

dōTERRA®

ProBiome

Product Course



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Welcome

Your Microbiome Talks, So Join the Conversation

Human beings have evolved alongside trillions of tiny organisms called microbes. In fact, scientists estimate there are at least as many microbes in your body as there are human cells!

These microbial communities are called microbiomes. Your microbiome functions like a huge, invisible organ that influences every aspect of your health. You may have heard about the gut microbiome, but your microbiome involves more than just the digestive system. It exists throughout your body, including the skin, mouth, eyes, ears, nose, lungs, kidneys, urinary tract, reproductive system—basically anywhere that has contact with the outside world. Each microbial community communicates with and helps support your cells and vital organs and is foundational for systemic health.

However, disruptions in your microbiome can negatively impact your health. Lifestyle factors such as diet, stress, sleep, activity level, and environmental influences all affect your microbial communities for better or worse.

Welcome to the dōTERRA ProBiome Product Course! In this course, you'll learn more about the integrated nature of a healthy microbiome and a healthy you. We'll dive into the recent advances in microbiome science and unravel the complex ecosystem of the microorganisms within you, as well as their profound impact on digestive, immune, metabolic, and mental health.

Most importantly, we'll discuss what you can do to encourage a healthy, thriving, and diverse microbiome in your gut and beyond. A vibrant microbiome is completely within your reach. By understanding how it works, adopting habits that are friendly to it, and a little help from dōTERRA ProBiome products, you can unlock the potential for improved overall health and vitality.

Macro change starts with your microbiome.



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Welcome!

About This Course

Throughout this course, you'll hear from a number of guest lecturers. Some are scientists who've devoted their research to the power of essential oils and other natural approaches to health. Some are medical professionals and doctors who understand the impact of natural, proactive, and holistic approaches to health and wellness. They're all experts on how dōTERRA sources, investigates, and formulates all its exceptional products, but especially the dōTERRA ProBiome (PB) products, which you'll learn more about in this course.



Dr. Russell Osguthorpe currently serves as the chief medical officer of dōTERRA. He directs groundbreaking research on the use of essential oils in healthcare settings. He's passionate about sharing the purity, consistency, and efficacy of dōTERRA products with the world. He received his medical degree from McGill University School of Medicine, completed his residency at the Children's Hospital in Denver, Colorado, and Pediatric Infectious Diseases Fellowship at Washington University School of Medicine. As an infectious disease specialist, Dr. Osguthorpe has been studying microbes and their impact on human health for decades. He's currently a faculty member at the University of Utah Medical School in the Department of Pediatrics. He and his wife, Mary, have five children and three beautiful grandchildren.



Dr. Brannick Riggs is chairman of the Scientific and Medical Education Committee and vice president of essential oil education at dōTERRA. He trained in integrative medicine while at the University of Arizona College of Medicine in Tucson. After graduation, he attended the McKay-Dee Family Practice Residency Program, which brought him and his family to Ogden, Utah. Dr. Riggs served as the medical director of his five-provider practice, as well as for a nursing home and two hospice groups. He's also served as the northern Utah medical director for Revere Health. Dr. Riggs and his wife, Juli, enjoy spending time outdoors with their five children. They garden, tend to their small farm, and love traveling together.

Welcome!



Dr. Nicole Stevens currently serves as vice president of clinical research at dōTERRA. Dr. Stevens has conducted research with essential oils for more than 20 years and has been researching dōTERRA essential oils since the company was founded in 2008. She's worked in quality control laboratories in the nutraceutical industry, as well as academic research laboratories at the University of Utah and the University of Nevada Las Vegas (UNLV) Cancer Research Institute. In addition to research, she's taught courses in chemistry and biochemistry at Brigham Young University–Idaho and UNLV. Dr. Stevens earned a bachelor's degree in technical writing and a master's in botany, both from Brigham Young University. She completed her doctorate in biochemistry and molecular biology from the University of Miami's Miller School of Medicine. Dr. Stevens holds a certified principal investigator (CPI) accreditation with the Association of Clinical Research Professionals and a certified clinical research professional (CCRP) endorsement with the Society of Clinical Research Associates. She's also a certified phlebotomy technician (CPT) with IV specialization, a certified clinical medical assistant (CCMA), and a certified electrocardiography technician (CET). Nicole and her husband, Patrick, love hiking, traveling, and creating art with their six children.



Alex DaBell is the dōTERRA vice president of global nutraceuticals and innovation. For nearly 20 years, he's worked with talented colleagues around the world to design and develop the highest-quality nutritional products. He enjoys learning about discoveries in nutrition and brainstorming how those discoveries might inform new and existing dōTERRA products. Alex has a master's degree in physiology and developmental biology and a bachelor's in biology, both from Brigham Young University. He's currently pursuing a PhD in biochemistry and molecular biology from the University of Miami's Miller School of Medicine, studying metabolic regulation, biochemistry, nutritional epigenetics, and various aspects of essential oil chemistry on health and wellness. Alex, his wife, Lisa, and their four children enjoy being outdoors, discovering new places, playing boardgames, playing the violin and piano, and trying new recipes.

Welcome!



Lauren Busch is Director of Product Education at dōTERRA. In her role, she works closely with multiple teams developing educational content for Wellness Advocates, using the knowledge she gained as a medical intensive care stepdown nurse and working in the wellness space for over a decade. She recently graduated as a functional diagnostic nutrition practitioner, specializing in gut, immune, and hormone health. She's married to her high school sweetheart, John, and they're the proud parents of nine kids.

By the end of this course, you'll understand the impact of thriving microbiomes for not only yourself but also for the people you teach. You can feel completely confident teaching others about microbiomes, how they affect all kinds of health systems, and what they can do to improve and nurture well-being. Whether you're teaching a class on metabolic, immune, digestive, or even skin health, you'll be able to integrate the importance and influence of the microbiome into the conversation with ease and confidence.

You can maximize your experience with this course by taking notes and going through the materials attentively. Remember, you can complete this course at your own pace, and you'll have lifetime access, so you can always come back to rewatch a video or review a module you'd like to fully master. Let's get started!



Your Microbiome and Health

A Vibrant Garden

A vibrant garden is a beautiful place with a variety of plants, flowers, and insects. Your microbiome is similar to a garden, where the bacteria, viruses, and fungi are like different plants and insects. Just like a healthy garden needs a good balance of plants and insects to thrive, your body needs a diverse and balanced microbiome to stay healthy.

Your microbiome plays an incredibly important role in your health. The gut microbiome helps you digest food and absorb nutrients, just like how a team of microbial gardeners breaks down dead leaves and helps the plants get the nutrients they need from the soil. The gut microbiome also helps protect your body from harmful invaders, like how a fence around a garden keeps out unwanted pests.

However, just like how a garden can get out of balance if there's just one type of one plant or too many insects, your microbiome can also become unbalanced. Factors like a poor diet, stress, or even some medicines can disrupt the balance of your microbiome, leading to health issues. So it's important to take care of your microbiome by eating a diverse and healthy diet, getting enough sleep, and managing stress. Think of it as tending to a garden by giving it water, exposing it to sunlight, and removing weeds. When you take care of your microbiome, it helps you stay healthy, just like a well-tended garden blossoms with vibrant flowers and abundant life.

Microbiomes are their own ecosystems. They're sensitive to temperature, pH, nutrients, and environmental influences. Healthy microbiomes have more good microbes—sometimes called flora—than bad, but there's more to it than just numbers. Like a garden, your microbiome requires diversity to thrive. Diverse microbiomes are more resilient at handling stressors and adapting quickly to changing circumstances. You need a variety of microbes to metabolize food and supplements, produce

important signaling messages, and assist the immune system, among other crucial functions.

If you take care of your microbiome, it'll take care of you. When you tend to it like a garden, you'll get a higher yield of the good and weed out the bad. What that means is pathogens or problematic microorganisms—the ones you don't want—will have trouble colonizing or infecting you if the good bacteria is filling up the garden's planter boxes. There's simply no room for the pathogens to land, colonize, and infect.

That's just one example of how a well-cared-for microbiome takes care of you. We know the microbiome has several critical health functions, including immunity, digestion, energy metabolism, sleep, brain and heart support, and healthy weight maintenance. Multiple studies have shown disruptions to your microbiome may contribute to metabolism issues.



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Your Microbiome and Health

You may be wondering, if your microbiome is so important, why you haven't learned more about it before. Studying and understanding the microbiome has been a slow, complex process. Your microbiome is like your fingerprint. It's unique from animals and even other human beings. Your microbiome is intricate, adaptable, and mysterious. It's huge in scope yet minuscule in visibility. So it's not surprising that we still don't fully understand it.

But we've learned so much in recent years through cutting-edge research techniques about the microbiome and its impact on health and wellness. New results arrive almost every day, making it hard to come up with actionable recommendations from every finding. While we wait for new developments, it's important to implement what we do know and understand about the microbiome, because the impact on systemic health and wellness can be massive.



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Your Microbiome and Health

Your Microbiome Is More than the Gut

In today's world, words like bacteria or virus have negative connotations. You hear about sicknesses that pathogens can infect your body with, and it makes you want to sanitize every hour and steer clear of touching something when you don't know where it's been.

But not all bacteria and viruses are bad for us; in fact, many are essential for your health. When you support a healthy microbiome, your body becomes much better at determining which ones are good and bad. Your body contains more bacterial and fungal cells than human cells. That's right. You're more microbe than human!

Just like different natural habitats, your body has various niches where microbes reside. These niches include your skin, mouth, gut, and other mucous membranes. No matter where you look in the body, you'll find communities of these tiny organisms living there. Healthy fungi, bacteria, and viruses coexist with you—you're like their life raft.

The organisms in your microbiome live better as a community than individually, meaning they depend on each other. The balance species strike within and without microbial communities has been shown to be highly beneficial to your health and wellness. Researchers agree a diverse microbiome is a healthy microbiome. Going back to the garden analogy, can you imagine if you lived on a planet that only grew one type of food? Not only would it be terribly boring, but it'd also negatively impact your health.

Unfortunately, lack of food diversity isn't just a hypothetical problem—it's affecting your microbiome now. According to the Food and Agricultural Organization of the United Nations, 75% of plant genetic diversity has been lost as farmers worldwide have left multiple local varieties for genetically

uniform, high-yielding crops. Of the 250,000 to 300,000 known edible plant species, humans only use 150 to 200. Today, 75% of the world's food is generated from only 12 plants and five animal species! Modern food systems effectively starve your microbiome of the diversity it needs to thrive!

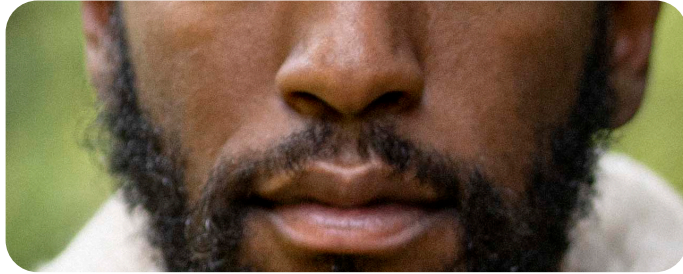
Research confirms that cultivating a wide array of microbes in your gut makes your microbiome more capable and resilient. If one microbe can't fulfill its function in your body's microbiome, another can step in and take its place. Starting from the top of your head, let's run through your different bodily organs and summarize how the microbiome affects, and is affected by, those organs.

The brain is a central processing unit, meaning everything you encounter is processed by it, organized into patterns, and then distributed as signals to the rest of your body. Did you know a link of short-chain fatty acids connect your brain and gut? Thanks to the ecosystem of microbes that live and communicate along this chain, scientists have determined your gut health affects your mood, cognition, mental health, and even pain sensitivity. When you feel stressed, your gut knows it and reacts. Be sure to watch an upcoming video with Dr. Nicole Stevens, who shares how probiotic bacteria act as tiny factories to produce these important short-chain fatty acids that fuel the gut-brain axis.

Your skin is a physical barrier that protects you against foreign pathogens, but it would have a hard time doing so without a team of diverse microbiota that colonize your skin, eyes, ears, and—for women—reproductive tract. Like the microbiota in your gut, these essential microorganisms protect and educate your immune system.

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Your Microbiome and Health



Next, let's discuss your nose, sinuses, and lungs. They're integral to your immune health. While you only eat three to five times a day, you breathe 10 to 20 times a minute. Each breath introduces new bacteria, fungi, yeast, and protozoa into your internal environment. While that sounds scary, your immune system handles millions of interactions every day. Many interactions are with microorganisms, and not all are harmful.

Your dentist has probably told you about all the harmful bacteria that can reside in your mouth. Your mouth is an ideal environment for microorganism growth and is distinct from your gut and skin microbiomes. If you want your oral microbiome to be healthy, drink plenty of water, get your essential nutrients, and maintain a moderate temperature. You'll also want to pay attention to the ingredients in your oral care products. Recent groundbreaking research has linked regular use of alcohol-based mouthwash, which disrupts the oral microbiome, and sugar metabolism problems. The research shows a 4.5-fold increase in sugar metabolism issues in people who regularly use alcohol-based mouthwash! Aside from being alarming, this connection demonstrates the types of research you can expect in the near future, validating the interconnectivity between your microbiome and health.

Now, we come to the body's powerhouse—your gut. The microbial communities in your stomach, small and large intestines, liver and colon all play important roles in bodily health and must function properly for everyday well-being. Your gut microbiome helps decide which nutrients to keep and use and which to dispose of. It can even determine how your food impacts your genes!

Your microbiome serves as a sensor for your external environment and a communication network within your body. I mentioned the gut-brain connection earlier, referring to how your gut microbiome communicates with the brain in what scientists call bidirectional axes. Well, there's also a connection between your oral microbiome and the brain. Throughout your body, your microbiome communicates with your tissues and organs and receives information from other microbial communities.

Something you need to understand about your microbiome is it changes as you age. Your microbiome undergoes rapid development as a baby and toddler. Microflora colonization of the GI tract begins at birth. Within a few days, a complex microbial ecosystem is established. Within a month, a newborn's microflora is predominantly composed of Lactobacilli and Bifidobacteria. Within one to two years, the microflora resembles that of a young adult. This rate of colonization is astounding!

This early period of rapid growth and development is followed by relative stability through most of early adulthood. But your microbiome is never static. By the time you reach 60 years old, your gut microbiome isn't the same. The microbial communities become less diverse, and beneficial microbes—like Lactobacillus and Bifidobacterium—lose ground. Instead, there's an increase in enterobacteria populations. These opportunistic bacteria will cause infection when given the opportunity. Many researchers are studying the role of the microbiome in the aging process.

What can you or I do to replenish and restore the microbiome? Dr. Riggs will provide answers in the next module.

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Your Microbiome and Health

Questions

What have you learned so far about the microbiome that is new to you or expands what you already understood?

What else do you hope to learn from the course?

When You Care for Your Microbiome, It Cares for You

Foundational Lifestyle Habits for a Healthy Microbiome

Dr. Osguthorpe shared a problem: the diversity of your microflora declines as you age. This fact is important because a healthy, thriving microbiome (and, consequently, a healthy, thriving you) requires the right mix of bacteria, proper nutrients, and resilience to handle changes. It's important to proactively care for and support your microbiome so it can do its vital work.

The good news is healthy lifestyle habits promote a healthy microbiome, which in turn supports healthy aging. Scientists have discovered gut microbiome patterns are different in elderly adults who exercise and eat well. Those with healthy microbiomes tend to live longer, healthier lives as well! So if you take care of your microbiome, especially as you age, it'll take care of you.

What healthy lifestyle habits promote healthy microbiomes? They're the same healthy lifestyle habits that promote wellness in nearly every other aspect of life: a balanced and nutritious diet, exercise, and plenty of restful sleep.

The foundation of the dōTERRA Wellness Pyramid—nutrition and digestion—is also the foundation of microbiome support. Your microbiome is healthiest when you eat a balanced diet with a variety of whole foods, especially raw fruits and vegetables and fermented foods like kimchi, sauerkraut, and kefir. You should also stay away from processed foods. Research has shown fast food can decrease the number and variability of bacteria in your gut, which can lead to weight challenges.



Next is movement and metabolism. Exercising sufficiently and caring for your metabolic health reaps rewards for your microbial communities. Studies suggest exercise enhances and encourages microbiome diversity. In turn, your gut microbiome plays an important role in metabolic health. You can stack your metabolic hacks!

You need to also rest and manage your stress to support healthy flora. Though simple and easy to overlook, sleep affects nearly every aspect of your health, just like your microbiome! Prioritizing sleep and stress management while working on the health of your microbiome will create a positive feedback loop for both areas.

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When You Care for Your Microbiome, It Cares for You

As you consider how to engage in informed self-care for yourself and your family, limit heavy sanitization.

Sanitizers can protect against pathogens, but the purpose of your microbiome is to help your body take care of itself. Disinfecting every corner and crevice of your life can prevent your friendly microbes from thriving and halt information that could be essential to optimal bodily function. The most common sanitizers are for your hands. While sometimes you do want to sterilize your hands, doing so on a regular basis clears off both the unhealthy and healthy microbes, leaving space for anything to move there without competing microbes. I always recommend using simple soap, such as dōTERRA On Guard® Foaming Hand Wash, and water to wash your hands, which cleans but doesn't necessarily sterilize.

In addition to stacking these healthy habits, you can support your microbiome with smart supplementation. Thoughtful, high-quality supplementation can help you fill in nutritional gaps

so your human and microbial cells have everything they need to thrive. From vitamins and minerals to digestive enzymes and beyond, dōTERRA has supplementation solutions that are made with natural, whole-food sources and optimized for absorption. You can also supplement your microbiome directly with pre-, pro-, and postbiotics and bacteriophages. Dr. Nicole Stevens will explain how each of those support microbiome health in the next module, and Alex DaBell will share how dōTERRA PB Restore™ and PB Assist+® have been developed to address your needs.*

But don't skip ahead! Next, you'll take the Wellness Lifestyle Assessment. While this assessment can't give you detailed, comprehensive information about the state of your microbiome, it can provide helpful insights about how your lifestyle may be influencing

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Wellness Lifestyle Assessment



Welcome to the Wellness Lifestyle Assessment! This form is designed to help you take control of your health and well-being by assessing aspects of your health through the dōTERRA® Wellness Pyramid framework. Take your time, answer the prompts truthfully, and use the results as a starting point to identify which dōTERRA products will best support you on your journey toward an optimal wellness lifestyle.

Give yourself a score in each area on a scale between 1–5: 1: Strongly disagree 2: Disagree 3: Neither agree nor disagree 4: Agree 5: Strongly agree

NUTRITION	I eat a healthy, nutrient-rich diet that's high in whole foods and low in ultra-processed foods.	<input type="checkbox"/>	TOTAL SCORE
	I'm mindful of my portions. I eat when I'm hungry and stop when I'm full. I avoid snacking between meals.	<input type="checkbox"/>	
	I use micronutrient and macronutrient supplements to ensure my nutritional needs are met.	<input type="checkbox"/>	
DIGESTION	I'm free from digestive discomfort.	<input type="checkbox"/>	TOTAL SCORE
	I don't struggle with food sensitivities.	<input type="checkbox"/>	
	I make sure to include prebiotic and probiotic foods in my diet at least weekly.	<input type="checkbox"/>	
MOVEMENT	I'm physically active, getting at least two hours of moderately intense activity or an hour of vigorous activity per week.	<input type="checkbox"/>	TOTAL SCORE
	I do at least two days of muscle strengthening per week.	<input type="checkbox"/>	
	I give myself time to rest and recover from activities, including gentle stretching and using dōTERRA products to support the recovery process.	<input type="checkbox"/>	
METABOLISM	I have good energy during the day. I don't suffer from brain fog or sugar cravings or need caffeine or energy drinks.	<input type="checkbox"/>	TOTAL SCORE
	I use smart supplementation to complement targeted metabolic health effects.	<input type="checkbox"/>	
	I stay satiated for hours after eating.	<input type="checkbox"/>	
REST	I'm getting enough sleep to feel rested and alert the next day.	<input type="checkbox"/>	TOTAL SCORE
	I have good sleep hygiene practices.	<input type="checkbox"/>	
	I'm familiar with and use smart supplementation to help on days when sleep is challenging.	<input type="checkbox"/>	
MANAGE STRESS	I know my main sources of stress and I have and use adequate resources to manage them.	<input type="checkbox"/>	TOTAL SCORE
	I have self-care strategies and use them to help manage my stress.	<input type="checkbox"/>	
	I'm familiar with and use supplements and products that help as I relax and unwind.	<input type="checkbox"/>	
REDUCE TOXICITY	I'm familiar with the most common environmental toxins and ways to avoid them.	<input type="checkbox"/>	TOTAL SCORE
	I use nontoxic, eco-friendly products at home and advocate for them with friends and family.	<input type="checkbox"/>	
	I focus on supporting my body's natural detoxification process, such as by limiting alcohol intake.	<input type="checkbox"/>	
INFORMED SELF-CARE	I educate myself on proactive wellness lifestyle habits.	<input type="checkbox"/>	TOTAL SCORE
	I work hard to continuously support my immune function.	<input type="checkbox"/>	
	I use smart supplementation to complement self-care efforts.	<input type="checkbox"/>	

When You Care for Your Microbiome, It Cares for You

Questions

Based on your assessment, what areas of wellness can you focus on to improve your microbiome and overall health?

What are some goals you could make to support your microbiome? Or what lifestyle habits can you implement or optimize to support your microbiome?

How to Choose and Use a Quality Microbiome Supplement

Defining the Four Ps of ProBiome

I like to say there are four Ps to being “pro” biome: prebiotics, probiotics, postbiotics, and ‘phages, which is short for bacteriophages. Let’s define what each of those are.



Prebiotics

Prebiotics aren't the same as probiotics. Prebiotics refers to dietary substances that favor the growth of probiotics, or beneficial bacteria. A simple way to think of prebiotics is the food (or fuel) for probiotics. Prebiotics are selectively fermented by commensal probiotic bacteria to produce short-chain fatty acids—acetate, propionate, and butyrate.



Probiotics

Probiotics are live microorganisms that confer health benefits to the host when administered in adequate amounts. Probiotics directly compete with pathogenic bacteria for epithelial binding sites on cells and within the gut's mucus layer to support gut barrier integrity. For a probiotic to be effective, it must survive and resist gastric, bile, and pancreatic secretions; attach to the epithelial cells; and colonize the intestines. People worldwide have consumed probiotic cultures for thousands of years in cultured yogurt or kefir and in fermented vegetables like sauerkraut and soybeans. More recently, people have come to appreciate the benefits of daily supplementation with quality microbiome support.

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How to Choose and Use a Quality Microbiome Supplement

Probiotic bacteria function like tiny factories within your body to produce beneficial nutrients, such as folate; vitamins B1, B2, and B12; and more.

Probiotics are also like tiny superheroes that can help you with a variety of mechanisms. For example:

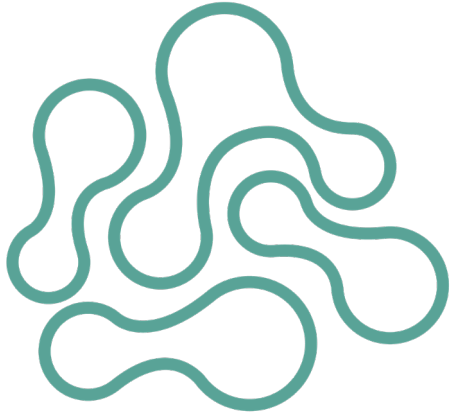
- They use teamwork or direct combination, working together and combining their efforts to be more effective.
- They can protect you via competitive exclusion, competing with bad bacteria and crowding them out so they don't take over and cause trouble.
- They can secrete antimicrobial compounds, which are like germ-fighting weapons that keep you healthy.
- They interact with the host, being friendly with the microbial communities already present in your microbiome.
- They enhance the epithelial barrier, strengthening the walls of your gut to ensure gut barrier integrity.
- They support your natural defense system, modulating the immune system to strengthen your natural immunity.
- They assist your body with absorbing important electrolytes and nutrients from the food you eat.
- They're beneficial for modulating gut mobility, helping with smooth bowel movements and preventing problems like constipation.

Probiotics have also been shown to be effective at altering pain sensations, which can help reduce how much pain you feel from stomach upset or similar maladies.

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How to Choose and Use a Quality Microbiome Supplement



Postbiotics

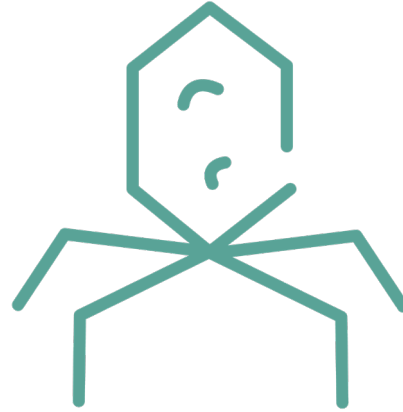
Simply put, postbiotics are helpful substances made by probiotics that deliver benefits long after the probiotics have passed through the digestive tract. When probiotics or existing healthy gut bacteria eat prebiotic fiber, they create good stuff—postbiotics, which are also known as metabolites. In fact, when you take prebiotics or probiotics, your end goal is to create postbiotics!

Examples of these helpful substances are short-chain fatty acids, bioavailable vitamins and amino acids, peptides, enzymes, quorum-sensing molecules, indole, GABA, dopamine and other neurotransmitters, and more.

Postbiotics have five mechanisms that support your health:

1. Modulation of resident microbiota
2. Enhancement of epithelial barrier function
3. Modulation of systemic and localized immune responses
4. Modulation of systemic metabolic responses
5. Systemic signaling via the nervous system

As you can see, postbiotics are the quiet heroes of the microbiome story!



'Phages

There's one more term you need to know: bacteriophages (or 'phages). Bacteriophages are a natural part of the human gastrointestinal system. They're often found in great amounts, similar to bacteria in the gut. But bacteriophages aren't actually bacteria. They're healthy viruses that infect and eliminate specific pathogenic bacteria. The specificity of bacteriophages allows them to selectively target harmful pathogens, and leave beneficial microbes to flourish. The use of bacteriophages as medicine was common in Europe prior to the discovery of antibiotics. Bacteriophages are particularly beneficial when they are used in combination with probiotics.

Bacteriophages are abundant in nature. They're found in sea water, soil, fermented food, and people! In fact, you have 10 times more bacteriophages in your body than bacteria. After over 90 years of investigation on phages along with their interactions with eukaryotic cells including human and animal cells, scientists have not found any evidence regarding the harmful or negative effect on our health.

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How to Choose and Use a Quality Microbiome Supplement

Choosing a Quality Microbiome Supplement

With all the well-deserved attention the gut microbiome has received in recent years, it's likely you've heard of probiotic supplements. You may already be taking one. But like all supplements, they aren't all created equal. One of the biggest challenges for consumers is there are huge differences in standards and quality among supplements.

How do you choose a high-quality supplement for your microbiome? Let me tell you a little secret—there's a lot more to consider than just a high CFU count! Here are five factors to help you evaluate the quality of

1. Strains and Species

Have you ever looked at the supplement facts on a probiotic supplement and wondered what all those names and numbers mean? The names refer to the bacteria species, while the numbers next to the name refer to a specific strain within the species.

As Dr. Osguthorpe, Dr. Riggs, and Dr. Stevens all said, microbial diversity matters a lot! So you want a microbiome supplement with multiple strains and species—far more than one, two, or even a few.

You also want more than just probiotics in your supplement. For example, prebiotics are vital because they're like food for probiotics, fueling their growth and survival and ultimately serving the creation of metabolites, as Dr. Stevens explained.

Finally, make sure your supplement is gluten- and sugar-free so you avoid feeding unhealthy bacteria.

Supplement Facts

Serving Size 1 Sachet

Servings Per Container 30

Amount Per Serving	% DV
PB Assist+ ProBiome Complex: (7 Billion AFU Live Cells)*	220 mg
Prebiotic: Fructooligosaccharides	
Probiotics:	
<i>Bifidobacterium lactis</i> BS01	
<i>Lactobacillus rhamnosus</i> GG	
<i>Lactobacillus rhamnosus</i> LR06	
<i>Lactobacillus plantarum</i> LP01	
<i>Lactobacillus plantarum</i> LP02	
<i>Bifidobacterium breve</i> BR03	
<i>Lactobacillus rhamnosus</i> LR04	
<i>Bifidobacterium longum</i> 04	
<i>Bifidobacterium breve</i> B632	
<i>Bifidobacterium lactis</i> BS05	
<i>Streptococcus thermophilus</i> FP4	
<i>Lactobacillus reuteri</i> LRE02	
<i>Lactobacillus salivarius</i> subsp. <i>salivarius</i> CRL1328	

*Daily Value not established.

Other Ingredients: Xylitol, Citric Acid, Gum Arabic, Glycerin Fatty Acids, Silicon Dioxide, Natural Flavors

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How to Choose and Use a Quality Microbiome Supplement

2. Origin

Consider the origin of the strains used in your probiotic supplement. Are they from natural sources like humans, animals, soil, and roots? Bacteria are all around you! Just exposing yourself daily to the greater biome outdoors is a wonderful way to nurture your microbiome health.

When we at dōTERRA selected strains and species for our new microbiome products, we intentionally combined a variety of natural sources, focusing on strains from human origin.

You may hear companies talk about human origin strains of bacteria in their microbiome products. Before I define what a human origin strain is, let's set the record straight on one critical issue. Some of our microbial strains are human origin, but we do not collect them from humans, nor do they contain any human byproducts.

Human origin refers to the ability of these bacteria to grow within your body and are widely considered to be the premium source for microbiome supplements. There are trillions of bacteria types on the planet, and human origin strains have co-evolved alongside people. We give them a place to live, and they provide us with health benefits. The strains scrolling on the screen now have been isolated from human cultures and lovingly cared for so we can continue producing products with them.



How to Choose and Use a Quality Microbiome Supplement



dōTERRA PB Restore™ offers 19 human origin strains:

Bifidobacterium bifidum SP 9
B. breve Bbr8
B. animalis ssp. lactis BLC1
Lactobacillus acidophilus LA1
L. casei BGP 93
L. fermentum CS57
L. helveticus SP 27
L. paracasei BGP 2
L. paracasei IMC 502
L. reuteri LR92
L. rhamnosus SP 1
L. rhamnosus LB21
L. rhamnosus IMC 501
Enterococcus faecium SF68
Streptococcus thermophilus SP 4
L. crispatus SP 28
B. longum ssp. infantis SP 37
B. longum ssp. longum SP 54
L. gasseri SP33



PB Assist+® offers five human origin strains:

Bifidobacterium animalis ssp. lactis BS 01
B. breve BR 03
Lactobacillus plantarum LP 01
L. salivarius CRL 1328
L. rhamnosus GG (LGG), ATCC 53103

Some strains are sourced from food and plants.

dōTERRA PB Restore offers three food origin strains:

Lactobacillus brevis SP 48
L. delbrueckii ssp. bulgaricus LB2
Lactococcus lactis ssp. lactis SP38

dōTERRA PB Restore offers one plant origin strain:

Lactobacillus plantarum 14D

Finally, we've included a single animal origin strain, which has been isolated from animal cultures. Just like human origin strains, we do not collect this microbial strain from animals, nor does it contain any animal byproducts.

dōTERRA PB Restore offers one animal origin strain:

Lactobacillus plantarum 14D

Don't worry, we will review these strains in more detail in a future section.

How to Choose and Use a Quality Microbiome Supplement

3. Potency

With probiotic supplements, you want them to be alive when you take them. It's vital you ensure the product you choose contains active, live bacteria cultures and the life of the strains is guaranteed at time of use rather than at time of manufacture.

Colony-forming units (CFU) count in supplements indicates the number of live cell bacteria. However, buyer beware! Some companies can be misleading, advertising their CFU "at time of manufacture" rather than giving a shelf-life commitment. It's a mischievous way to label their products with a higher CFU count than you're actually getting at time of use, so keep an eye out for that and avoid products with misleading CFU counts.

Another measurement method is active fluorescent units (AFU). This measurement comes from a modern, sophisticated flow cytometry test method for the precise enumeration of live cells. AFU is considered the most advanced and precise enumeration method to calculate all viable cells.

4. Survivability and Viability

You'll also want to consider the survivability and viability of the probiotics within your microbiome supplement. The acidic environment of the stomach is an inhospitable place! You want a probiotic complex that has an encapsulation, an enteric coating, or a similar solution for helping the microbes survive the stomach and make it to where they're needed in your gut.

5. Testing and Science

Hundreds of microbial strains and genera are present in the human microbiome. A fraction of these microbes are currently available in probiotic supplements. An even smaller fraction of them have been clinically tested to prove any meaningful health benefits when included in supplements.

When you're researching microbiome supplements, it pays to review whether the strains selected in any product have been well researched or clinically tested. Are the claims made by the manufacturer confirmed by science?

Every strain selected for dōTERRA PB Restore capsules and PB Assist+ sticks have been selected because of the substantiation in science and medical publications about the strains. All research papers were meticulously reviewed by our team of researchers and science and medical experts as we created the formulas for these market-leading products. I'll share more about this research in the next section.

Additionally, Dr. Stevens and her team are currently running double-blind human clinical trials to establish the specific benefits of taking dōTERRA ProBiome supplements daily. We look forward to sharing the results of these trials with you soon!

Notes:

How to Choose and Use a Quality Microbiome Supplement

How Does Your Supplement Stack Up?

If you already have a probiotic or microbiome supplement you've been using, pull it out. In the next section, we'll share all the information you need to know about both dōTERRA ProBiome supplements and how they stack up. If you have your current supplement on hand, you can compare it to what dōTERRA PB Restore and PB Assist+ offer.

One quick note before we move on. Until recently, dōTERRA had two products—PB Assist+ and PB Assist Jr—that were both amazing supplements and incredibly innovative when they were launched. The new dōTERRA PB Restore capsules and PB Assist+ sticks are even better. If you were using PB Assist+ or PB Assist Jr and still have either product on hand, go ahead and pull it out. Compare it to the new products and see for yourself the massive uplevel you get with the new dōTERRA PB Restore and PB Assist+.

Questions

What are pre-, pro-, and postbiotics? What are phages?

What are some elements to consider beyond CFU when choosing a microbiome supplement?

Meet dōTERRA PB Restore™ ProBiome Complex

Let me start by pointing out something about our product name. The PB in dōTERRA PB Restore™ and PB Assist+® stands for ProBiome. It captures our intention to always be delivering the best proactive health support for your microbiome so you can experience macro benefits to your health and well-being.*

You'll remember Dr. Osguthorpe explaining your microbiome extends all over your body, not just in the gut. dōTERRA PB Restore ProBiome Complex is designed with your whole-body biome in mind. It's formulated as a foundational, holistic supplement to benefit your systemic health in a number of ways, including:†

- Digestive health
- Gut barrier integrity
- Gut immune function
- Micronutrient synthesis
- Healthy metabolism
- Respiratory health
- Oral health
- Dermatological health
- May support cardiovascular health, urological health, plus brain and DNA function†

Of course, the gut microbiome is a powerhouse, so PB Assist+ ProBiome Gut Complex sticks have been formulated to provide additional strains that support the gut microbiome specifically, as well as being potent enough for adults and safe enough for kids—more on that in the next section!*

dōTERRA PB Restore is truly revolutionary in the microbiome supplement space. In one little dual-chambered capsule, we deliver a proprietary blend of 30 bioactive components of pre-, pro-, and postbiotics, and bacteriophages—the four Ps in one ProBiome Complex. That's a four-fold increase in the number of strains compared to our previous capsule. This patent-pending formulation makes dōTERRA PB Restore the market leader in diversity of strains and species within a microbiome supplement!

Each ProBiome Complex capsule offers you a CFU count of 18 billion active, live cells at time of use. If you've been taking our previous capsules, that's a triple increase in potency!

To ensure survivability and viability, dōTERRA PB Restore uses patented encapsulation technology, with an inner and outer capsule to ensure the delivery of the 30 bioactive components at just the right time to the appropriate areas in the digestive system. You can see the outer capsule hosts the prebiotic FOS, plus the postbiotic and bacteriophages. Also, inside the outer capsule is the time-release inner capsule, which holds the 24 strains of probiotics. This unique double-layer capsule technology protects the bioactive cultures from the harsh environment of the stomach, delivering their active benefits to the site of adhesion in the intestinal tract.*



*These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure, or prevent any disease.

† More confirming clinical research is needed

Meet dōTERRA PB Restore™ ProBiome Complex

Now, let's review each of the 30 science-backed bioactive components in the formulation.

One of those bioactive components is the all-important prebiotic fructooligosaccharide (FOS). FOS is a naturally occurring carbohydrate—an indigestible fiber that's found in fruits and vegetables such as artichokes, bananas, barley, garlic, honey, onions, wheat, and tomatoes. Fructooligosaccharides have the ability to selectively promote the growth of beneficial bacteria.

Next, there are 24 probiotic strains that've been meticulously selected for dōTERRA PB Restore ProBiome Complex. Let's review some of these strains and their benefits.

Primary Probiotic Strains and Health Benefits*

Synbio *L. rhamnosus* IMC501 + *L. paracasei* IMC502

1. Increases healthy bacteria counts, while inhibiting the impact of unwanted bacteria.
2. Improves the body's recovery processes and tiredness sensation after training by lowering exercise-induced oxidative stress.⁴
3. Supports gastrointestinal functions and promotes a healthy immune response.
4. Maintains healthy and stable vaginal environment by increasing Lactobacillus abundance at the vaginal level.
5. Lowers reactive oxygen metabolites after exertion, which gets harder to do with age.⁴
6. Maintain healthy immune function and strength and efficiency of gastrointestinal tract when responding to stressful conditions.

B. animalis ssp. lactis BLC 1

1. Promotes lactose digestion to suppress occasional bloating or digestive discomfort.¹
2. Maintains healthy bowel habits and digestive health and helps manage occasional constipation.¹

L. acidophilus LA1

1. Offers general digestive health support.
2. Stimulates natural immune system by inhibiting unwanted bacteria.
3. Can improve lipid metabolism, benefiting overall health.
4. Produces enzymes that are associated with supporting cardiovascular health.

L. rhamnosus SP1

1. Maintains the health of teeth and maintenance of oral mucosa, which acts as a barrier to harmful microbes, when regularly taken.³
2. Promotes skin health and visual improvement in occasional blemishes or dryness.
3. Supports maintaining of oral health as we age.³

L. brevis SP48

1. Supports mood, sleep, and brain function by naturally increasing GABA levels—a principal neurotransmitter of the central nervous system.¹

L. rhamnosus LB21

1. Maintains oral health and supports healthy teeth throughout life.³

L. reuteri LR92

1. May help reduce occurrence of digestive discomfort in infants as part of maternal prenatal supplementation during the last four weeks of pregnancy.

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Meet dōTERRA PB Restore™ ProBiome Complex

Contributing Probiotic Strains and Health Benefits

***B. breve* BBr8**

1. Helps sustain a healthy microbiota for improved digestive health.
2. Boosts the health of the immune system.¹
3. May contribute to healthy weight.¹

***Enterococcus faecium* SF68**

1. Has antimicrobial properties that support gut immune function and inhibit the spread of unwanted gut flora.

***L. fermentum* CS57**

1. Can improve lipid metabolism, benefiting overall health.³
2. Improves long-term quality of life and wellness health.³
3. Supports gut immune function by releasing specific healthy microbial molecules.³

***L. paracasei* BGP2**

1. Positively impacts intestinal and immune pathways for biological health benefits.¹
2. Can improve lipid metabolism, benefiting overall health.¹
3. Enhances gut health.¹

***L. plantarum* 14D**

1. Helps sustain a healthy microbiota for improved digestive health.
2. Sustains bifidobacteria—a beneficial bacteria that declines with age.¹

***S. thermophilus* SP4**

1. Supports the maintenance of healthy microbiota balance and improves lactose digestion.

***L. crispatus* SP28**

1. Maintains predominance of lactobacilli and a healthy vaginal ecosystem.

***L. delbrueckii ssp. bulgaricus* LB2**

1. Aids in lactose digestion.¹
2. Helps sustain a healthy microbiota for improved digestive health.¹

***B. longum ssp. longum* SP54**

1. Supports the intestinal barrier to help inhibit unwanted microbes from growing.²

***L. gasseri* SP33**

1. Maintains predominance of lactobacilli and a healthy vaginal ecosystem.

1 Based on preclinical research. More clinical research is needed.

2 Based on multi-strain research. More research on this strain alone is needed.

3 Based on research involving different delivery systems. More research involving capsules is needed.

4 Based on research of young athletes. More research on other age groups is needed.

Meet dōTERRA PB Restore™ ProBiome Complex

There's one postbiotic strain in dōTERRA PB Restore: **L. rhamnosus CRL 1505 HI**. It functions like a ghost probiotic. It's an after-life, nonliving probiotic that's still recognized by your epithelial and immune cells. Comparative studies about this strain have demonstrated this heat-inactivated immunobiotic provides a cell wall and peptidoglycan, supporting the innate immune response related to respiratory health.*

There are four bacteriophages in dōTERRA PB Restore: **LH01-Myoviridae**, **LL5-Siphoviridae**, **T4D-Myoviridae**, and **LL12-Myoviridae**.

These 'phages seek out unwanted microbes that can compromise digestive health, urinary tract health, and other systems of the body. They effectively clear space for probiotics to do their important work. They destabilize the cell walls of the unwanted bacteria and take over important functions to subdue their impact.*

While a good probiotic can help to maintain microbiome balance and strengthen the immune system, the innovative addition of bacteriophages to our dōTERRA PB Restore ProBiome Complex means the 24 probiotics strains may have an amplified impact and ability to improve your intestinal health.*

The prebiotic FOS, postbiotic strain, and these four bacteriophages are encapsulated in the outer cap of the dual-chamber capsule. They're ready to get to work before the probiotics are released, which are inside the dark green inner cap.

By taking one dual-chamber capsule per day with a meal, you support your body's microbiome with unparalleled diversity in one supplement.*

In summary, clinical and experimental research about the 30 bioactive components in dōTERRA PB Restore suggest this formulation:*

- Benefits overall digestive health and may provide digestive comfort.
- Promotes a protective and cleansing effect and healthy microflora.
- Promotes a healthy inflammatory response.
- Promotes a healthy respiratory system.
- May promote healthy-looking skin.
- Supports a healthy immune system.
- Promotes healthy lipid metabolism.†
- Supports a healthy cardiovascular system.†

Now, are you ready to learn about the new PB Assist+ sticks we've formulated for the whole family?



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† More confirming clinical research is needed

dōTERRA PB Assist+® ProBiome Gut Complex

While dōTERRA PB Restore™ is meant for your body's overall microbiome, PB Assist+ ProBiome Gut Complex provides targeted strains to support gut and digestive health specifically.*

PB Assist+ is a proprietary blend of 13 strains of probiotics and a prebiotic in a convenient stick pack for the whole family to enjoy. That's double the number of strains when compared to our previous stick pack. The 13 probiotic strains are different from those offered for gut health in dōTERRA PB Restore, delivering maximum diversity to anyone taking both products daily.*

PB Assist+ ProBiome Gut Complex delivers seven billion AFU at time of use. Remember, AFU stands for active fluorescent units. It's the most sophisticated method for enumerating the live cultures in a probiotic supplement.

Like dōTERRA PB Restore, PB Assist+ contains prebiotic FOS inulin, which clinical and experimental research suggest promotes a healthy digestive system and may provide digestive comfort, promotes healthy lipid metabolism, promotes a healthy cardiovascular system, may promote a healthy nervous system, and promotes a healthy immune system.*

Plus, it's so tasty! Kids and adults alike have told us how much they love the new strawberry melon flavor. It's fun for the whole family to take PB Assist+ together. Its potency is strong enough for adults while being absolutely safe for kids. Enjoying PB Assist+ as a family is one of the easiest ways to promote healthy habits in your kids from an early age.

Without the unique double-layer capsule technology, how does PB Assist+ ensure its probiotics survive the harsh stomach acid and reach your gut? The answer is microencapsulation. While PB Assist+ feels like it just melts in your mouth, remember that these friendly floras are microscopic. The probiotic strains are micro-encapsulated with a protective coating, which supports efficient delivery to the intestines in the lower GI tract where they can flourish and get to work.*



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dōTERRA PB Assist+® ProBiome Gut Complex

Let's review each of the 13 science-backed probiotic strains in the ProBiome Gut Complex formulation:

L. rhamnosus LGG

L. plantarum LP01

L. plantarum LP02

B. breve BR03

B. lactis BS01

L. rhamnosus LR04

L. rhamnosus LR06

B. longum O4

B. breve B632

B. lactis BS05

Streptococcus thermophilus FP4

L. reuteri LRE02

L. salivarius ssp. salivarius CRL 1328

In summary, clinical and experimental research about the 13 bioactive components in dōTERRA PB Assist+ suggest this formulation:*

- Benefits overall digestive health and may provide digestive comfort.
- Promotes healthy gut microflora.
- Promotes a healthy inflammatory response.
- Promotes a healthy mouth in children.
- May promote healthy-looking skin in toddlers and children.
- Supports a healthy immune system.
- Supports childhood health and healthy nervous system development.

As I mentioned, these 13 strains are unique from the 24 probiotic strains in dōTERRA PB Restore. That means when taken together, PB Assist+ sticks and dōTERRA PB Restore capsules provide 37 strains of probiotics. Add in pre- and postbiotics, plus bacteriophages, and that's a whopping 43 bioactive components! A diverse microbiome is a healthy microbiome, so adults may choose to combine both ProBiome supplements daily for superior diversity and health support.*



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How to Use dōTERRA ProBiome Supplements

Now that we've covered how to identify a quality microbiome supplement and looked at dōTERRA PB Restore™ and PB Assist+®, let's talk about how to use these two microbiome supplements.

Taking dōTERRA ProBiome supplements is simple. You can take one dōTERRA PB Restore ProBiome Complex a day just prior to a meal. You can pour PB Assist+ powder straight into your mouth or mix it with cold water and drink immediately. It can also be mixed with cold foods like a smoothie, applesauce, or yogurt.

We do recommend taking these supplements with a meal. That's when your digestive system is most active and will move the probiotics through the stomach's harsh environment at the pace required for the encapsulation technology to do its job. If you were to take them at another time—like before bed—your supplement is more likely to sit idle in stomach acid for too long because digestion slows when you sleep.

As mentioned by Alex and Dr. Stevens, you want your probiotics to be alive! So take them with a meal, but away from any foods above body temperature and never with hot beverages, which will damage the bioactive components.

Be sure to take your new microbiome supplements daily! It might surprise you, but when we talk about how probiotics colonize, that doesn't actually mean they settle in and take up residence in your body long-term. Don't be confused by the enumeration terminology. CFU stands for colony-forming units, but probiotics are transient microorganisms. They travel through your digestive tract and activate systemic benefits through interactions with your gut and local immune cells, dietary nutrients, and gut microbiota already rooted in your intestines before they leave your body.

Because the probiotics in your supplements are transient, their benefits depend upon daily use. Just like how you need water to hydrate your cells each day or you take dōTERRA Lifelong Vitality Pack® daily for sufficient micronutrient intake, dōTERRA PB Restore and PB Assist+ are recommended as a foundational daily supplement.

As Alex mentioned before, probiotic consumption during childhood has well-established health benefits and may support long-term well-being, so many parents want to know how to use ProBiome products with their children. Both dōTERRA PB Restore and PB Assist+ can be taken by teenagers, and children as young as four years old can take a full dose of PB Assist+ daily. If you have toddlers, you can start with a half dose—half a sachet—of PB Assist+ and build up to a regular dose over a couple of weeks, attending to their bowel movements and adjusting as needed.



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Tailoring for Personal Health Goals

Your Personal Health Goals

At the end of the third module, you took the Wellness Lifestyle Assessment. Afterward, you wrote down different goals or lifestyle habits to optimize the support you're giving your microbiome.

Now's the time to pull those notes back out. In this module, you'll review the ideas you wrote down, choose ones you want to focus on, and create a personalized protocol for 30, 60, or 90 days to help you reach your goals.

Before you move on to the next section, pull out what you wrote down after taking the assessment so it's in front of you.



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Tailoring for Personal Health Goals



Finding Your Focus

With your ideas in front of you, it's time to find a focus. If you only wrote down one or two things, this part will be easy because you know exactly what to work on. If you wrote down many ideas, you'll need to choose a couple to prioritize. While you're welcome to try implementing five new healthy habits all in one go, you'll find more sustainable, long-term success in mastering one or two at a time. As you get into a rhythm, you can focus on something new.

As you're deciding which of your ideas to implement first, think about the dōTERRA Wellness Pyramid. Remember how every level of the Wellness Pyramid supports the health of your microbiome, and your microbiome is connected to every level of the Wellness Pyramid. One of the great rewards of working on your health in any area is it naturally improves other areas at the same time! Wellness is interconnected and interdependent.

Once you've identified your top priorities, identify specific actions or habits that'll support your goals. Let's say you wanted to support your microbiome with better sleep. Your goals might include supplementing with dōTERRA PB Restore™ and PB Assist®, sticking to a personalized bedtime routine at a set time every night, avoiding screens for one hour before bed, and using the dōTERRA Serenity® Sleep System. Or if you wanted to focus on your microbiome and metabolism, your goals might include supplementing with dōTERRA PB Restore™ and the MetaPWR® system, following a personalized exercise regimen, and implementing one habit related to your nutrition and diet.

You may find the SMART goal framework useful as you're nailing down specific habits or goals to implement. S stands for specific, M for measurable, A for achievable, R for relevant, and T for time-bound. For the time-bound category, we suggest a minimum of 30 days to enact your personal protocol, but you could also make a 60- or 90-day goal. By the end of the period, the goals you've been working on will ideally have become habits, so continuing with them or adapting them to remain integral to your daily wellness lifestyle will come naturally.

Whether you want to see improvements in your nutrition, skin health, mood and mental health, hormone health, or elsewhere, integrating health goals with special attention to your microbiome will yield more powerful, lasting, and holistic results.

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Tailoring for Personal Health Goals

Habit Stacking

Now that you've identified the areas of wellness to prioritize, let's review the products you can use in conjunction with lifestyle changes to support your goals.

What healthy lifestyle habits promote healthy microbiomes? As Dr. Riggs mentioned earlier, they're the same healthy lifestyle habits that promote wellness in nearly every other aspect of life: a balanced, nutritious diet; exercise; and plenty of restful sleep. For this reason, we'll use the wellness pyramid as a guide for exploring the dōTERRA products that can support you as you personalize your protocol.

While we recommend choosing one area to master at a time, there are some strong foundations that can support your success. dōTERRA Lifelong Vitality Pack® (LLV) supplements, MetaPWR® Advantage, and dōTERRA PB Restore™ are a foundational combination that our doctors and scientists recommend as part of everyone's daily healthy habits.

With those as your baseline, let's go ahead and explore what you can habit stack to support your personal goals.



Nutrition + Digestion

The foundation of the dōTERRA Wellness Pyramid—nutrition and digestion—is also the foundation of microbiome support. If nutrition is a focus for you, consider adding dōTERRA® Protein powder and Greens into your daily routine. It's important to get the right

combination of nutrients (protein, fat, fiber, and greens) and avoid excess sugar and simple carbohydrates. By supplementing with dōTERRA Protein and Greens, you can make sure you're getting the right macronutrient ratios to support your nutrition.*

If digestion is your top priority for improvement, dōTERRA has several products to support your digestive health. If you need support digesting and breaking down your meals, dōTERRA TerraZyme™ features a variety of whole-food enzymes that help with digesting proteins, fats, complex carbohydrates, sugars, and fiber.*

dōTERRA Fiber helps keep you feeling full without elevating blood sugar. According to the American Journal of Lifestyle Medicine, even with a healthy diet, most people only get half the amount of dietary fiber they need each day. By using the special prebiotic blend in dōTERRA Fiber, you're also providing food for probiotics in the gut to support a healthy microbiome and immune system.*

To relieve occasional digestive discomfort, be sure to keep dōTERRA DigestZen® in your toolkit.* DigestZen combines Peppermint, Coriander, Ginger, Caraway, Cardamom, Fennel, and Anise essential oils to aid digestion and ease mild or occasional stomach discomfort in a soothing, natural way.* DigestZen is available in multiple formats: a 15 mL bottle, a 10 mL roll-on, softgels, and even DigestTab® chewables with calcium carbonate.

Here's an example of how to integrate these products into your daily routine.

Along with your first dose of LLV and dōTERRA PB Restore, start your day with a fruit smoothie, adding a scoop of dōTERRA Protein or Greens.

When taking your second half of your LLV with lunch or dinner, add a serving of dōTERRA TerraZyme, especially if you're eating a large, heavy, or processed meal. Fiber can interfere with absorption, so you'll want to take the dōTERRA Fiber supplement between meals and separately from any medications or other supplements. You'll know your body best.

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Tailoring for Personal Health Goals

Movement + Metabolism

Next is movement and metabolism. Exercising sufficiently and caring for your metabolic health reaps rewards for your microbial communities. While many of the products discussed for nutrition and digestion can also impact your metabolism, there are few extra tools you can reach for.

MetaPWR Assist serves as a powerful addition to a daily metabolic health regimen when taken before the largest meal of the day. MetaPWR Assist uses the active component in mulberry leaf extract: 1-deoxynojirimycin (DNJ). Preclinical studies suggest DNJ may help regulate and stabilize postprandial (post meal) blood glucose levels, reduce the absorption of carbohydrates and sugar, and contribute to healthy fat metabolism.*

An unpublished preclinical study suggests MetaPWR Metabolic Blend may target and reduce adipose fat cells, while also protecting cells and tissues against oxidative stress, but more confirming clinical research is needed.*

Paired with MetaPWR Advantage as part of your daily routine, this three-step metabolic health system helps curb cravings, sustain normal-range glycemic and insulin response evenly throughout the day, and naturally promote cellular energy.*

If discomfort is keeping you from daily movement, try adding Turmeric capsules, Deep Blue Polyphenol Complex®, or Copaiba softgels to your daily supplement routine. These supplements can support your body's healthy inflammatory response and keep you moving more comfortably.*

Rest and Manage Stress

Dr. Riggs talked about how prioritizing sleep and stress management while working on your microbiome health will create a positive feedback loop for both areas. When you experience stress, your sleep is often impacted negatively. When you don't get a good night's sleep, you mentally and physically struggle to handle daily stressors. This negative cycle also disrupts your microbiome health.

When paired with smart sleep hygiene habits, you can count on the dōTERRA Serenity three-step system to help you get the rest you deserve. You can learn more about this system in the dōTERRA Serenity® Sleep Course—training.doterra.com/p/serenity-sleep-course.

The Adaptiv® System can help you navigate life's most stressful moments. The system includes Adaptiv Calming Blend, Adaptiv Calming Blend Capsules, and Adaptiv Touch. The capsules combine clinically studied botanicals with essential oils to help you manage the effects of stress and anxious feelings.* Pair it with the blend's soothing aroma and prepare for life's most demanding days. You'll enjoy a sense of balance and be better able to adapt to any situation.*



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Tailoring for Personal Health Goals

Reduce Toxicity

You already know it's important to use safe, natural, nontoxic, and effective products for cleaning and personal care to reduce your toxic load, but it's also important to understand how your products impact your microbiome. Modern cleaning products that contain ammonia; bleach; and other harsh antibacterial compounds can be harmful to your skin, gut, environment, and home microbiome. Yes, these products will kill harmful bacteria and viruses, but they'll also kill all the healthy and helpful microbes.

Triclosan, a common ingredient found in cleaning products, has known negative effects on gut microbiota composition and function. Using more natural options can be just as effective for cleaning your home without the long-term impact.

If you're focused on reducing your toxic load, you could consider a seasonal cleanse protocol and add citrus oils to your metal or glass water bottle in addition to your daily supplement routine, while making sure the products you use in your home and on your body are clean and safe.*



Informed Self Care

As you take greater responsibility for your health, you can feel more empowered to address issues that don't require the attention of a medical professional. While it's important to see a doctor when the situation calls for it, some minor issues can be solved at home, especially if you're proactive (instead of reactive) about taking care of your health.

For example, dōTERRA On Guard® naturally and effectively provides immune support when used internally.* As one of our bestselling essential oil blends, it protects against environmental and seasonal threats when ingested.* dōTERRA Breathe® maintains feelings of clear airways and easy breathing while minimizing the effects of seasonal threats.

Taking care of your skin, supplementing to promote the health of your body's systems, staying on top of women's health issues—all of these can be supported through consistent use of dōTERRA products.* When used regularly, they can support the proper function of different body systems, support feelings of clear breathing, protect against environmental threats, and so much more.* These natural solutions empower you in your wellness journey so your body can enjoy the care and support needed to prioritize a healthy microbiome.

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Sharing dōTERRA ProBiome Products

Build Your Business with ProBiome

We said at the start the goal of this course is for you to understand the impact of healthy microbiomes—for yourself and the people you teach. You can feel completely confident teaching about the microbiome, how it affects multiple areas of health, and what can be done to improve and nurture it. Whether you're teaching a class on metabolic, immune, digestive, or skin health, you can easily integrate the importance and influence of the microbiome into the conversation.

If you're not feeling confident about creating your own class yet, we have a ProBiome class to get you started. It's ready for download right now from the Digital Marketing Kit (DMK). You'll find a PowerPoint presentation to display as you guide class attendees and a script so you know just what to talk about on each slide. You don't have to worry about saying the wrong thing or forgetting something—effortlessly present with confidence and excitement about why the microbiome is so important and how the amazing dōTERRA ProBiome products can help.

If you're feeling confident—which I know many of you are after this incredible course—know that the PowerPoint presentation is completely customizable. Download it, edit it to match your teaching style, and add your own script.

In addition to hosting lots of classes, you can share these products by hosting challenges with group protocols, like those discussed in the last module. You might host classes and challenges independently of each other or pair them up, inviting the people who attend your classes to participate in challenges. Do whatever works well for you and your team.

Refer and Redeem with the Refer-a-Friend Program

As you teach ProBiome classes, encourage new enrollees to get their next orders paid for with dōTERRA dollars! It's as simple as cohosting classes with you! Let's look at how effortless this process can be:

1. Invite each of your customers to get his or her next orders paid for with dōTERRA dollars, which are like store credits on doterra.com.
2. Your customer gathers friends and family to cohost a class with you. Use that customer's unique referral link if anyone opens a new dōTERRA account during the class.
3. Your customer will receive 20% of all the new account purchases made during the class in dōTERRA dollars. You'll receive your second-level Fast Start for each new enrollee.
4. Your customer can redeem dōTERRA dollars for anything on doterra.com: product, taxes, shipping, and more.
5. After the initial purchase, the new enrollee will show up on your frontline. You can place these new enrollments strategically within your organization.

Simply put, your customers earn dōTERRA dollars by hosting classes with you, you get new enrollments added to your organization, and new enrollees receive one free year of dōTERRA membership. It's a win-win-win!

Your customers can find their personal referral link in their account profile. If they need step-by-step instructions on where to find the link or want more information, have them check out doterra.com/refer.

Sharing dōTERRA ProBiome Products

Congratulations!

Congratulations on completing the ProBiome Product Course! Remember, you have lifetime access, so you can revisit it anytime. Each module will be here as a reference, and we'll continue adding content, so check back regularly and refresh your knowledge as needed.

If you're eager to share this ProBiome content in your classes or on social media, or if you need to directly share some persuasive education with a prospective customer, you can find ProBiome product benefits and microbiome education supercuts on the DMK and the dōTERRA YouTube channel. Links are included below—go ahead and bookmark them!

With these tools and editable class materials, you now have everything you need to share dōTERRA ProBiome products with confidence and ease.



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