dōTERRA Malaysia

# Club

# Another Sunrise, Another New Zeginning.

January to May 2024



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# Welcome to the Sharer Club!

Sharer Club is a program known to:



Help many Wellness Advocates to grow their organization with good business practices



Improve the ranking of the participating Wellness Advocates



Enhance leadership skills and qualities of the participants, and nurture new leaders



Empower and help many Wellness Advocates to learn about the business building, home party and skill sharing



Earn Sharer Club rewards



# January 2024

**Qualification Month** 



## February 2024

**Preparation Month** 



# March - May 2024

Sharer Club Period



### **Sharer Club Participants**

- Open to Executive to Platinum Wellness Advocates
- Qualify as a **Executive** or higher in the qualification month (January)
- Personally enroll 1 New Wellness Advocate or Wholesale Customer (each with a minimum single 100PV enrolment order) during the qualification month (January). Wellness Advocates and Wholesale Customers need to be enrolled in Malaysia. (Wholesale Customer upgrades and reactivations do not count)
- Process a minimum 100PV personal LRP order
- The purpose of the Sharer Club program is to help participants to learn key habits that will serve as a strong foundation of their business. Participants should personally involved throughout the Sharer Club journey to master new skill and develop necessary skill set to advance in their business



#### "If you fail to plan, you plan to fail"

In order to have successful events in the Sharer Club, you will need to be working with your leaders in your home and away area prior to the day of the event. Planning, inviting, and following up are the secrets to getting people to join your events and being able to meet the enrolment requirements.

- Prepare and plan your events month-by-month (set the dates of your trips and then work with your leaders to fill your schedule on those days)
- Map out your travel plans
- Prepare your teams for scheduled events in their area
- Prepare your household set up childcare, get your family on-board
- Participate in the Sharer Club Kick-Off Meeting

If you have any questions about the Program Schedule, please contact the Sharer Club Support Team at <a href="mailto:mysalesdept@doterra.com">mysalesdept@doterra.com</a>



To continue to be in the in Sharer Club each month, participants must satisfy the following requirements:

March: 5 enrolments

: 5 enrolments **April** 

: 5 enrolments Mav

- At least 1 enrolment must be from your personal enrolment.
- Submit your 4 offline meetings for the following month via the Sharer Club portal. All meetings must be submitted before the 25<sup>th</sup> of each month. Should there be any adjustments to meetings, you may change the details via the Sharer Club Portal prior to a particular event
- At the end of every meeting, you will have 24 hours to submit your "Event Record", together with event photos via email at <a href="mysalesdept@doterra.com">mysalesdept@doterra.com</a>. Photos should include the Sharer Club participants and attendees.

In order for enrollees from the event to be counted towards your qualified enrolments, names of the enrollees for the event must be submitted through the Sharer Club Portal no more than 3 working days after the event.



#### What is a Mentor?

A mentor is someone who partners with dōTERRA to help participants to achieve success in the Sharer Club. Mentors play an important role in the leadership duplication cycle. Mentors take responsibility for teaching leadership skills, helping develop action plans, and guiding the participant to be successful. This support could include to schedule accountability calls, support with class preparations, to arrange class follow-up, attending/teaching classes, when possible, help with scheduling and time blocking, and any other necessary support to ensure the participant's success in the program.

There is no financial obligation in being a mentor.

#### **Benefits of Mentoring**

Wellness Advocates mentor leaders in Sharer Club by partnering with dōTERRA. This partnership helps to develop leaders on the mentor's team and encourages enrolments and rank advancement to organically boost organizational volume and leadership. One of the best investments leaders can make is to invest back into their builders.





Wellness Advocates who are willing to help support and train/mentor participants to be successful in the program and in building their team toward their next rank advancement can apply to become Mentoring Upline Leaders. Qualifications as follows:

- Open to Diamond and above
- Have at least 1 downlines to participate in the Sharer Club

The Wellness Advocate will receive a notification from the Sharer Club team that he or she was selected to be a mentor after the participant's application has been received.



- 1. For verification purpose, Sharer Club participants **must take photos** of the **offline meeting activity**.
- 2. Sharer Club participants should register attendees' record with their **full name and contact number**. Input this information through the Sharer Club website.
- 3. Submit event activity record and photos via email to us at <a href="mysalesdept@doterra.com">mysalesdept@doterra.com</a> within 24 hours after conducting the event activity.
- 4. Complete your **4 event meetings** and **5 enrolment for monthly requirement**.
- 5. Company **reserves the right** to contact new enrollees to verify whether they had participated the offline meeting activity prior to enrolment verification.



As an added bonus for individuals to enroll as a Wellness Advocate or a Wholesale Customer at a Sharer Club event, dōTERRA offers special enrolment promotions during Sharer Club. Prospective Wellness Advocates and Wholesale Customers must be enrolled by a Sharer Club participant in a registered event in order to be eligible for the promotional product.

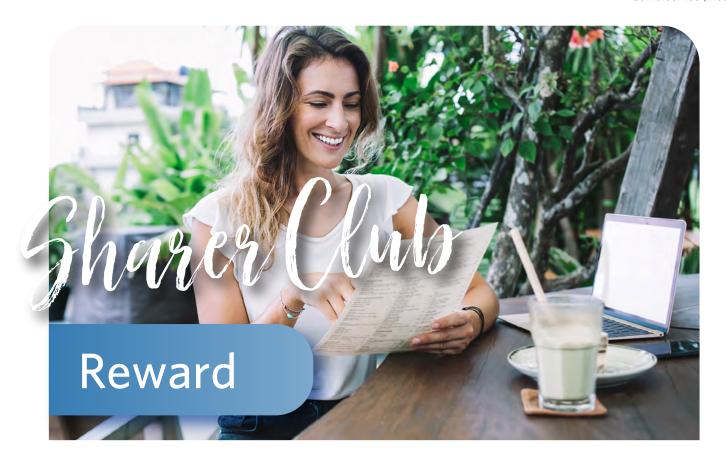
Promotional product will be announced on a monthly basis via Sharer Club WhatsApp group. All new enrolments must have at least a single 100PV enrolling order to qualify for the promotional product.

Only participants personal organization will be eligible the enrolment FREE oils and not eligible for outside team organization

#### LRP ENHANCEMENT

Sharer Club enrollees who set up **a single LRP order** (combined orders do not count) during the 2<sup>nd</sup> month of enrolment, will receive product points on the same month.

A single LRP order of at least 125PV will receive 25 product points



#### **Sharer Club Participants**

dōTERRA offers some exciting rewards to celebrate and recognize you for your hard work and achievements. These rewards can be earned when you satisfy the following qualifications.

Month	Prizes	
March	Achieved at least <b>5</b> new enrolments with at least 1 new enrolment	
April	must be from your personal enrolment.	
May	40 reward product points will added	

#### **Enrolment Special Challenge** (March to May 2024)

Points given	Prizes
<b>30</b> points of SEA Incentive Trip points rewards	-Graduate successfully in Sharer Club -Graduation team building trip & graduation night (minimum. <b>3</b> enrolments must be your personally enrolled WAs / WCs)
<b>40</b> points of SEA Incentive Trip points rewards	-Graduate with total above 20 of personal group enrolment -Graduation Team Building Trip & Graduation Night (minimum. <b>3</b> enrolments must be your personally enrolled WAs / WCs)



#### **Sharer Club Mentor**

Mentor who meet the monthly requirements and the following qualification will receive special prizes to recognize your effort to lead and inspire your teams to success.

Qualification	Reward
At least <b>2</b> Sharer Club graduates within your personal organization	Eligible to join the Graduate trip & Gala Night
At least <b>1</b> Sharer Club graduates within your personal organization	50% entitlement to join the Graduate trip & Gala Night

#### **Sharer Club FAQ**

- 1. Is Sharer club open to other doTERRA markets beside doTERRA MYS?
  - No. Sharer Club is only open to **MYS Wellness Advocate**.
- 2. At what rank can a doTERRA WA apply to join Sharer Club?
  - Sharer Club is open to all WA starting from the rank of **Executive up to Platinum**.
- 3. I am at Diamond rank, how can i participate in Sharer Club?
  - For all Diamonds & above, you are not able to participate in Sharer Club however you **can participate as a Mentor** to your downline who participates in Sharer Club.
- 4. Can I enroll new members from others doTERRA market besides MYS?
  - New enrolment must be from MYS WA/WC with **minimum 100PV single order** (combined order do not count).
- 5. How do enrollee earn 25 points new enrollee promotion?
  - New enrollee will earn 25 product points on their 2<sup>nd</sup> month of enrolment provided they have **125 LRP order in a single order**.
- 6. How do I submit my event record?
  - Email to <a href="mailto:mysalesdept@doterra.com">mysalesdept@doterra.com</a> your event photo submission with <a href="mailto:participant name">participant name</a>, <a href="mailto:id-number">id number</a>, <a href="mailto:date.">date & time of the event</a>. Submit your event <a href="mailto:within 24">within 24</a> hours after conducting the event.
- 7. Can my event be done online example through zoom?
  - Only offline meetings/ event are applicable in Sharer Club.
- 8. Does a Sharer Club participant need to be present when conducting event?
  - Sharer Club participant must participate or present in all the event where they have enrolments.
- 9. What is the timeline for me to enrol my prospects who joined the event?
  - Enrolment must be submitted **not more than 3 working days** after the event.
- 10. Is the Sharer Club portal open to others besides the participant?
  - No. **Only Sharer Club participant** will be allowed to use the portal for enrolment of this program.
- 11. Is the free oil open to all enrolment in this program?
  - Only Sharer Club participant is eligible to offer free oil to their enrolee. This also apply to their downline who are under the same personal group organization. Diamond mentor will only be eligible if their new enrolee are placed under the Sharer Club personal organization to receive this promotion.
- 12. If I did not meet the monthly requirement, can I continue the program in the following month?
  - The participant will be disqualified from Sharer Club. The participant must complete the monthly requirements throughout the program period in order to graduate from Sharer Club.
- 13. Can I use my social media to promote the program of the free oil promotion?
  - Sharer Club participant and mentor **are not allowed** to promote the free oil promotion in their social media platform.
- 14. Will co-applicant eligible for the prize (Team Building trip & Gala night) if the participant graduate?
  - For Sharer Club, **only main applicant can eligible for the winning prize**, however the co-applicant can pay to join the trip and gala night.



# How to Conduct a Meeting?



Submit your 4 events before the 25<sup>th</sup> of each month via the Sharer Club Portal



Travel to your meeting

Conduct Sharer Club meeting

Submit attendees information (name, email address and phone number) via the Sharer Club Portal

Submit event record and photos via email to mysalesdept@doterra.com within 24 hours after the meeting

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Enroll new WAs or WCs within 3 working days

Complete your 4 offline meeting and minimum monthly enrolment requirement and earn your rewards

Work Your Way to Complete



# Register Now



https://silverclub.doterra.com/s/apply



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