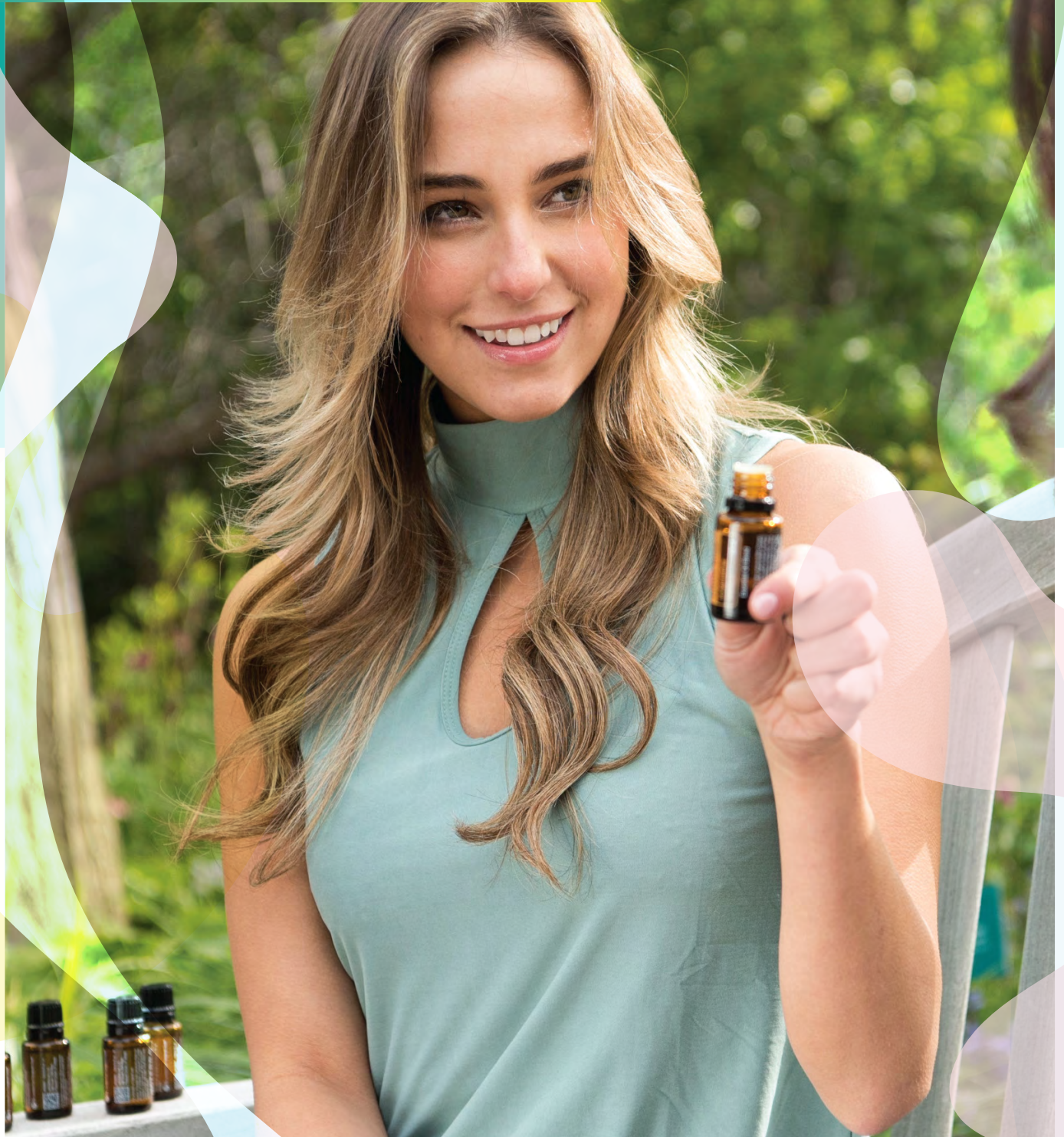


# Enrollment Kits

入會優惠套裝



**dōTERRA**<sup>®</sup>  
HONG KONG

IKISE™

入會套裝 Enrollment Kit

零售價 Retail Price: HK\$3,205

44%  
OFF

入會價 Enrollment Price

HK\$1,800 / 200PV

SKU: 60233633



## 重啟肌膚自癒力

## Rebuild Skin Natural Healing Ability

受日本永恆之美傳統啟發，IKISE™系列專為肌膚補水、提亮、平滑並喚活天然活力而研製，採用高效成分與 CPTG® 精油，結合潔淨創新與大自然的力量。不含毒素、合成香料與填充劑，IKISE™ 以純粹有效的護理支持您的肌膚。並提供可依個人肌膚需求自由調配的護膚儀式，適合所有膚質。

Inspired by Japan's timeless beauty traditions, the IKISE™ collection is crafted to hydrate, brighten, smooth, and awaken the skin's natural vitality. Formulated with high-performance ingredients and CPTG® essential oils, it combines clean innovation with the power of nature. Free from toxins, synthetic fragrances, and fillers, IKISE™ offers pure, effective care for all skin types, with customizable rituals tailored to individual skin needs.

IKISE 淨透潔顏乳  
IKISE 淨透化妝水  
IKISE 雙效淨透精華液  
IKISE 全能滋養霜  
IKISE 全能滋養眼霜  
美容按摩棒

IKISE Face Wash  
IKISE Toner Lotion (Clear & Light)  
IKISE Dual Serum (Clear & Light)  
IKISE Day & Night Face Cream  
IKISE Intensive Eye Cream  
Massage Stick

100克 / g  
150毫升 / mL  
28毫升 / mL  
45克 / g  
20克 / g  
2支 / 2pcs



套裝內容  
Kit Contents



基礎健康 套裝  
Foundational  
Wellness Kit

零售價  
Retail Price  
HK\$3,240

入會價 Enrollment Price  
HK\$1,600 / 155 PV<sup>†</sup>

SKU: 60231677

51%  
OFF



基礎健康課程  
Foundational  
Wellness Course



套裝內容  
Kit Contents



產品清單 Product Name

單位 Unit

數量 Quantity

營養保健品 Supplements

複合能量魚油軟膠囊 EO Mega+

90 粒 / pcs

1

複合益生菌膠囊 PB Restore™

30 粒 / pcs

1

綜合維生素蔬果粉 VMG+

30 包 / Sachets

1

其他 Others

入會資料夾 Enrollment Packet

1 套裝 / Kit

1

照片僅供參考，套裝內之產品以 dōTERRA 最後更新版本為準。

Photos are for reference only. The products in the kits are subject to the last dōTERRA update version.

† 個人業績 Personal Volume (PV)

# 新瑞活力動起來 套裝

## MetaPWR® Fitness Kit

零售價  
Retail Price  
HK\$3,890

入會價 Enrollment Price  
HK\$1,825 / 165 PV†

SKU: 60232346

53%  
OFF



套裝內容  
Kit Contents



### 產品清單 Product Name

### 單位 Unit

### 數量 Quantity

#### 新瑞活力系列 MetaPWR® System

新瑞活力優益能量粉 MetaPWR Advantage with Collagen + NMN	30 包 / Sachets	1
新瑞活力多元平衡膠囊 MetaPWR Assist	30 粒 / pcs	1
新瑞活力複方軟膠囊 MetaPWR Metabolic Blend Softgels	90 粒 / pcs	1
新瑞活力複方 MetaPWR Metabolic Blend	15 毫升 / mL	1
能量耐力配方 MetaPWR Mito2Max	60 粒 / pcs	1
新瑞活力隨身包 MetaPWR Travel Bag	1 個 / pc	1

#### 其他 Others

入會資料夾 Enrollment Packet	1 套裝 / Kit	1
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# 保衛家居無毒防護套裝

## On Guard Home Guard Kit

零售價  
Retail Price  
HK\$4,845

入會價 Enrollment Price  
HK\$2,100 / 150 PV<sup>†</sup>

SKU: 60232348

57%  
OFF



套裝內容  
Kit Contents



### 產品清單 Product Name

### 單位 Unit

### 數量 Quantity

#### 保衛複方 On Guard®

保衛晶球 On Guard Beadlet	1 瓶裝 / Bottle	1
保衛濃縮清潔液 On Guard Cleaner Concentrate	355 毫升 / mL	1
保衛潔手露 On Guard® Foaming Hand Wash	473 毫升 / mL	1
保衛洗衣精 On Guard Laundry Detergent	947 毫升 / mL	1
保衛漱口水 On Guard Mouthwash	473 毫升 / mL	1
保衛淨白牙膏 On Guard Natural Whitening Toothpaste	125 克 / g	1
保衛喉糖 On Guard Protecting Throat Drops	30 粒 / pcs	1
保衛淨化噴霧 On Guard Sanitizing Mist	27 毫升 / mL	1
保衛複方軟膠囊 On Guard Softgels	60 粒 / pcs	1
呵護系列 - 保衛 On Guard Touch	10 毫升 / mL	1
保衛 On Guard	15 毫升 / mL	1
琥珀泡沫潔手按壓空瓶 Amber Foaming Hand Wash Dispenser	1 瓶裝 / Bottle	2
保衛噴霧專用掛扣式牛仔布瓶套 On Guard Sanitizer Mist Holder w/Clip	1 個 / pc	1

#### 其他 Others

花瓣型芳香噴霧器 Petal Diffuser	1 台 / Set	1
入會資料夾 Enrollment Packet	1 套裝 / Kit	1

家庭保健 套裝  
+ 自選芳香噴霧器  
Family Essentials Kit  
+ Choice of Diffuser

零售價  
Retail Price  
HK\$6,235

入會價 Enrollment Price  
HK\$2,800 / 225 PV<sup>†</sup>

55%  
OFF



套裝內容  
Kit Contents



鵝卵石紋芳香噴霧器  
Pebble Diffuser

SKU: 60232409



舒樂芳香噴霧器  
Hygge Diffuser

SKU: 60232420



迷你意莓芳香噴霧器  
Laluz Diffuser

SKU: 60232421



花瓣型芳香噴霧器  
Petal Diffuser

SKU: 60232422



泡泡迷你體感芳香噴霧器  
Bubble Diffuser

SKU: 60232423



袋熊芳香噴霧器  
Wombat Diffuser

SKU: 60232424

小火車芳香噴霧器  
Train Diffuser

SKU: 60232425



產品清單 Product Name

單位 Unit

數量 Quantity

單方精油 Single Oils

乳香 Frankincense	15 毫升 / mL	1
薰衣草 Lavender	15 毫升 / mL	1
檸檬 Lemon	15 毫升 / mL	1
牛至 Oregano	15 毫升 / mL	1
薄荷 Peppermint	15 毫升 / mL	1
茶樹 Tea Tree	15 毫升 / mL	1

專利複方精油 Proprietary dōTERRA® Essential Oil Blends

順暢呼吸 Breathe	15 毫升 / mL	1
舒緩 Deep Blue	5 毫升 / mL	1
樂活 DigestZen®	15 毫升 / mL	1
保衛 On Guard®	15 毫升 / mL	1

其他 Others

分餾椰子油 Fractionated Coconut Oil	115 毫升 / mL	1
自選芳香噴霧器 Choice of Diffuser	1 台 / Set	1
入會資料夾 Enrollment Packet	1 套裝 / Kit	1

# 簡易用油 套裝

## Essential Oil Made Simple Kit

零售價  
Retail Price  
HK\$8,675

入會價 Enrollment Price  
HK\$4,800 / 500PV<sup>†</sup>

SKU: 60232411

額外點數回贈\*  
FREE EXTRA  
Redemption Point\* 100

LOYALTY  
REWARDS  
PROGRAM 起跳  
Start at  
15%

45%  
OFF



套裝內容  
Kit Contents



產品清單 Product Name	單位 Unit	數量 Quantity
<b>單方精油 Single Oils</b>		
古巴香脂 Copaiba	15 毫升 / mL	1
乳香 Frankincense	15 毫升 / mL	1
薰衣草 Lavender	15 毫升 / mL	1
檸檬 Lemon	15 毫升 / mL	1
薄荷 Peppermint	15 毫升 / mL	1
茶樹 Tea Tree	15 毫升 / mL	1
<b>專利複方精油 Proprietary dōTERRA® Essential Oil Blends</b>		
樂釋 Adaptiv®	15 毫升 / mL	1
順暢呼吸 Breathe	15 毫升 / mL	1
舒緩 Deep Blue	5 毫升 / mL	1
樂活 DigestZen®	15 毫升 / mL	1
新瑞活力複方 MetaPWR® Metabolic Blend	15 毫升 / mL	1
保衛 On Guard®	15 毫升 / mL	1
神氣 Serenity®	15 毫升 / mL	1
<b>其他 Others</b>		
迷你精油分享瓶 1mL 1/4 Dram Vials	12 個 / pc	1
精油包 Enrollment Oil Storage Bag	1 個 / pc	1
分餾椰子油 Fractionated Coconut Oil	115 毫升 / mL	1
花瓣型芳香噴霧器 Petal Diffuser	1 台 / Set	1
入會資料夾 Enrollment Packet	1 套裝 / Kit	1

• 照片僅供參考，套裝內之產品以 dōTERRA 最後更新版本為準。  
• 額外點數回贈必須於入會第二個月內購買滿100PV或以上之忠誠顧客獎勵計劃訂單後的次月方生效。兌換點數由存入戶口日起計，有效期為12個月。

• Photos are for reference only. The products in the kits are subject to the last dōTERRA update version.  
• The extra redemption points will only be awarded in the month following the purchase of 100PV or above Loyalty. Customer Reward Program orders within the second month of membership. This redemption points is valid for 12 months start from point effective date.

† 個人業績

† Personal Volume (PV)

# 健康分享 套裝 Wellness Sharer Kit

零售價  
Retail Price  
HK\$19,975

入會價 Enrollment Price  
HK\$10,000 / 1,000PV<sup>†</sup>

SKU: 60232406

額外點數回贈\*  
FREE EXTRA  
Redemption Point\* 200

LOYALTY  
REWARDS  
PROGRAM 起跳  
Start at  
20%

50%  
OFF



套裝內容  
Kit Contents



## 產品清單 Product Name

## 單位 Unit

## 數量 Quantity

### 新瑞活力系列 MetaPWR® System

舒緩乳霜 Deep Blue Rub

120 毫升 / mL

4

複合能量魚油軟膠囊 EO Mega+

90 粒 / pcs

4

新瑞活力優益能量粉 MetaPWR® Advantage with Collagen + NMN

30 包 / Sachets

4

複合益生菌膠囊 PB Restore™

30 粒 / pcs

4

綜合維生素蔬果粉 VMG+

30 包 / Sachets

4

### 其他 Others

入會資料夾 Enrollment Packet

1 套裝 / Kit

1

• 照片僅供參考，套裝內之產品以 dōTERRA 最後更新版本為準。  
• 額外點數回贈必須於入會第二個月內購買滿100PV或以上之忠誠顧客獎勵計劃訂單後的次月方才生效。兌換點數由存入戶口日起計，有效期為12個月。

† 個人業績

• Photos are for reference only. The products in the kits are subject to the last dōTERRA update version.  
• The extra redemption points will only be awarded in the month following the purchase of 100PV or above Loyalty. Customer Reward Program orders within the second month of membership. This redemption points is valid for 12 months start from point effective date.

† Personal Volume (PV)

# 精油分享套裝 Oil Sharer Kit

零售價  
Retail Price  
HK\$43,155

入會價 Enrollment Price  
HK\$19,999 / 2,000 PV<sup>†</sup>

SKU: 60232347

額外點數回贈\*  
FREE EXTRA  
Redemption Point\* 400

LOYALTY  
REWARDS  
PROGRAM  
起跳  
Start at  
25%

54%  
OFF



產品清單 Product Name	單位 Unit	數量 Quantity	產品清單 Product Name	單位 Unit	數量 Quantity
<b>單方精油 Single Oils</b>					
羅勒 Basil	15 毫升 / mL	1	茶樹 Tea Tree	15 毫升 / mL	1
佛手柑 Bergamot	5 毫升 / mL	1	百里香 Thyme	15 毫升 / mL	1
黑胡椒 Black Pepper	5 毫升 / mL	1	聖羅勒 Tulsi (Holy Basil)	5 毫升 / mL	1
黑雲杉 Black Spruce	5 毫升 / mL	1	薑黃 Turmeric	15 毫升 / mL	1
藍艾菊 Blue Tansy	15 毫升 / mL	1	岩蘭草 Vetiver	15 毫升 / mL	1
雪松 Cedarwood	5 毫升 / mL	1	野橘 Wild Orange	15 毫升 / mL	1
肉桂 Cinnamon Bark	15 毫升 / mL	1	冬青 Wintergreen	15 毫升 / mL	1
香茅 Citronella	15 毫升 / mL	1	西洋荳蔻   石榴籽 Yarrow   POM	15 毫升 / mL	1
快樂鼠尾草 Clary Sage	15 毫升 / mL	1	伊蘭伊蘭 Ylang Ylang	15 毫升 / mL	1
丁香 Clove	15 毫升 / mL	1	<b>專利複方精油 Proprietary dōTERRA® Essential Oil Blends</b>		
古巴香脂 Copaiba	15 毫升 / mL	1	樂釋 Adaptiv®	15 毫升 / mL	1
絲柏 Cypress	15 毫升 / mL	1	賦活呼吸 Air Repair®	15 毫升 / mL	1
尤加利 Eucalyptus	15 毫升 / mL	1	芳香調理 AromaTouch®	15 毫升 / mL	1
分餾椰子油 Fractionated Coconut Oil	115 毫升 / mL	1	安定情緒 Balance®	15 毫升 / mL	1
乳香 Frankincense	15 毫升 / mL	1	順暢呼吸 Breathe	15 毫升 / mL	1
天竺葵 Geranium	15 毫升 / mL	1	柑橘清新 Citrus Bliss®	15 毫升 / mL	1
生薑 Ginger	15 毫升 / mL	1	溫柔呵護 (滾珠裝) Clary Calm® Roll On	10 毫升 / mL	1
葡萄柚 Grapefruit	15 毫升 / mL	1	舒緩 Deep Blue	5 毫升 / mL	1
永久花 Helichrysum	5 毫升 / mL	1	樂活 DigestZen®	15 毫升 / mL	1
杜松漿果 Juniper Berry	5 毫升 / mL	1	新瑞活力複方 MetaPWR® Metabolic Blend	15 毫升 / mL	1
薰衣草 Lavender	15 毫升 / mL	1	保衛 On Guard®	15 毫升 / mL	1
檸檬尤加利 Lemon Eucalyptus	15 毫升 / mL	1	舒壓 (滾珠裝) PastTense® Roll On	10 毫升 / mL	1
檸檬 Lemon	15 毫升 / mL	1	淨化清新 Purify	15 毫升 / mL	1
檸檬草 Lemongrass	15 毫升 / mL	1	花漾年華 (滾珠裝) Salubelle® Roll On	10 毫升 / mL	1
青檸 Lime	15 毫升 / mL	1	神氣 Serenity®	15 毫升 / mL	1
馬鬱蘭 Marjoram	15 毫升 / mL	1	不怕叮咬方 TerraShield®	15 毫升 / mL	1
香蜂草 Melissa	5 毫升 / mL	1	呵護系列 - 仕女 Whisper® Touch	10 毫升 / mL	1
沒藥 Myrrh	15 毫升 / mL	1	元氣 Zendocrine®	15 毫升 / mL	1
牛至 Oregano	15 毫升 / mL	1	<b>其他 Others</b>		
廣藿香 Patchouli	15 毫升 / mL	1	迷你精油分享瓶 1mL 1/4 Dram Vials	12 個 / pc	1
薄荷 Peppermint	15 毫升 / mL	1	精油 A-Z dōpedia 分享卡	1 套裝 / Kit	1
苦橙葉 Petitgrain	15 毫升 / mL	1	A-Z dōpedia Box Oil Cards Set	1 套裝 / Kit	1
羅馬洋甘菊 Roman Chamomile	5 毫升 / mL	1	課程寶盒 Class in a Box	1 套裝 / Kit	1
玫瑰 Rose	5 毫升 / mL	1	花瓣型芳香噴霧器 Petal Diffuser	1 台 / Set	1
迷迭香 Rosemary	15 毫升 / mL	1	木盒 Wooden Box	1 個 / pc	1
夏威夷檀香 Sandalwood (Hawaiian)	5 毫升 / mL	1	入會資料夾 Enrollment Packet	1 套裝 / Kit	1
西伯利亞冷杉 Siberian Fir	15 毫升 / mL	1			
西班牙鼠尾草 Spanish Sage	15 毫升 / mL	1			
綠薄荷 Spearmint	15 毫升 / mL	1			



培訓課程  
Training Course



套裝內容  
Kit Contents

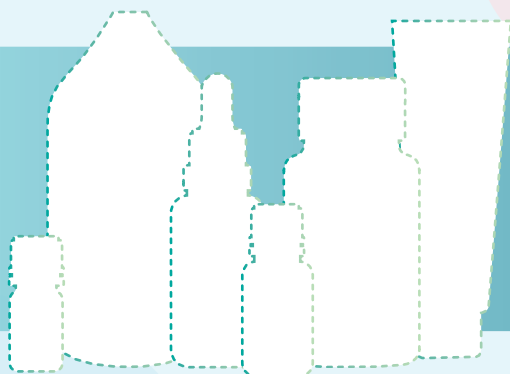
照片僅供參考。套裝內之產品以 doTERRA 最後更新版本為準。  
Photos are for reference only. The products in the kits are subject to the last doTERRA update version.

† 個人業績  
Personal Volume (PV)



入會套裝詳情  
Enrollment Kits Detail

## 您亦可以自訂您的第一個訂單 You Can Also Customize Your First Order



自選單品組合滿125PV，  
即免入會費 (HK\$280)!

Select any combination of products  
that together make 125PV and  
your membership (HK\$280) is FREE!

額外優惠  
BONUS OFFER

1

### 套裝追加優惠

#### Extra Enrollment Kit

新入會30天內，可以優惠價額外訂購入會套裝一套<sup>1</sup>！

Any purchase of the new enrollment kit can enjoy add-on  
purchase of an extra one enrollemnt kit within 30 days<sup>1</sup>!

LOYALTY  
REWARDS  
PROGRAM

### 越級起跳點數回贈比率

#### Leapfrog starting LRP percentage

額外優惠  
BONUS OFFER

2

入會時購買指定套裝並馬上參加忠誠顧客獎勵計劃 (LRP)，  
點數回贈比率即時越級起跳，更快賺取點數免費兌換產品<sup>2</sup>!

Purchase the designated enrollment kit and immediately join the  
Loyalty Reward Program (LRP) is a fast track to leapfrog starting  
LRP Percentage and redeem products for free<sup>2</sup>!

LRP點數回贈比率%：  
LRP Point Percentage:

購買  
簡易用油套裝  
即由此起跳

購買  
健康分享套裝  
即由此起跳

購買  
精油分享套裝  
即由此起跳

標準點數回贈  
累積里程

Standard Starting  
Product Point  
Percentage

第1-3個月  
1st - 3rd Month

10%

第4-6個月  
4th - 6th Month

15%

第7-9個月  
7th - 9th Month

20%

第10-12個月  
10th - 12nd Month

25%

第13個月之後  
13rd Month Onwards

30%

Point % starts here  
with purchase of  
Essential Oil Made  
Simple Kit

Points % starts here  
with purchase of  
Wellness Sharer Kit

Point % starts here  
with purchase of  
Oil Sharer Kit

#### 備註：

- † 個人業績Personal Volume (PV)
- \* 額外點數回贈必須於入會第二個月內購買滿100PV或以上之忠誠顧客獎勵計劃訂單後的次月方才生效。兌換點數由存入戶口日起計，有效期為12個月。
- 1
  - 追加套裝之價值/PV必須高於首購的入會套裝。
  - 如所購買的兩套入會套裝均有回饋點數，將以合共的兌換點數計算。
  - LRP點數回贈比率將以最高價的入會套裝計算。
  - 不能取消已選購的入會套裝訂單。
- 2 累積足夠忠誠顧客(LRP)兌換點數，您即可以點數換取產品。每月單一LRP訂單滿50PV，即享10%點數回贈。每連續三個月購滿50PV比率就會增加5%。以此類推。最高可享30%點數回贈比率。詳情請參閱「LRP專享優惠」介紹單張。

#### Remarks:

- † Personal Volume (PV)
- \* The extra redemption points will only be awarded in the month following the purchase of 100PV or above Loyalty Customer Reward Program orders within the second month of membership. This redemption points is valid for 12 months start from point effective date.
- 1
  - Value/PV of the add-on enrollment kit must be higher than the first enrollment kit.
  - If redemption points were offered to both enrollment kits, total redemption points generated from two kits will be counted.
  - Percentage of the LRP Reward will be counted by the highest value offered by the enrollment kit.
  - Membership orders set cannot be cancelled.
- 2 The doTERRA Loyalty Rewards Program (LRP) provides product credits (points) for monthly purchases ordered on the program. As a participant in the Loyalty Rewards Program with purchase for 50PV or above per month will get 10% redemption point. Purchase every three consecutive months for 50PV or above, redemption ratio will increase by 5%. You will receive up to 30% of the PV value of your monthly LRP order in points. For details, please refer to the Loyal Reward Program brochure.

產品保證條款詳見 dōTERRA® 退貨政策

Product guarantee: See dōTERRA® return policy for details.

欲索取更多有關 dōTERRA® 及產品資訊，可瀏覽 [www.doterra.com.hk](http://www.doterra.com.hk)  
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