

Essential Oils	WHSL	Tax Inc*	PV	RV**	MRP
Single Essential Oil					
Basil 15 mL (60222456)	2,635	3,109.30	33	33	3,925
Bergamot 15 mL (60220396)	3,150	3,717.00	42	42	4,550
Cedarwood 15 mL (60219585)	1,130	1,333.40	15	15	1,685
Cinnamon 5 mL (60220394)	2,290	2,702.20	30	30	3,125
Clove 15 mL (60220395)	1,390	1,640.20	19	19	2,080
Copaiba 15 mL (60219316)	3,045	3,593.10	41	41	4,550
Copaiba 5 mL (60220402)	1,220	1,439.60	16	16	1,820
Coriander 15 mL (60222442)	2,175	2,566.50	28	28	3,250
Cypress 15 mL (60222433)	1,575	1,858.50	20	20	2,355
Fennel 15 mL (60222435)	1,440	1,699.20	19	19	2,150
Frankincense 15 mL (60219522)	5,915	6,979.70	75	80	8,845
Frankincense 5 mL (60219328)	2,660	3,138.80	34	34	3,980
Frankincense Touch 10 mL (60220401)	3,960	4,672.80	54	54	5,915
Geranium 15 mL (60222457)	3,750	4,425.00	47	47	5,605
Ginger 15 mL (60220393)	3,825	4,513.50	52	52	5,720
Grapefruit 15 mL (60219519)	1,565	1,846.70	21	21	2,340
Helichrysum 5 mL (60219632)	6,525	7,699.50	78	89	9,755
Juniper Berry 5 mL (60222432)	1,745	2,059.10	22	22	2,745
Lavender 15 mL (60219318)	2,000	2,360.00	27	27	2,990
Lavender 5 mL (60219322)	905	1,067.90	12	12	1,350
Lavender Touch 10 mL (60220399)	1,305	1,539.90	18	18	1,955
Lemon 15 mL (60219317)	1,045	1,233.10	13	13	1,560
Lemongrass 15 mL (60219517)	930	1,097.40	12	12	1,305
Lemon Eucalyptus 15 mL (60222874)	1,230	1,451.40	16	16	1,820
Lime 15 mL (60219583)	1,130	1,333.40	15	15	1,685
Marjoram 15 mL (60222446)	1,920	2,265.60	25	25	2,870
Myrrh 15 mL (60222439)	5,935	7,003.30	58	81	8,865
Oregano 5 mL (60219266)	880	1,038.40	12	12	1,285
Oregano 15 mL (60219521)	1,915	2,259.70	26	26	2,865
Patchouli 15 mL (60222443)	2,615	3,085.70	35	35	3,910
Peppermint 15 mL (60219319)	1,915	2,259.70	26	26	2,865
Peppermint 5 mL (60219324)	890	1,050.20	12	12	1,285
Peppermint Touch 10 mL (60222448)	1,395	1,646.10	18	18	2,085
Petitgrain 15 mL (60222441)	2,175	2,566.50	28	28	3,250
Roman Chamomile 5 mL (60219597)	3,915	4,619.70	53	53	5,855
Rosemary 15 mL (60219550)	1,390	1,640.20	19	19	2,080
Sandalwood 5 mL (60222437)	6,960	8,212.80	64	95	10,405
Siberian Fir 15 mL (60222436)	1,745	2,059.10	23	23	2,605
Spearmint 15 mL (60220338)	2,435	2,873.30	32	32	3,640
Tangerine 15 mL (60222449)	1,315	1,551.70	17	17	1,960
Tea Tree 15 mL (60219520)	1,825	2,153.50	25	25	2,730
Tea Tree 5 mL (60219332)	820	967.60	11	11	1,230
Tea Tree Touch 10 mL (60222451)	1,270	1,498.60	16	16	1,885


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Thyme 15 mL (60222444)	2,740	3,233.20	35	35	4,095
Tulsi (Holy Basil) 5 mL (60224793)	2,160	2,548.80	27	27	3,390
Turmeric 15 mL (60219582)	2,435	2,873.30	32	32	3,640
Vetiver 15 mL (60222445)	5,135	6,059.30	59	70	7,675
Wild Orange 15 mL (60219523)	860	1,014.80	11	11	1,305
Wintergreen 15 mL (60222447)	2,175	2,566.50	27	27	3,250
Ylang Ylang 15 mL (60220397)	3,220	3,799.60	43	43	4,810

Proprietary Blend					
Adaptiv® 15 mL (60219301)	3,265	3,852.70	44	44	4,880
Adaptiv® Touch 10 mL (60220400)	1,745	2,059.10	23	23	2,605
Air Repair™ 15 mL (60225846)	2,650	3,127.00	34	34	4,160
AromaTouch® 15 mL (60219326)	2,435	2,873.30	32	32	3,640
Balance® 15 mL (60219302)	1,825	2,153.50	25	25	2,730
Breathe® 5 mL (60219333)	880	1,038.40	12	12	1,285
Breathe® 15 mL (60219304)	1,915	2,259.70	26	26	2,865
Breathe® Touch 10 mL (60220315)	1,220	1,439.60	16	16	1,820
Citrus Bliss® 15 mL (60219619)	1,565	1,846.70	21	21	2,340
ClaryCalm® 10 mL (60219631)	2,350	2,773.00	31	31	3,515
DDR Prime® 15 mL (60219586)	2,785	3,286.30	38	38	4,160
Deep Blue® 5 mL (60219303)	2,870	3,386.60	39	39	4,290
DigestZen™ 15 mL (60219320)	2,870	3,386.60	39	39	4,290
DigestZen™ 5 mL (60219329)	1,290	1,522.20	17	17	1,930
DigestZen™ Touch 10 mL (60222450)	1,920	2,265.60	25	25	2,870
Eucalyptus Oil 15 mL (60222236)	1,740	2,053.20	23	23	2,730
Holiday Joy 5 mL (60222440)	950	1,121.00	11	0	1,430
Hope™ Touch 10 mL (60222455)	2,000	2,360.00	25	0	3,140
Immortelle® 10 mL (60220337)	6,005	7,085.90	76	82	8,975
InTune™ 10 mL (60222434)	3,180	3,752.40	41	41	4,755
MetaPWR™ 15 mL (60222458)	2,270	2,678.60	29	29	3,390
On Guard® 15 mL (60219315)	2,960	3,492.80	40	40	4,425
On Guard® 5 mL (60219331)	1,335	1,575.30	18	18	1,995
On Guard® Touch 10 mL (60220398)	1,915	2,259.70	26	26	2,865
PastTense™ 10 mL (60219584)	1,720	2,029.60	23	23	2,535
Purify® 15 mL (60219518)	1,745	2,059.10	23	23	2,605
Serenity® 15 mL (60219524)	2,935	3,463.30	35	35	4,390
SuperMint™ 15 mL (60225847)	2,650	3,127.00	35	0	4,160
TerraShield® 15 mL (60222452)	1,035	1,221.30	13	13	1,520
TerraShield® Spray 30 mL (60222453)	1,745	2,059.10	21	24	2,605
Whisper Touch 10 mL (60222454)	2,435	2,873.30	31	31	3,640
Yarrow Pom 15 mL (60226802)	4,890	5,770.20	62	66	7,675
Zendocrine™ 15 mL (60222438)	2,270	2,678.60	29	29	3,390

KEY: REG. AS FOOD

* GST is determined by product category and may be subject to change as per the applicable rate and local regulations.

RV** : Redemption Value

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Essential Skin Care Products					
Facial Cleanser 118 mL (60219348)	1,325	1,563.50	14	18	2,085
Essential Skin Eye Cream 15 mL (60219341)	3,655	4,312.90	47	50	5,750
Hydrating Cream 48 g (60219343)	2,960	3,492.80	35	40	4,655
Tightening Serum 30 mL (60219346)	3,825	4,513.50	47	52	5,720
Essential Moisturizer 50 mL (60219347)	2,960	3,492.80	35	40	4,655
Pore Reducing Toner 118 mL (60219345)	1,780	2,100.40	18	24	2,800
Brightening Gel 30 mL (60219342)	2,785	3,286.30	35	38	4,160
Invigorating Scrub 70 g (60219344)	1,525	1,799.50	18	21	2,275
dōTERRA On Guard® Products					
On Guard® 15 mL (60219315)	2,960	3,492.80	40	40	4,425
On Guard® 5 mL (60219331) 	1,335	1,575.30	18	18	1,995
On Guard® Protecting Mist 27 mL (60219463)	580	684.40	5	8	845
On Guard® Touch 10 mL (60220398)	1,915	2,259.70	26	26	2,865
On Guard® Toothpaste 125 G (60219279)	800	944.00	5	11	1,255
Kits and Collections					
AromaTouch® Technique Kit (60225363) Includes: 15 ml bottles of Balance®, Lavender, Tea Tree, On Guard®, AromaTouch®, Wild Orange, Peppermint, and Deep Blue® 5 mL x3, Fractionated Coconut Oil 115 ml and Access to the official AromaTouch® Technique Certification course	21,000	24,780.00	210	-	35,115
AromaTouch® Technique Refill Kit (60226063) Includes: 15 ml bottles of Balance®, Lavender, Tea Tree, On Guard®, AromaTouch®, Wild Orange, Peppermint and Deep Blue® 5 mL x3	15,750	18,585.00	184	-	33,555
Athlete's Kit (60227237) Includes 5 mL bottle of: Lavender, Peppermint, On Guard®, Tea Tree, Breathe and Deep Blue® Rub 120 mL	6,600	7,788.00	70	-	11,305
Beginner's Trio (60222462) Includes 15 mL bottles of: Lemon, Lavender, Peppermint	4,570	5,392.60	53	-	7,415
Essential Skin Care Kit (60220757) Includes: Facial Cleanser, Invigorating Scrub, Pore Reducing Toner, Tightening Serum, Brightening Gel, Essential Skin Eye Cream, Essential Moisturizer, Hydrating Cream	17,970	21,204.60	200	283	26,860
Family Essentials Kit (60219397) Includes 5 mL bottles of: Lemon, Lavender, Peppermint, Tea Tree, Oregano, Frankincense Breathe®, Digest- Zen®, On Guard® and Deep Blue®	9,240	₹ 10,903.20	105	-	19,565
Haircare Range (60227101) Includes: Hair Care Protecting Shampoo, Hair Care Leave-In Conditioner, Hair Care Daily Conditioner	5,300	6,254.00	45	-	9,370
Intro Kit (60222463) Includes 6 packs of Introductory Kit	9,900	11,682.00	91	-	21,420
Introductory Kit (60219394) Includes 5 mL bottles of: Lemon, Lavender, Peppermint	1,780	2,100.40	18	32	3,570
Pebble™ Diffuser + Breathe® 5ml (60222465)	2,825	3,333.50	8	-	4,535
Petal™ Diffuser + Balance® 15ml (60222466)	4,190	4,944.20	21	-	8,845
The Gifting Essentials (60224420) Includes: Petal diffuser and Introductory kit	3,780	4,460.40	10.6	-	9,685
Yoga Collection (60227062) Includes 15 mL bottle of : Balance®, Adaptiv®, Citrus Bliss®	5,700	6,726.00	65	-	9,950

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dōTERRA Hair Care					
Daily Conditioner 500 mL (60222460)	2,300	2,714.00	22	32	3,435
Leave-In Conditioner 237 mL (60222461)	1,660	1,958.80	18	23	2,480
Protecting Shampoo 500 mL (60222459)	2,310	2,725.80	23	32	3,455
Body Care					
Correct-X® 15 mL (60219525)	1,225	1,445.50	11	17	1,805
Deep Blue® Rub 120 mL (60219526)	2,785	3,286.30	34	38	4,380
Fractionated Coconut Oil 115 mL (60219327)	1,085	1,280.30	12	15	1,590
Spa Hand & Body Lotion 200 mL (60219340)	1,510	1,781.80	14	19	2,375
Deep Blue® Stick 48 g (60220610)	2,130	2,385.60	22	29	3,185
First Experience Kits					
Home Essentials Kit (60223216) Includes 15 mL bottles of: Lemon, Lavender, Peppermint, Tea Tree, Oregano, Frankincense, Breathe®, DigestZen™, On Guard®, Deep Blue® 5 mL and Fractionated Coconut Oil 115 mL, Cap Stickers (1 Singles & 1 Blends)	19,715	23,263.70	210	-	39,425
Home Essentials Kit w/ Petal™ Diffuser (60223563) Includes 15 mL bottles of: Lemon, Lavender, Peppermint, Tea Tree, Oregano, Frankincense, Breathe®, DigestZen™, On Guard®, Deep Blue® 5 mL and Fractionated Coconut Oil 115 mL, Petal™ Diffuser, Cap Stickers (1 Singles & 1 Blends)	22,165	26,154.70	210	-	45,540
Healthy Experience Kit (60221714) Includes 5 mL bottles of: Lemon, Lavender, Peppermint, Tea Tree, Oregano, Frankincense, Breathe®, DigestZen™, On Guard®, Deep Blue® and Fractionated Coconut Oil 115 mL, Cap Stickers (1 Singles & 1 Blends)	9,835	11,605.30	105	-	21,265
Healthy Experience w/ Pebble™ Diffuser (60223564) Includes 5 mL bottles of: Frankincense, Lavender, Lemon, Tea Tree, Oregano, Peppermint, Breathe® Respiratory Blend, DigestZen™ Digestive Blend, On Guard® Protective Blend, Deep Blue® Soothing Blend, Fractionated Coconut Oil 115 mL, Pebble™ Diffuser, Cap Stickers (1 Singles & 1 Blends)	11,570	13,652.60	105	-	24,515
Natural Solutions Kit (60224465) Includes: 15 mL bottles of Lavender, Lemon, Peppermint, Tea Tree, Oregano, Frankincense, Breathe®, Deep Blue®, DigestZen™, On Guard®, AromaTouch®, Copaiba, PastTense™, Balance®, Serenity, Adaptiv®, Wild Orange, Purify®, Turmeric and Deep Blue® Rub, On Guard® Natural Whitening Toothpaste, Fractionated Coconut Oil 115ml, Petal Diffuser 2.0, dōTERRA Logo Engraved Wooden Box, Cap Stickers (1 Singles & 1 Blends).	41,475	48,940.50	420	-	83,070
Simple Starter Kit (60222858) Includes 15 mL bottles of: Lavender, Lemon, Peppermint, On Guard® Protective Blend, Breathe® Respiratory Blend and Single Oil Cap Stickers & Oil Blend Cap Stickers.	8,850	10,443.00	105	-	14,845
Diffusers					
Bubble Diffuser Single (60222629)	2,170	2,560.60	0	-	3,405

RV**: Redemption Value

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Literatures					
Business Building Guide Single (60228157)	420	495.60	0	-	660
Build Guide Single (60228210)	60	70.80	0	-	95
Share Guide Single (60228159)	46	54.28	0	-	70
Live Guide Single (60228158)	87	102.66	0	-	135
Tear pads Class Outline (English) 10 pieces (60225245)	80	94.40	0	-	125
Tear pads Class Outline (Hindi) 10 pieces (60225156)	80	94.40	0	-	125
Tear pads Class Outline (English) 50 pieces (60226024)	300	354.00	0	-	470
Tear pads Class Outline (Hindi) 50 pieces(60226025)	300	354.00	0	-	470
Accessories					
½ Dram Vials 12 ct (60219588)	395	466.10	0	-	590
1ml 25pk Bottles Single (60226904)	500	590.00	0	-	785
10 mL Roller Bottles 6pk Single (60219589)	630	743.40	0	-	940
Wooden Box 25 Single (60220812)	1,300	1,456.00	0	-	1,845
Oil Cap Sticker (Single) 1 Sheet (60221697)	45	53.10	0	-	70
Oil Cap Sticker (Blend) 1 Sheet (60221698)	45	53.10	0	-	70
IN Storage Oil Case Holiday 2022 Single (60222430)	1,220	1,439.60	0	-	1,820
Grey Keychain & 8 Vial Single (60220811)	735	867.30	0	-	1,100
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