

# Loyalty Rewards Program (LRP)

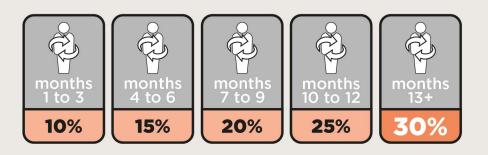




## **Loyalty Rewards Program (LRP)**

The dōTERRA Loyalty Rewards Program (LRP) provides free product credits (points) for monthly purchases ordered on the program. As a participant in the Loyalty Rewards Program, you will immediately begin to earn points that can be used as cash to purchase dōTERRA products. The longer you participate, the more points you can earn!

### **Benefit 1: Loyalty Rewards Credits**



With a monthly 50PV LRP order, which will increase by 5% every three months, you can accrue points to redeem products. Want to join the LRP Fast Track Plan? With an enrollment kit that has a 400PV or above, you can fast track your points rebate to 15%–25%. Earn up to 30% of your total monthly Loyalty Rewards purchases!

### **Benefit 2: Exclusive LRP Kit**



Join LRP, you will have access to special discounts on LRP sets without having to wait for holiday sales, allowing you to save money each month and take advantage of fantastic savings. You will also be eligible to participate in occasional exclusive LRP promotions.

### **Benefit 3: Free Product of the Month**

Example: January 2023 Product of the Month 15 mL of Smart & Sassy Essential Oil Blend

No-hassle, automatic shipment of the dōTERRA products you use on a monthly basis. You can reschedule your LRP order to the day before your monthly ship date. LRP orders can be set to ship any day between the 1st and the 28th of the month. Also, if you place a loyalty order of at least 125PV between the 1st and 15th of a given month, you'll receive the Product of the Month for free with your order!



### Benefit 4: Receive a Surprise Gift on your birthday month

Purchase a minimum of 100PV on LRP Malaysia on the go in a single LRP order during your birthday month and receive a surprise birthday gift.



### **Terms & Conditions**

- To be eligible for the Malaysia LRP Birthday Gift, participating Wellness Advocates (WA)/Wholesale Customers (WC) must meet the following criteria:
  - i. Registered as a local Malaysia WA/WC or international WA/WC who live in Malaysia
  - ii. Have an active LRP template in Malaysia
  - iii. Purchase a minimum of 100PV on LRP Malaysia OTG in a single order on his/her birthday month
  - iv. Members who have submitted their copy of the Identity Card/Passport to the Customer Service department
- Each co-applicant member in a WA/WC account may receive one (1) Birthday Gift per calendar year one (1) Birthday Gift per person per year in the account.
- Birthday Gifts are free doTERRA items determined based on availability on the day of redemption. WA/WC may not choose, exchange or sell items received as a Birthday Gift.
- How to Redeem

### Via Virtual Office

The birthday gift will be automatically included into the LRP order in the birthday month for the members who are entitled for it.

### Via email

WA/WC must email in the redemption request along with 100PV LRP order within his/her birthday month to malaysia@doterra.com. The email must include the following:

- i. 100PV LRP Order to be processed on birthday month
- ii. Name and IC
- iii. Local Malaysia WA/WC ID
- iv. Date of Birth (DD/MM/YYYY)
- v. Delivery Address (within Malaysia)
- If the WA/WC is unable to submit the redemption email along with his/her 100PV LRP order, WA/WC is still eligible to submit within his/her birthday month, however a flat rate of RM15 will be charged to ship the Birthday Gift.
- WA/WC who is unable to redeem his/her Birthday Gift during their birthday month will need to wait until their next birthday month.
- dōTERRA Malaysia reserves the right to amend the mechanisms, and the terms and conditions without prior notice.

# **Exclusive Loyalty Rewards Program (LRP) Kit**

### **POWER 100PV LRP Kits**

### 1. PWR Breathe Easy

Maintains the sensation of clear airways and easy breathing.

Clearify 15 mL, Cypress 15 mL, Easy Air 15 mL, Eucalyptus 15 mL, Peppermint 15 mL, Recycle Bag



SKU 60225008 | Retail RM612 | Wholesale RM460 | PV 100

### 2. PWR Tummy Refresher

Reduce occasional stomach discomfort and nausea.

Ginger 15mL, Lemongrass 15 mL, Peppermint 15 mL, ZenGest 15 mL, PWR Pouch



SKU 60225006 | Retail RM612 | Wholesale RM460 | PV 100

<sup>\*</sup>The FREE swag item is on a first-come, first-served basis and while stocks last. If the FREE swag item runs out, it will be replaced by another swag item.

### 3. PWR Flex Care

Powerful and effective for a soothing massage after working or exercising.

Deep Blue 5 mL, Deep Blue Rub, Deep Blue Skin Care Stick + Copaiba, Wintergreen 15 mL, 4-in-1 Gift Pouch



SKU 60225009 | Retail RM652 | Wholesale RM490 | PV 100

### 4. PWR Self-Care Routine

It helps purify the air and can be very energizing and uplifting.

Frankincense 15 mL, Lemon 15 mL, On Guard 15 mL, PWR Pouch



SKU 60225060 | Retail RM612 | Wholesale RM460 | PV 100

### 5. PWR Better Sleep

A must-have at bedtime for a good night's sleep.

Cedarwood 15 mL, Lavender Peace 15 mL, Siberian Fir 15 mL, Vetiver 15 mL, PWR Pouch



SKU 60225007 | Retail RM652 | Wholesale RM490 | PV 100

\*The FREE swag item is on a first-come, first-served basis and while stocks last. If the FREE swag item runs out, it will be replaced by another swag item.

### **Essential Skin Care**

Essential Skin Care is designed to meet all your anti-aging skin care needs, helping keep your skin feeling and looking young, healthy, and gorgeous by maximizing the natural power of essential oils.

### **Essential Skin Care Kit 3.0**

Facial Cleanser, Tightening Serum, Brightening Gel, Anti-Aging Moisturizer, Hydrating Cream, Anti-Aging Eye Cream



SKU 60207838 | Retail RM1209 | Wholesale RM909 | PV 210

### **Customizable Essential Skin Care Kit 3.0 (LRP)**

Facial Cleanser + Tightening Serum



Add up to **TWO** products per kit order at an additional savings Anti-Aging Eye Cream, Anti-Aging Moisturizer, Hydrating Cream, Brightening Gel



SKU 60225420 | Retail RM342 | Wholesale RM257 | PV 60



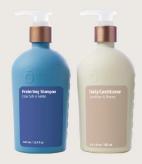
Goodbye Toxins, Hello Nature! Take care of your hair naturally with products you trust.

### Leave-in Conditioner LRP Kit



SKU 60224481 | Retail RM197 | Wholesale RM148 | PV 25

### Shampoo & Conditioner 500 mL LRP Kit



SKU 60224483 | Retail RM273 | Wholesale RM205 | PV 35

### **Smoothing Conditioner LRP Kit**



### **Living Series**

To create a fortress that will help protect your family from external threats.

### On Guard Cleaner Concentrate Twin Pack LRP Kit



SKU 60208704 | Retail RM160 | Wholesale RM120 | PV 20

### On Guard Hand Wash Twin Pack LRP Kit



SKU 60208705 | Retail RM186 | Wholesale RM140 | PV 30

### On Guard Laundry Detergent Twin Pack LRP Kit



SKU 60211948 | Retail RM298 | Wholesale RM224 | PV 35

### **Wellness Series**

Super tasty, nutritional, fiber-rich beverage contains natural apple fiber, soluble tapioca fiber, and ground flaxseeds to support your metabolic processes.

### TerraMix FB Bundle



SKU 60218057 | Retail RM333 | Wholesale RM250 | PV 45

A delicious apple powder enhanced with synergistic blend of bifidus and lactobacillus from Japan and France, dietary fibre Inulin, mastic powder and Red Berries that complement well with your daily diet.

### PB Assist+ Pack of 2 LRP Kit



SKU 60225953 | Retail RM306 | Wholesale RM230 | PV 50

### PB Assist+ Pack of 4 LRP Kit



### **Terms and Conditions**

### **Malaysia Loyalty Rewards Program**

- Minimum monthly Loyalty Rewards Program (LRP) order of 50PV in a single order to earn product credits.
- Must subscribe to the LRP order every month, between the 1st 28th day of the month.
- Orders with a minimum of 1PV\* will maintain both Loyalty Reward level (%)<sup>†</sup> and previously accrued points.
- Failure to comply will result in losing the Loyalty Reward level(%) and previously accrued points.
- No maximum monthly credit accumulation limit.
- Product credits will expire 12 months from the date of issue.
- Product credits can be used to purchase full PV products only.
- Product credits can be redeemed by phone at +603 2633 7888 or online in the new "Shopping Cart".
- Redemption orders have no PV. Please note that once a redemption order has been processed, items redeemed are non-refundable and non-exchangeable.
- A redemption fee of RM12, it is applicable for taxes, and the shipping and handling charges will be applied per single order redemption.
- Must be an LRP participant for 60 days before credits can be redeemed.
- All product credits and percentage will be immediately cancelled with LRP cancellation.
- Product credits have no case redemption value and are non-transferable.
- Products purchased with LRP credits are not for resale.
- Cancellation of LRP order must take place over the telephone by calling Member Services at +603 2633 7888 or email to malaysia@doterra.com.

<sup>\*</sup>Loyalty Rewards orders must exceed 50PV per single order to earn Reward Points.

<sup>†</sup>Loyalty Rewards orders must exceed 50PV per single order to advance Loyalty Reward levels (%).

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