

## Notice -- Amendment to Hong Kong & Macao Policy Manual May 1, 2025

Notice is hereby given of an amendment to the Hong Kong & Macao Policy Manual. This Notice and the amended Policy Manual are posted at <a href="https://media.doterra.com/hk-otg/en/brochures/policy-manual-2025.pdf">https://media.doterra.com/hk-otg/en/brochures/policy-manual-2025.pdf</a>. Pursuant to Section 20 of the Policy Manual, Wellness Advocates agree that thirty (30) days after publication of notice, modifications become effective and are automatically incorporated into the Contract between the Company and its Wellness Advocates as an effective and binding provision. By continuing to act as a Wellness Advocate, or engaging in any Distributorship Activity, including purchasing products, after the amendments or modifications have become effective, a Wellness Advocate acknowledges acceptance of the new Contract terms. Further pursuant to Section 20, Wellness Advocates agree this communication constitutes notice of the amendments to the Policy Manual.

The changes are those set forth in the Policy Manual and include modifications to definitions (Section 2) and the sales compensation plan (Section 10). To review all revisions, please click the link above.

通知一修訂香港及澳門政策手冊

2025年5月1日

現將《香港及澳門政策手冊》修訂內容通知如下。本通知及修訂後的政策手冊發佈於 http://media.doterra.com/hk-otg/zh/brochures/policy-manual-2025.pdf。根據政策手冊第 20 條,健康倡導者同意,在發布通知後三十 (30) 天內,修改生效,並自動納入公司與其健康倡導者之間的合同,成為有效且具有約束力的條款。在修訂或修改生效後,繼續擔任健康倡導者或參與任何經銷商活動(包括購買產品),即表示健康倡導者承認接受新的合約條款。此外,根據第 20 條,健康倡導者同意此通訊構成對政策手冊修訂的通知。

這些變化是政策手冊中規定的變化,包括定義(第2節)和銷售獎勵計劃(第10節)的修改。要查看所有修訂,請點擊上面的連結。