

Rank Planner

PREMIER			100 PV & 5,000 OV - 2 Executive Legs					
BUILDER 1:			SILVER			100 PV - 3 Elite Legs		
<input type="checkbox"/> GOAL: EXECUTIVE + (2,000 OV) <input type="checkbox"/> GOAL: ELITE + (3,000 OV)			<input type="checkbox"/> GOAL: EXECUTIVE + (2,000 OV) <input type="checkbox"/> GOAL: ELITE + (3,000 OV)			<input type="checkbox"/> GOAL: ELITE + (3,000 OV)		
<input type="checkbox"/> Reviewed Rank Planner <input type="checkbox"/> Watched or attended a Launch Training			<input type="checkbox"/> Reviewed Rank Planner <input type="checkbox"/> Watched or attended a Launch Training			<input type="checkbox"/> Reviewed Rank Planner <input type="checkbox"/> Watched or attended a Launch Training		
REQUIRED VOLUME		<input type="checkbox"/> 2,000 <input type="checkbox"/> 3,000	REQUIRED VOLUME		<input type="checkbox"/> 2,000 <input type="checkbox"/> 3,000	REQUIRED VOLUME		<input type="checkbox"/> 2,000 <input type="checkbox"/> 3,000
Write all currently planned LRP volume	—		Write all currently planned LRP volume	—		Write all currently planned LRP volume	—	
NEEDED VOLUME	=		NEEDED VOLUME	=		NEEDED VOLUME	=	
Divide needed volume by average class volume (goal is 1000)	÷		Divide needed volume by average class volume (goal is 1000)	÷		Divide needed volume by average class volume (goal is 1000)	÷	
NEEDED CLASSES / ONE-ON-ONES	»		NEEDED CLASSES / ONE-ON-ONES	»		NEEDED CLASSES / ONE-ON-ONES	»	
CLASSES SCHEDULED			CLASSES SCHEDULED			CLASSES SCHEDULED		
1.			1.			1.		
2.			2.			2.		
3.			3.			3.		
4.			4.			4.		
ONE-ON-ONES Mark the number planned.			ONE-ON-ONES Mark the number planned.			ONE-ON-ONES Mark the number planned.		
<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5 <input type="checkbox"/> 6 <input type="checkbox"/> 7 <input type="checkbox"/> 8 <input type="checkbox"/> 9 <input type="checkbox"/> 10			<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5 <input type="checkbox"/> 6 <input type="checkbox"/> 7 <input type="checkbox"/> 8 <input type="checkbox"/> 9 <input type="checkbox"/> 10			<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5 <input type="checkbox"/> 6 <input type="checkbox"/> 7 <input type="checkbox"/> 8 <input type="checkbox"/> 9 <input type="checkbox"/> 10		

Earn Commissions and Bonuses

Each bonus is achievable monthly and is paid with commissions between the 15th and 20th of the following month. To ensure you receive your bonus, make sure it shows before midnight on the last day of the month, then continue to monitor it until commissions have processed. Use this checklist to help you qualify each month. For more details, see doterra.com/IN/en_IN.

POWER OF THREE

- Earn your ₹3,000
- Teach the ₹3,000
- Continue to teach the newly registered members

RANK

- Meet required volumes
- Ensure correct enrollerships
- Make sure qualifiers hit their ranks














EMPOWERMENT BONUS

- Achieve Premier, Silver, or Gold rank and receive one share in the Empowerment Pool
- Achieve a sale of 100 PV or more in a month
- A Gold may qualify for a second share if they achieve an additional sale of 100 PV or more

Power of 3

Do the ₹3,000 | Teach the ₹3,000 | Repeat

- Pencil in and update this chart at the beginning, middle, and end of each month.
- Highlight where you need to focus (e.g. achieving sales, customers on LRP).
- What is your next Power of 3 goal (circle one): ₹3,000, ₹15,000, ₹85,000.. How will you get there?

		₹3,000	₹15,000	₹18,000																						
<div style="text-align: center;">  <p>YOUR PV</p> <p>TV</p> <input type="text"/> <p>YOUR NAME</p> </div>	<div style="text-align: center;">  <p>PV</p> <p>TV</p> <input type="text"/> <p>NAME</p> </div>	<div style="text-align: center;">  <p>PV</p> </div>	<div style="text-align: center;"> <input type="checkbox"/> TV <p>NAME</p> </div>	<table border="1"> <thead> <tr> <th>NAME</th> <th>PV</th> </tr> </thead> <tbody> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> </tbody> </table>	NAME	PV																				
	NAME	PV																								
<div style="text-align: center;">  <p>PV</p> <p>TV</p> <input type="text"/> <p>NAME</p> </div>	<div style="text-align: center;">  <p>PV</p> </div>	<div style="text-align: center;"> <input type="checkbox"/> TV <p>NAME</p> </div>	<table border="1"> <tbody> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> </tbody> </table>																							
<div style="text-align: center;">  <p>PV</p> <p>TV</p> <input type="text"/> <p>NAME</p> </div>	<div style="text-align: center;">  <p>PV</p> </div>	<div style="text-align: center;"> <input type="checkbox"/> TV <p>NAME</p> </div>	<table border="1"> <tbody> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> </tbody> </table>																							
<div style="text-align: center;">  <p>PV</p> <p>TV</p> <input type="text"/> <p>NAME</p> </div>	<div style="text-align: center;">  <p>PV</p> </div>	<div style="text-align: center;"> <input type="checkbox"/> TV <p>NAME</p> </div>	<table border="1"> <tbody> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> </tbody> </table>																							
<div style="text-align: center;">  <p>PV</p> <p>TV</p> <input type="text"/> <p>NAME</p> </div>	<div style="text-align: center;">  <p>PV</p> </div>	<div style="text-align: center;"> <input type="checkbox"/> TV <p>NAME</p> </div>	<table border="1"> <tbody> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> </tbody> </table>																							
<div style="text-align: center;">  <p>PV</p> <p>TV</p> <input type="text"/> <p>NAME</p> </div>	<div style="text-align: center;">  <p>PV</p> </div>	<div style="text-align: center;"> <input type="checkbox"/> TV <p>NAME</p> </div>	<table border="1"> <tbody> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> </tbody> </table>																							

PV = Personal Volume TV = Team Volume (you and your front line)
 Check box when TV = 600