

Essential Oils	WHSL	Tax Inc*	PV	RV**	MRP
Essential Oil Singles					
Basil 15 mL (60222456)	2,635	3,109.30	33	33	3,925
Cedarwood 15 mL (60219585)	1,130	1,333.40	15	15	1,685
Cinnamon 5 mL (60220394) 	2,290	2,702.20	30	30	3,125
Clove 15 mL (60220395) 	1,390	1,640.20	19	19	2,080
Copaiba 15 mL (60219316)	3,045	3,593.10	41	41	4,550
Coriander 15 mL (60222442) 	2,175	2,566.50	28	28	3,250
Cypress 15 mL (60222433)	1,575	1,858.50	20	20	2,355
Fennel 15 mL (60222435) 	1,440	1,699.20	19	19	2,150
Frankincense 15 mL (60219522)	5,915	6,979.70	75	80	8,845
Frankincense 5 mL (60219328) 	2,660	3,138.80	34	34	3,980
Frankincense Touch 10 mL (60220401)	3,960	4,672.80	54	54	5,915
Geranium 15 mL (60222457)	3,750	4,425.00	47	47	5,605
Ginger 15 mL (60220393) 	3,825	4,513.50	52	52	5,720
Grapefruit 15 mL (60219519) 	1,565	1,846.70	21	21	2,340
Helichrysum 5 mL (60219632)	6,525	7,699.50	78	89	9,755
Juniper Berry 5 mL (60222432)	1,745	2,059.10	22	22	2,745
Lavender 15 mL (60219318)	2,000	2,360.00	27	27	2,990
Lavender 5 mL (60219322) 	905	1,067.90	12	12	1,350
Lavender Touch 10 mL (60220399)	1,305	1,539.90	18	18	1,955
Lemon 15 mL (60219317)	1,045	1,233.10	13	13	1,560
Lemongrass 15 mL (60219517)	930	1,097.40	12	12	1,305
Lemon Eucalyptus 15 mL (60222874)	1,230	1,451.40	16	16	1,820
Lime 15 mL (60219583) 	1,130	1,333.40	15	15	1,685
Myrrh 15 mL (60222439)	5,935	7,003.30	58	81	8,865
Oregano 5 mL (60219266) 	880	1,038.40	12	12	1,285
Oregano 15 mL (60219521) 	1,915	2,259.70	26	26	2,865
Patchouli 15 mL (60222443)	2,615	3,085.70	35	35	3,910
Peppermint 15 mL (60219319)	1,915	2,259.70	26	26	2,865
Peppermint 5 mL (60219324) 	890	1,050.20	12	12	1,400
Petitgrain 15 mL (60222441)	2,175	2,566.50	28	28	3,250
Rosemary 15 mL (60219550) 	1,390	1,640.20	19	19	2,080
Sandalwood 5 mL (60222437)	6,960	8,212.80	64	95	10,405
Siberian Fir 15 mL (60222436)	1,745	2,059.10	23	23	2,605
Tangerine 15 mL (60222449) 	1,315	1,551.70	17	17	1,960
Tea Tree 15 mL (60219520)	1,825	2,153.50	25	25	2,730
Tea Tree 5 mL (60219332)	820	967.60	11	11	1,230
Thyme 15 mL (60222444) 	2,740	3,233.20	35	35	4,095
Tulsi (Holy Basil) 5 mL (60224793) 	2,160	2,548.80	27	27	3,390

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Turmeric 15 mL (60219582) 	2,435	2,873.30	32	32	3,640
Vetiver 15 mL (60222445)	5,135	6,059.30	59	70	7,675
Wild Orange 15 mL (60219523) 	860	1,014.80	11	11	1,305
Wintergreen 15 mL (60222447)	2,175	2,566.50	27	27	3,250
Ylang Ylang 15 mL (60220397)	3,220	3,799.60	43	43	4,810
Proprietary Blend					
Adaptiv® 15 mL (60219301)	3,265	3,852.70	44	44	4,880
Air Repair™ 15 mL (60225846)	2,650	3,127.00	34	34	4,160
AromaTouch® 15 mL (60219326)	2,435	2,873.30	32	32	3,640
Balance® 15 mL (60219302)	1,825	2,153.90	25	25	2,730
Breathe® 5 mL (60219333)	880	1,038.40	12	12	1,285
Breathe® 15 mL (60219304)	1,915	2,259.70	26	26	2,865
Breathe® Touch 10 mL (60220315)	1,220	1,439.60	16	16	1,820
Citrus Bliss® 15 mL (60219619)	1,565	1,846.70	21	21	2,340
ClaryCalm®10 mL (60219631)	2,350	2,773.00	31	31	3,515
DDR Prime® 15 mL (60219586)	2,785	3,286.30	38	38	4,160
Deep Blue® 5 mL (60219303)	2,870	3,386.60	39	39	4,290
DigestZen™ 15 mL (60219320)	2,870	3,386.60	39	39	4,290
DigestZen™ 5 mL (60219329) 	1,290	1,522.20	17	17	1,930
DigestZen™ Touch 10 mL (60222450)	1,920	2,265.60	25	25	2,870
Eucalyptus Oil 15 mL (60222236)	1,740	2,053.20	23	23	2,730
Holiday Joy 5 mL (60222440)	950	1,121.00	11	0	1,430
Hope™ Touch 10 mL (60222455)	2,000	2,360.00	25	0	3,140
Immortelle® 10 mL (60225038)	6,005	7,085.90	76	82	8,975
MetaPWR™ 15 mL (60222458) 	2,270	2,678.60	29	29	3,390
PastTense™ 10 mL (60219584)	1,720	2,029.60	23	23	2,535
Purify® 15 mL (60219518)	1,745	2,059.10	23	23	2,605
Serenity® 15 mL (60219524)	2,935	3,463.30	35	35	4,390
SuperMint™ 15 mL (60225847)	2,650	3,127.00	35	35	4,160
TerraShield® 15mL (60222452)	1,035	1,221.30	13	13	1,520
Whisper Touch 10 mL (60222454)	2,435	2,873.30	31	31	3,640
Zendocrine® 15 mL (60222438) 	2,270	2,678.60	29	29	3,390
dōTERRA On Guard® Products					
On Guard® 15 mL (60219315)	2,960	3,492.80	40	40	4,425
On Guard® 5 mL (60219331) 	1,335	1,575.30	18	18	1,995
On Guard® Touch 10 mL (60220398)	1,915	2,259.70	26	26	2,865
On Guard® Toothpaste 125 G (60219279)	860	1,014.80	6	12	1,355

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Kits and Collections					
AromaTouch® Technique Kit (60225363) Includes: 15 mL bottles of Balance®, Lavender, Tea Tree, On Guard®, AromaTouch®, Wild Orange, Peppermint, and Deep Blue® 5 mL x3, Fractionated Coconut Oil 115 mL and Access to the official AromaTouch® Technique Certification course	21,000	24,780.00	210	-	35,115
AromaTouch® Technique Refill Kit (60226063) Includes: 15 mL bottles of Balance®, Lavender, Tea Tree, On Guard®, AromaTouch, Wild Orange, Peppermint and Deep Blue® 5 mL x3	15,750	18,585.00	184	-	33,555
Athlete's Kit (60227237) Includes 5 mL bottle of: Lavender, Peppermint, On Guard®, Tea Tree, Breathe and Deep Blue® Rub 120 mL	6,600	7,788.00	70	-	11,305
Beginner's Trio (60222462) Includes 15 mL bottles of: Lemon, Lavender, Peppermint	4,570	5,392.60	53	-	7,415
Intro Kit (60222463) Includes 6 packs of Introductory Kit	9,900	11,682.00	91	-	21,420
Introductory Kit (60219394) Includes 5 mL bottles of: Lemon, Lavender, Peppermint	1,780	2,100.00	18	32	3,570
Pebble™ Diffuser + Breathe® 5mL (60222465)	2,825	3,333.50	8	-	4,535
Petal™ Diffuser + Balance® 15mL (60222466)	4,190	4,944.20	21	-	8,845
The Gifting Essentials (60224420) Includes: Petal diffuser and Introductory kit	3,780	4,460.40	10.6	-	9,685
Yoga Collection (60227062) Includes 15 mL bottle of : Balance®, Adaptiv®, Citrus Bliss®	5,700	6,726.00	65	-	9,950
Body Care					
Correct-X® 15 mL (60219525)	1,225	1,445.50	11	17	1,805
Deep Blue® Rub 120 mL (60219526)	2,785	3,286.30	34	38	4,380
Fractionated Coconut Oil 115 mL (60219327)	1,085	1,280.30	12	15	1,590
First Experience Kits					
Home Essentials Kit (60223216) Includes 15 mL bottles of: Lemon, Lavender, Peppermint, Tea Tree, Oregano, Frankincense, Breathe®, DigestZen™, On Guard®, Deep Blue® 5 mL and Fractionated Coconut Oil 115 mL, Cap Stickers (1 Singles & 1 Blends)	19,715	23,263.70	210	-	39,425
Home Essentials Kit w/ Petal™ Diffuser (60223563) Includes 15 mL bottles of: Lemon, Lavender, Peppermint, Tea Tree, Oregano, Frankincense, Breathe®, DigestZen™, On Guard®, Deep Blue® 5 mL and Fractionated Coconut Oil 115 mL, Petal™ Diffuser, Cap Stickers (1 Singles & 1 Blends)	22,165	26,154.70	210	-	45,540
Healthy Experience Kit (60221714) Includes 5 mL bottles of: Lemon, Lavender, Peppermint, Tea Tree, Oregano, Frankincense, Breathe®, DigestZen™, On Guard®, Deep Blue® and Fractionated Coconut Oil 115 mL, Cap Stickers (1 Singles & 1 Blends)	9,835	11,605.30	105	-	21,265

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Healthy Experience w/ Pebble™ Diffuser (60223564) Includes 5 mL bottles of: Frankincense, Lavender, Lemon, Tea Tree, Oregano, Peppermint, Breathe® Respiratory Blend, DigestZen™ Digestive Blend, On Guard® Protective Blend, Deep Blue® Soothing Blend, Fractionated Coconut Oil 115 mL, Pebble™ Diffuser, Cap Stickers (1 Singles & 1 Blends)	11,570	13,652.60	105	-	24,515
Diffusers					
Bubble Diffuser Single (60226269)	2,170	2,560.60	0	-	3,405
Pebble™ diffuser w/ Breathe® 5 mL (60222465)	2,825	3,333.50	8	0	4,535
Petal™ diffuser w/ Balance® 15 mL (60222466)	4,190	4,944.20	21	0	8,845
Solution Kits					
Immune Support Kit (60230794)	5,400	6,372.00	54	-	9,512.65
Supplements					
MetaPWR® Softgel (60229950)	3,000	3,150.00	34	0	4,200.00
dōTERRA VMG+™ (60231096)	7,500	7,875.00	86	0	10,500.00
EO Mega+™ (60231244)	3,850	4,042.50	36	0	5,390.00
MetaPWR® Assist Capsules (60230037)	2,650	2,782.50	30	0	3,710.00
Accessories					
½ Dram Vials 12 ct (60219588)	395	466.10	0	-	590
10 mL Roller Bottles 6pk Single (60219589)	630	743.40	0	-	940
Wooden Box 25 Single (60220812)	1,300	1,456.00	0	-	1,845
Oil Cap Sticker (Single) 1 Sheet (60221697)	45	53.10	0	-	70
Oil Cap Sticker (Blend) 1 Sheet (60221698)	45	53.10	0	-	70
Grey Keychain & 8 Vial Single (60220811)	735	867.30	0	-	1,100
Backpack Army Green (60230939)	3,000	3,540	0	0	4,720
HHF Oil Bottle Ceramic w/ Diff Wick (60229445)	745	834.40	0	0	1,115
Wooden Tray (60229714)	1,000	1,120	0	0	1,495
Lava Rock Bracelet (60229387)	1,700	1,751	0	0	2,335
Lava Rock EO Shower Diffuser (60229444)	520	613.60	0	0	820
Essential Oil Carrying Case (60229389)	1,640	1,935.20	0	0	2,580
Moon Rock Passive Diffuser (60229442)	670	790.60	0	0	1,055
Healing Hand Stripped Cinch Tote Bag (60227382)	2,895	3,416.10	0	0	4,545
Aluminium Oil Stand (60226945)	2,500	2,950	0	0	3,925