<br>Foaming Face<br>Wash               | (Lange)  | dōTERRA® HD Clear® Foaming Face Wash is a natural formula containing plant extracts<br>and dōTERRA® essential oils and is structured to cleanse skin of all ages while promoting<br>cell renewal and a clear, smooth complexion.  | 50 mL  | 133            | 100                 | 25  |
| 49411507  | HD Clear®<br>Facial Lotion                      |  | dōTERRA® HD Clear® Facial Lotion is a light, non-greasy moisturizer that promotes blemish-free skin, provides hydration, and improves skin texture.   | 50 mL  | 207            | 155                 | 39  |

| SKU                          | PRODUCT                                      | IMAGE   | DESCRIPTION   | UNIT   | RETAIL<br>(RM) | WHOLE-<br>SALE (RM) | PV |
|------------------------------|--|---|---|--------|----------------|---------------------|----|
| Veráge <sup>®</sup> PR       | ODUCTS                                       |   |   |        |                |                     |    |
| 60210624                     | Veráge®<br>Cleanser                          | UCUAL .   | Veráge® Cleanser is a highly-effective cleanser that gently lifts dirt and makeup away, yet reaches deep into pores to purify skin.   | 60 mL  | 152            | 114                 | 29 |
| 60215945                     | Veráge® Toner                                |   | With an impactful blend of dōTERRA® essential oils and nourishing plant extracts,<br>dōTERRA® Veráge® Toner will help tighten, tone, and smooth your skin whenever and<br>wherever.   | 50 mL  | 121            | 91                  | 18 |
| 37401507                     | Veráge®<br>Immortelle<br>Hydrating<br>Serum  |   | Veráge® Immortelle Hydrating Serum is a powerful skin product structured to promote smoother, more youthful-looking skin.   | 15 mL  | 395            | 296                 | 74 |
| 37411507                     | Veráge® Mois-<br>turizer                     |   | With the Veráge <sup>®</sup> Moisturizer, skin can benefit from a rich combination of essential oils,<br>namely, Jasmine, Geranium, Sea Buckthorn Berry, and Juniper Berry with plant extracts,<br>which are designed to hydrate and nourish skin while reducing appearances of fine lines<br>and wrinkles. | 30 mL  | 171            | 128                 | 32 |
| 60200350                     | Veráge® Skin<br>Care Collection              |   | The Veráge® Skin Care Collection contains only the best natural ingredients of dōTERRA® essential oils, emollients, and plant extracts that will leave skin feeling nourished and hydrated while encouraging confidence through reduced signs of visible aging.   | Single | 512            | 385                 | 80 |
| dōTERRA®                     | SPA  |   |   |        |                |                     |    |
| 60200484                     | dōTERRA® Spa<br>Citrus Bliss®<br>Hand Lotion |   | This silky, natural lotion, absorbs quickly while awakening the senses with the exclusive CPTG® Citrus Bliss® Invigorating Blend.   | 75 mL  | 43             | 32                  | 6  |
| 37491507                     | dōTERRA® Spa<br>Clarifying Mud<br>Mask       |   | The dōTERRA® SPA Clarifying Mud Mask is a natural clay mask infused with CPTG® essential oils of Myrrh, Juniper Berry, and Grapefruit that promotes purifying benefits while reducing the appearance of pores, fine lines, and wrinkles.  | 4 oz   | 88             | 66                  | 14 |
| 60222145                     | dōTERRA® Spa<br>Moisturizing<br>Bath Bar     | 500<br>dotestra<br>कंगरीक   | Infused with CPTG <sup>®</sup> Grapefruit and Bergamot essential oils, the dōTERRA <sup>®</sup> SPA<br>Moisturizing Bath Bar is a one-of-a-kind bar that provides a unique feel, lather, aroma, and<br>cleansing experience.  | 4 oz   | 53             | 40                  | 6  |
| 37461507                     | dōTERRA®<br>Spa Refreshing<br>Body Wash      | on<br>dorrøka<br>elferen<br>elfer<br>en<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>elfer<br>el | dōTERRA® SPA Refreshing Body Wash is a natural, oil-infused body wash that provides a rich cleansing and aromatic spa experience.   | 250 mL | 77             | 58                  | 11 |
| 60209716<br>(Coming<br>soon) | dōTERRA®<br>Spa Lip Balm<br>(Original)       |   | dōTERRA® SPA Original Lip Balm is a natural formula infused with CPTG® Peppermint and Wild Orange essential oils to hydrate and soothe lips.  | 4.5 g  | 40             | 30                  | 6  |
| 60209705<br>(Coming<br>soon) | dōTERRA®<br>Spa Lip Balm<br>(Tropical)       | Part of the second seco  | dōTERRA® SPA Tropical Lip Balm is a natural formula infused with CPTG® Clementine,<br>Distilled Lime, and Ylang Ylang essential oils to hydrate and soothe lips.  | 4.5 g  | 40             | 30                  | 6  |
| 60202078                     | dōTERRA®<br>Spa Lip Balm<br>(Herbal)         |   | dōTERRA® SPA Herbal Lip Balm is a natural formula infused with CPTG® Spearmint,<br>Marjoram, and Lemon Verbena essential oils to hydrate and soothe lips.   | 4.5 g  | 40             | 30                  | 6  |
| 60202017                     | dōTERRA® Spa<br>Hand & Body<br>Lotion        |   | dōTERRA® SPA Hand & Body Lotion is a fragrance-free natural lotion that smooths and softens skin while blending with essential oils for a customizable experience.  | 200 mL | 91             | 68                  | 15 |
| 60201164                     | dōTERRA®<br>Spa Rose Hand<br>Lotion          |   | dōTERRA® SPA Rose Hand Lotion is a light, alluring lotion with CPTG® Rose essential oil that promotes smooth, beautiful skin.   | 100 mL | 107            | 80                  | 0  |

| SKU                  | PRODUCT  | IMAGE         | DESCRIPTION  | UNIT   | RETAIL<br>(RM) | WHOLE-<br>SALE (RM) | PV |
|----------------------|--|---------------|--|--------|----------------|---------------------|----|
| 60211266             | Yarrow   Pom<br>Body Renewal<br>Serum                        |               | Yarrow   Pom Body Renewal Serum is a skin-loving, luxuriously silky serum packed with<br>powerful bioactive compounds and skin-protecting proteins for the ultimate indulgence in<br>topical skincare and beauty.  | 100 mL | 394            | 296                 | 68 |
| SALON ESS            | ENTIALS  |               |  |        |                |                     |    |
| 36221507             | dōTERRA®<br>Salon<br>Essentials®<br>Protecting<br>Shampoo    |               | dōTERRA® Salon Essentials® Protecting Shampoo cleanses the hair and scalp and protects against UV damage that causes fading in color-treated hair.   | 250 mL | 119            | 89                  | 22 |
| 36231507             | dōTERRA®<br>Salon<br>Essentials®<br>Smoothing<br>Conditioner |               | dōTERRA® Salon Essentials® Smoothing Conditioner is a professional formula of<br>conditioning emollients, botanical extracts, and natural proteins that leave hair looking<br>luminous and healthy.  | 250 mL | 140            | 105                 | 26 |
| 36271507             | dōTERRA®<br>Salon<br>Essentials®<br>Healthy Hold<br>Glaze    |               | Working to protect, nourish, and fortify hair, the exclusive formula of dōTERRA® Salon<br>Essentials® Healthy Hold Glaze promotes improved moisture and softness after styling.  | 120 mL | 109            | 82                  | 17 |
| 60200564             | dōTERRA®<br>Salon<br>Essentials®<br>Root to Tip<br>Serum     |               | dōTERRA® Salon Essentials® Root to Tip Serum uses carefully chosen CPTG Certified<br>Pure Therapeutic Grade®essential oils to promote smooth, shiny hair and a healthy scalp,<br>without weighing hair down.   | 30 mL  | 213            | 160                 | 40 |
| LIVING & C           | THERS  | <u></u>       |  |        | I              |                     |    |
| 60200881             | Correct-X®   | CORECT        | dōTERRA® Correct-X® is a multi-purpose, natural ointment that helps soothe skin and enhance the natural process of skin returning to a healthy state after being distressed.   | 0.5 oz | 73             | 55                  | 11 |
| 38901507             | Deep Blue®<br>Rub  | 1000          | dōTERRA® Deep Blue® Rub is a topical cream formulated with Deep Blue® Soothing Blend<br>of CPTG Certified Pure Therapeutic Grade® essential oils, natural plant extracts, and<br>additional helpful ingredients that provides a comforting sensation of cooling and warmth<br>to problem areas.  | 4 oz   | 195            | 146                 | 34 |
| 31641507             | Fractionated<br>Coconut Oil                                  |               | Fractionated Coconut Oil is an absorbent and light carrier oil that will help to increase essential oil distribution while leaving skin feeling smooth and soft.   | 115 mL | 73             | 55                  | 14 |
| 38911507             | On Guard®<br>Natural<br>Whitening<br>Toothpaste              | 0             | dōTERRA's fluoride-free Natural Whitening Toothpaste combines the protective benefits<br>of the proprietary dōTERRA® On Guard® blend of CPTG® essential oils with other natural<br>ingredients that helps clean teeth, reduces plaque, and whitens teeth with gentle polishing<br>agents.  | 4 oz   | 52             | 39                  | 6  |
| 60206119             | On Guard®<br>Foaming Hand<br>Wash                            |               | dōTERRA® On Guard® Foaming Hand Wash is a gentle, healthy alternative to harsh soaps<br>that may dry and irritate sensitive skin.  | 473 mL | 112            | 84                  | 21 |
| 38141507             | On Guard®<br>Cleaner<br>Concentrate                          | N<br>S        | dōTERRA® On Guard® Cleaner Concentrate is designed to be the ideal natural cleaner. It<br>is fortified with the proprietary doTERRA® On Guard® of Wild Orange, Clove, Cinnamon,<br>Eucalyptus, and Rosemary CPTG Certified Pure Therapeutic Grade® essential oils, which<br>provide natural protection against certain environmental factors while elevating the overall<br>cleaning capability.   | 355 mL | 88             | 66                  | 11 |
| 60206009             | On Guard®<br>Laundry Deter-<br>gent                          |               | dōTERRA® On Guard® Laundry Detergent is an ultraconcentrated 6X laundry detergent that utilizes the power of dōTERRA® On Guard® and bio-originated enzymes to target and lift stains for amazingly clean clothes.  | 947 mL | 164            | 123                 | 22 |
| DIFFUSER<br>60209231 | Petal Diffuser<br>2.0  | OTENSA<br>D D | The dōTERRA® Petal Diffuser 2.0 is a small, user friendly diffuser that delivers aromatic benefits to your family and home. It has a relaxing mist and soft white ambient light, making it ideal for nighttime diffusion, and can cover up to 330 square feet. The Petal Diffuser 2.0 has three timed settings—2 and 6 hours continuous and 12 hours intermittent— allowing you to customize the release of essential oils into the air. | Single | 285            | 214                 | 23 |

| SKU      | PRODUCT                    | IMAGE                   | DESCRIPTION   | UNIT                  | RETAIL<br>(RM) | WHOLE-<br>SALE (RM) | PV       |
|----------|----------------------------|-------------------------|---|-----------------------|----------------|---------------------|----------|
| 60216059 | Pebble Diffuser            | -                       | Even with its small size, the Pebble Diffuser packs a lot of power. This ultrasonic diffuser provides several incredible features, including a five-hour continuous runtime, a ten-hour intermittent runtime, and multiple light settings. The Pebble Diffuser's size makes it a subtle addition to your home décor while still allowing you to enjoy all the benefits of diffusing your favorite essential oils. | Single                | 152            | 114                 | 0        |
| 60215453 | Laluz Diffuser             | 6<br>13 11              | Turn any space into a luxurious retreat with Laluz. This sculptural diffuser creates ultrasonic vibrations, transforming water and essential oils into an aroma-infused mist. With a runtime of up to eight hours, you can diffuse your favorite essential oils throughout the day or night.  | Single                | 255            | 192                 | 0        |
| WELLNESS | 1                          |                         |   |                       |                |                     |          |
| 60209492 | Veggie Caps                | VEGGIE<br>CAPS<br>Prime | Customize your supplement regimen with vegetarian capsules that absorb quickly and easily.  | 160<br>veggie<br>caps | 24             | 18                  | 0        |
| 60208717 | Easy Air® Hard<br>Candy    | eates<br>Basy air       | dōTERRA Easy Air® Hard Candy provides the great taste of the dōTERRA Easy Air ™<br>essential oil blend in the convenience of a natural throat drop. Blended in a base of<br>organic cane sugar and brown rice syrup, Easy Air® Hard Candy includes CPTG® Lemon,<br>Peppermint, Eucalyptus, Thyme, Melissa, and Cardamom essential oils.   | 120 g                 | 73             | 55                  | 11       |
| 34051607 | On Guard®<br>Hard Candy    |                         | On Guard® Hard Candy provides the great taste of the On Guard® proprietary essential<br>oil blend in the convenience of a natural throat drop. Blended in a base of organic cane<br>sugar and brown rice syrup, On Guard® Hard Candy includes CPTG® Wild Orange, Clove,<br>Cinnamon, Cassia, Eucalyptus, Rosemary, and Myrrh essential oils.  | 120 g                 | 73             | 55                  | 11       |
| 60213070 | Ginger-Lemon<br>Hard Candy | Gran contactions        | dōTERRA® Ginger-Lemon Hard Candy delivers the benefits of CPTG® Ginger essential oil in<br>the convenience of a natural lozenge. The sweet and spicy flavor of Ginger is blended with a<br>splash of Lemon essential oil to boost the benefits and flavorful profile of the lozenge.  | 120 g                 | 73             | 55                  | 11       |
| 60212335 | TerraMix FB®               | TerraMix                | TerraMix FB® Botanical Beverage Mix is a lemon/apple-flavored fiber-rich beverage<br>containing both soluble and insoluble fiber as well as doTERRA® CPTG® Lemon essential<br>oil. This super tasty, fiber-rich beverage contains natural apple fiber, tapioca fiber, and<br>ground flaxseeds, and can be mixed with warm or cold water to make a delicious fiber-rich<br>drink.                                  | 276 g                 | 190            | 143                 | 26       |
| 60214276 | TerraStix™ AO              | TerraSbx                | TerraStix™ AO is a powdered beverage that contains a blend of antioxidant botanicals. This drink mix is flavored with CPTG® essential oils and can be mixed with cold or warm water for a great tasting daily supplement drink.   | 60 g                  | 253            | 190                 | 35       |
| 60214275 | TerraStix DX™              | TerraStux               | TerraStix DX™ is a sugar-free powdered drink mix that contains broccoli seed extract.<br>TerraStix DX™ is flavored with CPTG® essential oils and can be mixed with warm or cold<br>water to create a tasty daily beverage.  | 60 g                  | 219            | 165                 | 30       |
| ACCESSOR | IES                        |                         |   |                       |                |                     |          |
| 60218245 | Purple Pill Box            | döterra                 | A handy and convenient pill organizer for travel or home use.   | Single                | 36             | 27                  | 0        |
| 32090000 | Sample Vials<br>5/8 Dram   | AAA                     | These vials are perfect for sharing oils with friends, taking your favorite oils while traveling or sharing samples. This set comes with 12 vials which hold 5/8 dram of essential oil, 12 orifice reducers and 12 black caps.  | 12 Vials              | 27             | 20                  | 0        |
| 60200177 | Cap Stickers               |                         | Color-coded and labeled to match each essential oil bottle, these cap stickers allow you to easily identify your dōTERRA® essential oils from the cap.  | Single                | 4              | 3                   | 0        |
| 50760000 | Keychain, Black<br>8-Vial  | of the state            | The dōTERRA® Black 8-Vial Keychain conveniently allows for easy access to your favorite<br>oils on-the-go. Comes with eight, empty, amber 5/8 dram vials.   | Single                | 40             | 30                  | 0        |
|          |                            |                         |   |                       |                |                     | <u> </u> |

| SKU       | PRODUCT  | IMAGE                    | DESCRIPTION   | UNIT         | RETAIL<br>(RM) | WHOLE-<br>SALE (RM) | PV |
|-----------|--|--------------------------|---|--------------|----------------|---------------------|----|
| 50750000  | Keychain,<br>Purple 8-Vial                             | James Transformer        | dōTERRA® branded key chain conveniently allows for easy access to your favorite oils on-<br>the-go. Comes with eight, empty, amber 5/8 dram vials.  | Single       | 40             | 30                  | 0  |
| 32120000  | dōTERRA®<br>Wooden Box                                 | arran                    | The dōTERRA® Logo Engraved Wooden Box has been custom-made to hold 25 essential oils, making it easy to transport your oils wherever you go. It also serves as a beautiful display case for your oils when making presentations. Box Dimensions: 6 ½ x 6 ½ x 3 inches.  | Single       | 89             | 67                  | 0  |
| 60217972  | Vertical Sliding<br>Oil Case                           |                          | A handsome addition to any area in your home, the case is crafted with Acacia wood,<br>known as a smooth, solid, durable hardwood that resists scratches. Stylish and functional,<br>each case is unique, with one-of-a-kind natural wood grain variation and room to securely<br>store 5 mL, 10 mL, and 15 mL bottles. Vertical sleeves slide out to reveal up to 36 oils for<br>easy access and view. The Vertical Sliding Oil Case is sure to become a treasure box for<br>your most cherished essential oils. | Single       | 164            | 123                 | 0  |
| 60216132  | dōTERRA®<br>Amber<br>Foaming<br>Hand Wash<br>Dispenser |                          | This foaming dispenser is the most convenient way to dispense foam onto hands. The sleek design makes for a subtly beautiful addition to sinks throughout your home and office.   | Single       | 12             | 9                   | 0  |
| LOYALTY R | EWARDS PROG  | RAM (LRP) KITS           |   |              |                |                     |    |
| 60207839  | Customizable<br>Essential Skin<br>Care Kit             |                          | The Customizable Essential Skin Care Kit allows you to choose the skin care items that are just right for you at a great savings.   | Single       | 545            | 410                 | 97 |
| 60202760  | Protecting<br>Shampoo<br>2-Pack                        |                          | dōTERRA® Salon Essentials® Protecting Shampoo is a professional salon formula of gentle<br>cleansers, essential oils, and other botanical extracts which provide antioxidant protection<br>against UV damage-reducing photo degradation of color in treated hair.   | 2-Pack       | 149            | 112                 | 22 |
| 60202761  | Smoothing<br>Conditioner<br>2-Pack                     |                          | dōTERRA® Salon Essentials® Smoothing Conditioner is a salon professional formula of<br>conditioning emollients, essential oils, botanical extracts and natural proteins which seal<br>the hair cuticle against damage caused by water penetration to the hair shaft-reducing<br>combing force and blow-dry time and increasing hair luminosity and shine. Nanotechnology<br>smooths hair and provides anti-static effect that keeps hair shafts aligned during styling for<br>a smooth, finished look.            | 2-Pack       | 170            | 128                 | 26 |
| 60202762  | Shampoo &<br>Conditioner                               |                          | dōTERRA® Salon Essentials® Protecting Shampoo and Smoothing Conditioner come together for the benefit and health of your hair. Enjoy the two together for a discounted price.   | 2-Pack       | 170            | 128                 | 26 |
| 60208705  | On Guard®<br>Hand Wash<br>Twin Pack                    |                          | dōTERRA® On Guard® Foaming Hand Wash is a gentle, skin sensitive alternative to harsh<br>soaps. This hand wash is infused with protective proprietary dōTERRA® essential oil blends<br>that will leave your hands feeling fresh and clean.  | Twin<br>Pack | 219            | 165                 | 33 |
| 60208704  | On Guard®<br>Cleaner<br>Concentrate<br>Twin Pack       |                          | dōTERRA® On Guard® Cleaner Concentrate is designed to be the ideal natural cleaner. It<br>is fortified with the proprietary dōTERRA® On Guard® of Wild Orange, Clove, Cinnamon,<br>Eucalyptus, and Rosemary CPTG Certified Pure Therapeutic Grade® essential oils, which<br>provide natural protection against certain environmental factors while elevating the overall<br>cleaning capability.  | Twin<br>Pack | 160            | 120                 | 20 |
| 60211948  | On Guard®<br>Laundry<br>Detergent Twin<br>Pack         |                          | dōTERRA® On Guard® Laundry Detergent is an ultraconcentrated 6X laundry detergent that utilizes the power of dōTERRA® On Guard® and bio-originated enzymes to target and lift stains for amazingly clean clothes.   | Twin<br>Pack | 298            | 224                 | 37 |
| 60218057  | TerraMix FB®<br>Bundle                                 | ieraMs<br>erasz<br>szasz | TerraMix FB® is a lemon/apple-flavored fiber-rich beverage containing both soluble and insoluble fiber as well as dōTERRA® CPTG® Lemon essential oil. This super tasty, fiber-rich beverage contains natural apple fiber, tapioca fiber, and ground flaxseeds, and can be mixed with warm or cold water to make a delicious fiber-rich drink.   | Twin<br>Pack | 333            | 250                 | 45 |
| 60220476  | TerraStix™<br>LRP Kit                                  | TerraStrix               | TerraStix™ mix is flavored with CPTG® essential oils and can be mixed with cold or warm water for a great tasting daily supplement drink.   | Twin<br>Pack | 358            | 269                 | 60 |

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