

Jump Start Spring 2024

registration challenge: **Bulgaria**
March 1 - May 31, 2024

Share dōTERRA and participate in this Israel-exclusive registration challenge **win a visit to our amazing Esseterre distillery!**

dōTERRA is a way of life; it's a **dedication to well-being** that you can share with others and an opportunity to build a business and create the potential for lasting income. With this promotion, you can help others **open their world** to the gifts of nature or create a means of sustainable income.

| Rank | Personal order (for a minimum of 100 PV) every month from March 1st to May 31st | Total number of personal registrations (for min. 100 PV) every month from March 1 to May 31st | Team registrations (for min. 100 PV) every month from March to May 31 |
|----------|--|--|--|
| Premier | 1 | 10 | n/a |
| Silver | 1 | 3 - 10 | 20 |
| Gold | 1 | 3 - 10 | 25 |
| Platinum | 1 | 3 - 10 | 30 |
| Diamond | 1 | 3 - 10 | 40 |

This is your chance to spread the word and grow your team. Plus, when you qualify and meet the criteria, you win a very special prize - a trip to our amazing Esseterre Distillery with your fellow qualifiers. Let this promotion be your motivation to bloom because we want to celebrate with as many of you as possible!

Qualification

Personal Orders: An order that the Participant personally places on shop.doterra. All participants must place at least one personal order worth at least 100 PV each month from January to May 2024 inclusive.

Personal Registrations: Registration made personally by a participant. All participants must register new members in person every month from March to May 2024 inclusive. Please see the required personal registrations in the table above, which differ by rank.

Team Registrations: Registrations made collectively within a team. Please see the table above for the minimum number of team registrations required per month. All registrations must be made with an order of at least 100 PV. The personal registrations of the participants are counted towards the total number.

Rank Calculation: The rank for which the participant was compensated for the specific month is the rank that their qualifications need to attain.

Please register for this competition via email: igeistrikh@doterra.com

Visit to the **Esseterre Distillery**

8-9 July 2024

When you meet the criteria, you'll join us on a journey to **the Esseterre Distillery**, where the story of our best-loved lavender, frankincense, lemon balm and myrrh essential oils begins. Established in 2015 in the city of Dobrich, Bulgaria, the distillery processes herbal plants, flowers, seeds, wood and resins - mainly yellow and blue oils. It is the perfect place to create special memories during this extraordinary journey. Don't miss your chance to witness the wonders behind the scenes and feel closer to the heart of dōTERRA.

Here's what awaits you:

- A two-day event in Esseterre
- Guided tour of the distillery
- Business training and seminars
- Recognition and certificate
- Holiday dinner
- Lunch on the day of the distillery tour
- Hotel accommodation included

FAQ

When is this promotion available?

This promotion is valid for a limited time only - from **March 1 to May 31, 2024**.

Which products can participate in this promotion?

Members and new registrants may purchase any dōTERRA product as long as each order reaches the stated minimum of 100 PV. This includes registration kits.

Are registrations outside of Israel considered?

No, only registrations in Israel ISR (NFR/OTG) count towards the promotion.

Are personal registrations included in team registrations?

Personal registrations are included in team registrations. So if your rank is Silver and you have 4 registrations in a given month, you need 8 more team registrations to qualify. If you are a Gold rank and have 3 registrations in a given month, you need 12 more team registrations to qualify.

The member must have a minimum of 3 personal enrolments, and up to a maximum of 10 personal enrolments per month.

Can account holders from outside Israel participate in the promotion?

Non-Israeli account holders can participate, but only registrations in Israel ISR (NFR/OTG) will be considered for ranking.

Which rank determines my qualification criteria?

The highest rank you have achieved by March 1, 2024 determines your eligibility criteria.

If a member raises their rank, does the qualification change?

No. Each member will meet the qualification criteria in accordance with their highest rank as of March 1, 2024.

Will a member who has met the total number of registrations but missed personal registrations in a given month qualify?

Participants must meet all monthly requirements at all times.

Do new registrants have to become a wellness consultant or wholesale customer to take advantage of this promotion?

New members must register as a Wellness Consultant or as a Wholesale Customer to qualify their Enroller for the promotion.