

90 Days Go Elite

90 Days Go Elite Action Plan

dōTERRA[®]
MALAYSIA
AJL 932137

Belief Summit

TO ATTAIN
AND SUSTAIN
THE RANK OF:

PRESIDENTIAL
DIAMOND

BUILD
BELIEF IN:

Your Legacy

TAKE ACTION:

With **charity**, live to serve, liberate, and transform the world.

BLUE DIAMOND

Your Influence

With **humility**, infuse passion for purpose. Raise empowered leaders.

DIAMOND

Your Why

With **diligence**, inspire and lead a movement. Multiply abundance.

PLATINUM

Your Team

With **gratitude**, expand community and leadership. Amplify momentum.

GOLD

Your Builders

With **love**, transfer vision. Nurture a team culture of duplication.

SILVER

You

With **commitment**, model success habits. Solidify certainty.

PREMIER

Company/
Opportunity

With **integrity**, present the message. Grow trust to enroll.

ELITE

Product

With **courage**, share experiences. Invite to change lives.

KEY FOUNDATION

in your business



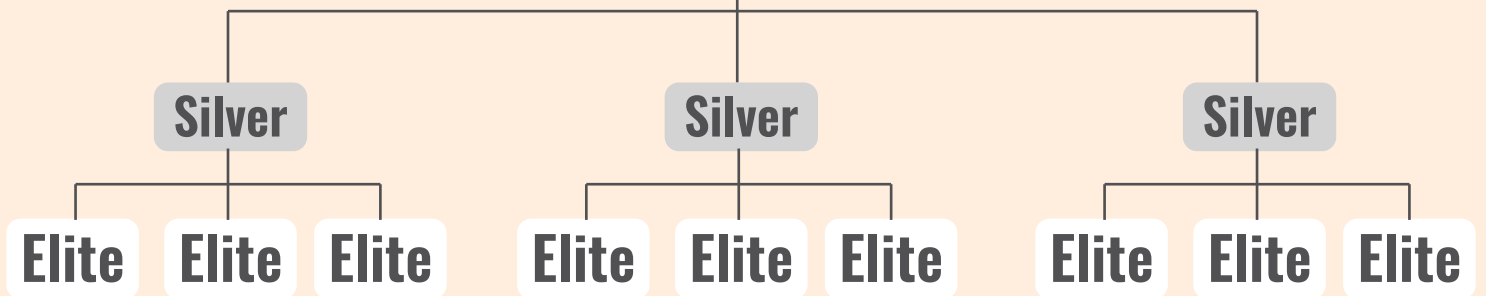
3,000 OV

Focus in sharing

- The foundation of success
- Build Elite
- Guide your team to build their new Elite

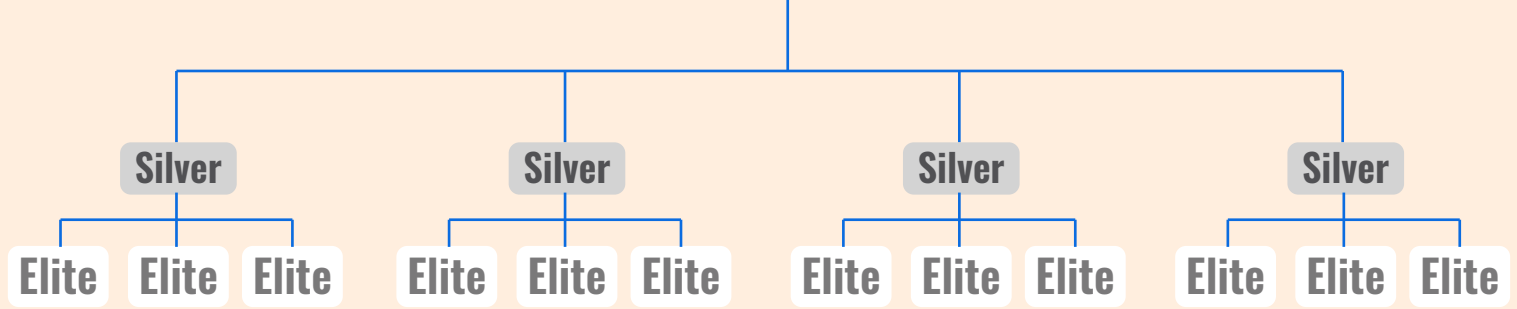


Average Monthly Income : RM3,500 – RM8,000

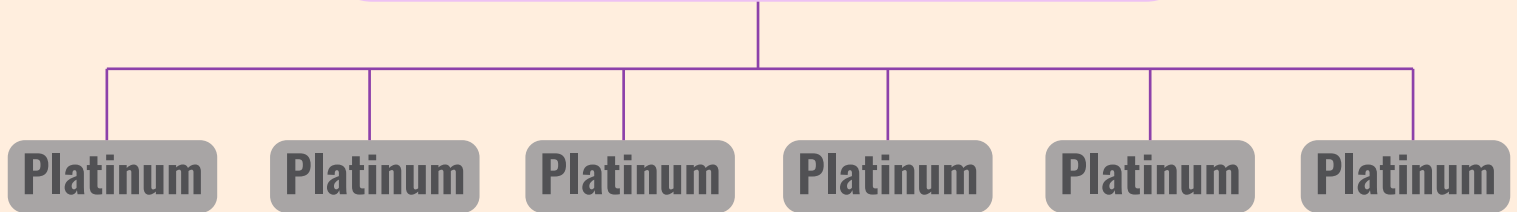


Average Monthly Income : RM15,000 – RM30,000

****Disclaimer:** The income claims presented here are not intended to serve as a guarantee of income for anyone. Instead, they're designed to give you an idea of what's possible. Success in this business – as with anything, requires leadership, hard work, commitment, persistence and dedication.



Average Monthly Income : RM30,000 – RM70,000



Average Monthly Income : RM150,000++

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30-Days GO ELITE

1000PV Action Plan

	Home Party	Personal Enrollment	PV	Team Enrollment	PV	LRP	OV
Week 1	3	1	1000				1000
Week 2	3	1	1000				1000
Week 3	3	1	1000				1000
Week 4	3	1	1000				1000
Personal LRP						125	125
Month 1 (30 days)							4125



Elite

60-Days GO ELITE

500PV Action Plan

	Home Party	Personal Enrollment	PV	Team Enrollment	PV	LRP	OV
Week 1	3	1	500				1000
Week 2	3	1	500				1000
Week 3	3	1	500				1000
Week 4	3	1	500				1000
Personal LRP							125
Month 1							2125
Week 5	3	1	500	1	500		1000
Week 6	3	1	500	1	500		1000
Week 7	3	1	500	1	500		1000
Week 8	3	1	500	1	500		1000
Team LRP						125 x4	500
Personal LRP							125
Month 2 (60 days)							4625



Elite

90-Days GO ELITE

260PV Action Plan

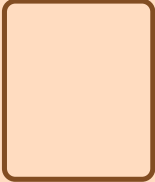
	Home Party	Personal Enrollment	PV	Team Enrollment	PV	LRP	OV
Week 1	3	1	260				260
Week 2	3	1	260				260
Week 3	3	1	260				260
Week 4	3	1	260				260
Personal LRP							125
Month 1							1165
Week 5	3	1	260	1	260		520
Week 6	3	1	260	1	260		520
Week 7	3	1	260	1	260		520
Week 8	3	1	260	1	260		520
Team LRP						125 x4	500
Personal LRP							125
Month 2							2705
Week 9	3	1	260	2	260		780
Week 10	3	1	260	2	260		780
Week 11	3	1	260	2	260		780
Week 12	3	1	260	2	260		780
Team LRP						125 x12	1500
Personal LRP							125
Month 3 (90 day)							4745



Elite

Choose Your Pace

Tick Here

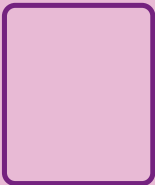


Elite in 30 days - 1000PV

Examples of how to generate 3,000 PV in sales:

3-4 enrollments and an average of 1000PV per HP (with min 12 HPs)

Tick Here



Elite in 60 days - 500PV

Example of new enrollment orders + customer LRP orders = 3,000 PV in sales:

- Month 1: 4 enrolments and an average of 500PV per HP (with min 12 HPs)
- Month 2: 8 team enrollments, average of 500 PV per HP (with min 12HPs) + 125PV LRP from Month 1 enrollees

Tick Here



Elite in 90 days - 260PV

Example of new enrollment orders + customer LRP orders = 3,000 PV in sales:

- Month 1: 4 enrollments and an average of 260PV per HP (with min 12 HPs)
- Month 2: 8 team enrollments, average of 260PV per HP (with min 12HPs) + 125PV LRP from Month 1 enrollees
- Month 3: 12 team enrollments, average of 260PV per HP (with min 12HPs) + 125PV LRP from previous enrollees

01	02	03	04	05
06	07	08	09	10
11	12	13	14	15
16	17	18	19	20
21	22	23	24	25
26	27	28	29	30

NOTE

01	02	03	04	05
06	07	08	09	10
11	12	13	14	15
16	17	18	19	20
21	22	23	24	25
26	27	28	29	30

NOTE

01	02	03	04	05
06	07	08	09	10
11	12	13	14	15
16	17	18	19	20
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26	27	28	29	30

NOTE

8 Tips in your 90 Days Go Elite success



8 Tips in your 90 Days Go Elite success

1. Name list

2. Invite to share

3. Ask for referral

4. Weekly follow up with support team

5. Weekly update with upline team

6. Attend company meeting and mentoring session

7. Remove distraction

8. Focus and persistent

1

Prepare 100 name list, with your support team each.

01

Relative

02

Friends

03

Classmates

04

Neighbour

05

Colleague

06

Business

07

Religious Friends

08

Clubs friends

09

Salesman

10

Business Partner

11

Family

12

Social Media

13

Referencer

14

New Name List

15

Others



Category:

Category:			
	Name	Phone number/ Social media account	Area
	1		Register
	2		Follow Up
	3		Attend (Business)
	4		Invitation (Business)
	5		Follow Up
	6		Send Samples
	7		Attend (Product)
	8		Invitation (Product)
	9		Link
	10		Business and Sales Experience
	11		Prefer Natural Products
	12		Influence
	13		Money, Time and Goals
	14		Health Needs
	15		
	16		
	17		

Category:

Category:	Name	Phone number/ Social media account	Area	Register																				
				Follow Up																				
				Attend (Business)																				
				Invitation (Business)																				
				Follow Up																				
				Send Samples																				
				Attend (Product)																				
				Invitation (Product)																				
				Link																				
				Business and Sales Experience																				
				Prefer Natural Products																				
				Influence																				
				Money, Time and Goals																				
				Health Needs																				
								1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17

Category:

Category:			
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	15		
	16		
	17		

Category:

Category:			
	Name	Phone number/ Social media account	Area
	1		
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	15		
	16		
	17		
	Register		
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	Attend (Business)		
	Invitation (Business)		
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Category:

Category:	Name	Phone number/ Social media account	Area
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16			
17			
Register			
Follow Up			
Attend (Business)			
Invitation (Business)			
Follow Up			
Send Samples			
Attend (Product)			
Invitation (Product)			
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Business and Sales Experience			
Prefer Natural Products			
Influence			
Money, Time and Goals			
Health Needs			

Category:

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Category:

[illegible]

Category:

Category:	Name	Phone number/ Social media account	Area	Register																				
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								1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17

2

Invite to share

01



Product

02



Business opportunity

03



Prepare list of answer how to handle objections

04



Offer to close the enrolment

A high-angle, low-key photograph of four business professionals in a modern, brightly lit office space. A man in a grey suit and glasses is shaking hands with a man in a dark pinstripe suit. A woman in a white blazer stands to the right, looking on. Another man in a grey suit is visible in the bottom left corner. The floor is made of large, light-colored tiles.

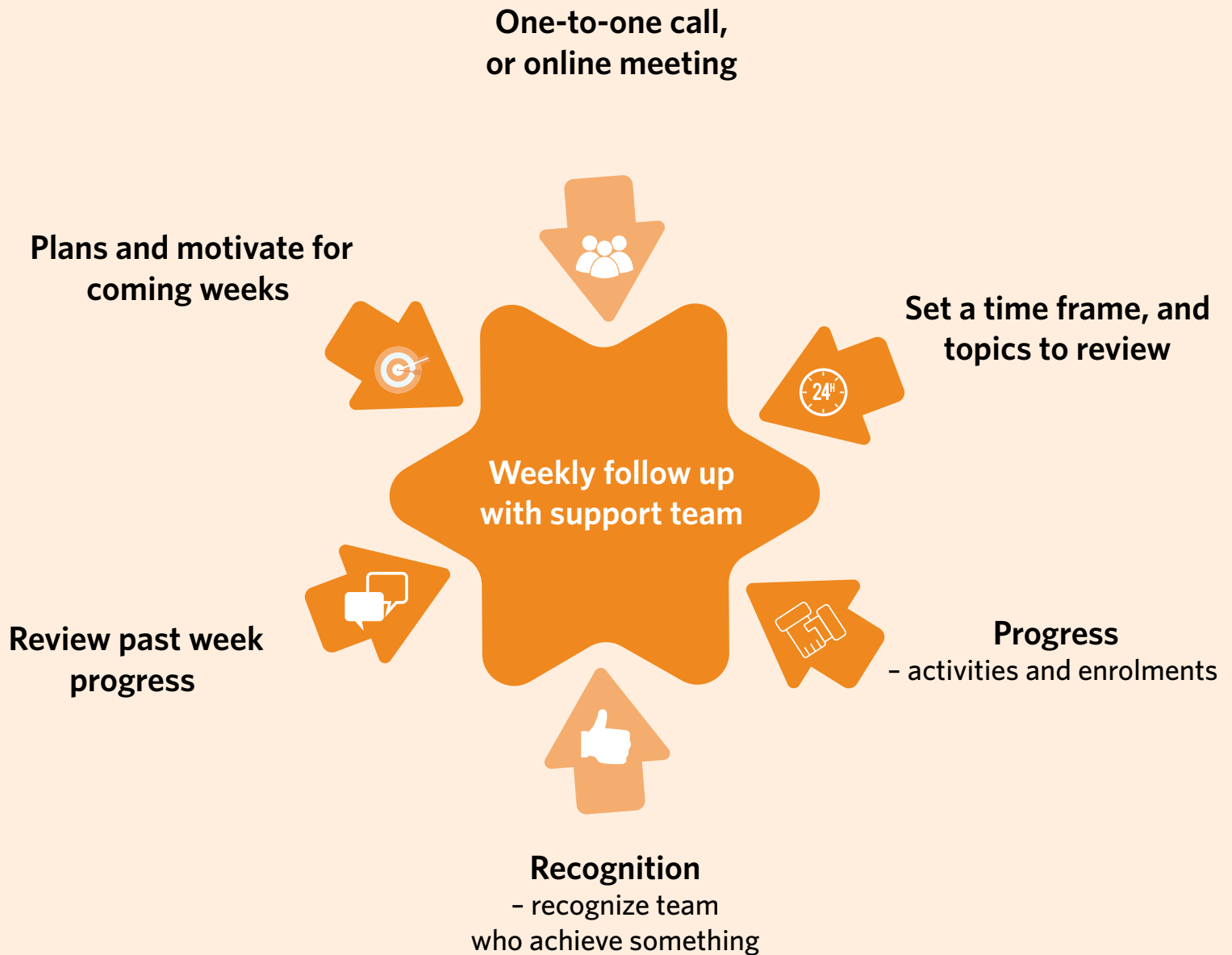
3

Ask for referral

Ask for referral after each meeting

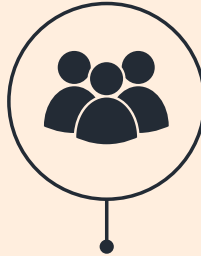
4

Weekly follow up with support team



5

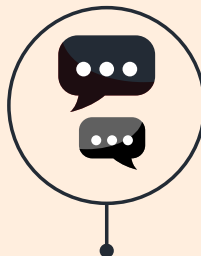
Weekly update with upline team



One-to-one call, or online meeting



Review current progress with upline



Seek for advice or support as needed

6

Attend company meeting & mentoring session



Commit to attend company meeting & mentoring sessions



Listen to success story and learn from their experience



Invite your support team to join as well

7 Remove distractions

1.

2.

3.

4.

5.

6.

7.

8.

9.

10.



8

Focus and Persistent

90 days ALL OUT