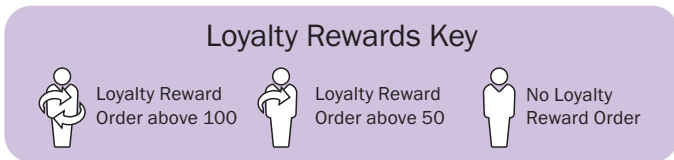
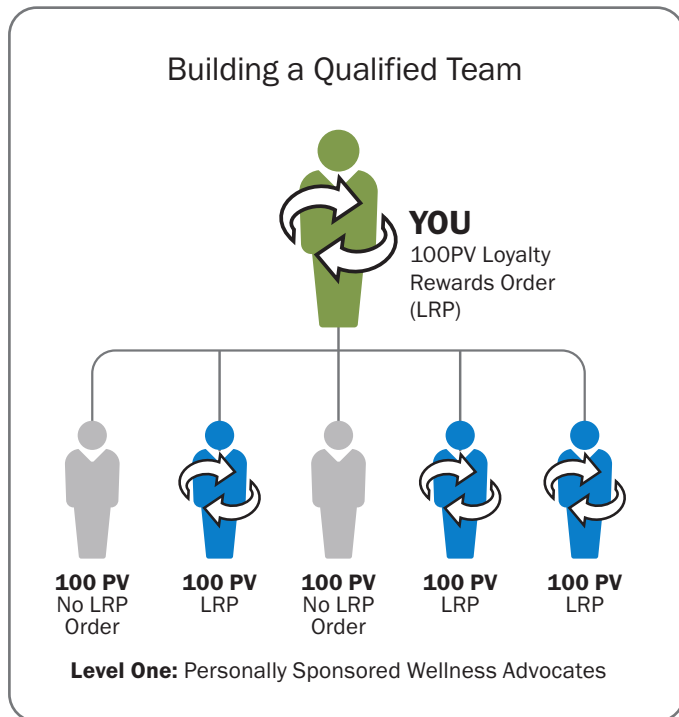


dōTERRA® Power of 3 Bonus: How to Build a Qualified Team

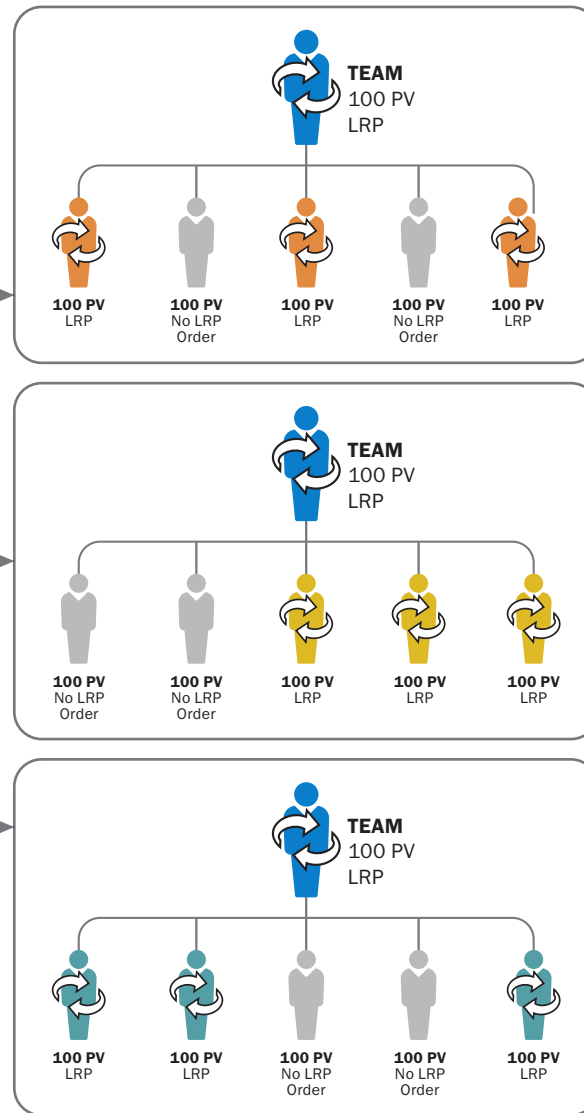
INR 3,000 Bonus

A Wellness Advocate who achieves the following is eligible to earn the bonus:

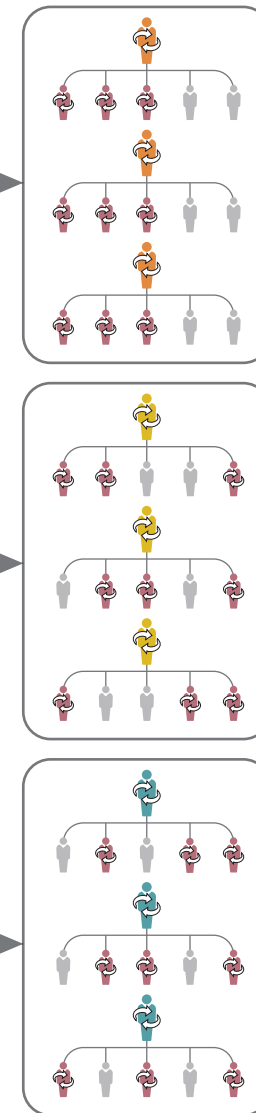
1. Personal sales turnover of 100 PV
2. Total Team volume (TV) of 600 in a month
3. Develops a team of three persons in his/her frontline with 100 PV



INR 15,000 Bonus



INR 85,000 Bonus



RULES:

1. Any Wellness Advocate participating in the Loyalty Rewards Program (LRP) with LRP orders equaling 100 PV or more may participate in this bonus.
2. LRP orders equaling 100 PV or more, processed in the qualifying month, are counted toward the bonus requirements.
3. Qualifying LRP orders must be paid for by the Wellness Advocate (credit card in the name of the Wellness Advocate listed on the account) and shipped to the primary shipping address listed on the account.
4. A qualifying LRP order that is returned will result in a retraction of the bonus earned.
5. In order to qualify for the INR 3,000 bonus, you must have three qualified (each having LRP orders equaling 100 PV) personally sponsored Wellness Advocates and a minimum Team Volume of 600 points. Team volume includes your personal LRP order and any volume from personally sponsored Wellness Advocates and customers.
6. In order to qualify for the INR 15,000 bonus, you must first be qualified for the INR 3,000 Bonus. In order to qualify for the INR 85,000 bonus, you must first be qualified for the INR 15,000 bonus.
7. This bonus is not cumulative; one may earn either the INR 3,000, INR 15,000, INR 85,000 bonus, but not all three at one time.
8. After completing the entire Power of 3 bonus (INR 3,000, INR 15,000, and INR 85,000 levels), the Wellness Advocate may begin working on a second Power of 3 bonus structure. Any volume or orders that were counted in the first bonus structure do not count toward any additional bonus structures.
9. This bonus is paid monthly and will be added to your primary commission payment.
10. As long as all qualifications are met, this bonus may be earned each month.